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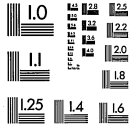

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Thomas A Edison Papers

A SELECTIVE MICROFILM EDITION

PART IV
(1899–1910)

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1999

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Thomas A. Edison Papers
at
Rutgers, The State University
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1908. Edison, T.A. - General (D-08-08)

This folder contains correspondence and other documents relating to a variety of subjects. Included are documents that deal with more than one subject or that do not fall under the main subject categories in the Document File. Among the items for 1908 are letters and memoranda pertaining to Edison's health, his opinion on musical copyrights, and his friendship with Andrew Carnegie. Also included are letters from longtime Edison associates Charles Batchelor, William E. Gilmore, Charles T. Hughes, Samuel Insull, Francis Jehl, Edward H. Johnson, Thomas C. Martin, and Francis R. Upton.

All of the documents have been selected.

RUDOLPH E. SCHIRMER, PRESIDENT

G. SCHIRMER (INC.)
MUSIC PUBLISHERS, NEW YORK

CABLE ADDRESS: SCHIRMER, NEWYORK
TELEPHONE: 5063 STUYVESANT

RECEIVED
FEB 19 1908

Gilmore 35 UNION SQUARE Feb. 17, 1908.

Mr. Thos. A. Edison,

Orange, N. J.

Dear Sir:

Dyer thinks I should not answer as it might be used against us no matter what I said — see me I have a new point

In common with certain other gentlemen who have caused a new Copyright Bill to be introduced in the United States Congress, we are interested in the subject so far as it affects the welfare of composers and authors. Our interest lies in the fact that so far as modern music is concerned we are dependent upon composers, and to a large extent publishers may be said to represent them, as agents.

Composers of music, as you doubtless know, as a class are not over-blessed with this world's goods; and it has come to be believed by a large part of the public, that the rights of composers are invaded by manufacturers of talking machines and of self-playing pianos, where such manufacturers copy the works of composers and sell large quantities of the same, without the composer's consent and without compensation to him.

There has been considerable discussion, pro and con, on this subject, and we write to you direct as one whose experience as the greatest inventor the world has ever seen would enable him to give us an intelligent opinion.

You have placed mankind under everlasting gratitude to you by your inventions, and we learn from a most interesting work recently published, that in all inventions you have availed yourself (very properly) of a patent, these patents running into the hundreds, the same serving for your protection and the protection of your associates. We also learn that the various enterprises with which you are connected do not fail to protect themselves, by legal measures when necessary, where your exclusive rights are invaded.

Your opinion therefore on this question involving a similar right for protection and compensation on the part of the composer would be especially valuable and interesting at this time.

To those who believe in protection for the composer it would appear that his compositions, the fruit of his brain, are a vital part of the music sought to be produced on the talking machine, and that without the music first having been composed the machine would be useless as a music machine.

Your well known justice in all matters pertaining to those who produce anything leads us to look forward to your reply with much pleasure and interest.

Yours truly,

G. SCHIRMER.

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Mobile, Ala., Feb 18/08.

Mr Thomas A. Edison,

Orange, N. J.

My dear Mr Edison:-

The Commercial Club would appreciate a crayon photograph of your-self as we would like to adorn our club walls with it. We appreciate your distinguish service to your countrymen in your indomitable energy in giving the people so many great conforts and benefits through your skill and genius.

Yours Sincerely,

John Craft

PRESIDENT.

Mr. Edison:

I sent this gentleman an a cement circular.

Geo.

Oh Hell why did you do that?

Get photo + I will sign + say that by mistake ~~[illegible]~~ a circular instead of a photograph was sent.

I will sign get large photo

BOX No. 11

Mr. Dyke:-

Here are two notes of Mr. Edison on the subject of Copyright, which kindly bear in mind. How is the brief coming on?

F.L.D.

Feb. 26, 1908.

[ENCLOSURE]

Inventors cannot patent a conception of a new Creation –
They can patent a material object in which the idea or Conception is carried out.

If the conception can be carried out ~~by~~ producing the same idea by a different material construction they lose their monopoly

The Conception of a tune is not patentable or copyrightable it is only when it is embodied – a material Thing such as a printed page whereby the Effect is producable that they obtain rights

[ENCLOSURE]

if the conception is carried out by a different mechanism they lose their monopoly.

The musician has the printed page

The inventor has the machine —

[ENCLOSURE]

Printing is free to a musical inventor hence he can use it & reduce his ideas to practice & get protection on the combination.

But it is not just that he should forcibly use another inventors production which is not free to reduce his invention to practice & thus produce an extension of his monopoly

When all patents directly or indirectly on Music rolls auto pianos phonographs etc are public property - then if Congress wants to extend his monopoly from written pages to the other instrumentalities they could do so and evade the Constitution by throwing this branch into the patent office as patents of Combination, (ie) the new musical Composition in connection with the public free mechanisms —

July 26
1908.

TWO EAST NINETY-FIRST STREET
NEW YORK

My Dear Friend

Delighted to read of your Convalescence. Here are two bottles of Old Scotch from the Queen's bat. sure.

May be you need stimulants - this is absolutely pure -

May be you will be

able to see visitors soon
Should be glad to
Call – "73"
Always Yours
Andrew Carnegie

TAE-friends

Shown to Mr E

MAR 23 1908 MAR 24 1908

HOTEL BEAU RIVAGE
OUCHY LAUSANNE
J. TSCHUMI
DIRECTEUR

March 3, 1908

My Dear Edison:

I am awful sorry you have been ill again with your ear. The papers have said much about it and now they report you much better, for which I am glad.

It always seems to me that you are one that should not have mortal troubles or any trouble, as you have done so much for others.

Mrs. Upton had a letter from Mrs. Edison telling of Randolph's death. It is terrible to think of.

We are leaving here today via Genoa for America.

Your Friend

F.R. Upton

Form No. 1.

TAE - Friends

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This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

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RECEIVED at 238 Main St., Orange, N. J. Telephone 96 Mar 11 190

Dated Chicago Ill 11

To Thos. A. Edison

Rec'd thru MAR 11 1908

Orange N.J.

Hearty congratulations on your recovery

Samuel Insull

Telephoned to Mrs Edison

W. E. GILMORE,
PRESIDENT & GENERAL MANAGER.

C. H. WILSON,
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RECEIVED
MAR 26 1908
Gen'l Mgr's Office
Ans.....

March 18, 1908.

Thomas A. Edison, Esq.,

Fort Myers, Florida.

Dear Mr. Edison:

I enclose herewith letter from Walter Stevens, dated March 9th, together with a copy of letter from our Australian man, Wyper, dated Jan. 16th, and list of the jobbers that he has down there with the amount of business they have done and some general information that I know will be interesting to you. When you are through with it, please return it to me, with any suggestions or comments you may have to make, in the stamped envelope enclosed herewith.

I also enclose letter from the Foreign Department dated March 17th, enclosing copies of communications from Mr. Wyper on the subject matter ~~of Bismuth, about which you made some inquiries~~ sometime since. I am also sending you under separate cover the printed report referred to by Mr. Wyper in his letter. I presume that you want to study this situation whilst South and that is the reason I send it along to you.

Yours very truly,

W. E. Gilmore

Enc-

Ticker

920 Farragut Square

Rec'd APR 1 1 1908 Ans. Apr 20 1908

~~Metropolitan Club~~ Washington, D.C.

Dear Sir -

I knew your father was a Commodore with Morse & never got much credit for it but have never seen the book you speak of.

Mr. Thomas A. Edison. Edison

Dear Sir.

My attention has been called to the article from the New York Press. and which I enclose.

I take it for granted that you are thoroughly familiar with the fact taken by my father. Alfred Vail. in the invention of the Telegraph which is so erroneously accredited to S. F. B. Morse. whose partner he was & both scientifically used

in any way but by messages received by an operator.

I will return it to favor if you will let me hear from you in response to this, and I remain very

Sincerely yours

Stephen Weil

April 12/08

financially.

I am aware that my father published the first work on electricity and the telegraph, and it may be that you possess a copy, and if so, if you will look among the back pages you will find a drawing of a design, which is almost a fac-simile of the modern so-called "Ticker".

My father devised it as one method of receiving messages by telegraph, but never utilized or patented it, having no thought that information by telegraph would ever be distributed

[ENCLOSURE]

The Origin of the Ticker.

HOW THOMAS A. EDISON MADE AN IMPORTANT INSTRUMENT A SUCCESS.

[New York Press.]

ELECTRICITY is so common a factor in the commercial and industrial life of the day that we accept it quite as a matter of course, with small thought for the details of its development or the fact that its marvelous growth lies mostly within the compass of two generations. How many of us, for instance, ever knew anything about the actual origin of that now almost indispensable instrument the "ticker?"

A few days ago in one of the down-town offices a party of men were examining a new electrical contrivance, when Commodore Benedict, who was present and whose keen criticisms not only commanded attention, but showed an intimate and progressive knowledge of the subject, grew reminiscent and finally led the thought and talk away from the discussion of that particular exponent of a mighty and still mysterious force back to its humbler expression in the days when he was a member of the old Gold Board. The bit of history related is well worth preserving, and while it is not possible to put into cold type the Commodore's charm as a raconteur, the story he told is substantially as follows:

"The Gold Board room," he said, "was a very small one, and in those stirring times so crowded every day with people eager to know the quotations there was scarcely room enough for the members to turn around, while the press was constantly kept up by the throng outside who wanted to get in and could not and who were unable to hear the calls. For the benefit of these the board had placards hoisted from time to time giving the prices. The rapid changing of the figures necessitated the employment of several attendants and many mistakes occurred in consequence. These quotations were largely distributed to the public by clerks and messenger boys, and the unreliability of the reports thus naturally increased.

"One day one of the members, a former president from Missouri, informed me that he believed a way could be devised by means of electricity to furnish these quotations to outsiders and that they would be not only accurate but official.

"'Why don't you go ahead then and get it up?' I asked.

"'No money,' was the reply. 'I have the idea in my head, but have no means to carry it out.'

"'I'll stake you,' I said; 'go ahead and see what you can do.'

"In a short time a model was made; then the question was to find some one able to put it into practical shape. There was but one electrician in New York City at the time, and after a long search we found him located in a small shop in a dilapidated building near the old Tombs. After a careful consultation of the model he said:

"'Yes, that will do the work, and I can put it up.'

"He was at once directed to construct a machine and give it a practical test. The result was most satisfactory, and the possibilities of the business were quickly grasped. He afterward informed us that 20 machines could be worked at the same time as well as one. We were not slow in ordering them. Wires were strung over the rooftops and in due time the 20 machines were installed in as many different offices at a rental of $1 a day each. Everything went on swimming for a while, first one and another machine would get out of order and finally stop work. Clearly something was radically wrong with the mechanism and had grave doubts as to the advisability of going on with the undertaking, but the inventor kept reassuring me by insisting that the difficulty was all right and that some way was sure to be found to remedy the defect. Finally, after a long investigation we discovered the trouble had been occasioned by a woman throwing a feather duster across the wires. This removed, the machines commenced running again and restored confidence in the ultimate success of the business. But then, as now, they would occasionally get out of order and we heeded the technical knowledge to remedy the defects. After having had more or less trouble the inventor finally told me he believed he had found a way to correct matters and had procured from the Western Union Telegraph Company the services of a bright young operator to take charge of the keyboard.

"A few mornings after this conversation I happened to go to the board room very early, several hours before the usual time for the board to open, and there I saw a lank, cadaverous-looking boy intently occupied with the keyboard. Never having noticed the new operator and not a little startled to find any one there at 10 hour I asked rather sharply:

"'Who are you and what are you doing here?'

"'I'm Tommy,' he replied, 'and I'm trying to fix the thing.'

"Struck by his tired, hungry face, I asked if he had had any breakfast.

"'Why, don't want any; have no time.'

"'Don't you just stop and eat, sight?'

"'Didn't stop; stayed here.'

"Partial inquiry revealed the fact that he had not really stayed in that room all night, but had spent on trying to adjust the machine to his satisfaction to think of rest. After a few more manipulations he finally looked up with the first show of spirit I had seen and said:

"'It's all right now!'

"Handing him some money I told him to go out and get his breakfast, asking him, a little curiously, perhaps, what he usually ordered for his morning meal.

"'Pie,' he replied, and sometimes coffee and a doughnut.'

"Recommending a more substantial diet, I told him on his return to go and buy a cot, put it in the storage room upstairs and lie down there whenever he found it necessary thereafter to stay all night. His persistent efforts with the faulty machine had so appealed to me that I informed him then and there his pay would be raised at once to $2 a day, which was quite an advance over what he had been getting, and which was simply justified by the fact that he was able to correct the difficulties which had troubled us.

"And this was the actual beginning of the Gold and Stock Telegraph, which was sold later to the Western Union Telegraph Company for $100,000 and a yearly royalty of $15,000 during the life of the patent. The last I heard of the inventor himself he was still presiding in Newark.

"Many years after these incidents occurred I was invited to a reception given by the President of a large electrical company in this city, where a special illumination had been prepared in honor of his wife's birthday. I was a stranger in many of the guests, and in the several introductions did not catch the name in every case. After a little I noticed a gentleman seated in an alcove at one side of the room whose face seemed strangely familiar, but whose name I could not recall, try as I would. After puzzling over it for a while I sought our host and asked who it was.

"'Why, that's Edison himself!' he answered, with a look of surprise at my ignorance regarding the identity of one who, even then, was enjoying the reputation of greatness.

"Then the truth dawned upon me that this distinguished inventor was none other than 'Tommy,' of the old Gold Board room, with whom I had never associated him in my mind. Hastily scrawling on my card: 'I'm the man who backed the inventor of the ticker; don't you remember me?' I sent it in.

"I saw a queer smile light up his face as he came toward me. Shaking me warmly by the hand he said:

"'I have seen many changes since those days, and have had a good many cares and doubts in my time, but nothing has ever compared to the anxiety I then felt as to how long that $2 a day was going to keep up!' 'Yes, in a more serious tone he added: 'It was never actually beyond the day we had that early morning talk in the old board room. It stimulated my ambition and encouraged me to believe I might yet do something accomplish something worth while. All the days that went before are forgotten.'

Publication

New York April 23-1908

-#2

Ans'd APR 24 1908

Dear Sir;

Go see it of any ~~[illegible]~~ value see what he wants

I take the liberty of informing you that I have in my possession a "Telescope Grip" containing Patent Office Papers, Lawyers Letters, various Processes etc. everything in this Grip relates to Electricity. On seeing some of your Specifications I thought of notifying you that the Telescope Grip and Contents can be obtained by notifying

Yours Truly

Edward Marshall
98 Pitt St.
(over) New York City

P.S. The Grip & Contents can be looked over and if wanted can be bought for a small sum. "Dont delay as there might be some valuable Papers in this Grip.

Vail

920 Fumpert Square
~~Metropolitan Club~~
Washington, D.C.

No ans

APR 25 1908

Mr. Thos. A. Edison

Dear Sir

I have received your favor of the 20th inst and thank you for the just expression with respect to my father's part in the invention of the Telegraph

Thinking you might like to see a reproduction of the original "Ticker", invented by my father Alfred Vail. I send it to you with the

with the instrument now in use for dis-
seminating stock bond and news quo-
tations.

I am very much interested when
I have the book at hand, to have some
larger photographs taken of that page, and
if you care for a copy, shall be glad to send
you one. I would like your comments upon
this little picture I enclose.

I am yours

Stephen Vail

April 24/08

Request that you will return
it to me, at your earliest
convenience. This photographic
reproduction represents one
page in my father's work
upon the "Magnetic & Electro
Telegraph", written in 1845-
in 1847, and the first book
ever written upon that subject.
My copy is put away securely,
and I am unable to ~~[illegible]~~
recall the exact date of its
being printed.

I think that you
will find that this appra-
ciation, is almost identical

New York April 25 1908

APR. 27 1908

Dear Sir;

Your letter received and will be found home next wednesday evening April the twenty ninth and can show your representative the Japers. Hoping this date will be found suitable and oblige

Yours Truly

Edward Marshall
98 Pitt St
New York
City

300 Ave
Houston St.

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Westinghouse Building, Norfolk Street, Strand,
London, W.C.

2664

IN YOUR REPLY QUOTE
C.S.C.

25th April 1908

E. H. Johnson, Esq.,

Union League Club, New York City, U.S A.

My dear Johnson,

As I told you last time I saw you in the Savoy I am going to get over to New York between now and 1st August. I will drop you a letter the week before sailing that you may send word to our New York Office if you are leaving town, as I want to be sure and see you while in the United States.

T.J.Fleming, who, as you know, is our manager for the Argentine, is at present in London and has advised me of the opportunities he believes there are for the sale of the new Edison Battery in his territory (Argentine, Paraguay and Uruguay) Fleming has built up a most magnificent organisation in that territory in connection with Agar Cross & Co., who are practically financing the South American-British Westinghouse Co. in that country.

Fleming and I now wish to get hold of the Edison battery if we possibly can, and I consider you the best means of starting the ball rolling provided you feel,warranted in so doing. What I am after is, if possible, to induce Mr. Edison to place the Agency for that particular territory in the hands of the

British Co's Export Department. The business would then be actively handled by Fleming and his staff out there. There is one thing certain, if there is any chance to sell the Edison battery in the territory we will be able to make the sale.

I would be glad to learn your opinion in the matter and whether you think Mr. Edison would seriously consider the proposition at all.

Fleming will go to New York with me and I am sure will be able to convince Mr. Edison that business could be done if he has made no other arrangements.

With all kinds of regards to yourself and Mrs. Johnson, and hoping that your efforts over there are going to be crowned with every success, I am

Yours truly,

E. H. Johnson

GOC ~~Manager, Export Dept.~~

My Dear Edison

Please give me a line for reply to this - Colton the writer is the most successful of the Westinghouse Crew in England

Yours

EHJ

Ed. Pers. Illinois

APR. 29 1908

MANHATTAN
EYE, EAR AND THROAT HOSPITAL
210 EAST 64TH STREET
NEW YORK

REUBEN O'BRIEN, SUPERINTENDENT

Total $540.60

Miller

April 27/08

My dear Mr. Edison Send Check to him

Enclosed I am sending you a memorandum of my travelling expenses & bill for professional services, as I expect you are anxious to receive the same. I trust you all passed the last few miles of your journey in safety & that by this time the little hole has completely healed up & you are once more completely out of the hands of "the vultures". With kindest regards to Mrs. Edison & Theodore & yourself. Sincerely Yours

George F. Dalton

Ed - Friends
McLaughlin

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#2

Rec'd APR 30 1908 Ans MAY 2 - 1908

NEWBURGH, N. Y., 4/ 29/ 08.

Hon Thos A. Edison,

East Orange, N.J.

Dear Mr Edison.

You do not remember me of course, but in 1876-7 I knew you in New York City. At that time Mr Mc Lauhlin -a friend of mine-was in your employ. Let me ask you where he is, if alive-if dead I know where he is- Mr Chas Hughes an old friend of mine since 1865, was in your employ and trust he is yet. I think this will establish my identity. I have watched your developments since the above date with a great deal of interest I assure you.

Your last attempt in reducing the cost of and producing better buildings has hypnotized me and when you have reached the Ultama Thule, on that line I should be pleased to see and familiarize myself with the modus operandi. Your name must go down through ages with that of Galileo, Columbus, Newton and Karl Marx, men who have let in the Sun light of truth and lifted the toilng millions to a higher enjoyment of the bounties of Nature and, "If there is an other world you'll live in bliss, If not, you have made the best of this." What a record?

Pardon me for tresspassing upon your time, but I've been as brief as possible.

Sincerely yours,

D. M. S. Fero.

McLaughlin shot his daughter & killed himself in San Franc a few months ago - Chas Hughes has retired from business lives in Orange -

Send a Cement house circular

Ed - Friends
School

NEW YORK
FIFTH AVE. & 34TH ST.
LONDON
135 NEW BOND STREET.
PARIS
33 AVENUE DE L'OPERA
BERLIN
UNTER DEN LINDEN 71

THE AEOLIAN COMPANY
AEOLIAN HALL
NEW YORK

FACTORIES
AEOLIAN
N.J.
MERIDEN
CONN.
WORCESTER
MASS.
CABLE ADDRESS SYRENO

Rec'd
MAY 1 - 1908

Ans
MAY 5 - 1908

April 30, 1908.

Private Secretary to

Thomas A. Edison, Esq.,

Llewellyn Park, Orange, N. J.

Dear Sir:-

Madame Paderewski, wife of the celebrated pianist is very desirous of having Mr. Edison contribute to her Autograph book and has requested me to write and ask you if she may send this book to you for Mr. Edison's signature.

Thanking you in advance for your prompt reply, I remain,

Very truly yours,

Herman B. Schaad

E. H. Johnson

Recd & Ans
MAY 4 - 1908

1 East 73rd St New York
May 2/08.

My Dear Edison

Day come any time
but wish on telephone to
Gov. Swan 9 Am at 1.46

Glad to hear you are OK & Home again
I am once more in Yankee Land
and am for the first time in my
Life casting about to decide as
to what to put my hand to next
& Its got to be a pretty quick decision
too so I'm going to ask you to give
my affairs a few minutes of your
personal time & attention & to that
end would like to run out &
see you - are you well enough to
put up with me for a little bit
& When may I come Just a
line here care My Son in Law
George Palmer & My thanks

Yours Ever

E. H. Johnson

TAE - Griswold - Dick
#2

GENERAL OFFICES:

CABLE ADDRESS, "DICK" CHICAGO.

A. B. DICK COMPANY,

SOLE MAKERS OF

Edison Mimeographs

AND ALL SUPPLIES.

161-163 WEST JACKSON BOULEVARD.

ROTARY MIMEOGRAPH.

BRANCH DEPOT,
47 NASSAU STREET.
NEW YORK.

Rec'd & Ans
MAY 7 - 1908

Chicago, May. 5, 1908

My Dear Mr. Edison

I have just received this cable from Lawrence

"Simpkins Edison engineer died yesterday. Suicide Monetary difficulties through betting"

Am not so very much surprised for he was living a swift life.

Hope that you are entirely over your operation and are better than ever. With my best wishes I am

Sincerely Yours
A. B. Dick

My impression is that the cause of suicide is not correctly stated, He at last realized that he had made a gigantic failure of the Concern & Lawrence is entirely to blame

Edison

TAE
friends
Paderewski

NEW YORK
FIFTH AVE. & 34TH ST.
LONDON
135 NEW BOND STREET.
PARIS
32 AVENUE DE L'OPERA
BERLIN
UNTER DEN LINDEN 71

THE AEOLIAN COMPANY
AEOLIAN HALL
NEW YORK

FACTORIES
AEOLIAN
N.J.
MERIDEN
CONN.
WORCESTER
MASS.
CABLE ADDRESS SYRENO

Recd MAY 9 1908
Ans MAY 11 1908

May 8th, 1908.

Mr. H. F. Miller,

c/o Thomas A. Edison,

Orange, New Jersey.

Dear Sir:-

Your kind favor of the 5th inst. has been received, and I regret to inform you that it arrived too late for me to send you Madame Paderewski's autograph book, as she sailed from this country last Tuesday. She was very much disappointed not to have heard from you before leaving, as she is more than desirous in having Mr. Edison's name incorporated in her book. She, therefore, requested me to ask you if it would be too much trouble for Mr. Edison to write his autograph on a sheet of note paper, which she could easily paste in her book, as she does not, under any circumstances, want to miss an opportunity of obtaining this.

Thanking you for your assistance in this matter, I remain,

Yours very truly,

H B Schaad.

HB.Y.

E1, Lt- TURBINES

COMMONWEALTH EDISON COMPANY.

EDISON BUILDING, 120 ADAMS STREET,

CHICAGO, ILL.

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

G. 12. 9-06. 25M.

MAY 11 1908

Chicago, May 8, 1908.

Thomas A. Edison, Esq.

Care Edison's Laboratory,

Orange, N.J.

My Dear Edison:

I am sending you by registered mail today a copy of the Tests on the Turbines of our main turbine station, which was made under the supervision of Professor Breckenridge of the University of Illinois and the late Professor Storm Bull of the University of Wisconsin. I want to especially draw your attention to the test on turbines Nos. 1, 4 and 8. This test really represents the development of the large size turbines. There is no need for me to enlarge upon the remarkable improvement in efficiency, as the curve sheet in question explains itself. It is the last curve sheet in the book.

Some time when I am East and have an opportunity I want to go out to your laboratories and show you some of my cost figures. I think they will very much interest you. The Commonwealth Edison Company sold 249,000,000 K.W.H. for the year ending March 31st, 1908.

I was very glad to hear of your return home very much improved in health from your trip to Florida.

Yours very sincerely

Samuel Insull

TAE-Griem do -Dalton

MAY 13 1908

Noaes

54 Johnston St.
Kingston

May 9/08

My dear Mr Edison.

Your favor dated April 30th containing cheque for the amount of the enclosed account reached me yesterday for which I thank you very much.

I was very pleased to read in Mr Edisons

very kindly little note that you were in such good health & spirits now & busy as a bee. I suppose I may watch the papers & expect an announcement on central houses & improved storage batteries almost any day now: that everybody that speaks to me: asks about the storage battery & really the look of incredulity on their faces when I tell them the experiments cost over $100,000, is quite amusing. Hardly a day passes that I don't regret not having caught a tarpon. That seems to be the sine qua non mark of a fisherman. Give my kindest regards to Mrs Edison & Theodore & wishing you every success with that mighty battery problem & hoping you will have a most happy & pleasant summer I remain ever yours

very sincerely George F. Dalton

Rec'd & Ans
MAY 15 1908

La Marquis
12 Each 31
New York. May 15/08.

My Dear Edison

Having spent so many years and such an ungodly amount of money on my System of Electric Regeneration & having brought it to such a high State of Economic and practical perfection I cannot now afford to drop it - Nor yet to leave out of my reckoning the problem of Storage Battery propulsion. I can give to any given Battery an added Mileage capacity of 17½ %.

It is notorious that the Tudor & some other forms of Lead Battery have been so far developed as to carry Road Vehicular propulsion just over the deficit line Rail Car propulsion is therefore not far distant and I am looking for the Next improvement whereto to hitch my 17½ % and coin the Shekels for which I have staked so much.

On my return to this Hot Bed of Invention - the N.S.A. - I am met with the affirmation on the one hand that Edison has inherent limitations which excludes him

from this Class of work Even if He was in the Market, and on the Other hand I am invited to consider the Merits of two New developments of the Lead type viz: The MacDougal and The Tate inventions The former you Know about and I presume you are familiar with the latter, I think you would gladly see me win out of My tangle in this long siege and I am in consequence led to seek your views, - not your advice, I dont want to put upon your Shoulders any responsibility for What I may do - I want simply to profit by your great accumulation of Knowledge of the art - May I ask this much of you? If so I want to submit to you for an opinion - for my own exclusive use - both the Claims of the MacDougal and the Tate people as I shall in a few days have them sifted down - In order to save you the trouble of digesting a lot of stuff I will myself boil it down & put it to you verbally in nut shell shape No one to Know that I am so informing myself and I Never to make use of your Name in this Connection - Is it agreed?

3

Of course I understand & appreciate your point that the Lead Battery is inherently at fault for Traction work because of its inexorable demand for weight of Lead but equally of course my experience has taught me that an inherently bad thing may ~~be~~ have its defects so far minimized as to allow of its being profitably Employed in the formative stage of industrial development & application the Telephone didn't put out the Eye of the Telegraph Nor did the Electric Light clear the urban landscape of unsightly Gasometers the Steam Engine dies slowly and a good Horse is worth more than Ever, so I am inclined to hitch my 17½% up to Even a forlorn hope if but I can put my finger on one that will linger with me yet a little While.

Yours Very Truly

Edw. H. Johnson

Regeneration has a two fold value in connection with accumulators - It regenerates them as well as the Energy they carry Eng

TAE - 000 Events.
Martin

T. C. MARTIN

EDITORIAL ROOMS

ELECTRICAL WORLD

239 WEST 39TH STREET, NEW YORK

W. D. WEAVER

MAY 18 1908

May 16, 1908.

T. A. Edison, Esq.,
"Glenmont"
Orange, N. J.

Dear Mr. Edison:

I am very sorry indeed that I am not able to accompany you on the trip today to the new cement works, but I have been attending the President's conference on Natural Resources all the week in Washington, and am leaving tomorrow morning (Sunday) for the Electric Light Convention in Chicago. This makes a tremendous pressure of work. I appreciate your invitation and also your kind personal message through Mallory.

The Conference in Washington the past week was a great affair. I was very glad to hear your name applauded while it went on. I am sending you a copy of Mr. Carnegie's address in which he spoke of you at the opening of the conference.

Trusting that you will steadily improve in health, believe me

Yours truly,

T. C. Martin

Editor.

TAE - Friends
TELEPHONE 3664 BRYANT
B. Douglas

Ans
MAY 18 1908
by MrE

39 West Forty-third Street

Thos. A. Edison; May, 17, '05.
Llewellyn Park,
Orange, N.J.

My Dear Sir:-

In reading "The Times" this morning I came accross your photograph. I could not exactly decide wether the picture was taken at the depot at Lakeland or Ft. Myer Fla.

The likeness I should recognize but does not do you justice; before the artist takes another picture I should recommend him to procure another camera.

While I was in the south

TELEPHONE 3664 BRYANT

2.

39 West Forty-third Street

I notice you had occassion to visit a hospital and in time you were successfully launched from there, and I am hoping for the same result.

I am now quarentined in a private hospital in the belief that a total cessation of worldly care and activity will restore me so that I may again enjoy natural rest.

For the past two weeks I have commenced to show signs of vitality and if I continue to improve I propose to spend a part of June in Canada fishing for salmon, and hope to be able to send you your usual

39 West Forty-third Street

allowance.
On my return the doctors have ordered a motoring tour in England so I will not see Orange for some weeks.
I frequently have many a longing wish that fate might lead me to settle in Ft. Myers for I verily believe that as true rest can be obtained in such mammoth hotels as are at Palm Beach.
The constant dressing and the labor of social duties are so great that the reservoir of recuperative power is drained rather than replenished.
I trust the time will soon come when Mrs. Douglass

39 West Forty-third Street

and myself will be satisfied to spend the winter at a hotel at Ft Myers or purchase a small cottage, we could almost buy a cottage at Ft. Myers for what it costs us for our board at Palm Beach.
The fishing at Palm Beach is practically dead.
A number of northern friends visit Palm Beach each winter, although it is against the law they put their nets far into the inlet preventing any fish from coming into Lake Worth.
The ocean fishing is good although it is laborious and risky.
Do you know of a suitable home for sale at Ft Myers.
You recollect I have a launch

TELEPHONE 3884 BRYANT

5.

39 West Forty-third Street

35 ft. long by 14 ft. beam
run by electric power.
The cost of charging that boat
each time is about $30. and
my limitation is from 100 to
120 miles. — This year I was
seriously harassed by the
trouble that arose in charging
my boat, and my captain
and friends begged me to
substitute a gasoline engine.
With this change I could
make a great many long trips,
whereas now I am confined
to trips of a day or two.
Would you recommend
me to make the change

TELEPHONE 3884 BRYANT

6.

39 West Forty-third Street

With kindest regards to
Mrs. Edison

Very truly yours,
B. Douglas Jr.

TAE-Friend . S. Vail

MAY 18 1908

May 17/08

Metropolitan Club
Washington, D.C.

Mr. Thomas A. Edison.

Dear Sir.

On April 24th last. I sent you a little photographic reproduction of the "Tucker" sheet music by my father, Alfred Vail. and I shall be very much obliged if you will return it to me, with any comments that you may feel disposed to make. I should not write for it. once I not expecting to leave Washington very soon after the summer.

Faithfully yours Stephen Vail

MAY 12 1908

Union League Club.
New York May 18/08

My Dear Edison

Thanks for your note on the subject of Battery & your offer to make Tests for me - I will see if MacDougal will supply me with a cell for the purpose. As for Tate I enclose his reply to my inquiry as to whether he had, or was ready to introduce his Battery.

You say your Battery is probably too Expensive for Car work - Are you quite sure of that? Morgan once said to me "the cost is immaterial if it will do the work & last." This was in reference to a Battery Duncan & Rowland had developed for Sprague & I & which Rowland himself condemned because it Cost $70. per cell & according to him - Could never be made cheaper - I notice that the tendency is Ever toward a disregard of prime Cost in Railway Matters - The New Cars on Madison Ave in this City are a revelation to me in this respect & I'm told they are as Nothing Compared with the Elaboration which prevails in the West -

If this is the only drawback to your Battery for Car work I don't think it sufficient and would like a chance to give it a trial on a Special Car which I would build & Equip with my Regenerative System - I could make a fine Prospector with an Anti Trolley - Anti Condrich - Edison Battery and Regenerative Economy, not to forget the highly developed Safety factors incorporated through Regenerative Braking and my recently perfected automatic Mechanical Brake I could quickly raise the money to build such an equipment and am confident that with it I could compel the serious attention of the General Electric & thus make the Market for my Patents which I am seeking - But I have another use for your Battery in this Connection where its cost or other drawback of it was any - would not be a factor - It is the result of my last work in England and is not yet protected by Patent - owing to my Empty pocket - but for your own Special information I may state it in this way -

I employ a small Battery of 15 to 20 Volts for 3 - distinct duties -

1 - Energizing ~~the~~ Brake Coil in my "Potentially Energized Mechanical Brake" = Now energized by a Shunt Coil across the 500 Volts - which fine wire Coil it is desirable to get rid of

2nd Separately exciting the Motor Field for the purpose of Regenerating when called for by the Main Controller - & only then - thus allowing of the use of heavy field windings only - & so avoiding the use of objectionable fine Wire Coils - the duty being limited to that of supplying the Regenerative Function is of course small & but little capacity is required.

3rd - Having a Battery present I showed use it for Lighting - Bell ringing &c & thus get rid of the Series Lamp lighting & the high tension Bell Magneto - using Standard Railway Lamps (15-V) in multiple and obtaining a uniformity of light now impossible owing to fluctuation of E.M.F.

The economics & incidental advantages of a Battery so employed would more than pay for its cost & upkeep while affording a service & a degree of safety not now obtainable. In my judgment such a system would quickly become the standard - the present motor could be used they would need only to have their fields wound in two sections instead of one the winding being the same in character.

In such case we should have 100 or 120 cells of your Battery on every street car

4.

From this to the complete Equipment & sole dependence upon the Battery would be a short step & soon taken.

(Note - the Battery is kept charged by utilizing a portion of the Regenerated Current).

Such a System is free of all the objections that have been raised against my "Shunt" System with its double Commutator Motors. It employs - barring the Small Battery - only Components that are already Standard.

A = The Standard Series Motor -

B = The Standard type of Controller

C = A pair of "Contactors" such as are used in Connection with the multiple unit System - the duty of which is to divide the Field & Switch the Battery in on a portion of it. When Regeneration was called for - Just as we are now doing in England, except that we "Create" a Shunt Coil in the act of dividing the Field Windings - returning it to a "Series" form when dropping Regeneration -

D = A Solenoid for rendering inoperative a Mechanical Brake which otherwise becomes active through the medium of a friction device upon the Car axle - thus utilizing the Hill potential & the Car Kinetic to Control the Car whether the Brake factor is the Regenerating function of the Motors themselves or the Mechanical friction of a Band -

This Mechanical Brake is Controlled by the same Controller that Controls the Motors and is

Capable of being varied in its Value - hence the Motor man never touches but one handle under any circumstance - Emergency Braking is effected by the coincidental employment of the Regeneration and the Mechanical Brake - this is effected by simply tripping a switch which controls the circuit to the Brake Solenoid - it then comes on & Co operates with the Motors in stopping the Car - (Note the mechanical Brake is a Track Brake and does not utilize the wheels hence they are not made to skid) -

I have thus gone fully into this matter as I want you to see I am not proposing to use you Battery for an ill digested experiment - these things have been worked out in practice & the only change now proposed is to lop off the 500 volts & the consequent high tension Coils & substitute a low voltage with its coarse windings

The system will apply also to your Heavy truck work - particularly where the gradients are considerable - I mean of course, the full system for this - not the compromise system I am now proposing for Car work - Trusting that you will find in this enough of interest to constitute an apology for calling on you for so much of your time I am Yours. Eng H. Johnson

[ENCLOSURE]

ALFRED O. TATE
CONTINENTAL LIFE BUILDING
TORONTO, CANADA.

May 16th, 1908.

EDWARD H. JOHNSON ESQ.,
Union League Club,
New York, N.Y.

Dear Mr. Johnson;-

I received this morning with a great deal of pleasure your letter of yesterday making inquiry with regard to my storage battery. The results that I have thus far achieved are very encouraging, but I do not feel that I have [redacted] developed all the possibilities of the battery to a point which would justify me in announcing it as a finished commercial article at the present time.

A number of individual units have been most exhaustively tested and I find that I can bring the weight efficiency to about 50 lbs. or less, per horsepower hour, and reduce the chargeing rate to one hour instead of six, which is the standard in present practice. I am constructing a battery now to operate a truck that will carry a freight load of about a ton and a half on a route covering 50 miles per day. After this battery has been installed and operated I shall have sufficient data of a practical nature to enable me to project my views concerning its utility, but until I am in possession of this information I should not care to enter into any definite arrangement concerning the future.

I shall be in New York some time next week when I may, perhaps, have the pleasure of meeting you. With kind remembrances,

I am, Yours very truly,

Alfred O. Tate

CABLES: TELEGS: BRIGHTON.

JUN 1 - 1908

COL. GOURAUD.

EDISON HOUSE.

TELEPHONE 1409 NATIONAL.

21st May 1908.

To Private Secretary,

T. A. Edison Esq.,

Orange.

New Jersey.

No ans

Dear Sir, Colonel Gouraud.desires me to say that he has reeived no reply to either a cable he sent several months ago, or a letter sent several weeks ago to Mrs Edison, asking if the reports were true, widely published in European Press, 1st that Mr Edison was dangerously and permanently incapacitated, 2nd that he was hopelessly blind.
It seems inconceivable that both of these enquiries from so old a friend and colleague should have been received and hot answered, and Col Gouraud feels deeply hurt.
Perhaps you will do him the honour to answer these questions, as apart from Col Gouraud's personal concern as to the truth of falsity of the reports it is tantamount to a personal reproach to himself in the eyes of constant enquiries received by him as the most likely person in England to know the truth, to be obliged to say that he has no knowledge whatever concerning these reports.
Edison's Moulded Concrete Buildings;- Col Gouraud is also constantly asked about this invention, and as to whether the press reports are true that he will supply these moulds and building plans free to anyone wishing to build Workman's Cottages on their own estates. Col Gouraud has a large estate in this county which contains abundant Sand,Gravel & Water situated where he would like to build his final monument- and most appropriate one, following upon the three other monuments now imperial industires of first magnitude, all of whose cornerstones he laid upon imperishable foundations, first in England and later in many Countries, European and Oriental - All prosperous financially and revolutionary in their beneficient influences upon contemporary civilization universal and which individually and collectively to countless millions of posterity so long as the sun shines and human life exists in this sublunary sphere!

G O D S A V E T H E K I N G.

LONG LIVE THE WIZARD OF MENLO PARK AND HIS PROGENITAL WIZARD LETS AD INFINITEM.

Respectfully
Howard Harcourt.
Private Secretary to Col. Gouraud.C.M.H.
C. [illegible]

(Marquis le Brun et de la Proustiere, de la France)

Much oblige
Yours very truly
Thomas A Edison
and Chas Batchelor
Executors

HOTEL LE MARQUIS
12, 14, 16 EAST 31ST STREET
NEW YORK

New York.
May 26th 1908

The Farmers Loan & Trust Co
Gentlemen,
You hold as
Custodian for us $15,000 of the
Collateral Trust 5% bonds of the
Metropolitan Street Railway
Company — Will you kindly
deposit the same with the
Guaranty Trust Company under
the bondholders agreement
dated March 5 1908? and

Dear Sir #8 Washington D.C. May 26/08

On April 24th I sent to you a small photograph of the first "ticket". and on May 17th I wrote asking the favor of its return, as I was expecting to leave the city very soon. I have not yet received it, and beg that you will send it to me.

Dan Jones Jr. Stephen Neil

920 Farragut Square.

MEMBERS OF THE STOCK EXCHANGES OF NEW YORK & PHILADELPHIA

E. C. MILLER & CO.

BANKERS & BROKERS

314 CHESTNUT STREET

E. CLARENCE MILLER
WILLIAM GRANGE

Rec'd Aug
Jun 1 - 1908

PHILADELPHIA May 29th-08.

Mr. Thos. A. Edison,

Orange,

N. J.

My Dear Mr. Edison:-

Referring to our conversation of yesterday; will you kindly let me know at what price you can use $15,000 Elec. Storage Battery bonds, if I am able to make some swap as you suggested. You also spoke of being able to go an additional $10,000. If this is convenient, will you kindly let me know on what basis. Mr. Mallory reported, I understood, that there is due us about $16,000 for unpaid coupons. Would you care to purchase these?

Hoping to have the pleasure of hearing from you on Monday, I am

Yours very truly,

E. Clarence Miller

Miller

The party who spoke to me about Battery bonds is not home & have order for 4 bonds at 80. & as soon as can see him think I will take 15 all together at 80 - Mr Mallory says you are prepared to take stock for coupons

What will you give me at the way of [illegible] for the $10,000 & words

[illegible]

[ATTACHMENT]

Bethany-
TAE

#1

Miller-

The only order I have is for 4 Battery Bonds at 80 - The party is now out Town & cannot offer for the balance of 11 but think he will take them at 80 —

Mr Mallary said you were to take stock for your Coupons

For the $10,000. what do you offer — in Cement Bonds Coupons on — I would prefer to loan the $10,000 on Bonds at 60 Coupons on for six months than buy in any event I could not let you have the $10,000 before the 10th of June -

Edison

JUN 10 1908

628 Dovercourt Road
Toronto
Ontario
Canada

June 8th/08

Mr Thos. A. Edison
Orange
N.J.

Dear Sir.

Believing you will be willing to render advice to one who is endeavoring to improve his conditions, and keep up with the progress of this day and age, I am addressing this request to you.

I am by occupation an Electro plater and have had charge of one of the largest plants in Canada for past thirteen years. We lately installed an electro-chemical cleaning apparatus, and intended same to be used in cleaning skate blades before plating. But upon experimenting with it we find it does not thoroughly clean the work. It readily removes

the bulk of grease and dirt, but leaves a faint stain or oxide which however is easily removed by the finger or brush. But what we expected and desire is to get a perfectly clean surface without brushing or scouring each blade.

Our cleaner is as follows.

150 gallons water
25 lbs Caustic Soda
10 lbs Saliconia type
5 lbs Cyanide of Potash.

10 volts from dynamo.

Our sole trouble is that wherever a lump of grease or dirt has been left on blade by soldiers, and the cleaner removes the lump, it leaves a stain of dirt. I have tried a dozen various measures, but to no purpose. I have been told that you have a perfectly operated electro-chemical cleaner in your works and hoping that you would be good enough to help me out of my difficulty by telling where you think my trouble is, I am thus daring to solicit a reply.

To me, the success or failure of our attempt to handle our work in this manner means much,

We have gone to considerable expense, our output is not satisfactory as it is, cost of finishing is greater, and the supply houses to whom we have applied for advice have not been able to enlighten us, so in our hour of dire distress we have now appealed to you.

Trusting you will not ignore our request but encourage us by at least a reply, you may be sure of our most heartfelt thankfulness.

I beg to remain

Your lifelong admirer

W. S. Barrows

P.S. Enclosed please stamp for return postage.

W.S.B.

[ATTACHMENT]

TAE - writing

Dear

We clean our articles,
by making the article
Cathode in 21 to 25% Caustic Potash,
& use a powerful Current
to give tremendous gasing
The mechanical action of
the gas clears it perfectly
The surface of the bath
gets covered with oil &

2

dirt & when you pull
the article out it collects
this scum again - we have
a second crock with clean
Soda Connected to the
1st Crock by a Column of
liquid, then we pass the
article down & into the
2nd Crock & pull it out
of the liquid as the 2nd
Crock gets no scum -

Yours
TAE

I will sign

TAE - Printing

Recd & Ans

JUN 11 1908

#2

June 9th, 1908.

Mr. Thomas A. Edison,
Menlo Park, N.J.
Esteemed Sir:-

In behalf of a society of young men, interested in the study of electricity, I beg leave to ask you the following question, which I trust you will answer on enclosed self-addressed envelope:

What is Electricity? I dont Know - T A Edison

By this I don't mean what it does, how it is made, but what is it? I trust that this will not be deemed too intrusive, by you, and remain,

Yours most respectfully,

Irving Glasel

IDEAS & SUGGESTION

109

June 10, 1908.

My dear Mr. Edison,

I have a letter from my friend A.E.deHoch, of Buenos Aires, Argentine Republic, whom I took out to your Laboratory once during 1904, in which he says:********

"If you see Mr. Edison, tell him he is getting quite famous as an inventor of electric shoes, electric rings to prevent headaches and some electric porous plasters made by Bauer & Black of Chicago, I believe."

If you wish this matter followed up, I am sure Mr. deHoch will be very glad to get any information you desire. His address is, A.E.deHoch, Bme. Mitre 519, Buenos Aires, Argentine Republic.

I am glad to hear of your return to health, and hope the trouble will not return. You haven't time to get sick.

I am living in Summit and will run over on my Westinghouse sometime soon and show you a sure enough good car.

Yours sincerely,

reg

JUN 22

6, E 9th st
New York
June 11/88

Dear Mr Edison. NOTES

Owing to a combination of unfortunate things, Mr Frank Baldwin, has had losses that threaten to wipe out his equity in what by a lifetime of hard work, he has made one of the institutions of the Oranges. I understand that he hopes now, and can such the aid of a far friend regain his property on a basis that should give ample security for the small amount of money needed. What is is done, however should be done this week — at once. I learned of the situation only yesterday, and believed that you would thank me for calling your attention to it.

Yours of Cleveland Cordially
St Oranges and
Llewellyn Park

Edw. L. Kellogg

Johnson -
Recd
JUN 16 1908
Ans
JUN 20 1908

Hovey Send Check for $750. T.A.

Philadelphia June 15/08.

My Dear Edison

My Wifes mother died this morning after an Illness that has lasted 8 Years. Among us we have had to take Care of the family - including the other widow Mrs Harrison and the burden of the obligation is on me.

This together with my own Empty pocketed Condition puts me in a distressing situation & drives me to do what I meant to avoid if possible - to apply once more to you for a lift - If you can accommodate me now with another Thousand - or Even 500 I'll promise to make it last until I am again in possession of an income

Insull has helped me since I Came home - but I don't want to Call on him further Nor

do I want to Jeopardize the promise I have of assistance in a business way from George Palmer & his people by calling on them for my personal needs - If you can do this for Me Please send it to the Union League Club New York by ~~Wednesday~~ Tuesday as I must return here for the funeral Wednesday & must be prepared to help out

The Old Lady hasn't known anything for some weeks now

Yours in the Hope of better days

E.H.J.

Johnson

JUN 25 1908

Union League Club - New York
June 24/08.

My Dear Edison

I can think of no fitter comment from the old copy book maxim "a friend in need &c" - the old saws are after all the best though they do at times seem inadequate because of the flippant use so often made of them -

Now its up to me to pay you back - if not in kind then in such way as circumstances may permit I shall respond to any call you may make on me & I trust you will find a way to prove me at all events I'll keep my promise to impose upon your kindness no further

With sincere thanks & a keen appreciation

Yours as Ever

[signature]

TAE Hutchinson
Friends,

THE EDISON MONTHLY

Since when have you become feminine gender?

Hieldism

Hope you had success with your last one but if you didn't, Chapeleau's aperoline is good.

1908

RETURN IN 3 DAYS TO
MILLER REESE HUTCHISON
NUMBER ONE MADISON AVE.
NEW YORK

MADISON SQ. STA. N.Y.
JUN 24
6 30 PM
1908

2
C

Mr. Thomas A Edison
West Orange
N.J.

Personal

#1

Pach Brothers,

"Makers of Photographs of Men who make History."

TELEPHONE 6535 GRAMERCY.

935 Broadway

New York, July 9th 1908

Mr. Thomas A. Edison,

Orange, N. J.

To busy just now will let you know when ready E

Dear Mr. Edison:

You would think that we have all the pictures of you that we deserve but we are not quite satisfied for we have seen a picture of yourself and family and with you in an automobile and we would like to make pictures on this order but we want very much better ones than those that we say and if you will fix a time that meets with your convenience and pleasure, our artist will go over, on very short notice, to make these pictures of you.

Thanking you in advance, and trusting it will be agreeable, we are,

Very truly yours,

Pach Bros

ALP/VR

JPK

Rec'd Aug

ALEX. B. GORDON
LUMBER MERCHANT
SUDBURY, ONT.

JULY 20TH. 1908.

Say = There is no way out of it if your station has alternating Currents you must get a rectifier — possibly the Copper Co have an isolated plant with straight Current — you might get it changed there

THOMAS EDISON, ESQ.,
ORANGE - N.J.

DEAR SIR:-

A FEW YEARS AGO WHILE RIDING ON A TRAIN WITH YOU BETWEEN HERE AND NORTH BAY I WAS SPEAKING TO YOU ABOUT STORAGE BATTERIES. A SHORT WHILE AGO I PURCHASED AN ELECTRIC CAR WHICH WAS MADE IN INDIANAPOLIS. I FOUND AFTER GETTING THE CAR HERE THAT THE ELECTRIC CURRENT IS ALTERNATING AND THAT I WILL HAVE TO GO TO A FURTHER EXPENSE OF SOME $300.00 TO INSTAL A MERCURY ARC RECTIFIER BUT BEFORE DOING THIS IT OCCURRED TO ME THAT YOU MIGHT BE ABLE TO GIVE ME SOME INFORMATION WHEREBY I WOULD NOT HAVE TO BE PUT TO SO MUCH EXPENSE.

ANY INFORMATION THAT YOU MAY GIVE ME IN CONNECTION WITH THIS MATTER I SHALL BE GLAD TO RECIPROCATE AT ANY TIME.

YOURS TRULY,

A. B. Gordon

LH

JUL 23 1918

The Friends

Union League Club
N.Y. July 7th

No Bills

My Dear Edison

Congratulations on this =
I have agreed to accept the Presidency of a New Paper Milk Bottle Co that some friends of mine have organized I am however at liberty to take on other things as well and am of course following up my proposed deal with the G.E. on my Regeneration System - Had 3 Hours with their Engineers yesterday -
Among other things that have come to me is DeJaneys perfected automatic - & it is perfected for a fact I should like above all things to have you look at it with me - if you could some day spare an hour or so & come in & dine with me on a Roof Garden taking this in as a Hors d'ouvre, we might find such an Evening not only pleasant but useful It certainly would be both for me - If this programme is not to your liking perhaps you will let me run out some day & tell you all about my various "Openings":

Yours faithfully
Edw H Johnson

The two thousand old hands and a lot of new ones taken on for work at a full ten-hour schedule at the big Edison works at West Orange are merely another indication that prosperity has returned and is advancing, if not with the proverbial and hackneyed "leaps and bounds," at least with a stride which gives the best assurance of "staying qualities."

JUL 25 1908

NEW YORK JOURNAL

July 24, 1908.

My dear Mr. Edison:-

I want to realize in a very small way, if I can, your concrete house idea for my place at Allaire, New Jersey. I have six thousand acres of land there. Two thousand acres of it I shall try and put into small chicken farms, ten acres each, with small cement houses. I want to build as many workmen's houses as possible on the rest of the land. My scheme is not money-making and it is not philanthropy. I'll be glad if I make a little money, I'll be quite content if I don't lose much.

I have written your people for quotations on cement, which I shall need, I hope, in considerable quantities, and I think they have given me their best regular quotations. That is a good deal for a small man to get in a modern market.

I know that you have experimented a great deal personally with cement, and I wonder if by any chance your people would have anything in the way of a cement mixer with engine and a stone-crusher that they are not now using, and that they would be willing perhaps to rent to me for a few months' experiment. If your people could do this without trouble and on a business basis, I should be very glad. I am not going to try the casting of the houses in one piece -- although I know it ought to be done in that way, in accordance with your invention -- for I haven't got the money for the initial outlay. But I am going to try to make wooden casts to build the workmen's houses at a minimum of expense. My idea is to let the man pay for the house if he is able to, letting him have it without rent while he is experimenting, seeing what he can do.

I know you are too busy to be bothered with any of this, but if you would hand my letter to one of your assistants, saying to him, "Oblige Brisbane in this matter if you can", I should be obliged.

(Over)

I hope that you are well, and that you have a great many years of work ahead of you. The photograph that you sent me is hanging up in my office.

Yours sincerely,

Arthur Bourne

Ed - Friends
A. Brisbane

AUG 1 - 1908

NEW YORK JOURNAL

Bachman
I am to loan Brisbane for a little while one of our mixers
so it be sends on one for it

July 31, 1908.

My dear Mr. Edison:-

It is most kind of you to take the trouble to write, and your letter is very friendly. I hate to think that I have given as busy a man as you are the bother of attending to any small matter personally.

I shall accept with great pleasure your neighborly offer of the loan of the cement mixer. I shall have my superintendent go over at once and learn the art of mixing cement, sand and gravel.

If you will kindly have your men load that mixer into a car, and fill the balance of the car with cement, and send bill to me here, I shall be very greatly obliged.

I shall send my man and his assistant with a note to you, and if you will have the engineers explain the proper mixing and so on, I shall be obliged. My plan is to use cement, sand and gravel. I have ground gravel, and I suppose I shall have to crush it up in order to make it hold.

I got your telegram in Chicago in regard to phonograph records by Independence Party candidates. Hearst and I, of course, will be very glad to do anything possible to facilitate that work for you. I called at your Chicago office on Wabash avenue, and told them to let me know if there was anything I could do. I heard nothing further, however, before leaving Chicago on Wednesday.

Yours sincerely,

Arthur Brisbane

P. S. -- If it should be possible to mount the mixer on skids or otherwise, so that it could be easily moved, I should be very glad, as I have no tackle or other arrangement for handling heavy machinery.

Ed-Friends
A. Brisbane

AUG 31 1908

NEW YORK JOURNAL

July 31, 1908.

Dear Sirs:-

I have written this day to Mr. Edison in response to a letter received from him. Mr. Edison has kindly offered to lend me a concrete mixer which he is not using. My letter to him requests that he put the mixer in a freight car and fill the car to its capacity with your cement, price being in accordance with terms already quoted by you.

I trust that this order for cement will be promptly filled. I shall be glad to hear from you when it is shipped.

It should be addressed to A. Brisbane, Allaire, New Jersey, via Pennsylvania railroad.

Yours very truly,

A. Brisbane

Edison Cement Co.,
Orange, N. J.

TAE working

W. E. GILMORE, PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. ~~J. F. GANDOLFO, TREASURER.~~ A. WESTEE, SECRETARY & TREASURER.

THESE MARK Thomas A. Edison

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

F. K. D.

New York, August 3, 1908.

Mus Aug 15 1908 Recd Aug 3 1908

Say that there would be no difficulty in piping music all over a large building a 3 inch pipe would do it

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

You will find herewith attached a communication just received from the Iowa Methodist Hospital, Des Moines, Iowa, Mr. L. M. Mann, Chairman, and I take it for granted you would prefer to acknowledge this communication direct; consequently, I refer it to you for your consideration.

You better try a preliminary experiment with a phonog & 500 ft of pipe borrowed from a dealer

Yours very truly,

Sergt Dobbins

MANAGER OF SALES.

ACK

[ENCLOSURE]

The Iowa Methodist Hospital
OFFICE OF
THE EXECUTIVE COMMITTEE
L. M. MANN, CHAIRMAN
ROOM 215 C. L. & T. BLDG., FIFTH ST.
MUTUAL PHONE 1302 MAIN

RECEIVED
AUG 3 1908
Ans'd

Des Moines, Iowa, July 31, 1908. 190

Edison Phonograph Co.,
New York, N. Y.

Gentlemen:- We are about to begin the erection of a hospital building, size about 60 X 200 feet, six stories high, strictly fire proof, practically no wood in it, modern in every respect, and costing about $150,000.00.

I am wondering if it would be practicable to build a music room in the half basement, fifteen or twenty feet square, properly shaped, and also lay conduit pipes in the walls so as to convey music, (possibly by wires) to all the wards and private rooms, with cut offs, so that the music could be turned on or off as patients might desire by the attending nurse.

We could have vocal, orchestra, music box and the like. Do you think such a thing practicable? Would you think it desirable? May be you would refer this to some musician who could aid me in finding out more about this matter.

I have never heard of such a device and meet with little encouragement as I confer with others. But I must know as to the practicability, and will then see to the installment of the plant, if it seems desirable by our directory board. I am sure such a service would be pleasing to many sick people at certain times, which would tend to lessen pain and suffering.

I am engaged as a layman in this work without compensation.

I will fully appreciate any suggestions from you. Possibly this is not a practical thing, and if so, will abandon the idea, though it will be disappointing to me, for I have long contemplated this scheme.

Very truly yours,

L M Mann

Aug 3 - 1908 Aug 3 - 1908

Telegraph

Memorandum from Hartford

FRANK H. WHITTELSEY. ~~Windsor Locks~~, Conn. Aug 3 1908

ENVELOPES, COPYING PAPER, COPYING, BOOKS, WHITE & COLORED, TISSUE, TRAIN-ORDERS, OILED TISSUE

RECEIVED AUG 6 1908 FRANK H. WHITTELSEY

Mr. T. A. Edison Dyer ~~Hardy~~ Look up & see the gal. by Spoonkey note which he says in Rs. Telegraph

Orange, N.J.

JUL 1 - 1908

Dear old Telegraph Friend -

Of course you have forgotten me but I never will you and rejoice at your prosperity and wonderful inventive skill. Keep it up.

When you & I were young men you were Press Operator at Boston & I at N. York sender - it was before the day of the Atlantic Cable and the "Steamer News" was thrown off at Halifax sent to New York "Assd Press" & by me sent on old No 4 to New Haven Hartford

2

Springfield Worcester Boston - Providence & Fall River - "Old P.F.R" Most all the old boys are dead and gone home bless their old hearts -
Billy Booth at Br. Fairchilds at N.H. Woolcot & Hubbell at Hd - Dinner at Sg - Toby at Worcester and "old Lom" at B. How I did try to "Salt" you but it was no go - I sent stuff that no living Opr could read and "bkg" all over the line but not a peep from you until I got scared - for fear I would have to "repeat" the whole d-d stuff & idle shout over the line - "You Lom you then" and back would come the welcome sound "You bet"
Do you remember the time you took "Steamer News" and at the same time drew a beautiful picture of a Steamer while the old "Plugs" along the "line" couldnt get it half "down"

3

Will they are all fresh in my memory -
Now what I set out to write about is this -
I have one of your "Standard Phonographs" and the "reproducer" is out of whack or gone skew - No one here can fix it & so I send it to you - in superb bkgs Please fix and return to me -
Let me know how much it is and I will send stamps or check -

Your friend
F. H Whittelsey
286 - Farmington Ave -
Hartford
Conn

P.S -
I make thin tissue all kinds do you use it
You save you something
F H W

TAE-Friends
Botsford

Inter-States Investment Syndicate.
Limited.

TELEGRAMS, "KEEPERSHIP, LONDON."
TELEPHONE, 8842 LONDON WALL.

CHARLES H. BOTSFORD,
MANAGING DIRECTOR.

119 & 120, London Wall.

AUG 20 1908

London, E.C. August 10th, 1908

Thomas A. Edison Esq.
Orange
New Jersey U.S.A.

RECEIVED
1908

Dyer just for your information —
B is a promoter about the same as the general run of that kind of bird
E

My dear Edison

I think I owe you a line for your kind interview just before leaving New York . Do not trouble yourself to answer unless you think there is something I can do for you over here, in which case command me .

I have organised a little syndicate to handle matters that may interest me and have established some good connections in the City .

At the Franco-British Exhibition which I find very interesting I noted two small things that seem novel and would be useful in the States . One was a house or irrigating pump, very simple and automatic, the power being supplied by a large blue flame lamp; the other was a new camera for taking moving pictures with reproducing device for family use; the whole very cheap and simple . I should think it should have a large sale in the United States . The lighting effects at the Exhibition are very fine and I often reflect how much the charm of great Exhibitions owes to your genius : the invention of the electric light .

Inter-States Investment Syndicate,
Limited.
TELEGRAMS, "KEEPERSHIP, LONDON."
TELEPHONE, 8942 LONDON WALL.
CHARLES H. BOTSFORD,
MANAGING DIRECTOR.
119 & 120, London Wall,
London, E.C. 19

The subject which engages the most public attention is the navigation of the air . Wright has just made a successful flight in France with his aeroplane; the French patents are in the hands of a friend of mine . I hear frequently from those associated with Count Zeppelin . It seems to me that the destruction of his ship does not alter the fact that a 300 mile flight with and against the wind was a most remarkable achievement . I wish you had turned your attention to this art fifteen years ago . I cannot but believe that you would have developed something which would have enhanced your fame and been of great practical benefit to mankind . As between the two types of machine -the lighter or heavier than air- what would be your dictum ?

I am going to Switzerland soon to put my girl in school in Geneva and shall go down to Lake Constance and will send you some photographs from there which may interest you .

I note that this country seems to move under the shadow of ours . In spite of its great wealth investors are generally pessimistic about their own securities and are putting immense sums into American and Colonial Rails and Industries . There is room for a great Railroad financier and operator to cheapen the cost and improve the facilities of English Railways . Earnings continue to fall off and coal bills and labour accounts

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119 & 120, London Wall.
London, E.C. 19

increase but it takes about five men to do the work of one about the stations.

Judging from what I hear the next change in administration will come in pledged to a Protective Tariff; this may be sooner than many people expect and will make a great difference to the export trade of our country .

I like England very much and have put my boy in a preparatory school but he is young and I do not expect of course to educate him on this side.

I meant to have spoken of the Electro-Bus which seems to hold its own against the Gasolene busses in the London streets It is generally thought however that the cost of maintaining the batteries is very high . I suppose your representatives on this side have looked into this outlet for your batteries. Competition is very keen

I enclose you a letter on the subject from the "Times" of August 5th.

Hoping your health continues good

I remain

Very truly yours

Chas. H. Botsford
per M. E. R.

[ENCLOSURE]

ELECTRIC CABS AND ACCUMULATORS.

TO THE EDITOR OF THE TIMES.

SIR,—Mr. H. L. Joly is to be congratulated on his letter in *The Times Engineering Supplement* of July 29, because it gives evidence of various qualities that cannot fail to command respect, the most striking of which is his obvious belief that the progress of electric traction can be best advanced by an honest recognition of what are the real difficulties in front of it, rather than by glossing them over with a thin coating of advertising varnish that can be easily scratched off by any acquired enquirer, be he stockbroker, newspaper-writer, or engineer.

I welcome, therefore, his agreement with me in his statement: "Everybody interested technically or financially in electric traction by means of accumulators will echo the wish that the actual running costs of the Electrobus had been published."

Some of my own experiments to which Mr. Joly kindly refers were undoubtedly made in the primeval days of secondary batteries; but Mr. Joly does me too much honour when the dates given in his letter suggest that I anticipated M. Faure in the discovery of the cell which bears Faure's name.

Nor are all my latest tests which were carried out on various sets of modern cells (especially constructed for accumulator traction and used for that purpose) so old and time-honoured that the results obtained need be scrapped with the plates that formed these cells.

Mr. Joly could not of course be familiar with these latest tests, because, although the two months alternate charging and discharging, which in each case I stipulated must be made, were carried out between the potential difference limits and with the currents prescribed by the exploiters, the results were so disastrous that the exploiters concluded in each case that "no useful purpose"—*i.e.*, useful to those who desired to float a company—"could be served by my results being made public."

In my opinion, the only accumulator-vehicle now plying in London in which the wear and tear of the accumulators is at all comparable with what it would be on an electric cab, and certainly the only accumulator-vehicle in which you can *ride*, by *right*, for a *fee* paid, is the Electrobus.

Perhaps, then, as both Mr. Joly and I have regretted, in public, the reticence of the Electrobus Company regarding details, that company may be induced to publish them, giving actual experience of what it costs the accumulator companies for battery maintenance for the Electrobuses, from July, 1897, to July, 1898.

It is absolutely useless repeating that the Electrobus Company "has during the last . . . months been running in active service . . . for which it has paid as the rate of 2d. per car mile for battery maintenance, which coincides with the original estimate." For although the one 2d. agrees exactly with the other 2d. that fact merely tells us that the accumulator manufacturers have accepted for battery maintenance exactly what they agreed to accept. Whether that contract paid them, or whether they will agree to renew it are points that the public is not told.

I also fully agree with Mr. Joly when he says:—"The amount of available energy remaining in a cell after discharging down to 1·8 volts is such a small percentage of the total amount yielded during the first part of the discharge that no *commercial* advantage could accrue from its utilisation."

But I would ask—Supposing the 1·8 limit was reached with an electric cab when it was eight or 10 miles from the charging station, what would Mr. Joly wish the poor cabman to do, presuming that the importance of having arrived at the 1·8 volt limit were realised? Would Mr. Joly have him get down and walk home, leaving his electric cab to the tender mercies of passers-by and the police, or return electrically and find himself discharged like his cells?

I am, very truly, yours,

W. E. AYRTON.

The Baytree, East Preston, Worthing, July 30.

TAE-Grants - Gaunt

GRAND HOTEL KAISERHOF
Besitzer: H. HABERLAND.

BAD NAUHEIM, 17 August 1908

My dear Wizard near the Watzessing

Haven't you gone west after all, or just gone and got back while I have been doing Dalmatia and been buried here? Or are you still following the trail of the N.Y. to Paris motorcars leaving Dyer, after proper coaching, to jolly the reporters? He's got too much sense of humour to grow Portentous, hasn't he? But I do like the way he juggles Faraday et al.

Of course you don't deceive us. We know that $25.000.000 is simply academic and given for the use of the tax collector. Naturally, one gives to the tax office the irreducible minimums.

King Edward and I are taking the baths quite near one another. Royalties must be properly cared for in these democratic days. There be more use for us than ever. Roosevelt is trying to break in but so far we have kept him out.

Your old friend Col Weir is here. He didn't remember meeting me some years ago. I told him that a man who could jot down numberless freight cars after they had passed should remember anything. He said "Tom is thinking a long way back" Weir is an ill man.

Drop me a line if only to say "Present."

Yours
J. Gaunt
c/o Morgan, Harjes & Co. Paris

TAE-Friends- Brewster

GRAND UNION HOTEL

OPPOSITE GRAND CENTRAL STATION.

FORD & SHAW. Proprietors.

New York SEP 10 1908

Edison:

Berliner is perfecting a heavier than air machine which is to lifted & driven by screws revolving horizontally!

Do you remember my coming to you with a sketch way back, Jay '86, which was witnessed by Dick Ayers showing the horizontal lifting propellers?

How then you told me it was impossible as you had made tests and it took? H just to lift the wheel alone? Funny is it not?

Also how funny, when Field was told in '83 that Electric Railways would never be commercially profitable owing to percentage of loss in Motors.

Funny World aint it? Do you want to build a Flying Machine

Sincerely Brewster

P.S. Wish would look at Claim No 576,088. for which I have just rendered Claims against Navy Dept & Electric Boat Co for use in tests. Possible you would help me if Th Dept. decides next month to do something re Coast Defense

B

The Willesden Works belong to National Phono Co
ELK LODGE, Jonphonos battery Co
CRAB LAKE, WISCONSIN, nothing to do with it

P.O. Fosterville this Sept 14 08

My Dear Mr. Edison

Enclose a letter rec'd from Stewart the first I have heard since I sent you a copy of his letter rec'd several months ago. The only point of interest to me is the statement he makes regarding the building of the Edison Battery works at Willesden. Is this being done & if so who is building them. I am very skeptical on this point so I ask you if works are being constructed there. We have had a nice summer here & am leaving this work so please address me Rt. West Jackson Boulevard Chicago With best wishes I am sincerely yours

W. E. Dick

TAE-
Friends
Dick

You better not have anything to do with Stewart

ELK LODGE,
CRAB LAKE, WISCONSIN.

Footerville Wis. Sept. 18 08

Recd
SEP 21 1908
Ans
9/23/08

My Dear Mr. Edison

I enclose a letter from Stewart. Why he keeps writing me I don't understand. If this statement regarding Motor Omnibus is correct they have gone the way I suspected they would go. We are leaving here today on account of the dry weather - the smoke from the woods fires making it so unpleasant.

Very truly Yours

H E Dick

I kicked a good deal about that Dickson production I thought it up to me to say that this book was a great improvement on the other and it is a more dignified & scholarly production than the other altogether.

With kind regards

Yours Very Truly

F. J. Maguire

TAE-Friends
Maguire, F.Z.

SEP

Noted

Rev. A. M. Nelliker
Lonsdale R.I.
Sept 23.

Thos. A. Edison, Esq.
Orange N.J.

Dear Mr. Edison

I am here recovering from an attack of nervous prostration and was given yesterday a copy of F. A. Jones book in yourself. I have read it thro' with great interest. As

TAE - Friends - Dick

AMERICAN PLAN. OPEN ALL THE YEAR.

THE MORAINE

Return Letters

Highland Park, Illinois

Sept. 26, 1908

Mr. Thomas A. Edison
Orange
N.J.

[illegible] 23 1908
Ans 9/28

My Dear Mr. Edison

I have your two letters of the 23rd & note what you say. I have forwarded you all the letters I have rec'd from Stewart and I have no business relations with him whatsoever. Please send me the letters I enclosed as I must acknowledge their receipt & will write him that I can do nothing to help him.

Very truly Yours
H. E. Dick

161 N. Jackson Street
Denver Co

TAE-Trip

Box 24

Str Kootenay
Arrowhead
B.C.

I do not know if I lost any money or not, as you could use it & get more satisfaction out of it than I could you better keep it

Sept 27/.8

Recd & ans 10/8

Thos Edison Esq
New York

Dear Sir

After leaving this Steamer on your recent trip on the Arrow Lakes there was ~~a~~ some money found in one of your rooms which I think must have been lost by one of your party. If you will be kind enough to give me your address and let me know if it was your property I will be very pleased to forward per Dom Ex Co Money order.

Awaiting your favour

I beg to remain
yours obediently
F. L. Paddon
Purser

Rejected

NEW YORK YACHT CLUB
37 WEST 44TH STREET

OCT 8 - 1908

New York Oct. 7, 1908.

My Dear Mr. Edison,

I know that you will be interested in the enclosed clippings, - especially with my plan as outlined in the smaller article, and in some points mentioned in the larger. Both Admiral Melville and Ashley are very enthusiastic over my proposal to use casks and bags in the manner stated. This settles the food and fuel question, and we can therefore do an immense amount of hard work in the field for the

than 2,500 miles! What an opportunity for moving pictures, photos, etc, etc.

Can't you invent some thing by means of which we may learn just what the aurora borealis is, etc?

One of the officers of the Harvard Union is coming to see me soon, then I am to pay a visit to John Burroughs and as soon as possible thereafter I would be pleased to have a talk with you when you are not rushed with other matters.

Sincerely Yours,

Evelyn F. Baldwin

Thos. A. Edison Esq.
Glenmont, Llewellyn Park, N.J.

[ENCLOSURE]

THE PHI

HAS NOVEL SCHEME FOR DASH TO POLE

EXPLORER E. B. BALDWIN

Explorer Baldwin—Outlines Plan to Make Ice-Floes Carry Supplies and Provisions

Special to the Inquirer.

NEW YORK, Sept. 13.—What is pronounced by experts to be the best plan for polar research is the novel one proposed by Evelyn Briggs Baldwin.

"I am soon to lay this plan in detail before the Harvard Union at Cambridge," said the explorer today, "but I'll tell you this much now:

"Give me a cargo of logs, another of casks partly filled with emergency supplies and a single vessel specially constructed and we can go from Behring's Strait to the Pole and right across the Arctic Ocean. Scatter the logs, portable houses, casks, etc., upon a group of heavy ice floes surrounding the ship, shifting the supplies if necessary by means of windlasses, motors or dogs and we'll succeed. A single crew can manage the three cargoes.

"Had the Jeannette expedition adopted this plan it would have won. In my support Rear Admiral Melville stated to me that a small house erected on the ice at the beginning of the drift of the Jeannette having been blown away before it had been fastened down, was found two years later less than two miles from the ship, thus proving that the ship and ice proceed just as a balloon moves with the atmosphere in which it floats.

"With portable studios and laboratories our artists and scientists may work in tranquillity. With balloons we will view a wide belt of territory, and, as did the Baldwin-Ziegler expedition frequently, despatch messages homeward. With our logs as fuel, we'll backpeddle the walrus, seal and polar bear. With the casks as emptied we'll form a flotilla filled with [illegible]ticates of our collections.

[illegible] scheme," said Admiral Schley

Ed. Freund
Hammer (?)

Say photos recd many thanks &c
Twillesign

Recd & Aug
OCT 12 1908

Thos. A. Edison, Esq.

Dear Sir,

I wrote you, Aug 13th, before leaving the city, enclosing the promised photograph given me for you by Mr Tarman.

Will you kindly state if the same is the tone desired, and also advise me as to the Gilbert, and oblige Yours very truly,

P. F. Mottelay

C/ Mr W. J. Hammer
153 W. 46th St
N.Y. Oct 10/08

TAE - Friends - C.T. Hughes

32 Arlington Avenue, North
East Orange, N.J.

OCT 13 1908

Oct 12/08.

Dear Mr Edison.

Dr Kitchen and I will be at the Laboratory tomorrow at 3 PM, and I hope you can make

3) convince you, as he has me that he has really got something worth while

He has given the matter ten years of intelligent thought.

"It convenient to see us. In order to make the acquaintance easy and not too protracted, he has reduced his statement to writing, and I believe he can

Hand seems
to know the
subject thor-
oughly.

Yours Truly
Chas. T. Hughes.

Electric Light —
Deutsches Museum,
Munich

WILLIAM S. HULSE,
30 CHURCH STREET,
NEW YORK.

CABLES: "COMINUS."
LIEBERS AND TYPO CODES.
TELEPHONE: 7682 COPTLANDT.

Aus 17/31

October 28th, 1908.

Thomas Alva Edison, Esq.,
Orange, N.J.

Say that all of my old apparatus is now in various Museums in England & the U States —

Dear Sir,

Mr. Rathenau is much interested in the development of the German Museum of Munich, especially in its department dealing with the history of electricity.

This Museum appealed to you already in 1906, asking for contributions of original models of some of your epoch-making inventions.

While in Europe last summer the enclosed letter for you was sent to me to hand to you and in Berlin Mr. Rathenau requested me to give this matter my personal attention. When I returned to this country you were absent and some delay has been occasioned.

To the letter of the German Museum is attached a list of objects most desired. Separately I am sending you catalog of the Museum.

I shall much appreciate anything you can do to assist our German friends and I shall be pleased to call upon you at your convenience, if you so desire, and discuss the matter verbally.

A number of American scientists and firms have already made contributions to this Museum and the G.E.Co. is ascertaining now what apparatus are available for this purpose.

Thanking you in advance for your courtesy in this matter I remain,

Yours faithfully,

William S. Hulse

Encl. 30

Separately. Catalog.

[ENCLOSURE]

Enclosure from William S. Hulse, New York
for Mr. S. A. Edison
Orange N.J.
Date, 10/28/18. No. 30
Memo.: P.

CHES MUSEUM
R NATURWISSENSCHAFT UND TECHNIK.

[ENCLOSURE]

DEUTSCHES MUSEUM

VON MEISTERWERKEN DER NATURWISSENSCHAFT UND TECHNIK.

RUFNUMMER 3981.

16927.

MÜNCHEN, May 26th, 1908.

Thomas Alva Edison, Esq.

Menlo Park, New York.

Sir,

The undersigned Museum had already applied to you by letter of May 1st, 1906, with the request that you would place at its disposal original apparatus and objects relating to your epoch-making inventions and work, for the representation of the historical development of electricity and electrical engineering in its collections.

With your favour of May 17th of the same year you advised us to apply to the General Electric Company in said matter, and this we did in our letter of July 6th.

The General Electric Company answered by letter of August 16th that they were afraid that very few of Edison's old apparatus were still existing and that they hardly thought that any would be procurable. A further letter of inquiry, addressed by us to this firm on Aug. 7th, 1907, has, we are sorry to say, remained up to now unanswered.

As you will gather from the enclosed Guide, a number of the sections of our Museum have meanwhile approached their completion and it is now our desire to also, as far as possible, complete the groups "Electricity and Electrical Engineering" and "Illumination".

In the accompanying lists, which were drawn up with the help of our referents, we have enumerated the original objects, models, d rawings etc., which are already in our possession, and also those we desire to secure for our collections, and further our wishes with reference to the presentation of models or copies or

[ENCLOSURE]

the acquirement of the data necessary for their execution.

Of the objects already presented to our Museum for the groups "Electrical Engineering" and "Illumination" we would more especially mention :

Siemens' first electric locomotive

One of the very first dynamos by Werner-Siemens

A Gramme machine with double ring armature

The most important types of machines and motors constructed by Allgemeine Elektricitäts-Gesellschaft, Schuckert, Oerlikon etc.

The first ring transformer by Zipernowsky

A model of the central station Markgrafenstrasse in Berlin

Hefner-Alteneck's first differential arc lamp

The first tantal lamps by Siemens & Halske, etc.

We have noted in the enclosed separate list a number of objects which appear to us as especially important and necessary for the completion of our collections, and which would give, at least in part, a picture of your unsurpassed activity.

We therefore again turn to you and to the General Electric Co. with the request to aid us in the acquisition of the objects mentioned in this list.

If the original apparatus or objects should no longer be in existence or not procurable, we would also be most obliged to you for any help you could give us in acquiring exact copies, which, if they were executed in accordance with data furnished by you, would be no less valuable than the original pieces themselves.

The presentation of your portrait, accompanied by a dedication written by yourself, would give especial pleasure.

We beg to add that we have been in a great measure aided in our undertaking by other American scientists and firms, as, for instance, by Mr. G. Hale, director of the observatory on Mount Wilson, Cal., Professor Harald Jacoby, director of the observatory of the Columbian University, N. Y., Messrs. Warner & Swasey, Cleveland, the Acheson Graphite Company, Niagara Falls, Messrs.

[ENCLOSURE]

Deutsches Museum.

Siemens & Halske Electric Locomotive

One of the very first dynamos by Werner-Siemens

A Gramme machine with double ring armature

The most important type of machines and motors constructed by

Allgemeine Elektricitäts-Gesellschaft, Schuckert, Oerlikon etc.

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Siemens & Halske, Berlin, Messrs. Singer & Co., New York, etc.

Awaiting your esteemed reply with the greatest interest, we have the honour to remain,

Yours very respectfully,

Deutsches Museum.

"Electrical Engineering" and "Illumination" we would more especially mention :

the acquirement of the data necessary for their execution.

Enclosed :

1 Guide

1 List "Electrical Engineering"

1 List "Illumination"

1 separate list.

Dr. Ph. v. Miller

[ENCLOSURE]

List of desirable originals, copies or graphic representations of Th. A. Edison's works.

One of the first Edison machines of the year 1879 with column magnets

A model or picture of Edison's largest machine at the Paris Electrical Exhibition of 1881

Electro-chemical meter by Edison

Pictures of Edison's first central station in New York and of the first laying down of electric mains in pipes

Edison's experimental apparatus for calculating electric distribution nets

Samples of underground mains with iron pipes and segment-shaped copper rails including the connection charts

Iron-nickel accumulator by Edison

Originals or copies 1. of Edison's first platinum wire lamp

" " " 2. of the bamboo filament lamp in different stages of manufacture

Originals and copies of the first Edison lamp bases and lamp holders; cut-outs, switches etc.

Originals or copies of the Edison telegraph relay with heat action

Originals or copies of Edison's telegraph with five wires

Originals or copies of Edison's manuscript telegraph

OFFICERS
BOOKER T. WASHINGTON
PRINCIPAL
WARREN LOGAN
TREASURER

COMMITTEE ON INVESTMENT OF
ENDOWMENT FUND

MR. BETH LOW
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52 WILLIAM STREET, NEW YORK CITY
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MR. WILLIAM J. SCHIEFFELIN
170 WILLIAM STREET, NEW YORK CITY
MR. WARREN LOGAN
TUSKEGEE INSTITUTE, ALABAMA

The Tuskegee Normal and Industrial Institute

FOR THE TRAINING OF

Colored Young Men and Women

Tuskegee Institute, Alabama

Oct. 31, 1908.

Mrs. Thos. A. Edison,
Orange,
N.J.

My dear Madam:-

I am glad to send you herewith my annual report. If you can possibly find the time, I hope you will read it in part or in full.

Within the past twelve months, I have spent more time than usual in inspecting the actual condition of our people in many parts of the South and I can say without hesitation that the progress that they are making is steady and most encouraging. Nearly everywhere the uplifting influence of the men and women who have been educated at Tuskegee is apparent.

Thanking you again for your help and interest, I am

Yours truly,
Booker T. Washington
Principal.

$10 mm, E

TAE-Friends
Jehl

Budapest November 7th.1908
I.Meszaros utcza 30.

Thomas A.Edison Esq.
Orange,New Jersey.U.S.A.

Yours

My dear Mr.Edison:-

Last week I sent to Mr.C.Martin of the Electrical World an article of some 68 pages of type written matter relating to the old Menlo days,which I extracted from my notes that are intended for "Posthumous History of Facts",and which I hope has met your approval so far.

If I had more time to my disposal I could have written much more,but as fate has been most unjust and unkind to me,and I am forced to do such long hours of drudgery,I had to write the article at night in my humble home in order to get it finished. As your loyal and tested servant of some thirty years so far,I want to call your attention however to the fact,that I have expressly avoided mentioning certain names of men that were also frequent visitors at the laboratory.There was that chap whom I nicknamed porous plaster Jim,for he onced appeared at the laboratory and showed me his bare back,that was full of bruises and covered with about one square yard of porous plaster.He told me what he had always been doing so far,and also that on the night previous he had been fired out most unceremoniously at M. This was before Hammer was with us,and was just about the time when Boehm was engaged. I have also refrained writing anything about Major Wilber who talked also a great deal what he had done and what he could do.

With the article I sent also several photographs of those times that I have never seen in print and which may prove interesting for Mr.Martin,s book. Wishing you a Merry Christmas and a Happy New Year, I remain,

Yours very truly

Francis Jehl

J. A. DOTSON H. C. READ F. S. READ

Telegraph

READ & DOTSON

WHOLESALE MERCHANDISE BROKERS

ARKANSAS CANNED GOODS A SPECIALTY

BRANCH OFFICES:
READ BROS., FT. SMITH, ARK.
READ & NOTT. SHREVEPORT, LA.

CODES:
UNITED STATES ROBINSON'S
ARMBY'S PRIVATE

Read & Dotson
NOV 17 1908

ROGERS, ARK., Nov.14, 1908.

Thomas A.Edison,

New Jersey.

I am not familiar with Delanys Telepost & can give no opinion I know Delany and he is a worthy man & hope he has not fallen into the hands of stock promoting Crooks

Dear Sir,-

Judging from magazine articles that have recently appeared you are one of the truly great men who realize the public moral obligation that greatness brings and are willing to discharge it. Presuming upon this quality, I beg to ask you as an inventor your opinion of the practical operations of the Delany invention of telegraph wire transmission known and advertised as the "Telepost System". I have been somewhat interested in the stock of this Company offered through the Sterling Debenture Corporation but before investing would like the opinion of some practical inventor like yourself, which will regard as strictly confidential. Your reply will be greatly appreciated, for which I inclose stamped envelope.

Yours truly,

J.A. Dotson

TAE - Friends
Carnegie
Bruch
Aus 11/7
I want to come and will do so if I am feeling well -
Edison

253 BROADWAY,
NEW YORK

November 16th, 1908.

Dear Mr.Edison:

I understand that you have very kindly sent a check to pay for a ticket to the dinner to be given in honor of Mr.Carnegie at the Manhattan Hotel on the evening of the 27th, but have not said whether you would or would not be present.

We are inclined to take it for granted that you would not have responded in this way unless you intend to come; but, in order that there may be no mistake about it, I am voicing the feeling of all the members of the Committee of Arrangements in saying that we hope you will attend and in urging you to do so.

The party will not be a very large one, and we think you would enjoy being present. In fact, the gathering will be incomplete without you.

If you wish to have Mr.Mallory, or any one accompany you, we would be pleased to extend an invitation to him. Or if you prefer to stay in town overnight, I will be glad to arrange to obtain a suitable room for you at the Hotel Manhattan.

With kind regards to Mrs.Edison and yourself, I am,

Yours truly,

Chas. P. Bruch

Mr.Thos.A.Edison,
Orange, N.J.

TAE-friends

MILLER REESE HUTCHISON

ENGINEER

METROPOLITAN BUILDING

No. 1 MADISON AVENUE

NEW YORK

TELEPHONE
5721 GRAMERCY

CABLE ADDRESS
"MASSACON" NEW YORK
LIEBER'S CODE

Ans 11/21

November 19,1908

Mr. Thomas A. Edison
West Orange, N.J.

Mr Dear Hutchinson

My dear Sir,-

The National Phonograph Co. is a object to my giving any testimonial for circulars

We have 17 men on the road engaged in selling my KLAXON Warning Signal and other things. These men are covering, in many instances, territory where the Jobbers and Dealers are from "Missouri" regarding anything new.

I do not like to go against their wishes

You will remember my having taken a KLAXON over to you last summer. I infer that you installed it, are using it and are pleased with it. Would it be asking too much of you to write me a letter to that effect, stating what you think of the KLAXON, and drawing special attention to its reliability and efficiency as a road-opener, with increased attendant pleasure of motoring?

Edison

I would like to place one of these letters in each of the salesman's hands, and it will certainly carry conviction.

Shortly after my last visit to you, one of your young men called on us and stated that he had taken out a Patent that he thought was infringed by the KLAXON. I looked into the matter, and found that although the claims of his Patent were very narrowly drawn, that he was entitled to equity in the case, and forthwith arranged that his Patent and improvements thereon be purchased by the Manufacturer of the KLAXON. This has been done, and I think he is very well pleased.

I follow this policy throughout in my dealings and have not as yet, had a single case of infringement brought against me.

With kindest regards, I remain

Yours very truly,

M R Hutchison

TAE (?)
Buttermilk germs

MERCK & CO.

MANUFACTURING CHEMISTS

WORKS:
ST. LOUIS
and
RAHWAY, N. J.

E. MERCK'S
DARMSTADT
LABORATORIES
Founded 1668

G/AD/ NEW YORK, Nov. 19/08

All our products are guaranteed under the Food and Drugs Act, June 30, 1906. Our General Guaranty, filed in Washington, is No. 7.

NOV 20 1908
Ans 11/21

Thos. A. Edison, Esq.,
Llewellyn Park,
W. Orange, N. J.

My Dr Mr Schenck
will you please order 1/2 doz. more boxes of the Lactic Bacilli Tablets have them sent to me at Laboratory & bill them to me

My dear Mr. Edison:-

The day before yesterday I sent you those buttermilk germs that you were after. I sent them, as you directed, to you at your laboratory, and hope you will find them there upon your return from Akron, and that you will give them a chance to earn their living.

Edison

With best regards, I remain,

Yours sincerely,

Henry Schenck

P.S. I enclosed some circulars that might interest you, too.
HS

Publication

The World's Work — Publishing — DOUBLEDAY PAGE & CO. — Copyright Life of America — The Garden Magazine

Sing book rec'd NOV 23 1908
Aug 11/04
Thank Ulm for

Nov. 20, 1908.

Dear Sir

The Copy

A few days since at the request of Mr. Andrew Carnegie we sent you a copy of his book "Problems of Today" with his compliments. We trust that the volume has reached you.

Very truly yours.

DOUBLEDAY, PAGE & CO.

R. Daniel Lawson

Thos. A. Edison, Esq.,
West Orange,
N. J.

MILLER REESE HUTCHISON

ENGINEER

ASSOCIATES
J. F. MONNOT, METALLURGIST, PRES. DUPLEX METALS CO.
PAUL M. PIERSON, PRES. HUTCHISON ELECTRIC HORN CO.
SYDNEY S. BREESE, OF BREESE & HUTCHISON.
F. H. LOVELL JR., LOVELL-McCONNELL MFG CO.
PATENT COUNSEL, GEORGE C. DEAN.
EUROPEAN REPRESENTATIVE, W. D. JUDKINS, 22 JERMYN ST., LONDON.

ELECTRICAL LABORATORY, 546-556 EAST 80TH ST., NEW YORK.
MECHANICAL LABORATORY AND FACTORY, LOVELL-McCONNELL MFG CO., NEWARK, N. J.

SUITE 9035,
NUMBER ONE MADISON AVE.,
NEW YORK

ASSISTANTS
OSKAR NAGEL, PH. D., CHEMICAL ENGINEER.
JONATHAN HARALSON, E.E.ME., ELECTRICAL ENGINEER.
RAYMOND GILLEY, ME., MECHANICAL ENGINEER.
C. O. SNYDER, AUTOMOBILE ENGINEER.

MEXICAN REPRESENTATIVE, INTERNATIONAL MACHINERY & ENG. CO., EDIFICIO DE LA MUTUA, MEXICO, D.F.

CABLE ADDRESS: "MASSACON, NEW YORK" (LIEBER'S CODE)

November 23,1908

Mr. Thomas A. Edison
West Orange, N.J

My dear Mr. Edison,-

I have your letter of the 21st instant, and note that the National Phonograph people object to your giving any testimonials for circularizing, and that you did not want to go against their desire.

It was not my idea to ask for an advertising testimonial. All I want is a testimonial to put in the hands of our 17 salesmen who, in selling to Jobbers, would be able to prove by it that the KLAXON is properly made and designed.

If you can strain a point and give me this, I will personally see that it is not used in any advertising matter whatever.

Yours very truly,

Miller Reese Hutchison

HIRAM SCHWARZ
PRESIDENT

WILBUR M. BATES
TREASURER AND GEN'L MANAGER

The Franco-American Ferment Company

LABORATORY, Nos. 124-126 WEST 31ST STREET

Only Authorized Vendor for United States

LACTOBACILLINE TABLETS AND POWDER

METCHNIKOFF LACTOBACILLINE MALT

PREPARATIONS IMPLANTED WITH PURE CULTURES OF THE LACTOBACILLUS ISOLATED AND RECOMMENDED BY

PROF. ÉLIE METCHNIKOFF
INSTITUT PASTEUR, PARIS

FOR THE MODIFICATION OF THE INTESTINAL MICROBIC FLORA AND AS A REMEDY FOR AILMENTS CAUSED BY INTESTINAL AUTO-INTOXICATION

Prepared in strict accordance with the formulae of Professor Metchnikoff with pure cultures of the Lactobacillus provided by

LA SOCIÉTÉ LE FERMENT, PARIS FRANCE
SOLE PURVEYOR OF THE METCHNIKOFF PRODUCTS FOR THE TREATMENT OF GASTRO-INTESTINAL AFFECTIONS

Rec'd Aug
NOV 25 1908

TELEPHONE, 2884 MADISON

New York, Nov. 24, 1908

Thomas A. Edison, Esq.,
Orange, New Jersey.

Say Mercks got for me a box of Nials containing tablets to be taken at meals, this is what I want

Dear Sir:-

We received this morning an order from Messrs. Merck & Co. of New York to send to you a half dozen boxes of D Tablets. As we deal only in tablets of Lactobacilline and thinking that there may be some mistake in this order, I have written to them to rectify any possible error or to confirm the order. In the meantime I would like to call your attention to the enclosed paper in reference to our latest product, "Lactobacilline malt" which contains the same germ as the tablet only in a more active form. If you are interested in these preparations, I shall be very glad to send you a half dozen sample bottles that you may try it.

If you would advertise these you would be astonished at the sales hundreds are trying to find them but Drug Stores only carry the Parke Davis tablets to sour milk & these they do not want

Yours respectfully,

W M Bates

General Manager

[ATTACHMENT]

METCHNIKOFF

LACTOBACILLINE MALT

A Bacillary Treatment for Affections of the Digestive Organs, for Microbic Intestinal Auto-Intoxication and for the Modification of the Flora of the Intestinal Canal.

Lactobacilline Malt is a very carefully prepared extract of malt, scientifically implanted with pure cultures of the lacto-bacilli studied and recommended by Professor Metchnikoff, of the Institut Pasteur, Paris. (*Metchnikoff—"Nature of Man,"* pp. 77,297, and *"Optimistic Essays,"* p. 220.) It is indicated in cases of acute gastro-intestinal affections where prompt relief and nutritive as well as therapeutic effects are sought.

The lacto-bacilli utilized in this preparation possess the property of producing an extraordinarily large quantity of nascent lactic acid in the intestinal tract in the presence of carbohydrates. They thereby inhibit the multiplication of the proteolytic anærobic microbes that form the group of bacteria of putrefaction which create the noxious, toxic intestinal secretions that react upon the blood and cause the diseases which are classified as auto-intoxications.

It has been positively shown by Metchnikoff and Cohendy, and several other French and German authorities, that this germ will survive ingestion and continue viable in the intestines for a long time after the last administration. *It has also been as positively demonstrated that this is the only lactic germ known that will traverse the stomach, incubate in the intestines and continue to exercise a beneficient influence in the digestive tract,* which is a constant source of infection from the toxic products of putrefactive bacteria. In several well established clinical experiments, so carefully made that there can be no doubt as to the reliability of the results attained, cultures of these lacto-bacilli have been recovered from the feces within from six to ten days after the first ingestion of the germ. (*Experiments on both men and animals.*)

The measure of intestinal putrefaction progressing in the intestines is manifested by the sulpho-ethers and aromatic compounds excreted in the urine—indol, phenol, skatol, etc.—which have their source only in nitrogenous putrefaction in the digestive tract caused by the presence of proteolytic anærobic bacteria. Metchnikoff, Cohendy and Combe, and other investigators, have shown that under the influence of these lacto-bacilli the sulpho-ethers in the

[ATTACHMENT]

urine are greatly diminished and gradually reduced to the minimum, thus indicating cessation of putrefaction in the intestines. (*Metchnikoff—"A Few Remarks on Soured Milk," American translation*, p. 8.)

These investigations established this point of vital importance—THAT THESE LACTO-BACILLI COLONIZE THE INTESTINAL MUCOSA, MULTIPLY IN THE DIGESTIVE TRACT AND CONTINUE FOR A LONG TIME TO EXERT AN INHIBITORY INFLUENCE ON THE GROWTH AND TOXIC EFFECTS OF THE PUTREFACTIVE ORGANISMS.

These proofs of the viability of the lacto-bacilli employed in this preparation and their influence in restraining proteolytic micro-organisms, become of especial interest when taken in connection with a paragraph in a recent work by Dr. C. A. Herter, professor of pharmacology and therapeutics in Columbia University and a consulting physician to the City Hospital, New York, called "*The Common Bacterial Infections of the Digestive Tract*," in which he says: "IF IT CAN BE SHOWN THAT ANY TYPE OF LACTIC-ACID BACILLI IS CAPABLE OF CARRYING ON ITS ACTIVITIES IN THE ILEUM AND LARGE INTESTINE UNDER ANÆROBIC CONDITIONS, WITH A RESTRAINING ACTION UPON ANÆROBIC PUTREFACTIVE SPORE BEARERS (SUCH AS BAC. AEROGENES CAPSULATUS), AN IMPORTANT CONTRIBUTION WILL HAVE BEEN MADE TO RATIONAL THERAPEUTICS."

It has been clinically proved, therefore, that Lactobacilline Malt establishes in the intestines a pure culture of lactic microbes inocuous to the human organism and positively antagonistic to the proteolytic anærobic bacteria of putrefaction, thereby checking the secretion of entero-toxins and replacing the pathogenic microbic flora with a beneficent one.

A long experience on the part of leading clinicians in France has demonstrated that Lactobacilline Malt is beneficial in the treatment of gastro-enteritis, entero-colitis, dysentery, infantile diarrhœa, constipation, chronic intestinal obstruction of women and old people, dyspepsia, gastritis, nephritis, diabetes, ailments of the liver, cystitis, gravel, etc., arterio-sclerosis, arthritis of rheumatic or gouty origin, furunculosis, urticaria, eczema, etc.

The dosage generally recommended is 100 grammes daily—two claret glasses of 50 grammes, taken one before the noon-day and one before the evening meal. The doses may be administered at the discretion of the physician, in four wine glasses (50 grammes each) one before each meal and one before retiring.

To permit the lactic ferments implanted in Lactobacilline Malt to produce their full effect, the patient should be subjected, as far as possible, to the diet which his or her condition demands, for a proper alimentary regime is most important.

In benign chronic cases it is only necessary to restrict the patient to a moderate ingestion of meat (once daily) and other proteid aliments, increasing the carbodydrates. A too nitrogenous diet, meat, eggs and fish, augments the growth of the anærobes of putrefaction (bacilli proteus putrificans, mesentericus, perfringens, etc.), and increases their toxic products. Therefore, in more accentuated cases the ingestion of meat, etc., should be entirely forbidden during the first ten to fifteen days of treatment, to be resumed at the midday meal only in the discretion of the physician.

The more acute cases are greatly aided by the hydro-lactic diet. Lemonade, syrup of malt, or a watery solution of lactose in the proportion of 50 grammes to a litre of water. may be prescribed to give the lacto-bacilli in this preparation additional nourishment to favor their development in an unusually strong culture in the intestinal tract. Step by step, as improvement is shown, a return may be made to the normal regime, but with great moderation as to nitrogenous aliments and anything likely to produce fermentation in the digestive channels.

In general the solid nourishment should be of a farinaceous nature. Fats, raw foods, and all aliments that will, in the digestive process, act as a culture medium for the microbes of putrefaction, should be rigorously avoided. When flesh food is again permitted, it should consist of roast poultry and finally of beef or mutton well cooked, roast or grilled, not to exceed 200 grammes per day.

Alcohol should not be permitted in any form. During the acute stages warm tisanes at meals may be taken. Later wine in small quantities may be drunk. Coffee and tea should be suppressed at first, but as the condition improves, may be had in moderation. The use of tabacco should be prohibited.

Lactobacilline Malt, or *Metchnikoff scientifically soured milk, prepared in this country under the trade name of Bacillac*, in conjunction with the proper regimen, now constitutes the best and most inoffensive treatment of auto-intoxication and its consequent aliments. If the malt is given for constipation, laxatives, purgatives, injections and suppositories, and other usual means for producing stools, should be eliminated. This may produce in persons suffering from dry enteritis an augmentation of constipation as well as distension of the stomach, but after four or five days, constipation will cease, pain disappear and the stools gradually become normal. All the proceeding indications are the result of clinical observations authentically recorded.

In consequence of the abundance of lactic acid bacilli, the malt

[ATTACHMENT]

is very rapidly enriched after being implanted and becomes thicker and somewhat acid in a short time. This merely indicates a very rich culture of this exceedingly effective bacterial therapeutic agent.

So far as known, no sort of putrefactive or pathogenic bacteria can grow in this preparation, but it is advisable that the physician should instruct the patient in the care of the malt while using it. The bottle should be kept in a cool place—cellar or ice box. Before pouring out the dose, it should be shaken vigorously to properly mix the cultures with the malt extract. The cork should be drawn, the dose poured out and the bottle recorked as quickly as possible at all times till the container is emptied.

When a bottle is in use, if it is uncorked and recorked without precaution, the spores of mold mixed with the dust in the air may sometimes be introduced into the bottle and develop on the liquid. These are molds of the same nature as those which grow on sugary and acid preparations—jams, thick cream, milk, cheese, fruits, etc. They are non-pathogenic.

To avoid the presence of these molds the fingers should not touch the opening of the bottle. When possible, pass the neck and cork of the bottle rapidly through the flame of an alcohol lamp before and after pouring out the liquid. This, however, is not absolutely necessary and is only a precaution against microbes in the air.

In this, as in all Lactobacilline preparations, the most exacting scientific precautions are observed to insure purity and to strictly conform to the formula of Professor Metchnikoff. It is implanted with pure cultures of the lacto-bacilli recommended by him, provided by La Société Le Ferment, of Paris, sole purveyor of the Metchnikoff products for the treatment of gastro-intestinal affections.

This preparation may be had at all drug stores at 50 cents per bottle. When properly cared for its potency is guaranteed for one month from the date of issue, which is plainly marked on the label.

The Franco-American Ferment Company

LABORATORY, Nos. 124-126 WEST 31ST STREET

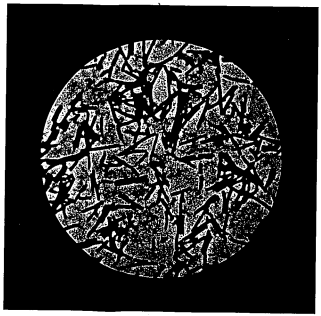
Only Authorized Vendor for United States

LACTOBACILLINE TABLETS AND POWDER

METCHNIKOFF LACTOBACILLINE MALT

COPYRIGHT, 1906, BY THE FRANCO-AMERICAN FERMENT CO.

METCHNIKOFF LACTOBACILLINE MALT



Photomicrograph of the Bacterial Content of $\frac{1}{2500}$ of a Square Millimeter of Metchnikoff Lactobacilline Malt, x 1000. Bacterial Content of One Cubic Centimeter estimated as 22,400,000.

COPYRIGHT, 1906, BY THE FRANCO-AMERICAN FERMENT CO.

[ATTACHMENT]

Dec. 21-1908

Brady:

Order from Franco-American Ferment Co.

1 doz boxes Lactobacilline tablets.

Meister

chg. Mr. Edison. TAE

$18.00

D
1908 Edison, T.A. –
Nov. 24/08

HUTTON PARK,
WEST ORANGE.

Personal

Thomas A. Edison Esq
My dear Sir:
I wish to
thank you for your
cheque and your
generosity.
Yours sincerely
Walter D. Osborne
For the Orthopaedic Hospital

H
Sig A Carnegie, Andrew

T. C. MARTIN

EDITORIAL ROOMS

W. D. WEAVER

Electrical World

239 WEST 39TH STREET, NEW YORK

November 25, 1908.

Yours
NOV 27 1908

Thomas A. Edison, Esq.,
Llewellyn Park,
Orange, N. J.

Dear Mr. Edison:

I have a note from our mutual friend, David Homer Bates, this morning with regard to the Carnegie dinner on Friday night, in which he tells me that you have accepted as one of the 73, but may possibly not be there. I trust that you will be able to join us on this occasion, as Mr. Carnegie sets great store by your presence and may be considered one of your greatest admirers. He wears well, but we may not have a great many opportunities of expressing our gratitude for what he has done for sixty or seventy of the oldtime military telegraphers by creating for them a pension fund, - something the Government should have done but didn't do.

If you do not come, I trust you will gladden the proceedings by sending Mr. Carnegie a message of congratulation. But as Tennyson once wrote to Frederick Maurice "Tis your coming that we crave".

Believe me, with regards,

Yours truly,

T. C. Martin

Editor.

1043 HW 8m 10-17-08

GENERAL ELECTRIC COMPANY

EDISON LAMP
"THE STANDARD OF THE WORLD"

LOOK FOR THE LABEL IN THE STEM

HARRISON, NEW JERSEY Nov. 27th 1908.

D
1908
El. Lt. -
Filament
[illegible] 1908
Aus 12/1

Mr. Thomas A. Edison,

West Orange, N. J.

My dear Mr. Edison:-

Mr. Howell told me today that you would like to see me with reference to some experiments on carbon filaments.

Will you kindly make an appointment, when I can see you?

Very truly yours,

J. T. Marshall

Asst. Engineer--Lamp Works.

JTM:NB.

Tell him to call on phone some morning

Friend

T. C. MARTIN

EDITORIAL ROOMS

W. D. WEAVER

Electrical World

239 WEST 39TH STREET, NEW YORK

December 11, 1908.

Thomas A. Edison, Esq.,
Llewellyn Park,
Orange, N. J.

DEC 12 1908

Dear Mr. Edison:

I am sorry but not surprised that you will not be with us at the Carnegie dinner on Saturday night, and I am conveying a nice little message from you to Mr. Carnegie. I am going to tell him, however, that you are dropping into bad habits again, and that this is the reason of your absence. I am going to try to get his aid and to send you a protest against your beginning night work again. With all the achievement behind you, there ought to be some let-up, although I know that you feel that the whole world of discovery is still before you.

Our friend, Dr. W. H. Tolman, is very much gratified at your courtesy toward him with regard to the material for the Mayor of Rome on your concrete homes for workingmen. He has just been delivering a lecture in Washington for Secretary Straus, of the Department of Commerce and Labor -- the lecture on the general subject of the improved homes for working people, embodying such developments as the wonderful system of buildings at the Krupp works in Germany, Port Sunlight, and a few other large places of the same character. This is accompanied by a great many beautiful lantern slides, and it has occurred to Dr. Tolman that by way of reciprocity he would be glad to come out to Orange and to repeat the lecture for you and Mrs. Edison at the Laboratory some afternoon, Mrs. Edison inviting such of her

friends and neighbors as might feel an interest in this topic. This strikes me as a good idea, if agreeable to you, and I should be glad to help carry it out. Some of the pictures that Dr. Tolman obtained on his recent official trip to Europe are gems. With regards,

Yours truly,

T. Cuyler

Editor.

W. S. SHRIVER, PRESIDENT

GEO. S. ALLYN, TREASURER

MT. AYR LIGHT AND POWER CO.

W. JACKSON BELL, SEC. AND GENL MGR.

DIRECTORS
BERT TEALE
F. E. SHELDON
W. F. JOHNSON
A. R. SHRIMPLIN
W. JACKSON BELL

MT. AYR, IOWA, Dec 21-08

Mr Thos. A. Edison
Menlo Park
N. J.

Dear Sir

Perhaps you will not remember me at this distant day. I was introduced to you by Mr Hastings at the Edison Gen Co Office on Wall Street in May 1889, and later met you several times with Harold P. Brown on the subject of Electrocution. I was called there by the State of N. Y. and especially because of the fact of being a great friend of the direct current to testify in its favor, and after twenty eight years in the business I have not changed my mind. Perhaps this is sufficient to recall who I am and I wish to say, I have constructed a D.C. Plant here expect to start about Jan 1st 1909. I want to ask what I consider a great favor, the Ladies Club have joined together to give a Banquet and would you care to write a word of greeting to be read at that Banquet on any subject any number of words say ten to twenty as best suit your wishes this I will consider a great personal favor

W. S. SHRIVER, PRESIDENT

GEO. S. ALLYN, TREASURER

MT. AYR LIGHT AND POWER CO.

W. JACKSON BELL, SEC. AND GENL. MGR.

DIRECTORS

BERT TEALE
F. E. SHELDON
W. F. JOHNSON
A. R. SHRIMPLIN
W. JACKSON BELL

MT. AYR, IOWA,

and feel were repaid for the many favors I have always been pleased to extend to the Direct current and especially the the three wire Edison system hoping you may be able to do the same I extend to you Christmas Greetings and many more for yours self & family,

again thanking you

I Remain

Yours Very Truly

W. Jackson Bell

Ed. Lt.

Telegram paid here —

To W. Jackson Bell —
Mt Ays Iowa

Permit me to congratulate you
on the inauguration of the your
plant & for adopting the
old reliable direct current system

T. A. Edison —

Sent W.U.T. Co.
2.05 P.M.
Dec. 26-08 Gally

T. C. MARTIN

EDITORIAL ROOMS

W. D. WEAVER

Electrical World

239 WEST 39TH STREET, NEW YORK

DEC 13 1906

$25.00 2003

H. F. Miller, Esq.,

Edison Laboratory,

Orange, N.J.

Dear Mr. Miller:-

I have your favor, this morning, with regard to the letter from Mr. W. H. Booth regarding the fund for the widow and two children of B. H. Thwait, desiring information on the subject of the proposed fund.

In reply I beg to say for Mr. Edison's information that the object is altogether a worthy one, and I am glad to know it appeals to his generosity. I am sorry that Thwait should have left his family in somewhat destitute circumstances as narrated in the appeal, but so far as I know it is all true. He was very much of a pioneer and hence did not save as he might have done. I knew him personally for many years and when in this country he always made my office a place of rendezvous. In fact, for some time I kept some apparatus which he wished to be cared for safely in regard to some of his inventions. So far as my experience went he was a man of good habits and exemplary but a bit visionary, although that should certainly not be charged against him as a defect of character. He certainly

did much to bring about the present conditions of gas engine work and utilization of blast furnace gases.

Trusting that this may be of some use to you, believe me,

Dec.30,1908

Yours very truly,

I return the appeal herewith.

[ENCLOSURE]

2, QUEEN ANNE'S GATE,
WESTMINSTER,
S.W.

DEC 23 1908

$25.00 TAG

December, 1908.

Dear Sir,

(Mrs) B. H. Thwaite Fund.

pd.

The Committee of ~~this fund request~~ me to forward to you the enclosed appeal on behalf of the widow and two young children, (aged 8 and 15) of the late B. H. Thwaite.

It is felt that the Iron and Steel Trades, and the Mechanical and Electrical Engineering Industries owe so much to Mr. Thwaite's discovery and pioneer work in proving the possibilities of Blast Furnace Gas that they make this appeal to your generosity to enable them to collect a sufficient amount, which added to Mr. Carnegie's conditional offer of £500, would provide a fund for bringing up and educating the two children, and providing for Mrs. Thwaite's immediate wants.

We are asking prominent Journals to insert this appeal, and several, including the Times (Engineering Supplement) are already enrolled, and we appeal to you to help in swelling the fund to an amount sufficient to meet properly and adequately, the needs of the case, which are considerable and urgent.

I am,

Very faithfully yours,

Wm. H. Booth

Hon. Sec.

[ENCLOSURE]

Fund for Mrs. B. H. Thwaite and Young Children.

Readers will be pained to learn that by the early death of the late B. H. Thwaite, his family has been so inadequately provided for that help is urgently needed.

The long painful illness which preceded his end involved heavy expenses he could ill afford, and his widow has collapsed under the added burden of the final shock. The malignant disease for which she underwent a terrible operation some few years back has reappeared, and she is quite unable to face the future without substantial succour for herself and her two young children: a boy of eight and a delicate girl of fifteen, respectively.

The circumstances of the case were laid by some friends before Mr. Carnegie, who with characteristic generosity, has promised the sum of £500 conditionally on a like sum being subscribed by others. The following gentlemen have therefore formed themselves into a preliminary Committee and other influential and representative names are daily being added to the number of the Committee or sympathizers.

A few words of appreciation of Thwaite must be said, to indicate why a ready and generous response should be made to the call of his family in distress.

Over 200 patents lodged by him attest in a concrete form some of the workings of his busy brain, but his thoughts comprehended a range of subjects astonishing to the average mind. The honour of being the first to prove that waste blast furnace gas could be utilised in the cylinder of an internal combustion engine is his absolutely.

It might be said that here is a striking case of brain energy multiplied into an infinite sum of mechanical energy: and some of us who realize from the strides made in other countries what it will some day mean in our own, feel proud that another British name has been added to those whose labours have pointed the way to further economy in our great iron-producing industry: simultaneously creating a new field for large gas engines and electrical enterprise.

The latest available figures show that one firm of large gas engine builders alone have built since 1902, or have in hand 247 engines aggregating 308,000 horsepower and in Germany alone the power now generated by Blast Furnace Gas in Gas Engines cannot be far short of one million if indeed it does not exceed that figure. In Belgium also there have been great developments, also in the United States, where one works alone – the Lackawanna Iron Co. – have some 45,000 horsepower of blast furnace gas engines at work.

[ENCLOSURE]

Great Britain has laggsd somewhat behind but there is now steady progress being made towards the realization of Thwaite's hopes, which in Germany have been more than realized.

Thwaite reaped no adequate monetary reward from the patents he took out and his attempt to build up a business by supplying plants was made in the face of appalling difficulties. Gas Engines of even 200 H.P., were rare, due to the existing limitations of town and producer gas; and having no works he was ill-equipped to rectify the mistakes in design inevitable in the first serious engine units he contracted for. When English and foreign firms, having every resource of capital and workshop equipment, also experienced many costly failures in their early installations, in justice to Thwaite his far greater handicap must be realised. The financial support he received was altogether insufficient to cope with his task, but was generous when considered as given by one man, Mr. F. Gardner, who incidentally was neither an Englishman nor a technical man. But the progress, since made, is a triumph for all who have been concerned in building up the business to its present colossal proportions.

Thwaite was considered by many a dreamer when he outlined the far-reaching probabilities that lay in his conception. But the first explosion of blast furnace gas in the cylinder of the little engine that Mr. James Riley put at Thwaite's service in the Glasgow Iron and Steel Works was the beginning of an ever-increasing series that may be likened to a world-fusillade doing Thwaite honour. The Committee therefore appeal to Engineers and business men to come forward promptly in order to provide the funds necessary for Mrs. Thwaite's immediate and urgent needs and to bring up and educate the two young orphans. They are anxious to make an early demand upon Mr. Carnegie's conditional promise.

W. M. Mordey, M.Inst.C.E., Pres. Inst.E.E.
W. H. Preece, Sir, Past Pres. Insts.C.E. & E.E., F.R.S.
A. B. W. Kennedy, Sir, Past Pres. Inst.C.E., F.R.S.
Robt. Kaye Gray, M.Inst.C.E., Past Pres. Inst.E.E.
J. O. Arnold, Professor of Metallurgy, Sheffield.
Harold Jeans, (Iron and Coal Trades Review).
H. Alabaster, (Electrical Review), 4, Ludgate Hill, E.C.
T. E. Gatehouse, (Electrical Review), A.M.Inst.C.E., M.Inst.M.E. & E.E., F.R.S.E.
A. M. Sillar, M.Inst.C.E., M.Inst.M.E., M.Inst.E.E., Hon. Treasurer, 2, Queen Anne's Gate, S.W.

Hon. Secretary: W. H. Booth, M.Am.Soc.C.E., 2, Queen Anne's Gate, Westminster, S.W.

1908. Edison, T.A. - Articles (D-08-09)

This folder contains correspondence requesting Edison to write articles, correspondence relating to articles about Edison or his inventions, and letters from journalists seeking to interview Edison or solicit his statements for publication. Among the documents for 1908 are letters from Theodore Dreiser at *The Delineator* and a typescript of an Edison interview prepared for the *New York World*. Also included are letters and memoranda regarding the projected biography of Edison by Frank L. Dyer and Thomas C. Martin and the hiring of William H. Meadowcroft as Dyer's assistant.

Approximately 20 percent of the documents have been selected. The items not selected consist primarily of requests for statements and interviews that received only a perfunctory response from Edison.

Publication [illegible] a
[illegible]
photo [illegible] publication for the
[illegible] appreciation

Mavelikkara
2nd March 1908

Kind & Respected Sir

Allow me to request you to be good enough to pardon this intrusion of mine upon your precious time.

On the 31st August last (1907) I had sent to you a letter and all this time I was expecting a reply to it from you, but now after having waited so long and not getting any reply I fear that my letter might not have reached you through some accident or other. And therefore I send this second letter registered.

Kind Sir, having had the happiness & pleasure of reading your Biography some months back in English I began to entertain

a great desire to have the same published in my mother tongue too so that my humble Country men shall have before them an ideal life of industry + labour. My mother tongue is a language called Malayalam which is a Dravidian language spoken in the South western Corner of India. I have accordingly translated the English work about your life (Edison the Telegraph boy) into Malayalam. It is ready for the press. My wish is that a full account (of course brief only) brought up to date should be printed in my mother tongue with a photo print of yours along with it.

I tried my best to obtain your photo (latest or any other) but am sorry to state that I could not get one; neither could I gather upto date account of your noble life from any where.

My first letter to you was my humble request to you to be kind enough to favour me with a copy of your photo together with your permission to get it printed in my Malayalam work. Please assist me in my earnest + humble endeavour by granting me my this wish + also by sending me other additional informations that may advantageously be added to my book so that it may furnish the readers with a full up to date + brief account of your life

Hoping you will render me
much kindly your valuable
help & suggestion in my
humble attempt and praying
God for your health & long life
I am
Kind & respected Sir
One of your humble admirers
K. G. Tampi
Teacher
H.H. the Maharajah's Eng. High School
Mavelikkara
Travancore
South India

May God, the Almighty Author
of All, shower upon you and
your family His choicest Blessings
K.P. Tampi

Publications

H. GERNSBACK, EDITOR

TELEPHONE 5160 CORTLANDT

CABLE ADDRESS: "MOEL"
A. B. C. CODE 5TH ED.
AND WESTERN UNION CODE

MODERN ELECTRICS

EUROPEAN OFFICE
7 RUE HENRI MAUS
BRUXELLES, BELGIUM

#7

A MONTHLY MAGAZINE DEVOTED ENTIRELY
TO THE ELECTRICAL ARTS.

Rec'd-Ans
MAR 30 1908

87 WARREN STREET

NEW YORK, U. S. A.

Thomas A Edison

Llewellyn Park

Orange, N. J.

March 28, 08

Thanks for the first copy of your magazine

Dear Sir:-

It affords the writer much pleasure to hand you herewith the first copy of MODERN ELECTRICS. Wishing you every success

As this is the initial one, the writer could think of no better plan to christen the new magazine, than to hand you that copy from your own binders hands first, with his profound homage. The writer hopes that you will honor him by accepting this first copy, which will give the paper the best start it could possibly expect.

The writer believes you to be interested in the propagation of the electrical arts among the Young and as MODERN ELECTRICS is devoted exclusively to young people the writer hopes that his step will find approval by the Master of Electricity.

With sincere esteem

Very respectfully yours

MODERN ELECTRICS

H Gernsback

Editor

HG/EW

Publications

1-20-08-20 M

The World

PUBLICATION OFFICE
Pulitzer Building, Park Row, N. Y.

APR 15 1908
Ans
APR 22 1908

April the fourteenth
1 9 0 8

No answer

Without McChesney
wants to do something
in advertising line
Send to McChesney
TAG

H. F. Miller, Manager,
Thomas A. Edison Laboratory,
Orange, N. J.

Dear Sir:

Referring to our recent conversation with our Mr. Packard over the telephone, relative to the representation of your company, in connection with the other large interests of New York, in our forthcoming Twenty-fifth Anniversary Number of The World, and the reproduction of same in the columns of fifty other newspapers, we beg leave to submit for your consideration, the following:

This issue of The World will contain a review of the great achievements of the last quarter of a century in politics, art, science, commerce; contributions from the leaders of thought and action of the present day and a look into the future by those best fitted by their study of existing conditions to forecast probable trend of public thought and activity in the years to come. A special article upon the electrical interests of America will appear - and many other features that will make this number of The World the most remarkable issue of its kind ever printed.

1-20-08-20 M

The World

PUBLICATION OFFICE
Pulitzer Building, Park Row, N. Y.

H. F. Miller, Manager, Page 2, Apr. 14th, 1908.

It will be well worth placing where it can readily be referred to for the records of the last twenty-five years, as well as for an insight into the probable solution of political and economic questions which the future must answer, and a glimpse at the still more wonderful possibilities in the domain of science and invention.

The rate for this remarkable issue, including the reproduction in fifty other newspapers above referred to, is $2240, $1120 for a half page, $560 a quarter page, $280 one column.

It is needless to say that the circulation of this issue will be phenomenal, and you have our assurance that the character of this Anniversary Number will commend your admiration.

Trusting that this proposition will meet with your favorable consideration, we are,

Very truly yours,

M C Harrison

THE NEW YORK WORLD.

Publications

H. GERNSBACK, EDITOR

TELEPHONE 5160 CORTLANDT

CABLE ADDRESS: "MOELTRIC"
A. B. C. CODE 6TH ED.
AND WESTERN UNION CODE

EUROPEAN OFFICE
26 RUE HENRI MAUS
BRUSSELS, BELGIUM

MODERN ELECTRICS

#2

Rec'd May MAY 4 - 1908

A Monthly Magazine Devoted Entirely to the Electrical Arts.

84 WEST BROADWAY

NEW YORK, U. S. A.

May 2, 08

Day don't want to be interviewed just at present

Thomas A Edison

Llewellyn Park

Orange, N. J.

Dear Sir:-

Your kind favor of the 20th duly received. The writer thanks you for the interest shown in the magazine and begs to ask you if it would be possible to grant an interview to be used in a popular article in the magazine.

Thanking you in advance for your kindness, he remains

Respectfully yours,

MODERN ELECTRICS. Publication

H Gernsback

Editor

HG/EW

Publications

Recd
MAY 5- 1908
Ans
MAY 6- 1908

#2

THE DELINEATOR

NEW YORK

THEODORE DREISER, EDITOR

May 4, 1908.

Thomas A. Edison, Esq.,
West Orange,
New Jersey.

Dear Mr. Edison:-

We are anxious to secure your opinion about a scientific matter. Could you see a representative of The Delineator for a brief interview? It would require only a few moments of your valuable time.

If you can grant this favor, I should like to send our Mrs. Daggett to call on you at any date for which you choose to make the appointment.

Yours truly,

Theodore Dreiser
EDITOR.

Our here very day better make telephone to be sure
G

Publications

1

Mavelikkara
[illegible] the May 1908.

JUN 8 [illegible]

No. [illegible]

Mr. F. Miller Esqr.
Secretary to
Thos. A. Edison Esqr.

Dear Sir,

I request you to be good enough to Convey my sincere and humble thanks to the great inventor for kindly sending me a Copy of his Photo and for granting permission to publish the same.

It is but a natural disposition of the great to Contribute to the humble, but well-meant attempts of others. The attention paid to my request by the venerable electrician in the midst of his incessant and important works has given me all encouragement necessary for my undertaking.

I earnestly pray the Almighty to bestow upon the great man a long and vigorous life so that he may be enabled to promote the material prosperity of mankind by his invaluable researches and inventions.

2

I find it difficult to get a neat and faithful engraving of the Photo executed here. If it is possible for you to see that I am supplied with a block of Edison's bust Photo like the one sent to me (on 6th April 1908) my difficulty can be easily overcome.

I shall be much obliged to you if you will kindly ~~let me know~~ supply me at my Cost a block of the photo sent me or arrange with the New York Edison Company to supply me with a block of his photo published as the frontispiece of his biography by Francis Arthur Jones. If it is more Convenient, kindly arrange with them to send me at my Cost 2000. (Two thousand) Copies of the photo as published in the same book.

I request you not to

mind this as a trouble.

Since I do not know the full address of the Company I do not correspond with them.

Trusting that you will do the needful in the matter and hoping you will kindly comply with my request

I remain
Dear Sir
Yours faithfully
K. Ramsey

P. S.

I would like to get an additional favour from Mr Edison. Viz a letter expressing his views about my humble idea and undertaking of writing his biography in Malayalam for the benefit of the Malayalee bairns who have very little opportunity of knowing about modern inventions and much less of Mr Edison

This letter is to form a part of the introduction to my book.

I shall be truly happy to see this wish of mine satisfied through you. K. Ramsey

Address.

K. G. Tampi
Teacher
Maha Rajah's English High School
Mavelikkara.
Travancore.
S. India

BATTERY - TAE
#4

PAUL MANOURY
14, AVENUE MAC-MAHON
PARIS

6th May 08.

Get photo
& write letter [illegible]
Begin - Say [illegible] & believe
that [illegible] of 15 years
the entire vehicle
[illegible] in large
[illegible] in the [illegible]
[illegible] done
[illegible]
[illegible] that
[illegible] will permit this
to be brought
about commercially

Monsieur Cher Maître,

Will you have the kindness to send me a fine photo of you, together with a few lines about the future of electricity and what you think of its use for automobiles.

Thanking you in advance for your courtesy, I beg to remain

Dear Sir and Cher Maître,

With best compliments,

Yours respectfully

Paul Manoury.

Publication

THE DELINEATOR

NEW YORK

THEODORE DREISER, EDITOR

July 1, 1908.

JUL 12 1908

Dear Mr. Edison:-

You may be wondering where are the galley proofs I promised to submit you. You remember I came to get you to write for The Delineator your views on Life after Death. And while you declined to do that, you kindly talked about the subject to me. I thought possibly the interview might answer for the magazine in place of the article you did not write. But the management decided that we did not care for anything that is not over Mr. Edison's own signature. And I have not used the interview. That is why you have not heard from it.

But I want to thank you most cordially for your kindness in receiving me. The interview personally was a great pleasure.

Yours sincerely,

Mabel Potter Daggett.

Associate Editor.

Mr. Thomas A. Edison,
West Orange, New Jersey.

Movies

VARIETY

KNICKERBOCKER THEATRE BUILDING
TELEPHONE 4922-3 38TH STREET
CABLE ADDRESS. "VARIETY, NEW YORK"

NEW YORK CITY

June 8 1908

Thomas. A. Edison, Esq.,
Orange, N.J.
Dear Sir:

We would be extremely appreciative if you could see your way clear to granting an interview at your own time and convenience to VARIETY for the purpose of acquiring data regarding your development of the moving picture business from its early stages, and whatever other information you may be pleased to give.

Very respectfully,

Publish
I am too busy just now - JUL 6 1908 Ans JUL 7 - 1908

#3

511 West 122nd St
New York City.
July 6, 1908.

Thomas A. Edison Esq.

Dear Sir:

I have been asked by my good friend, the Editor of the Delineator to try to persuade you to give a brief account of "the Most Dramatic Event" in your life. The Delineator, as you may know, has a circulation of nearly a million, beginning with

Queen Alexandra and Mrs Roosevelt and penetrating to the uttermost parts of the earth. I should be very much indebted to you, if you could, at your convenience, make an appointment with me some time during the next ten days, for this purpose.

May I say, by way of reassurance, that I have written somewhat similar sketches of Counts Witte, Baron Rosen, Sir Mortimer Durand, Cardinal Gibbons, Governor Hughes, & a good many more, based on personal interviews, and that in every case the subjects of the sketches have been good enough to express their entire approval of the result.

Believe me
Yours faithfully
Charles Johnston

Publications

The Evening Star
AND
NEWARK ADVERTISER
ESTABLISHED 1888

The Morning Star
~~NEWARK, N.J.~~

Say
Dont want to be interviewed
on the subject of air ships
E

JUL 29 1908

~~No.~~ Orange, N.J., July 28, 1908.

Mr. Thomas A. Edison,

Sir:- The New York Herald, for which paper I am local correspondent asked me to get your views on the ultimate type of the airship of the future; how it will figure in the social and economic life of the future and such other views on the question of air navigation you would care to express for the edition of Sunday next. I understand you are extremely busy but if you could spare time for an expression of your views the Herald would appreciate it if you could dictate to your secretary some statement for which I will gladly call at your laboratory.

Trusting you will find time for such an expression, I remain,

Respectfully yours,

John A. Rush.
13 Cone street,
Orange, N.J.

Ans by telephone
HJM

Publication Copy

In my opinion Wireless Telegraphy will see the Coming years have an enormous Extension on the Oceans — in time may supplant Oceanic Cables,

Redacted

Minneapolis, Minn.,
Aug 15th, 1908.

TAE

Prof. Thos. Edison,
New York City, N. Y.

Dear Sir:--

Having under preparation a very exhaustive article as to wireless telegraphy, I am asking you as a personal favor to give me your opinion as the stability, general utility and future of that great invention. I Will deem this an everlasting personal favor.

Thanking you in advance, I am
Very respectfully yours,

F. A. Stokes.

#223-25 New York Life Bldg.

Receipt Ack.

THE DELINEATOR

NEW YORK

THEODORE DREISER, EDITOR

New York, August 27, 1908.

My dear Mr. Edison:

I have asked a number of notable Americans to contribute an answer to the following question, which I am asking each of them. If you had it in your power to give this country at Christmas time one gift which, in your judgment, would be best for it and would most enhance its general welfare what gift would you give? Would it be something in connection with religion, or science, or finance, or political or social reform? I have no intention of making this anything but a merry and pleasing Christmas feature. The various statements will be combined under some interesting head, which will not have anything of that silly lightness which sometimes injures features of this character. I would be more than gratified if you would consent to say something along these lines. For a statement of this length I would be very pleased to pay you $25. The latest date for receipt of copy is September 8th. Will you kindly let me know if you will do this, and oblige,

Very sincerely yours,

Theodore Dreiser

Editor.

Mr. Thomas A. Edison,
Llewellyn Park,
West Orange, N. J.

THE DELINEATOR
NEW YORK
THEODORE DREISER, EDITOR

Recd
AUG 13 1908
Ans
SEP 1 - 1908

New York, August 29, 1908.

Dear Sir:

Couldn't you give me Mr. Edison's address and let me write him? I am satisfied that this would be something which he would be willing to do, and which would require very few words. I would be willing to have him telegraph the full text of his answer at my expense. Don't you think you can do this?

Very sincerely yours,

Theodore Dreiser
Editor.

Mr. George A. Meister, Assistant Secretary,

c/o The Edison Laboratories,

West Orange, New Jersey.

Publications

#4

Our Own Times
Edited by Hazlitt Alva Cuppy
44 East 23d Street
New York

Received
SEP 17 1908

New York, Sept. 9,1908.

Mr. Thomas A, Edison,
Llewellyn Park,
Orange, N.J.

Dear Mr. Edison,

Some weeks ago Volume II of OUR OWN TIMES was forwarded to you with proofs of the chapter in Volume III on Science and Invention for your correction and approval. As we have not heard from you to the contrary we infer that the chapter was in the main satisfactory to you. We have been unavoidably delayed in the printing of this volume but now are able to go ahead with it and unless otherwise indicated shall include your name among those who have been kind enough to read chapters, as in previous volumes.

Yours very faithfully,

Arthur W. Reeve.

article

Mr. H. F. Miller: 9/23/08.

Mr. Edison has agreed that Mr. Wm. H. Meadowcroft, who is assisting me in the preparation of the Edison Biography at $25.00 per week, may be put on the Laboratory pay-roll. I wish, after having Mr. Edison approve this matter, you would see that this is done. Mr. Meadowcroft's salary is to commence from Thursday, September 17th.

FLD/IWW F. L. D.

Pub

EDITORIAL DEPARTMENT

Long Distance Telephone 5070 Gramercy
Private Exchange Connecting All Departments

THE MUSIC TRADES COMPANY

135 FIFTH AVENUE

PUBLISHERS of
The **MUSIC TRADES**
Edited by JOHN C. FREUND
And---
The PIANO & ORGAN
PURCHASER'S GUIDE

New York, Oct. 1st/08.

Dont care to write an article
your man can see me any time
at Laboratory better ask on
telephone if I will be here when
he intends to come over
Aug 10/5

Mr. Thomas A. Edison,
National Phonograph Co.,
Orange N.J.

Dear Mr. Edison:

The latest evidence of your genius, the Amerbol Record, is creating unusual interest in the talking-machine trade. The jobbers and dealers are wondering what the future is to bring forth in the development of the talking-machine record. May we ask if you will do us the honor of assisting us in an article, to go over your signature, or to be run as an interview, and to be published in the 1908 Xmas Issue of THE MUSIC TRADES, on this subject:

"What the 4-Minute Record means in the future Development, along Mechanical and Artistic Lines, of the Talking-Machine."

We feel that such an article from you will be read with the greatest interest at home and abroad. The last interview we had with you, which was published in our Xmas Issue of two years ago, was quoted in all parts of the United States, Europe, and even in South Africa.

If agreeable, we would like to have our representative see you as near November 1st as possible. If you can arrange the time to see one of our reporters, and have a talk with him regarding this subject - or some other on which you may care to speak - we would regard it as a great favor.

Awaiting your reply, and with best wishes,

Sincerely,

Frank W. Kirk
ASSISTANT EDITOR
THE MUSIC TRADES.

FWKp

Oct. 5, 1908.

F. A. Duneka, Esq.,

C/o Harper Bros.,

Franklin Square, New York.

My dear Mr. Duneka:

Your favor of the 1st inst. is received, in reference to the White & Wykoff Co., and before doing anything with them I will bear in mind what you say.

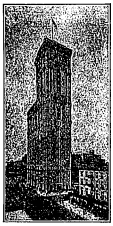
Your congratulations in reference to my new duties are fully appreciated. Although my time is very much occupied, I have been able to put in a good deal of work on the book. Mr. Edison, I am glad to say, has given me a large mass of data, which I am sure will be of interest. He spends a good deal of his time evenings on this work. In addition to this, I have two assistants who are constantly employed on the details, so that eventually I hope to have a really good thing. I am sorry, however, that the work has not developed as rapidly as we expected.

Yours very truly,

FLD/IWW

General Counsel.

NATIONAL PHONOGRAPH COMPANY



The New York Times
"All the News That's Fit to Print."
TIMES SQUARE, NEW YORK,

RECEIVED.
NOV 12 1908
FRANK L. DYER.

Dyer
NOV 12 1908

November 11 1908

My dear Mr Edison — The Librarian of the Times, Mr Abrahams desires to increase the office data concerning your biography, and has asked me to write you, if you won't please send to him, all and any biographical matter that has been published about you, that is available. Probably the publicity department of the factory may have this, or you may know where a full biography of your life can be obtained.

Thanking you in advance, I remain

Yours sincerely,

W. de Wagstaffe —

Publications

17 East 31st Street,
New York City.

November 14th, 1908.

Use this only as an interview

NOV 15 1908

Thomas A. Edison, Esq.

West Orange, N.J.

Recd & Ans

Its Correct

708

My dear Mr. Edison:

Enclosed you will find a carbon copy of the account I have written of the interview you were good enough to grant me last Thursday. I have tried to reproduce it faithfully, but shall be most grateful for any suggestions or amendments you may have to make.

I shall not hand the copy in to the paper until I receive your reply, but, as it is due Tuesday night, I should appreciate it if you could conveniently return it by then.

Thanking you again for your courtesy in allowing me to see you, I am,

Very truly yours,

Louis Bauer

Form 250

NATIONAL PHONOGRAPH COMPANY

619

Nov. 17, 190[illegible].

Mr. W. M. Wagstuffe,

New York Times,

New York City.

My dear Sir:

Your favor of the 11th inst. to Mr. Edison has been referred to me.

At present I am working on a biography in collaboration with Mr. T. Comerford Martin of the "Electrical World", but the book will not be finished for six months or a year. The latest book on Mr. Edison that I know of is "The Life of Thomas A. Edison" by F. A. Jones, published about a year ago by Hodder & Stoughton, London.

Yours very truly,

FLD/IWW

President.

UNITED STATES PATENT OFFICE.

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ESTABLISHED 1845.

SCIENTIFIC AMERICAN

INCORPORATED 1906.

MUNN & CO. K/B.

361 Broadway New York

CABLE ADDRESS: ETMAN NEW YORK.

Ack 11/19

19 1908

November 18, 1908.

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

Its ok Except origin of the phonograph which came from experiments on the telephone + automatic recording Telegraphs + not from finger pricks—

Edison

In accordance with our promise and your request, we send a proof of the article which Mr. Kaempffert has prepared on your work. The article is necessarily short because it is our intention to give only a personal sketch and an account of your best known invention. The same procedure will be followed with the remaining inventors who will be discussed in the series. Kindly return the corrected proof not later than the coming Saturday morning.

We wrote to the Edison Phonograph Co. a day or two ago for a picture of the Edison phonograph of 1908. This we want to use as an illustration. Up to the present writing the picture has not been received. If you will have the kindness to give instructions that it be forwarded to us at once we shall be obliged to you.

Yours faithfully,

Munn & Co

ESTABLISHED 1845.

SCIENTIFIC AMERICAN

INCORPORATED 1896.

MUNN & CO.

S

361 Broadway, New York

November 19, 1908.

Mr. H. F. Miller,

Orange, N. J.

Dear Sir:-

In accordance with your suggestion we write this letter to obtain from Mr. Dyer or any other officer of the Edison companies statistical information which will show how vast have been Mr. Edison's contributions to the electrical industries of this country. In other words we should like to show in dollars and cents what Mr. Edison has done in making electricity part of our daily lives. In furtherance of this end, will you kindly give us (1) a complete list of the manufacturing companies and enterprises with which Mr. Edison's name is connected; (2) the capitalization of these companies; (3) the approximate number of moving picture companies, phonograph works, cement works, lamp factories etc., that pay royalties for the privilege of working under Edison patents, and if possible the aggregate amount of royalties so paid.

We realize that Mr. Edison's name is used by many lighting companies with which he is not directly connected. If it were possible to ascertain how much money is invested in these companies, the figures would show what a great inventor's name is worth.

If it is impossible to give this information with absolute

accuracy, we shall be glad to have at least a fair approximation.

A set of statistics of this nature would present in very telling form the magnitude of Mr. Edison's work as an inventor. If Mr.Dyer cares to have him do so Mr. Kaempffert will visit him at the phonograph works, and receive the information in person.

We are very desirous of obtaining photographs of the first operative tin foil phonograph and the Edison phonograph of 1908 for use as illustrations. If Mr. Dyer can see his way clear to letting us have these, we shall be grateful to him.

Thanking you and Mr. Dyer for whatever courtesy you may show us, believe us,

Yours faithfully,

Munn & Co

Mr. Dyer

Meadowcroft is working up some statistical matter for your book. In view of that do you want to give the information now?

H. F. M.

RECEIVED
NOV 20 1908

11/20/08

REFER TO THIS NUMBER
IN YOUR REPLY

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. Meadowcroft: 11/21/08.

Would you be able without much difficulty to give Munn & Co. the information they request in the enclosed letter? If not, it might be possible to have them send out a representative who could get the information from the data under your charge.

FLD/TWW F. L. D.

Enc-

Nov. 21, 1908.

Mr. Dyer:

The statistical information asked for by Munn & Co. is almost identical with that which I have planned to acquire for the book, and it is going to require quite a lot of hard work to get it together. The use of these figures will, I think, make one of the most practical and interesting chapters in the whole book, and it would really be a great pity to give Munn & Co. our thunder in advance, as it makes the book second class. It would

be my suggestion that you write to them and say that the getting up of these figures will entail much labor, but that it had been your intention to compile them for other purposes, and you will advise them at some time in the future when they are available.

I presume there would be no harm in letting them have photos of phonographs, but that is not a question for my attention, as I understand it.

Wm H Meadowcroft

Form 280

NATIONAL PHONOGRAPH COMPANY

643

Nov. 24, 1908.

Messrs. Munn & Co.,

361 Broadway,

New York.

Gentlemen:

Your favor of the 19th inst., to Mr. Miller, has been referred to me. I am at present working on a biography of Mr. Edison and contemplat including substantially the statistical information to which you refer. Some of this has already been collected, but it will require a good deal of time to obtain everything. Furthermore, it seems to me that in justice to myself I ought to make the first use of this material in my own book. I hope you will feel that I am not disobliging in this matter and in almost any other respect I would be only too happy to be of service.

Yours very truly,

President.

FLD/tWW

ESTABLISHED 1845.

SCIENTIFIC AMERICAN

INCORPORATED 1896.

MUNN & CO. K-C

361 Broadway, New York.

December 1,1905.

Frank L. Dyer, Esq.,

Orange, N.J.

Dear Sir:

We thank you for your kind letter of the 24th ult.

We realize that you have a prior claim on the material which you are gathering, not only because you are the original compiler, but also because you are contemplating the publication of Mr. Edison's biography. Would you be satisfied if in our article we stated that the statistics for which we asked were compiled by you, and that they will appear in a biography which you now have in preparation? We feel that without the presentation in a statistical form of Mr. Edison's enormous influence on American electrical industries, our article will not differ essentially from many another biographical sketch which has appeared in the last few years. We are willing to give you the credit that is due you in your researches, and we hope that you will be able to help us.

Faithfully yours,

Munn & Co

Dec. 4, 1908.

Messrs. Munn & Co.,

361 Broadway,

New York City.

Gentlemen:

Your favor of the 1st inst. has been received. Personally I do not see that there could be any objection to your stating that the statistics of your article were compiled by me, provided, of course, I had the opportunity of looking them over so as to satisfy myself that they are correct. My publishers, Messrs. Harper & Bros., might, however, object, and, of course, if they do so I shall have to respect their wishes. Unless you hear from me, therefore, you can count on my co-operation, and I will be glad to look over the article when completed to satisfy myself of its correctness. I am putting the question to-day to Messrs. Harper & Bros. to see if they have any objection.

Yours very truly,

NATIONAL PHOTOGRAPH COMPANY

HARPER & BROTHERS
PUBLISHERS
NEW YORK & LONDON

FRANKLIN SQUARE, NEW YORK

RECEIVED
DEC 8 1908
FRANK L. DYER.

December 7, 1908.

Dear Mr. Dyer:

I think if the Scientific American gives credit to our book on Edison, it will be all right to go ahead and help them with their statistics.

Yours sincerely,

Frank L. Dyer, Esq.,
Orange, N. J.

SCIENTIFIC AMERICAN
MUNN & CO., EDITORS AND PROPRIETORS
361 BROADWAY, NEW YORK

K-V

December 8, 1908.

Frank L. Dyer, Esq.,
Orange, N.J.

RECEIVED.
DEC 9 1908
FRANK L. DYER.

Dear Sir:

We thank you for your kind letter of the 14th inst. and trust that you may succeed in obtaining the consent of your publishers to the incorporation in our article of the statistics which you have compiled, with credit to you.

Faithfully yours,

REFER TO THIS NUMBER
IN YOUR REPLY
94

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. W. H. Meadowcroft: 12/11/08.

Referring to the attached correspondence with Munn & Co., I find that Mr. Walker, and I understand you also are under the impression that the statistics were to be compiled by us. I certainly did not intend to give them that impression, but my idea was to go over their statistics, verify them and allow them to use my name as evidence of their authenticity. If, however, you think I have given them possibly a wrong impression and if you have not time to get up the figures, I wish you would take steps to immediately correct them and make my best apologies. Personally I would like to see the figures given, if you can do so, because it would have some advertising advantage in connection with the forthcoming book. F. L. D. Enc-

Mr. Dyer:

As you will note from the first letter of Munn & Co. they ask us to compile the statistics.

Their compilation is certainly going to call for considerable work which I anticipated doing a little later on, and was leaving until a time that would bring the figures nearer to the date of the book.

If, however, you think that there might be some advertising advantages in

connection with the book by giving them the figures in advance, I will at once go to work on that part.

In that case, I would suggest that you write and ask Munn & Co. how soon they want it, or, if you like, I will call on them and talk it over on Monday when I expect to go in town to see Mr. Martin.

Wm H Meadowcroft

Dec. 11, 1908.

1184

A representative of the WORLD called on Thomas A. Edison, the famous inventor, at his laboratory at Orange, New Jersey, and after explaining to him the nature and object of the University Edition, asked him if he would state for the benefit and enlightment of the aspiring young men of the country, his ideas on the following topic: "Is the world improving, and how can the young men of to-day best take advantage of the opportunities which are afforded to them?" The following is what Mr. Edison said:

"You ask me if the world is improving. Of course I can speak authoritatively only of my own country, and it certainly is improving - going ahead with rapid strides. While there does seem to have been a slight setback just recently, this condition is largely due to this very progress, which has been so rapid that the currency and banking arrangements, which assumed their present form a long time ago, have shown themselves to be inadequate to the changed conditions and the widening of the field of business, but this matter is being rapidly worked out, and money and banking will soon have been adapted to the changed conditions, and the present flurry will be a thing of the past.

The thing that demonstrates to me most conclusively that our own country is improving and progressing, is

that we have no leisure class in this country. We have people who have a great deal of money and people with less money, but everyone works in America, the millionaire, perhaps, the hardest of all, and, so long as this is true, the amazing progress of the country will continue. It is a matter of history that, with the formation of a leisure class in any country, that country will degenerate and retrograde, but we have no such class in America, and I trust and believe that the formation of such a class and the stagnation and retrogression which accompanies its formation, are a long way off. After all, the only way to get anything worth while out of life is by work. The satisfaction of having accomplished something is by far the deepest kind of satisfaction and enjoyment we can feel.

And how can the young men of to-day take advantage of the opportunities which are afforded them? Why, by learning all they can and making useful application of the knowledge obtained. This is essentially the day of brains - highly trained brains. The mechanic is rapidly being replaced by automatic machinery. The extent to which this tendency has already manifested itself, great as it is, is only a suggestion of what the future will bring forth. My experience lies mostly in the line of manufacturing, and it is of this line I shall speak par-

ticularly, but the tendency is no less marked in other lines of production; farming, mining, etc. The thing that makes for success to-day in all lines of production, is a judicious mixture of brains and automatic machinery. In modern factories, things are made precisely alike in enormous quantities. Brains are needed to originate new articles of manufacture and to design these articles of manufacture in such a way that they will best fill the want which calls for their production, and in such a way that their manufacture can be carried on to the best advantage. Trained brains are needed to design and direct the construction of automatic machinery. This is the dawn of an industrial period which may well be called the age of brains and automatic machinery, and what is true of today will be true in increasing measure of tomorrow. The high road to success for the aspiring young man is to adapt himself to these conditions by giving to his brain the highest possible degree of training, so that he may be able to supply the great demand which has already been created and which will increase with great rapidity. It is true to-day, as it always has been and always will be, that genius is ninety-eight per cent hard work, and all that is necessary to the achievement of success is the realization of this truth and the carrying of it into practice."

MR. WILLIAM BROWN MELONEY.

The World, New York.

1908. Edison, T.A. - Clubs and Societies (D-08-11)

This folder contains correspondence and other documents relating to Edison's membership and activities in social clubs and professional societies. Among the documents for 1908 are items pertaining to Edison's support for the Republican party and the local National Guard unit. There are also letters concerning the American Society of Mechanical Engineers, the Young Men's Christian Association of the Oranges, and numerous other professional societies, philanthropic organizations, automobile clubs, and booster clubs. Some of the items contain Edison marginalia.

Less than 10 percent of the documents have been selected. The items not selected consist primarily of announcements, invitations that Edison declined, and correspondence from organizations in which he did not participate.

clubs

BRANTFORD, CANADA.

January 3rd, 1908.

Send check
TAE

Thomas A. Edison, Esq.,
Orange, N. J.

Dear Sir,-

BELL TELEPHONE MEMORIAL ASSOCIATION.

We have much pleasure in reporting that our Subscription List now amounts to Forty thousand Dollars, and that a Meeting of Subscribers will be held at an early date, of which due notice will be sent you, to take the necessary steps for carrying out the objects of the Association. We trust that you will let us have the benefit of any ideas in regard thereto that may occur to you.

We thank you for your subscription of $250, as per your letter dated May 6th, 1907, and shall now be glad to receive your cheque for amount, payable to John Muir, Treasurer.

Yours truly,

Geo. Hately
Secretary.

PAID

23995.11

W. E. GILMORE,
PRESIDENT & GENERAL MANAGER.

C. H. WILSON,
ASSISTANT GENERAL MANAGER.

A. WESTEE,
SECRETARY.
& TREASURER

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK

LONDON,
PARIS,
BERLIN,
BRUSSELS,
SYDNEY,
MEXICO CITY,
BUENOS AIRES.

TRADE MARK
Thomas A. Edison.

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS
"ZYMOTIC, NEW YORK"

Orange, N.J. May 5, 1908.

Wm. Pelzer, Esq.,

New York.

Dear Sir:

I enclose communication from the New England Relief Society, dated April 22nd, and letter from the Prison Association of New York, both addressed to Mr. Edison and asking for donations. Will you please get a report on these two organizations from the New York Bureau of Information.

Yours very truly,

W. E. Gilmore

President.

Enc-

[ENCLOSURE]

"BLESSED IS HE THAT CONSIDERETH THE POOR."—Psalm 41:1

H. F. KETRING, President

C. E. PALMER, Treasurer

"He that hath pity upon the poor lendeth to the Lord: and that which he hath given will He repay him again." PROV. 19:17.

"Pure religion and undefiled before God and the Father is this, To visit the fatherless and widows in their affliction." JAMES 1:27.

New England Relief Society

CHARLES E. PALMER, General Missionary
P. O. Box 2882, Boston, Mass.

OUR WORK

Helping the needy to help themselves, providing for them outings on our Mountain Home Farm, relieving the destitute, particularly the widows and orphans, and other charitable work

TRUSTEES
Pastor, H. F. KETRING
S. Lancaster, Mass.
Evangelist L. S. WHEELER
Malden, Mass.
P. F. HASKELL, M. D.
Melrose, Mass.
H. B. TUCKER
S. Lancaster, Mass.
C. E. PALMER
Everett, Mass.

"WHATSOEVER YE WOULD THAT MEN SHOULD DO TO YOU, DO YE EVEN SO TO THEM."—Christ

Box 2882, Boston, Mass.
April 22, 1908.

Mr. Thomas A. Edison,
Orange, N. J.

Ingnore of that neg Concern we subscribe to if this is a worthy Concern — Edison

My dear sir:-

Pardon us for addressing you but we appeal to you today in the name of tired and sickly mothers and those boys and girls of our citywho during the hot summer months live in the crowded tennements with no play ground but the streets.

Our city missionary, C. E. Palmer, has been for many years doing what he could for these poor women and children, and has been the means in God's hands of relieving much suffering among them but the cry of the mothers has been, "Oh, if I could only send them into the country during vacation, where they could get pure air and good wholesome food" We are endeavoring to answer their prayers and have leased a large farm in New Hampshire that after a year or two can be made nearly self-susporting. To get this ready quite a sum of money is needed to stock and get the necessary farming implements. We feel the necessity of doing this immediately. We shall be glad if you can aid us in this work, helping us save them from the bad influences that abound in our large cities, helping us teach them a useful occupation.

God only knows how many lives have been saved, how many have been kept from drunkenness and other kindred evils by throwing wholesome influences around our boys and girls even for a few weeks each year.

Our years of experience have proved the usefulness of this work, have witnessed the gratitude of the poor mothers, and the lasting benefits to those helped. We have given our lives to the work and all we ask is the necessary funds to actually aid the poor and unfortunate who are worthy but unable to help themselves.

We are also helping the needy ones in the Chelsea fire.

Make all checks payable and address all communication to C. E. Palmer, P, O, Box 2882, Boston, Mass.

Very sincerely yours,

Chas. E. Palmer

[ENCLOSURE]

THE PRISON ASSOCIATION OF NEW YORK

135 East Fifteenth Street.

RECEIVED
MAY 4 1908
Gen'l Hqr. Bldg.

Eugene Smith, President.
J. Seely Ward, Jr., Treasurer.
Samuel Macaulay Jackson, Secretary.
Samuel J. Barrows, Cor. Sec.
D. E. Kimball, General Agent.

MAY 1 - 1908

NEW YORK, April 30, 1908.

Edmore ask our assn in NJ if this is ok

Mr. Thomas A. Edison,

"Glenmoat," Llewellyn Park, Orange, N.J.

Dear Sir:-

Under our prison system the punishment imposed by the court often falls far more heavily on the family than on the prisoner. The latter is sure of shelter, food and clothing; the wife and children, deprived of the bread winner, often lack the necessities of life. The Prison Association is trying to alleviate this suffering.

First, by extending the probation system. Under this system the offender is not taken away from his work or his family, but is held under proper surveillance. If a fine is imposed he can pay it in installments and not be sent to prison because he has no money, as happens in thousands of cases. In a single year probationers placed in our custody, in addition to supporting themselves and their families, have paid $4,800 as restitution to the victims of their crimes.

Second, we are helping needy families of sentenced prisoners in special cases where thorough investigation justifies it.

Will you not help us in this work? Checks may be sent to Mr. J. Seely Ward, Jr., Treasurer, 135 East 15th Street.

Yours very truly,

S. J. Barrows.

C1083

SAML. W. BELDON, President SAMUEL H. DODD, Treasurer JOHN ROY, General Secretary

YOUNG MEN'S CHRISTIAN ASSOCIATION
OF THE ORANGES

TELEPHONE 301 419 MAIN STREET, ORANGE, N. J. Office of the General Secretary

MAY 8- 1908

May 7th, 1908.

Mr. Thomas A. Edison,

West Orange, N. J.

Dear Sir:-

Referring to your communication to our Treasurer, enclosing check for $100.00:-

Enclosed herewith official receipt for the same.

Please accept the sincere thanks of our Board for your very substancial help at this time. We are very glad to be able to say that all bills for the current year ending April 30th, have been provided for.

Yours sincerely,

John Roy

General Secretary.

Clubs - Iron + Steel Man. Dinner

United States Steel Corporation

OFFICE OF THE CHAIRMAN

Empire Building, New York

Recd MAY 19 1908
Ans MAY 20 1908

Your invitation accepted - ~~to the dinner of the Waldorf-Astoria May 18th, 1908.~~

My dear Sir: ~~[illegible]~~ TAE — Twillsign —

Mail to right away

The members of the general committee appointed by the Iron and Steel Manufacturers at a dinner given in November last have decided to give another dinner at the Waldorf-Astoria on the evening of Thursday of this week at seven o'clock. You are cordially invited to be present.

Hoping you will give me your acceptance, I am,

Sincerely yours,

E. H. Gary

In behalf of the Committee.

Mr. Thomas A. Edison,

Orange, N.J..

Mr. Edison:

A representative of Battery "A" came to see me some little time since, with the request that we make a donation towards their new armory, as mentioned in this communication. I gave him no hope. The fact of the matter is that these things are conducted in such a way that generally the solicitor gets anywhere from 25 to 50% rakeoff on any amounts he may obtain. I understand, however, that in this particular case the full amount goes to the company. Have you any suggestions to offer as to what we will do, if anything.

6/2/08. W. E. Gilmore.

Enc-D

Charles

Association of Edison Illuminating Companies

Officers, 1907-1908

PRESIDENT, ALEX DOW
DETROIT, MICH.

VICE-PRESIDENT, GEO. H. HARRIES
WASHINGTON, D. C.

TREASURER, LOUIS A. FERGUSON
CHICAGO

SECRETARY, W. W. FREEMAN
BROOKLYN, N. Y.

ASST. SECRETARY, E. C. MUMFORD
DETROIT, MICH.

Executive Committee, 1907-1908

ALEX DOW, CHAIRMAN, DETROIT, MICH.
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W. W. FREEMAN, (EX-OFFICIO) BROOKLYN, N. Y.

OFFICE OF
PRESIDENT
18 WASHINGTON AVENUE

Rec'd & Ans
JUL 27 1908

DETROIT, MICH., July 24, 1908

Mr. Thomas A. Edison,
Orange, N. J.

Dear Mr. Edison:

We have sent you, as an Honorary Member, in the usual course, notices of our Annual Meeting to be held at the Hotel Aspinwall, Lenox, Mass., September 15th to 17th. This is written to express the hope that you may find it convenient to attend the meeting and to assure you that your presence will be very welcome.

Will you let me hear from you as to the probability of your coming?

Yours truly,

Alex Dow
President.

/TP

Cannot come as I will be absent on the Pacific Coast at the time of meeting
Thanking you &c
Y will sign [illegible]

Clubs - RES

#6

UNITED STATES DEPARTMENT OF AGRICULTURE,
BUREAU OF SOILS,
WASHINGTON, D. C.

PHYSICAL AND CHEMICAL INVESTIGATIONS.

Aug 18, 1908

Mr. Thos. A. Edison,

Say am too busy this fall to work on

Dear Sir:- We are trying to make proper

Ack
AUG 23. 1908

the program of the American Electrochemical Society meeting in New York City next fall,- October 30,- representative. Can you not send us a paper so that you may appear on this program? A contribution from your laboratory, in case you yourself are unable to favor us, would be greatly appreciated.

Sincerely,

Harrison E. Patten

Chairman of Committee on Papers

Bethlehem, Pa., September 7, 1908.

Rec'd & Ans
9 18 1908

Ans. Sept 29 '08

Mr. Thomas Edison,

West Orange, N. J.

My Dear Edison:

I have suggested the name of John A. Brashear of Pittsburg for nomination for President of the American Society of Mechanical Engineers. Mr. Brashear is a very able man, is well known and highly respected both at home and abroad, and is well qualified for the position. I know him well and am confident if elected he will acquit himself with credit and honor to the Society.

If you agree with me will you kindly write to Hon. James E. Dodge, Chairman to the Nominating Committee, favoring his nomination? Address The A. S. of Mechanical Engineers, 29 West 39th Street, New York City.

Your prompt attention to this request will be much esteemed by the writer.

Very respectfully yours,

John Fritz

Victor E. Edwards
Worcester Mass

fc Manager

TAE- Friends
BRASHEAR.
Fritz

Ans. Sept 29-08
Brash

H J E Dodge Chairman Nominating Com
A S M E -

Dear Sir -

I enclose copy of letter just received from my friend John Fritz which I entirely agree with as regards Brashears qualifications for the office

Yours truly

TAE

I will sign —

Orange Clubs

NATIONAL GUARD, NEW JERSEY

Battery "A" Field Artillery

ARMORY: 77 N. CLINTON ST.

EAST ORANGE

CAPT. O. H. CONDIT
COMMANDING

LIEUT. H. L. HARRISON
TREASURER

October 14th.08

Harry what is this

Mr. Thomas . A /Edsion

President. Edison Phonograph Works

Orange N.J.

Dear Sir:--

It affords me great pleasure to acknowledge receipt of your esteemed favor of yesterday enclosing check for $250. being the balance of your very kind subscription to our "Battery Fund".

I wish to convey to you not only personally ,but also on behalf of the members of the Battery our very sincere thanks for same and to state further that your support is very much appreciated indeed.

Believe me, with kind regards,

Faithfully yours..

C. L. Harrison

Lieut & Treasurer...

Mr Edison
This was a donation of $500.00
made by Edison Phono. Works
and National Phono Co $250. each
to above organization for their
Armory in East Orange by you
It was authorized by you
H.F.M.

OK TAE

SAML. W. BELDON, PRESIDENT
WM. THAYER BROWN, VICE PRESIDENT
SAUMEL H. DODD, TREASURER
JOHN ROY, GENERAL SECRETARY

YOUNG MEN'S CHRISTIAN ASSOCIATION
OF THE ORANGES

TELEPHONE 301
419 MAIN STREET, ORANGE, N. J.
OFFICE OF THE GENERAL SECRETARY

October 31, 1908.

NOV 2 - 1908

Mr. Thomas A. Edison,

Llewellyn Park, West Orange.

Dear Sir:-

The Young Men's Christian Association of the Oranges, acknowledges with much pleasure the receipt of your contribution of $100.00 toward the current expense of the Association.

Enclosed herewith our Treasurer's receipt for the same.

This evidence of your practical interest in the work for the young men and boys of our city is heartily appreciated.

Very truly yours,

John Roy

General Secretary.

Washington University,
St. Louis, Mo.

My Dear Mr Nipher — ~~attending dinners~~ I am so busy that I couldnt spare time to come out to the dinner. No experimenter who want instruction every day [illegible] What are you working on — I miss you from the technical papers — dont stop experimenting, its good for long life — please express my regards to Mr Houston & Woodward — E

Recd & Ans NOV 12 1908

Nov. 9th 08.

Thomas A. Edison

Dear Sir: I incidentally learned that you were to be invited as a guest to the annual dinner of the New England Society to be held next month. I hope you may feel induced to accept, and that we may have the pleasure of seeing you at Washington University.

I know that you are not given to a waste of time in speech-making. You may be a law to yourself so far as that part of the program is concerned. But we should feel it a great pleasure and an honor to have you come out here, and say only a few words to us. From you they would count. In these days the University student needs to have his attention called to the fact that the man who can do things is the one who is in demand. You are just my age, and you are not too old to be a missionary.

Very truly yours

Francis E. Nipher

[ENCLOSURE]

St. Louis Daily Globe-Democrat, Thursday Morning, November 19, 1908.

ELECTRICAL EXPERIMENTS.

SHOWN THAT NEGATIVE ELECTRONS HAVE MOMENTUM AND ENERGY OF MOTION.

PROF. NIPHER'S DISCOVERIES.

Claims It Is Little Particles of Negative Electricity Which Constitute the Electric Current.

Prof. Nipher's Electric Experiments. The experimental work of Prof. Nipher at Washington University on the nature of electric discharges, which has recently attracted much attention, is still making progress. He uses an eight-plate static machine, which may be driven by hand or by a motor. Sparks from 4 to 8 inches long are taken from the two terminals into parallel conductors having high resistance. These resistances consist of long, thin strips of cloth moistened with salt solution. These lines spark to ground contacts, which are about 50 feet apart, in the yard outside.

A thin wire is bent into a series of sharp right angles. This wire may be looped into either the positive or the negative line. Photographic plates covered in hard rubber holders are placed close to the glass. Some of them are exposed to the wire on the ground side of the angle, and some on the machine side. Their distance much so as adjusted that they give symmetrical results when the spark discharge is made from the machine.

When the negative discharge the plates on the ground side of the angles are much more strongly fogged than those on the machine side. Negative electrons having momentum and energy of motion, like a hydrogen atom, leave the wire at the angle, because they can not turn the corner. They pass on through the cover of the hard-rubber holder, which may be of any thickness, and fog the photographic plate, which is developed in the ordinary way. These particles have momentum. They have energy of motion. They are a component of matter.

What Constitutes the Current.

When the wire having these angles is looped into the line from the positive side of the machine this effect is not observed, but it is very much feebler. With a cover to the holders 1-16th of an inch thick, 3000 spark discharges in the positive line produce about the same impression on the plate as 1000 sparks at the angle sparks in the negative line. And here the effect is vastly stronger on the machine side of the angle than on the ground side. The negative electrons are thrown off from the wire in the positive line also. They flow through this line from the ground to the machine. But they are not forced in under pressure, as they are forced out from the machine on the negative side. They are drawn in in clouds of negative electricity which constitute the electric current. They have kinetic energy which they impart to the conductors through which they are beaten in. Some of the negative electricity plunges across from the negative electrode to the positive carbon. This impact upon the positive carbon results in the formation of a crater which is intensely heated. The negative current, the dark corona from this crater in the arc, is a long positive carbon, which is, as has long been known, more than 1000 degrees centigrade, or 1800 degrees Fahrenheit, hotter than the negative carbon.

These are some of the results which Prof. Nipher has reached and he thinks that more will follow.

SAML. W. BELDON, PRESIDENT

WM. THAYER BROWN, VICE PRESIDENT

SAUMEL H. DODD, TREASURER

JOHN ROY, GENERAL SECRETARY

YMCA

YOUNG MEN'S CHRISTIAN ASSOCIATION
OF THE ORANGES

TELEPHONE 301

419 MAIN STREET, ORANGE, N. J.

OFFICE OF THE GENERAL SECRETARY

November 24th, 1908. 25 1908

Mr. Thomas A. Edison,

Llewellyn Park, W. O.

Dear Sir:-

The Young Men's Christian Association of the Oranges, acknowledges with much pleasure the receipt of your contribution of $20.00 toward the work of the Colored Branch.

This evidence of your practical interest in the work for the Colored men of our city is heartily appreciated.

Very truly yours,

John Roy

General Secretary.

VM

1908. Edison, T.A. - Employment - General (D-08-12)

This folder contains correspondence from or about employees and prospective employees. There are also letters soliciting Edison's opinion regarding former employees seeking positions elsewhere. Most of the correspondence consists of requests for employment at the West Orange laboratory, some in answer to newspaper advertisements. Among the documents for 1908 are items pertaining to liability insurance; the indebtedness of several employees; the funeral expenses for John F. Randolph, Edison's secretary, who committed suicide; and the employment of a bodyguard for Edison.

Approximately 10 percent of the documents have been selected. The items not selected consist primarily of unsuccessful applications for employment at the laboratory.

Documents relating to the hiring of William H. Meadowcroft as an assistant to Frank L. Dyer can be found in D-08-09 (Edison, T.A. - Articles).

THOMAS A. EDISON, PRESIDENT.
W. E. GILMORE, VICE-PRESIDENT & GENERAL MANAGER.
G. H. WILSON, ASSISTANT GENERAL MANAGER.
J. F. RANDOLPH, TREASURER.
A. WESTEE, SECRETARY.

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY
ORANGE, N. J.

EDISON PRIMARY BATTERIES AND FAN MOTOR OUTFITS
EDISON PROJECTING KINETOSCOPES AND FILMS

31 UNION SQUARE, NEW YORK
304 WABASH AVENUE, CHICAGO

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

W.C.P.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "KURILIAN, NEW YORK"

1/13/08.

Chicago, Jan.10th.1908.

Mr. W. E. Gilmore, Vice Pres. & Gen. Mgr.,

Edison Manufacturing Company, Orange, N.J.

Dear Sir:-

Having just returned to the City and received your letter of Jaunary 6th., referring to Sam Myers put down as janitor and packer on my pay-roll at $ 15.50 per week, I beg to say in reply, an arrangement was originally made by Mr. Hibbard, when he first opened his office here, to have a scrub-woman or janitress come in every evening, after business hours and clean up the office, she to be paid the sum of $ 5.00 per week for this service.

On becoming incapacitated by an accident, she sent up a substitute who proved very unsatisfactory, whereupon Sam Myers asked for the privilege of doing this work by working overtime in order to earn the extra money. This arrangement was agreed to by Mr. Barnes, Mr. Hardin, and Myself, it being stipulated that he do the work on his own time, outside of business hours. He to receive the $ 5.00, which would otherwise be paid to someone else.

THOMAS A. EDISON, PRESIDENT.
W. E. GILMORE, VICE-PRESIDENT & GENERAL MANAGER.
C. H. WILSON, ASSISTANT GENERAL MANAGER.
J. F. RANDOLPH, TREASURER.
A. WEDTEK, SECRETARY

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY
ORANGE, N. J.

EDISON PRIMARY BATTERIES AND FAN MOTOR OUTFITS
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IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

W.C.P.

31 UNION SQUARE, NEW YORK
304 WABASH AVENUE, CHICAGO
ADDRESS YOUR REPLY TO

CABLE ADDRESS "HURILIAN, NEW YORK"

Chicago,

Mr. W. E. Gilmore.

The $ 5.00 being divided between the three departments as follows:- Commercial department $ 2.00 per week. Kinetograph department $ 1.50 per week. Battery department $ 1.50 per week.

Trusting this explanation is satisfactory, I beg to remain,

Yours very truly,

Edison Manufacturing Company,

W. C. Patrick

Western Manager.

THOMAS A. EDISON, PRESIDENT. W. E. GILMORE, VICE PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. J. F. RANDOLPH, TREASURER. A. WESTEE, SECRETARY.

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY
ORANGE, N.J.
EDISON PRIMARY BATTERIES AND FAN MOTOR OUTFITS
EDISON PROJECTING KINETOSCOPES AND FILMS.

TRADE MARK
Thomas A. Edison

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS
"KUBILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

W.C.P.

Chicago, Jan.17th.1908.

RECEIVED
JAN 20 1908
ANS. 1/20/08
MAIN OFFICE.

Mr. W. E. Gilmore, Vice Pres. & Gen. Mgr.,
Edison Manufacturing Company, Orange, N.J.

Dear Sir:-

Replying to yours of the 13th.inst., relative to my explanation in regard to Sam Meyers' increase of pay, I beg to say that acting on your suggestion, I have conferred with Mr. Barnes and Mr. Hardin, with the view of abolishing the extra expense for janitor work at this office and have arranged that this work shall be done in the future by the different departments, individually, the work being taken care of by the regular employees without extra pay with the possible exception of a scrub-woman to come once a week and scrub the floors, at an expense of possibly $ 1.00 per week, equally divided bowteen the three departments.

Thereby putting Sam Myers back in his old place of packer at $ 14.00 per week. Trusting this arrangement will meet with your approval and soliciting any further advice or suggestions you may have to offer, we beg to remain,

Yours very truly,
Edison Manufacturing Company,
W. C. Patrick
Western Manager.

[FROM FRANK L. DYER?]

(3/2/08)
legal

Mr. H. F. Miller:

Confirming the information that I gave you on Saturday last, I understand that A. E. Pratt owed Mr. Randolph a total of $137.88, on which he was to pay you $10.00 Saturday, the 29th of February, and thereafter at the rate of $5.00 per week. The original loan to Mr. Pratt amounted to $262.88. Prior to Saturday he had paid $125.00, which left a balance due of $137.88. Mr. Pratt tells me that there was no understanding as to interest to be paid, but he is willing to adjust this, and I would suggest that he pay at the rate of 6%.

Regarding the John H. Ott matter, the original loan amounted to $135.00, against which he has made a total payment of $114.00, leaving a balance due of $21.00. He was to have paid you $4.00 on Saturday, the 29th of February, and thereafter at the rate of $2.00 a week.

What you want to do is to collect both of these amounts and send the money up to Mrs. Randolph, getting her receipts right along until they are closed. In other words, I want you to look after them for her.

3/2/08.

Employment

Capt John R. Preston. #6
5-6 Oriental St
Newark New Jersey

Say that can do nothing at present on account of the shutting down of March 4/08

MAR 4

Ans
APR 28 1908

To Mr Thomas A Edison part of the works
West Orange, New Jersey.

Dear Sir: Some months ago I called on you seeking employment of some kind, You kindly granted me the great pleasure of meeting you personally. I was about to call again as you said later on you might be able to place me somewhere, when I read of your loss in the death of Mr Randolph and later on your own suffering and operation made necessary by it. I am glad you came out of it all right and join with the world in Congratulations on your recovery - If there is something you can give me to do here or elsewhere or if not now later on. It will be thankfully received and appreciated. If you will but give me a trial I will do all in my power to prove to you that you have made no mistake over

For reference as to character and ability I'll refer you to Wm H Becker Ship owner of Cleveland Ohio for whom I have been Master of boats Geo E Hulse Chief Engineer of Pintsch Gas Co No 2 Rector st New York City also Mr Rush of the Morning Star West Orange —
Trusting my letter to you will meet with a responce favorably from you I am Sincerely
Yours
Capt John R. Preston.

RANDOLPH

Orange, N. J., March 13th 1908

Received from Thomas A. Edison

Three Hundred Eighty Nine and 00/100 Dollars

In settlement of Invoice Mar 10/08 - Funeral Expenses in Connection with burial of J. F. Randolph

$389.00/100

W. H. Kneapp

W. H. KNEAPP, N. Y.

F. A. B. - exp 1 day ea.

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Subject, _____ Orange, N.J. March 19, 1908.

Thos. A. Edison, Esq.,
Fort Myers, Fla.

Dear Mr. Edison:

Mr. Hooper presented a note from you dated March 13, 1908, to pay him when absent on account of sickness. On his time sheet for this week, he has added one third day sick, during week ending March 3rd., and three days sick during week ending March 10th. These dates are previous to the note signed by you.

Do you want to allow him pay for this time? It is a matter of $13.33.

I enclose for your signature, check for H. E. Fitzmaurice $22.75, covering bill for fishing tackle which he is anxious to get, also two checks for Treasurer of Ontario, for rental on mining lands, as per letter John V. Miller attached. Please approve his letter. We received to day draft for $6000.00 from the Deutsche Edison Akk. Co., on account of material supplied by the Edison Chemical Co. This was deposited by the Edison Storage Battery Co. and will be used to pay January accounts payable.

Yours very truly,
H. F. Miller

Pay Hooper even if he gets sick now & then —
E

RANDOLPH (?)
ESTABLISHED 1886

Orange, N. J. APR 7 1908 190

M. Edison Laboratory

TO H. D. WILLIAMS, DR.

MANUFACTURER OF AND DEALER
IN ALL CLASSES OF

FINE MONUMENTAL AND CEMETERY WORK

FROM BEST LIGHT AND DARK AMERICAN GRANITES

Sole Agent for the Greenwood Stone Bleach
for Cleaning all kinds of Stone Work.

WASHINGTON STREET
" " " COR. CLEVELAND

	To Bill rendered order # 5-951		6	
	A. H. WILLIAMS,			
	PAID MAY 7 1908			
	Per AHW			
	MAKE CHECK TO A. H. WILLIAMS			
	Please receipt			

#9

Aux
APR. 27 1908

VII Damjanics utera 36.
Budapest

Read
APR. 23 1908

Get photo
I will sign
TCG

Dear Sir

Perhaps no lines will surprise you more than to get there, signed with a name which you surely will remember. To begin with I must introduce myself; I am the widow of Albert von Puska's who was the brother of Theodor von Puska's, your old friend & helper — & belonging to that family have always been one of your greatest admirers.

It is of course troubling you greatly, intruding upon your precious moments — you perhaps who have hardly time to sleep, but I beg you to excuse me & grant me the favour I am asking. Do it for the sake of my dear brother-in-law Theodor Puska's, your once esteemed friend. It is a photograph I want of you, a picture of yourself with your own signature on it. I have a collection of great men & have been long wondering how I could crown it with the greatest of all living men. At last I have plucked up the courage of taking this step — & it is a great

question if it ever reaches
your hands — but do grant me
my request or answer these
lines. I have some letters
from you to Theodor concerning
the Electric Light Co, your first
phonograph & the telefon, which
I prize greatly, but I am not
content with them I want your
photo or some lines direct.
Begging to be excused for the liberty
I am taking & awaiting with
impatience the fulfilment of
my request

I remain
an ardent admirer of your great
name

Mrs Albert von Purka's
VII Damjanics utcza 36. IV fl.
Budapest.

Casterline, R. D. - Friends

#2

THE LOUISA COAL COMPANY.

INCORPORATED.

SPLINT, STEAM AND GAS COAL.

OPERATING DEPARTMENT
C. V. BARTELS, SUPT.

MAKE ALL BILLS IN DUPLICATE.
PREPAY ALL SHIPMENTS.

GENERAL OFFICE,
MT. VERNON, O.

F. S. McCONNELL, PRES.
M. G. WATSON, V. PRES.
DWIGHT E. SAPP, SECY.
J. S. McCONNELL, TREAS.

Recd Due
MAY 22 1908

Got nothing at present

TORCHLIGHT, KY., May 9th 1908.

Mr Thos. A. Edison,
Orange, N.J.

Dear Sir:

I have just completed about 20 miles of surveying and mapping for this company, over the roughest kind of mountain country, and am in fine trim for field work. I am through here, and go home to Phila. tomorrow. If you can give me two or three months work of any kind in these hard times, I am willing to work hard for small pay rather than be idle.

Very Truly Yours

R. D. Casterline
1918 N. 18th St.
Phila., Pa.

TAE-friends
PUSKAS

May 11. 1908.

MAY 22 1908

Dear Sir

No words can express my joy & pleasure at the receipt of the letter of your secretary stating that I should receive your photograph — and still greater was it, as the envelope arrived containing that picture with your signature & words so valuable. That picture is now the greatest treasure I possess & I shall prize it beyond measure — were I rich enough a golden frame would not be worthy

of encircling it —
If only my husband had lived
to see those words of your recog-
-nition of his brother's capacities!
Accept my deepest thanks for
your great kindness &

Ironmain

Yours very truly
Violet von Pirskás
Damjanics utca 36. IV. 4
Budapest

TAE - Friend - MARKS

#6

Rec'd May 16 1908

Ans Mar 18 1908

Westport Essex Co N.Y.
May 14 - 1908

My dear Edison -

I was very glad to hear of the successful operation. When you eat & thus & that by this time you are quite recovered -

I have myself been recovering from the general staleness resulting from 2 years & 3 months service of Corporation Counsel of N.Y. City - I was expert in the gas & electric matters before the courts & never did so strenuous work in my life before.

I would like very much to resume my old avocation as Gen'l Manager of some Electric Co & write to ask you if you know of a Company requiring such service.

Very truly yours
Wm D Marks

To Mr Thos A. Edison

Marks = I have been so long out of the Lighting business that I know scarcely anything about it.

TAE-friends.
Machette

Caracas, Venezuela

Cable address "Latinamco"

New York

#1

Latin American Company

Edwin W. Guyot, President
Alfred J. Thompson, Vice-President and Genl. Manager
Bernard Naumburg, Secretary and Treasurer

71 Broadway
New York, U.S.A.

TEL. 3436 RECTOR

June 1st, '08.

Machette has been a promoter of mines for years mostly rare metal mines, I never had any dealings with him

Edison

Thomas A. Edison, Esq.,
Edison Laboratory,
Orange, N. J.

My Dear Mr. Edison:—

I was talking with Harry Miller over the telephone to-day to inquire about one named Edwin V. Machette with whom we are contemplating a rather extensive deal in mines and metals. He claims to have known you for some time and to have sold you a lot of properties, and as I do not remember him during my years of pleasant service under you, am inquiring if you can give me a line as to what he is and if he is of such calibre and integrity as would justify our trusting him to a considerable extent. You may depend upon confidence in any personal reply.

Very truly yours,

Alfred J. Thompson

Mr Edison
Thompson was assistant to Kennelly at Laboratory several years ago
H F M

GEO. F. SEWARD, Pres't. ROBT. J. HILLAS, Vice Pres. - Sec'y HENRY CROSSLEY, Asst Sec'y FRANK E. LAW, 2nd Asst Sec'y. GEO. W. ALLEN, 3rd Asst Sec'y

The Fidelity and Casualty Company
OF NEW YORK.

NEW JERSEY OFFICE
JOHN J. PERINE, Special Agent
9 Clinton Street, Room 204
TELEPHONE 754

Newark, N. J., June 4, 1908.

Rec'd & Ans'd
JUN 5 1908

You are mistaken Mr Gilmore is still with me
T A E

Mr. Thomas A. Edison,
West Orange, N.J.

Dear Sir:--

Having learned through the papers that Mr. Gilmore is no longer with you, and knowing that he has had charge of your Liability Insurance, I write to suggest that possibly I may be of some assistance to you, in taking charge of the same.

I believe that I am competent to see that your interests are properly cared for, and if you can see your way clear to make use of me, I will give you the benefit of my best judgment.

Sincerely yours,

Jno J Perine

TAE

#1

Read & Ans
JUN 23 1908

R. Consolato Generale d'Italia.

New York, June 22nd, 1908.

No. 12554
Pos. 7

Say that unfortunately at the present time on account of the panic & lack of work I cannot find a place for the young man

Hon. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

You mention, I am hoping trade will revive soon & then I would be in a position to avail

I beg first of all, to be ~~excused for~~ address myself to you in behalf of a young Italian mechanical electrician who has been highly recommended to this Consulate by prominent people in Italy. Owing to necessity he was obliged to take refuge in a New Haven Cloak Company, but it seems that he really deserves a better situation and if by any possibility you think that in your immense laboratories there might be a chance for such a young man, I shall be very much obliged indeed, if you will kindly take the above into consideration.

I consider it an honor for me to be able to, on account of my official capacity, to address you in this circumstance, and to remain,

Respectfully yours,

Mattioli

Consul General of Italy.

E.F. · C.T.F. · 16

NUESTRAS COTIZACIONES ESTÁN SUJETAS Á CAMBIAR SIN PREVIO AVISO. EN CASOS DE FUERZA MAYOR, TALES COMO HUELGAS, ACCIDENTES Y OTROS RETRASOS QUE NO PODAMOS EVITAR, NO RESPONDEMOS DE NUESTROS COMPROMISOS. SE ACEPTAN LOS PEDIDOS Y CONTRATOS DESPUES DE HABER SIDO APROBADOS POR UN OFICIAL DE LA COMPAÑIA.

Dirección Telegráfica: "Squier, Buffalo"
CODIGOS: "A.B.C., 4ª EDICIÓN" Y "LIEBER'S
SUCURSALES: Nueva York, Londres, Lisboa, México.
Representantes Locales en todos los Principales Puertos.

WILLIAM F. WENDT PRESIDENTE — HENRY W. WENDT TESORERO.

THE GEO. L. SQUIER MFG. CO.

UNICOS FABRICANTES DE LA

MAQUINARIA "AMERICANA" PARA AZÚCAR, ARROZ Y CAFÉ.

DE BUFFALO, N.Y., E.U.A.

#6

Rect

Ans

July 1st, 1908.

Mr. Thomas A. Edison,
Menlo Park, New Jersey. #6

Who is he

Dear Sir:-

Your name has been offered as reference by Mr. Cornelius J. Field of Brooklyn, New York, who is negotiating with us relative to taking up an exclusive agency for our lines in Cuba. We trust you will find it convenient to furnish us such information as you may have available, relative to the personal character and ability of the man in question. We shall, of course, hold any reply which you may see fit to favor us with, in strict confidence, and trusting that you may be able to favor us by return, we remain,

Yours very truly,

THE GEO. L. SQUIER MFG. CO.

Per H. Price

Enc. Stmpd. Env.

HCR/FAG.

MUESTRAS COTIZACIONES ESTÁN SUJETAS Á CAMBIAR SIN PREVIO AVISO. EN CASOS DE FUERZA MAYOR, TALES COMO HUELGAS, ACCIDENTES Y OTROS RETRASOS QUE NO PODAMOS EVITAR, NO RESPONDEMOS DE AUSENTES COMPROMISOS. SE ACEPTAN LOS PEDIDOS Y CONTRATOS DESPUES DE HABER SIDO APROBADOS POR UN OFICIAL DE LA COMPAÑÍA.

WILLIAM F. WENDT, PRESIDENTE HENRY W. WENDT, TESORERO

THE GEO. L. SQUIER MFG. CO.

UNICOS FABRICANTES DE LA

MAQUINARIA "AMERICANA" PARA AZÚCAR,

ARROZ Y CAFÉ.

DE BUFFALO, N.Y., E.U.A.

Dirección Telegráfica: "SQUIER, BUFFALO"
CÓDIGOS: A.B.C. 4ª EDICIÓN Y "LIEBER'S"
SUCURSALES: Nueva York, Londres, Lisboa, México.
Representantes Locales en todos los Principales Puertos.

Recd Aug 10 1908

July 8, 1908

Mr. H. F. Miller, Secretary

Laboratory of Thomas A. Edison,

Orange, New Jersey

Dear Sir:

I now remember C. J. Field - in the Early days of the Electric Lighting business he was at that time one of the best men we had but he died not long as others did - Acknowledging yours of July 6th would say that from information before us, it would appear that Mr. Field was connected with the Edison Electric Illuminating Company on or about March 16th, 1896, at which time it is our understanding that he resigned from his position as General Manager and Chief Engineer of the Company. We understand that he had charge of the design of the building and the equipment and installation of all machinery installed in the first district station. Further than this, we can give no information, excepting an extract from a letter supposed to have been written by Mr. Edison which we quote as follows:

Well much below the rate of progress - I have not heard Brooklyn for years - Yes 10 years

"I have known Mr. C. J. Field for a number of years and consider him one of the foremost consulting Electrical engineers in this country".

This letter was dated Orange, N. J. March 27th 1896 and we trust this information makes it possible for you to give us desired information.

If so we shall very greatly appreciate it and thanking you in anticipation of your advices, we beg to remain,

Very truly yours,

THE GEO. L. SQUIER MFG. CO.

Per

HCR-ES
Stamped envelope

Emp
Rec'd Mar
Jul. 28 1908

Markdale Ont
July 28. 1908

There is no opening just now but you might apply for a job enclosing your phalograph & I will place it on file —

Dear Mr Edison.

Do pardon me for intruding on your time But I thought you might probably assist me in solving the following problem.

It is like this Mr Edison. I am a boy who unavoidably lives on a farm, But I am in the wrong place, As i love cog wheels, for instance i have constructed entire fee of cost a miniature Engine, drawing machine Gramophone, Iron drill and dyers of other things. But owing to

financial depression and emotions of mechanical institutions I have never been able to pursue my calling.

If you could help a boy who is desirous of pursuing the Printers work, it would indeed be a happy change for me as the day at present seem like weeks, trusting that I may hear from you in the near future.

I am Yours Truly
Joseph Boyd.

Aug 18 1908

Dyer=

I have positive information about Mr Moore that makes it desirable that we replace him with another man - So please find a good steady young man & let Mr Moore go when convenient =

T A Edison

D 1908 W.O. - Lab

Release No. 1. 373 - Sept. 9th. 1908

Received of the Edison Manufacturing Co. Four Dollars and Thirty cents ($4.30) in full compensation for all wages due me and in full compensation for injuries received by me on Sept. 1-1908 while in their employ.

Witness.

A.C. Frost

R.D. Reid

Mr. Westee: 9/30/08.

Mr. Gilmore promised to give George Werner something extra on his return from Mexico and Walter Miller asked him what the amount should be and Mr. Gilmore said that $200.00 would be right. Mr. Edison approves this suggestion, as you will see from the attached memorandum. Let Mr. Werner have a check as a gift.

FLD/IWW F. L. D.

Enc-

TELEPHONE 2330 BROAD

CABLE ADDRESS: WHOSUPCO

TAE - Friends

J. A. Hill

WHOLESALE SUPPLY CO.

17 STATE STREET
NEW YORK

October 19,1908

Thomas A. Edison, Esq.,

Orange, N.J.

Ans & Recd
Oct 20 1908

Dear Sir;-

All contracts or agreements subject to delays or accidents resulting from fire, strikes, floods, carriers, or other causes beyond our control.
Claims will not be recognized unless made within five days after receipt of goods. Shipments must be held intact if not accepted according to invoice.
All orders received by representatives or by mail are subject to approval and acceptance by Home Office and are not binding until so accepted.
All quotations subject to prior sale, clerical errors, and change without notice.

Will you please advise us in confidence, under cover of the enclosed stamped envelope, your experience with Mr. J.A.Hill, of #60 Wall St., N.Y.City, who has been introduced to us as an experienced commercial automobile salesman. If you can recommend him as reliable and trustworthy, and experienced, we would very much appreciate a letter to that effect, which will be considered strictly confidential and used for our own interests only.

Thanking you in advance for your kind consideration, which we shall be glad to reciprocate if opportunity presents, we remain,

Yours very truly,

WHOLESALE SUPPLY CO.

Thomas A. Brady Pres.

AOC/

Hill is a good salesman & a hustler, but he is always hard up, & borrowing money, from even the people he sells to, ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ perhaps you can manage him

T A Edison

PRIVATE OFFICE
ARNOLD B. HEINE & Co.
NEW YORK

H. DOANE PFLUM
EXECUTIVE MANAGER

Oct. 27, 1908.

Mr. Thomas A. Edison,
Edison Mfg. Co.,
51 Union Sq. W.,
New York City.

Dear Sir:--

The principal object of this letter is to secure a personal interview of not to exceed THREE MINUTES duration, unless you desire to prolong it.

Could you use a thorough Executive, whose services would become invaluable to your business interests, and no doubt be the means of effectually saving approximately $25,000 per annum, by his "unique ability" along the lines of Scientific Business Methods, depending only upon the opportunity afforded?

At present in charge of the Executive and General Offices, as well as the Salesmen, of the above concern, as Executive Manager.

Was associated with Mr. Stephen T. Williams, the well know business Economist for a continuous period of nine years, and handled some of his largest contracts. The enclosure will give you some idea of my versatility and experience along these lines.

MY FORTE: INCREASED EFFICIENCY, Clerical, Labor or Machinery and Executive Business Management, based upon Economy and Facility of Conducting

the details of a large business, so as to accomplish quick results, furnish spot information, and data for the benefit of those in charge of Departments and to the busy man who must have facts presented in a NUT-SHELL.

After making a systematic examination, and improving the methods at present used in your various Departments, I could relieve or assist the Executive in charge of the numerous details of Finance, Credits, Accounting and Sales Management, and become one of your Executive Staff, as my present position is exactly along these lines.

Kindly treat this matter in confidence, as the firm do not know of my intention to resign on January 1st. at the expiration of my contract, and if they ascertained my plans, they will undoubtedly bring pressure to bear upon me to renew, which request I would consider obligatory, unless I had previously signed with other interests.

If interested, should be pleased to call at your pleasure, if not, a line to that effect, and the return of the enclosure would be duly appreciated.

Am 34, married, American, German descent.

Trusting to have the courtesy of an early reply, I beg to remain

Yours very respectfully,

P. S.-

An interview implies no obligation, and might result in much good to your business interests.

[ENCLOSURE]

A FEW REFERENCES
of
T. H. DOANE PFLUM
New York.

STANDARD VARNISH WORKS VARNISH AND PAINT MANUFACTURERS
29 Broadway,
New York.

Dear Sirs:-

Replying to your favor of the 10th inst. the work that Mr. Pflum did in our office at the time he was employed by Mr. Williams, was very satisfactory, and he handled the proposition in a most comprehensive and thorough manner. It is our belief that he thoroughly understands his business.

Yours very truly,
STANDARD VARNISH WORKS
Fred. Hertz, Sec'y.

George Borgfeldt & Co. COMMISSION MERCHANTS
West Fourth St., New York.

Gentlemen:-

We have your letter of the 10th inst. signed "P. A. Prior" asking us to inform you in confidence what we know of H. D. Pflum.

We reply that Mr. Pflum was sent here (as a representative, and one of the staff of Mr. Stephen T. Williams, Methodizer) at different intervals during the years 1898 and 1903, to create and carry into execution, certain advanced methods as applied to general office work and bookkeeping. A considerable number of his recommendations were adopted and installed, and we are pleased to say that the work he did for us was uniformly satisfactory.

Respectfully yours,
GEORGE BORGFELDT & CO.
Geo. Senler, Vice-Pres.

FRANCIS H. LEGGETT & CO. WHOLESALE GROCERS & IMPORTERS
West Broadway, New York.

Gentlemen:-

Replying to your favor of the 10th inst., inquiring as to H. D. Pflum, would say that he at one time did some work for us under the direction of Mr. Stephen T. Williams, and we found him honest, reliable, and industrious, and the system installed is still in successful operation.

Yours very truly,
FRANCIS H. LEGGETT & CO.
Geo. J. Struss, Office Mgr.

WM. H. OLAFLIN & CO. JOBBING WHOLESALE PAPER
Boston, Mass.

Gentlemen:-

Replying to yours of the 10th inst. inquiring about H. D. Pflum, would say that Mr. Pflum did a very nice piece of work for us under Mr. Williams. As a statistican, we have never seen his equal, and his keen energetic mind overcame with ease, all obstaucles that presented themselves. If the position you speak of has to do with figures, we think Mr. Pflum can fill it without question.

Yours truly,
WM. H. OLAFLIN & CO.
A. H. Blackman, Sec'y.

[ENCLOSURE]

C. H. EDEN COMPANY, WHOLESALE JEWELRY
Attleboro, Mass.
Gentlemen:-

Your letter received in regard to H. D. Pflum, and would state that Mr. Pflum went through our plant, and we think he is a very bright and capable man.

We are very well pleased with the work he did for us, and for this class of work, we certainly recommend him to anybody desiring a man, as we think he is a young man of exceptional ability.

Yours respectfully,
C. H. EDEN COMPANY,
per C. H. Eden, Pres.

ATTLEBORO MANUFACTURING COMPANY JEWELRY MANUFACTURERS
Attleboro, Mass.
Gentlemen:

In reply to yours of the 10th inst. in regard toH. D. Pflum, wish to state that the work he did for us while in the employ of Mr. Williams was very satisfactory, and we consider him one of the best systematisers and accountants that we have ever met. We consider him a brainy young man, and if his health will permit it, be very valuable to any concern.

Yours respectfully,
ATTLEBORO MFG. CO.
per E. W. Einstein.

WHITALL TATUM COMPANY, JOBBERS-GLASSWARE
Barclay St., New York.
Gentlemen:-

In response to yours of the 12th, we would confirm your understanding that Mr. H. D. Pflum was never in our employ. Some years ago, he had charge of the installation of some office work under the supervision of Mr. Williams who undertook to establish this for us. We were very favorably impressed with Mr. Pflum's ability.

Respectfully,
WHITALL- TATUM COMPANY
per C. H. Lester, Sec'y.

STEPHEN F. WILLIAMS & STAFF SCIENTIFIC BUSINESS ECONOMY
346 Broadway, N. Y.
Gentlemen:-

Replying to yours of June 1st. regarding H. D. Pflum, would say that Mr. Pflum was in my employ for a period of nine years, and has had an experience in analytic work and creative work, and in the installation of methods that few men can claim. He is a nephew of mine, and were it not for that fact, his services would not be in the market.

His integrity is beyond question. He is a hustler and a good executive,---extremely persistent, and knowing no such word as failure. I regard him as 18 karat fine, and believe he will prove a fortunate "Find" to any concern which has the discernment to employ him.

I don't know that I have ever written a letter of this kind before regarding any one, but it behooves me to do justice to so exceptional a man as Mr. Pflum.

Yours truly,
STEPHEN F. WILLIAMS.

Form 519

EDISON MANUFACTURING COMPANY.

Nov. 3, 1908.

Mr. H. D. Pflum,

C/o Arnold B. Heine & Co.,
50 Broad
New York City.

My dear Sir:

Your favor of the 27th ult. to Mr. Edison has been referred to me. I have recently engaged a young man to go over our entire business with a view of suggesting possible improvements, and his work is proving entirely satisfactory. For this reason I would not have an opportunity at this time to avail myself of your services.

Yours very truly,

FLD/IWW

Vice-President.

REFER TO THIS NUMBER
IN YOUR REPLY

6

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

334

11/16/08.

Mr. H. F. Miller:

With Mr. Edison's approval I have arranged to employ Raymond Kenney as a personal attendant to safeguard him from possible cranks and other people who might annoy him. Place his name on the Laboratory pay-roll at $15.00 per week. He commences his work tomorrow morning, November 17th.

780

REFER TO THIS NUMBER
IN YOUR REPLY

23

Tower, Marie

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. A. Westee: 11/19/08.

Referring to the attached correspondence, regarding payment made to Miss Marie Tower on account of injury sustained by her in making a moving picture film, please send a check to the order of Mr. A. T. Moore for $75.00 to reimburse him, he having given Miss Tower his personal check for this amount.

F. L. D.

Enc-

TAE-writing

Nov 21 1908

Harry Miller -

Pay John Hyatt.

Three hundred dollars - on

account Exports N J Patent Co

Thos A Edison

Mail to him at
141 Commerce St
Newark

[FROM FRANK L. DYER]

H88 (COPY) employment

Nov. 27, 1908.

Mr. A. N. Petit,

Baltimore, Md.

Dear Sir:

I have considered the matter of your entering our employ as an inventor and experimenter and will accept your offer at the salary mentioned by you, i.e., $65.00 per week. I will be willing to make a contract for one year at that salary with the privilege on our part of renewing it on the same terms for a further period of one year. The understanding, of course, would be, that all the inventions made by you in the line of your work during the time of your employment would be our property .

Advise me how long it will take you to settle up your affairs. I would like, if possible, to have the employment begin not later than January 1st, next.

Yours very truly,

President.

Edison

G. Croydon Marks,
A.M.I.E.E., M.S.A.E.
Consulting Engineer & Patent Expert.
TELEGRAPHIC ADDRESS: RECONSTRUCTION, LONDON.
TELEPHONE Nos { LONDON 836, HOLBORN. BIRMINGHAM, 866. MANCHESTER, 4272.
AND AT
13, TEMPLE STREET, BIRMINGHAM.
30, CROSS STREET, MANCHESTER.

18, Southampton Buildings,
Chancery Lane.
London, W.C. December 4th, 1908.

RECEIVED.
DEC 12 1908
FRANK L. DYER.

F. L. Dyer Esq.,
Edison Laboratory,
Orange, N.J., U.S.A.

My dear Mr. Dyer,

A gentleman in England whom, of course, you know quite well - Mr. W. K. L. Dickson - has made a statement to the effect that he has been offered a position by Mr. Edison, and this statement I have reason to believe is being used to show the credentials of the man in so far as to make people believe that Mr. Edison is anxious to retain him.

In the stationery that the gentleman issues at the present time, he also puts under his name in brackets "Late with Edison 1881-1876." Perhaps you would let me know what the position is, as I have been asked whether Mr. Dickson is one of Mr. Edison's friends and associates and whom Mr. Edison desired to engage when he was in America quite recently.

Yours faithfully,

G. Croydon Marks

Bronx Studio

JOHN E. HELM

CABLE ADDRESSES
HELM | NEWARK / NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 765 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
882 NEWARK, N. J.
7113 BARCLAY, N. Y.

131

Newark, N. J., December 4th, 1908.

Frank L. Dyer, Esq.,
Edison Laboratory,
Orange, N. J.

RECEIVED.
DEC 5 1908
FRANK L. DYER.

Dear Mr. Dyer:-

You will recall that some months ago you instructed the writer that in all cases of accidents occurring at the Works, and to employees of the various Edison companies, compensation should be made to the injured where it appeared that they had been good and faithful servants of the company, irrespective of the question of liability. That is to say, the the employee was to be paid for the time lost by reason of the accident, or some equitable settlement made with him so that neither he nor his family, should suffer because of the accident.

Pursuant to these directions many of the employees of the Edison companies, who had not the slightest claim in law, have been paid various sums, some the full amount of the money they would have earned during the time they were incapacitated, others sums of money ranging from one hundred down to twenty five dollars and others an amount of money per week less than they would actually have been able to earn had they been at work.

The result of this is that the moneys paid out on account of the accident insurance fund since July 1st, 1908, is very much in excess of the amount paid out for similar purposes during the corresponding period of last year, and, I am informed, that this amount so paid out together with the expenses of investigation of accidents will be more, at the present ratio, than it would cost the company to carry employer's liability insurance.

I am also informed that the sum of $175. was paid in settlement of an accident occurring at the Bronx Studio, which accident was never brought to the writer's attention until after the settlement had been made and, of course, no opportunity was given him to use his discretion in adjusting the matter. Doubtless other discretion equal to his was exercised but as he is responsible in a large measure it seems to him the accident should have been called to his attention and he given an opportunity to act in the premises.

In view of the above the writer suggests that you seriously consider the advisability of continuing the instruc-

JOHN E. HELM

CABLE ADDRESSES
HELM | NEWARK
NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 765 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
952 NEWARK, N. J.
7113 BARCLAY, N. Y.

F.L.D-2

tions hereinabove first referred to and leave to the writer discretionary power in making settlement, unhampered by the general direction of compensating all who may be injured.

The above is respectfully submitted for your consideration.

Yours very truly,

Herbert W. Knight

HWK-HD

[ATTACHMENT]

December 7, 1908.

Mr. Dyer:

Referring to your memorandum in connection with the letter attached hereto, would say, that the cost of maintaining our own insurance fund for the various Edison Companies from July 1, 1908 to November 30, 1908 is shown by the figures given below:

Paid to Employees	Paid to Helm & Knight	Total Cost	Premiums
$944.15	$325.00	$1,269.15	$1,207.89

This shows a small difference of only $61.26, but if we do not include the amount paid for legal advice ($325.00) it shows a saving of $263.74.

About the middle of last October I informed Mr. Knight that up to the end of September it had cost us about $250.00 more to maintain our own fund than it would have done if the insurance Companies had carried it for us, and his letter is based on this information. Since that time, however, as you know, our pay-roll has increased considerably, and as our fund is based on the pay-roll, the fund has increased proportionately and as shown above we are now about even with what it would have cost us if the insurance Companies had carried it.

A.B. Frost

[ATTACHMENT]

NUMBER REPLY

76

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. A. C. Frost: 12/10/08.

Referring to the attached memorandum, advise me if it is a fact that we have paid out on account of accidents a greater amount between July 1, 1908, and December 4, 1908, than for the corresponding period of last year, as Mr. Knight suggests in his letter?

FLD/IWW F. L. D.

Enc-

[ATTACHMENT]

Mr. Dyer:

December 10th, 1908.

Referring to your memorandum No. 76 attached, would say that we have paid out on account of accidents more than twice as much during the period from July 1, 1908 to Nov. 30, 1908 as we did during the corresponding period last year, the actual figures being as follows:

July 1 to Nov. 30	Paid to Employees	Paid to H.& K.	Total
1907	$376.00	$187.37	$563.37
1908	944.15	325.00	1269.15

R.C.

A.B. Frost

MD. PHONE, COURTLAND 2898 C. & P. PHONE, MT. VERNON 6393

A. N. PETIT,
DEALER IN TALKING MACHINES
316 N. HOWARD STREET
BETWEEN MULBERRY AND BARATOGA STREETS

MAIL ORDERS EXPRESS ORDERS

BALTIMORE, Dec 4th 1908

RECEIVED DEC 7 1908

National Phonograph Co
Mr F. L. Dyer, Pres.

Dear Sir:- It seems difficult for me to decide upon selling what I may produce then it was to sell what I have done. I am not so much afraid of work as I am that my labor would be profitable to your company. If you told me what I am expected to accomplish I could better see my way to undertake the Job or no. but the only question you asked me was "Do you think you could establish the manufacture of indestructible Records as cheaply as the Albany Concern". I see no difficulty about doing that But since I wish to do something profitable, I question if you want a record as cheap as the Albany Record. The paper foundation in that record is not sufficiently strong to sustain the contra--cting power of the celluloid. if the paper absorbs moisture it is less strong and when-

MD. PHONE, COURTLAND 2098 C. & P. PHONE, MT. VERNON 8209

A. N. PETIT,
DEALER IN TALKING MACHINES
318 N. HOWARD STREET
BETWEEN MULBERRY AND SARATOGA STREETS

MAIL ORDERS EXPRESS ORDERS

Rec'd BALTIMORE, Dec. 4th 1905

when it happens that the celluloid tube is not even in thickness, the thicker portion of the tube has more contracting force, in that event the cylinder or record becomes untrue and not desirable. I made some experiments with such paper foundation in the year 1900. I dont say that a particular strong paper cannot be found, and by making it water-proof it would perhaps answer the purpose. aside from this I have in mind other cheap foundations of cement, and plastic compound.

Assuming we have got the record down as cheap as the Albany record and provided with a more permenent reinforcement, would that be sufficiently profitable to your Co., would'nt you prefer to make a 4 minute record exclusively, in that case I would prefer to work on the lines that I told you, that is, change the form of cutting stylus to mark the originals and in doing that it would call for a change in the reproducer stylus. I would add more weight over

to the stylus reproducer, this would cause more friction to the record, which would require increase power of the motor, while I can see my way to do these things without changing the general plan of the phonographs I question if you would want such alterations or would you give me "carte-blanche" in the matter.

Before entering your employ I want to know what freedom about the premises I would have, for instance, if I wanted to investigate certain things that I thought advantageous to the advancement of my experiment would I be alowed that priviledge. If I found the necessity of a particular piece of machinery or a pattern, casting or anything ready made or to be made, would I have to produce those things myself or could I have the assistance of whatever department suited to produce the thing. Who would countersign my orders for things I wanted. Who would be my superior. What hour in the morning would you want me to report for work. Would you allow me one saturday each month to visit my family. Hope you have not found me too inquisitive, but I prefer proper understanding at the begining. Yours truly

A. H. Petit

653 TAE, Inc-Org.

Woodstown N.J.

10/10/1908

W. E. Gilmore Esq. Vice Prest Genl Mgr
Edison Manufacturing Co.,
Orange New Jersey

Dear Sir:-

At the request of your Mr. Conlin I called Thursday of this week and the only thing he had for me to do was as I understand it make jewel bearings for your phonographs. This was offered me with no chance of advancement, with a nominal salary of $10 & per hour, which would just about pay my expenses. It cost me several hundreds of dollars to get what electrical education I have and as soon as I make some more money I will try and get more electrical education.

I can make more money in this small town repairing automobiles, and the work while not clean is at least interesting and educating.

I would have been very glad to have taken up the work if my future had been more promising.

However thanking you for the offer for myself and in behalf of our friend Mr C. A. Dalton, Remain,

Yours very truly,

— W. C. Griffith

60 Wall St. M.P. - Manuf.
See also Phon - Manuf
June 25, 1926 New York Dec 10/08

My dear Mr D yrs: James H. White

Edison Sometime before leaving Europe I was convinced that Mr Edison's confidence in me had been shaken by the systematic misrepresentation of Mr Gilmore. I was however under the impression that it was my ability rather than integrity which had been questioned, but what I learned today confirms the more recent & horrible suspicion - the reverse was the case.

It is difficult under the circumstances to control my feelings sufficiently to write you & refrain from the use of violent language, but I have come to be a firm believer in the laws of compensation, & know that time will show all the facts, & demonstrate the question of honesty as between this gentleman and myself. I am asking you now for what I think I have a right to expect — a chance to convince Mr Edison that I am not what I am painted — only a chance.

When I returned to Orange in Sept I made up my mind

not to write the Works, notwithstanding the fact that you & some other of my friends invited me to do so, but it slowly occurred to me that I was wrong. hence my visit of last week. I feel become connected with Edison interests in the year 1893 when in my eighteenth year, & joined Mr Edison's force in Sept 1896. Ask the people I was with up to then about my record. Mr Edison knows them. I managed the Edison Morning Pictures business from 1896 to 1903 & presume I kept herself up to that time as I would not have been sent abroad in charge of the European interests where I handled several million dollars of Edison money & had full powers to sign checks for paying in & out.

You will perhaps concede it is fair to assume that my alleged dishonesty began in Europe. If a man takes money which does not belong to him or is dishonest in any other way it is usual to punish him or at least tell him that you are aware of his misdeeds - some hide of large concerns go so far as to fire dishonest managers. Mr Gilmore did none of these things, he told others of my dishonesty, got Martin to ask me to resign as if the idea came from Martin & then had not the manhood to acknowledge the receipt of my resignation, but cabled the news of its arrival to Schenectady.

Mr Edison I never took a cent of Edison money which did not belong to me & if given the chance I

can prove it. I have given you the facts regarding the Kinetograph Co & wish to tell you of the Phonograph Supply Co of London. This concern was started by command of Gilmore & one of his friends put in as manager. I furnished all the cash that was put in, about $3.500 which I may mention in three yrs & although Gilmore was to enjoy the profits of this business, when it was proposed to close it up & cut our loss, I am infamed he told Mr Edison the thing was started by the National Co & it was agreed they should take back the stock, at any rate I was instructed accordingly.

Now I am not disclaiming my share of the responsi-

dept a man named R. K. Bonnier.

I sent this man to Yellowstone Park for Kinetographs & soon after he left had reason to think he was not straight. I wrote the Eastman Kodak Co & found he had purchased a quantity of negative film on his own account. After his return to Orange I learned he had turned some of this exposed negative over to Lubin & had been paid for it. I procured a warrant & had him placed under arrest, but upon his giving up the film in his room & getting back what he had given Lubin, he was let off & discharged. Shortly after going to Europe I learned Bonnier was back at the Warden & wrote Gilmore thinking he could not be aware of

sibility in this matter or seeking to designate the fact that I was at fault, for no man should permit another to force him into something which is not quite clear, to say the least, but I ask you to remember that this person was the President of the Edison Company. I was told the story was that Phono Supply was mismanaged by me. I enclose you copy of a report which was sent to Gilmore weekly & venture to doubt if Mr Edison has ever seen any of them.

As an illustration of Mr Gilmore's dislike for a dishonest man, I want to relate a little history of the Edison Mfg Co. In the year 1901 I think it was, I had in my

the fact. I received no reply to that letter but when Mr Markgraf came to Europe I was told to mind my own business as works to that effect.

You can easily establish the truth of my statements by the books & records of the Company.

I had about made up my mind to conclude an arrangement with other parties, but what I have heard has led me to break faith with myself & I now do what I promised myself I would not. I ask you for a position with the Company & I ask Mr Edison for a chance to convince you both that I am not a dud & that I am not dishonest. If the above is granted or not I am going to convince you just the same & I will always help Edison interests where I can.

Yours sincerely

J. H. White.

(COPY)

Dec. 11, 1908.

Mr. A. N. Petit,

Baltimore, Md.

Dear Sir:

Yours of the 4th inst. is received, and it is entirely right that you should find out all about your work before undertaking it.

I had no especial idea of limiting you to any particular problem, but you could be more or less of a free lance, except, of course, that Mr. Edisnn might want certain experiments performed which you would be best qualified to undertake.

Answering particularly your questions, I do not see why you could not have practically entire freedom about the premises, because any things that you would want to investigate would be open to all of our experimenters. You would have whatever assistance is necessary in conducting the experiments and in making drawings. Your orders for material would be countersigned either by Mr. Edison or Mr. Harry F. Miller, and you would be subject only to the orders of Mr. Edison and myself. The hours are from 8 A. M. to 12 noon and from 1 P. M. to 6 P. M., except on Saturday, when the day ends at 4 P. M.

Under the circumstances and so long as you family ~~xxxx~~ remain in Baltimore, it would be all right for you to take one Saturday off in each month.

I think this answers all of your questions, and would be glad to have you come up whenever possible.

Yours very truly,

President.

JOHN E. HELM
CABLE ADDRESSES
HELM NEWARK NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 744 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT
TELEPHONES
892 NEWARK, N. J.
7113 BARCLAY, N. Y.

Newark, N. J., December 11th, 1908.

Frank L. Dyer, Esq.,
Edison Laboratory,
Orange, N. J.

RECEIVED
DEC 12 1908
FRANK L. DYER.

Dear Mr. Dyer:-

Referring to our conversation of this morning I desire to put before you, perhaps in a little more concrete form, the views advanced by me in that conversation.

There are two ways of conducting the insurance department of the Edison plant - one from a standpoint of pure commercialism, the other from a standpoint of commercialism tempered by humanitarianism.

Undoubtedly the department of accidents can be administered by the Company, if conducted purely on a basis of legal liability, at a saving over the expense of insurance. But the experiences of the last few months have shown that if this department is conducted on the basis of giving compensation to every man injured, whether by his own fault or not, during the time he is deprived of his earning capacity by reason of the injury, it will result in a loss to the company as compared with the cost of accident insurance.

It seems to us, however, that other advantages than purely financial ones should be considered. By treating employees with a spirit of kindness and consideration it is the opinion of those who have studied the question deeply, that much better results are obtained. When the employee works cheerfully, feeling his conduct is appreciated and he will be treated fairly by his employer, a much higher per centage of success is achieved than where he is simply working to earn his stipulated wage, and does so with a feeling of antagonism, or at least indifference, to his employer's interest.

This accident department must be run either upon a basis of strict legal liability or on that of consideration for the e mployees when injured, and those depending upon them, aside from strict legal liability.

If it is to be run upon the former basis the matter must either be turned over to an insurance liability company or handled by the plant itself, and in either event many meritorious cases must be passed by without compensation. If it

JOHN E. HELM

CABLE ADDRESSES
HELM | NEWARK
HELM | NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 749 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
922 NEWARK, N. J.
7113 BARCLAY, N. Y.

F.L.D.-2

is to be run on this basis we can, as we demonstrated last year, conduct it in such a way as to make a material saving to the company. If in the wisdom of the company it seems better to conduct it on the humanitarian plan of course it cannot be turned over to an insurance company and will probably cost a little more than accident insurance would, but will doubtless have the effect of creating a spirit among the employees such as we have above referred to.

I thought it better to put these matters in the form of a letter while they were fresh in both our minds, so that when you see Mr. Edison, if you deem it wise to do so, you can call his attention to these matters.

Very truly yours,

Herbert W. Knight

HWK-HD

Form 280. 10-12-08. 10M

NATIONAL PHONOGRAPH COMPANY

Mr. Knight

131

Dec. 12, 1908.

Herbert W. Knight, esq.,

Prudential Building,

Newark, N. J.

Dear Mr. Knight:

Your favor of the 11th inst. is received, and I discussed with Mr. Edison yesterday the question of the proper position for us to take in connection with accidents to our employees. I find that his views are the same as my own. To apply to all cases the strict rule of legal liability would, in my opinion, in many cases be cruel and unjust. On the other hand, to pay money to employees who meet with trivial and frivolous accidents or who become injured because of gross and stupid carelessness or who are obviously trying to take advantage of us, would no doubt in time result in utter chaos, and instead of having our actions appreciated as humanitarian we would undoubtedly be imposed upon. My view is that the proper position lies between these two extremes and that each case will have to be considered on its own merits. Where a faithful worker is injured in the line of his duty and is honestly incapacitated, some provision should be made to take care of him until he can return to work, even though we might not be legally liable therefor. If, however, the injury is frivolous and it is evident that the workman is

trying to obtain a vacation with pay, or if his attitude is one of defiance, I would be opposed to paying him anything. Of course, in cases where you are convinced of our legal liability, you will have to use your best judgment in effecting a settlement. I wish, however, in every case involving an expense of more than $50.00, you would bring the matter to my attention before making the final settlement.

Yours very truly,

President.

EHD/IWW

Form 519

EDISON MANUFACTURING COMPANY.

50

Dec. 12, 1908.

G. Croydon Marks, esq.,

London, England.

My dear Mr. Marks:-

I have your favor of the 4th inst., in reference to Mr. W. K. L. Dickson. Plainly speaking, the situation regarding Mr. Dickson is that he left Mr. Edison in the early days of the moving picture industry and was instrumental in establishing the American Biograph Co., which at one time was our only competitor and is still in the business. It is not necessary to revive this question, but it is a fact that the circumstances under which he left were very annoying to Mr. Edison and, in my opinion, discreditable to Mr. Dickson. Notwithstanding these facts, Mr. Dickson came over here some time ago and represented to Mr. Edison that he (Dickson) was practically out of employment, had no money, and was anxious to get some kind of a position, however, small, and Mr. Edison, simply as a matter of charity, offered him a place in his Laboratory. Under these circumstances, Mr. Dickson is a very foolish man if he is making any exaggerated representations concerning his relations with Mr. Edison. Of course it is not necessary for you to make any formal or public statement regarding this matter; because it is too small, and I have no doubt that Mr. Dickson's position is based entirely on personal pride. If,

Form 172

EDISON MANUFACTURING COMPANY.

however, the question is presented to you in any way as Mr. Edison's representative, I think you would be entirely justified in explaining the situation as diplomatically as possible.

Yours very truly,

PLD/TWW

Vice-President.

MD. PHONE, COURTLAND 2088

G. & P. PHONE, MT. VERNON 6209

A. N. PETIT,
DEALER IN TALKING MACHINES
318 N. HOWARD STREET
BETWEEN MULBERRY AND SARATOGA STREETS

MAIL ORDERS

EXPRESS ORDERS

Ans P.

BALTIMORE, Dec. 13th 1908

National Phonograph Co.
Orange N.J.

RECEIVED.
DEC 14 1908
FRANK L. DYER.

Mr Frank L. Dyer, Pres.

Dear Sir:-

I have yours of the 11th inst. which is very agreeable. I like the tone of your letter very much, you have answered me right to the point, it absolutely conveys that you have confidence in me, and that is what I wanted to know.

That "free lance" expression of yours strikes me just right.

I will accept the position particularly because I feel that I will give your Company full value for the consideration I will receive. I am arranging my business here so, that when I am away, I can forget it. If it is satisfactory to you I can begin work on the first Monday of the new year.

Thanking you much for your estimation of me.

Yours truly

A. N. Petit

Form 289. 10 12-05. 10M

NATIONAL PHONOGRAPH COMPANY

Dec. 14, 1908.

A. N. Petit, Esq.,

316 N. Howard St.,

Baltimore, Md.

My dear Sir:

Your favor of the 13th inst. has been received, and in accordance with your suggestion I will expect you to report for work here on the first Monday of the new year. I am quite sure that we will get along very well together.

Yours very truly,

President.

FLD/IWW

Form 119

EDISON MANUFACTURING COMPANY.

103

Dec. 14, 1908.

Thomas Graf, Esq., Managing Director,
Edison Manufacturing Co., Ltd.,
London, England.

My dear Mr. Graf:

In our moving picture business we are very badly handicapped for the lack of skilled camera operators and stage directors. The business has developed to such enormous proportions that it seems to be very difficult to get a good man. Camera men may be found, but to get a good competent stage director a man with sufficient originality to get up and direct the acting of a picture, seems to be almost hopeless. This is especially true in the case of trick and eccentric pictures. It occurs to me that such a man might be found in Paris, either out of employment or who might be willing to take a better position in this country. The leading manufacturers are there and they must have educated a good many men. I would like to get a first-class man in every respect, one of good intelligence, full of ideas and capable of having them worked out, and especially a man familiar with getting up trick pictures and startling and original effects. For a really good man we could pay $75.00 per week and traveling expenses from Paris, with a guarantee to pay expenses back if unsatisfactory.

I wish you would look around when you are next in Paris and

Form 119

see if you can find such a man; perhaps you might find him in London. Cable if you find one, so that I can decide promptly whether to close the matter or not. Time is very essential, as we are being handicapped every day by this defect.

Yours very truly,

FLD/IWW

Vice-President.

MD. PHONE, COURTLAND 2598 C. & P. PHONE, MT. VERNON 4293

A. N. PETIT,
DEALER IN TALKING MACHINES
318 N. HOWARD STREET
BETWEEN MULBERRY AND SARATOGA STREETS

MAIL ORDERS EXPRESS ORDERS

BALTIMORE, Dec. 15th 1908

Mr. Frank L. Dyer,
Orange N.J.

Dear Sir:-

Ans

This note is to recommend my brother Arthur P. He is at present out of employment and seeking for a position, he is in communication with a Western House that proposes to introduce a New Indestructable Cylinder Record. I have requested him to hold off a few days and I would ask you to mention to Mr Wilson that Arthur P. might be a good acquisition on his staff. It came to me that he is very well acquainted with Jobbing & Retailing of Phonographs & Talking-Machines in general. Would you kindly look him up and lend your aid. Yours truly

A. N. Petit

PLEASE ADDRESS REPLY TO THE COMPANY AND REFER TO THE INITIALS OF THE UNDERSIGNED

WESTINGHOUSE, CHURCH, KERR & CO.
INCORPORATED.
Engineers.

JOHN F. WALLACE,
CHAIRMAN OF THE BOARD.

WALTER C. KERR,
SYDNEY E. JOHNSON,
HENRY R. KENT,
HENRY J. CONNELL,
EARL M. VAIL,
PRESIDENT.
VICE PRESIDENT.
ASST. TO THE PRESIDENT.
SECRETARY & TREASURER.

OFFICES
10 BRIDGE STREET, NEW YORK.
131 STATE ST., BOSTON.
171 LA SALLE ST., CHICAGO.
UNION BANK BLDG., PITTSBURG.
PENOBSCOT BLDG., DETROIT.
PACIFIC BLDG., SAN FRANCISCO.
SECURITY BLDG., ST. LOUIS.

626

New York, U.S.A. Dec. 15, 1908

Mr. Frank L. Dyer, President,
National Phonograph Co.,
Orange, N. J.

My dear Dyer:-

I enclose herewith copy of Mr. Murray's recent paper on the New Haven electrification. After reading this, you will appreciate some of the things they have been up against with their new system. However, they are now getting into such a condition that there is no doubt of the success of single-phase electric traction.

I enjoyed my visit to the laboratory immensely and was sorry I could not see more of you. I hope we may get together at the next Muckers meeting.

Very truly yours,

Cloyd M. Chapman.

CMC.MEF

1 encl.

No Ans

REFER TO THIS NUMBER
IN YOUR REPLY
139

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. W. L. Eckert: 12/17/08.

I have retained Mr. Delos Holden as an Assistant in the Legal Department commencing December 15, 1908, at a salary of $300.00 per month. You will probably want to sub-divide this so as to have it payable weekly. If you think his salary ought to be proportioned among the several companies, let me know and we will discuss the question. See that Mr. Holden is put on the pay roll.

FLD/IWW F. L. D.

Form 280. 10 12-08. 25M

NATIONAL PHONOGRAPH COMPANY

488

Dec. 17, 1908.

Mr. A. N. Petit,

316 N. Howard St.,

Baltimore, Md.

Dear Sir:

Your favor of the 15th inst. has been received in reference to your brother Arthur, and I am sorry that at the present time I have nothing in the way of a position that I could offer. Of course, I cannot interpose any objection to his accepting a position with any company he chooses, but I cannot but feel that it might be embarrassing both to you and to your brother in Newark if he should connect himself with a competing record company.

Yours very truly,

FLD/IWW

President.

Lab. Employ

Mrs T. A. Edison.
Orange,
N. J.

Dear Madam,

I am very sorry to have to trouble you, but I would like to ask you to do me a favor.

My husband Fred Devonald employed at Mr Edison's Laboratory is in the habit of sleeping in the Laboratory every night of the week and fails to come home and look after his family and support them properly he has four small children and never gives me a cent of his wages, but keeps it all for himself.

I am in poor health
and have only come out
of the hospital about
3 months ago.
Will you be kind enough
as to speak to Mr Edison
about this matter, and
see if he can't arrange
it so that I can get
part of my husband's
wages, I have put up
with this kind of
treatment for the last
10 years, but cannot
endure it any longer.

You will greatly
oblige.

Mrs F. Devonald
Maple St.
Orange.

Lab - employees

Fred'k Ungar
233 Court St. Newark Tool Mak
Martin Kienle
537 Hunterdon St. Nev Tool Maka
Leo Fuchs
140 - S. 13th St - Newark Tool.
Alex. Hesse
53 Jacob St. Newark Tool Maka
Joseph Fingler -
33 Spfd Ave. Newark Tool Maka
Willer B Woodman
59 - Ella St Bloomfield N. J. Tel M
Harold Rohrdamy
341 - Valley Road W. Ora
Adam Pfaff
67 Ashland Ave W Or. Lab.
Ludwig F Ott
175 High St - Orange

Fred P Ott -
54 - Valley Road W.O. Chemist
John F. Ott
175 High St Ora Supt
Purcell Eggleston
67 Stratford Place Newark Drafts
Emil Hertz
8 Bell St Or Draft
~~Otto Bayer~~
~~10th St~~
R. A Bachman
100 Watson Ave W.O. Supt
Arthur H Glaister c/o Mr Wrench
Pleasantdale, N. J
Wm A. Campbell
185 High St - Orange
Geo Newbury
22 Snyder St. Orange

Matthew J Murphy
Tremont Ave East Orange
Henry Martin
330 Cleveland Av Harrison
Chris Weiss
Edison Tel
Henry B. Harrison
88 William St Orange
Benj F. Odell
88 Wil. St. O
A W. Aeingurst
99 Valley Road W. O.
Godfrey Kneile
494 Clinton St E Orange
Albert Wenzel
25 Somerset St Newark
~~Otto Bayer~~
~~554 [illegible] St~~ ~~Clark~~

Dr. Fred K W. Weber
84 Washington St WO

John W. Lystrup
84 Washington St. W O

Dr. Otto Grothe
33 Bradford St. O
Thos Alleston
62 Mt Vernon Av
O
Wm Lindsay
49 - 7th Av Newark Cal. Mach
Fred E Fine
170 Valley Road W. O. Cal
Anton S Barnes
Lindsay Ave & Wheeler St W. O.
Cal. Mach

Ratty Rossi
159 Essex Ave Fireman
Orange

Jefferson Jacobs
68 Columbia St
Engineer

Patrick Brady Clerk
27 Meade St Orange

1908. Edison, T.A. - Employment - Draftsman (D-08-13)

This folder contains correspondence from or about applicants for the position of chief draftsman, as well as occasional Edison memoranda concerning the physiognomy of the applicants. Most of the letters were written in response to newspaper advertisements.

Less than 10 percent of the documents have been selected. Most of the selected items relate to the hiring of Henry J. Harms, Jr., and George E. Small. The items not selected consist primarily of unsuccessful requests for employment.

Leeb. Employ

5/20/08

The Hapgood's,

309 Broadway, City.

Gentlemen:-

We need at Mr. Thomas A. Edison's laboratory, Orange, N.J., a chief draftsman, who has had considerable practical experience in mechanical designing and would appreciate if you would send us the names of men whom you can recommend.

We want a first-class man for this work and are willing to pay a good fair salary for the right man.

Will you kindly forward records of the men whom you recommend, addressed to me, c/o Edison Laboratory, Orange, N.J.?

Yours very truly,

Mr. Harry P. Miller,

My dear Harry:-

When the letters from Hapgood's are received, please turn them over to Mr. Edison, instead of forwarding them to me at Stewartsville, N.J.

M/K

Yours very truly,

Shallory

Rec'd & Ans
~~Rec'd Ans~~
JUN 8 1908

14 Lees Avenue
Collingwood, N.J.
June, 5, 1908

Mr. H. F. Miller:—
Dear Sir:—

The letter of June 3rd, in answer to my application for position as chief draughtsman, was received yesterday and to-day I telephoned four times to try and get you so as to arrange for a

meeting, but each time you were out so I am going to telephone again to-morrow morning to try and get you, and in case I fail I am writing this letter to arrange for a meeting.

If it is agreeable to Mr. Edison, I am come over either Tuesday or Wednesday June 9th or 10th at eleven A.M. for an interview.

Trusting either Tuesday or Wednesday will suit

I remain
Yours very truly,
George E. Small.

[ATTACHMENT]

Collingwood
[illegible]

good sharp looking fellow
good lobe to Ear -
bright dark Eyes
Weak Chin - head fair
good appearance, about
Equal to Hallander
gets 2100 now but thinks
living more here & wants
3000 -

[ATTACHMENT]

Mr W.P. Anthony, Chief Engineer,
c/o Eddystone Mfg Co.
Eddystone Pa.

Mr. W.P. Simpson Prest.
Mr E.K. Nelson Vice Prest
Eddystone Mfg Co
Penna Bldg
Philadelphia
Penna.

Mr J.L. Poultney Consulting Engr
112 No. Broad St.
Philadelphia,
Penna.

Mr W.P. Engleman Constructing Engr
c/o Am. Coke & Gas Cons Co.
2nd & Cherry Sts,
Camden,
Salary $3000.00 N.J.

Mr. J.H. Goathwaite Supt
Chester Pa. Robt Wetherill & Co

Mr. C.S. Thompson Engineer
527 W. 9th Street,
Chester,
Penna.

14 Rees Avenue
Collingswood, New Jersey,
June, 20, 1908.

JUN 22 1908

Mr. Thomas A. Edison –

Dear Sir: –

About two weeks ago I was at your Laboratory in Orange by appointment in reference to a position as chief draughtsman and at the end of our interview you said you would look me up, at that time I said I would be willing to

consider a salary of $3000.00 not knowing the cost of living here, New York, but since then I have made inquiry and have found that the facts were misrepresented to me, this being the case I would be willing to accept a salary of $2500.00, and let the future take care of itself.

My ambition is to rise, and if given an opportunity to demonstrate my ability I feel confident of success.

Thanking you for the interview you allowed me, and hoping you will reconsider my application,

I remain,
Yours very truly,
George E. Small.

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, _____ Orange, N.J. June 23, 1908.

W. P. Engleman, Esq.,

American Coke & Gas Construction Co.,

Second and Cherry Sts., Camden, N. J.

Dear Sir:

I am trying to get a good all around draughtsman and engineer in connection with the casting of a house in one operation by using concrete.

Mr. George E. Small has given you as a reference. I should like very much to get your opinion as to his character and ability, which will be kept strictly confidential.

Yours ~~very truly~~,

Thomas A. Edison

Mr. Thomas A. Edison
Orange N.J.

Dear Sir:- Your letter forwarded to Atlantic City where I am spending my vacation. I have known Mr. Small for five years and take pleasure in vouching for his character and ability - I would rate him as an A-1 draughtsman - he has had excellent experience, especially in Concrete Construction and I believe he would fit in your work without any hesitancy. I know you will find him trustworthy in every respect.

Yours truly

Wm P. Engleman

E. S. FARWELL
MEM. AM. SOC. MECH. ENG.
CONSULTING ENGINEER
FACTORIES AND POWER PLANTS
309 BROADWAY
NEW YORK

June 24th, 1908.

Mr. Thomas A. Edison.,

Orange, N. J.

Dear Sir:-

Replying to your favor of yesterday, it gives me great pleasure to tell you how well I think of Mr.Harms.He is a young man of excellent character, integrity and earnestness of purpose, who is working hard to improve his station in life. I think he will satisfactorily fill any position for which his studies and experiences fits him.

I shall be very happy to learn of your success in devising a more practical scheme of concrete construction for houses than the present cumbersome and expensive system of forms.

Very truly yours,

E.S. Farwell

GUARANTEE CONSTRUCTION CO.,
ENGINEERS AND CONTRACTORS,
WEST STREET BUILDING,
90 WEST STREET, CORNER CEDAR

SUBJECT.....

NEW YORK, June 24, 1908

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

Replying to your letter of the 23d would say that Mr. Harms worked for us for about two years, half of which was in our drawing room. We found him very steady and reliable, and while at that time he had had a little experience in drafting, he showed considerable ability. We have heard good reports of him since he left us, and believe you would find him a very useful man.

Yours very truly,

GUARANTEE CONSTRUCTION COMPANY

Chas. L. Snalee

PRESIDENT

QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE. AGREEMENTS SUBJECT TO STRIKES, ACCIDENTS AND OTHER CAUSES BEYOND OUR CONTROL.

ESTIMATES, REPORTS,
DESIGN AND CONSTRUCTION OF
LIGHT AND POWER PLANTS,
MANUFACTURING PLANTS,
COAL AND ORE HANDLING MACHINERY.

J. LIVINGSTON POULTNEY, M. E.
MECHANICAL ENGINEER
112 NORTH BROAD STREET

JUN 25 1908

PHILADELPHIA, June 24,1908.

Mr. Thomas A. Edison,
Orange ,N.J.

Dear Sir:-

In reply to your favor of the 23rd., inst. relative to ability and character of Mr. George E. Small I takepleasure in recommending him to you.

I was Chief Draftsman for James B. Ladd,Cons. Engineer of this city and had Mr. Small working for me for two years. He is quick and accurate and has a good practical as well as theorectical knowledge of reinforced concrete work. He designed two concrete buildings while working under me and proved himself very capable in that line of work .

As to his general character and habits I cannot speak too highly, conciencious,industrious and perfectly trustworthy.

Yours truly

J. Livingston Poultney

JLP/M

No 1011
PENNSYLVANIA BUILDING,
PHILADELPHIA.

June 24, 1908.

Mr. Thomas A. Edison,
Orange, N.J.

Dear Sir,

Replying to your letter of 23rd instant in reference to Mr. George E. Small, it gives me pleasure to say that during the time he was with our company, The Eddystone Manufacturing Company, he was an industrious, willing and capable draftsman.

To the best of my knowledge, he is a man of good habits and is reliable and trustworthy.

Believe me,

Very truly yours,

W. P. Simpson

Form Br. 94 12-3-08 5M

LIDGERWOOD MFG. CO.,
MANUFACTURERS OF
IMPROVED HOISTING ENGINES, BOILERS
AND SUSPENSION CABLEWAYS.
WORKS: FOOT OF DIKEMAN ST.

MEMBER OF THE NATIONAL HOISTING ENGINEERS ASSOCIATION

LETTER No. 77456

BOOK No. 28

BROOKLYN, June 25th. 1908

SUBJECT:

Mr. Thos. A. Edison,

Orange, N. J.

Dear Sir:-

We have yours of June 23rd. in regard to Mr. H. J. Harms. We regard Mr. Harms as one of our most expert Engineers and Draughtsmen. He is a man of exceptionally good character and is all right in every respect.

Yours truly,

LIDGERWOOD MANUFACTURING CO.

H. N. Leavell

Supt.

HNG/A

THE EDDYSTONE MANUFACTURING COMPANY.

Eddystone, Del. Co., Pa. June 25, 1908.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

Answering your inquiry of 23rd inst. in regard to the character and ability of Mr. George A. Small, would say that they are of the best.

Mr. Small worked for this company for several years, being the best draughtsman we ever had, and was of great assistance to the writer in general engineering and construction; He has since had some experience in cement concrete construction work and would without doubt suit your requirements. He is strictly honest and reliable.

Yours truly,

R. P. Hutchison

Chief Engineer.

JUN 27 1908

Chester, Pa. Jun 25, 1908.

Mr Thos A. Edison,
Orange N.J.

Dear Sir:

Your letter 23rd inst received relative to application of Mr. Geo. E. Small, I have not come in contact with him for several years. He was then a young man of excellent character, served an apprenticeship in the draughting room of our firm, remaining with us for some time after completing same, left us to better his condition, was bright and quick to learn, rapid, and meat with his work,

His experience with us was in the line of Engine work and General Mchy,

Yours very truly
James H. Garthwaite,

[ATTACHMENT]

Send down the original
of reference
letter with this

Joe

JUN 29 1908

Chester Pa. 6/27/08.

Mr. Thomas A. Edison,
Orange N.J.

Dear Sir.

I have been away, which has caused delay in answering your inquiry.

In reference to Mr. Geo. E. Small will say that I have known him for about 20 years, and know him to be a young man with ambition and ability, a first class all around draughtsman with considerable experience in the line of work you mention.

I am also pleased to say that his character is A1 and that his habits are exemplary, and feel that any confidence you may repose in him will not be misplaced.

Resp. Yours
Chas. L. Thompson

(2272 W. 9th St
Chester Pa.)

Ans.
JUN 20 '18

H I Harms
Care Ledgerwood Mfg Co
(Wheeler)

I can give you a position at $40. per week, if you can accept within a few days

T O E

Geo E Small. ans JUN 24 1908

Dear Sir

I can give you a position at the salary you name to wit $210. per month — The job is designing the ~~tes~~ Iron moulds & machinery for my Concrete house for workmen to be poured & finished in one day. After I have constructed the first or pioneer house & it is a success, You would be available to act as Engineer for a number of Cos who intend going into this style of building & you could make very much more money ~~If you accept~~

~~[illegible]~~ Yours

JoE

14 Lees Avenue
Collingswood, N.J.
June, 30, 1908.

JUL 1 - 1908

Mr. Thomas A. Edison:—
Dear Sir:—

Your letter of June 29th is at hand and its contents noted. Your proposition is very satisfactory; the only thing remaining is to make final arrangements, and if it is suitable to you, I can be at your

office on Thursday July 2nd at one o'clock to make such arrangements.

Thanking you for your consideration of my application, and hoping the time will be suitable,

I remain,

Yours very truly,

George E. Small.

Guarantee Construction Co. ✓
90 - West - Street, N.Y.

E. S. Farwell ✓ H J Harms
Cons. Engineer
now Wly Ridgewood Mfg Co
309 - Broadway N.Y.

Ridgewood Manufacturing Co. ✓
Fort Dikeman Street
Brooklyn

Only four ear good head
+ feature young - and will possibly
do — Educated in Holland —

Understands Structural Steel —
Was handled about 200 men bridge work —

$40 —

Send down his original
letter & references
with this

E

I am trying to get a good all round draughtsman & Engineer ~~for capable of designing the moulds &c~~ in Connection with the Casting of a house in one operation by using Concrete,
Mr ——— has given you as a reference, I should like very much to get your opinion as to his character and ability which will be strictly Confidential

Yours
T A E

I will sign ——

E

1908. Edison, T.A. - Family (D-08-14)

This folder contains correspondence and other documents relating to Edison's family. Among the documents for 1908 are items pertaining to the finances of Thomas A. Edison, Jr., and William Leslie Edison; the expenses incurred by other family members; the schooling of Charles Edison; and the activities of Mina Miller Edison. Also included is an itinerary for the Edisons' trip to the Pacific Northwest.

More than 90 percent of the documents have been selected. The items not selected consist primarily of routine receipts.

Lizzie Wiekemi

2527 Prospect Avenue
Cleveland, Ohio

Jan 2nd 1908

Send her $75.

Dear Cousin Alva

I am going to ask you if you could let me have seventy five dollars to help me along this winter. Several people have gone away on account of the hard times which has caused me to have several vacant rooms. Mother's sickness Coal & Dr bills to pay has left me in very straightened circumstances. I often think if I only had an income of twenty five dollars a month it would help me so much. I am very sorry to bother you with my worriements. I have ~~tried~~ tried so hard

to get along without asking you for any money, but I am so discouraged I could not help it. I do feel it an imposision to trespass on your kindness.

With love from

Cousin Lizzie

I heard that you were in poor health. I trust its not so. Its time you ought to rest from your laborers. I take the rest of your life easy

Lizzie Wadsworth,

Edison - Swan

J. M. PORTER, PRESIDENT. H. H. MITCHELL, SEC'Y & TREAS. JOHN RICE, VICE PRES.

THE GENERAL CRUSHED STONE COMPANY, INC.

QUARRIES AT
REDINGTON, PA. ON THE
WILKES BARRE, PA. L.V.R.R.
NORTH LENOX, N.Y.
ROCKHILL, PA. ON P.&B.R.Y.
GLEN HILLS, PA. ON PENNA. R.R.
ARPOLI, N.Y. ON N.Y. CENTRAL RY.

MAIN OFFICE: SOUTH BETHLEHEM, PA.

DAILY CAPACITY.
REDINGTON, PA. 1000 TONS
WILKES BARRE, PA. 1500 "
NORTH LENOX, N.Y. 2000 "
ROCKHILL, PA. 1000 "
GLEN HILLS, PA. 1000 "
ARPOLI, N.Y. 1500 "

SOUTH BETHLEHEM, PA. Jan. 8th, 1908.

IN YOUR REPLY REFER TO FILE No

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

Replying to your recent letter asking for information relative to five barrels of limestone screenings recently sent you from our Redington quarry beg to say that this was done by a personal arrangement between Mr. S. O. Edison of Milan, O., and our Treasurer Mr. H. H. Mitchell.

Mr. Mitchell is at present in Europe and I am under the impression that Mr. S. O. Edison wanted to make some experiments of mixing the limestone with coal with the expectation of securing some economical results from the mixture. Further than this we as a company know nothing more about it.

Very truly yours,

John Rice
Vice Pres

Edison, T.A. — Family
— Charles

Mr. L. C. McChesney:

Please put on your list the name of Charles Edison, The Hotchkiss School, Lakeville, Conn., and have mailed to him all new record and supplements as they are issued.

1/17/08. W. E. Gilmore.

Mrs. PAE

11

Statement of the Kruell Picture Sale -

Receipts -

per check book -

1907				
Jan. 23	Mrs. Metcalfe	40.00		
	Mr. Schenck	20.00		
	Mrs. Colgate	40.00		
	Mr. Gilmore	40.00		
	J. M. Miller	20.00		
	Mr. Eaton	20.00		
	Mr. Hitchcock	20.00		
	Mr. Magee	20.00		
	Mr. Franks	20.00		
	Cash	75.00		
Feb. 28	Mr. Norton	40.75		
Nov. 14	Mr. Norton	20.00		
	Mr. Reynolds	40.00		
	Mrs. Church ?	5.00		
	Mrs. Franks	20.00		
				440.75
	Mr. Edison } think this was included in 400.00 Check Jan. 22.	20.00		
	Mrs. Edison }	60.00		80.00
				520.75
Jan. 22	By check to Mrs. Gustav Kruell	400.00		
				400.00
				120.75

Note:- Shall I write Mr. Norton that his check was received. Think a letter from him refers to above checks received from him.

John

TA E- 1094 Worth
TELEPHONE, 7[illegible] FRANKLIN.

BASS AND TROUT FLIES.

SALMON FLIES TO ORDER.

H. E. FITZMAURICE,

C. B. FITZMAURICE, MANAGER.

WHOLESALE & RETAIL FISHING TACKLE, &c.

6 READE STREET,

BETWEEN ELM AND CENTRE STREETS,

HARP BRAND
BASS, WEAK FISH AND
TARPON LINES.

TRADE MARK

New York, March 18th 1908

Mr Fred Ott
Friend Fred

Recd [illegible]

I wrote you a short time ago about things sent to Mr T. A. Edison I also sent Bill But as yet no Cash for Same — I paid Cash at that time for the nets — While amount is not very Much owing to business being very slow — I feel the need of every dollar — Therefore will Consider it a favor if you will look this matter up and send me a check which will be very Handy — I was very much pleased to notice in the papers that Mr Edison was getting along so nicely — And hope he may Continue to improve right along

With best wishes and hope to hear from you shortly

Yours truly
H E Fitzmaurice
C B F

W. F. Miller
Orange, N. J.

Checksent
MAR 20 '08

Dear Sir -

As we are moving north Monday, would thank you to mail Mrs Edison's check so that it will reach here, saturday or Monday.

Thanking you for the above favor, I beg to remain.

Very truly yours -

W. F. Edison

Thursday.

Credit
Minnie [illegible]
Gift
Obj.

195 Adelphi St.,
Brooklyn
MAR 27 1908

Dear Mr Edison has [illegible]
you to send her 10 dollars per [illegible]
week for ten weeks — Jas E

My dear Mr Edison,
send her $10. right off — E

If you can remember as
far back as when Mamie died,
I was with her. at that time
you said Minnie, if ever you
need anything come to me.
and I am thankful that
I have never had to ask
aid from you until now.
I have just lost Mother,
and my health is very poor.
having a fibroid tumor.
and if you could help
me in in any way I
[illegible]

be very thankful. I hope that you have entirely recovered from your illness.

Yours sincerely
Winnie Dingee

March 25. 1908.

STAFFORD HOTELS
HOTEL IMPERIAL
NEW ORLEANS, LOUISIANA
HOTEL WALTON
PHILADELPHIA, PENNSYLVANIA

HOTEL IMPERIAL
ABSOLUTELY FIRE-PROOF
BROADWAY & 32ND STREET
NEW YORK
ROBERT STAFFORD

Received
MAR. 27 1908

H. F. Miller
Orange. N.J.

Dear Sir

Kindly send check to above address & oblige.

Yours truly.
Mrs W. L. Edison
Per W.L.E.

Thursday.
March 26-1908

STAFFORD HOTELS
HOTEL IMPERIAL
NEW ORLEANS, LOUISIANA
HOTEL WALTON
PHILADELPHIA, PENNSYLVANIA

HOTEL IMPERIAL
ABSOLUTELY FIRE-PROOF
BROADWAY & 32ND STREET
NEW YORK
ROBERT STAFFORD

Recd Ans
MAR 30 1908

H. F. Miller
Orange, N. J.

Dear Sir –

If it is not inconvenient to you, would thank you to send check due next Saturday so as to reach me here by Tuesday or Wednesday. Thanking you for the above favor, I remain

Very truly yours
W. L. Edison

Sunday.

Family

APR 8 1908

Amherstburg
April 4th
1908

Mr Edison

I am 8 years old. and my mama said that I might write and tell you what I have just found out about you.

I went to Detroit on the street car with my Papa and Mama and we went in to a music store and I put a cent in a slot in the Phonograph and it played some nice music and then my mama told me about you and what lots of wonderful things you had invented about electricity that made the cars run and the lights and that you were a cousin of my Grandmaher name was Elliott her Fathers name was Isaac Elliott and he felt proud of it. I went to see a little boy one day and they had a harpophone like the picture in L. Eatons catologue called "Edison Gem"

I am going to save my cents and buy one. My little sister has a piano and plays one it but I cant play on it.

we live four miles from Detroit on the shore of Lake Erie and would like to have you visit us.

yours truly.
John Edward Pratt.

168 Stanley Ave. #4
Hamilton. Ont.
April 4th 1908

Rec'd
APR 6 - 1908
Ans
APR 13 1908

My dear Al:

My Sainted Mother passed away last Tuesday night. During the last hour, she was [illegible] your name were thanking you for your [illegible] to her. Mother had been seriously ill since the christmas tide but her patience and fortitude was simply marvelous.

Contrib. Dr. Ellis Brown

All, she was simply lovely - I wish you could have known her during her eventide of life -
During the three three months of Mother's illness - I had to give up all remunerative work. So as to give her every care and attention - and in addition there seems to be so many extra expenses. In order to help me with Mother's funeral and funeral expenses - would you be willing to continue the allowance for a few months - until I can regain the my strength - And get every thing

settled. there seems no one to whom I can appeal for assistance. If you feel that you can do this for me I shall be greatly indebted to you. Mother was so anxious about you during your recent illness always asking, if there was anything in the papers.

With love and best wishes I am

Truthfully yours

Eugenie L. Stilwell

[ENCLOSURE]

DIED

STILWELL—At 168 Stanley avenue, on Tuesday, March 31, 1908, Mrs. Margaret Stilwell, in her 78th year. Interment at Hamilton cemetery (private).

This city lost one of its most highly respected ladies last night in the death of Mrs. Margaret Stilwell, relict of Nicholas Stilwell, at her residence, 168 Stanley avenue. Mrs. Stilwell was 78 years of age and had lived in this city for 16 years. She was born in Kingston, N.Y., and married Nicholas Stilwell, who was one of a family of first settlers in New York state. She came here from Menlo Park, N.J., in 1892, and at her death had a host of friends among whom she was greatly admired. Three daughters and one son are left to mourn her loss. They are: Miss Eugenie, at home; Mrs. Robert Raw and Mrs. William Holzer, of this city, and Charles F. Stilwell, of Connecticut. The funeral will be held on Thursday afternoon at 3.30 to Hamilton cemetery, and will be private.

mina

J. W. HENDRICKS
PROPRIETOR

West Jersey Hotel

Cor. Delaware Avenue and Market Street

Camden, N. J., April 4 1908

Diner & Shaper	1.25
Rooms	1.00
Farray	60
April 5	
Bracket	50
Supper	65
Farray	30
Thow Tattle	18
Car for	8
Rooms	1.00
April 6	
Bracket	50
	$6.06

Chicago Ill
April 10-1908
"3259 South"
Park ave.

Mr F. G. Miller
Orange N.J.

Recd Aug
APR 13 1908

Dear Mr Miller:

Will you please send my check to me here by the 15th as I leave then to go to my sick son - Continue the same address for next month. as you have always sent it - 808 Huron as I will be home again then.

Very sincerely
Mrs Nellie Edison Poyer

Recd [illegible]
APR 22 1908

Douglas Manor Inn,
DOUGLASTON, L.I.

H. F. Miller,
Orange, N. J.

Dear Sir -

Our future address will be the above hotel for at least two weeks.

Kindly send Mrs Edison's check to above place.

If you have not received the receipt for the $100. check please let me know as I am not sure if it was mailed or not on account of the mix up in packing.

Very truly yours
W. S. Edison

Tuesday
April 21-08

Formerly

Wednesday.

MAY 20 1908

My dear Mr. Edison

Thank you for the gift. I fear forgiven the negligence. but at times I am more of a victim than at others. Am trying now to get money to procure the necessary treatment needed in the case in question.

Sincerely

Sallie Hellum Miller

P.O. box 1401 Hartford Conn.

Simcoe

No Ans MAY 25 1908

Milan Ohio May 22 1908

Dear T A E.

Dear Sir

Yours of April 25 Ult. was duly Recd. Enclosing Check from 25 ¢ for to help put a furnace & Electric lights in St Lukes Church here.

I have been slow about investigating the Matter. as the Church is mainly run by the Ladies. I got Edith to look up the Matter. She finds the Boys of the Church have formed a Club to raise the Money for furnace & they are to do the Running of the furnace.

They have a small Congregation mostly Woman They have most enough Money to put in the furnace they Claim. So it looks all right.

This Mrs Allen is the Main worker & Pres. of Boys Club. Truly Yours

S O Erison

Milan Ohio May 23rd 1908

Dear J.A.

I have not made any improvements on the house yet. Julia has not felt we enough to be in town up Condition. She thinks she May feel well enough this Summer to have it done — It needs a considerable overhauling. The shingles on the roof are getting so rotten that the nails will not hold them on — I did not know but to put a tele roof on right over the shingles would be cheapest and last longer than new shingles — The kitchen floor + plaster + papering I wrote you about a long time ago. and said go ahead and fix it up and send you the bill. If you dont want it done this Season we can get along as it is, unless too many shingles blow off the roof —

It would be a nice thing to put a kitchen and bed room on the South end of the house. one story high In case you want to come here to live when you go to the to the Country to retire — as you said you was —

I never heard a word from you about my scheme + wrote you about more than a few ago. About burning.

lime in furnaces & stoves to save coal. and make a land fertilizer. And burning soft coal smoke in stoves & furnaces & boilers of all kinds. It could be used so as to burn all the smoke in cities where they burn soft coal. And on steam ships & locomotives. It is a great scheme. to save fuel and enrich the land. Tease the lime after it is air slacked on my garden and I raise as good stuff as. in raised in town.

Think of it and let me hear what you think of it. It wont take you but a few minutes.

I was glad to hear that you got a long so nicely with your ear trouble. I understand it is all well now. And a good as ever.

I wrote Mr Dyer about my scheme two or three times to have him talk to you about it &c.

I think it is a big thing and worth looking in to. and testing as far as burning soft coal smoke.

My garden is growing slowly. not much warm weather yet. warmer now than it has been before this season

I hope you are all well. And would like to see you out here.

What an awful thing for Johnny Randolph to kill himself. You must miss him very much

Love to all.

Yours truly

S O Edison

William

Douglas Manor Inn,
DOUGLASTON, L.I.

My dear Miller –

Mrs Edison desired me to write and ask if you will forward her a double check for this week.

Thanking you for the above favor, I remain

Very truly yours

W. L. Edison

5/28/08 OK Tally

to me you are the only
resource - Please for the
sake of Papa - Dr. James
E. Kellum of Fort Myers
Lee Co Florida - who was
one of your greatest
admirers - help me to get
there before it is to late -
thanking you for the $10.
I'm most sincerely
Sallie Kellum Miller

I have consumption

Miller, Sallie
JUN 25 1908

91 Ann St.
Sunday - Hartford
Conn.

Dear Mr. Edison -
Wont you send
me $50. to take me home
all that can be done here
has been - & I want to
go to Florida - the Dr.
can do no more here for
me - I know you are an
object of such appeals to

T. Edison -
Sam Ky (?)

JUN 16 1908

No ans

Monroe June 8th 1908

Mr Thomas A Edison

Dear Sir I am writing to you again in regard to your relative Thomas Edison

He is very poorly scarcely able to drive his team half the time and when he pays rent and buys feed for the team they have hardly enough to exist It seems hard for a man of his age to not have a place he can call home I have been thinking about them a great deal and wishing they might have a place of their own for they are a very deserving old couple If you could buy an acre or even ½ acre with a house on and give them a life lease of it I am sure it would be a great comfort and help to them in their declining years of course it would not be for very long at most and some day you will be amply rewarded Monroe is a very pretty town of 2,000 inhabitants and is growing rapidly they are just putting in a plant for a milk condenser to cost 60,000. and are erecting a City Hall that will cost 5,000

besides various other improvements
property is going
to increase in value and I think
it would not be a bad investment
at any rate. I trust you will
do what is best
thanking you again for past favor
to them I am Very Resp
H A Seager
Monroe Wash By E. S.

Nellie
808. Huron
ave.

JUN 17 1908

Pint Huron. Mich
June 15 - 1908

Dear Mr Miller:-

Please forward my check to above address as I'm with my mother for the summer. Thanking you for same - Very sincerely -

Gladys Wilson Poyer

Booked
gally

Charles

THE HOTCHKISS SCHOOL

REPORT OF

Edison

Of the Upper Middle class for the term ending JUN 15 1908

The scholarship grades for the entire term are obtained by averaging the marks of the four quarter-terms. If term examinations are taken, they count half as much as the quarter-term marks.

	Fourth Quarter	Entire Term		Fourth Quarter	Entire Term
Latin			Trigonometry		
Greek			Physics		
Greek Composition			Physiography		
Ancient History	55	65	Physiology		
English History			English Grammar		
United States History			Composition-Rhetoric		
Algebra A			English Literature		
Algebra B			Elocution		
Concrete Geometry			French	62	62
Plane Geometry	20	33	German Lim.	65	63
			German Lim.	55	52
Solid Geometry			Bible Studies	82	72

Total Absences: excused 7; unexcused 9 Total Censures

CONDITIONS

A pupil who has a condition must return to school in time for the condition examinations on the date given in the fourth column. These condition examinations begin at 8:30 A. M. in September; in January and April, at 1:10 P. M. To be admitted to them, boys must present satisfactory evidence of work done during vacation.

Subject	Exam per Week	Imposed	Examination
Geometry	3	Mch & June	September
German	3	June	

The next term begins at 7:30 P. M. SEP 16 1908

[OVER]

H. G. BUEHLER, HEADMASTER

EXPLANATIONS

1. **Grades.**—Scholarship is marked on a scale of 100. From 90 to 100 inclusive is excellent; from 80 to 89, very good; from 70 to 79, good; from 60 to 69 passing; below 60 failure.

2. **Classification.**—A pupil whose scholarship during a term falls below 60 in seven or more hours per week is continued in his class only on probation and may be dropped or reclassified at any time at the discretion of the Faculty. If the deficiency is not reduced to less than seven hours before the beginning of the next term, he is required to enter a lower class.

3. **Examinations.**—A boy whose work in any subject is not below sixty-five (65) for any quarter-term, and whose average in that subject for the four quarters is not below seventy (70), is excused from the term examination in that subject. Boys who are excused from all the term examinations are permitted to go home after their last recitation, unless they have conditions standing against them. Boys who stay for term examinations are allowed to go home as soon as they pass the term's work, unless they have previous conditions standing against them. But in June all Seniors and Upper Middlers must take the term examinations, regardless of their grades for the term.

4. **Conditions.**—A pupil who is admitted to or continued in a class with a condition, must remove the condition during the school year or the summer following.

5. **Absences**—If a boy incur five (5) unexcused absences, he and his parents or guardian are formally warned, if practical to do so, and his absences are reported to the Faculty, presumably for censure; and again when he has incurred ten (10). If he incur fifteen (15) unexcused absences, he is suspended or dismissed.

6. **Censures.**—When a boy is censured by vote of the faculty for misconduct, both he and his parents or guardian are warned, if practicable to do so. If he receive five censures, he is suspended or dismissed at the discretion of the Faculty.

Charles

JUN 23 1908

THE HOTCHKISS SCHOOL
LAKEVILLE, CONN.

June 20, 1908.

My dear Mr. Edison;

I do not know whether Charles will get as satisfactory a certificate as he would like but I am confident that he has done his best and has merited success. I am sorry that he should have had such a hard year's work in Germany as he will deserve all the more credit if he passes it.

With kindest remembrances to Mrs. Edison and to him

Very sincerely Yours,

W. H. T. Bull

JUN 23 1908

The Hotchkiss School
Lakeville, Conn.
Jno. W. Richards, Master in Physics.

Mr. Thomas A. Edison
Orange N. J.

My dear Sir:- Some little time ago your son Charles came to me and wanted a little private help in Geometry for College Board Examination I helped him a little and he took the Exam. Whether he passed or not is a question, according to his statement, he must be very close to the line. I hope he did. It is too bad he did not come a month earlier. I think I could have "fixed him up" so he would have been sure of it. It must not be thought he is deficient in ability in Geometry for he is most emphatically not. He has a fine level head and excellent sense in getting at the subject. He has been crowded in other things this year & I understand which has kept him from getting the Geometry.

I send you herewith statement of work done with him

May 29 - 2 hrs		4 hrs @ 1.50 per hr	$6.00
June 2	1 "	1 " @ 2.00 " "	2.00
" 4	1 "		$8.00
" 8	1 "		
	5 hrs		

Very truly yours
Jno. W. Richards

June 22 - 1908 mmr.

Tom Edison
June Twenty Second
6 30 P.M.

Burlington
New Jersey

Mr. Harry F. Miller;

Up to this writing our check of last week has not arrived as yet thought it best for both our interests to notify you of same fearing check might have gone astray which is not uncommon.

Sincerely
Braline Willard "Edison"

Family (?)

JUL 24 1908

Noans

Mr. Thomas A. Edison
Menlo Park,
N.J.

Dear Sir:-

We have been holding Annual Reunions of the Edison family for ten years and derive much pleasure and benefit from the same. We consider them a great success as we usually have from sixty to eighty relatives

excellent entertainment in Chester if you could do us the honor to be present at one of these family reunions. Aug. 11 (second Tuesday in Aug. each year)

They are held about one mile from the station and teams are always at the station to meet all trains.

Thanking you in advance for any favors.

Yours truly
(Miss) Inez H. Edson Sec,
Chester, Vt.

July. 10-1908.

present. My object in writing you is to say that a few lines from you with your signature would be greatly appreciated. To be read at our literary program. Grandpa Edson now nearly ninety says that you are most assuredly a not very distant cousin of his (Rufus Ezra Edson)

We would assure you a most cordial welcome and

cate. the situation. I king
so far away - and desiring
to get a hurried letter to
my uncle - Mr Edison -
I would always tell Johnny
now give him my letter -
when he is not hurried -
and will have time to read
it. He would always write
back to me - and say he
had handed my letter to
my uncle. When he was
not busy or worried and
that everything was all
right. Johnny knew my
brother and father - so will

808 Huron ave. Huron Family N.E.P.

Rec'd 7/20/08

Port Huron
July 17 - 1908.

Rec'd Mar JUL 20 1908

Mr. W. E. Gilmore
Orange. N.J.

Dear Mr Gilmore:-

I'm writing just
a few lines to you. the
first I have sent to Orange
since my old friend.
Johnny Randolphs death.
I really miss him more
than you know, for he was
always so very kind to
me and seemed to appre-

that on account of the good
old friendship existing I feel that
in his death it was like losing
a relative - Mr Miller who I understand
has taken Johnny's place - is a
stranger. and I have wondered
Mr Gilmore - if he might be a
brother to Mrs Edison - I would
really like to know. Will you
kindly let me know if my
uncle is at home - or is he and

the family away - when
Mr and Mrs Eckles - were
there last November, my
uncle told them he thought
he would tour Michigan
this summer in his
automobile. and in
that case. M have all
anticipated a visit with
them - Hoping to hear from
you at your earliest convenience
and with kindest regards
from us all. Believe me
very cordially yours
Nellie. Edison Payer -

TAE Trip

P. D.—3—L.
P. R. R. Co.

529-5 3 26 1908

THE PENNSYLVANIA RAILROAD COMPANY.

PASSENGER DEPARTMENT.

JAMES R. WOOD,
Passenger Traffic Manager.
GEO. W. BOYD,
General Passenger Agent.
RUFUS M. PILE,
Assistant General Passenger Agent.
COLIN STUDDS,
Eastern Passenger Agent.
F. N. MATHER,
Ticket Agent, 736 Broad Street.

TELEPHONE
441 NEWARK.

NEWARK, N. J., July 25th, 1908

Rec'd JUL 27 1908
Ans JUL 30 1908

Say haven't decided route yet,
Edison

Mr. Thos. A. Edison,

Llewellyn Park, Orange, N.J.

Dear Sir:-

I understand you contemplate visiting California at an early date and beg to offer you my services in connection with the arrangement of your tickets and sleeping car accommodations.

If desired I shall be pleased to call on you in relation to the trip and would state that I can arrange for your sleeping car space through to the Pacific Coast and for one way or round trip tickets.

Thanking you for the patronage you have already given us and trusting you will grant me the privilege of arranging for your proposed Western trip, I remain,

Yours very truly,

F. N. Mather

Agent.

Charles

E. A. BOGUE, M. D.
No. 63 WEST 48TH STREET
NEW YORK.

July 25th, 1908.

Mrs. Thomas A. Edison,
Lewellyn Park, N. J.

Dear Madame:-

The enclosed is a copy of Dr. Caldwell's letter, which I will preserve.

I think it better to care for Mr. Charles' general health just now, as Miss Lucy has doubtless told you.

When he shall be stronger it will be advisable to correct what irregularities Dr. Caldwell speaks of. Meantime your medical adviser will guide you better than I can.

Hoping to see you and Master Theodore on my return, the last of September, I am

Yours respectfully,

E. A. Bogue M.D.

D. B. MOFFAT, PRESIDENT.
THOMAS BERRY, VICE PRESY.
F. G. MOFFAT, CASHIER.

G. S. HAYSBROOKE, ASST. CASHIER.
THEO. G. SMITH, ASST. CASHIER.
A. C. HOUSTON, ASST. CASHIER.

1916

CAPITAL & SURPLUS $2,000,000.

THE FIRST NATIONAL BANK OF DENVER

UNITED STATES DEPOSITORY

DENVER, COLO. 8-3-1908.

RECEIVED.
AUG 7 1908
FRANK L. DYER.

Hon Thos. A. Edison

Dear Sir

May I trouble you to inquire if you have discovered any remedy for so-called catarrhal deafness? I have always understood you had some such trouble yourself, and as I have been struggling with it for some 30 years, thought it might be worth while to write to you.

Sincerely Yours

Frank S Woodbury

[ENCLOSURE]

EDISON'S VITALIZER FOR GERMAN EMPEROR

INSTRUMENT'S EXTRAORDINARY RECORD IN TREATING DIFFICULT CASES IMPRESSES GERMAN SURGEONS AND THEY WILL NOW EMPLOY IT ON WILHELM'S THROAT.

NEW YORK, Dec. 14—A cable dispatch from Berlin, received here to-day, says: "It is understood that the Magno-Electric Vitalizer, invented by Thomas A. Edison, Jr., which has attracted so much attention in the United States, is to be employed in the treatment of Kaiser Wilhelm's throat. The instrument is reputed to possess marvelous powers in the treatment of obscure and intractable diseases and it said early to have attracted the attention of the emperor's physicians. The necessary appliances are now said to be in the hands of Prof. Schmidt, who has charge of the emperor's case."

When Thomas A. Edison, Jr., was seen in his laboratory, at No. 14 Stone street, New York, he declined either to affirm or deny this report.

"If Emperor William of Germany is using the Vitalizer he is not the only European potentate who relies upon it," he said. "Among my patients in this country are several governors and many United States senators and high government officials, but they all know that I will not disclose their names. I cannot break that rule even in an emperor's case."

"Will the Vitalizer cure cancer?" was asked.

"I do not know that the German emperor has cancer," was the cautious reply. "The Vitalizer is not a quick cure-all, but it has abundantly demonstrated its right to be considered a reliable curative remedy for all throat troubles and kindred complaints. In such complaints as Rheumatism, Catarrh, Paralysis, Consumption and Nervous Diseases the results obtained have been really marvelous. The Vitalizer is simple, but very effective. Without boasting, I can say that if it were properly used in the emperor's case, it would benefit him.

"No, I am not going to Germany, for I have too much to do in America. In response to my recent invitation thousands of afflicted persons write to me here, at No. 14 Stone street, and, while their fees are only 2-cent postage stamps, I prefer the gratitude of these suffering people rather than foreign fame and decorations. The hard-winners of my own country are more to me than all the emperors in the world. I am glad to have them write to me, and I regard it as a distinct privilege that I am able to advise and help them."

Aug. 10, 1908.

Mr. Frank S. Woodbury,

First National Bank,

Denver, Colo.

Dear Sir:

Yours of the 3rd inst., to Mr. Edison, has been referred to me, with enclosed clipping relating to the "Magno-Electric Vitalizer" alleged to have been invented by Thomas A. Edison, Jr.

Although Mr. Edison has given the subject of deafness much thought, he has not discovered any remedy or cure for his trouble.

Personally I am somewhat interested in the clipping you sent, as some years ago I succeeded in getting the Post Office Department to issue a Fraud Order against the Thomas A. Edison Jr. Chemical Co., the manufacturer of the so-called "Magno-Electric Vitalizer". Was the clipping you sent a recent one? If so, I will have to take up the matter again, because the whole enterprise was a great fraud, from which the public should be protected.

Yours very truly,

FLD/IWW

General Counsel.

NATIONAL PHONOGRAPH COMPANY

1307

1016

S. R. Moffat, President.
Thomas Kirkan, Vice Prest.
F. G. Moffat, Cashier.

G. S. Hammerbeck, Asst Cashier.
Thos. G. Smith, Asst Cashier.
J. C. Houston, Asst Cashier.

CAPITAL & SURPLUS $2,000,000.

THE FIRST NATIONAL BANK OF DENVER

UNITED STATES DEPOSITORY

DENVER, COLO. Aug 13, 1908.

RECEIVED.
AUG 17 1908
FRANK L. DYER.

Mr Frank L Dyer
Orange N J

Dear Sir:

Yours of the 10th inst. received today, for which I thank you.

The clipping referred to was an old one. I cut it out, intending to investigate upon my next trip to New York, but did not get away as soon as expected.

It is a pleasure to read your letter. It has the right ring.

Sincerely Yours

Frank S. Woodbury

Legal Tender

F. O. HEALD, General Manager
BOSTON

CHARLES S. KNOWLTON, Vice-Pres.
NEW YORK

A. MacGREGOR, Treasurer and Secretary
BOSTON

Raymond & Whitcomb Co.

INCORPORATED

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TELEPHONE, 4570 "MADISON"
Cable Address "RAYCOMB"
A. B. C. & Liebers Codes Used.

225 FIFTH AVE.,
BRUNSWICK BLDG., (BETWEEN 26TH AND 27TH STS.)

New York, August 13, 1908.

PLEASE ADDRESS ALL COMMUNICATIONS TO THE COMPANY

IN REPLY REFER TO NO.

Mrs. Thomas A. Edison,
Orange, N. J.

Rec'd & Ans
Aug 14 1908

Dear madam:

Referring to conversation with you today regarding private car trip through the West, would say we can offer you for the trip starting on August 20th the private car "Plymouth Rock." This car will accommodate five persons very nicely. Seven persons can be accommodated comfortably by using the two folding beds in the dining room, indicated in the plans. You will note that there are three private rooms, one with a brass bed and two each with a Davenport lounge. There are wardrobes, private bath, room for servants, etc. The car will be equipped with fine china, silver and glassware, bed and table linen, a thoroughly competent cook, waiter and porter, and we could send with the car, as was explained to you, one of our experienced men who would be entirely competent to arrange with the various railway officials for the movement of the car, etc. We will ask you to kindly let us know as soon as possible, as the time is short, whether this car will be required, and we will be very glad to submit itinerary for such a trip. Thanking you for an early reply, we remain,

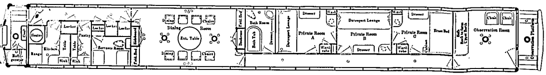
Yours very truly,

RAYMOND & WHITCOMB CO.,
per A J Harvey

H L

[ENCLOSURE]

PLYMOUTH ROCK



Capacity—One private room with brass bed, two private rooms with Davenport lounge, one sofa section with lower and upper berth, providing separate accommodations for five persons. Dining room 14 feet 6 inches, observation room 9 feet.

Form D. P. A. 5 A. Trip
7-07.

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD CO.

Lackawanna Railroad

OFFICE OF DIVISION PASSENGER AGENT,

748 Broad Street,

GEORGE A. CULLEN,
General Passenger Agent.
H. M. BUTTERFIELD,
Division Passenger Agent.

Newark, N. J., August 17, 1908.

Mr. T. A. Edison,
Llewellyn Park,
West Orange, N. J.

Dear Sir:-

Herewith please find new itinerary for your trip to Portland.

The sleeping car between Duluth and St. Paul has no drawing room so I reserved four sections. This sleeper may be occupied any time after nine o'clock at Duluth and passengers may remain in the sleeper at St. Paul or Minneapolis until 8.00 A.M. The train shown in itinerary leaving Spokane at 4.00 P.M. has a sleeper running through to the Dalles and Portland without change. There was no one in New York who knew the fare on the boat between the Dalles and Portland. The rate of three dollars is estimated and if incorrect can be adjusted later. I will deliver the tickets to you to-morrow Tuesday evening unless you advise me that some other time will be more convenient for you. Will you please also advise me if you wish any change made in the tickets from the enclosed. I inquired about Mr. Wyles Camping Trips through the Park and was assured that they would not be at all what you would want. The cost of the tickets will be as follows:

D.L.&W. Orange to Buffalo----------	$8.00
Extra fare account Limited train----------	.50
Transfer to Northern Steamship Co. Dock------	.35
Northern Steamship Co. to Duluth----------	18.00
Transfer to Northern Pacific Railroad Sta.---	.25
Northern Pacific Railroad to Spokane---------	38.70
O.R.&N. Railroad to The Dalles----------	8.60
Regulator Steamboat Line to Portland---------	3.00
	$77.40

Form D. P. A. S A.
7-05.

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD CO.

Lackawanna Railroad

OFFICE OF DIVISION PASSENGER AGENT,

749 Broad Street,

GEORGE A. CULLEN,
General Passenger Agent.

H. N. BUTTERFIELD,
Division Passenger Agent.

Newark, N. J.,

Mr. T. A. E., #2.

Brought forward----------	$77.40
Yellowstone Park side trip from Livingston including five and one half days board and lodging in Yellowstone Park Hotels----------	$55.00
	$132.40
	4
	$529.60
Drawing Room-Hoboken to Buffalo----------	7.00
Two seats-Hoboken to Buffalo----------	4.00
Parlor rooms Nos. 59&61-Buffalo to Duluth--	80.00
Four sections-Duluth to St. Paul----------	12.00
Drawing Room-St. Paul to Gardiner----------	24.00
Two sections-St. Paul to Gardiner----------	26.00
	$682.60

Respectfully,

D. J. White

City Ticket Agent.

DJW:M

From D. P. A. S A.
7-27.

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD CO.

Lackawanna Railroad

OFFICE OF DIVISION PASSENGER AGENT,

749 Broad Street,

GEORGE A. CULLEN,
General Passenger Agent.
H. N. BUTTERFIELD,
Division Passenger Agent.

Newark, N. J.,

Itinerary for Mr. T. A. Edison.

Lv.	Orange	D.L.&W.	9.20 A.M.	Aug. 21st.
Arr.	Hoboken	D.L.&W.	9.48 A.M.	Aug. 21st.
Lv.	Hoboken	D.L.&W.	10.15 A.M.	Aug. 21st.
Arr.	Buffalo	D.L.&W.	7.58 P.M.	Aug. 21st.
Lv.	Buffalo	N.SS. Co.	9.00 P.M.	Aug. 22nd.
Arr.	Duluth	N.SS. Co.	8.00 P.M.	Aug. 25th
Lv.	Duluth	Nor. Pac.	11.10 P.M.	Aug. 25th
Arr.	St. Paul	Nor. Pac.	6.20 A.M.	Aug. 26th
Lv.	St. Paul	Nor. Pac.	10.15 P.M.	Aug. 26th
Arr.	Gardiner	Nor. Pac.	10.00 A.M.	Aug. 28th
Lv.	Gardiner	Nor. Pac.	7.15 P.M.	Sept. 2nd.
Arr.	Livingston	Nor. Pac.	9.15 P.M.	Sept. 2nd.
Lv.	Livingston	Nor. Pac.	5.20 A.M.	Set. 3rd.
Arr.	Helena	Nor. Pac.	10.20 A.M.	Sept. 3rd.
Lv.	Helena	Nor. Pac.	10.35 A.M.	Sept. 3rd.
Arr.	Spokane	Nor. Pac.	10.50 P.M.	Sept. 3rd.
Lv.	Spokane	O.R.&N.	4.00 P.M.	Sept. 4th
Arr.	The Dalles	O.R.&N.	4.25 A.M.	Sept. 5th
Lv.	The Dalles	Steamer	7.00 A.M.	Sept. 5th
Arr.	Portland	Steamer	4.30 P.M.	Sept. 5th

Lowest day time

F. C. HEALD, General Manager
BOSTON

CHARLES S. KNOWLTON, Vice-Pres.
NEW YORK

A. MacGREGOR, Treasurer and Secretary
BOSTON

Raymond & Whitcomb Co.

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Cable Address "RAYCOMB"
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225 FIFTH AVE.,
BRUNSWICK BLDG., (BETWEEN 26TH AND 27TH STS.)

New York, August 17, 1908.

PLEASE ADDRESS ALL COMMUNICATIONS TO THE COMPANY

IN REPLY REFER TO NO.

Mr. H. F. Miller,

Sec'y, Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

Your favor is duly received and we note that Mr. Edison will not require a private car for his trip to the west, and in this connection would say that we will be very glad to supply transportation tickets by any route, furnish sleeping car accommodations, and aid them in whatever way we can for their trip. We have been in the tourist business for over a quarter of a century and our long experience enables us to be of considerable assistance to travelers generally. Hoping we may hear from you favorably, we remain,

Yours very truly,

RAYMOND & WHITCOMB CO.,

per A J Harvey

H L

Studio: 123 WEST 67th STREET

TAE - Family (½)

New York, Sept 2 1908

Mr. Thomas J Edison,

Llewellen Park

East Orange N.J.

Dear Mr. Edison;

It is many years ago that my grandmother ---Mrs Mary Johonnot of Selon Mills Mc Henry Co. Ill---- told me of the visit of a representative from Mr. Thomas Edison making inquiry in regard to the family of Edisons formerly residents in that section. As the family were cousins of my father----the mother being a White, (sister to my grandfather)---- grandmother always insisted that the great Thomas Edison was a distant kinsman of mine. If this be true the fact will be a pleasant thought, and I am in the position of Rose Dartle--"I'd like to know."

I can readily understand that an aged woman might have been mistaken as to the identity of the aforesaid representative who was referred to her as the oldest settler and one who would be most likely to know their whereabouts of the family in question. Trusting that this invasion will be excused on the grounds of the American habit of getting the bottom facts in any case

to the bottom of any interesting matter.

In any case,

I remain most respectfully and admiringly yours

(Mrs) Florence White Rogers

Wednesday, Sept 2nd 1908.

TAE - Pictures

Telephone 6323 Gramercy **Pach Brothers** 935 Broadway

Makers of Photographs of Men who make History

New York Sept. 4th 1908.

Dictated by ALP/VMR

Mr. H. F. Miller,

Orange, N. J.

Dear Mr. Miller:

Referring again to your kind letter of July 19th, perhaps Mr. Edison is no less busy now than he was then but the days are cooler and much more agreeable for the contemplated family pictures. We will go over on telephone notice from you but would like to have twenty-four hours notice and the same artist who has made so many pictures of Mr. Edison will be on hand for the purpose.

Very truly yours,

Pach Bros

TAE

PLEASE LEAVE YOUR BEDROOM KEY IN THE OFFICE

№ 4626 Revelstoke, B.C., Sep 7 1907

Mr Thos Edison + Family

IN ACCOUNT WITH R 11-15-24

HOTEL REVELSTOKE

A. J. McDONELL, MANAGER

ALL ACCOUNTS MUST BE SETTLED MONTHLY

To Board	3/4 Days	11	9	00		
" Wine Card	3/4	15	2	50		
" Telegraph		24				
" Postage						
" Baggage						
" Bath						
" Express						
" Extra Meals						
" Laundry						
" Sample Room						
" Account Rendered					11	50

RECEIVED PAYMENT

Per N. F.

BUSINESS SYSTEMS LIMITED, TORONTO A6888 1977

Tom 51. Thursday. September 10 '87.

Mr. Henry F. Miller.

Your kind inquiry regarding Hubby's health together with check reached me in safety this morning and I hasten to thank you for your kind thought and trouble. Hubby is doing as well as can be expected, although the heavy weather of today effects his head considerable.

With best wishes from Hubby as well as my self I am

Sincerely

Mrs. T. A. Edison Jr.

William Leslie

Mr. H. F. Miller: 9/24/08.

Herewith I hand you letter from Mrs. Blanche Travis Edison, which I suggest you should bring to Mr. Edison's attention upon his return. I sent Mr. Holden to Douglaston yesterday to see Will, and he reports to-day that he is much better and the doctor expects him to be substantially out of danger in four or five days. In the meantime I am writing to Mrs. Edison to find out exactly what she wants to have me do.

WLD/IWW
Enc-

F. L. D.

TAE
Sam'l (?)

Forest Grove. Oregon.
Sept. 19th 08.

Mr. T. A. Edison
Portland,
Ore. Now

Dear Sir:- OCT 19 1908

Seeing by the paper that you are in Portland, and I being a distant relative, would like very much to see you. My mother and your Father were first cousins her name being Clarinda Saxton. We would be pleased to have you come and see us, our home is in the country five miles from Forest Grove drop me a card if you can come, and if not, please let me know what day it would be convenient for you and I shall come down to Portland and see you. If you can come let us know and we would gladly meet you at the depot.

Mrs J J Loynes.
Forest Grove
Ore.
R.D. #1. Box 66.

Happy
Send Check for $50.
Edison

Vienna Sept 27. 1908

Thomas A. Edison,
Dear Nephew
I take this opportunity of writing to you and am sorry to expose our poverty but I am so worried to know what we shall do this winter as I have not a dollar to buy flour or wood with, and I am not able to earn anything as I have suffered with rheumatism for ten or

or fifteen years, and two very bad Ruptures, one on either side.
We just pulled through last winter by running a grocery acct, which I have not got settled yet and only have until the first of November to settle, and then our taxes which have to be paid before Christmas. We have lost two fine jersey cows which has helped to put us so far behind.
So I thought I would rather give you a claim on the old Edison home, than to let strangers have it. if you would be kind enough to send me a few dollars to help me through and take the house in security.
I am very sorry you had to go through so severe a surgical operation, and hope you have fully recovered from it.
We would really enjoy a visit from you.
Hoping to hear from you soon I remain sincerely yours.
Mahlon B. Edison.
Vienna, Ont.
Canada.

Nellie

Detroit Mich.
Sep. 24. 1918.

Dear Mr Miller:

I'm writing just a line to thank you for sending your personal check on account of my much absence from home. It helped me out a whole lot and I don't know what I would have done without it. My address is now "Vendome" cor Cass and Selden. If my mail returns

soon - an early check next month would assist me greatly as I'm terrifically short - and on account of my son's illness I have had to hire someone to help me - and on account also - of moving, with all my housework, and the care of the sick - I do hope my much mis return - hearty and well - with many thanks again - Mr Miller for your courtesy - Believe me

Very sincerely yours -

Nellie Edison Joyce -

Burlington - N. J.
September - 23th - 1908

Mr. P. Brady -
of Edison Laboratory -
Orange - N. J.

Dear Mr. Brady -

I have written several letters to Mr George Poppa - but as I have not received any answer to them I expect he is not at the Laboratory or my letters have not been received by him - As the subject of my letters dwelt upon an important matter - I am very desirous of obtaining all the information possible and at once - in the case -

On August 13th last - I sent a shaft belonging to the Engine on the White Steamer - it was sent by Express - addressed to

I will be very greatly obliged to you Mr Brady - if you will give me all the information you have on the subject - whether the shaft was received - what condition it was in - if received - and also whether this Peter Poppe was authorized to receipt for it - Is Mr Edison upon his return home - will no doubt want to know all the facts in the case - you will appreciate my anxiety in having all the information possible so the matter can be placed before him in a proper manner -

Hoping to hear from you at once -

I am

Yours very truly

Thomas B. Willard

Mr George Poppa -
c/o Edison Laboratory -
Orange - N. J.

From B. Willard
Burlington N.J.

Not having heard whether it had been received at the Laboratory after two weeks waiting - I wrote to Mr Poppa about it - and he said that it had not arrived as yet - I immediately notified our Express Agent here at Burlington - and he started out tracers - On Saturday of last week I examined the result of his tracers - and read a letter from the Wells Fargo Co. addressed to our Agent here - that the shaft was ~~received~~ delivered at the Laboratory on August 14th and receipted for same - by a man by the name of "Peter Poppe" -

Mr. Harry Miller:

Sept. 29th, '08.

Referring to your conversation of a few days ago relative to the crank shaft that was forwarded from Burlington, N. J. under date of Aug. 12th consigned to G. Poppa at the Laboratory:

Would state that Mr. Hawkins, Agent of the Adams Express Co. at Newark, N. J. advises me that the material in question was delivered under date of Aug. 14th, signed for by "Peter Poppa".

I trust that after a further investigation it will be found that the crank shaft in question has been delivered and that I may close my file.

JTR/W

H. T. Lanning.

Burlington - N. J.
October - 1st 1908

Mr P. Brady -
% Edison Laboratory
Orange - N. J.

Dear Mr Brady -

As I have written several letters to Mr George Poppa and also to yourself regarding a shaft belonging to a White Steamer Engine which I have here - and have received no answer to any of my letters - I conclude you are not interested in the matter and care to have nothing to do with it - You will greatly oblige me if you will send the Adams Express receipt - which I understand was turned over to you by George Poppa. This receipt - of course - is my personal property - and I make this formal demand for same - so that my position in the matter can be properly placed before Mr Brady

upon his nation home.

Yours very truly

T. A. Edison Jr.

Family - W.

MALCOLM G. DOUGLAS,
President

HOMER B. LYON,
Secretary and Treasurer

W. L. EDISON,
Vice-President and Genl. Manager

Edison Auto Accessories Company

MAIN OFFICE
THOROUGHFARE BLDG.
57th ST. & BROADWAY
Room 204

Address All Communications
To the Company

Telephone, Columbus 5099

Dear Miller -

Kindly send Mrs Edison's check to above address until further notice.

Thanking you for the above favor I remain.

Very truly yours

W. L. Edison

Oct. 1st 08.

Noted
Edison

252 Prospect ave

Dear alva Send the $100 + say Oct 1st 1908
would like the cintrotypes or to
I shall have to ask
you to let me have a hundred
dollars to buy my coal & provisions
for the winter. I have not a
dollar ahead to keep mother &
me in comfort this winter & if
you would help me out I would
be ever so greatful to you. I am
very greatful to you for passed help.
I feel sorry
to have to trouble you but you are
the only one of all my relatives that
I can apply too. If I buy coal this
month I can get it cheaper than I can
later on. I hesitated a long time about

asking you to let me have money. It hurts me very much to do so. If I could only do something for you in any way I would gladly do so. but I am utterly helpless to reward you in any way. I have your mothers ambrotype which my mother had. would you like it It is a very good picture of her With love & good wishes from

Cousin Lizzie Wadsworth

MALCOLM G. DOUGLAS,
PRESIDENT

HOMER B. LYON,
SECRETARY AND TREASURER

W. L. EDISON,
VICE-PRESIDENT AND GENL. MANAGER

Edison Auto Accessories Company

MAIN OFFICE
THOROUGHFARE BLDG.
57th ST. & BROADWAY
Room 204

ADDRESS ALL COMMUNICATIONS
TO THE COMPANY

Telephone, Columbus 5099

Dear Mr Dyer -:

Could you persuade father to give me an order on his tailor for two suits of clothes? If so I will step out of the bread line for some time to come and look respectable.

My present wardrobe would be turned down by a Mexican hairless dog and I am somewhat adverse to these dollar down and dollar a week clothing houses. Or - perhaps you know of a tailor who owns an automobile who will take it out in spark plugs.

Trusting that your power of persuasion is so strong that the above request may be granted.

Believe me.

Sincerely yours

Will Edison

Oct 2nd 08

My two suits exhibited on request.

FORM 474 mina

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
WILLARD P. HEID, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

Oct. 2, 1908.

12 tons order

Mr. H. F. Miller, Pres

Edison Laboratory,

Orange, N. J.

OCT 3- 1908

Dear Sir:

We are now gathering the potato crop on the Company's farms, and thinking that Mrs. Edison will want a supply of same as she did last year, will you very kindly ascertain the quantity needed, when we will attend to the shipping of same, and greatly oblige,

Yours very truly,

EDISON PORTLAND CEMENT CO.

Per-

Edmund H. Carhart

EHC-RBS

Burlington - N. J.
October - 4th - 1908

Mr. Harry F. Miller -
Orange - N. J.

My dear Harry -

Your very kind favor of the 1st inst. duly received and was mighty glad to hear that this Express matter is in your hands. You see - I kept writing up to George Poppa and to Brady - and never could get an answer - and it has worried me quite considerable - as I had no idea just how the matter stood - But now since I have learned something definite - it is quite a relief - and I thank you very much for taking up the case as you have -

There is no doubt in my mind but what my Father will want to know about this shaft matter upon his return home - and I ask you Harry as a personal favor to

Again thanking you for your very kind letter - believe me -

Very truly yours
T.A.E.J.

explain the facts to him as they stand - or as far as you know about them - . the evidence in the case - as you know - clears me of any blame in the loss - and I dont want my Father to think it was my fault - I got my receipt and this alone should be sufficient to hold me blameless -

The loss of this shaft - is not the first time I have lost Express packages which I have sent through this office here in Burlington - The agent here is a very peculiar man - and I haven't very much use for him - Hardly a thing goes through his office that concerns us - that he doesn't make it his business to know what it is and all about it. Immediately upon receipt of your letter yesterday - I notified him to send out another tracer for that shaft - I am told that he looked greatly worried - I will do all I can at this end - and I certainly hope something definite will turn up soon -

Tom, Jr.

Mr. H. F. Miller: 10/5/08.

The last sickness of T. A. E. Jr. involved additional doctor's bills of $150.00, as you will see from the attached statement. You might take up the matter with Mr. Edison and see if he wants to pay this.

FLD/IWW F. L. D.

Enc-

511

Oct. 3, 1908.

Mr. William L. Edison,

Room 204, Thoroughfare Building,

Broadway & 57th St., New York.

My dear Will:

Yours of yesterday is received. Don't you think you are "rubbing it in"? It seems to me that your father was more than lenient in the matter of the notes and very generous in paying your hotel and doctor bills. His offer to assist you if possible in connection with the spark plug was in my opinion extremely liberal and kind, and I do not think you ought to ask more. Think it over and see if you do not agree with me.

Yours very truly,

NATIONAL PHONOGRAPH COMPANY

Burlington - N. J.
October - 8th - 1905

my dear Harry -

Your favor of the 6th inst duly received - and am greatly relieved to know that some definite move has been made - concerning the "Crank Shaft" and particularly that part of your letter where you state that your plan has Father's approval - immediately upon receipt of your letter - I notified the Express agent here of our ultimate and sincerely hope they will have something definite for us in a few days -

I will keep you in touch with the situation - as far as any knowledge comes to me - but I have little hopes of anything favorable turning up from this end - If we get results it will be more liable to come from your end -

I am very glad to hear Father has returned - I hope he is looking first-class and that his trip was an enjoyable one - and beneficial -

With very kind regards - believe me

Very faithfully

T. A. E. J.

P.S.

By the way Harry - on the same day the shaft was shipped to Orange - I shipped a basket of muskemellons to Mr Dyer to Montclair - as I never heard a word from Mr Dyer whether they were received or not - Why not ask him - when you have an opportunity - if he ever got the mellons - they went out on the same train as the shaft did - August 13th (according to the agent here) -

Ans 10/14

Burlington - N. J.
October - 12th 1905

my dear Harry -

Just a line to say that nothing has turned up as yet regarding shaft - it certainly is a mystery and has caused a great deal of worry and trouble.

Someday perhaps it may show up - and I will be very glad to know just how it became lost.

Will keep you posted Harry - as to any further developments -

With kind regards - as ever

Yours very faithfully

I. A. E. J.

William Leslie

Mr. Dyke: 10/21/08.

Please take up with Mr. Polzer right away the matter of incorporating in the State of New York the business of the Edison Auto Accessories Co. This is the concern that W. L. Edison is interested in, and we have promised to help him out.

FLD/IWW F. L. D.

Tom Jr.

Mary The Concern was not authorized to use my sons name, They were a lot of Crooks, & I had them debarred from the U.S. Mails for using the names fraudulently

Ebensburg, Cambria Co., Pa.
Nov. 2, 1908.

Thomas A. Edison, Esq.,
Orange, N. J.

Dear Sir,-

Some time ago the Thomas A. Edison Chemical Co., wrote me that they had perfected devices for the cure of rheumatism. As I had been suffering from this disease for a time, I decided to try this so-called sure cure, and they claimed great electrical perfection in these "Magno-Electric Vitalizers". As the name, Edison, means much in anything electric, it was an inducement to try this new device for the cure of a disease. After a number of very flattering letters, (all of which I have in my possession) as to the positive result of the Vitalizers in disease, I ordered a full set of them at the cost of $16.00. I found them to be perfectly useless, and the whole bunch of letters a fake. I am unable to follow my usual work, stenography and typewriting, owing to continued rheumatism, and the loss of this money is a big one to me.

If this Thomas A. Edison, Jr., is your son, is there any way in which you could have him refund my money ? It was certainly a fraudulent device he sent me. I have the Thomas A. Edison Chemical Company's receipt for the $16.00. I enclose stamped envelope for reply, which I trust you will see fit to send me.

Respectfully,

Mary Roberts

William Leslie

Mr. Wm. Pelzer: 11/3/08.

I hand you herewith memorandum from Mr. Dyke. Since W. L. E. owns the entire interest of the Edison Auto Accessories Co., I do not see any pressing necessity at the present time of incorporating this concern, especially if it will cost money. I do not see why New Jersey would not be satisfactory, and if the capitalization were low the cost would not amount to much.

FLD/IWW F. L. D.

Enc-

FAMILY

NOV 12 1908

No ans

I [illegible]

[illegible] Ann Arbor Mich

11-8-08

Mr Thomas A. Edison
West Orange
New Jersey

Dear Mr Edison

Perhaps you will be surprised to hear from people of your own name although distantly related. We belong to the family of Grand Rapids Edisons, the Grandfather Isaac Edison, and your father were cousins, There were 7 brothers who Located in and around Grand Rap

2

Isaac was the fifth son and John was the oldest. Johns two daughters have visited your father at his home in Port Huron. I was the wife of Calvin W. that was Isaac's oldest son, There were two children by this marriage Blanch, and Hazel.

It was eleven yrs ago I found I had to make my own way in the world. In that time I have earned enough to keep them and have got them through

the High school at Port Huron
in which place we lived
six years; Blanch the
older one as soon as
she graduated, she taught
two years in a graded
school receiving $30 a month
the first year and 35 the
Second. She could have taught
three longer for she was a
successful teacher but she
and we feel as though a
better preparation for a
life work should be made
as early as possible even
if it does mean a

struggle and hard work
while the girls were in
High school. I was trying
to pay for a little home
in Port Huron, my times
were I could make a
small payment each
year with interest also keep up Taxes & Ins.
I went indebt just $1000.
I kept my payments and
all expenses up and Blanch
helped me finish paying
for the home. I have lived
in it ever it only brings
me $8 a month that has to
keep it in repair.

If I wanted to sell it I
could not get what
I paid for it as property
is very cheap now and
business is dead there
I have worked very hard
to keep everything going
and both girls in school
I have moved to Ann Arbor
and Blanch is attending
the University of Mich
I had not the means
to start the younger one
Hazel here so she started
at Ypsilanta we found
we could not keep up the

expense so had to give
it up. She wanted to
become a Dentist or
specialize in Chemistry
She did exceedingly
well in the latter in
High School
I plan the younger one
cannot attend College
untill the older one
finishes and teaches.
It seems so bad to keep
her out of School such
that length of time.

The favor that I am going to ask is will you loan me one thousand Dollars for five years; and if you want security in the way of life Insurance on any of them I am carrying a $1,000 policy for them.

If you feel disposed to loan this money to me the girls will pay it back just as soon as they get to teaching, or from their first wages they earn this season I

ask this of you is I have not the health or strength to depend on that I had when I started I am anxious to know that they can have an education for they are both eager for it If you would like references or a recent picture of the girls I can furnish either.

Yours Very Sincerely
Minnie Edison
1108 East Ann St
Ann Arbor Mich.

Tom Jr.

THE "WEIR"

SOLE AGENCY OF THE

WEIR

ALL STEEL GAS AND SOOT CONSUMING FURNACE

NOV 16 1908

1908

LEMMER HARDWARE CO.

DEALERS IN

EVERYTHING IN HARDWARE

Ans 11/16

MARATHON, WIS., November 12, 1908

Thomas A. Edison, Jr.
Orange, N.J.

Dear Sir:—

The undersigned holds 10 shares of Preferred Stock in the Am. Electric & Chem. Co. formerly the Thos. A. Edison Jr. Chem. Co. and since in possession of the new shares have not received any dividends.

Are there any chances of disposing of this stock and if so what would it bring.

Yours truly,

Joseph W. Lemmer,

This is a fraudulent Company of Wall St Crooks & had the Post Office Dept stop them from using the mails. They have never quit business

Edison

Burlington - N. J.
November - 15th - 1906

my dear Harry -

Your very kind favor received - Our Phonograph is - a "Edison Home Phonograph" and the number of it is (H 215091) -

Thank you very much for your kind interest in the matter -

With best wishes - I am -

Yours sincerely
T. A. E.

By the way Harry - Why dont you take a run down here - some Sunday - better still come down Saturday night and spend the evening with us - If you will I will send directions just how to reach here - Let me know - T.

Edison Auto Accessories Company

MANUFACTURERS

MAIN OFFICE
THOROUGHFARE BLDG.
57th ST. & BROADWAY
Room 204

EDISON DOUBLE SYSTEM PLUG

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

Telephone, Columbus 5099

RECEIVED.
NOV 27 1908
FRANK L. DYER.

Nobles

My dear Mr Dyer:-

I write to ask you if you can suggest a way to get out of the Hell hole we are now in and to get to a decent place.

We are unable to get ahead on the money question as it requires quite a little to get out, move and pay first months rent. and besides it will cost at least twenty five dollars to get our furniture from Wilmington Del. Now if you think, Father, will replace the ten dollars on the check, we could get along until the spark plug business begins to show decent returns at which time the Ten can be taken off again.

It is certainly a rotten joint we are in and we are being talked about and what remarkes have been brought to me through our colored man are not very nice. Would also like to know how you are getting along with the incorporation papers. I am bringing

Edison Auto Accessories Company

MANUFACTURERS

EDISON DOUBLE SYSTEM PLUG

MAIN OFFICE
THOROUGHFARE BLDG.
57th ST. & BROADWAY
Room 204

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

Telephone, Columbus 5099

out, two new plugs - One, the "midget" is a $1. plug and the "Runner" a $1.50 plug

These plugs are winners and dealers all say, they will sell right off the bat. in fact one dealer while he placed his order for 20 Double system, said he could take 500 "midgets" and damn glad to get them

This gives us three great plugs and at popular prices.

Will bring the new plugs down Tuesday and you can see for yourself that I have the shortest, smallest and strongest plug on the market.

Sincerely yours
Will Edison

11/24/05

All right
Go ahead & send the bill
Mr. Wm. Wright
Return to Tom
Co.

Burlington - N.J.
November - 28th - 1908

My dear Father

I am sending you herewith a little sketch of the building which I wrote you about in a recent letter - also the estimate of the cost of material from J. T. Severns' Sons & Co - This firm furnishes lumber cheaper and are more reliable than any other in this section - I dont know whether you will think I have been extravagant - but I have tried my level best not to be - I hardly thought however - the material would cost quite as much as the figure in the estimate - but I appreciate that lumber of all kinds is very high at the present time -

In looking over my sketch and the estimate - wherever you think I have been extravagant - just mark it out Father - It is my intention to seal up the interior with ½ inch

appreciate this fact.

The exterior is to be finished and painted so as to match the home. It might appear a little fancy - but it should make a very fine appearance. I have tried to show in my sketch - as near what it will look like - as I could - and I guess you will agree it will not be a bad looking little building - at the same time it will be very strongly constructed and ought to be very warm. It is barely possible you may doubt my ability to construct a building of this kind - as you never have seen any of my carpenter work - but someday when you come to see me - I will show you what I have done in the wood line. I am extremely fond of this kind of work - and I certainly look forward with a great deal of pleasure in building this little house. It is something I always wanted. I dont believe in rushing a job of this kind - in fact my head will yellow pine beaded boards - This will make it much warmer and give it a better appearance. This however can be done away with if you think best. It will take about 1000 feet of these pine boards. at 30 per thousand. You will notice it is included in the estimate.

My idea in having the shop - separate is on account of dirt and etc. for instance - when I want to wash or dust the machine or carriage I can do so without getting all my tools wet or dusty - besides the front doors will be more or less opened - and this will make it hard to keep the shop warm - if it were not separated. Another reason is, there may be weeks at a time - I would not use the garage part of the building - and I could economize on coal on just heating the shop.

The building itself could not be made much smaller and have room enough to work around an automobile. I guess you will

not permit me to work steady on it - but when it is completed - I will certainly be very proud of it - because I know every stick in it was placed - by my own hands -

Now Father - if I can give you any more information - let me know - I would be glad to run up to see you - if you wish - and talk it over -

The auto - is running beautifully - and we are certainly enjoying it -

With much love - believe me as ever -

very affectionately your son

Tom -

THE AKRON UNION PASSENGER DEPOT COMPANY

OFFICE OF

PASSENGER AND TICKET AGENT

C. D. HONODLE

Cleveland, Akron and Columbus Railway
Erie Railroad

Baltimore and Ohio Railroad
The Pullman Company

Akron, Ohio, _____ 190__

Raymond and Whitcomb Co.,

NewYork, December 2nd, 1908.

Mr. C. D. Honodle,

Akron, Ohio.

DearSir:-

Referring to your letter of the 30th ult., we beg to advise that we have reserved room 44 for two ladies, lower 42 for the third lady and lower 43 for the gent on the S S "Carolina", Jan. 23rd. The room will not accommodate three persons, so that is the reason that we were obliged to allot an odd berth for the third lady. The above are all at the $50.00 berth rate.

The Herrara Line run steamers from San Juan about the 23rd of each month for Havana. The fare is $50.00 in gold. It takes about twelve days.

We enclose herewith plan of the S S "Carolina" showing the location of the state rooms and trust to hear from you if this accommodation is satisfactory.

Yours very truly,

Raymond & Whitcomb Co.,

Per HJC.

Tommy N. Pinyard
Vendome. Apts. Dec 3 - 1908

Ans 12/11

Mr. H. F. Miller.
Orange. N.J.

My dear Mr Miller:

I enclose a little letter which I wish you would hand to my uncle - when he is at the Laboratory and at a moment. when he is not employed. but just resting. I've asked Mr Randolph so often to do this same errand for me - but now that he is gone; I feel that you will accomplish it for me in the same kind spirit. You understand. as Mr Randolph. did. that if I could have a visit with my uncle it would be

all right. but ~~and~~ a letter in the rush of every day affairs. and with such a busy man - is nothing but waste paper. and lost sight of - I remember your kind letter to me. saying - you would be very glad to assist me at any time so I have written to you as I have -

Now try and get me an answer from my uncle - for I know he would do any thing for me that he possibly could - and I've only asked his advise about my sick son -

Very Cordially yours

Nellie Edison Pyer -

Family (?)

The Hazelton
Ballard Ave
Seattle
Wash.,
3-12-08

Thos A Edison. Esq.
Dear Sir,

I am writing to ask if you are interested in your family history.

If so will you write to Alfred Eteson M.D.,
55 Longridge Road
South Kensington
London S W
England.

In a letter to me dated Nov: 18 he tells me he thinks you are a descendant of a branch of the Edeson family from which we spring. There is a Robert Edeson on the stage in this country. My great-great grandfather had his name changed to Eteson - other branches are Edsons, Edesons & Edisons.

Dr Alfred Eteson has the genealogy right back to Saxon times. He is now 76 years of age & served as surgeon in British army for 40 years. He

seems solicitous for you to be posted, as he is the only one who has the whole family record right from Ade - a Dane and his sons the Adesons. Our forbears were on the roll of Knaresboro' Forest as far back as Henry II time. He has full records which are very interesting and he would like some-one to preserve similar documents on age of the uncertainty of life at his age.

Yorkshire, England, is the home of the original family from which spring yours, the Edesons, & my family.

If you are interested kindly write to address given. Dr. Eteson will be glad to answer any letters from you.

Very truly

Arthur. D. Eteson

Miss

The Edison Portland Cement Co.

St. James Building, 1133 Broadway

New York City 12/3/08

E. MEYER
Manager of Sales

Mrs. Thomas A. Edison,
c/o Mr. H. F. Miller,
Edison Laboratory,
Orange, N. J.

Orders are not binding until confirmed by the Manager of Sales or an officer of the Edison Portland Cement Company, and are subject to the Company's standard form of contract. Sellers are not responsible for damages from delays of transportation, strikes or causes beyond sellers' control. All countersigns are subject to prompt acceptance.

Dear Madam:-

At the request of Mr. Mallory we enclose herewith advertising matter for the half-page in the "Woman's Exchange Magazine". We also enclose you electrotype of Mr. Edison's signature to be used in the advertisement.

Yours very truly,

THE EDISON PORTLAND CEMENT CO.

Per E. Meyer
Manager of Sales.

Enc.

GC/EM

FORM 47A

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
WILLARD P. REID, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

Dec. 7, 1908.

Mr. H. F. Miller, Treasurer,

Edison Laboratory,

Orange, New Jersey.

DEC 1908

Dear Sir:

Attached please find invoice rendered against Mrs. Edison covering potatoes shipped on October 21st. Will you kindly arrange to let me have check for this before the first of the year, as I would like very much to include it in this year's business.

Yours very truly,

The Edison Portland Cement Co.,

Edwt Bipler
CASHIER.

ESB/CEM

Enclosure

Ans 12/10 Tom Jr.

Burlington - N. J.
December - 8th - 1905

My dear Harry -

Your letter was received. It certainly will be a pleasure to have you come down and see us - Just let us know a day ahead.

I have not heard as yet from our Express Agent here - regarding my bill against the Adams Express Co - but I expect he will let me know something definite soon - will communicate with you as soon as I hear from him -

By the way Harry - That Phonograph attachement has been down at the Express office for several weeks - this discovery was made by accident to-day - The box was addressed to Thomas A. Edison Jr - and of course I cannot touch it - as I am only known by the name of

Willard - this is a case of hard luck - as we certainly would like to have the attachement very much - The only thing that can be done I guess - would be to have the Phonograph Co send to the Express office here in Burlington - and have the attachement returned to them - and then take a chance of having them send one down addressed to Burton Willard - Everything else such as Records and etc - come here under Willard - so I dont see just how they made the mistake - What do you think about it Harry?

Yours very sincerely

I.A.E.

Mark 12/17/08

Harry
Send a Standard + 25 Records
prepay Expressage — cleg to me personal

2117 E - 25th St.
Cleveland, Ohio.

My dear cousin.

I say "dear cousin" because I am Ford Edison's daughter, and although you do not know me, I feel acquainted with you for I was born and raised in Terain a few miles from Milan and we often had a visit from your sister Marion or her husband.

So I am going to ask you if you would not like to give Auntie and I a Phonograph and a few Rackords for Christmas, last evening we were looking at some Magazines a friend gave us, and saw in the "Saturday Evening Post" your advertisment, telling about the Amberol Rackords. Auntie is my own mother's only sister, and an invalid that is she does not walk away and rarely gets out except for the kindness of one of her customers for whom she sews, we live comfortably but of course

could not afford the luxury of a Phonograph and Records, we are both very fond of music and would enjoy one very much indeed.

Hoping you will not think me impertinent I am, sincerely your cousin,

Grace H. Edison.

Sunday Dec. 13. 1908.

DEC 22 1908.

2117 E. 25th St.
Cleveland, O.

My dear cousin.

Many thanks for the Phonograph and the Records. They arrived Friday in good shape and Cuntie and I are very grateful for them, we look forward to a great deal of pleasure as we are both lovers of music and you have sent such a generous lot of Records, we looked them all over and we shall enjoy every one.

We have not heard it yet but expect to in the morning, for which time we can hardly wait. I was afraid to put it together, so we are having a man from one of the shops where they sell the Phonographs he will also show all about running one.

Cuntie joins me in thanking you again for your kindness. Hoping if you

can spare a few minutes to hear from some day soon. I remain your cousin.

Grace H. Edson.

Sunday Dec. 20, 05.

Mr Edison

A statement of your account with Mr Edison amounting to $1,334.26 from March 1st to date in debt was given to him to day,

H. F. Miller

12/22/08

Form No. 168.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message: Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.
This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.
ROBERT C. CLOWRY, President and General Manager.

RECEIVED at

40 cw cr 9 Collect Collect

Akron Ohio Dec 26th-8

Mr Thomas A Edison

Orange N J

Train late but arrived safely everybody fine here

Mina

611pm

40 4

CHARGE.

TELEPHONED
TO Mrs Edison
TIME 6.14
BY CR

Charge to Laboratory acct-
T. A. Edison-

Tom Jr.

Edison Phonograph
DISTRIBUTERS
CASH
OPEN ACCOUNT
EASY PAYMENT
K. BABSON, VICE-PRESS.
MARSHALL BOULEVARD, CALIFORNIA AVENUE & 19TH STREET.

Chicago, 12/29/08

Mr. Tony Henderson,

Loyalton, Calif.

Say his letter handed Thos A Edison Chemical & say that the Run by Crosby Co is a fraud concern, and was put out of business by the Office Office authority years ago

Dear Sir,-

We are in receipt of your favor of recent date and in reply beg to advise you that you will be able to reach Mr. Edison's Chemical Office through the National Phonograph Co. Orange, N. J.

Trusting this information will be of some value to you, we remain,

Yours truly,

Babson Bros.

Per

MAT

RECEIVED
JAN 11 1909
ANS. 1/12/09
MAIN OFFICE.

PLEASE WRITE YOUR REPLY ON THE OTHER SIDE.
WHEN WRITING ALWAYS USE YOUR CORRESPONDENCE NUMBER.

[ON BACK OF PRECEDING PAGE]

Loyalton calif 1/3/09

National Phonograph co.,
Orange, N. J.

Dear Sir
will you please tell me
where I can buy the
Thomas A. Edison, Jr.,
Magno-Electric Vitalizer,
if you handle them
please send me cattogue
oblige yours Respt.
Tony Henderson

[ENCLOSURE]

When filled, send us this page with your remittance.

ORDER FORM

Date, ... *190*

To The Thomas A. Edison, Jr. Chemical Co.,
Nos. 14-16 Stone Street,
New York, U. S. A.

Gentlemen :—

Enclosed you will find ..... *to the value of* ..... *dollars, for which please send me the instruments indicated below.*

MAGNO-ELECTRIC VITALIZER, ($8.00) .....
RHEUMATISM SET, ($18.00) .....
CATARRH SET, ($18.00) .....
NEURALGIA SET, ($18.00) ..... Sponge Terminals ..... Ball " " .....
DEAFNESS SET, ($18.00) ..... Sponge Terminals ..... Ball " " .....
EYE SET, ($18.00) .....
INSOLES, Per Pair, ($5.00) ..... Size .....
WRIST ELECTRODE, ($3.00) .....
ANKLE ELECTRODE, ($3.00) .....
KNEE ELECTRODE, ($3.00) .....
HEAD ELECTRODE, ($5.00) .....

TOTAL $

(Place an X against those you desire, or write "PAIR," as the case may be).

I wish to have the package addressed to

Mr. This is the Stuff ..... **Name**
I want to find ..... **Street**
out about ..... **City**
..... **State**

NOTE—Whenever possible we send goods by express. If one dollar is sent with order, as a guarantee that the Express Charges will be paid, we will send instruments C. O. D., if desired.

DIAGNOSIS FORM ON OTHER SIDE

[ENCLOSURE]

When filled in, this page can be torn out and mailed to us.

An Order Form will be found on the other side of this page.

DIAGNOSIS CHART

THE MAGNO-ELECTRIC VITALIZER

OFFICE OF

The THOMAS A. EDISON, Jr. CHEMICAL COMPANY

NOS. 14-16 STONE STREET,

New York, U. S. A.

NOTE.—*By filling out carefully and explicitly the blank spaces below, you will enable us to regulate the Vitalizer to suit your special requirements.*

.....

.....*Married or Single*.....

Weight.....

Occupation (Indoor or Out) .....

Present Condition and Chief Symptoms.....

.....

.....

.....

What treatment already taken, if any.....

.....

What particular disease or condition do you wish to treat by means of the Vitalizer? .....

.....

.....

ORDER FORM ON THE OTHER SIDE.

Mr. Charles Edison
Hotchkiss School
Lakeville, Conn.

Mr. John F. Miller
Glenwyn Park 4
Bangor, N.J.
Grace 2
Mother 4
Miss Thompson - 1
Byn Mawr - 3
Mrs. Barr - 4 Mrs. Hainsworth
" Yardley - 5 " Mack - 7
" Hathaway - 6 Bradshaw - 8
" Hung 9
Mother - 2 - Dia - 2.

John 1
Mrs. Barr 2
" Yardley 3
" Merck 4
" Brown 5
" Perine 6
" Swinton 7
" Hawksworth 8
Gould 10.
" S. Colgate 2 doz.
" W. Swinton " " — 11.
" Whitehouse " " 19.
" Franks 1 box
" Runke box 20. —
" Jenkins — 2 doz.
Mlle Lancon 2 doz.
Inman's Ex. — 1 box.

Bryn Mawr 2 boxes 2
Julie — 1 box —
Cozzens — 1 box 1
Kung — " " —
Mrs. Kidd — " " 2
Boquelette — " " 3
Roulands — " " —
Romigue — 1 " —
Bradshaw 1 box
Blankenship
Mrs. Nichols
Mrs. Garrison 2 doz
" Barry 2

Mr. H. Miller 12
" Dyer 13
" Mallory 14
" Mason 15
" Blyssworth 16
" Weber 17
" Randolph 18
4 Mrs. Freddie Ott 1
Mr. John Ott 1
Miss Julia Kocher
11 Condit Terrace
Mr. Chas. 2 W.O.
Mr. J. F. 4
" L. Miller 4
Miss G. " 2
1 — Miss Minnie McCarthy
56 Winthrop Ave. Renne
c/o Mrs. David Sullivan

Gregory
2 Cooper
6 Plumier
Mrs
2 Morton
2 Chaffee
1 —
Mrs. McGowan
126th St + St Nicholas
Mrs. Bruch

E. Pers

This is your entry as it appeared in the last edition of The Blue Book.
Please make corrections and return it to us as soon as possible.
Dau Publishing Co., 54 W. 22nd St., N. Y.

—*Information Wanted.*—

Name of head of family,
Married?
Home Address,
Summer Residence,
Wife's maiden Name,
Receiving Day,
Other members of family over 16 years of age.

Edison, Mr. and Mrs. Thomas A. "Glenmont," Llewellyn park, W. O.
Mrs., see Miller.

Miss Madeleine Edison
Mr Charles Edison

Mr - 8-17-

Mr - 4-31-

DAU PUBLISHING COMPANY:

You may deliver to me when published one copy of The Blue Book, *Price* $3.00.

Name Mrs. Thos. A. Edison

Address Orange, N. J.

Allen

1908. Edison, T.A. - Financial (D-08-15)

This folder contains correspondence and other documents relating to Edison's personal investments and other financial interests. Included are letters from J. P. Morgan & Co. pertaining to bond transactions and itemized trial balances and statements of account for the period 1890-1908.

Approximately 10 percent of the documents have been selected. The items not selected consist primarily of routine correspondence and receipts.

Detail of Ledger Balance as of January 25, 1908

Notes Receivable Account

< Debits >

			$
1890 Mar	28	Edison United Phonograph Co	12,500.00
1891 May	29	" " " "	6,250.00
1900 Nov	1	New Jersey & Penna Concentrating Works	334,111.01
1903 May	20	Marconi Wireless Telegraphy Co	30,000.00
1905 Feby	28	J. M. Samsden Jr	2,025.00
1907 Nov	6	Edison Portland Cement Co	5,000.00
"	12	W. P. Reid	3,500.00
"	16	Edison Portland Cement Co	5,000.00
"	26	" " " "	5,000.00
Dec	1	" " " "	5,000.00
1908	21	" " " "	5,000.00
Jan	1	Warlan Page	7,000.00
"	1	Edison Portland Cement Co	640,000.00
"	6	" " " "	5,000.00
"	13	" " " "	$ 5,000.00
			1,070,386.01

< Credits >

			$	
1903 May	20	By E. H. Lewis < Journal #9 Folio 78 >	6,000.00	
1904 Nov	5	" Cash Lan Ap > Marconi Wireless Tel Co	4,800.00	
1905 Nov	1	" " < " " > " " " "	4,800.00	$
1906 Nov	1	" " < " " > " " " "	4,800.00	20,400.00
		Balance Jan 25/1908		$ 1,049,986.01

Trial Balance

March 1st 1908

Note	Amount	Account	No.
	2652780	Cash a/c	
	1056713115	Edison Storage Battery Co	
	89982298	Edison Portland Cement Co	
	182087677	N. J. and Penna Concrete Works	
	324912472	Gifts a/c	
	139939.46	Thomas A. Edison	
	529200	Wm L. Edison	
	456367	Thomas A. Edison Jr	
1/31·1904	5704588	Mrs Thomas A. Edison	
	87517	Petty Cash a/c	
	135828	General Electric Co (Fluorescent Lamp)	
	7823064	Patent a/c	
	1049986601	Notes Receivable	
	36658	Roll Contract Expense	
	2715	Experiment on Colored Photography	#1983
	3972	Experiment on Wireless Telegraphy	#1980
	54092	Changes on 30 HP Mors Auto	#1978
	10149	Drawings for Changes on 45 HP Mors	#1977
	40669	Repairs on 45 HP. Mors	#1975
	23615	Fluorescent Experiment	#1973
	17445	Experimental Work on Coloring Cements	#1970
	42452	Drawings for Model House for Moulds	#1969
	22361	Experiments on filaments in Incandescent Lamps	#1963
	12855	Telephone Repeater by Induction	#1964
	33039	Experimental Work on Special Dynamo	#1954
	4247	Experimental Research on the Edison Effect in Incandescent Lamps	#1953
	46503	Experiment on Radio activity of Uranium	#1949
	2759	attachments for Microscope to Crystalize Chemicals in Magnetic Field	#1940
	23245	Experiments with Vacuum Deposits of metal	#1939
	21612	Making Commutatorless Dynamo	#1935
	210778	Making Model House	#1934
	161685	Photographing Scintalation of Electric Spark	#1930
	17951	Making 1000 Test Cells	#1922
	97596	Cable Experiment	#1919
	80714	Experiment on Fluorescent Salts for New Lamp	#1914 and 1915
	81696	Changing Lansden Electric Tonneau	#1617
	55	Randolph Perkins, Receiver of N. J. and of Pa. Concrete Works	
	15000	M. Doyle	
	13416	Sibley Quarry Co	
	12106	Benson Mines Co	
	00000	W. E. Gilmore	
	15887	F. L. Dyer	
	68975100	Edison Storage Battery Co Stock	
	7009900	Edison Storage Battery Co Bonds	
	500000	The Pohatcong Railroad Co	
	32509	J. M. Lansden Jr	
	1.23362660	Edison Phonograph Wks Bonds 5%	
Dec	1500	Thomas A. Edison Jr (Farm Rental)	
	391738457	Carried forward	
	391738457		

New Ledger

Ledger	Amount	Account
	3917384.57	Brot Forward
New Ledger	272517.6	Library a/c
	155666.0	Stock a/c
	60196.16	Machinery and Tools
	141540.6	National Phonograph Co
	7011.7	Edison Mfg Co Laboratory a/c
Nck?	222943.8	J. C. Reiff
	899.5	Cryder & Co
	694953.1	Edison Mfg Co (General a/c)
	500.0	Mrs Lena M. Doyle
	80.0	Henry Martin
	37000.0	Pohatcong R.R. Co Right of Way
	4.0	P. Brady
	4.5	J. Wenzel
	50000.0	The Pohatcong R.R. Co Stock
	10856.0	Taxes
	20607.4	Office Furniture
	340.0	Miss E. J. Mc Sweeney
	14525.0	Aultman Miller and Co Claim
	11982.5	Silver Lake Taxes
	839.8	F. P. Ott
	6748.74	N.Y. Insurance, Taxes, Interest Etc
	3489.7	Silver Lake Insurance
	207969.8	Mining Exploration Co of N. J.
	49550.8	E. H. Johnson
	96080.0	Limestone Real Estate (Rauh Property)
	330794.5	Northern Pacific R. R. Co 4% Prior Lien Bonds
	121.6	J. V. Miller
	80000.0	Pike adding Machine Co
	571062.5	Union Pacific R.R. Co 4% Bonds
	62.3	W. H. Miller
	78.4	P. Weber
	12.5	W. F. Nehr
	62.3	J. F. Ott
	12.4	A. Wurth
	675540.6	Florida Laboratory
	7730.0	Life Insurance
	31.1	J. W. Aylesworth
	17.6	R. A. Bachman
	18077.9	Insurance a/c
	10000.0	Fowles and Hull
	22112.5	J. P. Morgan and Co
Old Ledger	200.0	Analyzing Florida Plants for fertilizing Properties #1827
	13336.5	Changes on Pan American Auto #1799
	48.8	Making Fire Extinguishing Gun #1931
	104040.0	Edison Portland Cement Co Coupons
	1014.0	Experiment on Chalk Reproducer #1917
	186.9	Gasolene Fire Extinguisher Experiment #1916
	4367719.84	

Abt Ledger

	4	3	6	7	7	1	9	8	4		Brot forward
	4	3	6	7	7	1	9	8	4		
			3	0	3	0	7	9	8		N.Y. Central & Hudson R.R.R. Co 3½% Bonds
		3	6	2	1	9	0	9	6		Edison Portland Cement Co Bond
					4	5	2	7			Heating Cobalt ores for Radium #1747
				1	2	7	5	0	3		Radium Experiments #1520
Cyl.			1	3	4	1	3	5	0		Foreign Storage Battery Co
					2	1	3	5	0		Dunderland Iron Ore Co
*				3	2	5	0	0	0		Burlington Real Estate
					3	7	5	0	0		Charles G. Burrows (Loan)
						2	1	8	9		Charles Edison
						6	4	1	6		Edison Portland Cement Co Bond & Revenue
				1	0	0	0	0	0		Llewellyn Park Improvement Co Stock
			7	4	7	8	8	5	4		Lake Shore & Mich So Ry 3½% Regd Bonds
				1	2	0	0	0	0		Milan Ohio, Real Estate
				5	0	0	0	0	0		Florida Real Estate
					1	0	0	0	0		American Newsboys Co Preferred Stock
					1	0	0	0	0		Golf Land Co of Essex Co Stock
		2	4	1	5	0	7	6	3	1	Edison Portland Cement Co (Common Stock)
			1	1	3	7	4	3	3	8	New York Real Estate
						3	8	8	5	5	Thorbard & Candell
					9	6	9	1	5	0	Edison Iron Concentrating Co
				5	3	0	0	0	0	0	North American Transportation & Trading Co Stock
				1	3	2	0	0	0	0	Mining & Exploration Co of N.J. Stock
							4	5	7	6	H. E. Dick
			4	2	2	0	2	8	1	2	Edison Portland Cement Co Preferred Stock
									1	0	0	Dunderland Iron Ore Co Ltd Ordinary Stock
				3	1	5	5	0	0		Australasian Lt & Power Co Ltd Ordinary Stock
			3	1	8	0	0	0	0		New York Concentrating Works Stock
				9	0	3	8	0	0		Edison & Swan United Electric Light Co "B" Shares
		1	6	7	6	8	8	3	0	0	N.J. & Pa Concentrating Works Stock
						2	5	3	0	0	Edison Telephone Co. Europe Stock
				3	1	6	1	0	0		Australasian Lt & Power Co Ltd Deferred Stock
		2	2	7	2	4	1	0	0		Edison Phonograph Works Stock
			1	1	8	5	6	0	0	0	Edison Phonograph Works Trust Stock
					9	1	0	0	0	0	Edison Iron Concentrating Co. Stock
		2	2	8	5	4	0	0	0	0	Edison Ore Milling Co Ltd Stock
				4	5	0	1	4	1	6	Bloomfield & Belleville Real Estate
				1	6	7	0	0	0	0	Edison Spanish Colonial Light Co Stock
					8	0	0	0	0	0	Mineral Collection
						1	2	5	0	0	Orange Club Bonds
			1	1	8	2	0	8	2	8	Real Estate & Buildings - Orange Laboratory
				6	6	9	6	4	4	6	C. R. Baird
						4	7	2	9	9	Edison - Saunders Compressed Air Co
					7	5	0	0	0	0	Edison - Saunders Compressed Air Co Stock
				1	1	5	7	4	2	6	Silver Lake Buildings Machinery & Tools
					9	0	1	9	7	3	Menlo Park Lands
			5	0	0	0	0	0	0	0	Edison Mfg Co Stock
	1	0	9	1	9	3	0	2	4	5	Carried forward
	1	0	9	1	9	3	0	2	4	5	

	10919302 45	Brot forward	
	10919302 45	Charles Stilwell	682500
		New Jersey Patents Co	25702079 1
		General Expense	930199
		Royalty on Rolls	51288
		Gilmore W.E.	1063796
		New York Concentrating Works	187399
		Edison Phonograph Wks Dividend	899703
		Natl Phonograph Co Salary a/c	1476904
		Edison Phonograph Wks Salary a/c	1476976
		Interest a/c	1527788
		Profit and Loss	661902729
		Silver Lake Rentals	1450000
		Ewald Stulpner	26344
		Edison Phonograph Works	19891
Oct 07		American Bell Telephone Revenue	500000
		L. Bamberger and Co	796
		James S. Barron and Co	450
		Herman Boker and Co	3659
		Banister and Pollard Co	1696
		Crew Levick Co	3530
		James A. Cox and Co	6825
		Colts Express	125
		Eimer and Amend	1765
		C. A. Goldsmith	50
		R. M. Hollingshead Co	450
		Hammacher-Schlemmer & Co	1335
		W. S. Mallory	20000
		Manhattan Electrical Supply Co	171
		Morrison Foundry Co	7505
		George Murphy Inc	575
		National Press Intelligence Co	5355
		Public Service Corporation of N.J.	3015
		Roe and Conover	6216
		Standard Oil Co	4731
		Simmons Pipe Bending Works	2308
		The Scientific Shop	35600
		United States Express Co	1109
		West Orange Water Co	2475
		D. Van Nostrand Co	100
		Western Union Telegraph Co	1522
		Wells Fargo and Co Express	1933
		Western Electric Co	2202
		E. de Haën	4622
		Brandon Bros	216560
		Electro Chemical Publishing Co	700
		Brown and Sharpe Mfg Co	3239
		Charles Cooper & Co	240
		General Electric Co	2690
	10919302 45	Carried forward	92825485 57
	10919302 45		92825485 57

1 0 9 1 9 3 0 2 4 5	Brot forward	9 2 8 2 5 4 8 5 7
1 0 9 1 9 3 0 2 4 5	J. J. Hockenjos Co	8 0 5
	Wm Jessops and Sons	8 4 4
	Pratt and Whitney Co	8 1 2
	C. B. Smith and Co	1 6 0
	John H. Wood	1 9 2 1 9
	James Crowell	3 8 2 2
	Grout Bros Automobile Co	1 0 5 0
	George Healy	2 1 0 0
	H. W. Johns-Manville Co	4 5 0
	Keuffel and Esser Co	8 0 9
	National Oil and Supply Co	2 5 8 2
	Postal Telegraph Cable Co	5 0
	Phosphor Bronze Smelting Co	1 1 8 6
	Williams and Peters	6 9 0 3 1
	Brentanos	4 9 5
	Thomas A. Edison Trustee	5 7 2 5 6 8
	Hahne and Co	4 5 0
	Mrs M. Rooney	1 0 5 8 3
	Watts-Campbell Co	1 4 2 0
	Worcester Envelope Co	7 3 6
	Wm H. Hasey	6 7 5
	Pratt and Washburn Refining Co	2 0 1 0
	Estate of E. R. Ladew	7 0 8 2
	Heller Bros Co	5 6 4
	Mc Dougall and Potter Co	1 1 0 0
	Ferdinand Venino	1 3 2 8
	A. G. Butler	1 6 2
	Baker Printing Co	3 5 0
	The A. and F. Brown Co	2 0 4 3
	D. Delany and Son	2 9 7 0
	Peter A. Frasse and Co	1 0 9 5
	H. E. Fitzmaurice	2 2 7 5
	Wm J. Faul and Co	3 0 0
	International News Co	9 0 0
	New York and New Jersey Lubricants Co	1 7 2 0
	Orange Awning Co	6 0 0
	O'Brien Electric Light Co	2 1 3 7
	Orange Carriage Co	1 1 7 0
	Orange Auto Garage	3 2 5
	E. G. Ruehle and Co	2 4 5 0
	Society of Chemical Industry	6 1 5
	United States Electrical Tool Co	5 8 5 0
	Western Electric Instruments Co	4 8 7
	A. H. Williams	6 0 0
	Van Wagenen and McNab	1 7 0 0
	L. Schneider	4 0
	Proprietors of Land in Llewellyn Park	7 5 0 0
1 0 9 1 9 3 0 2 4 5	N. Y. Real Estate "Rental a/c"	9 2 8 9 9 2 0 7 7
		6 7 5 0 0 0

10919302 45	Brot forward	92966707 77	
10919302 45		92966707 77	
	National Phono. Co (Foreign Dept)	950	
	Henry Maurer and Son	235	
	Kennedy Valve Mfg Co	325	
	Hay Foundry Iron Works	1855	
	General Acoustic Co	5000	
	Fort Myers Press	150	
	Joseph Dixon Crucible Co	900	
	Carborundum Co	1000	
	Civics Club of the Oranges	800	
	Committee of One Hundred	10000	
	Henry Anderer	800	
	Golf Land Co Essex Co Dividend	1000	
	Lake Shore and Mich So. Ry Bonds Revenue	262500	
	Edison Mfg Co Dividend	3000000	
	Edison Phono Wks Bonds Revenue	260861	
	Union Pacific R.R. Co " "	784000	
	Northern " " " " " "	166000	
	N.Y. Central & H.R.R.R. Co " "	201250	
	Edison Storage Battery Co " "	411000	
	N.Y. Tenements House Revenue	3805	
	Edison Ore Milling Syn. Directors Fees	68970	
	Patents a/c	146750562	
	Mortgage a/c	7725000	
	Edison Ore Milling Syndicate Stock	2467922	
	H.E. Dick Foreign Compressed Air Patents	123221	
	Lansden Co	15062	
10919302 45		10919302 45	

new Ledger

old Ledger

TAE - Frien L - Insull

EDISON BUILDING,
139 ADAMS ST. CHICAGO, ILL.
CABLE ADDRESS: "INSULL, CHICAGO."

JUN 1 - 1908

Chicago, May 28, 1908.

Thomas A. Edison, Esq.,

Care Edison's Laboratory,

Orange, N.J.

My Dear Edison:

I note your memorandum at the foot of the letter which I sent you. When the Metropolitan Street Railway Company's General Mortgage Collateral Trust 5 per cents were bought, the matter was submitted to you and approved by you. It is so long ago, that you probably have forgotten about it.

Yours sincerely

Samuel Insull

TAE. Sorin Co.

EDISON BUILDING,
139 ADAMS ST. CHICAGO, ILL.
CABLE ADDRESS: "INSULL, CHICAGO."

Chicago, June 2, 1908.

JUN 4 - 1908

Thomas A. Edison, Esq.,
Care Edison's Laboratory,
Orange, N. J.

My dear Edison:

I received the authority to the Farmers Loan & Trust Co. to deposit the $15,000. of collateral trust 5% bonds of the Metropolitan Street Railway Company, signed by yourself and Mr. Batchelor. I have also received from Mr. Batchelor a telegram as follows:

"Do not sign letter. Send back to me. Parsons advises not putting in."

I, therefore, have not signed the letter but have returned it to Mr. Batchelor as the understanding was that we should sign it subject to Mr. Hinsdill Parsons' approval and he does not approve.

Yours truly,

Samuel Insull

J.P. MORGAN & CO.
Wall St Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
MORGAN, HARJES & CO.
Paris.

New York. June 10th, 1908.

Rec'd
JUN 11 1908
Ans 6/12/08

Thomas A. Edison, Esq.,

O r a n g e,

New Jersey.

Dear Sir:-

As requested in your favor of the 9th instant, we hand you herewith statement of account to date, showing balance of $31,142.50 to your credit. We also enclose list of securities held for your account.

Yours very truly,

J.P. Morgan & Co

O.K. H.S.M.

OK Let them buy the balance if they cannot will give new prices —

ENCLOSURE

[ENCLOSURE]

Lak

Dr. Mr. Thomas A. Edison, in account current with J. P. MORGAN & CO., Cr.

1908 April	28	To	25000.	N.Y. Central & H.R.R.R. Co	3½%	Bonds @	89¾ & 4/8	22468	75	Jal	1907 Dec	31	By Balance as per a/c rendered	2211 25
	"	"	10000.	Union Pacific Ry Co	4%	"	100⅜	10050		Jal	1908 April	27	" Cash	100000
	"	"	20000.	West Shore R.R. Co	4%	"	100½	20125		Jal	May	1	" "	50000
	29	"	5000.	"		"	"	5031	25			15	" "	100000
	30	"	2000.	"		"	101	2022	50	N.J. Pat				
	"	"	5000.	"		"	101¼	5068	75	N.J. Pat.				
	"	"	7000.	N.Y. Central & H.R.R.R. Co	3½%	"	89½	6273	75	N.J. Pat.				
May	1	"	7000.	Nor. Pacific Ry Co Prior L.	4%	"	100⅝	7052	50	N.J. Pat.				
	4	"	5000.	N.Y. Central & H.R.R.R. Co	3½%	"	88⅝	4437	50	Natl.				
	"	"	5000.	Union Pacific Ry Co	4%	"	100¾	5043	75	EPW				
	"	"	5000.	West Shore R.R. Co	4%	"	101	5056	25	Natl.				
	5	"	10000.	Nor. Pacific Ry Prior Lien	4%	"	100⅝	10075		N.J. Pat 1000,				
	6	"	10000.	"		"	100½	10062	50					
	7	"	11000	"		"	100⅝	11082	50	3mo Jal. EPW				
	18	"	10000.	"		"	101¼	10137	50	5000 EPW				
	"	"	25000.	Union Pacific Ry Co	4%	"	101½	25406	25	8000 N.J. Pat.				
	"	"	10000.	N.Y. Central & H.R.R.R. Co	3½%	"	89¼	8937	50					
	19	"	2000.	Nor. Pacific Ry Prior Lien	4%	"	101¼	2027	50					
	20	"	2000.	West Shore R.R. Co	4%	"	102	2042	50					
	"	"	5000.	N.Y. Central & H.R.R.R. Co	3½%	"	90	4506	25					
	21	"	13000.	Nor. Pacific Ry Prior Lien	4%	"	101¼	13178	75					
	"	"	7000.	West Shore R.R. Co	4%	"	102	7148	75					
	25	"	1000.	"		"	101¾	1018	75					
	"	"	5000.	"		"	101⅞	5100						
	29	"	10000.	"		"	102	10212	50					
June	2	"	3000.	Union Pacific Ry Co	4%	"	99¾	2996	25	Jal.				
	4	"	5000.	N.Y. Central & H.R.R.R. Co	3½%	"	90	4506	25	Jal.				
	"	"	Balance					31142	50					
								252211	25					252211 25
											June	4	By Balance	$ 31142 50

200,000.00 J.A.E.
30,000.00 N.J. Pat. Co.
10,000.00 Natl. P. Co.
10,000.00 EPW Nos
250,000.00

E.O.E.

New York, June 10. 1908

J. P. Morgan & Co.

42,000 Union 14000 — 57000 —
62,000 N.P. 63,000 —
57,000 N.Y.C. 62,000 —
62,000 W.S. 62,000 —
225,000 (6) 244,00

194
12
206

S

J.P.MORGAN & CO.
Wall St Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
MORGAN, HARJES & CO.
Paris.

New York, June 15, 1908.

Rec'd JUN 23 1908

Ans JUN 23 1908

Buy UP 102 —
NYC at 92 —
Edison

Thomas A. Edison, Esq.,

Orange, New Jersey.

Dear Sir:-

We have your letter of the 12th instant. Union Pacific 1st 4s are offerred, $10,000. at 102 1/4. We have still $15,000. to buy on account of $25,000. order at 100 3/8, and $8,000. on account of $8,000. order at 100 3/8.

New York Central 3 1/2s are offerred, $10,000. at 92. We have still $5,000. to buy on account of $25,000. order at 90.

Yours very truly,

J P Morgan & Co

SHULTZ HOTEL CO.
O. R. SHULTZ, MANAGER
PUNTA RASSA
LEE COUNTY, FLORIDA

Rec'd Ans
JUN 19 1908

PUNTA RASSA, FLA., JUN 16 1908 190

Mr. H. F. Miller
Secretary.

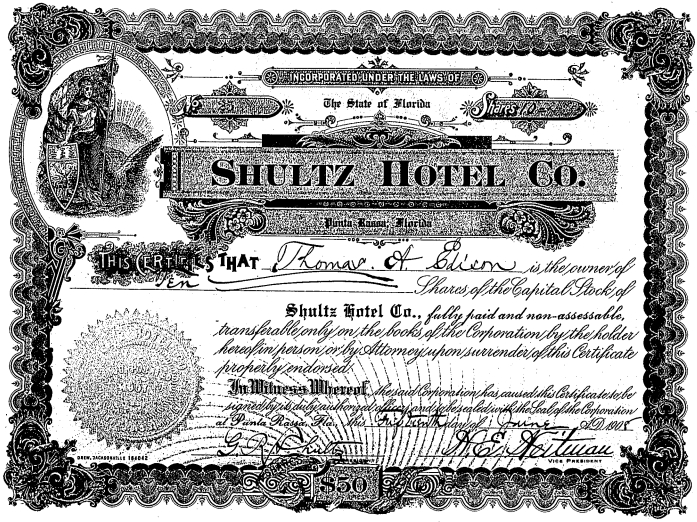
Dear Sir:

Yours June 10th with inclosure to hand, and as per your request I inclose the certificate of stock of the Shultz Hotel Co.,

Thank Mr. Edison for me, and I sincerely hope we will have the pleasure of having himself and family with us next winter.

I am yours very truly
O. R. Shultz

[ENCLOSURE]



INCORPORATED UNDER THE LAWS OF

The State of Florida

Shares 10

SHULTZ HOTEL CO.

Punta Rassa, Florida

THIS CERTIFIES THAT Thomas A. Edison is the owner of Ten Shares of the Capital Stock of

Shultz Hotel Co., *fully paid and non-assessable, transferable only on the books of the Corporation by the holder hereof in person or by Attorney upon surrender of this Certificate properly endorsed.*

In Witness Whereof, *the said Corporation has caused this Certificate to be signed by its duly authorized officer and to be sealed with the Seal of the Corporation at Punta Rassa, Fla. this Fifteenth day of June A.D. 1915*

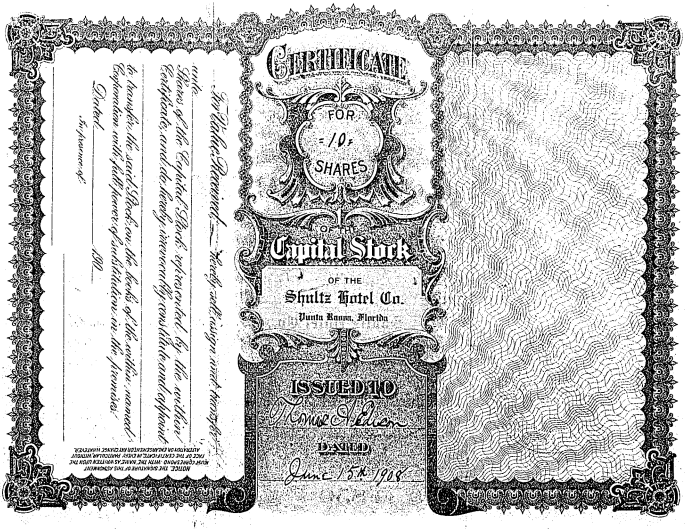
G. R. Shultz — A. E. Hartman

VICE PRESIDENT

NEW, SACKSVILLE 1904-02

$50

[ENCLOSURE]


CERTIFICATE
FOR
10
SHARES
OF THE
Capital Stock
OF THE
Shultz Hotel Co.
Punta Rassa, Florida
ISSUED TO
Thomas A. Edison
DATED
June 15th 1908
For Value Received, hereby sell, assign and transfer
unto
Shares of the Capital Stock represented by the within
Certificate, and do hereby irrevocably constitute and appoint
to transfer the said Stock on the books of the within named
Corporation with full power of substitution in the premises.
Dated 190
In presence of:
NOTICE: THE SIGNATURE OF THIS ASSIGNMENT
MUST CORRESPOND WITH THE NAME AS WRITTEN UPON THE
FACE OF THE CERTIFICATE, IN EVERY PARTICULAR, WITHOUT
ALTERATION OR ENLARGEMENT OR ANY CHANGE WHATEVER.

Dr. Mr Thomas A Edison in account current with J. P. MORGAN & CO., Cr.

1908 June	23	To	$5000 Union Pac Ryles 1st 4s	@ 102 & 1/8	T.A.E.	✓	5106	25	1908 June 4	By Balance	✓ 31142 50
July	6	"	5000 N Y Cent & H R R R 3½s	@ 92 & 1/8	T.A.E.	✗	4606	25			
	"	"	8000 Union Pac Ryles 1st 4s	@ 101 & 1/8	T.A.E.	✓	8090				
	"	"	1000 " " 1st 4s	@ 101 & 1/8	T.A.E.	✓	1011	25			
	7	"	Balance				12328	75			
						$	31142	50			$ 31142 50
									July 7	By Balance	$ 12328 75

TAE

O.K. H.F.M.

— E & O E — New York July 7th 1908

J. P. Morgan & Co

1908. Edison, T.A. - Real Estate (D-08-17)

This folder contains correspondence and other documents relating to the purchase, rental, and sale of land and buildings. Included are letters concerning property in Menlo Park, Glen Ridge, and Orange, New Jersey; and in New York City and Iona Island, New York. Among the items for 1908 are a description of laboratory buildings rented for Charles L. Brasseur and an appraisal of property and capital improvements at the storage battery plant in Glen Ridge, New Jersey.

Approximately 60 percent of the documents have been selected. The items not selected include unsolicited offers of land for sale, routine correspondence regarding upkeep, and documents that duplicate information in selected material.

RECEIVED
APR 8 1908
Gen'l Mgr's Office
Ans'd.....

1908 M.P. - File

New York, April 7, 1908.

William Gilmore, Esq.,

Orange, N. J.

Dear Sir:-

As you have probably learned from Mr. Dyer, I have selected as a laboratory, a three-story frame house with barn on plot 250 x 300, situated near Highland Ave. station and almost at the terminus of the Cross-town trolley.

The house has steam heat and gas. It has electric lighting, but the wiring must be done over again in such rooms as needed, as the Company will not turn the current on if it is left in its present shape. The rent is $720 plus water taxes and the house can be leased for one year with privilege of renewal. I understand an option can be had for the purchase of the property, price $12,000, of which $1,000 can be paid cash and $11,000 can be left on a 5% mortgage.

The barn is in very bad condition. We are at liberty to convert it into a studio with dark rooms, etc. and I recommend that this be done as I believe the cost of the necessary changes will be less than the rental of a separate studio in New York, $420.

The house itself is in fairly good condition and can be put in shape for our purpose at a trifling cost. It is far from the road and therefore as free from dust as possible and we will not be bothered by neighboring machinery, as we would be in lofts

New York, 190

W. G. #2. April 7, 1908.

in New York or Newark. Moreover, having a height of three stories, we can, if necessary, experiment with the "shot-tower" principle of making spheres, as suggested by Mr. Edison. Its one objectionable feature is, that it is not fenced in, but taking it all in all, it is much more satisfactory than anything else we have been able to find and very much cheaper than equivalent accommodations could be had in New York or Newark.

Mr. Evrard and his wife will live in the house and will pay rent. Mr. Dyer suggested $15 per month, which I think is fair. If I decide to keep a room there, to avoid going home every day, I will pay my share of the expense. The cost of maintenance will include gas for steam, electric power, coal, telephone and a monthly allowance for cleaning.

I enclose a list of necessary material most of which is urgently needed.

I remain,

Yours very truly,

Thos L Brassour

[FROM FRANK L. DYER?]

July 22nd,1908

Mr. W. F. Mallory, Vice President,

Edison Portland Cement Company,

Stewartsville, N.J.

Dear Mr. Mallory:

I was informed the other day by Mr. Knight that a State Inspector had called upon him with a complaint that dynamite was stored in the old shed at Menlo Park. Mr. Knight did not know how much stuff there was. Upon bringing this matter to Mr. Edison's attention he suggested that you should have some one go down to Menlo Park and arrange to have the dynamite sent up to Stewartsville, using of course all necessary precautions as to safety.

As I recall his instructions on this point they included the removal of the caps before shipment.

Yours very truly,

GENERAL COUNSEL

AS

Chemicals

Form 280 NATIONAL PHONOGRAPH COMPANY

July 30,1908.

Herbert W. Knight, Esq.,
Prudential Building,
Newark, N.J.

Dear Mr. Knight:-

In reference to the report that dynamite is in the old Laboratory building at Menlo Park, I find that there are about 100 pounds of dynamite there, but it belongs to Mr. O'Connel, the caretaker, and not to Mr. Edison. I suggest that you take up this matter with Mr. O'Connel and see that the stuff is removed.

Yours very truly,

President.

WLD/ARK.

TAE, Inc. - Org.

John F. Doyle & Sons

REAL ESTATE,

No. 45 William Street.

JOHN F. DOYLE.
JOHN F. DOYLE, JR.
ALFRED L. DOYLE.
CABLE ADDRESS "TENDUNCH"

SPECIALTY
MANAGEMENT OF ESTATES
TELEPHONE CONNECTION

FRANK L. DYER.
AUG 3 1908
RECEIVED

New York, August 1, 1908

Frank L. Dyer, Esq.,

c/o National Phonograph Co.,

Orange, N. J.

Dear Mr. Dyer,-

Have you had a chance to estimate on the improvements of #10 Fifth Avenue, as our party is very anxious to know what your figure will be.

Thanking you for the information,

We are,

Very truly yours,

John F. Doyle & Sons

(Form 239)

NATIONAL PHONOGRAPH COMPANY

August 6,1908.

Messrs. John F. Boyle & Sons,
45 William Street,
New York, N.Y.

Gentlemen:-

In reference to the property, No. 10 Fifth Avenue, I find that the original cost, together with the cost of the renovations, are such that the present price should be placed at $175,000. This offer is merely tentative, but I believe if accepted promptly a sale could be made. Of course, with the new Hudson Tunnel Station so near the building, the price of property of this kind may in the near future materially advance, and for this reason the figure quoted may be increased if the conditions change.

Yours very truly,

FLD/ARK.

President.

note that the name should be "Boyle"

Legal

JOHN E. HELM
CABLE ADDRESSES
HELM NEWARK NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 768 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT
TELEPHONES
962 NEWARK, N. J.
5050 CORTLANDT, N. Y.

Newark, N.J. September 22, 1908.

11 28 1908
Aug 9/29

Thomas A. Edison, Esq.,
West Orange, N.J.

Dear Sir:-

We beg to advise you of the receipt of enclosed letter and notice from Mr. Howard Scandell, of Iona Island, New York.

Yours very truly,

Say I guess I will let the state cut brush & Helm & Knight change it to me
E

[ENCLOSURE]

Mountville N.Y.
Sept 14th 1908

Helm & Knight
Newark N.Y.
Dear Sir

I have been informed by the Comr of Highway to notify you about the brush along the highway and would like to know wether you want me to go ahead with it or let them apoint some one to clear them away

Yours
Truly

Mr Howard Scandell

P.O. Long Island
N.Y.

[ENCLOSURE]

WANT BRUSH CUT

STATE OF NEW YORK
STATE ENGINEER AND SURVEYOR

ALBANY, June 6, 1908

JOHN K. VAN VALOR,
Highway Comr.
Stony Point, N. Y.

In re. inspection

Dear Sir:- I have before me inspection report of your town, made by a representative of this department, in which the inspector states that you are carrying out your agreement between the town and yourself in every particular and are doing good work on the roads. I am pleased to learn that you are fulfilling your part of the agreement.

The inspector states that not all of the brush was cut last year. If the brush is not all cut this year by the 1st of September, it will then be your duty to cut it and have it charged up to the property owners.

Very truly yours,
FREDERICK SKEENE,
State Engineer and Surveyor

Times Print, Haverstraw, N. Y.

FORM 47A

TRADE MARK

Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
HODGE H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
WILLARD P. HEID, SECRETARY
H. P. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

October 19, 1908.

Harry -
find out what we paid for property at 1st & also cost of additions & boiler & forming [illegible] 1908 so I can answer this time separate

Dear Mr. Edison:

During the excursion on Oct. 10th one of the party asked me what you intended to do with the property and plant at Glen Ridge and I told him that ~~which~~ while so far as I knew there was no immediate use for it, ~~that~~ that we have several plans under consideration and I believed that we would soon be able to start it up. He then told me that some of the local people would like to purchase it if the cost was not too great, and the enclosed letter is undoubtedly the result of that conversation. I would be glad if you would let me know at what price you would sell the property, and what cash payment you would require and the amount of the mortgage and rate of interest.

The gentleman who was talking to me intimated that if a fair figure could be had on the property that some of the local people would chip in and buy it, so to get rid of manufacturing in Glen Ridge.

Yours very truly,

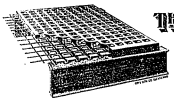
WSMallory
V. P.

WSM-RBS

ENCLS:

[ENCLOSURE]

PHONE 1409 & 1410 CHELSEA.



VAULT LIGHTS.

THE BERGER MFG. CO.

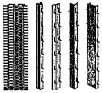
VAULT LIGHTS.

PRONG LOCK STUDS AND FURRING.

FERRO-LITHIC AND MULTIPLEX PLATES.

METAL LATH.

STEEL CEILINGS.



PRONG LOCK STUDS.

SOUTHEAST COR. OF 11TH AVE. & 22ND ST.

FIREPROOFING DEPARTMENT.
L.N.GROVE, Mgr.

NEW YORK. Oct. 15, 08.

Mr. W. H. Malory,
Edison's Laboratory,
Orange, N. J.

Dear Sir:-

Subject: Old Building used for Experimenting Storage Batteries, Glen Ridge, N. J.

There are a number of citizens interested in having this old building removed and the idea is, if the cost is not too great, to continue Sherman Av. through that section to Bloomfield Av. and will ask you to make the lowest price for this property, also send a sketch of the dimenions and would ask you if you would want all cash or whether you would accept a payment down and the balance on mortgage.

Kindly let us know by return mail, and oblige

Yours truly,

L N Grove

OCT 18 1908

Mr Edison
Note & file at
Orange
JR

November 2, 1908.

file NOV 3- 1908

Mr. L. N. Grove, Mgr.,
Berger Manufacturing Co.,
11th Ave. & 22nd St.,
New York, N. Y.

Dear Sir:

Replying again to yours of October 15th, would state that I have been unable to get any price from Mr. Edison on the property at Glen Ridge until Friday last. I find that the original cost of the property, plus the new buildings built, including the engines, boilers, elevator, heating appatatus, wiring, etc., to date, are such that Mr. Edison would not care to sell the property as it stands for less than $45,000.00.

I also learned that he has plan in prospect for the property and expects in the next few months to put it in operation again in connection with the storage battery work, using it probably in the manufacture of business wagons, so he says that if your friends and yourself desire to buy the property he would want some decision within the next thirty days, to give him time in case you decide to take it, to make other arrangements for the new work.

Yours very truly,

WSM-RBS

V. P.

NOV 3 - 1908

Mr. Miller:-

The attached figures are net with ne general expense added and if Mr. Edison wants further details in regard to cost of the different engines, boilers, elevator etc. remaining at Glen Ridge I will get them up.

A. E. Pratt.

Last time Mr. Weber took this matter up with Mr. Edison he wanted the net figures.

Mallory this was you the information please return
E

[ENCLOSURE]

EDISON STORAGE BATTERY CO.

Glen Ridge Plant	Land, Buildings, Boilers, Engines, Elevator, Pipeing &c (not including dynamo still there)		
	(At time of purchase property was appraised at $48,000.00) (Land 15,000. Building $29000. Machy. 4000.)		
Paid Estate of P. Hayden For Real Estate & Buildings & alterations	May 1901	$ 17,416.67	(Old machy $1,583.33 total paid $19,000.00)
Paid for improvements on buildings and grounds to Dec. 31,1902		15,757.28	(at this date construction was finished and manfg. commenced)
Ditto from Dec. 31,1902 to date		4,640.63	
Boilers, Elevator Engines, Heating App. Wireing & W. C. App. to Dec. 31,1902		9,289.61	
Boilers, Pipeing etc. from Dec. 31,1902 to date		2,806.87	(Inc. B. & W. Boilers $936.00, stack & setting up,2 pumps &c
		$ 49,911.06	

Mr. Dyer:

In reference to the Bronx Property situation, the Edison Mfg. Co. have paid for the land and buildings, but the title stands in the name of Mrs. Edison. In my opinion this title should be transferred to Edison Mfg. Co., as it makes it very awkward in filing State and City reports. Under the present situation we are compelled to report this item as an Accounts Receivable, while our books show it as Real Estate and Buildings. If at any time we should be called upon to show our books, for any reason whatsoever, it would create unpleasant criticism. I do not know of any reason why title should not pass to Edison Mfg. Co., thereby allowing us to report truthfully our situation.

12/4/08.

A. Westee.

Menlo Park

JOHN E. HELM

CABLE ADDRESSES
HELM { NEWARK
NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 766 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
952 NEWARK, N. J.
7113 BARCLAY, N. Y.

Newark, N. J., December 5th, 198.

Harry F. Miller, Esq.,
Edison Laboratory,
Orange, N. J.

111
113
178

Dear Sir:-

Will you kindly send me a map of Mr. Edison's property at Menlo Park. We are informed there is evidence of trees having been cut down upon what appears to be Mr. Edison's property, and we desire to have this map in order to determine whether this be so or not before proceeding to take measures fixing the liability.

Yours truly,

HWK-HD

Herbert W. Knight

REFER TO THIS NUMBER
IN YOUR REPLY

93

Bronx

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. Wm. Pelzer: 12/11/08.

In reference to the Bronx property, I find that the property stands in the name of Mrs. Edison, although the property was paid for by the Edison Mfg. Co. Mr. Edison tells me that there was some legal reason, as he remembers it, for doing this. Can you give me any information on this point?

FLD/IWW F. L. D.

c/c Nyphonotrait
for sum both Mfg & Mfg Co

N P Co

WALDRON P. BELKNAP, PRESIDENT. MARTIN JOOST, VICE PRESIDENT. CLARENCE H. KELSEY, 2ND VICE PRESIDENT. FRANK BAILEY, 3RD VICE PRESIDENT.
CLINTON D. BURDICK, TREASURER. JOHN L. SHERWOOD, SECRETARY. GEORGE W. BAILEY, ASST. TREASURER. WILLIAM B. CLARKE, ASST. SECRETARY.

BOND AND MORTGAGE GUARANTEE COMPANY

OFFICES:
170 BROADWAY, NEW YORK.
175 BENSON ST., BROOKLYN.
160 FULTON ST., JAMAICA.

CAPITAL $3,000,000.

New York, Dec. 24, 1908.

Ans 1/4/09

B. & M. No. 21700.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

As arranged, we hand you herewith agreement in duplicate extending the mortgage for $75,000 covering premises 10 Fifth Avenue, to Jan. 11th, 1912, at 5%.

Please have Mrs. Edison execute these papers before a Master in Chancery and return both copies to us at her earliest convenience.

Very truly yours,

W. B. Clarke
Asst. Secretary.

WBC.
SFW.

1908. Edison, T.A. - Unsolicited Correspondence - Advice - General (D-08-18)

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on technical matters, or requesting his assistance in improving or promoting inventions. Also included are unsolicited letters from inventors about their work.

A sample of less than one percent of the documents has been selected. Most of the selected items contain Edison marginalia.

1 dis

#14

E. H. WOOLEY,
LAWYER.
403 Kansas Avenue.

Rec'd JUN 26 1908

Ans JUN 30 1908

Say there is a system at work in England

Kansas City, Kansas, June 2 3rd 1908

Thos A. Eddison utilizing the down hill

Dear Sir, power on Trolly Cars

In this city and K.C. Mo there are many hills down which the street cars coast. It has occurred to me that the power these cars produce might be utilized. Would it not be feasible to place a dynamo underneath or upon a car and connect with an axle so that the motorman could readily throw it in gear at the top of a hill and release it at the bottom of the hill and the electricity generated in the descent communicated to the trolley wire thus lessening the amount required to be supplied from the power station? If the idea is feasible it could be used in all hilly cities. I know nothing of the

E. H. WOOLEY,
LAWYER.
403 Kansas Avenue.

Kansas City, Kansas,

details necessary to accomplish the purpose if it can be done so I write you the suggestion knowing that you can quickly work out the details if it is practicable and leave it to you to do the fair thing by me if you make use of the suggestion.

At any rate please write me what you think of it.

Yours Truly
E H Wooley

Ideas #2

Reed & Ans
Jul 8 - 1908

July 1st 1908.

Portland Oregon

Your scheme would be getting something for nothing which appears impossible in these words

Mr. Edison

Dear Sir

I have read about your having storage, for Electricity for automobiles. And as you have done so much, I was thinking, could it be possible to have a dynamo, attached to the storage that would make the electricity to fill the storage.

In case the storage could not supply the machine, & dynamo why not attach the dynamo to the running gear, to keep the storage filled from the dynamo.

If it could be used on an automobile, why not on a street-car and do away with the poles.

And overhead wires. as you have storage for one hundred miles by using a dynamo and keeping the storage filled, you could run as far as you wanted to.

I do not know any thing about electricity but I thought this idea might work. I am a carpenter & builder by trade & work in the Coach Department of the O.R. & N. Car works.

Fred Kress,
#664 Kerby St. Sts. B.
Portland, Oregon.

Please answer)

21

JPR

#4

I am not familiar with RR signals
Why not see Charley Seldon Supt
Balgh B&O if there is anything in it
Baltimore Md July 3rd 1908.
I think he would help you

Rec'd JUL 6 1908
Ans JUL 7 1908

Mr Thos. A. Edison
Menlo Park, N. J.

E

Dear Sir:-

Will you give a poor operator a few minutes of your valuable time? I enclose you two prints and description of same that I had entered in the Patent Office in December 1907, and I am advised under date of June 16-08 the patent has been allowed but I am unable to send the final $20.00 Government fee to obtain the certificate. I am already in debt over this thing and was induced to send $50.00 (borrowed) on some fake recommendations to one Wm E Hoyt, 290 B'way NY, whose ad you have doubtless seen, and who skipped about April 1st to my further sorrow. If you will kindly look it over when you have a spare minute, and advise me candidly whether you think it worth anything and where in your opinion I could dispose of it to advantage, I will be a thousand times obliged to you. I dont like to bother you, but knowing you to be one ex-opr who still thinks of the rest of us, and also that you are acquainted with the ways of these things, I trust you wont mind giving me some pointers. Hoping you will find time to look it over, and that you will not think me too presumptious, I am, thanking you,

Yours very truly
Albert F. Rogers
1725 N. Payson Street
Baltimore Md

Rec'd Aug
Jul 9 - 1908

#4

Bisbee, Ariz. 7/4/08

Mr. Thomas A Edison.

Orange, N.J.

Dear Mr. Edison:- With due apologies for encroaching upon your valuable time, I wish to ask if you know of any reliable companies or individuals who make a practice of promoting inventions before patenting.

With your success you probably do not have any difficulty in getting all the backing you ask for but with a beggarmer of course it is different.

Should you be so kind as to enlighten me on the subject it will be highly appreciated.

Enclosed find self addressed, stamped envelopes for reply.

Yours truly

Albert Sheetz

The great trouble with inventors is to get a backing before they have perfected their invention - I never could but had to get it in such a shape that the money people could see money in it before they would put any in - E

TAE - Writing

Rec'd & Ans

The Standard Electric Co.

6113 QUIMBY AVENUE

BELL EAST 2443

CLEVELAND

Paper impregnated with any salts can be used & the subsequent use of a reagent giving a color with the salts can be used to develope the color required. A book on qualitative analysis will give you many color reactions that could be used.

Aug 14/08

Thomas A. Edison Esq.
East Orange. N. J.

Dear Sir: I have been trying for six months to obtain a chemical combination that will produce the results as specified on enclosed sheet but without success.

Knowing that your experiments have included chemistry as well as electrical subjects, I am taking the liberty of asking if you can give me any assistance.

Thanking you in advance for any assistance you can give me, I remain,

Yours respectfully

M. L. Bangham

1170 St. Clair Ave.

Telegraph

Recd & Ans
AUG 19 1908

Lincoln, Nebr., Aug. 15, 1908.

Mr. Thomas A. Edison,

I am all out of telegraphy - you better write Barclay Electrician of the W.U. Telgh - I understand they have changed their policy & now encourage inventors -

Menlo Park, N.Y.

Dear Sir,-

I have been employed by the Western Union as operator and manager in different offices and have thought out and am working on drawings of a telegraph "double-quad" or "Octoplex."

I have understood that you had such an idea on hand and wished to know if you had any drawings or ideas of same that I might have from you.

Would you inform what price the Western Union would offer on a practical working device that will handle eight messages?

Awaiting your reply,

Yours very truly,

Grant Lewis

#2022 South 17th. Street.

Requests

Rec'd Aug
AUG 19 1908

H. M. RUDEN,
Steel Stamp and Steel Letter
SPECIALIST.
Ruden's Lane,

Allingtown, Conn., Aug. 17, 1908

Mr. Thos. Edison
Orange, N. J.

Say
I know of no machine that will accomplish what you state

Dear Sir:-

Will you kindly advise if there is a Machine made, that one could talk into, and have words spoken into same, reproduced on paper. I have often wandered why you did not put out such a Machine. If this can be done I need not mention to you the value of same. Thanking you in advance for any information I am

Respectfully
H. M. Ruden

Explain the thing so I can make a test it & if it is found - value & we can use it will pay you liberally for the adjustment.

Aug 9/30

Rochester, Minn
Sept 27/08

Thomas A. Edison
Orange N.J.

Dear Sir: you may believe no one but you can discover anything which would be an Improvement on the Phonograph; nevertheless I believe I have made such a discovery and it is so simple that it would hardly seem of any benefit yet it is

2

what I have discovered is that a Reproducer that the contact can be Regulated to Exactly correspond with the diaphragms gives much more clear and distinct Reproduction than otherwise how I came to discover this is in this way: I bought a Machine last fall and as it was more clear and distinct than the average. I began to study why this should be so, being a Machinist and having an Inventive time

3

of mind I began Experimenting on a Reproducer and accidently as I might say, discovered that no two diaphragms Required Exactly the same strength of contact. therefore I devised a Regulating contact and I now have what Everyone who hears it says that it is the clearest and plainest Reproducer they Ever heard. now Mr Edison this ~~is~~ is no financial use to me without Patent protection and as I am poor and not able to do anything with it

4.

I ask would you take the Idea and if you find it of practical use on Phonographs of future make you give me something for it. I trust by writing you personaly that you will do the fair thing by me where if I wrote the National Phonograph Co. you might never see the letter. so trusting to get an Early Reply from you and thanking you in advance for same I Am Yours Very Truly

D. F. Cornell.
223 W. 8th St.

Engineer and a man 75 years of age I would be glad to meet you any place in New York at any place & time you might name should you like to look into the matter

Yours truly

S. S. Ryckman

RECEIVED
OCT 8 190
ANS
MAIN OFFICE.

Ideal 558 W. 185th Street
New York City
Oct. 7th 1908

Thos Edison Esq
Orange N.J.

Say I am not in the Lamp business now why not the General Electric

Ans 10/8

Dear Sir

I called you up on the phone Yesterday but was told you were away and was told I had best write you —

I am Interested in an Electric lamp which can be made without platinum, Copper wire being used instead,

The Inventor tells me he can make the lamps one hundred Candle power if necessary — we have some 16 - & 32 Candle power lamps already made which work fine and stand the severest test,

The lamp is covered by a broad patent. and can be had very cheap owing to certain circumstances

The Inventor is an Electrical

Iowa

Rec'd Aug
Oct 19 1908

Say that I have returned from business & do not want to go into anything new

Latonia Ky Oct 9 1908

Mr Thomas A. Edison

my Dear Sir
I have a Patent Electric Rale-way signal & also I have made a improvement on it & I like some money in obtaining a Patent on the improvement which is now in the hands of the Patent Atorney & are now wati-ng for the money before they will go any fother with the Patent & I apeal to you to render me this assistence in this mater & I have informed the

page 2

Iterstate Commerce commission at Washington D.C. and they are now wating to see my improve Electr-icy Raleway signal & if you will furnish the money in procuring the Patent & then I will give you one third of the first Patent & the one now in the handes of my Atorney & if you will help me in this way you will be helping a poore man & the Patent will be ado-pted by the Commission at Was-hing D.C. & then you will also confer a lasting Blessing to the Publick & the no of my Patent is 874.372 and Patened December 17.1907 & I will be plesed to send you a copy of it on request

& when the commission have your aproval & it a shure thing that it will be adopted & now I apeal to you agane to take a interest part in this pending Patent & I am shure it will be to your benefit & will confer a lasting favor to me & a great Blessing to the traveling publick on R.R.

I remain very respetfully

James P. Williams
576 Southern Ave
Latonia Ky.

Dess

45 Washington Sq. So.
N.Y. Oct 9/1908
Say that Loom/ad out of my line

Thos. Edison Esq.

OCT 10 1908

I have invented an electric designer for Loom (for weaving) and should like an interview with you if you can kindly spare the time.
It is a great revolution in that line of business by its simplicity. Hoping you will make an appointment

Respectfully
Anthony Ward.

P.S. Have a working model to show you
A.W.

Form No. 1.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.
This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.
ROBERT C. CLOWRY, President and General Manager.

842 p

NUMBER	SENT BY	REC'D BY	CHECK
45	1B	H.	15 Paid 2 Ex x

RECEIVED at 238 Main St., Orange N. J. Telephone 11/6th 1908

Dated Geneva Oct 6

To Thomas A. Edison,

Say and Sunday Every Day

Orange, N.J.

Phone to Mr. Ann

Copy to Mr. Edison

Wire at my expense first opportunity where when for short business personal interview

Ans 11/7/08

F. E. Tibbitts, M.D.

TELEPHONED TO W. TIME 1 PM BY AH

[ATTACHMENT]

Reed & Ausy
NOV 13 1908

I haven't a Patient, but wish to collaborate with you on a new use and improvement for one of yours. The idea consists of using the Phonograph to answer the Telephone. Either a single cylender with different rolls, or, multiple cylenders with switch to connect whichever roll wanted. The current that rings bell to start Phonograph and, it, when so desiredconnected by tube or otherwise speaking part to receiver. Rolls to say "Hold the 'phone just a minute." "Gone to dinner back at I:30." "Out of town be back to-morrow." "Will be back in an hour." "Gone to Church." "Call up again in I5 minutes." or "Anything wanted.

Thousands of people are literally tied to their Telephone for want of above. Sometime ago I was busy in my office when 'phone rang, it was imposible for me to get to it for about one-half minute; when I did I called up Central but the Party had 'phoned another Physician. He has since been their attendant. at a great loss to me. If I had had the above arrangemnt to say "Hold the 'phone just a minute" it would have held them and several of their relatives as my patients. My wife cannot enjoy one moments' comfort at the neighbors for fear someone will 'phone. We cannot go anywhere to-gether with-out the possibility of lossing a great deal. It would, in fact, make a bussiness necessity of the Phonograph. I am in hopes a moments thought will convince you of its immense bussiness possibilities.

Often one has to leave something important to answer the 'phone, when, in just a moment you could have reached a better stopping place, and would have approached the 'phone in better mood and with less nerve strain. Also upon 'phoning you would not have to wait to know whether they were there or not, "Hold 'phone" much more pleasant than listening for an uncertainty.

You would not have to trust to honesty of Central, you would know whether she connected you up or not. Would be sure to get number or person called every-time. Roll to repeat its 'phone Number, "'Phone 283 gone to lunch, back I:30."
Would dispense with telephone girl in many places.
Would be big money getter for both Bussiness and Professional men. Each would get the business intended for them.

All to be in neat box to hang on wall or set on desk. Out side dial to have sentences to correspond to those on rolls, so pins could be instantly moved from out side box to sentence desired, Same would be useful as office slate. Total number of persons having called('phoned)could be indicated.

Rubber Tube from Phonograph to Receiver, with large rubber cup to slip on and off Receiver.

Easy to sell at from $50. to $100. as you can show by all the laws of probability and chance that it would pay for itself several times over within a year. Worth its price as a worry eradicator and con-

[ATTACHMENT]

[ATTACHMENT]

Telephone Orange NJ

Thos A Edison

Dear Sir

In what respect is the telephone too weak?

A. E. Tibbitts, M.D.
Kenna, Ohio.

There is not enough power in the telephone waves to record itself on the phonograph if you mean to have the phonograph only answer, it can be done & was done in Boston several years ago but nothing came of it =

E

Ans 11/21 D 1908 Phon.

Such clocks are made in France
The sales are few
E

Hon. Thomas A. Edison.
Dear Sir.
Did you ever think of making a clock that "speak" the time of day instead of "striking"?
I just happened to think of such thing though am not able to make it so hoping you wont misjudge my motive in making the suggestion and wishing you success in everything
I remain yours respectfully
Dennis Talley
rf 25. Mineola
Tex.

Nov 15. 08

J. W. PIKE, PRESIDENT
W. A. DEBBOROUGH, VICE-PRES. & MANAGER
W. J. FOGARTY, SECRETARY

GENERAL OFFICE
SAN FRANCISCO

LOS ANGELES
SEATTLE

THE PACIFIC EQUIPMENT CO.

GENERAL MACHINERY DEALERS
NEW AND SECOND-HAND
MARVIN BLDG., 24 CALIFORNIA ST.

RAILWAY, MINING
OIL WELL AND
CONTRACTORS' EQUIPMENT

PHONE.....

SAN FRANCISCO, CAL., November 22/08.

D
1908
Phone.

The Theatrophone is in operation in Paris, it has been operated in various cities, but failed financially

Thos. A. Edison
20 Lakeside Ave.
Orange N.J.

Rec'd Nov 12/1/08
Ans 12/1/08

Dear Sir:-

Being a son of N.J. and an admirer of your famous work - I write to ask If anyone as yet has perfected the Home Acto Phone - or perhaps more plainly speaking Theatro Phone - If not I would like to take up the subject with you, to reproduce Grand Opera - not by Phonograph - but by Phone - place the receiving board in the wall - 2 x 3 feet, automatic opened by the Phone people by special wire the Ev. People - paying 10.00 to 25.00 for the Ev. Opera - this saves carriage hire & extra supper after the show - the Opera sang in a Hall - & transmitted to 100 to 500 homes - simultaneously - Saloons & swell Dining Cafes would pay 50.00 to 100.00 for the service per night or as much as they would pay for an orchestra of 5 or 6 pieces

J. W. PIKE, PRESIDENT
W. A. DESBOROUGH, VICE-PRES. & MANAGER
W. J. FOGARTY, SECRETARY

GENERAL OFFICE
SAN FRANCISCO

LOS ANGELES
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SAN FRANCISCO, CAL.,

RAILWAY, MINING
OIL WELL AND
CONTRACTORS' EQUIPMENT

PHONE.....

(2)

Minstrels Company could
Entertain - One night - Something
Else another, and upon a
screen can be reproduced
the performance - all by wire - far
ahead of the present moving picture
show. & the Talking Phone - the want
of money has kept this silent
for the past 3 years. but I will
yet produce it - unless you have
already done so, this is a
luxury for the rich - & the
money spender. yet the poor
can go to a Cafe & hear Grand Opera
with Beer at 5 ¢ per - those who
dont drink can go to an Ice Cream
parlor & hear it or visit a Rich
neighbor & hear it - It can be placed
in Hospitals - for the sick - in
asylums - for the

J. W. PIKE, PRESIDENT
W. A. DESBOROUGH, VICE-PRES. & MANAGER
W. J. FOGARTY, SECRETARY

GENERAL OFFICE
SAN FRANCISCO

LOS ANGELES
SEATTLE

THE PACIFIC EQUIPMENT CO.

GENERAL MACHINERY DEALERS
NEW AND SECOND-HAND
MARVIN BLDG., 24 CALIFORNIA ST.

RAILWAY, MINING
OIL WELL AND
CONTRACTORS' EQUIPMENT

PHONE.....

SAN FRANCISCO, CAL.,

(3)

Crazed. Orphan asylums - Can be in the reach of all - in the large. Cities - & made to sound like one singing in the next room - in 1876 - I heard Clara Louise Kellog - sing in New York - Steinway Hall - I was in the Opera House in Phila - I was at that time Employed with the W. U. Tel. Co. 10th & Chestnut St. Philada

I would like to hear from You - on the subject

Yours Truly

W. A. Desborough

OFFICE OF
G. R. PATTON
SANITARY ENGINEER
SUPT. OF FILTER PLANT, WEST AVENUE

CONSULTING ENGINEER IN ALL WATER AND SEWAGE PURIFICATIONS
CHEMICAL AND BACTERIOLOGICAL EXAMINATIONS
DESIGNING, OPERATION AND SUPERVISION OF CONSTRUCTION

D
1908 Edison, T.A. - Advice

YOUNGSTOWN, OHIO 11-25-1908.

Mr. Thos A. Edison,
Orange, N.J.

Say there is a Co in my Rec'd May 27 1908 which makes ozone for water pollution & vice the apparatus I don't know the [illegible]

Dear Sir;-

I believe that the following subject will merit your consideration, and I would be under lasting obligations to you for some light on the subject.

The majority of public water supplies are dangerously polluted with sewage, and the purification of the water is one of the most important questions of the country today.

Filtration, either mechanical or slow sand, will remove about 98% of the organic impurities, but filtration excercises no selective faculties, and the remaining impurities are liable to contain the organisms of desease.

I have proven to my own satisfaction that 1 part per million of nascent oxygen will remove all of the non spore forming organisms, and render the water absolutely safe for domestic use, if the water is clarified before applying the oxygen. What I wish to find is some method of applying the oxygen that will be free from all objections and low enough in cost to make the process a commercial one.

The only method that I know of is by means of clorine, applied in the form of bleaching powder, (CACLO).

This is objectionable for several reasons, the bleach is unstable and not uniform, if an excess is applied unintentionaly the water tastes of clorine, the cost is to high, and the people object on the ground that an active poision is being added to the water after filtration.

I know nothing of electricity, which is my reason for writing to you, but it

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DESIGNING, OPERATION AND SUPERVISION OF CONSTRUCTION

Mr. T.A.E.-11-25-'08.

YOUNGSTOWN, OHIO

occurs to me that the oxygen could be made from an electric cell , the same way as NAOH and CL are separated from NAOL, using the water itself, or some other cheap substance as a medium to get the oxygen.

The cost of the oxygen process should not reach above $1.00 per million gallons.

If you will give this matter some thought and advise me as to whether , in your opinion any thing can be worked out along these lines, I will be under lasting obligations to you.

I thank you in advance , for your consideration in the matter and trusting that this letter may not be deemed the emanations from the brain of a "Crank"

I remain,

Very truly,

G.R.Patton

Edw Hand

Your invention is so much out of my line that I cannot give you any good advice — I should say that you should find the address of numbers of Mr Thomas A. Edison, Menlo Park N.J.

Dear Sir,

Could you spare a few moments from your busy life to help or I should say advise an old lady how to sell a Patent. This been reading of your Early life and Examples and find that you were born the same year that I was but while you have prospered I have had a life of Sickness and Suffering.

I have invented a Bed-Pan that Physicians & Nurses tell me is worth a fortune, and say they hope I can be see it Manufactured. There has been serious improvement in such hospital supplies but all are so complicated or not to be practical only in rare Cases. This is just as simple as the old style of 40 years ago with none of its disadvantages and will meet a long felt want I am told. But I positively have no means of getting money to get it introduced and I that as you are so great as inventor you might be able to tell me what to do. An Agent in Rochester, N.Y. has offered to sell it for 10 % but wants $20.00 in advance, but I haven't the money and have been told not to advance money. I have only four months more before I must pay the last Government fee, or loose my Patent, and dear Mr Edison, I know I have no right to assist but we are in great trouble, and if I could sell the Patent, I would be willing to take a small amount. It would be such a blessing and do I take the liberty to ask you to advise me if there is any way I can sell it without paying money in advance, hoping you will pardon the liberty I am taking, and insisting you may be able to help me, I am Purp Yours, Mrs May Stores.

1 Rec'd

DEC 21 1908

Ans 17/23

Ashland House

4th Avenue & 24th Street

H. H. Brockway,
Proprietor.

New York, Dec 18 1908

Say that Electric wagons with all 4 wheels driven are now manufactured

Mr Thos Edison

Dear Sir

You will please pardon the liberty I take in writing this. Years ago I knew you. having met you upon the train from Detroit to Port Huron. You may not remember me boy name being so long ago, nevertheless I am quite an inventor myself, only not in your line untill the present time. I am interested in Automobiles and am living in Detroit, have been using gasolein as power and have now a simple and believe new way of apping the same

[illegible]

to an Electric Machine
driving all 4 wheels, and
believe will add from 10 to 20
pct in running the Machine
with the same charging.
I do not care to experiment
as you know that costs money,
and am sure you can
give me the information
I want in regard to the
matter, and if you will
favor me with an great
interview any time and place
you say that is if you
have the time, and will
reply to this I will call
upon you

Respect
J. C. Mackey

at the above Hotel
N. Y.
City

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, _____

Orange, N.J. Dec. 23rd 08.

ans 12/29

J. C. Mackey, Esq.,
care Ashland House,
4th Ave. & 24th St.,
New York City, N. Y.

If it could be done with reliable mechanism I should say it would be better

Dear Sir:

Yours of the 18th instant regarding electric automobiles received. Mr. Edison directs me to write you that electric wagons with all four wheels driven are now manufactured in Philadelphia and have been for two years.

Yours very truly,

H. F. Miller
Secretary.

Ashland House
Mr Miller Dec 27, 08
Dear Sir
As I understand the way the 4 wheel wagons are driven is with a motor for each wheel I drive all 4 wheels with one motor is that not far better and cheaper in the construction of the wagon

Respt J. C. Mackey

Ans

Ans 12/29

Newark, N.J.
Dec. 23 1908

DEC 24 1908

Tell him to see Mr Brodie
of the E Mfg Co Silver Lake

Mr. Thomas A. Edison,
Orange, N.J.

My dear Mr. Edison:-

Having had the good fortune to conceive an idea in relation to primary batteries, which might be of value to you, I take the liberty of writing you upon the subject.

In the course of my observation of matter in general (its nature), in regards to the relation of the chemical actions in different substances, I have discovered that several important laws exist, which I will be pleased to inform you upon, as far as I know them, at your earliest convenience, as they may be able to effect the development of the primary battery along new lines which you perhaps have not thought of before; but which, once grasping the principle, you could, with your facilities, easily make practicable, which it is impossible for me to do, situated as I am at present.

As I do not want my lack of facilities to deter the development of this principle, should it be feasible, I eagerly await your reply, allowing me a personal interview.

With the very best regards, I remain,
Yours truly,

Box 423, Newark, N.J.

Wm. W. Williams

the yard with out a letter. After ringing the bell a man answered the call and verified this statement. - The woman pleaded but the man was very firm, being desperate the woman just forced her way past the man and walked into your office. I will acknowledge she trembled while she awaited her doom. A man entered at last

Mr. Thomas Edison:
Orange N.J.

Dear Sir:-
A few years ago a woman mustered up courage and actually forced her way into your private office at Lewelyn. The colored diner insisted that no one could enter

By the way, the same man who held guard at the gateway. He looked very much annoyed as he inquired "Your name"? Then as much annoyed he said that Mr. Edison was not there. The woman who had thus far dared could not be baffled and said — I must see him and I will sit on his steps every day until I do have a few words with him. Candidly the woman did fear being placed outside that gateway, but imagine her delight when through the doorway came that much sought person Thomas. And now in his presence fear took flight at once and Mrs. Kleber simply said Mr. You Same. You of course have too many important things to even recall this trivial affair, but Mrs. Kleber to

that it would be an utter impossibility for you to read all your mail, but you took the card and promised that any mail in that name would receive your personal attention. You said to have Mr Kleber bring the machine to your laboratory and that you would give your candid opinion as to its merit. Mr. Kleber was still a little timid to venture in your presence and by this whom it meant so much can vividly remember every word. you replied "Your great perseverance made me see you.

Mrs. Kleber then explained that only love for one gifted to invent a useful Printing Telegraph could prompt her being so brave. She explained too that many letters had been written to you and of course no reply to which you replied

timidity I have always felt he lost your interest. After many disappointments the inventor has at last a prefect "Printing Telegraph," having been tested between Pittsburgh and Chicago. I still wish you to give Mr. Cleber an audience for only a few moments, simply to give him the pleasure of showing you this labor of nineteen years. You whom I am positive can fully appreciate the extreme newness of this great little machine I told you that the Morse code was used and at the other end the message printed our alphabet. You were very much interested, and all I ask now is that you will see Mr. Cleber for just a little while. I am sending this "Special" hoping that your secretary will turn it over to you - Please Mr. Edison let my perseverance win

will be urged on by
a word from you.
I have written this
letter without consulting
Mr. Kleber, and now I
am in the hands of
fate, but something tells
me you will grant
my request and thus
carry out your own
words. Perseverance must
win. Let me hope. —

Sincerely Yours,
Elizabeth Kleber.

(Mrs. Oscar)

in this particular case
Mr. Kleber can carry
the machine to you
and it will require only
a very little time if
you will only say the
one word "Come".
I do earnestly hope that
you will not refer us
to some one else. —
It is Thomas Edison
whom I wish to have
see this machine, only
for encouragement to
me when I am positive

Mrs. Oscar Kleber
1135 Murray Hill Ave.
East End
Pittsburgh

1908. Edison, T.A. - Unsolicited Correspondence - Business (D-08-21)

This folder contains routine correspondence from individuals requesting agencies for Edison's inventions or seeking to do business with him.

A sample of less than one percent of the documents has been selected. Most of the selected items contain Edison marginalia.

X-Ray

#9

ESTABLISHED 1876.

29 TO 35 FIRST STREET
PORTLAND, OREGON

Tatum & Bowen

MACHINERY MERCHANTS
ENGINEERS AND DESIGNERS.

217 OCCIDENTAL AVE.

AGENCIES:
AMERICAN WOODWORKING MACHINERY CO., N. Y.
AMES IRON WORKS, OSWEGO, N. Y.
CLARK BROS. CO., BELMONT, N. Y.
J. S. MUNDY, NEWARK, N. J.
CURTIS & CO. MFG. CO., ST. LOUIS, MO.
ADVANCE PUMP AND COMPRESSOR CO.
BATTLE CREEK, MICH.
ADAM COOK'S SONS, N. Y.
SHULTZ BELTING CO., ST. LOUIS, MO.
FRICTIONLESS METAL CO., CHATTANOOGA, TENN

Cable Address "TAMBO"
WESTERN UNION CODE.

Address J. A. Bowen,
Electric Department

Seattle, Wash., April 20, 1908.

Rec'd APR 27 1908
Ans APR 28 1908

Day not on the market, the rays from it was too dangerous

Mr. T. A. Edison,

Llewellyn Park, N. J.

Dear Sir:

I would like information concerning the lamp referred to in enclosed clipping, and prices, if on the market, also if it can be operated by small high tension currents, as an ordinary X Ray tube.

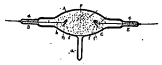
Yours truly,

Per J. A. Bowen

A.J.B.

FLUORESCENT ELECTRIC LAMP. 865,367. Thomas A. Edison, Llewellyn Park, N. J.

In a fluorescent electric lamp, the combination of a



vacuum tube and a fluorescent screen excited thereby and composed of glass, and a crystalline powder fused thereto.

DIR

Recd & Ans
AUG 13 - 1908

T. J. Edison -
Please send me
prices of electric belts.
Address
Mr. D. C. Patrick
Lanesboro.
Pa.

July 30 - 1908.

JAMIESON BROS.,
ESTATE & FINANCE AGENTS.
TELEPHONE 125.

MERCANTILE EXCHANGE,
55 MANNERS STREET,
Wellington, N.Z. Aug 27th 1908

Say that he must have ~~[illegible]~~ been misinformed that I am not working on a motor

Thomas Edison Esq
Inventor & Electrician
Newyork U.S.A

Aug 9/30

Sir

Pardon this liberty in writing you but having seen in a paper some months ago an account of your latest invention in electrical ~~[illegible]~~ motor engines which is according to accounts is almost self sustaining and not being abel to get any definet information from other sources I thus write to ask If the said motor is in the market, and can I have particulars as to its cost also catalogs showing the engin simeler to oil engins catalogs I have an oil launch over thirty feet long and 6-4 ft beem and desire to get something better. I am also open to arrange for an agency for the said motors If you so desire it for either the whole of New Zealand or for the north Island only I can satisfy you as to my standing financly through my bankers heir, trusting you will be good enough to favour me with a reply at as early a date as convenient. I am Sir

yours faithfully
J Jamieson

Orange Mimeo

48 Trafalgar Road
Egremont Cheshire

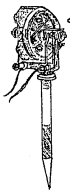
Edison Mfg Co.

Gentlemen,

I am endeavouring to obtain an Edison Electric Pen (Patented Aug: 15th 1876) Herewith I enclosed you a sketch of same, should you happen to have one in your possession, or should know of any one that has, I shall be glad to hear from you.

Yours truly
Wm Watson

None on hand - no longer manufactured



Aug 11/71

KRETO DEPT. AUG 1908 Aug 4

TAE - Sriento.

FREDERICK A. SCHEFFLER
EIGHTY-FIVE LIBERTY ST.
NEW YORK

MEMBER
AM. SOC. OF MECHANICAL ENGINEERS.
AM. INST. OF ELECTRICAL ENGINEERS.

Scheffler - Nov. 4th - 1908.

Ans. NOV 5 - 1908

Dear Mr. Edison.

I have quit business + want to keep out of Everything

I am so desirous of your being interested in the business ~~[illegible]~~ you about some 4 mos ago that I am saving 50 shares (@ 75) for you, and sincerely trust you will not turn it down. The investment will pay at least 10% from the start (the firm is already earning enough to do that now - and it has earned this for 16 years past) as there is 1/2 sh common for each sh preferred; and the dir. on the common will bring it up to abon amount.

The following gentlemen, whom you know very well have agreed to take from 120 to 150 sh. each of preferred stock on the ground floor price 75.

Chas. T. Hughes
Richard A. Dyer
A. B. Chandler
F. A. Scheffler

Mr. A. R. Brewer also subscribes less than 50. Payments will not be required for 2 mos at least. Awaiting your favorable reply, I beg to remain

Hopefully Yours Fred A. Scheffler

1908. Edison, T.A. - Unsolicited Correspondence - Deafness (D-08-22)

This folder contains correspondence relating to Edison's deafness and to devices for the hearing impaired. Included are requests for Edison's opinion of existing hearing aids, as well as inquiries concerning his plans to invent such a device.

A sample of approximately 10 percent of the documents has been selected. The selected items contain Edison marginalia.

TAE - writing - deafness

D
1908

J. G. WATSON, Editor and Business Manager

ESTABLISHED 1883

PUBLISHED WEEKLY
$1.25 A YEAR

Recd
MAR 31 1908
Ans
APR 6 - 1908

THE TULLY TIMES

J. G. WATSON & CO., PUBLISHERS

ONLY PAPER IN SOUTHERN PART OF ONONDAGA COUNTY
UNSURPASSED AS AN ADVERTISING MEDIUM

TULLY, N. Y. March 30-08.

Mr. Thomas A. Edison.

Dear Sir-.

I have been on the point of writing to you for some time but somehow have never seemed to find the time, and again, I suppose that you are burdened with letters, similar to this.

I am a telegrapher and recollect working with you over the wire a number of years ago, while I was in Oswego, N.Y. Possibly you may recollect Harry Tuttle, Gus Parsons, John R. VanWormer, A. J. Stoddard, or at least recollect them by name. Sam Bogart, formerly Supt of the Baltimore & Ohio Co, for whom I worked and who was a frequent visitor at our home, has often told me of you.

After leaving the telegraph service, I went into the railroad service, (which was my first work) and later into the Railroad Young Men's Christian Association as Secretary. My hearing commencing to fail me, owing to overwork and a severe cold, followed by catarrh, I came here, buying out the plant here.

I continue to grow deaf, one ear being nearly useless and I have often wondered whether you had ever invented anything to aid the hearing, and if not why you did not turn your genius in that direction. Should you have anything to offer one who has a large family and does not feel like giving up business as yet, in the way of a remedy, or aid to this troublesome ailment, which makes life burdensome at times, I wish that you would kindly write me.

Cordially yours.

J. G. Watson

I am so deaf I cant hear a single word in a theatre although on the front row - + nothing at the table -
We sell Edison phonographs also.
Yet I dont mind it much J. G. W.
in fact I dont think it would help my nerves or give me much pleasure to have my hearing restored - now everything is quiet + my nerves are perfect
I am satisfied + you look at it in a wrong way -

Yours Edison

Deafness

STONEWALL PLANTATION

POST-OFFICE ADDRESS, NODENA, ARK.

JAMES B. CRAIGHEAD,

TO

Thomas A. Edison Esq.

#4 Rec'd MAY 22 1908 Ans MAY 23 1908

W. Orange N.J.

May 19 1908

DEAR SIR:

Permit a fellow-sufferer to occupy a few minutes of your valuable time — There is a species of deafness analogous to near-sightedness; as one can see every thing but nothing distinctly without glasses, so one can hear everything but nothing definitely unless the sound is magnified —

To spare you the trouble of correspondence, please answer yes or no to these questions & return the letter to me. —

Do you think it possible to increase the volume of sound by aid of electricity — yes — no

Have you made any experiments in that direction — " "

If so do you despair of success. " "

A certain "Acoustican Co of New York, proposes to have attached this aid, but their certificates are easily manufactured

By Respectfully

Jas B. Craighead

Say that I have an Acoustican ~~and~~ it works pretty well, although at times it is very confusing — E

#6

Ans JUN 22 1908

138 PINE STREET,
PHILADELPHIA.

I have retired somewhat & would not like to take up anything necy —

June 17, 1908.

I think you may possibly find the germ of what you want in the "Acousticon" used for deaf people made & sold by the General Acoustic Co. N.Y. Accept my thanks for the book

Mr. Thomas A. Edison,

Llewellyn Park, N.J.

Dear Sir:-

I have for some years had in mind the application of modern knowledge of electricity to the practice of medicine in the form of an improved stethoscope for more accurate examination of the respiratory organs and of the heart. I have asked several instrument makers to take up the subject but none of them apparently has seen his way clear to do so, probably because he has not had an intimate enough knowledge of electricity to enable him to do so. It was suggested to me the other day that you might be willing to take up this matter and I therefore take the liberty of writing to you. In order that you may the better understand my motives I take the liberty of sending you under separate cover a little booklet on tuberculosis which may interest you.

My thought has been to have a stethoscope made which would use the appliances of the telephone and of the phonograph to convey sounds to the ear and perhaps also to record sounds on paper by the vibrations. The double ear piece used by the telephone attendant could be modified for stethoscope purposes and a small battery possibly could be used to magnify the sounds. For the purpose of taking up the sounds on the chest some of the delicate appliances used in the phonograph no doubt would be available. I do not know very much about these things but it has occurred to me that the various appliances which have been so very well applied to the reproduction of the human

738 PINE STREET,
PHILADELPHIA.

Mr. Thos. A. Edison, #2.

voice and music could be made available by a competent person for scientific research work in medicine and for clinical work also.

Could such an instrument be produced as I have in mind it would greatly increase the usefulness of every medical man since it would make easy what is now a very difficult art, namely, physical diagnosis. It now takes years to train a man to enable him to make an accurate diagnosis of conditions of the lungs and with such an instrument as I have in mind it would be possible to train a man in a very short while. It, moreover, would enable us to be much more accurate and definite in our records than we now are.

I do not know that I have made myself clear to you in this matter but if I have not and you are interested enough in the subject to take it up I shall be glad to call on you at any place that you may designate. If you yourself are not interested in the subject and know of a competent electrician who might be interested I would greatly appreciate it if you would direct me to such a person.

Very truly yours,

Lawrence T. Flick

deafness

Epe (Holland), August 30th 1908

I have worked on apparatus for the deaf & am still trying to accomplish it, but its very difficult to get

SEP 1 7 1908

Dear Sir,

Ans 10/6

a practical device,

If I wrote to you: dear Mr. Edison I want you to invent something for me, how childish would that look! Probably you would laugh at it. And still is there some truth in it – and it is bitter earnest to me. Both my ears are rather hard and that is a bad thing especially in the struggle for life. I do

succeed rather well but I should do so much better if my hearing was better. The disease (a dry inflammation) cannot be cured my doctor tells me but he thinks that a little instrument, a microphone with a portable electric battery, might help me. But it is working irregular and therefore of no use before it is improved. And now I request you: will you be to good to think about it? If you would only try to improve the instrument how grateful should I be! I hesitated before writing to you thinking: Who am I that I should trouble a great man where to think about? But when I thought about thousands of men having the same disease and fulfilling duty of it I said to myself: Even when a great man do a better thing than taking away the sufferings of his fellow-men! And then I wrote.

I hope you have quite recovered of your illness of this spring. Will you give to Mrs. Edison, who was your faithful nurse as the papers told us, the love

of a lady from over the seas.

I am most respectfully
Yours
C. Th. M. Boon.

P.S. My address will be in the future: Miss C. Th. M. Boon
85 N. Duivenvoorde-Straat.
Haarlem (Holland).

Dearness

PHOTOGRAPHY AND PHOTOGRAPHIC REQUISITES.

Rec'd Mus JAN 23 1909

To Mr. T. A. Edison
West Orange,
New Jersey.

From . . .

H. R. HEMSWORTH,
4 & 5 Great House Rd.,
St. John's,
WORCESTER. England

There is a Concern in NY called the General Acoustic Co who make a microphone for deafness. Advanced an acoustic is probably the same in it. It helps some people especially at the table & in church. If not perfected by any means, however, it will be a wonderful discoveries of the 19th Century" an account of the microphone which was your invention, & it was stated that by its use the tread of a fly was made comparable with the tramp of a horse. I wrote publisher for particulars, who reported that it was of no use for deafness. This seemed to me so strange that I have at length determined to worry the fountain-head, in the hope that some such use can be made of the microphone. There is a patented arrangement called by the name of "Acoustic" on the market here, but the proprietors ask the sum of £30 for it. It is claimed that the sound is magnified or magnetified before transmission to the ear by means of a wire & battery, but on enquiry of local electricians & a professor in a Glasgow University who has

Dear Sir,

Trust you will pardon being addressed by a stranger on the subject of deafness & invention for its relief. A few years ago I read in a work entitled "Wonderful Inventions" Discoveries of the 19th Century" an account of the microphone which was your invention, & it was stated that by its use the tread of a fly was made comparable with the tramp of a horse. I wrote publisher for particulars, who reported that it was of no use for deafness. This seemed to me so strange that I have at length determined to worry the fountain-head, in the hope that some such use can be made of the microphone. There is a patented arrangement called by the name of "Acoustic" on the market here, but the proprietors ask the sum of £30 for it. It is claimed that the sound is magnified or magnetified before transmission to the ear by means of a wire & battery, but on enquiry of local electricians & a professor in a Glasgow University who has

compiled a work of several volumes on the advance of that science, they one & all ~~through~~ throw doubt on the utility of the invention or the possibility of magnifying sound prior to transmission to the deaf person so that the instrument could be available for use at a church or theatre. They say plainly they don't know how it can be done.

Stand you know from practical experience of any appliance that is reasonably portable for relief of so bothersome an affliction. I shall be grateful if you will let me know particulars. I am afraid my trespass on your attention will be greater than intended. I desire to remit postage for your reply, but our stamps are of no use in America. If I am wrong please correct.

I am, dear Sir,

Yrs faithfully

H. R. Hemsworth.

1908. Edison, T.A. - Unsolicited Correspondence - Personal (D-08-24)

This folder contains routine personal requests and fan mail. Included are letters asking Edison for biographical and other personal information, educational advice, information on lightning rods and x-rays, charitable contributions, loans, and other favors. Among the items for 1908 is a marginal note by Edison regarding his boyhood readings at the Detroit public library.

A sample of less than one percent of the documents has been selected. Most of the selected items contain Edison marginalia.

Ans. Feb. 10-1908

Newark, Feb 7 1908

Mr. Thos A. Edison

W. Orange, N. J.

Dear sir: Johnny, say that I am sorry that I have no work am keeping

With my last cent in the world I am sending you this appeal, as one of the moneyed men of the country to provide me some kind of work to keep myself and family from actual starvation and suffering during the remainder of these hard times and untill the cold weather is past. I am a Yankee, 34 years old, have a family; have been salesman, shipping clerk, stock clerk etc. I served one full year in the Vol. Army during the Spanish War, was a mounted courier for Fitzhugh Lee in the U. S. and Cuba; I was injured and have had two surgical operations since, but am able to work and have tramped this whole sect-

all of my old men on as far as possible, I enclose ten dollars ~~[illegible]~~ as a loans pay if you ever can do [illegible] I will forgive you

Yours Sincerely

2

1908

tion over looking for work in rain. I have always been honest and industrious, and it does seem to me that the least an ex soldier can ask of his fellow countrymen is employment. I have offered to do anything, but receive the same reply everywhere - no chance now, - nothing in prospect, - and were laying off hands now."

If those who receive the bulk of the profits during prosperity will not stand by us in adversity how can they expect us to be orderly citizens, - and loyal to their interests when our services are needed?

In the names of God and of humanity give me a chance at anything to make an honest living.

Very respectfully

Darwin K. Parey

45 - 16th Ave., Newark.

FORM 190

X-RAY

FORT WAYNE ELECTRIC WORKS

INCORPORATED

"WOOD" SYSTEMS

NEW YORK, N.Y.
BOSTON, MASS. SYRACUSE, N.Y.
ATLANTA, GA. PITTSBURGH, PA.
PHILADELPHIA, PA.

CHICAGO, ILL.
ST. LOUIS, MO. GRAND RAPIDS, MICH.
ST. PAUL, MINN. CINCINNATI, OHIO.
SAN FRANCISCO, CAL.

CABLE ADDRESS-"WOODARC"

CODES USED-A.B.C., A.I., LIEBER

MAIN OFFICE & WORKS, FORT WAYNE, INDIANA.

1316 EMPIRE BUILDING, ATLANTA, GA.

March 18th 1908.

Received
MAR 23 1908

T. A. Edison Laboratory,
Orange, N. J.

Gentlemen:

I notice with regret, that Mr. Edison has been ill, but was glad to see in a recent paper that he is getting along better and on the road to recovery.

I am writing to ask if you know of any specialists that treat "X" ray burns. Some months ago, without my knowledge, a sister of mine in North Carolina, permitted a fake doctor to treat her arms for superfluous hair with the "X" Ray, and ever since she has been suffering from time to time with the burns.

If you do know of some specialist who is reliable and will give me his name and address, I will appreciate your kindness beyond expression. If you do not know of a specialist yourself but some one who might, would thank you for their name and address.

Thanking you very much for any information you may give me along these lines, and trusting that Mr. Edison will soon be entirely well, I am

Respectfully,

S. H. Smith Jr

Schools

ROLLINS COLLEGE.

THOMAS R. BAKER, PH. D.,
DEPARTMENT OF NATURAL SCIENCES.

Rec'd Apr. 1 1908

Say that in the last 5 yrs the Colleges have taken all the appendix I can spare —

WINTER PARK, FLA. March 26, 1908.

Dr. Thomas A. Edison,

Fort Meyers, Fla.

Dear Sir:

I am in charge of the scientific work at Rollins College, and am writing to ask if you would not be willing to make some contribution of apparatus to our physical laboratory equipment_ sample cells of your new storage battery, or any other pieces that might be of use to us. Possibly you may have some apparatus of little use to you that might be of great service to us, for our apparatus equipment is limited. — For anything that you may be pleased to contribute both President Blackman and myself will greatly appreciate, and be under many obligations to you for.

I have been connected with Rollins College for seventeen years-- longer than any member of the present faculty.

I met you when you were quite a young man at the Saratoga meeting of the American Association for the advancement of science where you read two or three papers.

I am interested in your concrete dwelling house. Will you kindly inform me where I can get a full description of the method of constructing it; and is it adapted to Florida climate?

Yours very respectfully,

Thos R. Baker

L.B.

FORM 1100

#4 X-Ray

FORT WAYNE ELECTRIC WORKS

INCORPORATED

"WOOD" SYSTEMS

NEW YORK, N.Y.
BOSTON, MASS. SYRACUSE, N.Y.
ATLANTA, GA. PITTSBURGH, PA.
PHILADELPHIA, PA.

CHICAGO, ILL.
ST. LOUIS, MO. GRAND RAPIDS, MICH.
ST. PAUL, MINN. CINCINNATI, OHIO.
SAN FRANCISCO, CAL.

CABLE ADDRESS—"WOODARC"

MAIN OFFICE & WORKS, FORT WAYNE, INDIANA.

CODES USED—A.B.C., A.I., LIEBER

Recd & ans APR 13 1908

1316 EMPIRE BUILDING, ATLANTA, GA.

April 10th 1908.

Ans APR 17 1908

Dont Know anyone better write to the hospitals #4 Nyer Chicago for information

T. A. Edison Laboratory,

Orange, New Jersey.

Gentlemen:

I wish to thank you very much for your letter of several days since, replying to my inquiry concerning some specialist to treat X Ray burns. I trust ere now, Mr. Edison has entirely recovered from his recent illness and has regained his health.

If Mr. Edison is back, and does know of some specialist that treats X Ray burns, I would be under the greatest obligations if he would tell me the name and address of such a person, as my sister who was treated by a "fake" doctor is suffering a great deal. I would not trouble you again in this matter, but I thought possibly Mr. Edison was now back from Florida and that he might be able to give me this information that might save my sister's life.

Assuring you that I will appreciate so much any attention you give this inquiry, I am

Very respectfully,

S. H. Smith Jr.

PAID

APR 23 1908

Cr. St Luke's Episcopal Church Milan Ohio
Chg. Gift a/c.

Send Check
$25. but send this letter & check to 50 Edison Milan Ohio & I ok to say I do the Lelan Pribs Check
TWG

Milan Ohio

Mr Thomas Edison

Dear Sir, We are a little band of five boys and compose Mrs Allen's Sunday School Class, We are working very hard to put a furnace and electric lights into our little church, and we felt sure you would give us some money. We are called the "Boys of St. Luke's", and our is the little Episcopal Church on Main St you must remember We will have to have $300- and Rev Mc Gliwain and Mrs Allen will have charge of the money

Please answer right away and send us whatever you can

Sincerly

Leland Dimon

P.S. Bishop Leonard is my cousin

Leland Dimon
Milan
Ohio

Ed - 'Hand
#3

Dr. Samuel G. Tracy
240 West 102d St.

HOURS 9:1 A.M. 6:7.30 P.M. AND BY APPOINTMENT

TELEPHONES 2671 RIVERSIDE 3728 RIVERSIDE

Rec'd APR 24 1908
Ans APR 25 1908

New York City
Apr 23-08

Thomas, A, Edison Esq

Enclosed find a recent reprint Esq from N.Y. Medical Times, on the value of High Frequency Electric currents in retarding senility thus to effects on the arteries - Knowing of you great interests in every thing pertaining to Electricity I thus subject would interest you

Yours sincerely

Thanks for the pamphlet, Samuel G. Tracy MD

If people would diminish the amount of food they eat to a point where the nutrition value of the contents of the large intestine is very low, the bacilli of that tract would stare to death or not make toxins to poison the whole system — I am 61 my arteries as fine — Edison

[ENCLOSURE]

FROM DR. S. G. TRACY,
[illegible] 102nd ST., N. Y. CITY

Compliments of the Author

INFLUENCE OF HIGH FREQUENCY ELECTRIC CURRENTS IN RETARDING SENILITY;

WITH REMARKS ON A NEW APPARATUS

BY

SAMUEL G. TRACY, B.Sc., M.D.
NEW YORK
Former Radiologist, N. Y. Skin and Cancer Hospital; former Clinical Assistant in Electro-Therapeutics, Post Graduate Hospital and Medical College, New York; former Assistant to the Chair of Diseases of Children, Bellevue Hospital Medical College; former Attending Physician in the Diseases of the Nervous System at the Vanderbilt Clinic of the College of Physicians and Surgeons; former Assistant Visiting Physician to Bellevue Hospital Dispensary, etc.

REPRINTED FROM
THE NEW YORK MEDICAL TIMES
February, 1909

TAE- Lightning

G. S. LINES,
HARDWARE, STOVES, FURNACES
AND PLUMBING.
BROWNS VALLEY, MINN.

#4

Rec'd Aug
MAY 8- 1908

May 2, 1908.

Prof. Thos. A. Edison,

Orange, N. J.

Dear Sir:-

Will you kindly let me know if copper cable lightning rod, 7/16 " in diameter, with ground at each end, will protect my buildings from lightning.

Providing the rods are properly put on.

Trusting to receive an early reply, I remain,

Yours very truly,

Lewis Pastoris Jr.
Browns Valley
Minn.

If there is 20 or 30 feet of sheet iron connected to the Copper wire & the iron is buried in Earth always damp it will certainly protect your house as there is no case on record where a house thus protected has been struck by lightning

TAE

FORM 140

FORT WAYNE ELECTRIC WORKS

INCORPORATED

"WOOD" SYSTEMS

NEW YORK, N.Y.
BOSTON, MASS. SYRACUSE, N.Y.
ATLANTA, GA. PITTSBURGH, PA.
PHILADELPHIA, PA.

CHICAGO, ILL.
ST. LOUIS, MO. GRAND RAPIDS, MICH.
ST. PAUL, MINN. CINCINNATI, OHIO.
SAN FRANCISCO, CAL.

CABLE ADDRESS-"WOODARC"

MAIN OFFICE & WORKS, FORT WAYNE, INDIANA.

CODES USED-A.B.C., A.I., LIEBER

1318 EMPIRE BUILDING, ATLANTA, GA.

May 5th 1908.

Mr. H. F. Miller, Sec'y

T. A. Edison Labratory,

Orange, N. J.

Dear Sir:

I wish to thank you very much for your suggestion of the 27th ult., also for your kindness in replying to my inquiries. I am glad to say that my sister has found a physician in New York who seems to be treati ng her very successfully.

Assuring you that I greatly appreciate the attention you have given my inquiries and that Mr. Edison has now entirely recovered, I am

Very respectfully,

S. H. Smith Jr

SHS/h

#2 Schools

Rec'd MAY 15 1908 Sycamore Ill., May 12, '08

Ans MAY 18 1908

Thomas A Edison

West Orange

I think you better take the Scranton Correspondence School Course — after that go into a Technical School —

Dear Sir —

I am 15 years old and have a common school education. I have been interested in electricity and Chemistry for about 4 years and I am of an inventive mind.

I intend to ~~intend to~~ take up electricity for my life work and should like your opinion as to the best way to become a successful electrical engineer and inventor.

Do you advise me to go

to high school and a technical school or an electrical trades school or take a correspondence course?

If any of these what particular schools do you advise?

Yours respectfully

Albert C. Adams.

GE #4

Garner & Co.

Nos 2, 4, 6, 8, 10, 12, 14 & 16 WORTH STREET,

Corner of Hudson.

Recd JUN 24 1908

New York, JUN 23 1908

Best place is to get into the Shops of the General Elec

Thos. A. Edison

Llewellyn Park Orange, Cadwy as

Dear Sir President

My son, aged 18, graduates from the Brooklyn Boys High School this month, and after a short vacation, will want to secure Employment, — tho' he would be pleased to pursue his studies in some Technical School for 2 yrs or more did Circumstances permit.

As he has a liking, or bent, for Electrical work, I make bold to ask what special line you would advise, and how best he can get started right.

Any suggestion as to whom he can make application for employment, and in what capacity, will be greatly appreciated.

Begging pardon for trespassing on your valuable time I am

Very Respectfully

George Mitchell

10 North St

Ow

The Gentleman is a bright-active
clean boy & can furnish the highest
of testimonials as to character. etc

FOREIGN CORRESPONDENTS

FORMERLY SECRETARY
M. HARTLEY COMPANY

TELEPHONE CONNECTION

CABLE ADDRESS
CHARDALLY NEW YORK

#7

CHARLES M. DALLY

29 BROADWAY

FOREIGN SALES AGENT
FOR
LEWIS POSITION FINDER
MODEL 1908
FOR COAST ARTILLERY SERVICE

Rec'd JUL 13 1908
Ans JUL 13 1908

NAVAL AND
MILITARY
ORDNANCE AND
WIRELESS TELEGRAPH
APPARATUS

FOREIGN AND
DOMESTIC
SMALL ARMS AND
AMMUNITION

SPECIAL
MACHINERY
FOR ALL PURPOSES

NEW YORK July 2, 1908.

I do not use the tablets as I am a small Eater, The Bacillus of buttermilk is of great Value however & if the tabloids are made by reputable Concern they are all right

Thomas A. Edison, Esq.,
Llewellyn Park,
Orange, N. J.

Dear Sir:-

I am taking the liberty of addressing you this letter to say that a friend has mentioned to me a cure of some sort in the form of a tablet made in France or Germany the principal ingredient of which is buttermilk; and this friend states that you have used these tablets for some time and have received much benefit.

The purpose of this letter is to ask if you will kindly inform me whether such is the case and if so will you be so good as to inform me from whom I can procure the tablets in this country, and by so doing you will much oblige,

Yours very truly,

C M Dally

162 Nep.

Warren & ~~MacLellan~~
Real Estate Exchange,
1510 A DORCHESTER AVE.,
Opp. Transfer Station.
Rents Collected, Land for Sale, Care of Estates.
Houses and Stores for Sale and to let.
~~G. P. MacLELLAN.~~

RECEIVED
JUL 22 1908
ANS'D

162 Nepanet Av. Boston, Mass., July 22 1908

RECEIVED
JUL 22 1908
FRANK L. DYER.

Thos. Edison Co.

Gentlemen

Will you please inform me about some kind of an electrical machine that has been playing on me for a number of months. The machine will make one act as a sort of an automaton and make you think of things you should not. It will bus you or give you pains and the person who is playing it can make the machine do most anything to you and he can

Warren & MacLellan
Real Estate Exchange,
1510 A DORCHESTER AVE.,
Opp. Transfer Station.
Rents Collected, Land for Sale, Care of Estates.
Houses and Stores for Sale and to let.
J. H. WARREN G. P. MacLELLAN.

Boston, Mass., 189

keep my mind taken up all the time by talking and tell what I am thinking about. I reported it to the police some time ago but they did not seem to understand it. Nobody else can hear or see this machine and I can hear them talking to me even miles away from where it is located. I wish you would inform me as soon as convenient what this machine or machines is as I wish to prove it to the police that there is such a thing

Yours truly John H Warren

Ed-Hand

Topeka Ks

Rec'd JUL 25 1908 JUL 22 1908

Ans JUL 28 1908

Mr Thos A Edison

New York

RECEIVED.
JUL 25 1908
FRANK L. DYER.

There is not enough ultra violet light in gasoline flames. The arc has the same quality as sunlight & is even superior. — E

Recognising your Knowledge of Electricity over any living man I make bold to ask you the following questions. It has been proven that the influence of an electric arc light on plant life, is equal if not superior to natural sunshine. Is there in the electric light qualities that are superior to any other form of artificial light when used to promote plant growth.

Do you think a strong white light from gasoline coal oil or any thing else would do at all for plant growth.

an early reply will be thankfully received

Respy

E. Bissell

TAE - on education

East Brady, Pa., September 21st., 1908.

Mr. Thomas A. Edison,

Orange, N. J.

I advise taking a Course in a Correspondence school.
Better write to the Telegraph age for list of best books

Dear Sir:-

I am a telegraph operator, contemplating taking up the study of the workings of the different electrical apparatus used in a large, modern telegraph office. Would you be so kind as to give me your advide as to what books I should have, and how to go about it? I am 39 years of age, and know nothing but how to send and receive messages. Would you advise taking a course in a mail correspondence school? Thanking you, in advance, for any information and advice you may please to give me, which will be deeply appreciated, I assure you,

I am

Yours truly,

F. C. Slagle.

P. S. I would be glad, especially, to be able to balance a quad, and also be able to take care of repeaters, as a starter.

denial

THE BALTIMORE NEWS.
EDITORIAL ROOMS.

Baltimore, September 23 1908

Mr. Thomas A. Edison.
West Orange. N.J.

Rec'd Oct 23 1908

Dear Sir—

We have the following inquiry from a correspondent:

What does Mr. Edison mean by a helicoptat aeroplane?

Small Aeroplane whirled around from a Common Center — See Review of Reviews Sept.

If you can answer this for me, I should be greatly obliged. Please mail your reply in enclosed envelope.

Yours very truly,
S. C. Coyle.
Editor Woman's Inquiry Column.

LEWIS J. BELKNAP, M. D., President JULIUS K. BELKNAP, Vice-President NINA B. BELKNAP, Sec'y and Treas.

Garden City Sanitarium

INCORPORATED

COTTAGE PLAN

Oct 5- 1908
Ans 10/6

San Jose, Cal. 9/28, 1908

Mr Thomas A. Edison,

Orange New Jersey,

My Dear Sir:- Will you kindly give me in brief, your opinion of the advisability of introducing light wines and beer at the family table, upon the same basis that Tea Coffe and Milk occupies?

Thanking you in advance for an answer,

I Remain,

Yours very Truly,

Lewis J Belknap

I am not in favor of drinking anything at the table containing the least trace of alcohol

Thos A Edison

PHONE, MAIN 365

TAE-on
liquor.

"OUR GREATEST NATIONAL PHYSICAL ASSET IS OUR NATIONAL HEALTH."
PRESIDENT ROOSEVELT.

"WHAT THE WORLD MOST NEEDS IS MOTHERING."
FRANCIS E. WILLARD.

LEWIS J BELKNAP, M. D.
LECTURES ON NATIONAL HEALTH
BY APPOINTMENT

MEMBER
AMERICAN HEALTH LEAGUE
AMERICAN MEDICAL SOCIETY
CAL. STATE MEDICAL SOCIETY
SANTA CLARA COUNTY MEDICAL SOCIETY
CHAMBER OF COMMERCE, SAN JOSE
PRES. STAT SAN JOSE BOARD OF HEALTH
HONORARY MEMBER W. C. T. U.
SUPT GARDEN CITY SANITARIUM
(CALIFORNIA UNIVERSITY OF HEALTH)

ADDRESS
GARDEN CITY SANITARIUM
SAN JOSE, CAL.

Edison - on water power

Ans 10/6

TORONTO CITY REGISTRY OFFICE
EASTERN DIVISION
PETER RYAN - REGISTRAR

29th Sep 1908.

Hon Thos A Eddison
Menlo Park
New York -

I believe the mountains of Railways will be run by Electricity from water power whenever possible & it will not be many years Either The Great Northern RR is Constructing a plant now to run & their mountain Division -

My Dear Sir.

May I ask you if there is any liklyhood of Electricity being used in the near future to propel Railway trains on Trunk Lines by wiring or storage -

Nothing is so certain of Value - the failure as a large water power

I have in view a Water Power in Canada of over 100000 H.P. within 100 miles of a City of 300000 and 40 miles from one of 60000 inhabitants and within a few miles of two of our Main Trunk lines of Railway. - A gentleman here Mr Neilson who formerly knew you in Stratford long before you made the Civilized world your debtor Encourages

TORONTO
CITY REGISTRY OFFICE
EASTERN DIVISION
PETER RYAN - REGISTRAR

me to write you and solicit a line from you on the subject which I will treat if favoured with your opinion, in the most absolute confidence —

Leading men of the Grand Trunk and Canadian Pacific Railways look upon the utilization of Electric Energy on Railways as likely to supersede Coal until it becomes very much dearer — The history of every scientific discovery is full of such ~~doubts~~ doubts. Very respectfully Yours

Peter Ryan

Ed - Hand on Patents

Say I never knew of a patent Salesman

Briarcliff Lodge
BRIARCLIFF MANOR

Oct. 21, 1908

Mr. Thomas A. Edison,
Orange, N. J.

Dear Sir,

I would very much like to know of a good patent salesman and believing that nobody is in a better position to know of one than yourself I take the liberty of writing you.

I have some patents which I wish to sell but do not know how to go about

it and am afraid to have dealings with the patent salesmen seen advertised as I know nothing about them.

Hoping to receive a line of advice from you and also hoping you will pardon the liberty I take in addressing you, I am

Very truly yours,

M. Van Vechten

[TRANSLATION FOLLOWS]

Russian

DEC 8 - 1908
Am 17/14

Многоуважаемый господинъ Эдиссонъ, мы русскіе кадеты, узнавши о высказанномъ Вами мнѣніи о будущности Россіи, мы высказываемъ Вамъ всю нашу признательность за столь лестное мнѣніе, выраженное Вами о нашей милой родинѣ и народѣ. Если Васъ не затруднитъ, то просимъ сообщить намъ о тѣхъ основаніяхъ, которыми Вы руководствовались въ высказанномъ Вами мнѣніи.

Остаемся глубокоуважающими Васъ кадеты: З. Полянскій и Е. Мацкевичъ

Нашъ адресъ: Россія. г. Полоцкъ Витебской губ. кадетскій корпусъ

[TRANSLATION FOLLOWS]

Кадету 1ой строевой роты Е. Мацкевичу.

Полоцкъ
8 ноября 1908 года

Plock
11/8/08

Mr Edison, Obel

Honorable Sir,

The Russian Cadets have seen in the late papers, where you have given your opinion about the country of Russia and we are glad to say that your opinion is correct, and we hope you will continue to think the same. If it will not put you to any inconvenience we would like to know if you think, that Russia will ever turn out as smart a mechanic, as they are in the United States.

Yours most respectfully

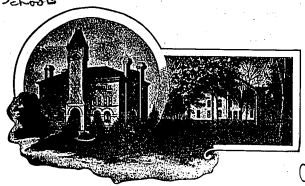
G. Polancky
E. Magkewech

Plock Military College
Plock
Russia

[ON BACK OF PRECEDING PAGE]

Say - I think Russia
will some day develop
into one of the greatest
manufacturing nations
but before it does so
the system of government
should be modernized 2

Schools



SCIO COLLEGE

SCIO, OHIO

R. ENORY BEETHAM, A. M., D. D.
PRESIDENT

Ans Nov 14-08

November 10, 1908.

Every dollar I have is working over time why not get it from rich people who dont know how to use it for the general benefit

Edison

Mr. Thomas A. Edison,
Orange, New Jersey.

Dear Sir:-

You are a man of Science and a man of means. We need $1000 in Scio College in your native state for chemicals and apparatus for our Laboratory. Will you give it to us?

If the opportunity appeals to you I shall be glad to put all the facts before you.

Very sincerely yours,

R. Enory Beetham

TAE-Pa Dover
Aug 11/16

Electricity is only a form of power. The power itself must be obtained from some kind of fuel or water power then turned into Electricity.

Mr. Thomas A. Edison

Dear Sir:

In your opinion will electricity take the place of coal as a means for heat and locomotion inside of two hundred years.

I ask your opinion on this subject for use in a debate to be held on November twenty-fifth.

Could you do me the favor of replying as soon as possible and at least within a week.

Front Street,
Schenectady, N.Y.,
Nov 12 1916

Some way the power will be turned directly into Electricity without use of Boilers & Engines

Hoping to hear from you in the near future, I am,
Yours very sincerely,
J. W. Clark

P
1908 Edison, T.A.-
Personal

DEPARTMENT OF PSYCHOLOGY AND PEDAGOGY
WASHINGTON UNIVERSITY
SAINT LOUIS, MISSOURI

DEC 2 - 1908
Ans 12/5/08

Nov. 29 '08

Mr. Thomas Edison:

It's only partially true
I started to do it
but gave it up after reading
about 10 books that were pretty
my reading

My dear Sir:

Will you kindly tell me whether the story so often told about your undertaking to read the Detroit Free Library through at about thirteen years of age and reading fifteen square feet thereof is true. I am greatly interested in the so-called "nascent" periods of development when certain tendencies are ripe. Perhaps you will also be willing to tell me when you first became interested in electrical experiments.

Very truly yours
Edgar James Swift

Germany Darmstadt.
December 7. 1908
Schlossgartenstrasse 7I

Send him Check for
$100.00
pd 1/9
Edison

Dear Mr. Edison.

Herewith I take the liberty of sending you the first copy of your biography which has now been published in Germany. You will see that it is a translation of the one by Mr. Jones and I hope, you will be pleased to have it in your library. It will give me great pleasure if you accept it; as you will notice I have had the honour

of translating the book.

In the following words may I now place before you, Mr. Edison, a matter that will no doubt surprise you at first and which is rather difficult for me to explain. I beg you however to kindly read my letter in which I hope to make everything clear to you which requires explaining.

To tell you briefly my request I may state that I am a student at the "Technical Highschool of Darmstadt" and that I intend passing the examination for a "Diploma Engineer" and I would like to ask you Mr. Edison, if you could help me a little with some money.

This petition will seem very bold to you and I really think it is, but I hope you will understand me quite correctly and excuse me.

It would take too much of your time to give you a full account of my life. Let me only say that I am studying now and that I earn the money required by giving lessons, by translating and so on. Up to now (I am 24 years of age) I have succeeded in living like this but during the last year before my examination I shall need more quietness and more time to fulfil the different tasks to be done in the laboratories and to finish my drawings

C43

of the different types of machines and engines. Procuring money by work takes too much of my time to allow me to work with success and then the tasks are to be done during the lessons at the College at day-time.

As I very often hear, that American students, who go to college, earn their fees and live quite well; and thinking that you might not fully understand me I beg to mention that the conditions over here are quite different. Students as a rule have very little chance of earning money and besides they are very, very badly paid. I was very happy, when I got the position as an assistant at the physical

institute but the salary for this place is very small and not sufficient for me to live on and much too little to be able to save money enough to live on during the time I would like to devote only to working for my "Diplom".

But in consequence of this I had already the idea to give up my plans. But some time ago I was intrusted with the translation of your biography, Mr. Edison, as I have worked in England and as I have studied the english language. While working at the translation the idea came to me to apply to you, Mr. Edison. For sometime I thought I would not bother you, but as it was to me a way how to reach my

and I thought finally that an open hearted petition to you would help me. I cannot tell you, Mr Edison, how glad and happy I would be, if I could get some support, because here the title of "Diplom-Ingenieur" helps one a lot in getting good positions from where one can mount to more important ones.

Do not think please, Mr Edison, that I am a begger. It is only that hope to reach my end, that causes me to write to you. I would be glad even then, if I could get the money as a loan and I should pay it back as soon as I earn enough.

As to the amount I may mention that there must be paid a little more than 200 Marks (i.e. 50 Dollars) altogether for the new term and the examination-fee and that I need money besides to enable me to live about 8 to 9 months. I assure you that I live very modestly and that I will do my best. If I should still get something whereby I could earn some money without costing more than a few hours a day I would pay back the money with what I can save.

It would have been far easier to deal with the matter in an interview with you, Mr Edison, but I still hope, that you will read my letter and be kindly disposed towards me. I would do everything possible you should require of me and I

would be as grateful as one can be if you would feel inclined to help me by granting my request

Full of hope, Dear Mr Edison, I await your kind answer and beg to remain

Your humble servant
Erno Groedel

PS Enclosed I send the certificate of the High-School, mentioning that I passed the "Forexamen" alright. I add a certificate of my professor at the physical institute and moreover I add one of the publisher of Mr Edisons biography.

I ask you to kindly return them, as I can use them as recommendations

Yours very truly
E.G.

With the same post I mailed the book.

E.G.

[8]

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, _____

Orange, N.J. Dec. 14th 08.

Messrs. Polancky and Mazkewech,

Dear Sirs:

Yours of the 8th of November asking Mr. Edison if he thinks the country of Russia will ever turn out a mechanic as well learned as the United States is turning out received. Mr. Edison directs me to write you that he thinks Russia will some day develop into one of the greatest manufacturing nations, but before it does so the system of government should be modernized.

Yours very truly,

H. F. Miller
Secretary.

To Mr. Z. Polancky
Mr. E. Mankewech,
Plock Military College,
Plock, Russia.

Ed. Hand

Ans 1/4/09

L. M. Hutton
319 Hutton Building
Spokane, Washington December 26th, 1908.

Do not think it practicable to fuse with Electric Current. - It might be possible to ~~fuse~~ drill it & blast with very high grade Dynamite, Are you sure it is a meteor, you better write the Smithsonian Institute Washington DC

Thos. A. Edison,

Orange, N.J.

Dear Mr. Edison:-

Trusting you will remember meeting me in the Chamber of Commerce in my building while you were here on your visit last summer, I wish to present to you a question of great importance to me.

Stating the Case & sending a small example to determine if it is a meteor, buried some 1200 feet in the crust of the earth, and which is so hard that it cannot be drilled and so tough it cannot be blasted, yet it will fuse as ordinary maleable iron.

Is there any way we can apply electric current and fuse it, so as to mine for the valuable metals it contains? I would be very pleased to hear from you regarding this matter.

Hoping to meet you on your visit to Spokane next summer, I remain,

Very truly yours,

L. M. Hutton

J. G. TRUE

DEALER IN

Fertilizers, Rakes, Plows, Harrows, Etc.

OV Ex

New Portland, Me., Dec 29 1908

JAN 2 1909

Thomas A. Edison

Dear Sir —

Will you take the time to answer one the following questions?

Have you at any time ever had in your employ one Charles E. Wilson from this state? Do you consider the copper lightning rods put onto buildings by him a preventive from lighting? Mr. Wilson put the rods on quite a number of buildings in this vicinity last season.

J. G. TRUE

DEALER IN

Fertilizers, Rakes, Plows, Harrows, Etc.

New Portland, Me., _____ 190

Many feel that they do not add to our safty in an electrical storm. Now will you kindly give us your opinion of the matter?

I know yours is a busy life but could you spare us a thought we shall be greatly your debtors.

Hoping this may find favor with you — I am

Respectfully Yours —

J. G. True

New Portland

Maine

[ON BACK OF PRECEDING PAGE]

TAE - Lightning

I do not remember
Wilson -

Almost any metallic
wire extending above
the roof - the other
end connected to
a considerable surface
of wet Earth will
protect from
lightning

1908. Exhibitions (D-08-27)

This folder contains correspondence and other documents concerning electrical and industrial exhibitions. Among the items for 1908 are documents pertaining to historical films produced by the Edison Manufacturing Co. for display at the Jamestown Tercentennial Exposition. Included also are documents relating to Edison's role as honorary president of the New York Electrical Show, the recording of his introductory speech on an Edison Business Phonograph, and its playback on the opening day of the Show.

Approximately 50 percent of the documents have been selected. The items not selected include circulars and announcements for expositions and trade shows and documents that duplicate information in selected material.

Concrete House
Cable Address "Edison, New York"

From the Laboratory
of
Thomas A. Edison.

Subject:_____ Orange, N.J. April 1, 1908.

Thos. A. Edison, Esq.,
Fort Myers, Fla.

#4

Dear Mr. Edison:

I enclose herewith a letter of the Canadian Builders Show, dated March 25th and a copy of my answer thereto. Also a letter from them dated March 30th. Will you kindly advise me how to reply to this last letter and oblige,

Yours very truly,
H. J. Miller

Rec'd & Ans
Apr 7 - 1908

Say that the model is too large & is so built that it would be impossible to take it down & ship it

G

[ENCLOSURE]

CANADIAN BUILDERS' SHOW

J. HERBERT LAUER, SEC'Y. UNDER THE DIRECTION OF THE T. JOS. DUGGAN, MGR.

BUILDERS' EXCHANGE

COMPRISING EXHIBITS OF

- CONTRACTORS' SUPPLIES
- BUILDERS' SUPPLIES
- HARDWARE
- ELECTRICAL AND GAS SUPPLIES
- PAINTERS' AND DECORATOR'S SUPPLIES
- PLUMBERS' AND STEAM FITTERS' SUPPLIES
- CARPENTERS' SUPPLIES
- EXCAVATING SUPPLIES
- PLASTERERS' SUPPLIES
- STONE MASONRY, BRICK, TERRA COTTA
- ROOFING AND SUPPLIES
- ELEVATORS
- TILES AND FLOORING
- BRIDGE WORK, ETC.
- REAL ESTATE

SEE EVERYTHING
FROM GROUND TO FLAG STAFF!

OFFICE OF THE EXHIBITION:
BUILDERS' EXCHANGE
204 ST. JAMES ST.,

Recd Ans
MAR. 27 1908

Montreal March 25, 1908.

Thomas Edison, Esq,

Llewellyn Park,

New Jersey.

Dear Sir:-

I have the honour to extend an invitation to you to exhibit a model of your "concrete house" which takes you but about 24 hours to build.

The Builders' Exchange, and Master Building Trades Associations of Canada are holding a Builders' Show during the Congress of National Builders in Montreal, Easter week, April 20th. 1908, and as an attraction for this show, we would deem it a favour if by some arrangements we would have on view a model of the "concrete house" which you claim can be built in such a short time. This exhibit show in Montreal, at such an opportune time, would no doubt bring results to you, or your agents in the near future.

If you would honour as well as a favour the Master Builders Associations of Canada by giving this invitation some consideration, and should you favour us with the exhibit for our show, we would thank you to write us at your earliest convenience as to what arrangements or on what basis we dould secure this most popular attraction.

Yours very truly,

CANADIAN BUILDERS SHOW.

Thos. J. Duggan Mgr

204 St. James St.

[ENCLOSURE]

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, COPY

Orange, N.J. March 28, 1908.

Canadian Builders Show,

Thos. J. Duggan, Esq., Mgr.,

204 Saint James Street,

Montreal, Canada.

Dear Sir:

Your letter of the 25th inst., sending an invitation to exhibit a model of concrete house at your show, during the week of April 20th, 1908 received. Mr. Edison is at present in the South, recuperating from a recent illness, so it will be impossible to do any thing in the matter, as he is not expected back for at least, three or four weeks.

Thanking you for the invitation, I am,

Yours very truly,

Secretary.

COPY.

[ENCLOSURE]

CANADIAN BUILDERS' SHOW

J. HERBERT LAUER, SEC'Y. — UNDER THE DIRECTION OF THE — T. JOS. DUGGAN, MGR.

BUILDERS' EXCHANGE

OFFICE OF THE EXHIBITION:
BUILDERS' EXCHANGE
304 ST. JAMES ST.,

COMPRISING EXHIBITS OF

CONTRACTORS' SUPPLIES
BUILDERS' SUPPLIES
HARDWARE
ELECTRICAL AND GAS SUPPLIES
PAINTERS' AND DECORATORS' SUPPLIES
PLUMBERS' AND STEAM FITTERS' SUPPLIES
CARPENTERS' SUPPLIES
EXCAVATING SUPPLIES
PLASTERERS' SUPPLIES
STONE MASONS, BRICK, TERRA COTTA
ROOFING AND SUPPLIES
ELEVATORS
TILES AND FLOORING
BRIDGE WORK, ETC.
REAL ESTATE

SEE EVERYTHING
FROM GROUND TO FLAG STAFF!

APR. 8- '08

Montreal, March 30 1908

H. F. Miller, Esq.,

Secretary, Thos. A. Edison, Esq.,

Orange, N. J.

Dear Sir,

We have your letter of March 28th. re exhibiting the model of "Concrete house" at our Builders' Show to be held here. We regret to hear that Mr. Edison has not completely recovered from his illness accounts of which we have read in the news and extend our best wishes for his speedy and complete recovery.

We note that you offer us little encouragement in securing a model of Mr. Edison's house for exhibition, but as we are extremely desirous of securing this, if possible, we again venture to ask if you could not strain a point and bring the matter to Mr. Edison's attention. We can assure you that we would fully appreciate the favor, as would also those here who are interested in the building trade and the citizens generally.

We would gladly defray all expenses in connection with freight, duty, attendance, etc.

Trusting to hear favorably from you in this connection and thanking you in anticipation for any inconvenience we may put you to in the matter,

We remain, yours very truly

Canadian Builders Show
T. J. Duggan Mgr.

FORM 47A

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
THOMAS A. EDISON, GEN'L MANAGER
WILLARD P. HEIN, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

May 13, 1908.

MAY 14 1908

Dear Mr. Edison:

The National Architectural Exposition will be held at Madison Square Garden Sept. 14 - 19, 1908, and they are very anxious to have you exhibit some of the moulds or the model of your new concrete house in the Cement Department. Please let me know what you think of this.

It is possible we might get a big lot of good advertising by exhibiting the model you have at Orange, together with some of the moulds, which I suppose by that time will be completed. If you think well of this, please advise, so I may take up the question of space.

Yours very truly,

W S Mallory

V. P.

WSM-RBS

Is this a money scheme —
I will pay no money — If E P C Co
Exhibit it should be in another part
of the garden so as to separate the
Cement part from my Exhibit — you
Could also Exhibit parts of Cement with
water proof paint — E

MAY 26 1908

New York, May 25, 1908.

Mr. John Pelzer:

Please let me have a copy of the contract for the special pictures for the Colonial Virginia Co. Inc., and also an itemized copy of our bill for the work which we are doing for them.

Yours very truly,

A. T. MOORE.

AMW.

26333
26335

Motion Pictures

THOMAS A. EDISON, PRESIDENT. W. E. GILMORE, VICE-PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

TRADE MARK
Thomas A. Edison

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS
"KURILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO
New York.

ATM-R

Aug. 13, 1908.

RECEIVED
AUG 13 1908
FRANK L. DYER.

Mr. Frank L. Dyer, Vice-President,
Edison Mfg. Co.,
Orange, N. J.

Dear Sir:

I herewith enclose you a letter from Mr. H. C. Sherritt, who is the attorney for a company called the Colonial Virginia Inc. Colonial Virginia Incorporated was a company formed to take motion pictures depicting the founding of the city of Jamestown, Va., and other incidents and happenings in connection with the history of that period. The pictures were intended for exhibition purposes at the Jamestown Fair. I herewith enclose a set of duplicate bills showing the amount of money paid us for work done under this contract amounting to a total of $1866.24. The total length of the negatives is 2285 feet for which they paid us $914.00. These negatives are in our possession.

Mr. H. C. Sherritt called on me the other day and asked me to make him an offer for the above negatives and I offered him the sum of $150.00 which you see he has accepted in his letter of August 10th herewith enclosed. If you will kindly have the enclosed papers drawn up for closing the transaction in accordance with the above information given by me and byMr. Sherritt's letter, and turn the same over to me, I will be pleased to relieve you from any further work in connection with the matter.

Yours very truly,

A. T. MOORE.

AMW.

[ENCLOSURE]

HOMER C. SHERRITT
Attorney and Counsellor at Law
ATLANTIC TRUST BLDG.
NORFOLK, VA.

August 10, 1908

EDISON MFG. CO. N. Y.
RECEIVED
AUG 12 1908
KINETO DEPT.
Ans. 1/13/08

Mr. A. T. Moore,

Manager of Edison Co.

No. 10, Cor. 5th Ave. & 8th St.,

New York,

Dear Sir:-

In the matter of the sale of negatives of Colonial Virginia Inc. I beg to say that pursuant to our conversation, I laid your proposition of one hundred and fifty ($150.) dollars for the negatives and the right to manufacture pictures from same, before the managing board of the directors of the above company and they have instructed me to sell the negatives of pictures manufactured by your company for Colonial Virginia Inc. for use at the Jamestown Exposition, at the above figure, bill of sale to be drawn by your company free of expense to us.

You have no doubt heard from Dr. Thames by this time and must be fully convinced that Colonial Va. Inc. does not owe Mr. Rising anything.

I will ask you to close transaction in this way; you draw the bill of sale, attach your company check, certified, or a New York draft to same and enclose it to Norfolk National Bank, with instructions to deliver draft to Colonial Va. Inc., when the bill of sale is signed by the President and attested by the Secretary of Colonial Va. Inc.

Very resp.,

H. C. Sherritt

[ENCLOSURE]

Form 201-1m.

Agreement

BETWEEN

Edison Manufacturing Co.

AND

Colonial Virginia, Inc.

DATED

Jan. 16th, 1907.

$_____

[ENCLOSURE]

COPY.

Agreement entered into this 16th day of January, 1907, by and between the EDISON MANUFACTURING COMPANY of Orange, New Jersey, hereinafter called the party of the first part, and Colonial Virginia, Incorporated hereinafter called the party of the second part,

Witnesseth:—

The party of the first part hereby agrees to furnish to the party of the second part a series of photographic pictures commonly known as motion or moving pictures. These pictures will be taken upon a sensitive photographic film at the rate of sixteen to twenty pictures per second, according to conditions, and the amount of negative photographic film required for the work will vary from sixty to seventy-five feet per minute.

The party of the first part hereby agrees to furnish the services of a photographer, and assistant if required, together with a motion picture camera and all photographic appliances necessary for taking the pictures.

It is hereby agreed that the party of the first part shall be sole judge of the conditions under which the pictures shall be taken, but should the party of the first part be overruled by the party of the second part, then the pictures shall be taken at the entire risk of the party of the second part, and the party of the first part shall not be held responsible for the photographic quality of either the negative or positive films.

The party of the second part hereby agrees to allow the exposed negative film to remain in the possession of the party of the first part, and to purchase all positive films from the party of the first part. Unless otherwise agreed, the negative film is understood to be the exclusive property of the party of the second part, and the party of the first part hereby agrees not to make or sell or advertise for sale in any way positive prints from the negatives, and further agrees to furnish positive prints to the party of the second part at any time for .....(12 cents).....per foot.

The party of the first part hereby agrees to employ the most skilled labor and the best quality of materials obtainable in the manufacture of the pictures, and guarantees that both the negatives and positive films shall be commercially perfect.

The party of the second part hereby agrees to insert the words, "Manufactured by the Edison Manufacturing Co., Orange, New Jersey," in any programs, advertisements or printed matter pertaining to the picture.

STUDIO, SCENERY AND PROPERTIES.

Should any studio pictures be required the charge for use of studio, scenery and properties shall be agreed upon and specified at the time of signing this agreement.

COSTUMES AND TALENT.

All costumes and talent shall be furnished by the party of the second part unless otherwise agreed. Should the party of the first part be required to furnish any costumes or talent the charge for same shall be agreed upon and specified at the time of signing this agreement.

INTERIOR SCENES.

Should any interior scenes be desired requiring the use of artificial light, the party of the first part hereby agrees to furnish the necessary electrical apparatus for producing the necessary artificial light conditions, and the party of the second part hereby agrees to furnish the proper electric current required for operating the apparatus, and the services of two men to assist in installing the apparatus under the direction of the party of the first part or its representative.

[ENCLOSURE]

EXPENSES.

The party of the second part hereby agrees to pay to the party of the first part railroad fares and traveling expenses for photographer (and assistant if furnished) from New York City to destination and return, together with hotel and other legitimate expenses, an itemized bill of such expenses to be rendered by the party of the first part to the party of the second part upon completion of the work.

REMARKS.

PRICE.

The party of the second part hereby agrees to pay to the party of the first part the several amounts specified below:

Negative Film Exposed, per foot	$ 40 cents
Positive Film, per foot	$ 12 cents
Use of Photographic Studio	$
Special Scenery	$
Properties	$
Costumes	$
Theatrical Talent	$
Expenses	Per bill to be rendered

For and in consideration of the above the party of the second part hereby agrees to pay to the party of the first part the sum of One Hundred and Fifty ($150.00) dollars, upon the signing of this agreement, receipt of which is hereby acknowledged, and the balance due according to the terms of this agreement upon the completion of the work and delivery of one positive film to the party of the second part.

Edison Manufacturing Co.,
KINETOGRAPH DEPARTMENT.

Alex. T. Moore,
Manager.

Colonial Virginia Inc.

By Thos. A. Jones, Pres.

Attest
C. J. Duke,
Secretary.

[ENCLOSURE]

594

KNOW ALL MEN BY THESE PRESENTS that COLONIAL VIRGINIA, INCORPORATED, a corporation organized and existing under the laws of the State of Virginia, and having an office at Norfolk in said State, for and in consideration of the sum of One Hundred and Fifty Dollars to it in hand well and truly paid, at or before signing, sealing and delivery of these presents, by EDISON MANUFACTURING COMPANY, a corporation organized and existing under the laws of the State of New Jersey, and having an office at Orange in said State, the receipt whereof the said COLONIAL VIRGINIA, INCORPORATED, does hereby acknowledge, has [illegible] d sold, and by these presents does [illegible] the said EDISON MANUFACTURING [illegible] o the said EDISON MANUFAC- [illegible], its successors, assigns and legal representatives, all the right, title and interest in all of the special negative motion-picture film made for COLONIAL VIRGINIA, INCORPORATED, by the said EDISON MANUFACTURING COMPANY under a contract dated the 16th day of January, 1907, by and between the parties hereto, together with all rights of reproducing, selling and using positive motion pictures therefrom in any manner whatsoever.

The said COLONIAL VIRGINIA, INCORPORATED, does vouch itself to be the true and lawful owner of the goods and effects hereby sold, and to have in itself full power and lawful authority to dispose of the said goods, and it does for itself, its successors, assigns and legal representatives hereby covenant and agree to warrant and defend the said negative film unto the said EDISON MANUFACTURING COMPANY, its successors, assigns and legal representatives, against the lawful claims and demands of all persons and parties whomsoever.

[ENCLOSURE]

In witness whereof the said COLONIAL VIRGINIA, INCORPORATED, has caused this bill of sale to be duly executed by those officers duly authorized to perform these acts, this day of 1906.

_____

_____

(Corporate Seal)

_____

_____

W i t n e s s e s.

Mr. McChesney: 8/19/08.

Mr. Martin writes me that Mr. Edison has accepted the honorary presidency of the Electrical Exhibition to be held this Fall in Madison Square Garden. He has suggested to Mr. Lieb and Mr. Arthur Williams that use should be made as much as possible of Edison features such as the phonograph and moving pictures so that a strictly first-class entertainment can be advertised and given. He further writes: "This will give you an opportunity to secure some first-class advertising at nominal cost and I think the opportunity should be siezed". You might investigate this matter and see what there is in it.

FLD/IWW F. L. D.

239 W. 39
Elec.

RECEIVED
AUG 19 1908
ANS.
ADV'G DEPT.

Mr. A. T. Moore: 9/8/08.

I hand you herewith letter from Will S. Rising on the subject of his alleged claim to some rights in the films made for The Colonial Virginia Co. Incorporated. Let me know if there is anything in this. I understand that you propose to use a part of this film in the near future and we should be careful not to get into a controversy over it if possible.

FLD/IWW
Enc-

F. L. D.

Mr. Dyer. Do not know Will S. Rising at all as far as the transaction your purchase of the negatives from The Colonial Virginia Co. Inc. is concerned. My dealings were all with them direct. If Rising has any claim it is against them — not us. Before I purchased the negatives Mr. Sherritt their Atty assured me that the Co. did not owe Rising anything & had no claim against them & I am sure that he has no equity or legal status whatever as his letter indicates

Alex. T. Moore

[ENCLOSURE]

OFFERING
Masterpieces From
The Worlds Best
Animated Photographic
Studios,
Initial Rendition
Illustrated
Musical Compositions
and
Unique Diversions
For the Entertainment
of Cultured
Men, Women & Children

ARCADE THEATRE

BROAD, NEW & HALSEY STREETS

L. O. MUMFORD, Manager

Newark, N. J. Sep: 4 1908

RECEIVED.
SEP 8 1908
FRANK L. DYER.

Mr Frank L Dyer
Orange
N.J.

Moore

Dear Sir.

Last year, at the suggestion of Mr Moore and Mr Porter, I staged the big production for the Exposition at Jamestown (Norfolk) Va. The Colonial Virginia Co Inc. were backward in furnishing funds, as the Pictures were being produced, so I advanced the money, with the assurance of the gentlemen who represented the Company, that I should be reimbursed. Trusting to their assurance, I completed the last picture, and went to Jamestown Expo, and handled the business for the greater part of the duration of the Expo.

[ENCLOSURE]

OFFERING
Masterpieces From
The Worlds Best
Animated Photographic
Studios,
Initial Rendition
Illustrated
Musical Compositions
and
Unique Diversions
For the Entertainment
of Cultured
Men, Women & Children

ARCADE THEATRE

BROAD, NEW & HALSEY STREETS

L. O. MUMFORD, Manager

Newark, N. J. 190

(3)

Prior to going there, I copyrighted the various scenes and paid for same. At the expiration of the Expo, I made a verbal contract to handle it for 3 years, paying them a certain royalty. Upon my return to New York, after losing several hundred dollars, they peremptorily commanded me to return the films, negatives & properties to them. In consultation with Mr Moore, it was suggested that if I could give the Edison the right to issue copies that I could possibly recover money owing. I presumed the Edison Company would stand by me. Mr Porter informed me that they had sold through to you. and I inquired of him where I came in for my three years contract and loss of money and time and balance due. As an attorney you know about where I stand.

[ENCLOSURE]

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BROAD, NEW & HALSEY STREETS

L. O. MUMFORD, Manager

Newark, N. J. 190

(3)

and if you can in any way assist me to recover the money. I shall feel under obligations. Awaiting your favor. I am

Yours Cordially

Will S. Rising

Copy for Mr. Dyer

Exhibits

New York, September 10,1908.

RECEIVED.
SEP 11 1908
F. K. DOLHEER.

Mr. L. C. McChesney:-

Referring to the New England Food Fair and House Furnishing Exposition which will take place at the Mechanics Building, Boston, Mass., from October 5th to 31st,1908, would advise that the Mexican National Band will give two concerts daily, and you, of course, know that this is the band from whom we obtained a number of Mexican selections during Mr. Stevens' recent trip to Mexico.

While it has been decided that we will not take part in the exhibit, you might deem it advisable to either carry out Mr. Dyer's suggestion as to some general newspaper advertising in Boston during the period of the exposition or it might be possible to use some other form of advertising which would result in our obtaining some additional business from the Mexican selections referred to.

Kindly give this matter your very careful consideration.

Yours truly,

F.K. DOLHEER.

AGK

Form 539

EDISON MANUFACTURING COMPANY.

Sept. 10, 1908.

Mr. Will S. Rising,

Arcade Theatre,

Broad, New & Halsey Sts., Newark, N. J.

Dear Sir:

Your favor of the 4th inst. was duly received. My understanding of the situation is that the pictures which were made for the Jamestown Exposition were produced by this company for the Colonial Virginia Company Incorporated. In this transaction we simply acted as their agent, the negative being their property although remaining in our possession. The enterprise proved a failure and the Colonial Virginia Co., Inc., made us a proposition to purchase the negative from them, which we have done, so that the negative is now our property.

It would appear to me that under these circumstances whatever claim you have should be against the Colonial Virginia Co., Inc., since Mr. Moore tells me that so far as he was concerned all of his dealings have been with that company direct.

Yours veryt ruly,

ELD/IWW

Vice-President.

Mr. Wilson: 9/22/08.

I hand you herewith letter from T. C. Martin. What do you think of this suggestion?

FLD/TWW F. L. D.

Enc-

[ENCLOSURE]

THE NEW YORK ELECTRICAL SHOW
1908

THOMAS A EDISON, PRESIDENT

MADISON SQUARE GARDEN
OCTOBER 3 TO OCTOBER 14

OFFICE OF THE CHAIRMAN
55 DUANE STREET

GENERAL ADVISORY BOARD

T C Martin *Chairman*
J C Barchy
J F Becker
Theodore Bernn
John Bottomley
W W Bradfield
E Caldwell
Geo Clapperton
Prof F B Crocker
Minor M Davis
Dr C A Doremus
Frank H Gale
Prof A F Ganz
Francis W Jones
T Inslee Jones
H McL Harding
Dr A E Kennelly
Max Loewenthal
Wm Maver Jr
J C McQuiston
P S Millar
W T Morrison
Dr F A C Perrine
A A Pope
R W Pope
Dr E F Roeber
C F Scott
Dr Clayton H Sharp
Dr C P Steinmetz
L B Stillwell
H G Stott
P Torchio
W C Webster
W F Wells
G H Guy *Secretary*

SEP 23 1908

F. L. Dyer,Esq.,

Edison Phonograph Co.,

Orange,N.J.

Dear Mr. Dyer:-

I have just got back from the Edison Convention at Lenox, where I had a good time relatively and was able to stir up matters in various quarters connected with the book. It is slow work, however.

In connection with the opening of the Electrical Show the idea has occurred to me of doing something unique in connection with the opening exercises. We had rather hoped that the Governor would be with us as we have a letter from him of acceptance, but he is to start West on a political campaign in which I think his services are seriously needed.

The idea has occurred to me all of a sudden, while turning the matter over in my mind, that it would be a somewhat spectacular performance and one that would make a good deal of talk and publicity if we would have the brief opening exercises altogether

[ENCLOSURE]

P.S. You might telephone me possibly in the morning, as the general manager of the show is lunching with me.

by means of the phonograph. In other words, no one on the platform should say a word, but speeches, music, introduction, etc. should all be given by the phonograph. I think this would attract considerable attraction and really involves no difficulty provided you will co-operate with us. We can get two or three records from the Governor and one or two others, and can intersperse them with brief phonograph music, and conclude with a benediction, also on the phonograph. The Esperanto Society of New York has asked for use of the concert hall one evening, and I think it would be well if we were to include an Esperanto speech also; the president of the Society being willing to do this. I do not think we would need more than half-a-dozen phonographs arranged in battery for the occasion and, of course, they could be removed if necessary right after, while the cylinders would be a permanent record, and could be used from time to time during the show. I am rather inclined to think that we can get one from President Roosevelt himself, in view of the fact that it is the jubilee of the submarine cable we are celebrating.

Please let me hear from you as early as possible on this point.

Sept.21,1908

Yours very truly,

T. Martin

P.S.I think the idea will please Mr.Edison and so far as I am aware the thing has never been done before.

THE NEW YORK ELECTRICAL SHOW
1908

THOMAS A EDISON, PRESIDENT

MADISON SQUARE GARDEN
OCTOBER 3 TO OCTOBER 14

OFFICE OF THE CHAIRMAN
239 WEST 39 STREET

September 23, 1908.

GENERAL ADVISORY BOARD

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T Isaac Jones
H McL Harding
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Wm Mayer Jr
J C McQuiston
P S Millar
W T Morrison
Dr F A C Perrine
A A Pope
R W Pope
Dr E F Roeder
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L B Stillwell
H G Stott
P Torchio
W C Webster
W F Wells
G H Guy *Secretary*

RECEIVED
SEP 23 1908
FRANK L. DYER

F. L. Dyer, Esq.,
Legal Department,
Edison Laboratories,
Orange, N. J.

Dear Mr. Dyer:

Since writing to you yesterday I have had a very nice, cordial letter from Governor Hughes, stating his desire to cooperate with us as far as possible at the Electrical Show, but regretting that the necessities of the political campaign will place him in Buffalo on October 3rd. I have therefore asked him to let me know what day next week he will be in New York, - I think it is Thursday or Friday - so that we can call at his hotel with the phonograph and get the opening remarks which he would have made for the occasion. I ~~would~~ have suggested to him that he limit it to one cylinder, as that will be ample. I shall be glad to follow up the details of this with you as soon as possible, as there are one or two other speakers whom we wish to handle in the same way. The idea is then to keep the cylinders in some safe place of deposit so that they can be used for the one-hundredth celebration of the cable laying.

With regards, Yours truly,

T. Martin

Chairman.

Webster

New York Electrical Show

Form 280

NATIONAL PHONOGRAPH COMPANY

543

Sept. 24, 1908.

T. C. Martin, Esq.,

239 W. 39th St.,

New York City.

My dear Mr. Martin:

Your letters of the 21st and 22rd have been received in reference to the New York Electrical Show. It does not seem to me that it would be feasible to attempt to conduct the entire preliminary exercises by means of the phonograph, which I understand is your suggestion. There would be too many opportunities for mistakes to happen, which would be very embarrassing to all concerned. I think, however, it would be a very excellent plan to have Gov. Hughes' address delivered on the phonograph, and I can send over to the Show a new experimental machine that we are working on which I am sure will reproduce loud enough to be satisfactorily heard by all. Let me know just what arrangements you were able to make with Gov. Hughes so that I can have one of our expert recorders go in and get the record. His address will have to be very short, because the record only runs slightly over two minutes.

In this connection, I think an address from Mr. Edison as president of the Show would also be appropriate and he tells me that he is willing to do this. He has asked me to prepare some remarks for the purpose, and I confess I know too little about the

Form 280 NATIONAL PHONOGRAPH COMPANY

exact situation to be able to do this intelligently. I wish you would outline to me a few facts that I can string into a short address, and any suggestions along these lines I will appreciate very much.

With best wishes, believe me to be,

Yours very truly,

KLD/IWW President.

THE NEW YORK ELECTRICAL SHOW
1908

THOMAS A EDISON, PRESIDENT

MADISON SQUARE GARDEN
OCTOBER 3 TO OCTOBER 14

OFFICE OF THE CHAIRMAN
239 WEST 39 STREET

RECEIVED.
SEP 26 1908
FRANK L. DYER.

GENERAL ADVISORY BOARD

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J C Barclay
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Theodore Bernn
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W W Bradfield
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Prof F B Crocker
Minor M Davis
Dr C A Doremus
Frank H Gale
Prof A F Ganz
Francis W Jones
T Inslee Jones
H McL Harding
Dr A E Kennelly
Max Loewenthal
Wm Maver Jr
J C McQuiston
P S Millar
W T Morrison
Dr F A C Perrine
A A Pope
R W Pope
Dr E F Roeber
C F Scott
Dr Clayton H Sharp
Dr C P Steinmetz
L B Stillwell
H G Stott
P Torchio
W C Webster
W F Wells
G H Guy *Secretary*

F. L. Dyer, Esq.,

President, National Phonograph Co.,

Orange, N.J.

Dear Mr. Dyer:-

I have your favor of September 24 with regard to the Electrical Show, and note contents with much interest. I should be very glad indeed to draw up for you some remarks for Mr. Edison, which you can shape as you deem best. Would it not be possible for him to put these on a phonograph, and give us the cylinder? Mr. Parker, the manager of the Show, and I, hope that you will let us have some of the phonograph records of great men now dead, so that we can use one or two of them every night and make announcement regularly. This will be a good ad for the phonograph as well as for the Show, and I understand that there is a fine collection somewhere around the laboratory.

As to the opening exercises we have fully made up our minds to carry the plan I outlined, and it will be so simple in execution that I do not see why any hitch should occur, the only thing, of course, is that we need phonographs of good

enunciation for the purpose. Our plan is to have printed slips placed in every seat in the concert hall stating what the order of the exercises is number 1, 2, 3, 4, etc., and the phonograph with the corresponding number will simply be started. This can be easily rehearsed, and there can be no slip to it. It has occurred to me that possibly we can have printed the remarks also, and we have had loaned us a brand new Mergenthaler linotype on which they can be set up, or else we can have them put into type outside the Garden. I am enclosing, for your information and suggestion, a little programme of the kind that I have in mind. My idea is that the phonographs shall be arranged in a semi-circle on the stage, with a number in front of them and the name of the speaker, and that each one shall be started in its order. This requires a few machines but is a better plan, I think, and a little more spectacular than changing the cylinders on one machine, and, of course, each machine can be in adjustment and ready for its job. I do not know whether it would be difficult but it would be even more spectacular if they could all be controlled from a central point and each switched in electromagnetically, say by the presiding officer. I am sure that this will make a good deal of talk

in the papers and be a new stunt for the phonograph that is worth while.

Sept.25,1908 Yours very truly,

T. Martin

543

T. C. MARTIN — EDITORIAL ROOMS — W. D. WEAVER

Electrical World

239 WEST 39TH STREET, NEW YORK

Sept 29. 1908

Dear Mr Dyer: Herewith is copy of suggested matter for Mr Edison which I have sent to Mr Durand, special delivery. He has requested me over telephone to let you see it. I want to see you this pm if I can manage it. I have one or two things already on hand that must be seen to promptly for the Show.

Yours truly,

T. C. Martin

[ENCLOSURE]

Note.

Those of us who began our labors at the operator's key fifty years ago have been permitted to see and assist in the whole modern industrial development of electricity. Since the fateful experiments of Morse in 1844 and the unsuccessful efforts of Field in 1858, there have come with incredible rapidity one electrical art after another, so that in practically every respect civilization has been revolutionized. It is still too early to stand outside these events and pronounce final judgment on their lasting value, but we may surely entertain the belief that the last half of the Nineteenth Century was as distinct in its electrical inventions and results as the first half was in relation to steam.

The lesson of the jubilee of the Atlantic cable of 1858 is one of encouragement to all who would add to the resources of our race and extend our control over the forces of Nature. Never was failure more complete, never was higher courage shown, never was triumph more brilliant than that which since 1866 has kept the Old World moored alongside the new by pulsating cables of steel and copper - the "family ties" of the civilized world.

When I look around at the resources of the electrical field today as shown in this Exhibition, I feel that I would be glad to begin again my work as an electrician and inventor; and we veterans can only urge upon our successors the younger followers of Franklin and of Kelvin to realize the measure of their opportunities and to rise to the height of their responsibilities in this Day of Electricity.

Exhibitors

Oct. 3rd, 1908.

The writer has been asked on numerous occasions to furnish tickets for the New York Electrical Show from October 3rd to 14th, at Madison Square Garden.

I wish to explain that we have not purchased space at this Electrical Show and therefore we have not been allowed tickets for distribution; the entire efforts of this department are devoted to forwarding the interests of our Dealer, the Seeley Office Appliance Co., in New York who will have a small complimentary booth, and in assisting the Management of the Show in the reproduction of Phonograph Records made by Mr. Edison, Governor Hughes and others on the opening night, Oct. 3rd.

The writer wishes to state, however, that if any heads of departments wish to visit this Show and will personally write a note to me stating the number of tickets they require, I will make a personal effort to see that they are admitted by the Management of the Electrical Show.

For your information I may state that in my opinion October 3rd and 8th will be the best nights to visit the Show.

Trusting that you understand my position in this matter, I remain,

Yours very truly,

Alonzo Brand

THE NEW YORK ELECTRICAL SHOW
1908

THOMAS A EDISON, PRESIDENT
MADISON SQUARE GARDEN
OCTOBER 3 TO OCTOBER 14

OFFICE OF THE CHAIRMAN
55 DUANE STREET

GENERAL ADVISORY BOARD

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T Inslee Jones
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Dr A E Kennelly
Max Loewenthal
Wm Maver Jr
J C McQuiston
P S Millar
W T Morrison
Dr F A C Perrine
A A Pope
R W Pope
Dr E F Roeber
C F Scott
Dr Clayton H Sharp
Dr C P Steinmetz
L B Stillwell
H G Stott
P Torchio
W C Webster
W F Wells
G H Guy *Secretary*

Oct 5 1908

239 W 39 St
Oct 4. 1908

Dear Mr Edison:-

I am glad to say that the experiment of giving an entire programme of exercises by phonograph went off very well last night. Your own speech was a marked success, and you responded to an encore by repeating it.

Possibly you have seen them, but I now enclose the documents in the case. Your own people, Mr Dreaud, Mr Miller, and others, were very helpful in the matter, and

through their efforts the phonograph scored again. The volume of sound was tremendous at times. The exercises are to be repeated next Thursday when the ladies get the proceeds of the day for the Loomis Annex for Tuberculosis.

We are hoping you will come over to the show and that you will let us know in advance. We have a nice electro chemical exhibit, in miniature; and a wonderful collection of devices that the lighting art has managed to survive. Also a good submarine cable exhibit. Faithfully yours

T. Watkins

[ENCLOSURE]

543

INTRODUCTORY SPEECH

DELIVERED BY

THOMAS A. EDISON

HONORARY PRESIDENT

At the opening of the New York Electrical Show, Madison Square Garden, October 3, 1908, commemorating the Jubilee of the first Atlantic Cable of 1858, and 25 years of Edison electric lighting service on Manhattan Island.

Those of us who began our labors at the operator's key fifty years ago have been permitted to see and assist in the whole modern industrial development of electricity. Since the remarkable experiments of Morse in 1844 and the unsuccessful efforts of Field in 1858, there have come with incredible rapidity one electrical art after another, so that in practically every respect civilization has been revolutionized. It is still too early to stand outside these events and pronounce final judgment on their lasting value, but we may surely entertain the belief that the last half of the nineteenth century was as distinct in its electrical inventions and results as the first was in relation to steam.

The lesson of the jubilee of the Atlantic cable of 1858 is one of encouragement to all who would add to the resources of our race and extend our control over the forces of nature. Never was failure more complete, never was higher courage shown, never was triumph more brilliant than that which since 1866 has kept the Old World moored alongside the New by pulsating cables of steel and copper—the "family ties" of the civilized world.

When I look around at the resources of the electrical field today as shown in this Exhibition, I feel that I would be glad to begin again my work as an electrician and inventor; and we veterans can only urge upon our successors, the younger followers of Franklin and of Kelvin, to realize the measure of their opportunities and to rise to the height of their responsibilities in this Day of Electricity.

This speech was dictated to an Edison Business Phonograph, and was part of the exercises conducted entirely by phonograph, including the opening of the Exhibit by Governor Hughes, of New York, and a programme of vocal and instrumental music.

For further particulars regarding this unique programme
enquire at Space 15, Gallery, in charge of

THE EDISON BUSINESS PHONOGRAPH CO.

MAIN OFFICE, ORANGE, N. J.

[ENCLOSURE]

FIRST QUARTER CENTURY *of* ELECTRIC SERVICE *in* NEW YORK

Jubilee of the First Atlantic Cable of 1858

Opening Exercises New York Electrical Show
Concert Hall, Madison Square Garden
October 3, 1908, at 8.30 p. m.

OCT 5- 1908

CONDUCTED entirely by means of the Edison Phonograph, the records being taken by the Edison Business Phonograph Company, of Orange, N. J. This is the first time the exercises of an entire meeting have been conducted by a talking machine. The records were made in different parts of the country.

Program

1. Introduction - - - - Thomas A. Edison, Orange, N. J.
   President New York Electrical Show
2. Speech (*2 minutes*) - - Louis A. Ferguson, Chicago, Ill.
   President American Institute of Electrical Engineers
3. Speech (*2 minutes*) - W. C. L. Eglin, Philadelphia, Pa.
   President National Electric Light Association
4. Speech (*2 minutes*) - - W. W. Freeman, Brooklyn, N.Y.
   President Association of Edison Illuminating Companies
5. Speech (*2 minutes*) E. G. Acheson, Niagara Falls, N.Y.
   President American Electrochemical Association
6. Speech (*2 minutes*) - - - - - H. A. Lardner, N.Y.
   President New York Electrical Society
7. Opening of the Show - - - Hon. Charles E. Hughes
   Governor New York State

THE record of Governor Hughes' speech was made at 6 P.M., October 1st, at the Hotel Astor, New York City. While he spoke, a mantel clock in the room chimed the hour. The Governor was several feet from the clock, but by listening attentively one can hear the chimes distinctly.

During the exercises and immediately following them, a program of vocal and instrumental music will be given by the new Edison Business Phonograph, by permission of Mr. Edison; as well as records just made by the two Presidential candidates, Hon. W. H. Taft and Hon. W. J. Bryan.

The exercises in the Concert Hall connected with the opening of the Show will be followed by a meeting of the Esperanto Societies of New York and vicinity, held in the language which is to be universal when the one hundredth anniversary of the Atlantic Submarine Cable is celebrated in 1958.

T. C. MARTIN, *Chairman Advisory Board.*

1908. Fort Myers (D-08-28)

This folder contains correspondence and other documents relating to Edison's home and property at Fort Myers, Florida. Among the items for 1908 are letters from the chemist, Jonas W. Aylsworth, who was convalescing in Fort Myers. Also included are documents regarding arrangements for Edison's visit, upkeep expenses, dock construction, and the planting of an avenue of royal palms.

Approximately 50 percent of the documents have been selected. The items not selected include routine correspondence regarding expenses and supplies, letters pertaining to outdoor sprinkler installation, and items that duplicate information in selected material.

Ewald Stulpner,
Fort Myers,
Lee County, Florida.

Julius
Send check
Direct to Henley
Tony

January 19 1908.

Mr. Thos A. Edison

Orange N. J.

Dear Sir.- I beg to advise that Mr. Henley is about to finish Pavillion at End of Your Dock this morning and he requests me to send you his bill, which I hereby enclose together with his bid as accepted by you.

Mr Doyle and myself went down to the pavillion at the Hotel and we find that yours is an exact duplicate of same, build in a good and substantial manner. A Painter started this morning to paint it the colors you ordered.

The Royal Palm Trees have finally arrived from Cuba. The will be in Fort Myers this morning, I hope they will be a better success than the first lot.

Very respectfully yours

Ewald Stulpner

Battery, ST.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

Feb 3 1908.

RECEIVED
FEB 6 1908
ANS. 7/7/08
MAIN OFFICE

Mr. W. E. Gilmore.
Orange N.J.

My dear Mr Gilmore:—

Just a line to let you know that I am getting along fine after a comfortable trip down here.

This place is all right & the table is fine this year.

There are not very many people here yet not over twenty or thirty.

There has been some pretty warm weather since we arrived but also some decidedly cool, it was down to 60° this morning.

There is certainly plenty of good fishing & gunning here but I am not doing much of that yet.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

I went out on Mr Edisons dock & fished a little one day last week & got several big fish in short time.

The town here is quite a nice little place & growing fast, a good many nice houses.

There are many fine orange & grape fruit groves up the river, & when I can get around more & finds some nice ones I want to send you a box.

Mrs. A. enjoys it here but I think she is beginning to get anxious to get home.

With kindest regards to Mrs Gilmore & best wishes for your health, I remain

Most sincerely yours—

J W Aylesworth.

Ewald Stulpner,
Fort Myers,
Lee County, Florida.

Ans Feb 10 1908
Stulpner,
Hold the money until 9 come, you can pay taxes from it
Yours etc. TAE

Feb 3rd 1908

Mr. Thos. A Edison, Orange N.J.

Dear Sir. I beg to enclose herewith my bill for Wages & Statement for Dec 07 & Jan. 1908, which I trust you will find correct. I have turned your place over to Mr. Doyle on the first of this month, after fixing up everything the best I could. There is still $237.63 in my hand, of which you will kindly instruct me whether to turn the same over to Mr Doyle or return it to you. I have told Mr. Doyle that I will furnish him the Money to pay the Expenses of your place until I hear from you.

I also enclose bill of Heitman for Sugar & Fertilizer etc. The Sugar was used last Aug. & Sept. to make Jelly & Preserves for your household & for Mrs Millers. The Bill of Evans & Co. is for Wire Netting used for the Royal Palm Avenue. I do not remember of any more bills contracted by me for your place, but think everything is straightened out, except Taxes, which I have not yet paid, but will do so if you so desire, although the Tax book do not close for 2 months.

Very respectfully yours

Ewald Stulpner

[ENCLOSURE]

Ft. Meyers, Fla., Feb. 1. 1908.

Mr. Thos. A. Edison
in acct with
Ewald Stulpner,
Statement for Dec. 1907 and Jan. 1908.

1907			
Dec 3.	By Cash in Bank $477.85		
" 9	To 25 bbls Manure at Harding	$5	00
" 11	" Express 2 bags fruit to Mrs Edison (to N.J.)	1	42
" 11.	" Exp. 2 bags fruit to Mrs Walter Akron	5	40
" 14	" Geo Ireland, 14 day Jobs, glasses & Pumpkotter	3	75
" 18	" Campbell, lumber for South Tower Brace	5	25
" 21.	" Exp. 1 Bag fruit to Dr Ward Madison N.J.	2	45
" 21.	" Tel. Telegram outside District (20¢) Postage on Samples of Rock (7¢)		41
" 21.	" Nelly Jobbs 17 7o days labor during Dec	26	75
" 23.	" Mr Polly 2 days labor (1.00) Stan Jackson 2 days labor (3.00)	6	00
" 28	" Horseline & Wagon, hauling rubbish	3	00
		$59	43
1908 Jan. 1.	By Cash in Bank $418.42		
Jan. 4.	To Stan Jackson 6 days labor (9.00) Mr. Polly 6 days labor (9.00)	$18	00
" 4	" Horse & Wagon 2 days	3	00
" 8	" Exp. to New York 2 bags fruit to Thos Edison	1	42
" 11	" Mr. Polly 6 days labor (7.00) Stan Jackson 6 days labor (5.00)	13	15
" 18.	" Mr Polly 6 days labor	9	00
" 22.	" Exp. 1 Bag (2.50) 1 Package (1.35) Electrical Books	4	85
" 22.	" H. A. Hoddem 12 days plowing, harrowing, hauling manure (2.50)	36	00
" 22.	" Horse & Wagon 1 day hauling out dead bamboo stumps	1	00
" 24	" Exp. to N.Y. (1.12) & Bay (.35) 2 bags fruit to Mrs. Edison	1	47
	" Horse & Wagon, moving rubbish	1	50
" 25.	" Harrison Gonzalez 120 bbls Manure @ 20¢	24	00
	" Tel. Telegram 6 days labor (1.00) To S. Jackson 6 days labor (9.00)	18	00
" 27	" Mrs. Sayles, bills & Exp. Thompson acct. Gov.	10	00
" 28.	" Exp. 1 Bag Bean (1.00) Mrs. Sayles & Drayage (.25)	2	25
" 30	" Mrs. Stulpner, helps Mrs Sayles fixing up cottage 5 days	5	00
" 30.	" Mrs. H. Cleveland, pulling Hogan garden, picking up Bark 8 days (1.00)	14	00
Febr. 1.	" Stan Jackson 8½ days labor, Ed Kennison 6 days (9.00)	17	25
		$180	79
" 1	By Cash in Bank $237.65		
	Less		
	Ewald Stulpner Wages from Dec 1907 — $65.00 and Jan 1908 — 65.00	130.00	
		310.79	

Battery, 51.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

RECEIVED
MAR 2 1900
Gen'l Mgr's Officer

Feb 27 — 1900

Mr. W. E. Gilmore.
Zoo'l Orange. N.J.

Dear Mr. Gilmore:-

Just a line to report condition & make a suggestion regarding Edisons batteries. I am getting on fine & while I have not got my full strength yet I can see improvement every week.

The place is fine & the climate here is ideal for my condition.

I am awful sorry that Edison did not get here in time to avoid his present illness. Hope he will soon be able to come.

If you see him, please express to him my heartfull of sympathy.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

2

Randolphs death was a great shock to me as it must have been to all of you.

Now as to the suggestion about Edisons battery here, as you may know, he has two launches here, are electric, with 72 E 27. batteries in it & a gasolene vapor launch which which is so dangerous they seldom use it personally I would not ride in it if there was any way to avoid it. The boat is a good one but the power is dangerous & that type of engine is not made nowdays. It has gasolene in a boiler with a high pressure & burner going under it. If he would put in an up to date ignition engine in it it would be a good boat.

Now for the electric it goes about

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

3

15 miles on one charge, it should do about 25 or 30. so it occured to me it would be a good thing to put the lithium dope in the low cells to bring them up to capacity. Now if you could have Rodgers or some one send some of the dope & instructions as to the quantity for cell & latest method of applying, Fred Ott & I will fix them up & see if we can help things some, before they come. We should have had the 6 45 type in the boat as there is plenty of room for it & it made ~~the~~ more weight for ballast

Hoping you are enjoying best of health & with kindest regards to Mrs. Edmore & remain.

Respectfully yours.

J. H. Aylsworth.

Ft Myers (?)

Rec'd Aug
MAR 9 - 1908

Mar 2/08

Mr Harry Miller

I received the wire and portable lamps. the aft awning and Gill net & graples from Fitzmouris O.K. Please send me by mail 1 doz Fuse links 50 amps western Elect Catalogue page 389 #3.A.

Aylesworth is helping me and he look good

Yours

Fred Ott

Ewald Stulpner,
Fort Myers,
Lee County, Florida.

MAR 12 1908

March 6th 1908.

Mr. Harry Miller, Edison Laboratory.
Orange N.J.

Dear Sir. Mr. Fred Ott gave me your adress as successor to Mr. Randolph and I herewith enclose my bill for Wages due me. I mailed my bill to Mr. Randolph before the unfortunate accident happened and it has remained unsettled.

I also enclose bills for taxes due on Mr. Edisons property to Town Taxes $ 51.60
" County + State Taxes 98.05 ← Vouchered in March -08
Total $149.65

Mr. Edison requested me to pay the Taxes from the funds I had on hand Febr 1. but since that time Mr. Doyles and other Expenses have diminished the amount that there is not enough Money left to do it with as per statement herewith enclosed. The Taxbooks close promptly April 1st.

Kindly attend to these matters and oblige

yours very truly

Ewald Stulpner

E. P. A.—1—A. 55M 10 28 1907

THE PENNSYLVANIA RAILROAD COMPANY.

PASSENGER DEPARTMENT.

JAMES R. WOOD,
Passenger Traffic Manager.
GEO. W. BOYD,
General Passenger Agent.
RUFUS N. PILE,
Assistant General Passenger Agent.
COLIN STUDDS,
Eastern Passenger Agent.

Office of the Eastern Passenger Agent,
263 FIFTH AVE. (S. E. Corner 29th St.),
TELEPHONE: 1032 MADISON SQUARE.

New York, March 12, 1908.

Movement of Mr. Thomas A. Edison and party.

Mr. J. T. Rogers,

Care National Phonograph Company,

Orange, N.J .

Dear Sir:

I akm in receipt of your favor of the eleventh instant, and take pleasure in advising you that we have arranged to attach the Pullman private car "Pilgrim" to our train No. 85 leaving Jersey City at 9:25 a.m., March 14th., passing Newark at 9:58 a.m. for continued through movement to Lakeland, Florida, to arrive that point at 9:40 p.m., March 15th., where we have asked that the car be placed in a nice place for occupancy until the morning of March 16th., when it is to be attached to Atlantic Coast Line train No. 83 leaving Lakeland at 7:55 a.m., for further movement to Fort Myers, Fla., to reach that point at 1:05 pm, March 16th.

I understand the party will number seven persons and will board the train at Newark, and in line with your request we have asked that the car be stocked as follows:

Supply (large) of Poland water. Chicken. Squab. Lamd Chops. Sirloin Steak. Pancakes. Bacon. Oranges. Grapefruit, Pineapple. Sweet and Irish Potatoes. Spinach (the spinach to be well washed) String beans. Green peas. Supply of all sorts of pies. Assorted Tarts. Bread and Rice Pudding. Green Olives. Good Chese. English breakfast tea. Best Mocha and Java Coffee. Two Dozen bottles ginger ale. We have requested Pullman Company to furnish all fresh vegetables as far as possible; that you desire no canned goods.

I will render bill to Mr. Gilmore covering transportation charge, Pullman rental of car and commissary in line with your letter.

Yours very truly,

Eastern Passenger Agent.

Battery, St.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

RECEIVED
MAR 20 1908
Goodrich & Co.
ANV

March 17 — 1908.

Mr. W. E. Gilmore.
Orange, N.J.

My dear Mr. Gilmore:—

Your favor of the 2nd at hand. The potash for rejuvenating the battery in Mr. Edison's launch came O.K. & we have applied it & had test which shows considerable improvement. We made one trip of 33 miles & could have gone further.

Have done nothing about the other launch preferring to wait till Mr. Edison arrived.

He came in yesterday on time & in good shape & was very spry in getting off the car & would accept no assistance into carriage.

I spent part of the afternoon with him & they all had moonlight ride in launch.

Hotel Royal Palm
FORT MYERS, FLA.
F. H. ABBOTT
MANAGER

He seems very happy to be here & was much surprised to see me looking as well as I do; when he saw me last you know he thought I was a "gone."

He has told me some of the trouble you are having on account of those Ky. Co. suits & has a number of problems on the battery which he is putting to me, so, I am happy to say, I will be as busy as the traditional "little dog" for the balance of my sojourn here.

Have not heard from Walter as to how new process is getting on for a couple of weeks but surmise he has his hands too full to write.

Hotel Royal Palm

FORT MYERS, FLA.

F. H. ABBOTT
MANAGER

I expect to return home about the first week of April as the Dr. thinks it will be safe for me to return then. Of course, if Mr. E. wants me to stay longer & if it will help to keep him here long enough to give him the rest he needs, I will remain longer.

Thanking you for your favor & trusting this may find you & your family in the very best of health:—

I remain yours very truly.

J. W. Aylsworth.

[FROM J.T. ROGERS]

Mr. L. C. McChesney: Mar. 17th, '08.

Mr. Gilmore has instructed me to give you data in connection with Mr. Edison's trip to Fort Myers, Fla., account of which is to be published in the next edition of the Edison Phonograph Monthly and in this connection you will kindly bring this matter to Mr. Gilmore's attention, as per his advice.

Mr. and Mrs. Edison, together with their son Theodore and guest, Miss Margaret Gregory, of Montclair, and Mr. Edison's private physician, Dr. Page, of New York City, left Newark at 9:58 A.M. Saturday, the 14th, aboard the private Pullman car "Pilgrim", which was attached to the Florida & West India Limited and which arrived at Jacksonville, Fla. 2:20 P.M. Sunday, continuing on to Lakeland, Fla. arriving at 9:40 Sunday night and on account of there being no through train service to Fort Myers, the car was placed in a quiet secluded spot until Monday morning when it was attached to train leaving Lakeland at 7:55 A.M., arriving on time at Fort Myers, Fla. 1:05 P.M.

Would state that the train lost no time whatever enroute, making its regular schedule time. The railroad representatives left no stone unturned to make the trip as pleasant as possible for Mr. Edison and we were informed by wire upon arrival of the "Pilgrim" at various points enroute.

Mr. Edison stated just prior to his boarding the car that he felt first rate and he appeared to be in excellent spirits. The party was accompanied as far as Philadelphia by Mr. Edison's daughter, Madeline, Miss Lucy Bogue and Mr. J. V. Miller.

JTR/T

Myers

SHULTZ HOTEL CO.
O. R. SHULTZ, MANAGER
PUNTA RASSA
LEE COUNTY, FLORIDA

Recd JUN 14 1908
Ans JUN 16 1908

PUNTA RASSA, FLA., JUN 5 - 1908 190

Mark Journal entry

Mr Thos. A. Edison
My Dear Mr Edison -
I hope you are feeling better than when down here, but of course the improvement is slow.
I said nothing to you about the block of stock, did not think you wished to be talked to about it.
Can I send it to you? we need the money to keep the Hotel up, and I advanced money for those that would come in to the Company.
Summer has commenced and we will have to keep busy preparing for the Winter.
Mrs Whitman still with us, and the little one grows lovely, they all wish to be remembered to you and your good wife, in which I join.
Yours very truly O. R. Shultz

H. E. HEITMAN, PRESIDENT.
G. M. HEITMAN, VICE-PRES. & TREAS.

H. B. HOYER, 2ND VICE-PRES.
J. F. GARNER, SECRETARY.

The H. E. Heitman Company,

CAPITAL $30,000.00.

WHOLESALE AND RETAIL GROCERS.

GRAIN, HAY, FLOUR, MEATS, CANNED GOODS, VEGETABLES, FRUITS, ETC.

SPECIAL ATTENTION TO MAIL OR TELEGRAPH ORDERS. AGENTS FOR MAPES' FERTILIZERS.

Fort Myers, Florida, 6/6th 1908.

Mr. T. A. Edison
Orange, N. J.

Recd & Ans
JUN 9 - 1908

My Dear Sir:-

Under separate cover I am mailing statement of your a/c to-gether with all vouchers & receipts belonging thereto - which I trust you will find satisfactory & correct - if there is any thing you do not understand or wish an explanation of, do not hesitate to ask it. The pipe reached here last Wednesday & has been hauled & ~~will~~ the Man will begin work next week laying same - so you can send the Sprinklers anytime you wish.

I saw Mr. Fowler again in regard to the Royal Palms & he says now ~~that~~ all of those he had in nursery are dead & from the careless manner in which talks - I do not believe he will get a stand there in another year therefore I think if you will write me

H. E. HEITMAN, PRESIDENT.
G. M. HEITMAN, VICE-PRES. & TREAS.

H. M. HOYER, 2ND VICE-PRES.
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SPECIAL ATTENTION TO MAIL OR TELEGRAPH ORDERS.

AGENTS FOR MAPES' FERTILIZERS.

Fort Myers, Florida, ... 190—

#24

a stiff letter - insisting upon his complying with his contract - else refund your money & state that you want the palms & want them growing without waiting 2 or 3 years - it will have a good effect - also a letter addressed to the Town Council - stating that you had had them planted & looked after for a year & that you felt they should take more interest in this improvement & see that they were looked after more carefully etc. It will do good & put them all to thinking & make them more appreciative of what you are doing & a strong letter to me in regard to Dobles & then one to the Council will help the matter along wonderfully I am sure. Everything is doing nicely & growing fine in your yard since the rains.

With kindest regards & best wishes.

I am most truly,
H. E. Heitman

Ft. Myers

DOUGLASS & MINTON,

ATTORNEYS AND COUNSELLORS AT LAW,

DUN BUILDING, 290 BROADWAY,

NEW YORK

BENJ. DOUGLASS, JR.
FRANCIS L. MINTON.

HENRY S. COREY.
MADISON G. GONTERMAN.

Aug 11/24

November 20, 1908.

I have read Willoughby's book
I think they well can easily
Cut the channels through
as it would reclaim an immense amount of
the reclaimed land in the
world

Thomas A. Edison, Esq.,

Orange, N. J.

Dear Mr. Edison;

You have probably read the book entitled "Through the Everglades" by Lieut. Hugh L. Willoughby. If you have not, it is a very interesting book to read; I have a copy which I will be glad to lend you.

I am in receipt of a letter from Lieut. Willoughby stating that a few days ago he started from Ft. Myers and went 60 miles up the Caloosahatchee in a motor boat; then 50 miles north east to the north east end of Lake Okeechobee. From there he took a ride by wagon of 42 miles to Stuart, over half of the way without a trail. The reason he made the trip was to go over the surveyed line of a canal that is going to be built from Okeechobee to the deep water harbor at St. Lucie Inlet. The engineer has just sent in his report of the survey made last summer and in the repo rt there is a very urgent pleax for a large appropriation from Congress. I think if the canal is built it will very materially aid all shipping interests in Florida, and would open a delightful water tour from the east to the west coast, for as near as I can estimate, the St. Lucie Inlet is directly opposite Ft. Myers. This is the spot that was frequented for so

DOUGLASS & MINTON,
ATTORNEYS AND COUNSELLORS AT LAW,
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NEW YORK

BENJ. DOUGLASS, JR.
FRANCIS L. MINTON.
HENRY S. COREY.
MADISON G. GONTERMAN.

many years by Grover Cleveland, and it is where I have obtained the best fishing on the east coast.

Very sincerely yours,

Benjamin Douglass Jr.

HDH

Ft. Myers

My Dear Mr Heitman.

I ~~[illegible]~~ wish you would see Mr Towles and get a statement of what he proposes to do regarding the palms I understand that ~~those~~ he had in his garden awkward Now a Contract is a Contract I cannot wait indefinitely & if he is not going to take steps immediately to carry out his contract in a manner that will insure success I shall ask that he refund the money already paid so I can arrange with other parties, &

Yours
I will sign TAE

I will sign

To the Town Council of Fort Myers
Gentlemen

I desire to call your attention to the fact that the ~~palms~~ project of placing palms along the road from the Town to Manuel Creek have not had ~~the attention~~ much assistance from the Council so far
TAE

1908. Legal Department (D-08-30)

This folder contains correspondence and other documents relating to the activities of the Legal Department, a centralized office for the consideration of legal matters involving the Edison companies. Included are items that pertain to litigation or to the organization of companies, as well as items that address general concerns of corporate structure and financial and legal responsibility. Most of the documents for 1908 consist of letters and memoranda to and from Frank L. Dyer, general counsel of the Legal Department, along with reports of proceedings sent to Edison. There are letters concerning a forgery case, copyright legislation, the provisions of the Employer's Liability Act, and the merits of incorporation in the state of New Jersey.

Approximately 50 percent of the documents have been selected. The items not selected include perfunctory letters reporting the expected dates of hearings, statements of account, a contract retaining Louis Hicks for legal services, and documents that duplicate information in selected material.

Agreement with
Daniel Higham
and Edison Mfg. Co.
Feb. 17-1908

2550

[Formerly filed as #360]

1

ARTICLES OF AGREEMENT made this 17th day of February, 1908, between DANIEL HIGHAM of Bridgeport, Connecticut, party of the first part, and the EDISON MANUFACTURING COMPANY, a New Jersey corporation having its principal place of business at Orange, said State, party of the second part: WITNESSETH,

WHEREAS, the party of the first part has made and contemplates making certain inventions in combined moving picture and talking machines, by which audible sounds and accompanying animate movements may be simultaneously recorded and reproduced, and wishes to experiment for the purpose of commercially perfecting said apparatus; and to this end the party of the first part desires to enter the employ of the party of the second part as an experimenter and to grant to the party of the second part an exclusive license under such patents and applications therefor, as may be necessary to fully cover any apparatus which may be developed during such experiments, subject, however, to the terms and conditions hereinafter expressed; and

WHEREAS, the party of the second part is willing to employ the party of the first part for the purpose mentioned, under the terms and conditions hereinafter recited.

NOW, THEREFORE, the parties hereto for and in consideration of the sum of One Dollar to each in hand paid by the other, receipt of which is hereby acknowledged, have agreed as follows:-

(1) Commencing with the date of this agreement, the said Higham enters the employ of the Edison Manufacturing Company at a salary of $50. (Fifty dollars) per week, and the said Company agrees to pay such salary for one year from date, unless the same shall be increased, as hereinafter provided. The said Higham shall be provided with an appropriate room in which to conduct his experiments, be allowed the services of two assistants and be furnished with such tools and supplies as may be approved by an officer of the Company, or by Thomas A. Edison. The Company will place at the disposal of said Higham a moving picture camera with negative film for the purpose of taking moving pictures and will print such positives therefrom as may be necessary, and will also furnish a skilled operator for operating such camera, if necessary. The Company will also furnish the said Higham with a recording phonograph for the purpose of such experiments. If, at the expiration of one year from the date hereof, the said Higham shall not have produced an apparatus, which in the opinion of the Company shall be satisfactory and commercial for the purpose, the Company shall have the option of terminating this agreement, but the Company reserves the right to continue the agreement for a further period of one year, if it so desires.

(2) If, as a result of his experiments, the said Higham produces an apparatus which in the opinion of the Company shall be commercially successful, the Company will undertake to manufacture and commercially exploit the same giving its best efforts and using due diligence to that end. When the Company decides that said apparatus is commercially perfected and a shop order is issued for a

number of such apparatus intended for commercial use or sale, the salary of said Higham shall be increased to $100. (One hundred dollars) per week, commencing with the date of said shop order. If, however, the net profits of the business in connection with the sale of such apparatus, shall at any time after one year from the date of said shop order, be less than $15000. per year, the said Higham during the succeeding year shall receive a salary of $3,000. (Three thousand dollars) per year, payable weekly. During succeeding years in which the said apparatus may be marketed, the net profits derived from the sale of such apparatus in any year shall determine the salary to be paid the said Higham, that is to say, if the net profits in any one year shall be less than $15,000. the said Higham shall receive a salary of $3,000. (Three thousand dollars) per year, payable weekly for the succeeding year; and if the net profits in any one year shall be more than $15,000. the said Higham shall receive a salary of $100. (One hundred dollars) per week for the succeeding year. It is, however, understood and agreed, that if the said Higham makes any invention relating to phonographs which the National Phonograph Company shall regularly adopt and put out in connection with its machines, then in such case the said Higham shall receive a salary of $100. (One hundred dollars) per week hereunder during the continuance of this agreement, irrespective of the net profits which may be made from the sale of combined moving picture and talking machines. The Company reserves the right at all times after the expiration of one year from the date hereof, to terminate this agreement by notice in writing, in which case any licenses which may be granted by said Higham under patents to be hereafter secured or

X

applications therefor, shall also terminate, but the termination of any licenses shall in no way affect any apparatus which the Company may have manufactured or sold prior thereto.

(3) So long as such apparatus may be manufactured by the Edison Manufacturing Company, the said Higham agrees to remain in the employ of the Company, and give his best services and skill in connection with the development and perfection of such apparatus, and also in connection with the development of sound recording and reproducing machines. All inventions made by said Higham during the term of his employment with the Company relating to sound recording and reproducing machines, motion picture machines, or combined talking and motion picture machines, shall be exclusively licensed to the Edison Manufacturing Company, or any other corporation that it may designate, said licenses to continue during the continuance of this agreement. All expenses incurred in connection with such patents are to be paid by the Edison Manufacturing Company. The said Higham agrees to keep the Edison Manufacturing Company fully informed of his experimental work in order that the Company may file applications for patents on such inventions as it may consider important, and under which exclusive licenses shall be granted, as above provided.

(4) The party of the first part hereby covenants with the party of the second part that he has no contracts or agreements with any person, firm, or corporation, that will in any way conflict with the faithful carrying out by him of all the terms and conditions of the present agreement, and that he has made no assignment nor granted any

licenses or other rights in or to any inventions made by him relating to combined talking and moving picture machines.

(5) The present agreement is personal to the said Higham, and shall not be transferred nor assigned by him in whole or in part, but the same shall inure to the successor or successors of the Edison Manufacturing Company, provided the terms and conditions thereof are first accepted in writing by such successor or successors. And in the event of the death of said Higham during the continuance of this agreement, it is agreed in the event of any licenses under said patents remaining in force, that the sum of $50. (Fifty dollars) per week shall be paid to the heirs, executors, administrators or other legal representatives of said Higham, as royalties under said patents, so long as said licenses shall remain in force and said patents shall be commercially used by the Edison Manufacturing Company or the National Phonograph Company, but said corporations shall have the right at any time to terminate said licenses and discontinue the use of such patented inventions as above provided.

IN WITNESS WHEREOF the parties hereto have executed this agreement in duplicate the day and year first above written.

Daniel Higham

In presence of:
Frank L. Dyer

Edison Manufacturing Co
by Thos A Edison
Preest.

Legal

Legal Department.

Telephone 907 Orange.
Cable Address "Ecllegal, Orange."

Thomas A. Edison.
National Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.

Frank L. Dyer, General Counsel.

Miller
Keep me posted on these dates

Orange, N.J. March 23, 1908

Harry Miller, Esq.,

Laboratory.

Dear Sir:-

I enclose copy of a letter received from Mr. English, fixing new times for hearing in the Slater case. Please bear these dates in mind, in order that Mr. Edison may be advised, as it will probably be necessary for him to testify, and we want to be sure that he will be on hand.

Yours very truly,

Frank L. Dyer
General Counsel.

FLD/ARK.
Enc.

Nov. 11/08
Postponed indefinitely

Legal

JOHN E. HELM

CABLE ADDRESSES
HELM | NEWARK / NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 765 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
952 NEWARK, N. J.
5650 CORTLANDT, N. Y.

Newark, N. J., May 8th, 1908.

Harry F. Miller, Esq.,
Edison Laboratory,
Orange, N. J.

Dear Sir:-

I beg to acknowledge receipt of reports to be made to the State Board of Assessors of New Jersey.

The necessary information to make these reports is missing and I must urge you to get me the data for the following companies:

Ott Manufacturing Co.
Sussex County Iron Co. You have this.
Mining Exploration Co. of New Jersey
Edison Phonograph Co.
Edison Storage Battery Co.

I must have this information before the 20th of this month.

You will have to give me the information as shown by the blank form enclosed herewith.

I enclose report for New Jersey & Pennsylvania Concentrating Works which kindly mail to the Receiver and ask him to make the necessary report.

Yours very truly,

Sent 5/13

John E. Helm.

JEH-HD.
Encs.

Legal

Telegram

New Bern Bldg Supply Co

Sent via Postal
MAY 11 1908
$3.30 pm

Helm -

X

Use unfair competition plea
as Courts sustain this
Contention if proved

Edison

Prepay & Chg St Fils

JOHN E. HELM

CABLE ADDRESSES
HELM | NEWARK
HELM | NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 765 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
952 NEWARK, N. J.
8880 CORTLANDT, N. Y.

MAY 23 1908

Newark, N. J., May 22nd, 1908.

Thomas A. Edison, Esq.,
Orange, N. J.

Dear Mr. Edison:-

In re U. S. vs. Andem, on forgery indictment:

Enclosed please find copy of opinion on the demurrer originally filed to the indictment; also copy of testimony taken at the trial yesterday at Trenton.

If you will carefully peruse the opinion of the Court on the demurrer and then the rulings of the Court at the trial you will notice that the Court has really over-ruled itself on all material points.

Before the trial I had a long discussion with the District Attorney as to the introduction of evidence tending to show the injury that the New England Company had sustained by reason of this forged bill being filed, and also the testimony to be introduced tending to show the fraudulent manner in which Andem attempted to become an officer of the Company, and the District Attorney assured me that the Court would allow this, stating that he had conferred with the Judge and that we might expect to be kept at the trial for three or four days or a week if all the testimony we intended to introduce was produced.

In the morning when the case was called the Judge seemed to be with us on all points until Judge Cross, the District Judge, sat on the bench with Judge Lanning and started to consult and advise on the objections and the matters at issue. You will notice then, from the testimony, that the Court immediately ruled out everything and virtually stated in its first and second rulings that no crime had been committed and no forgery existed, and intimated then and there that he would direct a verdict for the defendant.

The District Attorney did everything in his power to introduce testimony which, if the Court had allowed it, would certainly have convicted Mr. Andem; and the District Attorney even went so far as to be reprimanded by the Court for his strenuous efforts in trying to convict the defendant.

JOHN E. HELM

CABLE ADDRESSES
HELM { NEWARK
NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 765 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
552 NEWARK, N. J.
8550 CORTLANDT, N. Y.

T.A.E.-2

I was never so much surprised at any proceeding as I was at this, particularly after the opinion on the demurrer and the promise from the District Attorney that evidence necessary to convict should be allowed, and then the Court's deliberate action in ruling out any evidence of that nature.

I know that this result is entirely unsatisfactory to you but I want you to feel that Messrs. McCarter, Buckingham, Dyer, Knight and myself have done everything we possibly could to convict Mr. Audem; and I trust that you will, after reading over the enclosed papers, see that the Court of its own accord was the cause of Audem's acquittal.

In this case we went further than we ordinarially would in a case of its nature to produce successful results. We prepared a very elaborate brief on the law and the facts of the case, which the Court undoubtedly read as shown by the way he wrote the opinion on the demurrer, but irrespective of all the efforts and the time expended he allowed us to wait until the last moment to blast our hopes.

Yours very truly,

JEH-HD
Enc.

Legal

Mr. Edison:

Here is Mr. Buckingham's acknowledgment of your very generous gift. His levity is due to the fact that I told him the gift was made on condition that it should be spent entirely on frivolous things. Acting on your suggestion, I recommended Buda Pesth, but he, apparently, intends to stick to London.

F. L. D.

FLD/IWW
6/23/08
Enc-

[ENCLOSURE]

CHARLES L. BUCKINGHAM,
ATTORNEY AND COUNSELLOR AT LAW,
POTTER BUILDING,
NO. 38 PARK ROW.

Dictated.

NEW YORK, June 22, 1908.

Frank L.Dyer,Esq.,

Orange, N.J.

My dear Mr. Dyer:-

I received the check for one thousand dollars which you enclosed me with Mr. Edison's compliments,certainly with no less pleasure than Mr. Edison found in sending it.

Perhaps neither of you fully understand my ability to find pleasure among the frivolous things of the world; and I may assure you that upon this score you may have no apprehension. The performance of the trust will be sacredly observed--and that to the last degree. In imposing these obligations, Mr. Edison was most thoughtful in suggesting that I should not be held to "disclose the use to which the money is put." I felt it a high compliment that you were willing to leave it to my good faith merely to see that Mr. Edison's wishes were carried out.

I certainly intend to take in London this summer, but at this time I am somewhat perplexed to know what disposition can be made of one of my cases during the time that I would be gone.

Very truly yours,

C. L. Buckingham

J. C. S.

D
1908 Legal

Mr. Westee:-

In reference to the business account of the Legal Department of the various Edison Companies, I have decided to sign checks - Frank L. Dyer -, instead of Frank L. Dyer, Counsel, as heretofore. Checks on my personal account in the Orange National Bank will be signed Frank L. Dyer, 2nd.

I make this explanation in order to avoid complications in case of my death or disability, and send you herewith copy of a letter which I am sending to the Bank today.

F.L. Dyer,

June 24, 1908.

FLD/ARK.

W. E. GILMORE, PRESIDENT & GENERAL MANAGER.
C. H. WILSON, ASSISTANT GENERAL MANAGER.
A. WESTEE, SECRETARY & TREASURER.

TRADE MARK
Thomas A. Edison.
IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

NATIONAL PHONOGRAPH CO.

ORANGE, N. J.
EDISON PHONOGRAPHS & RECORDS.
10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

CABLE ADDRESS "ZYMOTIC, NEW YORK"

ADDRESS YOUR REPLY TO

W. P.

New York, August 4, 1908.

RECEIVED. AUG 5 1908 FRANK L. DYER.

Mr. Frank L. Dyer,
Orange, N. J.

Dear Sir:-

I return herewith the opinion of Messrs. McCarter & English in reference to the suggested waiver of the provisions of the "employer's liability act" by people hired in connection with our moving picture business.

The views expressed in their opinion are what I have always understood to be the position of the Courts on waivers of this kind, but in our case the situation appears to be somewhat different. My understanding is that, the opinions handed down under the "employer's liability act" relate to cases where the injured party was regularly employed, such for instance as a machinist in a factory. In our moving picture business, however, the situation is different. In such a case the performers hire out to do acts which are in themselves hazardous; for instance, suppose we engaged a trapeze performer to do a certain act as part of a moving picture, that act is a hazardous one and is part of the performers regular business, and any accident resulting might not, and usually would not, be due to any negligence on our part. As two illustrations to what might happen I will cite the following:

Some time ago we rigged up in the studio a rapidly moving turntable on which the performers were to attempt to remain; the scheme being to duplicate what is known as the "Human Roulette Wheel" in use at one of the Coney Island shows. Through what I would term faulty construction of the platform one of the performers had his leg badly injured by coming into contact with the edge of the platform in attempting to get on. The apparatus was ours, and in that case it seems to me we would have been liable for the injury.

In a recent picture you will remember we engaged a man who owned a moving platform and a horse trained to gallop on this platform. In the course of the operation of this platform one of the planks was split and the horse stumbled and was injured. In this case the apparatus was not of our construction; was not furnished by us, and was operated by the owner of the horse.

W. P. #2 8/4/08
F. L. D., Orange, N. J.

In this instance the horse might have been so badly hurt as to render him useless for this particular work and the owner might have brought suit for damages. I do not understand that such an action could be brought under the "employer's liability act," but in such a case it seems to me we should protect ourselves against damage suits if it is possible to do so.

It seems to me that there can be no question but that we would be relieved of any damages in a case like the latter, if a contract had been entered into, and it is for this reason, and particularly in view of the fact that many performers are engaged to do work that is hazardous, we should have a form of contract under which damages are waived, and we would take our chance of winning out in the suit. We would lose nothing by having the contract and always stand a chance to gain in case of accident.

Yours truly,

H.

539 M.P. - Legal

Mr. H. F. Miller: 9/23/08.

I explained to-day to Mr. Edison that with the concurrence of Mr. Buckingham and Judge Wallace I have arranged to retain Mr. Louis Hicks as an attorney in connection with phonograph and moving picture matters. Mr. Edison will remember Mr. Hicks as the attorney who for some years has been most active in the New York Phonograph suit. The arrangement reached with Mr. Hicks was that he was to be paid a retainer of $10,000.00 and contract made with him to pay him a further retainer of $1,000.00 per year for five years and to guarantee him $5,000.00 in work per year for that period. In other words, we pay Mr. Hicks $10,000.00 in cash and $500.00 per month for five years.

I hand you herewith a memorandum to Mr. Westee requesting him to draw a check to the order of Mr. Hicks for $10,000.00, and which I wish you would have Mr. Edison approve. Do this as soon as possible, because I wish to close the matter and have the contract signed on Friday.

FLD/IWW

Enc-

F. L. Upson

All right
Thos A Edison

Legal

(Telephone message from John E. Helm)

Mr. Helm said he had interviewed Mr. George A. Flammer in reference to the accident and he is willing to accept $200.00 in payment of the damage to his wagon and horse and child, who was thrown from the wagon and had her arm broken and injured about the neck or back of her head. Mr. Helm stated that Flammer has three witnesses to the accident who are ready to testify that our driver was at fault and was driving recklessly. Our Automobile upset Flammer's wagon, injured the horse and threw his five year old girl into the street. Helm said he would pay the man $100.00 and then have the matter go through the Court so that when he signed a release it would cover any damages which the child might later on recover.

10/27/08. I. W. Walker.

Mr. Scull: 10/31/08.

If you satisfy yourself that a Director in a corporation holds office for a prescribed term, even though he may have sold his stock, please consider the advisability of securing from the Directors of all of our companies blank letters of resignation, which can be used whenever we wish to make a change. I confess that I had always been of the opinion that a Director automatically ceased to be such when he no longer was a stockholder, but I was informed yesterday that this was not so. If true, very embarrassing complications might arise, and it is better to settle the matter now than to wait until difficulties come. You want also to consider to whom the letters should be addressed or whether they should be in blank, and what their form should be. Advise me also from whom we should obtain these letters of resignation. Where a man holds two or more offices I think there should be a separate letter for each office.

FLD/IWW F. L. D.

449 NOVEMBER 2, 1908.

Mr. Dyer:

NEW JERSEY CORPORATIONS.

Noted

SECTION 39:

> "No person shall be elected a director of any corporation issuing stock unless he shall be at the time of his election a bona fide holder of some of the stock thereof; and any director who ceases to be a bona fide holder of some of the stock thereof shall cease to be a director."

The interpretation to be put upon this statute is indicated in Kuser vs. Wright, 52 N.J. Eq. 5 (p.74 Dill on Corporations)

> "When a director makes an assignment of his estate for the benefit of creditors, he ceases to be a director de jure, and the Company may declare his office vacant and elect his successor, but as to the third parties dealing in good faith with the Company, without notice of any infirmity in the title of the director, he must be regarded as a director de facto."

A director who disposes of his stock ceases to be a director automatically at least de jure, and the above cited decision shows that the Company may immediately declare his office vacant and elect his successor. Your informant may have referred to the fact that some kind of notice to the persons dealing with the corporation is necessary to protect the corporation from any acts of the former director, though it is difficult to see how all having such dealings could be notified.

As to the officers of a New Jersey corporation, the statute reads:

> "Every corporation organized under this Act shall have a president, secretary and treasurer who shall be chosen either by the directors or stockholders, as the by-laws may direct, and shall hold their offices until others are chosen and qualified in their stead; the president shall be chosen from among the directors."

Since it is mandatory that the President shall be chosen from among the directors, it would follow that when the president ceased to be a stockholder he would thereby cease to be a director and also president.

Unless the by-laws distinctly fix the term of office, it has been held in New Jersey that any officer, including the president, may be removed at the will of the body which elects him.

NEW YORK CORPORATIONS.

In the New York stock corporation law it is provided that the directors must be stockholders unless this requirement is waived by the charter or in a stockholders' by-law.

****

As a consequence of the above it does not appear to me that the letters which you suggest in the accompanying memorandum are necessary.

In this connection I would suggest that it might be proper that all of the qualifying shares of the directors be indorsed in blank, so that in case of death or resignation the shares could be readily transferred to others. Of course, this would make it possible for anyone to fraudulently convey such shares, but I think that under the circumstances there is small chance of this.

G. F. S. Scull

GFS/MJL

MEMORANDUM.

Nov. 12, 1908.

Mr. Dyer:-

I hand you herewith a draft of memorandum, and suggest that its substance be embodied in a memorandum to be sent to the various officers, heads of departments, &c. over your signature.

H. H. Dyke.

[ATTACHMENT]

Heads of Depts

The purpose of the Legal Department is to afford the greatest possible assistance in every branch of the activities of the various companies. Its true value can be utilized only by bringing to its attention at the inception thereof every matter which involves or may involve a substantial legal question. When this is done, and every legal question is passed on, as it arises, by the Legal Department, the responsibility as to all matters of law can be placed where it belongs - - on the Legal Department - - and many of the difficult questions and unpleasant situations which inevitably arise when a matter is brought to the attention of the Legal Department only after it has reached an acute or troublesome stage, can be avoided.

Please bear the above in mind, and when any matter comes up which involves a question of law, submit the legal question involved by memorandum to the Legal Department before taking any action thereon. Any question for consideration by the Legal Dept. should be first submitted to me, and if necessary I will refer it to the proper assistant for final decision.

JR
Dyer

[ATTACHMENT]

General Memos

444

Legal

Messrs. Dolbeer, Pelzer, Stevens, Moore, Porter, Burnham, Wilson, Weber, Westes, Carroll, Durand, MacChesney, Buehler, Eckert, John Pelzer, Leeming, Rogers, Phillips, W. H. Miller, Frost, Brodie, Dodge, Bee & H. F. Miller.

The purpose of the Legal Department is to afford the greatest possible assistance in every branch of the activities of the various companies. Its true value can be utilized only by bringing to its attention at the inception thereof every matter which involves or may involve a substantial Legal question. When this is done, and every legal question is passed on, as it arisies, by the Legal Department, the responsibility as to all matters of law can be placed where it belongs - - on the legal department - - and many of the difficult questions and unpleasant situations which inevitably arise when a matter is brought to the attention of the Legal Department only after it has reached an acute or troublesome stage, can be avoided.

Please bear the above in mind, and when any matter comes up which involves a question of law, submit the legal question involved by memorandum to the Legal Department before taking any action thereon. Any question for consideration by the Legal Department should be first submitted to me, and I will, if necessary, refer it to the proper assistant for final decision.

FRANK L. DYER.

REFER TO THIS NUMBER
IN YOUR REPLY
74

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. A. Westee: 12/9/08.

Please let me have a check to the order of Geo. W. Pound for $100.00. I have arranged with him to represent us in Washington in connection with the Copyright question during the presenr session of Congress and also to represent us before the Ways and Means Committee on all questions relating to duties. He is to receive $400.00 for each class of service, making $800.00 in all. We have already paid him something on account. The present check is to be charged against the "Copyright" account.

FLD/IWW

Mr. Edison: Wyper 56 legal This does seem to be serious 12/11/08.

RECEIVED
DEC 14 1908
FRANK L. DYER.

I hand you herewith letter from Mr. Wyper containing newspaper clippings, in which the Australian High Court decided against us on the subject of our agreements there. The decision simply holds that where a price-cutter is an outsider--not a party to the agreement--he is not bound by the conditions appearing on the boxes. This is the law in the United States at the present time on the subject of personal property generally, the law being that while a condition may be enforced as a matter of contract between parties, the conditions do not attach to the articles to the extent of binding third parties. The American Courts, however, have made an exception to this rule in the case of a patented article. The Australian Courts have apparently followed the law of personal property. The effect of the decision in Australia will make it necessary whenever a man is selling at cut prices and has not signed the agreement, for us to proceed, not against him, but against the dealer who supplies him with goods. The decision has no effect whatever on the relations between the company and its signed dealers and jobbers; it simply makes it more difficult to reach the price-cutters in Australia than in this country, because in the United States we can proceed directly against the price-cutter, even if he has not signed the agreement.

Please return Mr. Wyper's letter with any comments.

FLD/IWW F. L. D.
Enc-

File

[FROM FRANK L. DYER]

REFER TO THIS NUMBER IN YOUR REPLY

123

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

147

Mr. Westee: 12/17/08.

Will you please have a check drawn to the order of the "Sign of the Banner" for $100.00 and forwarded to them at Montclair, N. J., so that it will reach them tomorrow. This is on account of contract for decorating the Directors Room, bill for which will come through a little later.

IWW

1908. Mining (D-08-31)

This folder contains correspondence and other documents relating to mining and ore milling. Among the documents for 1908 are items pertaining to relations with the Allis-Chalmers Co.; a balance sheet for the defunct Edison Iron Concentrating Co. covering the period 1890-1901; and letters enclosing ore samples or inquiring about Edison's interest in ore milling, mines, and ores.

Approximately 30 percent of the documents have been selected. The items not selected consist primarily of unsolicited inquiries, some of which contain perfunctory Edison marginalia indicating the desirability or the value of ores.

Edison Iron Concentrating Co

1890					
Sept	1	To Labor & Mat'l	3352	07	
Dec	18	" " "	203	48	
1891 Sept	30	" " "	372	90	
Oct	31	" " "	262	25	
Nov	30	" " "	67	84	
Dec	31	" " "	32	42	
1892 Mar	1	" " "	11	25	
Dec	24	" Cash	1040	00	
1896 Mar	27	" "	2425	00	
Dec	2	" "	682	52	
1897 Sept	20	" Interest	219	17	
Nov	26	" Cash	410	82	
1899 Apr	27	" "	439	45	
May	29	" "	2962	47	
Oct	3	" "	2546	82	
1900 Feb	5	" "	2292	14	
Apr	20	" "	242	86	
June	12	" "	1883	72	
Oct	15	" "	1745	35	
1901 Feb	18	" "	1398	28	
Mar	31	" Sundries	13	61	
Apr	24	" Cash	309	42	
July	31	" Sundries	13	78	
Oct	31	" "	10	08	
1902 Feb	28	" Cash	600	00	
Mar	1	" J.F.R	8	00	
July	2	" "	8	00	23553 70
1891 Oct	31	By Cash <petty cash>	25	00	
1893 Feb	18	" Stock	1000	00	
1897 Sept	23	" Cash	2619	41	
1899 June	17	" "	2488	81	
Oct	27	" "	2229	22	
1900 Feb	21	" "	1835	15	
June	26	" "	1699	82	
Nov	9	" "	1364	79	
1901 Sept	28	" Nat Phono Co	600	00	13862 20
		Balance Jan 31/08			9691 50

NJ+Pa.

McCARTER & ENGLISH
COUNSELLORS AT LAW
PRUDENTIAL BUILDING — 765 BROAD ST
NEWARK, N.J.
ROBERT H. McCARTER CONOVER ENGLISH
ARTHUR F. EGNER
TELEPHONE NO. 2095

Recd & Ack
MAR. 13 1908

Newark, N. J., March 12, 1908.

Harry F. Miller Esq.,
C/o Edison Laboratory,
Orange, N. J.

Dear Sir:-

Since leaving you this afternoon, Mr. Mallory tells me that it is practically impossible to get into Mr. Edison's deposit vaults and get the notes in connection with the New Jersey & Pennsylvania Concentrating Works matter. We will therefore have to get on as best we can without them. Please make me a copy of that schedule of the notes, showing the date, the amount etc., which you showed me this afternoon, and I will endeavor to get up an affidavit from the data therein contained.

Yours very truly,

Conover English
for C

CE/MBC

Rec'd today
JUL 29 1908

New York, July 28, 1908.

Thomas A. Edison, Esq.,
Llewellyn Park,
East Orange, N. J.

Dear Sir:

Am enclosing herewith a copy of the estimated expenses and estimated profits of the New York Mica and Quartz Co, a corporation about to be formed under the Laws of the State of New York, to work a mine which has been recently contracted for by the undersigned.

I am a civil engineer. For the past two years I have been employed on the LaBoca Division of the Panama Canal and prior thereto I was a contractor at Para, Brazil constructing the Estrada de Ferro d Braganza Railroad for the Brazilian government.

My purpose in writing this letter is to place before you a proposition of investing in this mine to join with me in the purchase and working of the same, your money to be secured by stock and further by an issue of bonds secured by a mortgage on the entire property, machinery &c, and so as to insure you the protection necessary for a man investing in a proposition of this kind I would be anxious to have you become treasurer of the company so that all money would pass through your hands.

I am particularly anxious if you are interest in a matter of this kind to have you employ an expert at my expense to make a thorough investigation of this mining property and make a report direct oto you.

The contract for the purchase of this mine, the abstract of title and a recent survey are at the present time in the custody of my counsel Mr. Edgar A. Martin, 309 Broadway, New York City, and he is thoroughly familiar with all the facts connected with this proposition and he will be perfectly willing to go over the matter and explain everything to you.

If you do not desire to call on him you may communicate with

me at my address, No. 1824 Washington Avenue, Borough of the Bronx, New York City at any time by appointment and I will discuss the matter with you.

Thanking you in advance, I beg to remain

Yours very truly,

Joel O. Emlew

N. B. Samples of mica taken from the mine are enclosed herewith. Larger specimens may be obtained from my counsel.

WM. JOCKIN,
511 West 134 Str.
NEW YORK.

#1

New York, Sept. 9, 08.

Thomas A. Edison, Esq.
Orange

Send sample over for test, I shall be [illegible] until middle of next week after that will be [illegible] Lab. Every day

Dear Sir:

Not having had the advantage of meeting you at the laboratory yesterday, would you kindly let me know where and when you desire the delivery of the sample of vitreous silicate. I trust the material will be very satisfactory, as not only it dissolves in a 20% solution of caustic potash, but, even in boiling water it will dissolve readily without the addition of any potash.

Very respectfully
Wm Jockin

N.B. Please note change of address.

FORM 47A

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
WILLARD P. REID, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

Sept. 28, 1908.

SEP 29 1908

Mr. H. F. Miller,

Edison Laboratory,

Orange, N. J.

Dear Sir:

Relative to our conversation as to the correspondence between Mr. Edison and the Dunderland Co., Mr. Edison wishes you to do the following at once:

Starting at about 1900, have some one go through your letter books and put slips of paper in all letters to the Dunderland Ore Co., William Simpkins, Edison Ore Milling Syndicate, Capt. Pollen, Mr. Hall (I do not remember his initials, but he is secretary of the Edison Ore Milling Co.), then when this has been done, deliver the books to Mr. Edison, as he wishes to go over them to be prepared to meet any statement that may come from England.

Yours very truly,

W S Mallory
V. P.

WSM-RBS

Sept 30 - 08

Ores

TEL. 6597 CORTLANDT

WE GUARANTEE OUR CARBON NOT TO BE PAINTED OR DOCTORED.

CABLE ADDRESS
BANDLER NEW YORK
A.B.C. CODE
4TH & 5TH EDITION USED

BERNARD BANDLER & SONS

IMPORTERS OF

CARBON (BLACK DIAMONDS) AND BORT

FOR DIAMOND DRILLS AND ALL MECHANICAL PURPOSES

65 NASSAU STREET

NEW YORK Oct. 3, '08. 190

Aug 10/6

I am using bort OCT 5 - 1908
but have a supply on hand
what price now of
good bort

Thos. A. Edison, Esq.,
Orange, N. J.

Dear Sir:-

We would like to know if you can use any Carbon (Black Diamonds) and Bort, for your Diamond Drill Work at the present time.

We will be more than pleased to have one of our representatives call and submit a selection of Carbon and Bort for your or your expert's inspection.

As we are direct Importers, we are at all times in a position to quote you nothing but the lowest market price, and trust, when in the market, you will allow us to submit our Carbon and Bort.

Awaiting an early reply, we are,

Sincerely yours,

BERNARD BANDLER & SONS,

Per., MEB

Dict. MEB-WSL

Ores & Minerals

E. Schaaf-Regelman

Ores, Rare Minerals, Gem Stock,
Asbestos, Crude and Fibre

Telephone: 137 Broad
Cable Address: Eugenius

A. B. C. Code, 4th & 5th Ed.
Lieber's Code Western Union Code

17 State Street (Battery Park)
(Chesebrough Bldg.)

New York, N. Y. Oct. 6, 1908.

We use considerable Saphire see Peter Weber
OCN 7 National Chorough Co
Orange NJ —
Au 10/7

Thomas A. Edison, Esq.,
Orange, N.J.

Dear Sir:-

I beg to inquire whether you use SAPPHIRES or AGATES in the manufacture of Reproducer Points or for similar purposes, and if so, should thank you to kindly post me as to your requirements, as I am having a little stock of various kinds of sapphires and agates in the rough on hand.

Got plenty Lithium on hand just now —

LITHIUM CARBONATE

Kindly advise whether you are in the market for any, and for what quantities and deliveries you wish me to make you an offer, and greatly oblige,

Yours very truly,

ESR/IH

E. Schaaf-Regelman

HARPER & SON,
PIG IRON, COAL, COKE, ORE
U.S. EXPRESS BUILDING 2 RECTOR ST. NEW YORK.

Oct. 6th, 1908.

Never made any machinery for sale
OCT 7 - 1908
Ans 10/7 Consequently have no catalogue

Thomas A. Edison,
Orange, N. J.

Dear Sir:-

Please mail us your "iron ore concentrating plant" catalogue or any other information you have on same, tons, cost, and etc., and oblige,

Yours truly,

Harper & Son

Ores

SIXTIETH CONGRESS.

FRANK D. CURRIER, N.H., CHAIRMAN.
EDWARD S. WINSHAW, NEBR.
ANDREW J. BARCHFELD, PA.
JOHN C. SHAFFER, PA.
CHARLES McGAVIN, ILL.
E. STEVENS HENRY, CONN.
CHARLES G. WASHBURN, MASS.
CHARLES B. LAW, N.Y.
BENJAMIN H. FOORT, PA.
WILLIAM SULZER, N.Y.
GEORGE W. LEGARE, S.C.
ISAAC PRATT, N.J.
WILLIAM H. WILSON, PA.
EUGENE W. LEAKE, N.J.

EDWARD A. BARNEY, CLERK.

House of Representatives U. S.,
Committee on Patents.

Washington, D. C.,

Say - I cannot analyze the ore ore as my magnetic apparatus is now dismantled & I have no Chemist who can do it

115 Broadway,

New York, Oct. 10, 1908

Thomas A. Edison, Esq

Orange, N. J.

My dear Mr. Edison:

I am expecting to receive from a mineral property in which I am interested, one hundred pounds of magnetic iron ore, running very high in magnetic iron, and carrying copper, with gold and silver. I am anxious to have this ore analyzed, assayed, and experimented on by you, as to its value, the best method of treatment to save the values, and what you think of the magnetic iron and how it can be utilized commercially to the best advantage. Will you please advise me where and to whom I shall send the ore when it reaches New York, and what you will charge for making an analysis and a report on the same.

Recd Aug 12 1908

I am informed that you have been experimenting with magentic iron ores for several years. If this ore comes up to your requirements I will have no difficulty in furnishing all that you would require, as it comes from a very large deposit - practically inexhaustable. Will be glad to see you concerning the matter, whenever you deem it advisable.

Very sincerely yours,

Wm Sulzer

FORM 47A

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
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NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

November 20, 1908.

John Ott — Wind it for our current 120 Volts & provide a lamp bank so they can reduce Voltage.

NOV 23 1908

Dear Mr. Edison:

Relative to the magnet to be made for the Empire Steel & Iron Co. for assaying their iron ore at the Mt. Hope ore mill, would state that they have electricity and use 220 volts.

They are anxious for the magnet and as soon as it is finished please ship it to Mr. H. B. Cox, Empire Steel & Iron Co., Mt. Hope, N. J., also sending him a memorandum of just how the analyses were made. My recollection is that the thing we had to watch most carefully was seeing that all the sample to be assayed was reduced down to pass 50 mesh, and in doing this that we used to get our assays within about 1½% to 2% of the chemical analysis. Fred Ott no doubt remembers these details.

220 Volt

Yours very truly,

W S Mallory

WSM-RBS

V. P.

Shipped 12/1/08 via US P.B.

Mr Edison

December 4, 1908.

Allis - Chalmers Co.,

#71 Broadway,

New York, N. Y.

Dear Sirs:

On the writer's return to the office this morning he finds the enclosed note from Mr. Edison and after very carefully considering the matter, I have decided to forward the note to you and tell you the circumstances to which Mr. Edison refers.

Until very recently, we had negotiations with Messrs. Woodruff & Pausch, Columbus, Ohio, for a set of our crushing rolls, and we have in our possession letters from them in which they state that they had every expectation of installing a set of our large crushing rolls, all the terms of the contract having been discussed and practically agreed upon. Within a few days our representative visited Columbus with the final contract and he advises us that he was informed by Messrs. Woodruff & Pausch that while they had every expectation of closing contract with us and thoroughly believed in the rolls, that it had been intimated to them by some one connected with the Steel Corporation, that if they used Edison crushing rolls that none of the Steel Corporation furnaces would pur-

chase limestone from them and for that reason they did not dare to consummate the contract with us.

I give you the statement exactly as it reached us and I am very sorry that a matter of this sort should come up just at this time, but naturally you cannot blame Mr. Edison for feeling as he does relative to the matter, and the writer agrees that if this is true, it is certainly unfair competition, as we never have a word to say when we lose out in competition on any of our products where the buyer believes that our competitors device is more efficient or better than our own.

Mr. Edison puts modestly his statement as to recommending Allis machinery. During the twenty years that the writer has been connected with him, I have heard the question put to him a good many times by people interested in power machinery and he has always recommended your product highly, and that he is consistent in his recommendation is proven by the fact that all the engines we have in our different enterprises which he controls are Allis engines.

After the very pleasant interview yesterday with your Mr. Adams, who practically succeeded in wiping out what doubts I had as to the high speed of your air compressor, I had made up my mind to recommend the purchase of your machine, provided we can get together on the prices, terms, etc., but in view of the enclosed note my hands are tied and as I do not want to lose any time in this matter, I have decided, as already

stated, to enclose you Mr. Edison's note and ask you if you will not investigate the thing immediately and let me know whether there is any foundation for the statement made, so to put me in a position to go to Mr. Edison in the matter.

As already stated, I wish you to get the matter clear in your mind that Mr. Edison does not object to the regular competition against his crushing rolls, but it is the bringing in the influence of the Steel Corporation in the manner indicated.

Will you kindly let me know by return mail just what action you decide to take in the matter, so that I may be able to make my plans accordingly, and I will hold open the compressor matter until I hear from you.

Yours very truly,

WSM-RBS V. P.

Enc

[ENCLOSURE]

Copy

December 4, 1908.

MR. MALLORY:

You better hold up the Allis compressor job. They have been knocking our big rolls to those who we have been trying to deal with, stating their gyratory was better and our rolls no good, etc. I don't object to this because it is business, but I learn that lately they have used their influence with U. S. Steel to prevent the closing of a contract for our rolls; this I consider unfair.

COMPETITION: It's improbable that there are 10 quarries in the U. S. whose output is large enough to warrant our rolls, and to out me out of this trade by unfair means is rather discouraging, especially when I've been a tout for years on recommending their engines, and every engine I have is an Allis - nine altogether. Better see Saunders and get his rock bottom.

(Signed) EDISON

Ores.

GEOLOGICAL SURVEY OF NEW JERSEY

BOARD OF MANAGERS

J. FRANKLIN FORT, BRIDGEWATER
PRESIDENT OF THE BOARD
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HARRISON VAN DUYNE, NEWARK
GEORGE W. WHEELER, HOLEMBEN
ALFRED A. WOODHULL, PRINCETON

STATE GEOLOGIST
HENRY B. KÜMMEL

Trenton, N. J., December 7, 1908.

Recd & Ack
DEC 8 - 1908

Say all right
I will be here
E

Mr. Thomas A. Edison,
Edison Laboratory,
Orange, N. J.

Dear Sir:

I beg to inquire whether it will be convenient for me on next Saturday morning, Dec. 12th, to present a letter of introduction from Mr. W. S. Mallory and to make some inquiries of you regarding the extent of the iron-ore deposits on Ogden Mountain. The Geological Survey is about to publish a report upon the iron-ores of the State, and I am desirous of taking advantage of all available information. If you are otherwise engaged on that date, I shall be pleased to call upon any day the following week which you may specify.

Yours truly,

Henry B. Kümmel
State Geologist.

GEOLOGICAL SURVEY OF NEW JERSEY

BOARD OF MANAGERS

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GEORGE W. WHEELER, HACKENSACK
ALFRED A. WOODHULL, PRINCETON

STATE GEOLOGIST
HENRY B. KÜMMEL

Trenton, N. J., December 22, 1908

DEC 23 1908

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

I am in receipt of your letter of the 21st advising me that maps of the magnetic surveys to the number of twenty-nine, as listed in your letter, have been sent to me. I shall take all possible care of them and return them after Mr. Bayley has had an opportunity to study them.

I visited the site of your drilling operations one day last week, and I will send you very shortly a statement of my conclusions.

Yours truly,

H B Kümmel

State Geologist.

1908. Motion Pictures (D-08-32)

This folder contains correspondence and other documents relating to the production and commercial development of motion picture films and the manufacturing of projectors. Included are items pertaining to kinetoscope production schedules, film prices, film distribution, trademarks, advertising, sales, and the activities of jobbers, dealers, and competitors. Among the documents for 1908 are letters relating to experimental work contracted to Daniel Higham and Charles L. Brasseur; to hearings in Washington, D.C., regarding film tariffs and copyrights; and to the events leading to the organization of the Motion Picture Patents Co. Also included are items about a proposed motion picture with President Theodore Roosevelt as its subject. Among the correspondents are William E. Gilmore, vice president and general manager of the Edison Manufacturing Co.; Frank L. Dyer of the Legal Department, who succeeded Gilmore as vice president in July 1908; George F. Scull, assistant to the vice president; Alex T. Moore, manager of the Kinetograph Department; John Pelzer and Leonard W. McChesney, employees in the Kinetograph Department; Leonard C. McChesney, manager of the Advertising Department; and James H. White, former managing director of the Edison Manufacturing Co., Ltd.

Approximately 50 percent of the documents have been selected. The items not selected include invoices, shop orders, letters of transmittal, and contracts for construction work at the Bronx studio. Also not selected is correspondence routing inquiries from customers, discussing screenplays proposed by George L. Dyer, evaluating technical modifications which the Edison Manufacturing Co. declined to adopt, or duplicating information in selected material.

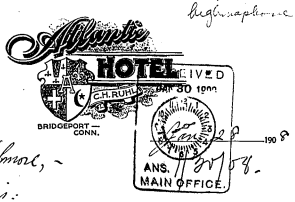
Related documents can be found in D-08-27 (Exhibitions).

highwaphone

Atlantic HOTEL
C.H. RUHL
BRIDGEPORT CONN.

RECEIVED
MAR 30 1908

Jan 28 1908
ANS. 1/30/08.
MAIN OFFICE.



Mr. Gilmore, -

Dear Sir:

I have devised some new methods in speed governoring which will make "Talking Pictures" a success.

Could you inform me if the Edison Co. would be interested in this direction?

Very Respectfully
Daniel Higham

795 State St
Bridgeport
Conn.

Bronx

Mr. Edison:

Note attached letter from Mr. Moore: It seems to me that he must have known a long time ago that he needed juice to light up the plant at the Bronx. However, we are getting to the end of things now, and I hope that he will get things going satisfactorily by the time indicated in this letter, which I simply send you as a matter of information.

1/30/08. W. E. Gilmore.

Enc-A

Atlantic HOTEL
C.H. RUHL
BRIDGEPORT — CONN.

RECEIVED
FEB 3 1908
ANS
MAIN OFFICE

Feb. 1st 1908

Mr. W. H. Gilmore of
Pres. & Gen. Mgr.,
Edison Manufacturing Co.

Dear Sir:

Your reply of Jan 30th, to my letter of 28th, received. I did not mean to infer that I had any patents for sale. I meant that, if the Edison Co. was interested in the development of "Talking Pictures", which combines both the talking machine and moving picture apparatus — such as the Camera Phone people are trying to develope, I would be pleased to enter into the employ of the Edison Co. to perfect this very much desired feature for Pictorial Entertainment. I know the nature of this problem and know I can make it entirely successfull. This is what I meant,

Atlantic HOTEL
C.H. RUHL
BRIDGEPORT — CONN.

2

190

but I would also be interested to take up any problem in talking machines — for this is a work that I haven't done justice to. Awaiting your reply I am

Very Respectfully
Daniel Higham

795 State st
Bridgeport Conn.

P.S. It occurs to now that I have a free title to a patent, dated Oct. 25, 1904 and numbered 772,938 — as take it from memoranda at hand, for a reproducer. Which when properly proportioned, is remarkable. I would be pleased consider an offer for same. D. H.

Mr. Edison:

You will doubtless remember Higham. We want somebody to work on just such a thing as he suggests here, but I do not know what kind of an arrangement we can make with him. It might be a good plan to have him.

2/4/08. W. E. Gilmore.

Enc-B

RECEIVED FEB 7 1908 ANS MAIN OFFICE

You might ask what terms he would come to work & develop the machine. We furnish room tools & men — Edison

Biglimaphone

Atlantic HOTEL
C.H. RUHL
BRIDGEPORT — CONN.

RECEIVED
FEB 11 1918

Feb. 10th 1918

Mr. W. E. Gilmore,—
Vice Pres. & Gen. Mgr.
Edison Manufacturing Co.

Dear Sir:

Your favor of 7th received. I am prepared to go to Orange and make, complete "talking-picture" apparatus, to provide camera apparatus with such means that pictures and records can be made in absolute syncronism, and to provide reproducing apparatus with such means that syncronism of picture machine and talking machine will be under positive control of the operator. The whole to be reliable, without the use of troublesome motors of any kind, either for talking machine or picture machine. The means

Atlantic HOTEL
C.H. RUHL
BRIDGEPORT — CONN.

2

190

of governoring not to be affected by changes in load or variations of power applied by the operator. The talking machine music to be positively "regular" and without "shak".

The cylender record is the proper one for this kind of apparatus, but I should have to increase the volume of the cylender machine you now make for home use, two or three times, or whatever would be necessary to suit natural requirements of the pictures. To do this I would provide some new features which I have thought out for this kind of work. Now, what I want to do, is to get into the talking picture show business. I would go to your factory and make the complete

Atlantic HOTEL
C. H. RUHL
BRIDGEPORT CONN.

3

_____ 190

out-fit, you to furnish the necessary room, apparatus, tools and help required, and pay me fifty dollars a week. You to have all patents which may be obtained, but I to have sole right to operate the Edison talking picture apparatus, and films and records therefor, in the City of Boston, on the same terms you may sell or rent the apparatus, films and records, to others in any part of the United States, excepting one talking picture apparatus, which is to be given to me free, and at the time you furnish such apparatus to others.

Very Respectfully

Daniel Higham

795 State st.
Bridgeport, Conn.

THE LUMIÈRE COMPANY,

LUMIÈRE'S AUTOCHROM PLATES AND CHEMICALS,

11 WEST 27TH STREET.

PHONE 2435 MADISON SQUARE.

NEW YORK, Feb. 13th, 1908

Edison Manfg. Co.,

Orange, N.J.

Gentlemen:

We have your kind favor of the 12th inst., in which you ask that Mr. A. Lumiere pay a visit to Mr. Edison and his laboratory, at West Orange, N.J. In reply, we regret to state that Mr. Lumiere is now in France, and will not return for about three or four weeks. However, Mr. Lumiere, Jr., is here, and if you desire he will be very pleased to call on Mr. Edison at any date he may set.

Thanking you, we remain,

Yours very truly,

THE LUMIERE CO.

DICTATED BUT NOT READ.

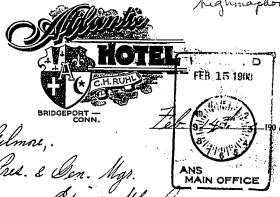
Wed Feb

Monday P.M.

Randolph advised

RECEIVED
FEB 14 1908
ANS. 11/14/08
MAIN OFFICE

highmaphone



Atlantic HOTEL
C. H. RUHL
BRIDGEPORT CONN.

FEB 15 1900
ANS
MAIN OFFICE

Feb 15 1900

Mr. W. E. Gilmore,
Vice Pres. & Gen. Mgr.
Edison Mfg. Co.

Dear Sir:

Your favor of 13th at hand. In accordance with your suggestion, I shall be in Orange Monday morning next, to meet you and Mr. Edison.

Very Respectfully
Daniel Higham

Mr Edison
Notice

Movies

Jas. H. White.

23, GREAT RUSSELL MANSIONS,
GREAT RUSSELL STREET,
LONDON, W.C.

Tel.: 7792 Central.

March 6th/08

My dear Mr Edison:-

I only recently learned, on recovering from a very serious illness, of your victory in the long & uphill moving Picture fight, & immediatly sent you a cable of congratulation.

I hope you will not look upon the message as an undue liberty on my part & that you will believe that "I just couldent help it." Again congratulating you on establishing your rights & hoping you have now fully recovered your health,

I am,
Yours faithfully
J. H. White.

Mr. Gilmore:-

I hand you copy of telegram sent from Chicago to Mr. Melies, and also original telegram in reply.

F.L.D.

March 14, 1908.

RECEIVED
MAR 16 1908
Gen'l Mgr's Office
Ans'd.....

File

[ATTACHMENT]

Edison is willing to give a licence to Paul Mélies incorporated and acting on behalf of the American licensed Manufacturers if he can secure the exclusive agency of some European firms. Amongst them should be Gaumont of Paris and London and either Urban or Cines. The Quantity of Negatives imported should be strictly limited to a maximum of 4000 feet (1200 metres) per week for the bulk of the licensed European Manufacturers ~~accepting said licence~~. They will be entitled to a Royalty of so much per foot of positive films sold. Nothing shall be sold with the trade marks of the European Manufacturers. The duration of the agreement to be similar to the Edison's licences granted to American Manufacturers —.

7 de

[ATTACHMENT]

Starfilm N.Y. Translation

The European convention will take place on Monday at Nine A.M. It is urgent to know if Edison would object that good negatives only made by European manufacturers should be imported by us and sold as being Starfilms. This would cut out the Biograph combination and would be of good advantage to Edison who would get the Royalties. Reply at once and I shall settle this business at the Convention

Signed: Geo Méliès —

[ATTACHMENT]

Confidential – All arrangements to be made on the quiet before the opening of the Convention – It is necessary to get the firms named in the other cabblegram – The others are not indispensable – The production must be limited to 4000 feet (1200 Metre) no matter the quantity of European firms associated – It is desirable that the positives prints should be made by us here but if they do not accept we should accept the importation of positive prints –

Note: The association of Manufacturers shall be incorporated and the shares equally divided between the Seven licenceed –

[FROM JOHN PELZER?]

April 1, 1908.

Mr. L. C. McChesney,
Advertising Dept.

Dear Sir:

Contained in a communication dated the 27th ult., received from the Chicago Film Exchange, 858 Brandeis Bldg., Omaha, Neb., is a request for a quantity of our Kinetoscope catalogues. As this is a member of the Film Service Association, you no doubt have them booked for a quantity of the new catalogues.

They advise us that they are entirely out of our printed matter, and are badly in need of the same. Will you do everything possible to facilitate the prompt shipment of their allotment of the new Kinetoscope Catalogues, form 335.

Kinetograph Department,

[illegible]

[ENCLOSURE]

Exclusive Selling Agents of the Vinscope

Local and Long Distance Telephone:
DOUGLAS 1508

Chicago Film Exchange

(INCORPORATED)

Manufacturers and Distributors
of
MOTION PICTURE MACHINES AND ACCESSORIES

GENERAL OFFICES:
120 E. RANDOLPH STREET
CHICAGO

OMAHA BRANCH
G. HOLMBERG Manager

Condensors and Lenses, any focus
The Vinscope
Edison Kineloscopes
Powers Cameragraphs
Seliz Polyscopes
Films of all makes
Stereopticons
Rheostats
Electric Heaters
Carbons, Tickets, Etc.

New Films Received Every Day
Of All Makes

858 Brandels Bldg.
Omaha, Neb. 5/27

Edison Mfg. Co.,

Orange, N.J.

Gentlemen:

I am in receipt of your several letters announcing new films from time to time and thank you for the same.

I shall be pleased if you will send me a number of your latest catalogues, both of films and machines, especially the latter. I have sold a number of your machines since I came to Omaha, but they have been purchased through our Chicago office. If convenient to you I shall also be glad to have a number of booklets of instructions for installing and operating the Universal and Exhibition machines. As a number of the machines sent me have been open for inspection or otherwise, in our Chicago office, I find said instructions frequently left out of the box.

I have just received one of your $175 Exhibition models and am very much pleased with same, but I have not received a line of advertising matter on the same and shall be pleased to hear from you soon in regard to this.

Yours truly,

CHICAGO FILM EXCHANGE,

By G. Holmberg

Mgr. Omaha Branch

GH/MW

RECEIVED
MAR 30 1908
ANS
MAIN OFFICE.

DIRECTO DEPT.
MAR 30
1908

Sub-Visitor

C. POULAILLON
GENERAL MANAGER
J. E. BRULATOUR
SALES MANAGER

#1

PHONE 2435 MADISON

WORKS { LYONS (FRANCE) / LUMIÈRE PARK, BURLINGTON, VT.

THE LUMIÈRE NORTH AMERICAN CO., LTD.

LUMIÈRE'S DRY PLATES, FILMS, PAPERS AND CHEMICALS

AUTOCHROM PLATES FOR PHOTOGRAPHING IN COLORS OF NATURE

LYONS (FRANCE)

NEW YORK OFFICES AND SALES ROOMS
11 WEST 27TH STREET

LONDON (ENGLAND)

Ans APR. 28 1908

NEW YORK, April 20th, 1908

Say I will be at Lab Every day this week but to be sure ask on telephone in the morning of the day he wants to come

Rec'd APR. 21 1908

Mr. Thos. A. Eddison,

East Orange, N.J.

Dear Sir:

The writer has received a letter from France concerning the proposition you made to young Mr. Lumiere. Will you kindly therefore let me know when I can have the pleasure of calling on you in reference to this matter.

Yours very truly,

J. E. Brulatour

B/G

Pioneer Film Renters

Exclusive Selling Agents of the Visscope

Local and Long Distance Telephone: DOUGLAS 1508

Chicago Film Exchange

(INCORPORATED)

Manufacturers and Distributors of MOTION PICTURE MACHINES AND ACCESSORIES

GENERAL OFFICES:
120 E. RANDOLPH STREET
CHICAGO

OMAHA BRANCH
G. HOLMBERG Manager

Condensors and Lenses, any focus
The Visscope
Edison Kinetoscopes
Powers Cameragraphs
Selig Polyscopes
Films of all makes
Stereopticons
Rheostats
Electric Heaters
Carbons, Tickets, Etc.
New Films Received Every Day Of All Makes

RECEIVED APR 25 1908 ANS MAIN OFFICE.

888 Brandeis Bldg.
Omaha, Neb. 4/22/08

Mr. A. T. Moore,

Mgr. Kinetograph Department,

Edison Mfg. Co.,

Orange, N.J.

Dear Sir:

I beg to acknowledge receipt of your favor of the 16th inst. with copy of your letter to Mr. E. J. Lenger, Niabrara, Nebr.

We have written Mr. Lenger, as per your request. Will say that we appreciate this favor of yours very much.

Let me add that we have sold four Edison machines during that many days, and I recommend your machines to my outsomers every time, especially for the simplicity of construction. There is no question as to your machine being the easiest one to operate of the many different makes. We are just packing up one of your $175 improved machines, and I am writing today to our home office for several of the Underwriter's Models with the one Pin movement mechanism, which you explain in your Bulleton #4, dated April 20th. With this attachment it will also be easy to overcome the question of superiorty between the Powers and the Edison machines.

We also wish to acknowledge receipt of 100 catalogues printed specially for this office, together with a number of copies of instructions for installing and operating machines, received under separate cover.

Thanking you again for your favor, we are,

Yours truly,

CHICAGO FILM EXCHANGE

By [signature]
Mgr. Omaha Branch

GH/MW

KINETO DEPT APR 25 1908

Goel

#1 M.P.

Nantucket, Mass., Apr. 23, 1908.

Mr. Thomas A. Edison

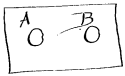
Your scheme [illegible] tried [illegible] Consumer [illegible] would [illegible] 40 pictures per second instead of 20 [illegible] no flicker

Edison

I think would be two very valuable improvements on motion pictures and views. But I cannot work out these ideas myself, and should therefore like to submit them to you for consideration, trusting to your honor to recompense me if you think they are of value commercially to you.

The object is to get rid of the flashing that is now so trying to the eyes. This continual alternation of a bright picture with total darkness for a minute interval makes the eyes ache, even when the person does not understand the cause — is not conscious of the flashing.

One of my schemes is as follows. The lantern to have two lenses, A and B, each equipped with a rapid shutter. These shutters



to be connected by mechanism so that the one on A closes just after that on B has opened, and that on B also closes in a similar manner when that on A has opened. The pictures are to be thrown on the canvas from A, and a dim light with no picture from B. This light from B will not dim the picture from A, since it is cut off immediately after the shutter on A is opened, but it will soften the flash. Also by using a bluish screen or increasing the light from B, an atmospheric effect — twilight, haze, or the like, might be created; but this is incidental. I believe the pictures would look much more natural with this device — their outlines would be softened a little;

as when we actually see the real things instead of pictures. And above all the eyesight would be saved.

The second scheme is more complicated. I would again use the two lenses, A and B, which should open and shut alternately as before. I would have two "ribbons" or sets of views — one for each lens. These would of course be geared to work alternately and in harmony with the shutters. That is to say, a picture from B would be thrown on the canvas, just as the shutter is closing on A and while the "ribbon" behind A is moving for the next picture. These pictures — the two "ribbons" — should be taken in a camera specially devised for the purpose, with two lenses, shutters working alternately, etc., as in the lantern. The result I believe would be extremely lifelike views. The scenes would blend and fuse on the canvas, as in a stereoscope. Each picture would blend into the next, as in actual nature. And last but not least, the eyes would

be saved.

I think this very brief explanation will enable you to estimate my ideas. If it is of any interest to you as a business man to know who and what I am, I will state that I am a minister of the Unitarian denomination, in regular standing. Any Unitarian minister — Mr. Hunt of Orange — can tell you I am "all right." If you think my ideas are new and workable, will you buy them of me? As I am going to England next month, an early reply would be greatly appreciated.

Respectfully yours,

Joseph C. Allen.

Legal Department.

Telephone 207 Orange.
Cable Address "Edlegal Orange."

Thomas A. Edison.
National Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.

Frank L. Dyer, General Counsel.

Orange, N.J. May 5, 1908.

RECEIVED
MAY 6 1908
Copyright Office

Wm. E. Gilmore, Esq.,
Orange, N.J.

Dear Mr. Gilmore:-

In order that there may be a record of the various items of business transacted at the two meetings of the Moving Picture Manufacturers held last week, I beg to advise you that the following points were taken up:

(1) It was agreed that for three months, commencing June 1st, 1908, the minimum list price of films would be 11¢ and the minimum price for all standing orders would be 9¢, with a 10% rebate in each case, payable at the end of the three months period and conditional upon the faithful observance of the agreements. During this period, the 6% discount is to be withdrawn, every one voting in favor of these changes.

(2) The following resolution was adopted:

"For any standing order from a customer having a main office and one or more branches, prints may be shipped to any office at the purchaser's option."

No.-2 WEG.

(3) The period during which a standing order must remain in force, or permitting a standing order to be cancelled, was reduced from 30 days to 14 days. This applies only during the three months period from June 1st to September 1st.

(4) Mr. Spoor called attention to the fact that the Mills Novelty Company were getting out a coin-slot exhibition machine and might require considerable film. The understanding was that films up to 1000 feet in length might be necessary, but films a year old would be acceptable. Possibly the Mills Novelty Company might be content with a series of 200-foot films cemented together. Messrs. Spoor and Selig were appointed a committee to confer with the Mills Novelty Company and ascertain exactly what was required and then report to us. If we concluded that the Mills Novelty Company should be supplied by the Manufacturers, we will then advise the Manufacturers of the conditions under which the business may be done. The decision in the matter rests entirely with us.

(5) In reference to the Copyright suit against the Kalem Company, involving one scene from the play "Ben Hur", it was agreed that the Manufacturers would contribute to the expense of the suit if it has to go beyond the preliminary injunction stage, providing the cost does not exceed $2500. Each manufacturer will contribute one-eighth of the expense.

N-.--3-WEG.

(6) The Manufacturers requested me to represent them at the Copyright hearings next year and oppose all legislation inimical to their interests.

Yours very truly,

Frank L. Hope
General Counsel.

FLD/ARK.

Returns

Chas Cooper Nes
Clifford & Van Buren
Newark

M —

Mr. A. T. Moore:

Note attached letter from Mr. H. M. Wilson to Mr. Edison. You will doubtless remember that he is the man who went down to South America.

You ought to get after the people who canned the ether and show them this part of it, or at least write them a letter quoting that part of it; it might have a good effect. After you are through with the letter, please return it to Harry Miller and he will file it.

5/15/08. W. E. Gilmore.

Enc-K

Pet. Gm.
Send me data &
I will write

EDISON MFG. CO. N. Y.
RECEIVED
MAY 18 1908
KINETO DEPT.
Ans.

KINETO DEPT.
MAY 19 1908

[ENCLOSURE]

Mr Dudley

Gemora

Espinal,
Colombia.
March 18, 1908.

RECEIVED
APR 25 1908
Gen'l Mgr's Office
Ans'd.....

KRETO DEPT.
MAY 19 1908

Mr. Thomas A. Edison
Orange, New Jersey.

Dear Sir,

It is just two months ago today since I left New York, and I am reminded that it is time to drop you a few lines and notify you how I am getting on. I am saving up money all right, but in this part of the country I find it is impossible to buy a draft on New York. No one in these interior towns, except Bogotá, has any New York connections. The only thing I can do is to wait until we get around to Bogotá, or possibly in some of the larger towns in the Cauca valley we may be able to purchase a draft on New York. I am very sorry not to be able to send up the money I owe as fast as we make it, and as you desired, but there is no possible way to do it in this part of the country.

My Colombian companion and myself have

[ENCLOSURE]

been giving shows now for the past month, in the towns of Ambalema, Ibagué, and here at Espinal. Everything has been working nicely, and the pictures are very steady. Out of the 100 cans of ether, 15 were completely empty, and I had only about 1/4 of the contents in them. This was not owing to the packing, as they were well packed in tin-lined cases. It was simply owing to the poorly made cans that the ether was in. It is quite a loss of ether when one is so far away from the Bowery.

Other machines have visited these towns, but everyone declares that this show of ours is far ahead of the others. They howl with delight over the "Race for Millions" and the "5¢ Trolley Ride."

Thanking you again for your kindness in enabling me to make this journey, and assuring you that the full amount will be paid up at the first opportunity,

I am,
Sincerely, Horace M. Wilson.

[FROM FRANK L. DYER]

M.P. - Legal

May 19, 1908

Mr. L. C. Mc Chesney,
Advertising Department,
Orange, New Jersey.

My dear Mr. Mc Chesney:--

As a result of the hearing in Chicago on the film patent, I practically agreed that no printed matter which in any way refers to any of the suits we have brought on that patent will emanate from this Company. Will you, therefore, kindly see that in any matter for publication which goes through your department, there shall be no reference of any kind to litigation on this patent?

Very truly yours,

GPS/MJL

General Counsel.

CABLE ADDRESS: "ZYMOTIC, NEW YORK."
A.I., A.B.C., COMMERCIAL, LIEBER'S, HUNTING'S AND WESTERN UNION CODES USED.

TELEPHONE.
1352 STUYVESANT.

FOREIGN DEPARTMENT
OF THE
NATIONAL PHONOGRAPH CO.
EDISON MANUFACTURING CO.
BATES MANUFACTURING CO.

TRADE
Thomas A. Edison
MARK.

FACTORIES:
ORANGE, N.J., U.S.A.

10 FIFTH AVENUE.
NEW YORK, N.Y.

EDISON PHONOGRAPHS
AND RECORDS.
EDISON PROJECTING KINETOSCOPES
AND ORIGINAL FILMS.
EDISON PRIMARY BATTERIES
AND FAN MOTOR OUTFITS.
BATES NUMBERING MACHINES.

LONDON, PARIS, BERLIN,
BRUSSELS, SYDNEY,
MEXICO CITY,
BUENOS AIRES.

New York, U.S.A. May 20, 1908.

RECEIVED
MAY 20 1908
Gen'l Mgr's Office
ANY.

Mr. W. E. Gilmore, President,
National Phonograph Co.,
Orange, N. J.

Dear Mr. Gilmore:-

I enclose letter which is to be jointly signed by Pathe Freres and the Edison Manufacturing Co., authorizing the Estamn Kodak Co., to collect royalties from Feb. 15, 1908, to and including June 20, 1908. If satisfactory, please sign, or ~~and~~ have Mr. Edison sign on behalf of the Edison Manufacturing Co.

As I have indicated Mr. Philipps is anxious to get all of the papers off to Mr. Eastman tonight, and I would, therefore, like to have the messenger get this letter back to Mr. Philipps by 5 o'clock, if possible.

Yours very truly,

Frank L. Dyer

General Counsel National Phonograph Co.

D.F.R.M.

Signed by Mr E
Sent back 5/20/08.
Jaw

Knives

June 16, 1908.

Messrs. Thos. A. Edison - W. E. Gilmore - C. H. Wilson -
F.L.Dyer - A. Westee - Peter Weber - L.C.McChesney & Files:

Please note that we have a new film subject ready for your inspection entitled "HONESTY IS THE BEST POLICY", length 640 feet.

Kinetograph Department.

J. Pelzer.

TRADE MARK
"STAR" FILMS
REGISTERED.

HEADQUARTERS.
16 Passage de l'Opéra
PARIS.

Offices: LONDON. BARCELONA. NEW-YORK.
Factories: PARIS. MONTREUIL. NEW-YORK.

GOLD MEDAL PARIS 1896 DIPLOMA OF HONOUR.

This black Star

also the following embossed Marks

G. Méliès
PARIS - NEW-YORK

MÉLIÈS STAR FILM

appears only on genuine "Star" films.

Counterfeiters will be prosecuted.

GEO. MÉLIÈS, of Paris.

Cinematographic-Films, Life Moving Pictures, Comical, Magical, Mystical Views, Trick-Films, Actualities etc.

204 East 38th St. N.Y.
Gaston Méliès, Inc. Mngr.

Telephone No 1955-38 ST.
Cable addresses STARFILM, NEW-YORK. STARFILM, PARIS.

RECEIVED. FRANK L. DYER.

New York June 24th 08 19

Mr. F. L. Dyer,
Chairman Executive Committee,
Edison MFG. Co.
Orange, N.J.

Dear Sir:-

In reply to your favor June 23rd, and in accordance with # 4 of our license agreement with the Edison Mfg. Co. as soon as we receive a bill, from the Eastman Kodak Co. which seems to be the authorized manufacturer from whom the licensees purchase the licensed Films for the 1/2¢ royalty per foot on all positive and negative film used by us since February 1st and providing that such authorized manufacturer has agreed not to disclose the number of such feet bought, we shall be very pleased to send to such Manufacturer our check in settlement of royalty.

Hoping this will give entire satisfaction

We are

Yours truly,

Geo. Méliès.

By

Att'y

Please excuse the delay occured through bad direction and allyse

G.M.

New York 6 29

June 27,1908

E. S. Porter, Esq.,
Edison Studio,
Bronx, N.Y.

My dear Mr. Porter:--

This will introduce to you Messrs. Farnsworth and Pickard, whom I should like to have you show through the studio and explain the processes of taking moving pictures, and answer any questions which they may ask. Mr. Pickard is about to testify for us in a moving picture suit and Mr. Farnsworth is one of our legal representatives. You can, therefore, give them as full an explanation as possible and show them everything you think would be useful to give them an understanding of the process.

Very truly yours,

GPS/MJL

General Counsel.

POINEER FILM RENTERS
Exclusive Selling Agents of the
VIASCOPE
Also Agents for
EDISON KINETOSCOPES
POWERS CAMERAGRAPHS
SELIG POLYSCOPES
MOTIOGRAPHS

Chicago Film Exchange

(INCORPORATED)

Manufacturers and Distributors of
MOTION PICTURE MACHINES AND ACCESSORIES
LOCAL AND LONG DISTANCE TELEPHONE MAIN 2818
Atlanta Office, 630 Candler Bldg.

OFFICES:
OMAHA, NEB. Brandeis Block
WASHINGTON, D. C. Westory Building
DENVER, COLO. Railway Exchange Building
SALT LAKE CITY, UTAH Dooly Block
NASHVILLE, TENN. Stahlman Building
CHICAGO, ILL. 118-122 Randolph Street

RECEIVED
JUN 29 1908
MAIN OFFICE

Atlanta, Ga., June 27, 1908. 190

KINETO DEPT. O
JUN 29 1908
Aug 8

Edison Mfg. Company,

Orange, N. J.

Gentlemen:

Sometime ago I believe you mentioned in a letter to us that you are now equiping your 1907 model Exhibition machines with the one-pin movement. Party here has 1907 Exhibition model and says he wants to put the one-pin movement in it himself, if he can find out just what parts will have to be renewed and the cost thereof. We would be very much obliged if you would give us as near as you can just what this party will need, if indeed, such a change can be made short of your factory.

I would also like to ask an explanation as to the differenet appearance of the one-pin Cams in the Underwriters Model and some one-pin Cams which I have for same here. Those in the machines ~~is~~ are heavier-- seems to have a 'body balance' to it. I am not able to believe that the Cams I have would or could be fitted into the Underwriters Model-- can they?

We further notice that the Star-wheel in the Underwriters is in every way heavier than those we have for sale-- how is this?

We are very much in need of something showing cuts of the parts of your machines and would thank you to furnish it.

Awaiting your early reply, we remain

Yours very truly,

Chicago Film Echange,

L. K. Smith Mgr.

LKS/1

[ATTACHMENT]

PARTS FOR ONE PIN MOVEMENT
on Underwriter and Improved Exhibition Models of Kinetoscopes

18679	Cam Shaft with Cam, Mitre Gear, Balance Wheel & Pinion	7.50 X
18680	Cam Shaft with Cam & Mitre Gear	4.50
18681	Cam	2.25
18682	Cam Pins	.05
18683	Cam Taper Dowel Pins	.05
18684	Cam Shaft	1.00
18685	Cam Shaft Mitre Gear	.90
18687	Cam Shaft Pinion	.50
18690	Balance Wheel with Cam Shaft Pinion	3.00
18691	Cam Shaft Bearing, Long	.25 X
18692	Cam Shaft Bearing, Short	.25 X
18693	Cam Shaft Driving Gear	.50 X
18698	First Intermediate Pinion Shaft	.10 X
18699	First Intermediate Pinion Shaft Bearing	.35 X
18701	Intermittent Sprocket with Star Wheel & Shaft	7.50 X
18702	Intermittent Sprocket	3.50
18703	Intermittent Sprocket pins	.05
18704	Intermittent Sprocket Shaft & Star Wheel	4.00
18705	Star Wheel Shaft Bearings	.25 each X (2)
18706	Picture Gauge	.50 X
18707	Upper Film Guard	.75 X
18709	Lower Film Guard	.35 X
18712	Revolving Shutter	1.00 X
18718	Revolving Shutter Shaft with Mitre Gear	1.10 X
18723	Film Gate	2.50 X
18724	Film Tension Springs	.25 each X (2)
18755	Lower Rubber Tension Roller with Bracket	.95 X

[FROM ALEX T. MOORE]

Form 519

EDISON MANUFACTURING COMPANY.

J.W.F. June 30, 1908.

The Chicago Film Exchange,
630 Candler Bldg.,
Atlanta, Ga.

Gentlemen:

Your communication of the 27th inst. duly received, and in reply wish to advise that we are in a position to change any 1907 Exhibition Kinetoscope from its present 2 pin movement to the new 1 pin cam movement, for the sum of $25.00, provided such mechanism is forwarded to our factory here, charges prepaid. It will require about 48 hours to make the change, and return the machine to you.

We do not recommend the purchasi of the one pin parts, and for an owner of a machine to set these parts in place, for the reason that considerable work is necessary on the mechanism frame, and filing and fitting of various natures is necessary, hence a much more satisfactory job will be obtained by sending the mechanism to our factory here in order to have the change made.

The new one pin cams are made considerably heavier than the old two pin cams. In fact there is no one pin cams made to-day that are as heavy or of similar construction to the ~~the~~ ones which we are furnishing on our one pin mechanism. It would therefore be inadvisable for you to use the one which you have on hand, as they were not made by us. The new style slow wheel

on the one pin movement is made in one piece with its shaft out of a single piece of tool steel. This star wheel in itself is considerably heavier than any star wheel we have seen on other makes of machines. In fact, it is extraordinary heavy, and will stand considerable wear and tear.

We regret we have no illustrations of these various parts. We would suggest that you purchase one of our new Underwriter Model Kinetoscope and have it on exhibition in your establishment, and in this way you can become thoroughly familiar with all of its parts.

Yours very truly,

EDISON MANUFACTURING COMPANY,

Kinetograph Department,

MANAGER.

MH

Form 580

EDISON MANUFACTURING COMPANY

July 8, 1908.

Mr. Gaston Melies,

204 E. 38th St.,

New York.

My dear Mr. Melies:

Yours of June 24th, which appears to have been directed to Rochester, has just been received. If you would prefer to make your payments of royalties through the Eastman Co., I can arrange to have that done by having you write a letter to them authorizing them to charge you the royalty on all film purchased from February 1st. Mr. Berst has done this, as he wishes to have all information concerning his purchases withheld. The other manufacturers, however, have made no objection to paying the royalties to the Edison Co. direct. Please indicate your preference in the matter and I will meet your views.

Yours very truly,

FLD/IWW

Chairman Executive Committee.

157

Scenarios (7/9/08)

Mr. Dyer:-

In my conference with Mr. Edison yesterday some of the suggestions he offered was that we obtain the services of Geo. Ade and "Mr. Dooly" to write original sketches for us. We thought it would be better for you to start negotiations with them.

W. H. Miller.

7/9/08.

RECEIVED.
JUL 10 1908
FRANK L. DYER.

[ATTACHMENT]

F. P. Dunne. Wrote
York Harbor Me

Geo Ade. Wrote
% Harper & Bro.
Franklin Sq. N.Y. City
Will forward mail or give exact address in Indiana upon written request. (I telephoned)

Clyde Fitch
% Players Club
16 Gramercy Park. N.Y. City.
~~[illegible]~~

John Drew.
% Charles Frohman
Empire Theater Bldg.
N.Y. City.

Legal

TRADE MARK
"STAR" FILMS
REGISTERED.

HEADQUARTERS.
16 Passage de l'Opéra
PARIS.

Offices: LONDON. BARCELONA. NEW-YORK.
Factories: PARIS. MONTREUIL. NEW-YORK.

GOLD MEDAL PARIS 1896 DIPLOMA OF HONOUR.

This black Star

also the following embossed Marks

G. Méliès
PARIS-NEW-YORK

MÉLIÈS STAR FILM

appears only on genuine "Star" films.
Counterfeiters will be prosecuted.

GEO. MÉLIÈS, of Paris.

Cinematographic-Films, Life Moving Pictures, Comical, Magical, Mystical Views, Trick-Films, Actualities etc.

204 EAST 38TH ST. N.Y.
Gaston Méliès, Gal. Mngr.

Telephone No 1955-38 ST.
Cable addresses { STARFILM, NEW-YORK. STARFILM, PARIS.

New York July 10th 08 19

RECEIVED JUL 11 1908 FRANK L. DYER.

Edison Manufacturing Co.
Orange. N.J.

My dear Mr. Dyer:-

I am in receipt of your favor July 8th. Although the agreement is dated January 31st it was signed only a few days after and was not enforced untill March 1st. It was on that date, March 1st, that the films were sold by the licensees, accordingly to the prices, terms, and conditions stipulated in the agreement.

It seems to me that it would be reasonable and equitable that royalties should be paid only from the date that the license was really enforced.

It appears to me that the licence is a whole and that the charges affecting to same should begin with and at the same date than the advantages obtained from same.

For instance, I am under the impression than some of the licensees were selling their films cheaper before March 1st, than they did after that date. Do you think it is fair for them to pay the royalties from February 1st, when they had the profits only after March 1st.

I wish to submit these remarks to your consideration and whatever is the date definitively decided, I prefer to pay royalties through the Eastman Kodak Co. as arranged.

I beg to remain

Yours very sincerly

Geo. Méliès

By

Att'y

M.P.

Recd & Ans
JUL 22 1908

United States Post Office

Williamsport. Pa.

We will gladly try any Experiment to do so.
that shows a possibility of working
& pay the inventor for the idea of

Mr Thos. A. Edison
East Orange. N.J.

Dear Sir. ~~successful~~ Tom

I have found a way to eliminate the "eye tireing quiver" that is present in all moving picture films to a greater or less extent, especially so in a film that has a light background.

I lack the mechanical ingenuity to apply my idea, and knowing you are always interested in any new ideas, I offer my idea to you gratis, hoping you can make some practical use of it.

If interested write me.

Very Respectfully

Garfield Denius.

Williamsport
Pa.

THE LARGEST, COSTLIEST AND MOST UNIQUE AMUSEMENT RESORT IN THE WORLD—DAILY ATTENDANCE, OVER 100,000

MeP

DREAMLAND

CONEY ISLAND

NEW YORK OFFICE
BRUNSWICK BUILDING
FIFTH AVE. CORNER 26TH ST.
TELEPHONES { 3600 MADISON SQUARE
320 CONEY ISLAND
CABLE ADDRESS "DREAMLAND"

WM. H. REYNOLDS, PRESIDENT
EDW. B. KINSILA, MANAGING DIRECTOR

Do not understand your letter
Recd Aug 22 1908
You say you understand I am
Experimenting with a moving picture
taking machine. ~~Do you~~ Did you
not intend saying a moving
picture talking machine—
I am at the Lab every day
but if you come over ask on
telephone if I am at home
S

July 22, 1908.

Mr. Thomas A. Edison,
Monlow Park Laboratories,
Orange, New Jersey.

Dear Sir:

One of your representatives, whom I gave permission to take moving pictures of various scenes of interest in the park, informed me that you were experimenting with the moving picture taking machine which you hope to develope into a practical device in a short time.

I live in London, and have been for the past year carefully watching the development of the Gaumont and other similar machines, with the view to their possible use for show purposes. Those on the market at present, for various reasons, will never serve the purpose, but from what your agent tells me, I have hopes that you will be able to accomplish the trick, and I should be greatly pleased to visit you at your works and there discuss the proposition with the view to learning the probable result of your experiment, all in the hopes that you may provide such a machine as I should wish to place

THE LARGEST, COSTLIEST AND MOST UNIQUE AMUSEMENT RESORT IN THE WORLD—DAILY ATTENDANCE, OVER 100,000

DREAMLAND
CONEY ISLAND

NEW YORK OFFICE
BRUNSWICK BUILDING
FIFTH AVE. CORNER 26TH ST.
TELEPHONES | 3800 MADISON SQUARE / 320 CONEY ISLAND
CABLE ADDRESS "DREAMLAND"

WM. H. REYNOLDS, PRESIDENT
EDW. B. KINSILA, MANAGING DIRECTOR

on exhibition.

May I hope for an invitation from you, at some future date?

Yours respectfully,

Edw B Kinsila

m.P.

Mr. Weber:

Mr. Moore is now furnishing us with 2,000 feet of negative film per week, and work of enlarging the film dept. at factory should be pushed with all possible despatch, so that we can handle this amount weekly. As it is at present, our factory limit is about 200,000 feet per week, whereas with 2,000 feet of negative, we should have factory capacity for 200,000 feet. Won't you kindly give this matter your immediate attention.

7/24/08 C. H. Wilson.

Copies to Messrs. Edison: Dyer: Hird. Youmans/ J.Pelzer:

THOMAS A. EDISON, PRESIDENT. W. E. GILMORE, VICE-PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER.

EDISON MANUFACTURING CO.

(634)

MAIN OFFICE AND FACTORY
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

TRADE MARK. Thomas A. Edison.

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS "KURILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO New York.

A. T. M.

July 25th, 1908.

RECEIVED. JUL 27 1908 FRANK L. DYER.

C

Mr. Frank L. Dyer,

Orange Office.

Dear Sir:--

I find the enclosed upon my desk, which was undoubtedly left here by Mr. D'Arcy. Upon investigation I find that I purchased the manuscript for the picture entitled "The Face On The Bar Room Floor" from one of the parties who have supplied us with ideas heretofore, whose name I do not recall at the moment. You will note that the title of Mr. D'Arcy's poem is "The Face Upon the Floor" and not "The Face on the Bar Room Floor". In making our picture we did not use the whole piece of poetry. I have marked the lines which we have used and which appear on the screen.

I might also add that the pictures which portray the various lines are shown on a mirror located at the back of the bar, and appear as a vision while the tramp is supposed to be telling his story.

EDISON STUDIO, BEDFORD PARK, BRONX, NEW YORK.

I have not seen Mr. D'Arcy, but the above information may be of service to you.

Yours very truly,

AKD.

EDISON MANUFACTURING COMPANY.
KINETOGRAPH DEPARTMENT.
A. T. Moore
MANAGER.

[ENCLOSURE]

Residence 132 West 44th St
Phone 531 Bryant
c/o Harris
(634)
H Antony D'Arcy

Playwright
and
Theatrical Manager
Green Room Club New York
Phone 1107 Bryant

[ENCLOSURE]

10c.

(634)

The Face Upon the Floor

A POEM BY H. A. D'ARCY

AUTHOR OF

COUCHAREZ, CHARLEY WONG,
THE OLD, OLD STORY, PAUL KAUVAR'S DREAM,
ETC., ETC., ETC.

ALL RIGHTS RESERVED

This Story has been Dramatized by the Author and will be presented next Season.

[ENCLOSURE]

The Face Upon the Floor

It was a balmy summer evening, and a goodly crowd was there,
Which well nigh filled Joe's bar-room on the corner of the square;
And as songs and witty stories came through the open door
A vagabond crept slowly in and posed upon the floor.

"Where did it come from?" some one said. "The wind has blown it in."
"What does it want?" another cried. "Some whisky, rum or gin."
"Here, Toby, sic him! if your stomach's equal to the work—
I wouldn't touch him with a fork, he's as filthy as a Turk."

This badinage the poor wretch took with stoical good grace;
In fact he smiled, as though he thought he'd struck the proper place.
"Come, boys, I know there's burly hearts among so good a crowd,
To be in such good company would make a deacon proud.

"Give me a drink—that's what I want—I'm out of funds you know,
When I had cash to treat the gang this hand was never slow.
What? You laugh as though you thought this pocket never held a sou!
I once was fixed as well, my boys, as any one of you.

"There, thanks! that's braced me nicely! God bless you one and all!
Next time I pass this good saloon I'll make another call.
Give you a song? No, I can't do that; my singing days are past;
My voice is cracked, my throat's worn out, and my lungs are going fast.

"Say! give me another whisky, and I tell you what I'll do—
I'll tell you a funny story, and a fact, I promise, too.
That I was ever a decent man not one of you would think;
But I was, some four or five years back. Say, give me another drink.

"Fill her up, Joe; I want to put some life into my frame—
Such little drinks to a burn like me are miserably tame;
Five fingers—there, that's the scheme—and corking whisky too
Well, here's luck, boys! and, landlord, my best regards to you!

"You've treated me pretty kindly, and I'd like to tell you how
I came to be the dirty sot you see before you now.
As I told you, once I was a man, with muscle, frame and health,
And but for a blunder ought to have made considerable wealth.

"I was a painter—not one who daubs on brick and wood,
But an artist, and for my age was rated pretty good.
I worked hard at my canvas, and was bidding fair to rise,
For gradually I saw the star of fame before my eyes.

"I made a picture perhaps you've seen, 'tis called 'The Chase of Fame;'
It brought me fifteen hundred pounds and added to my name
And then I met a woman—now comes the funny part—
With eyes that petrified my brain and sunk into my heart.

"Why don't you laugh? 'Tis funny that the vagabond you see
Could ever love a woman and expect her to love me;
But 'twas so, and for a month or two her smiles were freely given,
And when her lovely lips touched mine it carried me to heaven.

"Did you ever see a woman for whom your soul you'd give,
With a form like the Milo Venus, too beautiful to live;
With eyes that would beat the Koh-i-noor, and a wealth of chestnut hair;
If so, 'twas she, for there never was another half so fair.

"I was working on a portrait, one afternoon in May,
Of a fair-haired boy, a friend of mine, who lived across the way;
And Madeleine admired it, and much to my surprise,
Said that she'd like to know the man that had such dreamy eyes.

"It did'nt take long to know him, and before the month had flown,
My friend had stolen my darling and I was left alone;
And ere a year of misery had passed above my head
The jewel I had treasured so had tarnished, and was dead!

[ENCLOSURE]

"That's why I took to drink, boys. Why, I never saw you smile!
I thought you'd be amused and laughing all the while.
Why, what's the matter, friend? There's a tear-drop in your eye!
Come, laugh, be like me; 'tis only babes and women that should cry.

"Say, boys, if you give me just another whiskey I'll be glad,
And I'll draw right here a picture of the face that drove me mad.
Give me that piece of chalk with which you mark the base-ball score.
You shall see the lovely Madeleine upon the bar-room floor.

Another drink, and with chalk in hand the vagabond began
To sketch a face that well might buy the soul of any man;
Then as he placed another lock upon that shapely head,
With a fearful shriek he leaped and fell across the picture,—dead

Henry

THOMAS A. EDISON, PRESIDENT. W. E. GILMORE, VICE-PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY

ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

TRADE MARK
Thomas A. Edison

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS
"KURILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

A. T. M.

ADDRESS YOUR REPLY TO

New York, July 27, 1908.

AUG 28 1908

Mr. Thomas A. Edison,
Edison Laboratory,
Orange, N. J.

My dear Mr. Edison:-

The picture which we are sending out for the week, ending August 1st, is entitled "A Dumb Hero," and the length is 900 feet.

Last week we completed two pictures, entitled "Tales the Searchlight Told," 995 feet in length, and "Life's a Game of Cards," 965 feet in length, making a total of 1960 feet of negative.

I will have two new subjects completed by Thursday, this week, which will aggregate approximately 2000 feet of negative, so that by August 1st. I will be three complete reels ahead in production.

Very truly yours,

H. A. T. Moore.

EDISON STUDIO, BEDFORD PARK, BRONX, NEW YORK.

July 28, 1908.

Mr. H. A. D'Arcy,
132 West 44th Street,
New York City.

Dear Sir:-

The copy of your poem "The Face Upon the Floor", together with your card, which were left at our New York office, has been handed to me.

I infer that you believe that we have trespassed upon your rights by the use of certain lines of the poem in one of our motion-picture films.

The Manager of our Kinetograph Department assures me that he purchased the manuscript for the picture from one of the parties who supplies us with ideas for motion -pictures and he had no knowledge of the source of the lines in the poem. Of course, I regret very much that we have unwittingly used the language of your poem, but I do not see that we have infringed any of your legal rights, since, so far as the copy forwarded to me indicates, the matter is not copyrighted, or, at least, is not marked as the statutes, section 4962, provide.

Yours very truly,

General Counsel.

Form 529

EDISON MANUFACTURING COMPANY

legal

July 29,1908.

George Melies, Esq.,
204 East 38th Street,
New York N.Y.

Dear Mr. Melies:-

A meeting of the Licensees under the Edison patents will be held at my office No. 10 Fifth Avenue New York, on Wednesday August 5th, 1908, at 2 P.M. I hope you will be present as a matter is to be discussed which I think is of the greatest importance to all the manufacturers.

Yours very truly,

FLD/ARK.

Vice-President.

M.P.-Gen.

I guess we can get along without Belasco but we should constantly improve

July 29,1908.

Mr. Edison:-

Mr. Durand suggests that we should get Belasco or Frohman to take entire charge of producing a one-act moving picture drama. I put this suggestion before you for what it is worth. It does not seem to me that it is worth while. The entire profits on a single film are probably less than $3,000. and I do not think there will be any advertising advantage in Mr. Durand's suggestion, even if the added cost was nominal. It seems to me that there would be a decided advertising advantage in having a picture planned by a well-known playwright and possibly acted by a well-known actor, and I am working along these lines now.

I attach Mr. Durand's original memorandum.

FLD/ARK.

[ENCLOSURE]

Mr Dyer.

Get Belasco
or Frohman to take entire
charge of producing a
one act morning picture drama
He has actors, dramatists
stage settings and the
whole could be more
properly [illegible] under
their productions

7/24

D

Advertising

RECEIVED
JUL 31 1908
FRANK L. DYER.

July 30,1908.

Mr. Dyer:

It will be time enough after I return from my vacation on August 17th to take up the matter of copy for our space in the New York Sun. I believe it would be a good idea to use this space in one issue at least, with a very strong story about Mr. Edison's connection with the moving picture business. The "Sun" itself cannot be relied upon to treat it in its general article and certainly not in the way we would like to have it done. The space is large enough to give us an opportunity to tell the story in our own way. I will, however, discuss it with you in ample time.

L. C. McChesney.

Form No. 260.

Film

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

July 30,1908.

Wm. N. Selig, Esq.,
49 Randolph Street,
Chicago, Ill.

Improved Film Supply reinstated and are entitled to receive films. Schiller and Northwestern still suspended. Do not supply them.

Frank L. Dyer
Ch.
Edison Mfg. Co.

☞ READ THE NOTICE AND AGREEMENT ON BACK. ☜

634

Aug. 3/08

Mr. H. A. D'Arcy,
132 West 44th St.,
New York City.

Dear Sir:

Yours of the 29th ult. is at hand. I can only add to what I said in my letter of the 28th ult. by calling your attention to the fact that we did not dispute that the poem "The Face Upon the Floor" was written by you, and I have no doubt of the public recommendation which it had received as one of the most famous in the world.

As I stated in my letter, and as the additional copy of the poem which you sent me shows clearly, you have not conformed to the requirements of the copyright statutes of the United States, which require that notice of the copyright shall be placed upon every printed copy which is published. The obvious purpose of this is to advise every one of the existence of the copyright, and if you have done this, it is probable that we should never have intentionally used portions of the poem, since it is our purpose in every way to respect the legal rights of others. The statute,

Permit me to repeat my regrets because of our unintentional use of your poem, which use, I cannot help but believe, you are partly responsible for in not giving the notice required by the statutes.

Aug. 3/08

Mr. H. A. D'Arcy,

Section 4962 specifically states the language which must be used in giving this notice of the copyright, and the words which you use "All rights reserved." is insufficient to satisfy the law. I strongly advise that you obtain a copy of the statutes, and satisfy yourself that I am correct in this matter.

Permit me to add that the profits from the use of the subject of this poem as a moving picture subject would hardly result in a profit of "thousands of dollars", as you apparently believe. The number of copies of these films which are sold is relatively small, and the demand is satisfied usually by the first issue.

Permit me to repeat my regrets because of our unintentional use of your poem, which use, I cannot help but believe, you are partly responsible for in not giving the notice required by the statutes.

Yours very truly,

General Counsel.

GWS/JS

GREEN ROOM CLUB
139 WEST 47TH STREET
NEW YORK

Scull

Aug 7th

Frank L Dyer Esq

RECEIVED.
AUG 8 1908
FRANK L. DYER.

Dear Sir

On my return to the city I find your letters of July 28 & Aug 3, I carry I cannot agree with your views but that is accounted for by reason that I take my ideas from my native Country, you assure me that you have purchased the "Face Upon the Floor" from a man to whom it did not belong

GREEN ROOM CLUB
139 WEST 47TH STREET
NEW YORK

This being a free Country I suppose you are in the right, and the stupid ideas held in Europe about buying property from people who do not own same is a mistake, I dont know who the gentleman is who make his living by furnishing your Kinetograph Department with other peoples brains it may be the same I made a suggestion to some three years ago and who looked upon

GREEN ROOM CLUB
180 WEST 47th STREET
NEW YORK

it as a joke, if the gentleman would call upon me at this Club and bring Section 4962 with him he may convince me that in addition to my poem that he also owns my play of same title and perhaps thirty others which by authorship I thought were mine.

Yours truly
D'Arcy

[CA. AUGUST 7, 1908]

Edison

RECEIVED.
AUG 8 1908
FRANK L. DYER.

MOTION PICTURES AT YOUR OWN HOME

The great problem to produce a motion Picture machine outfit for home entertainments without the DANGER OF FIRE, and the exorbitant cost of celluloid film, has been solved by Mr. Charles H. Kayser, of West Orange, N. J., one of the Pioneers in the Moving Picture business.

The machine is very small, about the size of a cigar box and so simple in construction that a child can operate it, and show as perfect moving pictures at home as are now shown with the regular moving picture machines with dangerous and expensive celluloid film in theatres, etc., all over the civilized world.

Even the longest Feature Pictures may be produced with this perfect apparatus.

Small incandescent electric lamps or any kind of bicycle lamps may be used for illumination.

The cost of celluloid film - 12¢ to 15¢ per foot - and the danger of fire, make it prohibitive for home use - Insurance companies will not permit the keeping of celluloid (gun cotton).

The Inventor claims he can by his system sell pictures for about three cents per foot or even less if made in large quantities, and in this way bring Motion Pictures for Home Entertainments within the reach of anybody with moderate means.

The Pictures are made on a fire-proof material instead of the highly inflammable celluloid now the only available material for Moving Pictures.

The Machine itself is not a toy, but a perfect Moving Picture Machine and will soon equal the Phonograph in popularity for Home Amusement. The Machine can be manufactured in large quantities for about $3.00 to $4.00 and sold from about $10.00 up, price to increase with better projecting lens and better case and finish.

Only one set of Tools will be required to manufacture all grades of Machines because they are all of the same size and construction.

Department Stores, Talking Machine Dealers, Music Stores and many others will be anxious to add this line to their business.

After the Machine itself is introduced there will be a steady demand for new Pictures, which may be issued monthly, and extras whenever occasion should require it.

I also intend to put on the market, when this Machine is properly introduced, a Moving Picture Hand Camera at a reasonable price, on the principle: "You turn the crank and we will do the rest", enabling Machine owners and others to make their own Moving Pictures of Family groups, etc., for instance, their children at play, etc. Such pictures will be of great value in later years when grown up people can see themselves as children at play, etc.

The Inventor is desirous to meet one or more enterprising business men to join him in organizing a Company for the purpose of manufacturing the Machines and Pictures, or will give exclusive license to some large concern to manufacture the goods on royalty. The Inventor will be pleased to give a demonstration with the perfect working Model, of the complete apparatus, if application is made by letter addressed to CHARLES H. KAYSER,

93 High Street, West Orange, N. J. or 114 Liberty Street, Room 601. New York.

Dear Sir.

If the above proposition should interest you I would be pleased to hear from you by return mail.

Yours very truly

Charles H. Kayser.

[FROM ISAAC W. WALKER]

Mr. Dyer:

Mr. Higham, at the Laboratory, is the one who has this Warwick camera. He went down to look at the camera in the Film Plant and finds that it will take him about a month to fit it up to suit his purpose, as he will have to do a lot of work all over again.

8/11/08. I. W. W.

Aug. 11, 1908.

Charles H. Grandin, Esq.,

116 Tremont Ave.,

Orange, N. J.

Dear Sir:

Our Kinetograph Department is very much handicapped because of lack of suitable cameras. I understand that you have a Warwick camera for experimental use. I can let you have another camera which will be satisfactory for your purpose, although not sufficiently reliable for commercial purposes. I wish, therefore, that you would return the Warwick camera by messenger and I will send you the other camera immediately.

Yours very truly,

FLD/IWW

Vice-President.

EDISON MANUFACTURING COMPANY

FORM 233

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
10 EAST 13TH STREET,
NEW YORK.

New York, Aug 11th 1908.

RECEIVED.
AUG 11 1908
FRANK L. DYER.

My dear Mr Dyer.

I have no camera of any kind belonging to your firm - hence cannot return any

Yours very truly
C. Brasseur.

~~Hyg~~ Higham has this camera.

MP

HARRY P. ZWEIFEL. RAY E. MINER

STANDARD GAS ENGINE & ELECTRIC CO.

GAS AND GASOLINE ENGINES, MARINE ENGINES, DYNAMOS, ELECTRIC WIRING AND EQUIPMENTS, WATER SYSTEMS, &c.

Rec'd & Ans
Nov 18 1908

Erie, MERCER, PA. Aug 17" 1908

Mr. Thomas A. Edison
Orange, N.J.

Say there are more than 40 patents on combining phono with moving picture films

Dear Sir:

Wish to offer the following ideas for a Talking Moving Picture Machine.

Make the film 1/2" wider.

Make a record on edge of film.

Make M.P. machine so as to combine a phonograph reproducer with mechanism for running film.

This method will give a record the same length as picture and must always be in time with it.

Would like to have tried above myself, but cannot afford necessary equipment for experiments. If you consider the idea of value, & would afford me an opportunity to assist in working out the details of same, also building new machine to operate the new size of film, I would feel amply repaid.

Very truly yours
Ray E. Miner

1614 Myrtle St.,
Erie, Pa.

Form 589

EDISON MANUFACTURING COMPANY

Aug. 31, 1908.

Mr. E. S. Porter,

C/o Edison Manufacturing Co.,

Decatur St. & Oliver Place,

New York.

Dear Mr. Porter:

This note will be handed to you by Mr. Arthur Glaister, who is doing some experimental work for Mr. Edison in the line of moving-pictures and who wishes to have made for him a couple of films. I would be very much obliged if you will give Mr. Glaister such help as he may wish.

Yours very truly,

FLD/IWW

Vice-President.

Form No. 260.

film

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

Sept. 4, 1908.

Wm. N. Selig,
45 Randolph St., Chicago, Ill.

Am just advised that Berst has practically gone into rental business and is dealing directly with exhibitors. Although apparently not prohibited by license, this is a breach of faith with exchanges. Should exchanges refuse to supply exhibitors who obtain service from Berst, and manufacturers refuse to supply him with their films, he could not go very far. What is your candid opinion as to what should be done? Advise with Spoor and wire fully your views.

FRANK L. DYER.

(Chg. E. Mfg. Co.)

Sent

☞ READ THE NOTICE AND AGREEMENT ON BACK. ☜

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

Orange, N. J. Sept. 17, 1908. 190

RECEIVED
SEP 1 1908
FRANKS L. DYER.

Send

My dear Mr. Dyer:-

As your Mr. Walker must have informed you, the draft of the contract has been in Mr. Wilcox's hands for some days, and while there is nothing which cannot be arranged with a little mutual good will, there are some clauses which undoubtedly call for modification and the legal phraseology of which I must leave to experts.

Among these clauses are all those relating to the appointment of the General Counsel of your Company to prosecute infringement suits, attend to patents, etc., etc. While I am willing to give your Company all possible means of protecting itself, still, it must not be forgotten that the parties who are to buy the right to handle my patents for purposes other than moving picture business, will undoubtedly insist on having the same rights that you claim for yourselves in regard to your own interests.

As to the amount of money to be spent for the equipment, while the sum you mention is not what I had understood, the fixing of this sum is really of small importance. If I do not succeed I do not care to spend your money, and, if I do succeed, the amount will be of small importance to you. Another clause which I have asked Mr. Wilcox to consider is the new condition of the yearly license. I had not anticipated anything of the kind and wish to look into that very carefully. Mr. Wilcox has promised to go into all these details, and I have no doubt but that he will do so with all

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

Orange, N.J.
~~New York~~ 190

possible speed.

Mr. Evrard has been in New York for over a week attending to the machine and tells me, that, with very little more work it will be ready for trial. The details seems to be have been worked out with great care, and I believe that from now on, the changes, if any, will be very minor ones. Messrs. Brown & Sharp are giving their attention to the tempering of the thin discs, and a Steel mill has been found willing to roll the metal to one-half of its actual thickness. They are now at work at this.

In regard to my personal experiments, I hope to be able to start in making the photographs by Monday, as your men have promised to get my drying room finished this week. It will take, I believe, but a very few days to get the matter which I promised you finished.

I called on Messrs. Charles Cooper & Co. in regard to the phonograph blanks of which I wrote to you some days ago. They tell me that their work consists in putting the outer surface to the core of the cylinder, and that if I will furnish them some cores, they will be very glad to do it for me. I understand in a general way, that this surface is a camphorless celluloid for which they claim all sorts of good qualities. So if you will have some of your blanks sent to me, I will see that they are surfaced with this new compound.

Yours very truly,

Charles L. Brasseur

Mr. Frank L. Dyer,
Orange, N.J.

[ATTACHMENT]

D
1908

M.P. - Film

Brasseur Laboratory

MATERIAL REQUIRED.

One 12 hydraulic steam heated press with pump
Chas. Burroughs & Co. Newark, App. cost $215.00

One 1 1/2" H.P. vertical boiler with gas heating
attachment. Sipp Elec. Machine Co. Paterson,
App. cost

One sphere rolling machine to be made by WM. Gardam & Sons
45 Rose St., New York. App. cost $125.00

One Cutting machine & discs, to be made by
Wm. Gardam & Sons, 45 Rose St. N. Y. App. cost $300.to
400.

Messrs. Wm. Knowlton & Co. of Rochester
sell a slitting machine for $450.00 which
it may be possible for me to use. I have
offered to take that machine, make the
necessary changes and return it to them in
60 days if not satisfactory on condition
that the cost to me for trial will not
exceed $100.00. They have promised to let me
know in a day or two what they are willing to
do in the matter.

20 lbs. of cold rolled steel 2/1000" thick, from
Herman Boker & Co., N. Y. App. cost $2.50 per lb.

[ATTACHMENT]

For the Projection Room, it will be necessary for me to have

One ordinary moving picture lantern, with lamp, rheostat, etc.

One ampere meter, one volt meter,

One arc lamp, right angle carbon, hand feed

Sheet.

The above are necessary to anable me to judge of the effect of colors in actual working condition as fast as made up.

Laboratory Supplies:

Glassware, etc. to be selected , probably not to exceed $50.00

Tables, closets with glass doors

One spectro-photometer(to be ordered later)

One colorimeter " " "

Chemicals:

To be selected as needed.

Office Furniture:

Desk, if possible, and general furnishings, files, etc.

General:

I will need authority to have my present cold room removed from New York, make the necessary changes and install in barn. App. cost $80.00

I also need authority to send my present machine to Gardam & Son to have some changes studied out.

As to small motors, etc. they will be called for as required.

Form 119

EDISON MANUFACTURING COMPANY.

Sept. 22, 1908.

Mr. E. S. Porter,
C/o Edison Manufacturing Co.,
Decatur Ave. & Oliver Place, Bronx,
New York City.

Dear Sir:

I have been impressed by the fact that, notwithstanding the very beautiful photographic quality of most modern films, including our own, and the enormous advances which have been made in scenic and dramatic effects, there still remains the disadvantage that many of the pictures are jerky and unnatural. A good illustration is found in our new picture "Buying a Title" in the scene between the cook and the count. Of course this defect is due to the fact that the pictures are taken at a low rate of speed and I recognize that the trade demands this in order that the reels may run as long as possible. We might increase the speed of the pictures so as to reduce the jerkiness, just as we increased the phonograph records from 120 to 160 revolutions per minute, but I am afraid that this would not meet with favor in the trade. It occurs to me, however, that we might in a measure reduce the jerkiness by drilling the actors to avoid very rapid movements. Would this in your opinion be a feasible suggestion?

Form 191

EDISON MANUFACTURING COMPANY.

Mr. R. S. Porter. (2) 9/22/08.

Of course I recognize that we some pictures it might be absolutely impossible, but by working along these lines we might get a reputation for making smoother pictures than our competitors.

Yours very truly,

FLD/IWW

Vice-President.

PHYSICAL LABORATORY
CHARLES L. BRASSEUR

116 Tremont Ave.

Orange, N.J. ~~New York,~~ Sept. 23, 1908. 190

RECEIVED
SEP 23 1908
FRANK L. DYER.

Frank L. Dyer, Esq.,
Orange, N. J.

My dear Mr. Dyer:-

In the course of my experiments a question has arisen in regard to which I must look to your firm for guidance. When I started my work of celluloid coloring, I intended to determine exactly three factors which it was essential to know as quickly as possible. One of these, the effect of nitro-cellulose on the different coloring matters is now being determined in the only way which it can be determined; by making up specimens, putting them aside for several months and then comparing with freshly made specimens, and then noting the change which may have occurred. It is of course necessary to make sure that a film which is kept in stock for several months will retain its correct colors. The second factor, the resistance of these colors to the effects of light, I thought I would determine by the usual method of exposing one-half of a sample to sunlight, the other half being kept under cover. I have done this with all my colors, but find that this test makes me eliminate so many otherwise valuable colors, that I must reduce it more nearly to the conditions in which the colors are to be employed. i.e. to expose the colors in the lantern, each exposure to be about the length of time that each picture is now exposed while being projected, and to repeat this operation 500 or 1000 or 2000 times if necessary, and it is in regard to this that I need information. First of all, I would like to be informed as to what the actual exposure time of the individual picture is, in practice. Secondly, I would like to know what you estimate

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

Orange, N. J.
~~New York~~, 190

-2-

ought to be the life of a film. I admit, I have no idea of what this should be. If a film goes through 1000 times without deterioration, is that sufficient? Or must I go up to 2000 or 3000 times? Pray let me know in regard to these two questions and I will do the rest.

In regard to my other work, I am now ready to begin taking photographs through the red screen, and only need sunshine to do that.

Mr. Wilcox called on me this morning for a few minutes, and from what I can gather, (he was with a friend, so we could not talk freely) will be ready to talk to me very shortly.

Yours very truly,

Chas L Brasseur

Questions answered personally Oct 28/08

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.,
Orange, N.J.

Wales

~~New York~~ Oct. 2, 1908. 190

Frank L. Dyer, Esq.,
Orange, N. J.

My dear Mr. Dyer:-

With the return of sunshiny weather I have been enabled to start the tests which I had promised you. Some negatives are already made and I hope by Monday to have them in an entirely satisfactory condition. I have been using Lumiere plates for this and believe that the color distribution will be good enough to allow me to make satisfactory positives. If not, I will have to use my line plates, but as this would necessitate having the photographic emulsion on a separate plate, I prefer not to use them if it can be avoided.

The colors for analysis are ready to test and once this done, which is only a matter of a few hours, I will be able to make you the positive. There is only one possible cause of delay, and that is that there are no Lumiere plates in the country at present, but as a new lot is promised in the early part of the week, I think that end will be all right.

I have also started making rapid exposures through the orange screen and have succeeded in obtaining a negative in 1/35 second. This series of tests, however, will take time, as the colors must be carefully matched and the curves carefully measured before it can be said that the test is a fair one, but I do not anticipate any trouble on that score. If the extreme red should not come out it can be easily touched in on the negative. I will make this demonstration for you along with the other one.

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
10 EAST 16TH STREET,
NEW YORK.

New York, 190

-2-

In regard to the machinery, the parts were delivered some days ago and we mounted about an inch of discs, and were enabled to cut threads much longer than those I showed you. Some however, were broken by the sharp point of the comb and this morning I returned that to New York to have the points rounded off, which I think will do away with that touble.

Messrs. Browne & Sharp have succeeded admirably in tempering these discs. I have not yet heard from the rolling mill which has undertaken to roll my plates down, but expect to hear from them by the time I have the tests ready for you. I believe it is safe to say that by the end of next week the positives will be ready for you.

Yours very truly,

Chas L. Brasseur

MP

United States Post Office

Williamsport.Pa. Oct.9.1908.

Mr Thomas A.Edison.

Orange. N.J.

Dear Sir:

We haven't found out the reason of the thing yet but are experimenting - I hope we can get something out of it

Rec'd Aug 12 1908

Can you tell me what progress you are making on the "Counter-irritant" idea for the improvement of your moving picture machine that I showed you about Aug,1.

Respectfully Yours

Garfield Dennis.

Williamsport.Pa.

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

483

Orange, N. J.
~~New York,~~ Oct. 13, 1908. 190

Frank L. Dyer, Esq.,
Orange, N. J.

My dear Mr. Dyer:-

I telephoned you on Saturday through your Mr. Walker, that I had just received the plates I had been expecting, but regret to say that I have had to return all of these plates as they were all fogged. In the lot I had secured personally, were four plates of a fresh emulsion on which I was able to make most excellent negatives and have started making the positives by making tests on very small pieces of the remaining plates. The colors are coming out entirely as I had anticipated. I was able this morning to secure another box of 4 fresh plates and may be able to secure a perfect result with these, but if this be not enough I will have to wait until the shipment, which was due last week, has arrived. When I received my plates on Saturday, I thought they were part of this shipment, but learned upon inquiry that in view of the non-arrival of the plates, they had decided to fill the order with this old emulsion. It is however, entirely too bad to be used.

Yours very truly,

Charles L. Brasseur

Walker

M. P. Patents Co.

LONG DISTANCE TELEPHONE 2586 COURT.

FILMS AND MACHINES FOR SALE OR RENT

THE American Film Exchange

OFFICES 640 TO 645 WABASH BUILDING

PITTSBURGH, PA.,

TICKETS CARBONS SUPPLIES ..AND.. ACCESSORIES OF ALL KINDS IN HAND

MFG. CO. N. Y.
RECEIVED
OCT 21 1908
KINETO DEPT.
Ans. 10/29/08

Oct. 16, 1908

The Edison Manufacturing Company,

Orange, N.J.

Gentlemen:-

Your advertising card of Ex Convict No 900 to hand adressed to the Central Amusement Company of which weare a subsidiary company. We would like you to place our standing order for 1 print of all subjects, beginning with 1st shipment of the film above mentioned, letting same come forward as soon as possible. If you can not sell the Central Amusement Company films, on account of the association, we trust that you will make an effort to have ourselves recognized asmembers of said ass'n.

Awaiting your early reply, we are,

Yours very truly

AMERICAN FILM EXCHANGE

V

KINETO DEPT. OCT 19 1908 Ans.

RECEIVED OCT 19 1908 ANS. MAIN OFFICE

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

Orange, N. J.
~~New York,~~ Oct. 20, 1908. 190

Frank L. Dyer, Esq.,

Orange, N. J.

My dear Mr. Dyer:-

The color photograph which I herewith submit is a contact print made from the accompanying color negative. It is developed in exactly the same way as the ordinary photograph, the only difference in the method of printing being that a carefully selected screen is interposed between the source of light and the negative. The different colors are not exactly what they are going to be as I was unable to adjust the screen with the desired precision owing to the lack of plates. As soon as I have received these plates I will adjust my screen with great care and make you several copies. I will also purposely increase the brilliancy of the reds by re-touching the negative in order to show you the possibilities in that direction. I cannot tell when I will have this done as the plates, while expected daily, have not yet reached here. I think you will admit that this plate fully substantiates my claim that it is possible to obtain contact prints on direct development, a fact which thus far had been declared impossible.

Yours very truly,

Charles L. Brasseur.

[FROM ALEX T. MOORE]

ATM-R

Oct. 22, 1908.

American Film Exchange,
640-645 Wabash Bldg.,
Pittsburgh, Pa.

Gentlemen:

Replying to your favor of the 16th inst. would suggest that you make an application to become members of the Film Service Association by communicating with Mr. D. MacDonald, Room 716-34, 18 William Street, New York City, who will give you full information in regard to the proper course for you to take in conection with the matter.

Yours very truly,

EDISON MANUFACTURING CO.
Kinetograph Dept.

AMW.

Manager.

Form 119

EDISON MANUFACTURING COMPANY.

Oct. 26,1908.

Charles L. Brasseur, Esq.,
116 Tremont Ave.,
Orange, N. J.

Dear Mr. Brasseur:

I return herewith the color photograph and negative, and note with interest that the former is a contact print. I have shown the print to Mr. Edison, who appeared to be much interested.

Do you think the colors are intense enough for enlargement on the screen? I suppose it would be a simple matter to so tint the negative by hand as to get any degree of intensity of color in the positive.

Yours very truly,

FLD/IWW

Vice-President.

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
116 Tremont Ave.

483

Orange, N. J.
~~New York,~~ Oct. 30, 1908. 190

Frank L. Dyer, Esq.,
Orange, N. J.

RECEIVED
OCT 31 1908
FRANK L. DYER

Dear Mr. Dyer:-

I duly received your note and only failed to answer it at once owing to the fact that I had hoped to be able to see you and to explain matters verbally. I am much pleased to hear that the contact print has interested Mr. Edison. The colors are not by any means as brilliant as they are going to be, and that for the following reasons. Firstly, the screen interposed be- the light and negative was not sufficiently corrected. Secondly, the exposure and development were undoubtedly insufficient. These two sources of error will be eliminated as soon as I have sufficient plates on hand to make the necessary tests. The third cause of lack of brilliancy is due to the nature of the grain employed, which is nowheres near as transparent as that employed on my own plates. To make sure, however, that there will be sufficient brilliancy when the image is projected, I have devised and have now in the hands of the optician, a condensing lens which is a modification of one I employed in Germany and which with the same amount of current will, I believe, utilize a much greater percentage of the light given out by the carbons.

As to the machine, the progress is satisfactory. I have been able to get filaments 8 ft. long and have been sufficiently encouraged by the results to start the cross-section cutting machine

PHYSICAL LABORATORY
CHARLES L. BRASSEUR
10 EAST 16TH STREET,
NEW YORK.

~~New York,~~ 190

The principle of the machine seems to be correct, and all that we have been working on is to get the combs which guide the filament out of the machine, of such shape that the strain on the filament would be entirely relieved and thus enable it to come out without danger of breaking. These little changes, while seemingly insignificant, take considerable time, as owing to the very nature of the work only one man can be employed putting it together or taking it apart. But, as I said before, the progress is a very constant one.

As soon as I have received the plates which I expect I shall not only make duplicates of the print which I have showed you, but will make a variety of subjects, and I am sure that the results will be of the most convincing kind. I am doing my best to get through this stage of the work.

Yours very truly,

Charles L. Brasseur.

Redfern

D
1908

M. P. - Manuf.

Nov. 19, 1908.

Mr. Waterman:-

Please arrange at once to get out the following weekly schedule of P. K. machines and parts:-

Improved Exhibition Model----------25 per week,
Exhibition Underwriters' Model----------25 per week,
Model B Machine----------50 per week,
Universal Machine----------10 per week,
Sets of the extra parts for one-pin-mach.----50 per week.

Production Dept. will see that shop orders are issued for a sufficient number of parts to carry out this schedule and also get out the extra sets of parts. The shop order should be large enough to carry us along for at least three months.

They should also issue a shop order for extra lamps (Model D type), as we receive separate orders for these lamps.

Messrs. Gall and Luhr will see that the patterns of the carbon-holding frame are changed in accordance with the Underwriters' demands. The old patterns should be re-called and castings obtained for the new patterns, so that when the old castings are exhausted the new castings will be on hand.

P. WANDER.

Copy to Messrs. Dyer, Wilson, Polzer, Leaming, Bird, Vanderhoff, Zaromba, Hopper, Ray, Gall, Parkhurst, Van Winkle, Sibe, Luhr, Hicks, Miller, Wriggins, Muenster, Ott and Wilkinson.

Edison, T.A. - Name

REFER TO THIS NUMBER IN YOUR REPLY

34

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. Scull: 11/23/08.

We have recently been putting on moving picture films a new trademark, consisting of a circle enclosing the letter "E". Please take steps to have this mark registered.

FLD/IWW F. L. D.

Pursued next Legal Dep. and now (2/6/09) in hand. Scull

General Memo

444

Bronx

Messrs. Dolbeer: W.Pelzer: Moore: Burnham: Youmans:Rogers: Hird:
Ireton: Philips: Leeming: Zaremba: Green: Henderson: Wetzel:
J.Pelzer: Brown: W.Eckert: Buehler: Redfearn: Durand:Osborne:
McChesney: Walker: Carroll: Porter:

Hereafter all ENGAGEMENT, INCREASE, DECREASE, or DISMISSAL CARDS relating to your department, are to be referred to Mr. Wilson for approval, before being sent to Cashier's Department to be put through. Should Mr. Wilson consider it necessary, or be in doubt regarding the approving of any of the cards submitted to him, he will refer them to me for final decision.

All department manager's personal petty cash slips are also to be referred to Mr. Wilson for approval, before being handed to the Cashier, and in case he is in doubt regarding the approving of any of them, he will submit them to me for final decision.

The petty cash slips emanating from New York Office are to be approved by Mr. Dolbeer or Mr. Pelzer, as heretofore.

Petty cash slips from Bronx Studio, or on account of Picture Machine Dept., New York Office, are to be approved by Mr. Moore or Mr. Porter, as heretofore.

Petty cash slips emanating from Record Making Dept., or on account thereof, are to be approved of by Mr. Walter Miller, as heretofore.

When the above petty cash slips emanating from New York Office, Bronx Studio or Recording plant, are received at factory office for reimbursement, they are to again be approved of by Mr. Wilson, who will, if any question arises regarding them, submit them to me for final decision and adjustment.

In the event of Mr. Wilson being absent, Mr. Westee will act in his place. This action is taken to prevent the delay caused by a great many of the above matters being referred direct or turned in to the Cashier first, and then having to be submitted to Mr. Wilson, Mr. Westee or myself for approval, before they can be put through.

11/23/08 F.L.Dyer.

Copies to Messrs. Wilson: Westee: Weber.

Walker file

Bronx Studio

RECEIVED
NOV 27 1908
FRANK L. DYER.

Nov. 25, 1908

Mr. Dyer:

Attached hereto are samples of the Kinetoscope Department letter heads referred to in your memorandum.

If you are considering changing them in any way I would suggest that we eliminate the half-tone view of the Bronx Studio. It looks fairly well when the letter heads are blank. However, after typewritten lines are run across the copy, it gives a confused appearance to the letter itself.

L. W. McChesney.

Noted

[ENCLOSURE]

THOMAS A. EDISON, PRESIDENT. FRANK L. DYER, VICE-PRESIDENT & GENERAL COUNSEL. C. H. WILSON, GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

TRADE MARK
Thomas A. Edison

EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS
"KURILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO
Orange, N.J.

EDISON STUDIO, BEDFORD PARK, BRONX, NEW YORK.

M. O. BROWN W. W. BROWN

The Dewey Hotel

FOURTEENTH AND L STREETS N.W.

Washington, D. C.

RECEIVED. NOV 20 1908 FRANK L. SLYER.

Nov. 21/08

Frank L. Slyer,
Orange, N.J.

My Dear Mr. Slyer —

Our argument was noticed by the Committee for yesterday, and hence I was all day present and in readiness. Waited until 11.20 P.M. (they are holding night sessions) and then the Chairman announced I might proceed and could have however only five minutes of time. This I absolutely declined to assent to. The time itself was altogether too short, the hour was very

2.

late, the Committee sleepy and tired and impatient. It was therefore agreed that I should have full time before the Hearings closed, in any event on the 7th.

I believe I can hold the tariff where it is.

Am doing everything I can to this end.

I would like information on a couple of points I find overlooked:

How do the moving picture films sell, by foot!, and for what price?

What does the 65¢ @ 8 specific duty figure in money?

M. O. BROWN W. W. BROWN

The Dewey Hotel
FOURTEENTH AND L STREETS N.W.
Washington, D. C.

3.

What % dividends has the Edison Phonograph Works and The National Phonograph Co. paid from profits?

This last I will of course hold as confidential if necessary, but I should have the information.

I will probably have briefs, &c., to get out, and will rent a typewriter for the Session to-morrow.

I will write you from time to time. Yours very truly,

Geo W Pound.

EDISON MANUFACTURING COMPANY.

527

Dec. 3, 1908.

Geo. W. Pound, Esq.,

Hotel Dewey, 1330 L St.,

Washington, D. C.

My dear Mr. Pound:

Your favor of the 29th ult. was received on my return from Chicago, and I thank you for your report. I telegraphed you to-day as follows:

Is it certain, barring accidents, that hearing moving pictures will be held Monday? If so, will have two of my associates from Chicago meet us Washington Sunday. I will meet you Saturday night. Reserve room and bath at New Willard."

Whether the hearing comes off on the 7th or not, I expect to be in Washington on Sunday and possibly on Monday also and, if necessary, on Tuesday, and for this reason want accommodations engaged for me beginning Saturday night.

Regarding moving picture films, these are sold by the foot. The prices are as follows:

For new subjects, 11 cents per foot, with a rebate of 10%, payable at the end of two months, provided certain conditions respecting the use of the films are observed, making the net price 9.9 cents.

If the film is of a subject between two and four months old, the price is 9 cents per foot; if the subject is between four and six months old the price is 7 cents per foot; if the subject is

Form 19

EDISON MANUFACTURING COMPANY.

Geo. W. Pound. (2) 12/3/08.

over six months old the price is 5 cents per foot.

Regarding the duty of 65 cents per pound on celluloid, this amounts to about three mills per foot; therefore, assuming that theforeigners invoice their films at 6 cents, the entire duty is 1 1/2 cents ad valorem and 3 mills specific, making 1.8 per foot.

Regarding the question of dividends, the National Phonograph Co. has never paid any dividends. The Edison Phonograph Works paid dividends of 5% per annum from November, 1899, to and including August, 1907, but none have been paid since. The question of these dividends, of course, is to be kept confidential, unless you are required to use the information.

Yours very truly,

PLD/IWW

Vice-President.

[ATTACHMENT]

Price of films:

List, 13 ¢

Standing order, 11 ¢

Breck
Waters } 8.8 ¢

Weight of film:

200 to 230 feet to 1 lb.

65¢ per lb. would be 3 mills per foot, taking 217 feet as 1 lb.

M. O. BROWN

W. W. BROWN

The Dewey Hotel

FOURTEENTH AND L STREETS N.W.

Washington, D. C.

Dec. 4/08.

RECEIVED.
DEC 5 1908
FRANK L. DYER.

My dear Mr. Dyer, —

I wired you this morning after final assurance from the Clerk of the Committee that our subject would surely come up for hearing next Monday morning.

It is impossible to get a line on any opposition but of course it may develop. I had a letter from Mr. Cromelin asking if I

expected to speak on this subject before the Com. and saying if so he would like to come down and hear it.

Also had a telegram from The Musical age saying that they had heard that I was to address the Com. in favor of a reduction of the duty. I would back politely and positively disabusing their mind of any such

R. O. BROWN W. W. BROWN

The Dewey Hotel
FOURTEENTH AND L STREETS N.W.
Washington, D. C.

foolish notion.

Have been doing some missionary work, creating a sentiment in favor of our views.

I am glad I came to this house. It is a great resort for Congressmen. There four House Patent Com. stay here, Currier, Legare, and McGann.

Mr. Legare is quite ill, in poor health and may be unable to be here this Winter.

at least for a while. I very much regret this for he was our good and loyal friend and I felt that I could absolutely rely on him at all times.

Ran out of paper for typewriter and so am writing this by pen.

I reserved room for you at Willard as requested, but you can hold it only until Monday afternoon, everything is engaged for Monday evening.

Yours very truly
Leon Young

Form No. 260.

file

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

Dec. 4, 1908.

Wm. H. Salig,
45 Randolph St., Chicago, Ill.

Understand hearing Washington Tariff question comes up Monday. Expect to be there. Would it not be well for you meet me New Willard Hotel Sunday morning?

(Prepay) Frank L. Dyer.

READ THE NOTICE AND AGREEMENT ON BACK.

Form No. 260.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

527

Dec. 5, 1908.

Geo. W. Pound,
Hotel Dewey, 1330 L St., Washington, D.C.

Mrs. Dyer is coming with me. Be sure that accommodations are reserved.

Frank L. Dyer.

(Prepay)

☞ READ THE NOTICE AND AGREEMENT ON BACK. ☜

N. S. A. 500.
N. B.—Address all communications to the Bureau.

IN REPLY REFER TO NO.

NAVY DEPARTMENT,

BUREAU OF SUPPLIES AND ACCOUNTS,

WASHINGTON, D. C., December 9,1908.

RECEIVED
DEC 10 1908
FRANK L. DYER.

I am enclosing a letter to Lt Landenberger which you can use if you wish. It may help some.
F.L.D.

dear Frank:-

I am enclosing "copies" for your coming success! Please note remarks at the end. If Lieutenant Landenberger can be gotten interested, it might be well to have the whole action take place at Newport, in which case the Cumberland could be used, instead of the Mississippi and Idaho. You would sacrifice the background afforded by modern and big vessels, but perhaps it would be in the interest of art, as Landenberger would have much more control over the more limited properties at Newport, being, I believe, in command of the Cumberland, — than he could possibly have at Philadelphia. This thing will be good if it is well carried out. If not it will be as bad as the ordinary carelessly staged show I see pictured in the nickelodeons.

If Mr.Edison does write that letter to the President, let him dwell on his pride as the moving picture machine as a scientific instrument. Dont introduce the commercial end at all, as you did to Loeb the other day, or it will scare off T.R. just as it did Loeb . Naturally, if the President does accept, Kermit will have to learn to use the machine, and there will be your chance.

I am enclosing receipt for express package containing set of navy specifications for you.

Yours,
Mr.F.L.Dyer,President,Edison Mfg.Co.,
Orange,N.J.

George Dyer

Form 519

EDISON MANUFACTURING COMPANY.

Dec. 11, 1908.

Mr. Geo. P. Dyer,

Bureau of Supplies and Accounts,

Navy Department, Washington, D. C.

My dear George:

I have your letter of the 9th inst., and thank you for the scenario "Up the Ladder with Tom Bowline". Upon reading it over it strikes me as being first-class, but I think it may be a little more topical and the heroine can be introduced a little earlier.

Your letter to Lieutenant Landenberger was not signed, so that I am returning it herewith for your signature. Is it certain that everything has been arranged by Mr. Shoemaker so that I can send my man right down to Newport?

In reference to the one of the president, I have concluded not to have Mr. Edison write to him, because I want just as much as possible to protect him from the charge of commercialism. It occurs to me that several things mightbe done. Mr. Walcott seemed to be interested in the scheme as being a good one from his point of view and he apparently had no doubt that I would be able to reach the President and explain it to him. How would it do for you to see Mr. Walcott and try to secure his co-operation to the extent of putting the matter before the President? It also

Form 519

occurs to me that one of the young men who are going with the President might be persuaded to take the pictures for us. Cannot you look them up and sound them? Mr. Edison himself seemed to feel that the proper solution was through Kermit, and you might find some way to see him. At any rate, the matter is important, and if you can help me out after your office hours I can make it worth your while.

Yours very truly,

FLD/TWW

Vice-President

N. S. A. 503.
N. B.-Address all communications to the Bureau.

IN REPLY REFER TO NO.

NAVY DEPARTMENT,

BUREAU OF SUPPLIES AND ACCOUNTS,

WASHINGTON, D. C., December 14,1908.

RECEIVED
DEC 7 1908
FRANK L. BOAS

My dear Frank:-

I saw Mr. Walcott last night, and the upshot of the interview was that he would take the matter up and do his very best to see that a moving picture machine is taken with the party. It will be necessary for him to talk the matter over with the President, and he thinks that Major Mearns will probably be the best man to take the machine so he will also talk it over with him. To put the matter in shape to permit this however, he wishes you to write him a letter directing it to Mr.Charles D. Walcott, Smithsonian Institution setting forth your proposition.

This letter should state in effect that Mr. Edison will be very glad to have such a machine taken with the Presidential party and will bear all costs connected with its supply and carriage, because he believes that very interesting and valuable records can be made;- records which will be of the highest scientific interest, particularly on the ethnological side, and at the same time interesting to the country at large. You must also add that it would not be expected to exhibit any of the pictures except with the sanction of the President.

Trust to my instinct in the matter and emphasize the scientific interest which Mr. Edison undoubtedly has in the matter to the exclusion of the commercial side. Of course sending a machine under these conditions is a gamble, but it is the best that can be done, and is a good gamble, because if you can get some good views, including the President, in the unusual surroundings of Central Africa they will be priceless.

Sincerely,

George

Mr. Frank L. Dyer,
Edison Manufacturing Co.,
Orange, N.J.

advertising

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File

Dec. 17, 1908.

Mr. Dyer:

I find that within the first eight months of the fiscal year, 1908-9, we spent nearly $2000 more than in the same months of last year. The principal items which caused this difference were some advertising that we did in Saturday Evening Post, Collier's Weekly and Associated Sunday Magazines, the additional cost of the new style Kinetoscope catalogue, the increased cost of film advertising and the printing of 50,000 circulars for Type B Underwriter's Model.

We are now using five papers for film advertising, whereas in the first eight months of 1907 we were using but two. Then, too, $500 has been added to the cost of printing because of the arrangement under which we have been working. This cost was especially high up to July of this year.

Both Mr. Moore and I are very anxious to cut down the cost of the film advertising when you think it can be done without endangering our relations with the papers we are using.

L. C. McChesney.

N.Y. Clipper
" Vision & Film
" Morning Pict. World
Chicago Show World
Cincinnati Bill Board

RECEIVED DEC 18 1908 DEPT.

McChesney - Please let me know as what papers we do filing advertising. Dyer

527 M.P. - Legal

M. O. BROWN W. W. BROWN

The Dewey Hotel

FOURTEENTH AND L STREETS N.W.

Washington, D. C.

Dec. 18/08.
9.30 P.m.

No Ans

My Dear Frank -

I had the last crack at the Committee to-day. The other people all had their turn yesterday.

The Committee has adjourned over the Holidays.

Nothing definite has been decided. The apparent result will be based upon "gross manufacturer's price". The percentage is not determined. Immediately after the Recess the Committee is to take up

the different suggestions, and make a Bill -

~~Most~~ everybody left to-night.

I leave to-morrow returning about July 7th.

Yours very truly
Ed W Pound.

Edison, T.A. — Name

REFER TO THIS NUMBER
IN YOUR REPLY

147

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. Scull: 12/19/08.

Walter

I wish you would think over the proposition of getting up a simple form of printing machine for printing on both edges of our negative films the proper restriction notice, etc. Along one edge would be the words "PROPERTY OF THE EDISON MANUFACTURING CO., ORANGE, N. J." Along the other edge "LEASED FOR LICENSED USE ONLY". After printing these words on the negative they would be printed photographically on the positive by merely enlarging the printing opening so as to include the entire width of the film or by having two separate narrow printing openings on the outside of the sprockets. Mr. Lewis is a pretty good man for getting up machines of this sort.

FLD/IWW F. L. D.

Pettie has provided drawings for such a machine. Scull

J 44

Dec.19,1908

Alexander T. Moore, Esq.,
Edison Manufacturing Company,
10 Fifth Ave., N.Y.C.

Dear Sir:-

By Mr. Dyer's instructions I hand you herewith a trademark embodying Mr. Edison's initial "E", which Mr. Dyer would like to have substituted for the trademark which you are at present incorporating with moving pictures. Mr. Dyer would be pleased to have you inform him the date of release of the first film containing this trademark.

I also hand you herewith the letter from Mr. James D. Law concerning the employment of his son, of which letter I spoke to you yesterday. This letter has not been acknowledged.

Yours very truly,

GFS/ARK.
Enos.

Assistant to Vice President.

Form 119

EDISON MANUFACTURING COMPANY.

Dec. 19, 1908.

Mr. George P. Dyer,

Bureau of Supplies and Accounts,

Navy Department, Washington, D. C.

My dear George:

Your favor of the 17th inst. is received, enclosing your Scenario of the "Sea Hounds", which I think is fine, and I hope, if we can go ahead with it, that all the details can be properly worked out. If we can get to work in Charleston before your father leaves we ought not to have any trouble.

I note that Commander Shoemaker has given proper directions for the Charleston work.

After I telegraphed you that the work at Newport would probably have to be put off until after the Holidays, I found that the arrangements had been changed and the work is to be gone ahead with on Monday. It will take all of next week, so that it will not be possible for the man to get down to Charleston until the following Monday, December 28th. I have telegraphed you to this effect to-day and hope that this time will be satisfactory. At any rate, do all you can to help me out.

Enclosed I hand you check for $100.00 for the work you have so far done for me, including the Scenario of "Tom Bowline". If the "Sea Hounds" turns out well I will pay you something for that.

FLD/IWW Enc- Yours very truly, V. P.

Change 12/20/08

Mr Dyer:

My address until further notice will be the Perry House, Newport R.I.

I think it would do good if you wrote Mr Phelps, the executive Officer at the U.S. Naval Training Station Newport, saying Mr Edison would be glad to present the projecting machine to them for the use of their Entertainment Committee if they accept. I will have the Machine. Please send me a letter of introduction to your Brother at Charleston S.C. I will arrive Charleston on Saturday at the latest & will bring the pictures home.

Yours
JHW

Projecting machine was shipped to Newport 12/19/08.
will keep you advised of my movements — JHW

EDISON MANUFACTURING COMPANY.

Dec. 21, 1906.

My dear George:

I am trying to work up a new line of moving pictures, which I think will be very acceptible to the public. At the present time pictures are of two kinds, dramatic and scenic or industrial. Dramatic pictures require special studios, expensive performers and special constructed scenery. They cost a good deal to make. Industrial or scenic pictures as now made are simply pictures of natural life and industrial establishments. The latter pictures are very much cheaper, for obvious reasons, but they do not command the interest of the dramatic pictures. My idea is to combine the two types and weave a dramatic story into an industrial picture. I started out by taking the Navy as a background and have had some very good suggestions from George.

My man is now taking a picture in Newport and George has suggested a fine subject to be taken in Charleston. The name of the operator who will go to Charleston is James H. White, and I have given him a letter to you to-day. You will find him a pleasant and entertaining fellow and I hope that you will be able to help him out.

With love to all, and wishing you a "Merry Christmas", I am,

Yours affectionately,

Commander Geo. L. Dyer,
U. S. Navy Yard,
Charleston, S.C.

[FROM FRANK L. DYER]

EDISON MANUFACTURING COMPANY.

Dec. 21, 1908.

Commander George L. Dyer,

U. S. Navy Yard,

Charleston, S. C.

My dear George:

The bearer of this letter, Mr. James H. White, is making for us a series of moving pictures, representing naval life.

George, Jr., has been of very great help to me in suggesting possible subjects, and has worked out a picture which I would like to secure in Charleston. No doubt George has explained to you just what we want. I will be under many obligations if you will see that Mr. White is given an opportunity to take the pictures along the lines that George has suggested.

Yours, very truly,

Form 519

EDISON MANUFACTURING COMPANY.

Dec. 21, 1908.

Thomas Graf, Esq., Managing Director,
Edison Manufacturing Co., Ltd.,
London, England.

My dear Mr. Graf:

An arrangement has just been completed in this country under which Gaumont and Urban Eclipse films are to be licensed under the Edison patents. The various manufacturers have all agreed among themselves not to employ any person connected with any other manufacturer unless with the consent of his last employer. For this reason I am very anxious that you should not approach any employee of Pathe, Goumont or Urban Eclipse in your efforts to obtain a stage director in Paris, as suggested in my letter of the 14th inst. I have therefore cabled you to-day as follows:

"Referring my letter December 14th, do not approach any employee of Pathe, Goumont or Urban Eclipse."

Yours very truly,

FLD/IWW

Vice-President.

EDISON MANUFACTURING COMPANY.

Dec. 21, 1908.

James H. White, Esq.,

Perry House,

Newport, R. I.

Dear Sir:

Your favor of the 20th inst. has been received, and I have written the Executive Officer to-day offering to donate the projecting machine to the Naval Training Station.

I hand you herewith a letter to my brother in Charleston, which will enable you to get all facilities there for taking the pictures.

Wishing you good luck, I am,

Yours very truly,

Vice-President.

FLD/IWW

Enc-

NEWPORT, N.Y.
F. H. WISWELL, Prop.

R... DEC 22 1908 FRANK ...

White, James A.

121

Dec 21st 1908

My dear Mr Dyer:

We have had fairly good light today & exposed Eight hundred feet of negative, being six of the fifteen scenes in "Tom Bowline", and with good luck should finish balance of work by the 24th.

I think it would be well if you ship 3,000 feet of negative at once to me c/o Mr Dyer the commander at Charleston S.C. Kindly ask Mr Vestee to send my salary here so I receive it Wednesday as I may run short of money on the Charleston trip, having two people to take down & don't suppose I can reach the Workers Friday or Saturday as you will doubtless be closed. More Later.

Yours faithfully
J. H. White.

TELEPHONES { 16 HARLESDEN. 17 "

TELEGRAMS & CABLES ..... RANDOMLY, LONDON.
CODES USED A.I., A.B.C., COMMERCIAL & LIEBER'S.

NATIONAL PHONOGRAPH CO. LTD.,
EDISON PHONOGRAPHS & RECORDS,
EDISON WORKS,
WILLESDEN JUNCTION.

FACTORIES
ORANGE, N.J., U.S.A.
LONDON.
BERLIN.
PARIS.

Thomas A. Edison.

IN CONTRACTING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS

Th.G/Sch.

London, N.W. December 23rd 1908

Frank L.Dyer, Esq. President,
National Phonograph Company,
O r a n g e , N.J.

Dear Sir,

I beg to acknowledge receipt of your telegram reading:

"PICOSSEAU CUTILADA APPROACH ANY EMPLOYEE OF PATHE GAUMONT OR UR-

"BAN ECLIPSE"

which translates:-

Refer to our letter of 14th, do not approach any employee of "Pathé, Gaumont, or Urban, can only end in disaster".

The letter referred to in above telegram has not yet reached me.

Yours very truly,
p. Thomas Graf Sch.
MANAGING DIRECTOR

P.S. Since writing the above, the letter has come to hand and has been forwarded to Mr.Graf, who left for the Continent this morning.

Graf has interpreted "Eclipse" as a code word, which indicates "Can only end in disaster"

Nolan

1908 D

EDISON PHONOGRAPH WORKS

M.P. - Money.

December 24, 1908.

Mr. Gall:-

We send you herewith specifications for Exhibition Kinetoscopes which are to be supplied on orders for shipment to the foreign countries. The machine is to be similar to the old model, but with one-pin movement. The catalogue number of this machine will be "15000", and will be known as "Exhibition Model (Foreign Department)", list price $115.

EQUIPMENT:

1. One Pin Mechanism in Quartered Oak Cabinet;
2. Two 10-inch Reels;
3. Improved Take-up Attachment;
4. Reel Hanger, Rewinding Crank & Gear, and Reel Shaft with Pinion;
5. Improved Crank;
6. Base Board with Clamp Casting Complete;
7. Lamp House with Sliding Base;
8. Long Feed Arc Lamp;
9. Cone and Slide Carrier Frame;
10. Wood Slide Carrier;
11. Condensing Lens;
12. No. 2 Motion Picture Lens;
13. No. 2A Stereopticon Lens and Attachment.
14. Double Pole Knife Switch (No Cover);
15. Asbestos Covered Cords;
16. Round Adjustable Rheostat.

Note that the above does not include Magazines, Automatic Shutter nor Legs.

P. WEBER.

PW/JTB

Copy to Messrs. J. Pelzer, Redfern and Luhr.

REFER TO THIS NUMBER
IN YOUR REPLY

169

Highimaphone

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. Holden: 12/29/08.

In reference to the new Friction Phonograph which Mr. Higham has made for use in connection with a projecting machine and on which you made a report, I observe that the lift lever is arranged so as to simultaneously elevate the weight, stylus and feed nut. I was under the impression that this feature was embodied in one of the McDonald patents. I call your attention to the matter so that there may be no doubt, in case the point was overlooked.

FLD/IWW F. L. D.

N. S. A. 600.
N. B.—Address all communications to the Bureau.

IN REPLY REFER TO NO.

NAVY DEPARTMENT,
BUREAU OF SUPPLIES AND ACCOUNTS,
WASHINGTON, D. C., December 30, 1908.

RECEIVED.
DEC 31 1908
FRANK L. DYER.

My dear Frank:

Mr. White appeared in Charleston on Saturday morning last. I saw to it that he got a fair start. He took some pictures Sunday, and when I left on Monday he was busy with more.

I found Mr. White just the sort of man you described him,- as exaggerated and characteristic in his fancy as in his figure. He is a good sort of man to take with guileless young naval officers, and as far as that part of his equipment is concerned could scarcely be better. My only question is as to whether he will stick as faithfully as possible to the text of his scenarios. If he does not, he may spoil them; while if he does, I am sure that, with the opportunities he is getting for special privileges and accurate work, they will be fine. In fact, I think they will be so fine that I wonder whether you could not arrange, without stretching your conscience, to turn over to me a royalty on all those which are sold in excess of the regular demand of 100 you told me. Mr. White was very enthusiastic over his success at Newport and made the flamboyant statement that he should not be surprised if you cleared between $25,000 and $30,000 on the pictures. Even applying the proper corrections to these figures, there will be left an ample margin for consideration of my suggestion. I do not press it, however, feeling satisfied to leave that matter to your good offices and discretion.

I have in view another scenarium* dealing with the submarines, includ-

* The stenographer evidently thinks that this an aquarium should be a scenarium.

ing the saving of a sunken submarine by the hero in a diving suit. What do you think of this? Lt Courtney, the Submarine & Edison Commander is quite a pal of mine and will do what he can to boom his services as in mine.

We had a delightful Christmas, as you may imagine.

Yours,

George P.

Mr. Frank L. Dyer,

Edison Mfg. Co.,

Orange, N. J.

REFER TO THIS NUMBER
IN YOUR REPLY

782

file

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Messrs. Westee, Leeming and Eckert:

I beg to advise you that the Eastman Kodak Co. will charge 3 1/2 cents per foot for the new non-inflammable film, unperforated, which we will use from now on until further notice, but that Mr. Eastman has agreed to pay us a rebate of 1/6 of a cent per foot on all of this film purchased before September 15th. If this film turns out successfully between now and August 15th, it would be well to take advantage of this rebate by doubling our order for the film between August 15th and September 15th.

FLD/IWW F. L. D.

Highmaphone

56

(COPY)

Wilson:

Would it be O. K. to cut Higham's salary off?

What trouble is likely to occur if we do?

E.

Higham contract handed to Holden

Legal dept decided cannot drop while we use his patents

1908. New Jersey Patent Company (D-08-33)

This folder contains correspondence and other documents relating to the New Jersey Patent Co., a patent holding company for the National Phonograph Co. and other Edison concerns. Among the items for 1908 are memoranda concerning foreign patents held by Edison, documents pertaining to the company's investment in the Douglas Phonograph Co., and two receipts for payments made to Walter H. Miller and Jonas W. Aylsworth for "sundries." Among the correspondents are Frank L. Dyer, general counsel of the Legal Department, and Harry F. Miller, treasurer of the New Jersey Patent Co.

Approximately 50 percent of the documents have been selected. The items not selected consist primarily of receipts, letters of inquiry, and documents that duplicate information in selected material.

NEW JERSEY PATENT COMPANY.

Voucher No.

To J. W. Aylesworth Dr.
Orange N.J.

DATE OF BILL 1908			AMOUNT
Jan	16	To Sundries	$ 35.000.00
		For Other particulars in Connection with this matter see Voucher # 126.	

Examined and found Correct, H. F. Miller

Approved for payment,

RECEIVED _____, of the NEW JERSEY PATENT CO., ORANGE, N. J., _____ DOLLARS, in full of the above account.

$ _____

This Receipt must NOT be cut off from the body of the Voucher.

New Jersey Patent Company,
ORANGE, N. J.

Record No. 122 $35000.00/100

Receipt of J. W. Aylesworth

For Sundries

Month of January — 1908

DISTRIBUTION OF ACCOUNT.

Patents a/c	$ 25000.
	10,000
	35,000

NEW JERSEY PATENT COMPANY.

Voucher No. _____

To Walter H. Miller Dr.
Orange, N.J.

DATE OF BILL 1908			AMOUNT
Jan	16	To Sundries	10,000 00
		For other particulars in connection with this matter see Voucher # 122	

Examined and found Correct, H. F. Miller

Approved for payment, _____

RECEIVED _____, of the NEW JERSEY PATENT CO.,
ORANGE, N. J., _____ DOLLARS,
in full of the above account.

$ _____

This Receipt must NOT be cut off from the body of the Voucher.

New Jersey Patent Company,

ORANGE, N. J.

Record No. 126 — $10000.00/100

Receipt of Walter H. Miller

For Sundries

Month of January 1908

DISTRIBUTION OF ACCOUNT.

Legal Department.

Telephone 907 Orange.
Cable Address "Collegal Orange."

Thomas A. Edison.
National Phonograph Co.
Edison Business Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.
Edison Portland Cement Co.

Frank L. Dyer, General Counsel.

Orange, N.J. June 5, 1908.

Harry F. Miller, Esq.,
Laboratory.

Dear Sir:-

In reference to the question of patents owned by the New Jersey Patent Company, concerning which I am writing you today, giving you a list of those of Mr. Edison's patents which have so far not been credited to the Company, I find that there are many patents which have been issued to the New Jersey Patent Company as assignee of the various other inventors, including Messrs. Aylsworth, Aiken, W.H. Miller, Dodd, etc. What is the arrangement concerning the credits which are to be made in connection with these patents?

Yours very truly,

Frank L. Dyer
General Counsel.

FLD/ARK.

Legal Department.

Telephone 907 Orange.
Cable Address Edlegal, Orange.

Thomas A. Edison.
National Phonograph Co.
Edison Business Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.
Edison Portland Cement Co.

Frank L. Dyer, General Counsel.

Orange, N.J. June 26, 1908.

Mr. Harry F. Miller,

Laboratory.

Dear Sir:

Referring to my letter of the 5th inst., on the subject of patents taken out by Mr. Edison which may properly be charged against the New Jersey Patent Co., and which I return herewith, I beg to advise you that many of the patents are not, in my opinion, important, because they relate to details which we do not use and apparently have no intention of using. At the same time, these relatively unimportant patents might in the future be used and I see no reason why a nominal charge should not be made for them.

The following patents I regard of value, and I would suggest that the price to be charged for them be left for discussion between Mr. Edison and myself:

Re-issue Patent No. 11,857, dated Sept. 25, 1900. The original of this patent was numbered 652,457, dated June 26, 1900. It is possible the New Jersey Patent Co. may have purchased the original patent, and if so the re-issue would go with it. I regard the patent of great value, because it covers the modern Model "C" reproducer, which has been extensively used for a number of years.

No. 655,480, dated Aug. 7, 1900. This patent covers a modified form of reproducer stylus in the shape of a button or disc. It is very probable that the patent would be infringed by the Model "C" reproducers that we have always used, but whether this is so or not, the patent covers the proposed form of reproducer stylus which we contemplate putting out with the Amberol records. As so considered, I would regard the patent of great value.

No. 713,863, dated Nov. 18, 1902. This patent covers the vacuous deposit process which we use, and it is therefore of considerable value.

No. 767,216, dated Aug. 9, 1904. This patent covers the form of vacuous deposit apparatus in which two or more master records are simultaneously coated. I regard the patent as having considerable value.

No. 790,531, dated May 23, 1905, and No. 839,372, dated Dec. 25, 1906. These patents considered collectively cover the product and process of making a master record on a soft water-soluble soap blank, and the patent may have considerable value in the future.

No. 800,800, dated Oct. 3, 1905. This patent covers the suggestion of forming two parallel records on the same blank, each having a pitch of 100 threads per inch. The patent may be of value in the future, since, if the Amberol record develops well, it would be possible for users of phonographs, without making any change except as to the stylus, to use these duplicate records.

No. 831,606, dated Sept. 25, 1906. This patent relates to improvements in disc machines and may be of considerable value in the future.

No. 855,562, dated June 4, 1907. This patent covers a diaphragm formed of a multiple of radial reeds and may be of value in the future.

I suggest, when Mr. Edison can spare the time, that I should see him about this matter and show him the patents themselves, in order that he can determine what value to place upon them.

Yours very truly,

Frank L. Dyer

General Counsel.

FLD/IWW

Mr. Patents

C. H. F. Miller:

In accordance with your request, I beg to hand you herewith a list of various foreign patents which have been taken out in Mr. Edison's name, and, so far as my records go, have not been assigned to the New Jersey Patent Co. These patents may very properly be charged against the New Jersey Patent Co.

6/27/08.
Enc-

F.L.D.

[ENCLOSURE]

Folio 4	Edison	Canada	No.	41,830	Feb. 6, 1893,	Phono. Blanks.
" 5	"	"	"	41,831	" 6, 1893,	Phonographs.
" 90	"	"	"	75,454	Apr. 8, 1902,	Vacuous Deposit.
" 91	"	"	"	75,537	" 15, 1902,	Process of Duplicating
" 35	"	Austria"		3,434	Oct.15, 1900,	Reproducer.
" 76	"	"	"	7,037	Oct. 1, 1901,	Recorder.
" 96	"	"	"	9,157	May 15, 1902,	Duplicating.
" 11	"	Gt.Britain"		20,767-99	Oct.17,1899,	Phonograph.
" 19	"	" "	"	13,692-00	Jly.31,1900,	Recorder.
" 20	"	" "	"	13,693-00	Jly.31,1900,	Duplicating. Billed 6-1902
" 23	"	Belgium,	"	151,468	Jly.31,1900,	Duplicating.
" 24	"	"	"	151,469	Jly.31,1900	Phonograph.
" 12	"	France	"	293,429	Oct.17,1899,	Reproducer.
" 21	"	"	"	302,627	Jly.31,1900,	Phonograph.
" 22	"	"	"	302,628	Jly.31,1900,	Duplicating.
" 293,	"	Cuba,	"	339	Feb.27,1905,	Duplicating.
" 292	"	"	"	340	Feb.27,1905,	Duplicating.
" 300	"	"	"	341	Feb.27,1905,	Phono. Blanks.

FRANK LOYER, PRESIDENT & GENERAL COUNSEL. C. H. WILSON, GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

TRADE MARK
Thomas A. Edison

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.
EDISON PHONOGRAPHS & RECORDS.
10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

W. P.

New York, Oct. 5, 1908.

Ack 10/12

Mr. H. F. Miller,
Treasurer, New Jersey Patent Co.,
Edison Laboratory,
Orange, N. J.,

Dear Sir:

I enclose herewith Mr. John Burckhardt's check for $2,250., being the semi-annual dividend on 750 shares of preferred stock of the Douglas Phonograph Company.

Kindly acknowledge receipt and oblige,

Yours very truly,

[signature]

K

Enclosure

Pref. cap. stock $75,000.00 } Inc. holds
Com. " 25,000.00 } 75000.00 pf.
Conv. 25,000.00 Com.
80,000.00

Dyer = If I remember right Helen Pelzer to get some of these dividends that's probably reason they are paid, and they paid out of earnings. S.S.

[ON BACK OF PRECEDING PAGE]

Film	300000
Machine	1000
	1300,000
Bro 1st distributed film	1000,000
	3
	4) 700,000
Divided among licensees	175000
Ditto between E & B	2) 525000
Each for E & B	262500
E gets	300,000
	262500
	562500
B same	562500
Licensees	175
	1300,000

Phonograph - Gen

JOHN E. HELM

CABLE ADDRESSES
HELM { NEWARK. NEW YORK

LAW OFFICES
HELM & KNIGHT
PRUDENTIAL BUILDING, 785 BROAD ST., NEWARK, N. J.
261 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT

TELEPHONES
952 NEWARK, N. J.
7113 BARCLAY, N. Y.

Newark, N.J. December 12, 1908.

Harry F. Miller, Esq.,
Or ange,
N. J.

Dear Mr. Miller:-

Kindly have the enclosed proxy signed by either Mr. Edison as President or Mr. Dyer as Vice President. This proxy is to be used and filed in the matter of the dissolution of the Douglas Phonograph Company. Also attest the same as secretary and have impression of the seal on margin. Give the same, after executed, to bearer who will immediately deliver it to Mr. Frank A. Dolber at the New York office so that the same can be used Monday at meeting.

Yours truly,

1908. Patents (D-08-34)

This folder contains correspondence and other documents relating to foreign and domestic patent applications, patent litigation, and other patent matters. Among the items for 1908 are documents concerning foreign storage battery and cement patents, patents on the use of montan wax in phonograph cylinders, and the investigation of patents by experimenters other than Edison. Most of the letters are to or from Frank L. Dyer, general counsel of the Legal Department and (after July) president and general counsel of the National Phonograph Co.

Approximately 40 percent of the documents have been selected. The items not selected include letters of inquiry, receipts, routine correspondence concerning patent attorneys and standing accounts, and items that duplicate information in selected material.

Chemicals

Mr. Edison:

I hand you herewith letter from Mr. Graf, on the subject matter of patents on the extraction of montanwax. If you desire me to do so, I will have translations made of the German patents which he encloses.

I have not acknowledged Graf's letter and will not do so until I hear from you.

2/4/08. W. E. Gilmore.

Enc-C

Publications
#7

WINDSOR HOTEL
WALDO T. BRUBAKER, MANAGER
1217-31 FILBERT ST.
PHILADELPHIA

Recd
APR 28 1908
Ans
APR 29 1908

April 27th 08

Selling an invention is a very difficult thing. There are so many crooked people that the inventor usually gets nothing — The best way in my opinion is to go to the best Mfg Concern who make similar appliances & put it out on a royalty which is generally 15% on the Selling price — if the Concern is a good one & stand well in the business they will seldom cheat one in accounting

Mr Thomas A. Edison

My dear Sir:

I enclose copy of the May Invention, and would appreciate it very much if you would look over my invention "Automatic Pipe Coupling" and give me your advice as to the best way for me to realize something from my invention — You can understand my position when I say I am not in a position financially to put my invention on the market.

Thanking you now for your advice, I am,

Yours very truly
Wm A. Robertson.
Windsor Hotel Philad Pa

#1 "Bridge post" Wisconsin 1908 Patents

Recd & ans MAY 28 1908

R. F. D. # 2

Oden May 17th / 1908

My Dear Sir.

thomas Edison I hope to find you in good health with these few lines Dear Sir I wish if you'd be so kind and give me an advise about how to Obtain a Patent on an new invention as I am a inventor of a new article Which I know would be a Success to me if I'd get a Patent on it, and as long as you are a inventor of things and know how to get them Patented so I thought of I would ask you for an Advise as how to get Patents without feeding Some Patent

Ettorney

(2)

who Does not care for a inventor But who Just wants to Suck all the money he can of a iventor & hold a man Down as long as he can to Draw all he can out of him and let thing Drag day By Day week by Week month By month until Some other inventor invents the Same thing then it is too Late for the first One to Obtain a Patent for his long time Work on Same, I have some things inented which I keep very secret for my self and will not tell untill I get Advise from you how to Obtain a Patnent

(3)

there is some things that will save the railroad Companys a great losses of Property Money in Law Suits loss of lives & Such and I thought of a Plan how this could be Pervented, So I went to work and invented a new thing Which no rail road have yet on their lines, so if I can get Patent on that it will be a great thing for all rail roads to use it if they wish, and there is some other things I have in my Brain would Bring Big money to me if I could only get them Patented) = So Please be So kind and let me know By return mail

(4)

What I should do and Weather to send the Discriptory scetch to the Patent office or to some Patent Attorney and how much it will cost me as I am a Poor man and have no money to throw a way I Want to know What to do, so Please Be so kind and give me a good Advise) I Remain

yours truly
friend

Frank Hubbert
"Bridgeport, Wisconsin
R. F. D. #. 2
Crawford County

[ON BACK OF PRECEDING PAGE]

TAE - on patents

If you can keep your invention secret you better not patent it —
If you cant you must go to a patent attorney
But after you have your patent if it has any value you will not be able to sustain it in the Courts as Courts now days do not sustain patents —
Edison

Movie

Legal Department.

Telephone 307 Orange.
Cable Address "Ellegal Orange"

Frank L. Dyer, General Counsel.

Thomas A. Edison.
National Phonograph Co.
Edison Business Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.
Edison Portland Cement Co.

Orange, N.J. June 30, 1908

Mr. Harry F. Miller,
Edison Laboratory,
Orange, N. J.

Dear Sir:-

I hand you herewith a copy of extracts from the testimony given by Mr. Randolph in the original Kinetoscope Patent Suit. I wish that you would kindly look up these items and see whether you will be able to testify that the books still show the various items called for.

Yours very truly,

Frank L. Dyer
General Counsel.

GFS/CNH
Enclosure.

FORM 47A

D
1908

TRADE MARK
Thomas A. Edison

Portland Cement

The Edison Portland Cement Co.

ROBERT H. THOMPSON, PRESIDENT
W. S. MALLORY, VICE-PRESIDENT
THOMAS A. EDISON, GEN'L MANAGER
WILLARD P. HEID, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

July 25, 1908.

RECEIVED.
JUL 27 1908
FRANK L. DYER.

Mr. Frank L. Dyer,

Edison Laboratory,

Orange, N. J.

JUL 27 1908

Dear Mr. Dyer:

On June 24th you notified me that applications for patents on the mechanical distributor for use in connection with conveying belts had been filed in England, France and Germany. I think before any more money is spent on these applications that it will be well to take the matter up with Mr. Edison, as we find that the mechanical troubles in connection with the distributors causes more loss of time and correspondingly money, than we save in the wear of the belts.

Yours very truly,

W S Mallory
V. P.

WSM-RBS

Expend no more money on these applications

T A E

Mr. Dyke: 11/2/08. Legal

Regarding the attached memorandum on the Kintner carton patent, I wish you would see Mr. Kintner and explain to him the circumstances that we do not care to go any further into the matter. The chances, in my opinion, are considerably against the patent being sustained, particularly, as you say, if the patent gets before the Court of Appeals. The important consideration, however, is that in recent years Mr. Mauro has complained very bitterly against what he calls "oppressive suits" that have been brought by us against his concern. While there is no truth in this charge so far as any suits which have so far been brought are concerned, there would be more or less truth in the charge if we acquired the Kintner patent. I think we would only be pricking another bladder of hot air and vituperation if we should take up the cudgels for Mr. Kintner, and I confess that I would like to avoid the stench if possible.

FLD/IWW F. L. D.

1908 Ore Milling

Edison Ore-Milling Syndicate Limited.

Fitzalan House, Arundel Street,
London, W.C.

Telegraphic Address.
Obsession - London.

Telephone No
5214 Gerrard.

November 16th 1908.

Mr T. A. Edison,
Orange,
New Jersey,
U. S. A.

Dear Sir,

Today we sent you the following cable, which we now beg to confirm :-

"EDISON NEW YORK

"Our letter 28th October Kindly reply concerning patents "as action must be taken OBSESSION"

We trust that at your earliest convenience you will kindly reply to our enquiries with regard to the retention of our patents. As we pointed out in our letter of 28th October, payments on these patents are falling due each week, and whatever action is decided upon should be taken promptly in order to avoid unnecessary expenditure.

Yours faithfully,
EDISON ORE-MILLING SYNDICATE LTD.,

J. Hall Jr.
Secretary.

legal

FRANK L. DYER,
ORANGE, N. J.

REFER TO THIS NUMBER
IN YOUR REPLY

100

MEMORANDUM

473

Mr. Dyer Smith: 12/11/08.

In reference to your memorandum of the 9th inst., relating to Mr. Aylsworth's new composition, I suggest that you make a memorandum to file a separate application on the idea of centrifuging the lamp black, say in about a year and a half from this time. The separate application on the centrifuging can then be kept in the Patent Office as long as we want it, without affecting the issue of the patent on the composition itself.

FLD/TWW F. L. D.

REFER TO THIS NUMBER
IN YOUR REPLY

101

Legal

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

473

Mr. Dyer Smith: 12/11/08.

In reference to the attached memorandum, giving data concerning applications on record processes and compositions, I wish you would see Mr. Aylsworth and go over the various applications with him and find out whether we have filed applications on all the compositions we are now using. It is very important that we should be fully protected in reference to this, because our importations of Montan Wax will no doubt be discovered in time by our competitors.

FLD/TWW F. L. D.

Enc-

1908. Pike Adding Machine Company (D-08-35)

This folder contains correspondence and other documents relating to the business of the Pike Adding Machine Co., a company in which Edison owned stock and William E. Gilmore served as vice president. Included are letters pertaining to the financial needs of the company.

Approximately 50 percent of the documents have been selected. The items not selected consist of routine letters requesting or acknowledging stock subscription payments by Edison.

Mr. Edison:

Referring to the attached, the subscriptions are coming in, with the exception of one, about which I spoke to you several days ago. I assume, however, that this subscription will be attended to very soon. Will explain when I see you again.

1/30/08.
Enc-D

W. E. Gilmore.

Answered
Feb. 1-1908

[ENCLOSURE]

E. G. Langhorne, Pres. and Gen'l. Manager — W. E. Gilmore, Vice President — W. W. Pike Jr., Vice President

Pike Adding Machine Co.

Orange, New Jersey, U.S.A.

Cable Address: Pikeadding Orange, Vice Pres. & Gen'l. Mgr. Cable Address: Pikeadding Orange, Vice President.

DICTATED TO THE EDISON BUSINESS PHONOGRAPH.

RECEIVED JAN 27 ANS. MAIN OFFICE.

January 27, 1908.

Gilmore
How about this want the subscription continued on the [illegible]
if not July 1 P. 7-1908

Mr. Thomas A. Edison,

Orange, N.J.

Dear Sir:

PIKE A payment of 10%, on your subscription for 100 shares of the stock of the Pike Adding Machine Co., amounting to $1,000, will be due February 1, 1908.

PIKE Thanking you in anticipation of your customary promptness,

Very truly yours,

PIKE ADDING MACHINE COMPANY.

E. G. Langhorne Pres't.

AJE.

Ed - Pers

E. G. Langhorne
Pres. and Gen'l Manager

W. B. Manny
Vice President

W. E. Gilmore
Vice President

Pike Adding Machine Co.

Cable Address
Flatmaco
Codes A1 & A.B.C. 5th Edition.

Orange, New Jersey, U.S.A.

Mr Thomas A Edison
West Orange N.J.

Rec'd Aug
SEP 11 1908
Ans 10/19

Dr Sir.

As you are a shareholder in our company I take the liberty of writing you on a subject which at this time, is of very great importance.

Depression in business during the past 12 months has made it almost impossible to sell Adding Machines, and it has been very difficult to collect for those sold, resulting in our being at this time seriously handicapped for funds.

We have 2000 shares of Treasury stock for sale, but I am a stranger in this section of the country and for the

[ON BACK OF PRECEDING PAGE]

Say that his letter got mislaid
+ I have only just come across
it = Regarding the shares, at
the present time I am using
all of my funds in Connection
with bringing out my new
battery & could not invest
in outside concerns —

TCE

E. G. Langhorne
President and Genl. Manager

W. B. Manny
Vice President

W. E. Gilmore
Vice President

Pike Adding Machine Co.

Mr. I. A. E. #2

Orange, New Jersey, U.S.A.

Cable Address
Fastmaker
Codes A1 A.B.C. 5th Edition.

part five years have been disassociated from those of my earlier business acquaintance in other sections so I am powerless to do anything in the way of disposing of the shares.

None of the Pike stock has ever been sold for less than $100.00 per share & we dont want to offer it now for less - not even to pay a commission for selling it, but my two brothers and myself are willing to put up of our individual holdings 800 shares or 20% on the 2000 shares, as abonus to the purchaser of the 2000 shares or any 100 shares of the lot - we make this offer because of not being able ourselves, to do any thing towards selling the stock -

The 2800 shares @ 80# would net $224,000.00

E. G. Langhorne
Pres. and Genl. Manager

W. B. Manny
Vice President

W. E. Gilmore
Vice President

Pike Adding Machine Co.
Mr T A E #3
Orange, New Jersey, U.S.A.

Cable Address
Radmaco
Codes A1 A.B.C. 5th Edition.

which would enable us to pay off our Bank indebtedness of $28.000.00 + leave for current indebtedness and working capital $196.000.00

I enclose copy of letter from Mr Alexander Hunter C.P.A. who audits our books: This will give you an idea of what we can do with our business when financed.

The Pike Adding machine is the best made and your personal inspection of what we are turning out today, will confirm this claim. I have been in the business for 15 years - in fact I am the first man to commercially launch the adding machine; I feel therefore, competent to criticise, + warranted in making the forgoing statement

E. G. Langhorne
Pres. and Genl. Manager

W. B. Manny
Vice President

W. E. Gilmore
Vice President

Pike Adding Machine Co.
Mr I. A. E. #4
Orange, New Jersey, U.S.A.

Cable Address
Flactmaco
Codes A1 & A.B.C. 5th Edition.

My whole ambition and life is in this work, but I am powerless to handle it as now situated. May I hope for your assistance.
We only want 10% cash with subscription & 10% monthly thereafter.
I can bring this business in its class, to the same high plane as the enterprises which owe their existence to your genius.
Please pardon this intrusion upon your time, my ambition and loyalty to shareholders is my excuse for writing.
Hoping for an early & favorable reply I beg to remain very respectfully

E. G. Langhorne
Pres. - P. A. M. Co

[ENCLOSURE]

ALEXANDER HUNTER, C.P.A.
60 Wall St.

New York March 20,1908.

E.G.Langhorne,Esq.,President,
Pike Adding Machine Co.,
Orange, N.J.

Dear Sir:

I have examined the books of the Pike Adding Machine Co., of Orange, N.J., from its organization until January 31, 1908, and from observations made at different intervals, I found that the business was conducted in a manner which has produced the most satisfactory results, considering the amount of experimental work involved in producing a machine of the present high standard of the PIKE, and the limited capital at your command.

In my opinion, the adding machine manufactured by this Company is the best in the market, this is not only a personal opinion, but represents the result of inquiries made among a large number of users of adding machines.

I should now like to offer for your consideration a plan whereby the profits of the Company can be verymaterially increased. The present working Capital is not sufficient for the further development of the business. This is absolutely essential in order to obtain satisfactory results from Capital already invested.

I would suggest that the unissued Capital Stock of $200,000 be offered for sale, and I have no hesitation in recommending same to any prospective investor. With this increase of working Capital, the management would be in a position to manufacture a minimum of 3000 machines per annum. By manufacturing machines in this quantity, you would accomplish two results, first: You would reduce the cost of the machine materially, as is shown by the statement I have prepared, showing the cost of manufacturing,selling, etc. in the past, and what it would be when manufacturing 3,000 machines per year; second, you would be able to accept orders which you are now refusing, owing to your inability to make deliveries.

The large saving in the cost of the machine to be affected by manufacturing in the quantities mentioned is easily accounted for, by the fact that you would not increase your fixed expenses to any extent. At the present time a small number of machines are bearing the burden of all fixed charges, such as administration, superintendent, foreman,heat,light, rent,sub office rent and cost of guarantee.

Our statement shows that with a sale per annum of 2448 machines, you will realize a net profit of $97.12 per machine, or a total of 237,749.76. On your capital of $1,000,000, this shows a profit of 23.7 per cent, and should enable you to pay dividends of from 10 to 15 percent the first year and make the necessary provision for working capital for further increase of business.

Yours very truly,
(Signed) Alexander Hunter.

[ENCLOSURE]

As a token of high esteem and admiration for his noble qualities, and his great executive ability, this Punch Bowl is affectionately inscribed and presented to

E. G. LANGHORNE.

Who for eight and one half years served faithfully and successfully as an executive officer of the American

Arithmometer Co., and by his acts of uniform courtesy, kindly consideration and devotion to duty won the hearts as well as the esteem of his associates and employes.

ONCE YOUR FRIENDS, ALWAYS YOUR FRIENDS.

R.N.Ahern
F I Mason
H A Brown
W H Mason
D E Brand
W J Parrish
J B Brugler
Fred Mangot
J H Wyeth,Jr.

S J Churchill
Frank Spiekerman
W B Manny
A P Shumaker
G A Henrich
F H Wyeth
C W Gooch
R H Weatherly
M L Metcelfe.

This inscription on a very beautiful Silver Bowl - from employees - (agents) of Burroughs. adding machs

1908. Phonograph - General (D-08-36)

This folder contains correspondence and other documents relating to the technical and commercial development of phonographs. Among the items for 1908 are documents pertaining to the development of Edison Amberol Records, to recordings made by Leo Tolstoy, to audits of the various Edison companies, and to advertising done by the National Phonograph Co. through the firm of Calkins & Holden. Also included are items regarding William E. Gilmore's financial interest in the Essex Press of Newark, which he kept secret from Edison, and the events leading to Gilmore's resignation as president and general manager of the National Phonograph Co. in July 1908. Among the correspondents are Frank L. Dyer, general counsel and (after July) president of the National Phonograph Co.; Leonard C. McChesney, manager of the Advertising Department; F. K. Dolbeer, manager of sales; and the accounting firm of Lybrand, Ross Bros. & Montgomery.

Approximately 60 percent of the documents have been selected. The items not selected include letters of inquiry, lists of advertisements, and documents that duplicate information in selected material.

Yasnaya Poliana. Toula. Russia.

MAY 15 1908

Dear Mr Edison,

My friend Tchertkoff has already at my request written to thank you for the phonograph you have so kindly given me. But owing to a misunderstanding the letter was posted to you without having previously been handed to me ~~for~~ to be signed ~~by me~~ as I had intended to do. Not wishing to appear discourteous I am now sending you these lines in order to repeat how grateful I feel to you for your amiable attention. I

am using your phonograph for answering letters & gradually getting more accustomed to its manipulation I find it more & more helpful

Hoping you have recovered from the illness you have, I hear, been suffering from

I am yours very sincerely
Leo Tolstoy.

1908. 1 March.

Trip

Edison Jobbers

American Phonograph Co.

E. PERCY ASHTON, PROPRIETOR

106 Woodward Ave.

RECEIVED APR 20 1908 ANS MAIN OFFICE.

#4

Recd APR 20 1908
Ans APR 25 1908

Detroit, Mich. Apr. 17, 1908.

Mr. Thos. A. Edison,
National Phonograph Co.,
Orange, New Jersey.

My Dear Mr. Edison:-

I learn that you are shortly to visit Port Huron. I sincerely hope you may find it convenient to pass through Detroit. I take pleasure in writing you to do so and to be my guest. Make us a quiet visit, void of publicity, and give me the pleasure of showing you the beauty of our city. I am sure you would enjoy it.

Very respectfully,

E. Percy Ashton.

I may come out this summer, in an automobile & if so will call & see you Edison

H. F. Miller
Lab.

N P C - Ad.

W. E. GILMORE, PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

TRADE MARK

Thomas A. Edison

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

L. C. M.

Orange, N.J. April 24,1908

Mr. Thomas A. Edison,
Laboratory.

Dear sir:

Below is given a list of the publication in which our advertisements will appear the latter part of May and the early part of June. Proof of the advertisement is enclosed.

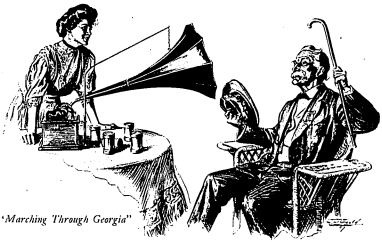
American	June	1 page		252.00
Argosy	"	1 page		300.00
Everybody's	"	1 page		500.00
Ladies' Home Jrnl.	"	1/4 page		1000.00
Ladies' World	"	1/4 page	315.00	
McClure's	"	1 page		414.00
Metropolitan	"	1 page		200.00
Munsey's	"	1 page		500.00
National	"	1 page	153.00	
Pacific	"	1 page	72.25	
Red Book	"	1 page	212.50	
Review of Reviews	"	1 page		225.00
Woman's Home Comp.	"	1/4 page	405.00	
World To-Day	"	1 page	95.62	
Sat.Evening Post	June 6	Back cover		2400.00
Youth's Comp.	May 28	1/4 page	504.00	
Asso. Sunday Mags.	May 31	1/4 page	450.00	
Collier's Weekly	May 30	1/2 page	720.00	
Outlook	May 23	1 page	114.75	
Puck	May 27	84 lines	42.00	
			$3084.12	$5791.00
		10%	308.41	
			$3392.53	3392.53
				$9183.53

Yours very truly,
NATIONAL PHONOGRAPH CO.,
Advertising Department,

L. P. McChesney
Manager.

[ENCLOSURE]

CALKINS & HOLDEN
44 EAST 23RD ST. NEW YORK



"Marching Through Georgia"

The EDISON PHONOGRAPH

represents not only the original sound-reproducing idea invented by Mr. Edison, but it also represents every improvement Mr. Edison has been able to make in his original invention.

It is an improvement that the Edison Phonograph uses a reproducing point of such hardness that it lasts for years and does away with the annoyance of continually having to change needles.

It is an improvement that the horn is constructed in such a way as to give the greatest clearness and volume of sound, without sacrificing the quality of the sound.

It is an improvement that the Edison Phonograph and Edison Records can be bought so cheaply that they make good music possible to all.

Did you ever try making your own Records? Write to us or ask your dealer about this.

THE TWENTY-FOUR NEW RECORDS FOR JUNE

are made up of some of the cleverest song records and some of the best instrumental records that the well-known artists on the Edison staff have ever made for us. Hear them at any Edison store on May 25th. You'll be sure to want some of them for your Phonograph.

Thomas A. Edison

Ask your dealer or write to us for the new catalogue of Edison Phonographs, THE PHONOGRAM, describing each Record in detail; the SUPPLEMENTAL CATALOGUE, listing the new June Records, and the COMPLETE CATALOGUE, listing all Edison Records now in existence. Records in all foreign languages.

NATIONAL PHONOGRAPH COMPANY, Lakeside Avenue, Orange, N. J.

[ENCLOSURE]

"One touch of melody makes the whole world kin"

The EDISON PHONOGRAPH

THE Phonograph would never have become the great popular entertainer it is but for Edison. He made it desirable by making it good; he made it popular by making it inexpensive. The Edison Phonograph has brought within reach of all, entertainment which formerly only people of means could afford. It has even displaced more expensive amusements in homes where expense is not considered.

THE NEW EDISON RECORDS FOR MAY

9818	Down in a Coal Mine (Otto Lamont)	Edison Concert Band
9819	If These Lips Could Only Speak (Hildreth & Goodwin)	Allen Waterous
9820	Chinese and Maggie at "The Merry Widow" (Original Skinch)	Ada Jones and Len Spencer
9821	Love's Rapsodsy (Oper Seven). From the Viennese Operetta A Waltz Dream	Anthony and Miller Musical Humists
9822	Somebody That I Know and You Know Too (Field & Gardenia)	Collins and Harlan
9823	My Gal Iress (Burt)	Stella Tubbs
9824	Tapioca (Cooper, Fulton & Hall). Irish song	Edison Symphony Orchestra
9825	Up the Street (Marsh)	Arthur Pryor
9826	When Shadows Come Into Your Street Sinner (Bull & Moore)	Edison Mixed Quartette
9827	My Mother's Prayer (Wynder & Van de Venter)	Irving Gillette
9828	Just One Word of Consolation (Lumsdale & Williams)	
9829	Under Freedom's Flag—March (Newcomb). A stirring march	Edison Military Band
9830	Hungry Hour (Friend & Lewis)	Arthur Collins
9831	The Girl Who Threw Mel Down (Gamble & Hart)	Edward M. Favor and Chorus
9832	Ain't Dat Sweet Dat I Love Yer (Waters & West)	Collins and Harlan
9833	Jim and Jack (Wade, solo)	Charles H. Harvey
9834	Heaven, Ain't You Coming Out To-Night? (Signalum)	Byron G. Harlan
9835	Summertime (Von Tilzer & Mahoney)	Allen Waterous and Chorus
9836	Swimming Dick (Werner)	Edward Meeker
9837	When You Speak Love to Two (Clark). Bells solo	Albert Benzler
9838	That's Where I Belong (Von Tilzer & Bryan)	Ada Jones
9839	Cuckoo Serenade (Coslow)	Edison Vocal Quartette
9840	Sweetness Conversation (Vaudeville Skinch)	Steve Porter
9841	A Wee Bit o' Scotch (Field)	Edison Military Band

The Edison Records for May listed above are the work of artists of reputation. Each is perfect of its kind and many of your kind are included. You can hear them at any Edison store today.

Thomas A. Edison

Get of your dealer or of us the catalogue describing the new Edison model with the big horn; the Supplemental Catalogue, listing all the new May Records, The Phonogram, describing each Record in detail and the Complete Catalogue, which lists all records now obtainable for the Phonograph.

NATIONAL PHONOGRAPH CO., 12 Lakeside Avenue, Orange, N. J.

Page in Collier's for May 2

HILTON J. DOGGETT
HAVRE DE GRACE
MARYLAND

#9

Rec'd
Ans

May 28th 1908.

We do not use rubber or substitute, any rubber substitute you owned second I owned my grace of we comed intelligent it in any of our Carpenters

Thomas A. Edison Esq.,

Orange, N.J.

Dear Sir:

Answering your letter of the 25th inst., in regard to substitute for Hard Rubber , Wax etc., would say I can make it of any degree of hardness and with more or less resiliency

To make up one pound samples of each grade showing the diffrent dgrees of hardness and resiliency that can be made would be quite a long and tedious job. I presume you have a sample of the grade you have found best for Phonograph work and if you will kindly send me a small sample of same I will submit a one pound sample to match it and in that way the matter will be materially expedited and the labor etc., reduced to a minimum. I trust you will approva eof this suggestion and send the small sample requested an ounce ortwo would do.

Yours very truly,

Hilton J. Doggett

(Not personal, but business, so please send it through.) This calls for no answer.

Rec'd JUN 8 1908

Hampton, Iowa, June 4, 1908.

Thomas A. Edison.

Pardon me for sending this letter to you, but I do it more in your interest than my own — or more properly, in the interest of your phonograph. I am an old man, one of Lincoln's soldiers, an obscure citizen, but for 27 years after the war a country newspaper publisher and editor. Two years ago my daughter (Mrs. Jessie L. Bourne) and I bought a Standard phonograph (No. 5328876), with 24 records. We were delighted (with the emphasis) and I wrote to a brother-in-law at San Diego, Calif. (where he had gone for health) that such a machine would do him more good than all the doctors and drugs in that coast. He went to a dealer and heard several different kinds of such machines and with had his choice narrowed down to Edison and Victor, and between these he had

a contest indeed, but finally chose the Victor. He gave two reasons for doing this, 1st The Edison records are so very easy to break; and 2d The size of Victor records is two or three times that of the Edison. He put more than $100 in the outfit, some records costing $6 each—a full opera song, &c. Another complaint I hear against the Edisons is that it gives only Edison bands, quartets, &c., while the disks give from Sousa's band, Thomas's band, &c., greatly adding to the variety of choice music.

A year ago I was on a tour of 8000 miles by rail, covering over 7 months. Spending the winter in Southern California, I then went west to the coast, and my routing lay near the coast all the way from San Diego to Santa Rosa, and thence inland to Portland, Seattle and Bellingham, making a great many stops all along the way, and I had my Standard and 90 records with me, both as an entertainer in parlor concerts and the like (not a dime I paid in it.) It was a welcome comer on all occasions, the hearers invariably admitting that they never heard the equal of the music, in clearness and sweetness, from any machine. I visited at least a dozen stores dealing in machines and records and picked up quite a number of records. But I find that especially the frailty of the Edison records is strongly urged against them, and the other objections already made reference to work steadily against you. But now we hope that brittleness of your records has been overcome. I have secured a Philadelphia ad. and secured two "indestructible" records. Their tone is fine, and now I shall look for longer records. With these improvements, the Edison (especially the Standard) will be able to put itself in the front commercially as well as musically—it has long led in the latter excellence. My hand and prayers go out to you, Mr. Edison. May U live long and be happy every hour U lives, is my wish. I now write merely as a friend and well-wisher. Respectfully. J. H. Shoemaker.

[ATTACHMENT]

Phono -

S H Shoemaker -

Yours of June 4th rec'd I am very much pleased to get your experience & suggestions as they are unbiased. We are working on a ~~record that will give more~~ longer record & hope to have it out this fall -

Regarding the ~~[illegible]~~ breakage We learn from our travellers that dealers use this argument very largely to throw the trade to the Victor as they can make very much more money by a sale of that instrument & their records, Our investigations show that there is very little breakage in fact. What is your experience - There is one thing the dealers ~~[illegible]~~ do not tell & that is after a victor record is played many times it becomes very scratchy. The ~~[illegible]~~ ~~[illegible]~~

2

disc itself is indestructable but the record is very destructable -

You are right regarding our bands, & we shall now get a ~~[illegible]~~ variety -

Thanking you again

I am yours

T W E

I will sign

E

audit

JUN 14 1908

Lybrand, Ross Bros. & Montgomery

CERTIFIED PUBLIC ACCOUNTANTS

(PENNSYLVANIA)

WILLIAM H. LYBRAND
T. EDWARD ROSS
ADAM A. ROSS, JR.
ROBERT H. MONTGOMERY
JOSEPH H. PUGH

New York
165 BROADWAY

Philadelphia
LAND TITLE BUILDING

TELEPHONE 20 CORTLANDT

New York, 9th June, 1908.

Called 6/11/08

Mr. Thomas A. Edison,

Orange, New Jersey.

Dear Sir:-

We have your favor of yesterday stating that it is your purpose to have an audit made of several of the companies in which you are interested.

Mr. Lybrand will be very glad to call upon you with reference to this matter. He is out of town to-day but is expected back Thursday or Friday. He will call you on the telephone and arrange a time convenient to you before going to Orange.

Very truly yours,

Lybrand Ross Bros Montgomery

Mother of the Calls make it Saturday or Thursday ~~[illegible]~~ will be away for a Cement at Yorkville Monday

pc

Messrs. F. K. Dolbeer, W. M. Brodie- F. A. Burnham, Jr.- Wm. Pelzer- A. T. Moore- Walter Stevens- A. Westee- Peter Weber- L. C. McChesney- C. H. Wilson- N. C. Durand- H. F. Miller- W. H. Miller- J. W. Aylsworth- W. J. Buchler:

During Mr. Gilmore's absence, the executive management of the Edison Manufacturing Co., National Phonograph Co., Bates Manufacturing Co. and Edison Business Phonograph Co. will be vested in an Executive Committee composed of Frank L. Dyer, Chairman, Peter Weber, C. H. Wilson, A. Westee, F. K. Dolbeer and L. C. McChesney.

This Committee will meet every Wednesday afternoon at 2 o'clock, and oftener if necessary to consider questions presented for its decision. All questions arising in any department involving a change in business policy may be presented to the Chairman, who will, if necessary, bring them before the Executive Committee. All heads of departments having questions arising within their particular sphere and on which they wish advice or desire to be relieved of responsibility, can discuss the same with Mr. Dyer, who will, if necessary, bring the same before the Committee.

All questions relating to shop work or shop employees, are to be discussed with Mr. Weber.

Questions relating to business management, sales and office employees are to be discussed with Mr. Wilson.

Questions relating to finances and accounts are to be discussed with Mr. Westee.

Questions relating to credits are to be discussed with Mr. Dolbeer.

Questions relating to advertising and printing are to be discussed with Mr. McChesney.

Except as noted, no substantial change in the business management is contemplated. The earnest and hearty co-operation of all employees is expected.

FRANK L. DYER,

6/10/08. Chairman.

[ATTACHMENT]

50/

Executive Com —

Wilson
Wertz
Weber
Dalton
McCheaney

} Dyer Chairman —

Lybrand, Ross Bros. & Montgomery

CERTIFIED PUBLIC ACCOUNTANTS

(PENNSYLVANIA)

WILLIAM M. LYBRAND
T. EDWARD ROSS
ADAM A. ROSS, JR.
ROBERT H. MONTGOMERY
JOSEPH H. PUGH

New York
165 BROADWAY

Philadelphia
LAND TITLE BUILDING

TELEPHONE 20 CORTLANDT

New York, 12th June, 1908.

Dyer = I think we ought to to do this - What do you say I do not clearly understand the terms deeply in connection with his year estimate

Mr. Thomas A. Edison,

Orange, New Jersey.

Dear Sir:-

Our understanding is that you desire at present to know the approximate cost of auditing the accounts of the National Phonograph Company for the last three years, including suggestions of such changes in the system as we may think necessary or desirable.

The audit of accounts involving such a large number of transactions as is the case in this Company necessarily consumes considerable time. It would not be practicable, nor necessary, to verify every item for the whole period, but we would expect to make exhaustive tests covering the whole field.

We should want to feel assured that the earnings of the Company had all been accounted for; that the disbursements had been made for proper purposes; that the payments for wages represented actual disbursements to parties entitled thereto;

that the accounts appearing as owing to the Company were actually outstanding and of reasonable certainty of collection; that the charges to Plant account included only such items as would add to the permanent value of the concern, &c.

The critical examination of the system would be made largely as a part of the audit, and as a matter of fact can best be made under such conditions, as an audit necessarily leads to a very intimate acquaintance with the whole of the operations and records of the business.

As stated to you, we have had a varied experience in the installation of accounting systems, and have frequently been able to introduce labor-saving methods, whereby by means of mechanical devices such as billing machines, adding machines, charts, &c., clerical labor is economized and greater accuracy secured.

As to the cost, we feel that a per diem rate is perhaps the fairest method of undertaking new work of this character. So far as we can forsee, it should not cost over $250.00 to $300.00 per year for the three years' work, assuming that the whole of the period was to be examined and not a single year.

T.A.E.-3

Our fee would be based on a rate of $25.00 per day for two men, a senior capable of taking active charge and a junior to assist him, and $25.00 per day for the services of a partner. If a second junior could be used to advantage, the rate for him would be $10.00 per day.

We wish to assure you of our appreciation of your inquiry, and we shall give the work our best attention if you engage us to do it.

Very truly yours,

Edward Rose Bros & Mulgoney

TAE, Inc.-Org.

McCARTER & ENGLISH
COUNSELLORS AT LAW
PRUDENTIAL BUILDING — 765 BROAD ST.
NEWARK, N.J.
ROBERT H. McCARTER — CONOVER ENGLISH
ARTHUR F. EGNER
TELEPHONE NO. 2095

Newark, N. J., June 12, 1908.

Frank L. Dyer Esq.,
Counsel,
Edison Laboratory,
Orange, N. J.

Dear Mr. Dyer:-

Mr. English has been talking to me about the Essex Press matter, and after consultation we both agree that perhaps the best thing to do would be for you, who now, as we understand it, are the General Manager of the National Phonograph Co., to send a communication to the Essex Press Incorporated, calling their attention to the fact that you have just learned of this contract, and of its harsh terms upon the Phonograph Co., that it is your conviction that the latter company is not legally bound by it, owing to the dual relation occupied by the negotiater and signers of this contract, the cases in this State being particularly strong against the right of officers and directors of one company contracting with another in which they are also deeply interested. Such a letter would be notice to the Essex Press to proceed no further under the contract, whereas, if you should lie by supinely, and wait for them to sue you, they might claim they had incurred further equities under the contract, without disaffirmance on your Company's part. Such a notice from you would probably precipitate action one way or the other on the part of the Essex Press, which will enable the matter to be litigated, if the Essex Press feels like taking the risk of such litigation.

We return the contract herewith.

Yours very truly,

Robert H. McCarter

Enclosure.

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, _____

Orange, N.J. June 15, 1908.

Thomas A. Edison, Esq.,

Edison Portland Cement Co.,

Stewartsville, New Jersey.

Dear Mr. Edison:

Mr. Dyer thought the audit should be made at once, provided it would not cost over nine hundred dollars. They will charge $25.00 per day for two men and $10.00 extra where they can use a third man to advantage to do the actual investigation, and when a member of the firm is called upon for advice or help, a charge of $25.00 per day to be made for his services, all of which however, is not to exceed nine hundred dollars for all the work done.

I have written the attached letter which if found satisfactory, please sign and return to me for copying and forwarding.

Yours very truly,

H. F. Miller

Secretary.

(Personal.) June 16, 1908.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Mr. Edison:

In reference to the Essex Press matter, I saw Westee yesterday and asked him if he had any idea that you had been kept in ignorance of the contract. He was as much surprised as I had been when I told him the truth. He had always supposed that the Newark plant was being run as a sort of experiment and with your full knowledge, and if it was found that the work could be done effectively there it was to be removed to Orange. Gilmore took him into the plant and gave him an interest, but Westee put up no money. He had no excuse nor explanation to offer for the situation, but said that it was up to Mr. Gilmore to explain, and that it was due to him, (Westee) that his skirts should be cleared. I said that in fairness Mr. Gilmore should have the opportunity of explaining the matter, but that if the explanation was not satisfactory he should resign, otherwise he would be forced out.

I told Westee that you knew, of course, that Gilmore had made him and had been a firm friend for years, but that his interests were now entirely with you and we would look for the same disinterested loyalty as he had shown in the past to Gilmore. He assured me that we could count on him absolutely.

While in New York yesterday I saw Pelzer and brought up the Essex Press matter with him. He also was much surprised to know that this matter had been concealed from ~~him~~ you. The contract was signed by him at Mr. Gilmore's request. He says he had always thought that there was something the matter with the contract, in view of the particular circumstances surrounding it. Furthermore, he says that after it was executed, one of the pages was changed, because he made some corrections in ink which do not appear on the complete copy. This is very important, because it gives us additional grounds for invalidating the contract. In order to make this a matter of record, I suggested that he should write you, so that you will probably hear from him.

I am gradually catching on, but I must say that the time spent in New York is a sheer waste. Everyone whose opinion I have asked as to the value of the New York office has said that they would consider it much more preferable to have the whole business centralized at Orange.

Yours very truly,

FLD/IWW

General Counsel.

Audit

Lybrand, Ross Bros & Montgomery

CERTIFIED PUBLIC ACCOUNTANTS

(PENNSYLVANIA)

WILLIAM H. LYBRAND
T. EDWARD ROSS
ADAM A. ROSS, JR.
ROBERT H. MONTGOMERY
JOSEPH H. PUGH

New York
165 BROADWAY

Philadelphia
LAND TITLE BUILDING

TELEPHONE 20 CORTLANDT

Rec'd after
JUN 23 1908

New York, 18th June, 1908.

Mr. Thomas A. Edison,

Orange, New Jersey.

Dear Sir:-

Referring to your favor of 15th instant, we would say that your understanding of our proposition is correct and we shall be glad to undertake the audit of the National Phonograph Company's books and accounts on the basis mentioned. In accordance therewith we are arranging to commence Tuesday morning, 23d instant.

Very truly yours,

Lybrand Ross Bros Montgomery

Phon. - Manuf.

MEMORANDUM OF UNFINISHED WORK AT ESSEX PRESS, JUNE 23, 1906.

EDISON BUSINESS PHONOGRAPH CO.

Imprinting 300 business cards for O. Brushaber	A.D. 69, Dated	6/2	.75
1500 complete salesmen's business cards,	A.D. 70, "	6/3	4.50
Imprinting 300 salesmen's cards for Clarence W. Chesnutt,	A.D.72 "	6/8	.75

NATIONAL PHONOGRAPH CO.

20,000 Phonograph Catalogues in Spanish,	A.D. 6312 "	4/23	250.00
100,000 Phonograph Catalogue Covers in Spanish	A.D. 6344 "	5/4	1500.00
2,000 4-page "Tramp" Folders, Form 1345	A.D. 6351 "	5/7	2100.00
23,500 September Record Bulletins, Form 1364	A.D. 6394 "	6/9	140.00
19,050 September Record Supplements, Form 1351	A.D. 6395 "	6/9	200.00
35,000 July Alphabetical and Numerical Catalogues, Form 1370	A.D. 6407 "	5/21	1100.00
62,000 August Mexican Record Supplement No. 14, Form 1363	A.D. 6413 "	6/2	100.00
10,000 Statements, Form 264,	A.D. 6425 "	6/8	20.00
1200,000 August Domestic Record Catalogues, Form 1400	A.D. 6431 "	6/9	9000.00
11,000 September American Instrumental Record Supplements for Mexico City, Form 1369	A.D. 6434 "	6/11	25.00
2500 Billing Department Charge Slips, Form 79,	A.D. 6465 "	6/18	5.00
1500,000 16 page Fun Booklets,	A.D. 7021 "	3/13	2700.00
1,500,000 4 Color Book Cards			2500.00

BATES MANUFACTURING CO.

2500 Statements, Form 58	A.D. 852 "	6/8	7.50
1,000 copies, Form 295, imprinted A.M. Michael, Albany, N.Y.	A.D. 854 "	6/8	1.25
250 Form 290 and 1,000 Form 295, imprinted Lang Stamps Works, Albany, N.Y.	A.D. 855 "	6/18	1.50
1,000 Form 295 imprinted Walker & Gibson, Albany, N.Y.	A.D. 856 "	6/18	1.25
250 Form 290 and 1,000 Form 295, imprinted Troy Stamp Works, Troy, N.Y.	A.D. 940 "	6/18	1.50
1,000 Form 330, imprinted New York Office	A.D. 941 "	6/22	1.25

EDISON MANUFACTURING CO.

500 Form 305, imprinted Hanson Electric Company, Jamestown, N.Y.	A.D. 1465	Dated	6/18 .75
500 Form 303, imprinted Jamestown Electric Co., Jamestown, N.Y.	A.D. 1467	"	6/18 .75
500 Form 305, imprinted Clarence W. Beckley, Warren, Pa.	A.D. 1470	"	6/18 .75
50,000 4 page folders on One-pin Movement	A.D. 1492	"	6/1 60.00
5,000 sets of bill heads, Form 247,	A.D. 1496	"	6/2
3,000 Film Packing Slips, Form 583,	A.D. 1501	"	6/5 30.00
3,000 Film Box Gummed Labels, Form 546,	A.D. 1505	"	6/18
1,000 Form 305, imprinted Tranter Manufacturing Co., Pittsburg, Pa.	A.D. 1506	"	6/18 1.25
7,000 Supplements, Form 372)"Love Will Find A Way" 3500 post cards, Form 372a)	A.D. 1507	"	6/22 12.00 12.00

[ATTACHMENT]

Mr. Br is:-

The pencil figures at the right are about the cost on the basis of the past year. Mr. Friend promises to re-figure on ~~not~~ the new basis when prices have not been given. McCleary

Phonofilm

Mr. Edison:

Regarding your memorandum re the Scranton people, of course nothing would have been done with the cylinder attachment for the disc machines without your approval. At the same time, I appreciate the danger of putting out such an attachment, even if its use were strictly limited to language records, because there would be an inevitable tendency on the part of customers to use them with other records. This would no doubt create more or less ill feeling with the Victor people, and it seems to be highly important that we should continue to have their good will. I wish, however, that the good-will would extend far enough to have some understanding that would prevent jobbers from "knocking" our goods; but I suppose this is humanly impossible.

The general sentiment of the Committee was that the Scranton people should be turned down, and I will take up the matter at the meeting tomorrow and see that this is done. We have tied ourselves to them when we had other chances of making language records, and it is only fair that they should tie themselves to us.

6/23/08. F.L.D.

FRANK M. WILSON
BERKELEY, CALIFORNIA

Phono - 9/m

#2

Berkeley California.
June 25th, 1908.

Rec'd Mr. 1 - Say that the scheme was tried years ago but the mechanism of the Ear is such that the loudness was very little increased not sufficiently to be of any commercial advantage — Helmholz explains this phenomena in his book —

Mr. Thomas Alvin Edison.
Orange, New Jersey.

Dear Sir:-

Knowing that your time is very valuable, I will try and be as brief as possible.

The following device pertains to your own invention of the phonograph, and should revolutionize and create new interest in the industry if properly taken in hand. It is no wild scheme as I have a phonograph of my own and have carefully studied out the idea.

As you probably know, there are patents for machines devised to reproduce several identical records at once. By this means the volume of sound is greater than where only one record is reproduced.

The jumble of sound (in the case of band or orchestra records) is however, the same. My idea (which was not thought of by the above patentees) is to record and reproduce each instrument of the orchestra separately and reproduce them all together at the same time in harmony.

Needless to say that the separate records must be reproduced together synchronously or else there would be a discord; one instrument would be behind or ahead of the others.

Several separate phonographs could be used geared together to run at the same speed, or a machine having a long cylinder and several recording diaphragms. In the latter case, the diaphragms should be attached to a rod and rigid in regard to their distance from each other; said rod to be operated by a worm gear causing it (and diaphragms attached) to travel along the cylinder.

The system would be as follows:- (see Plate I)
The cylinder would be started rotating and the recording diaphragms would

all start traveling slowly along the cylinder together. The orchestra would commence playing in unison; each musician playing his part in front of and into his separate receiving horn and making his own separate record. - The machine (and music) is stopped when recorder No.I nears the groove where recording stylus No.2 started.

Reproducing diaphragms are now substituted for the recording diaphragms. The travelling rod (with reproducers attached) is moved back to the starting point. The machine is started and the orchestra music is reproduced by each separate instrument in synchronism and harmony. Each musical instrument is reproduced by its own separate record. The tone of each instrument is clear and distinct and in harmony with the others. There is no conflict of vibrations such as is caused by having an entire orchestra make its record through one horn and upon one recording diaphragm.

The pitch and speed of the worm gearing should be such, as to make the grooves on the cylinder sufficiently far apart to prevent the possibility of the reproducing stylus slipping out of its proper groove into the one ahead or behind it and cause discord.

By my scheme there is theretically no limit to the number of instruments of an orchestra or band which could be recorded and reproduced together in harmony. Several machines could be geared together and the largest hall filled. In the case of a singing quartette, each voice would be recorded and reproduced separately at the same time, and reproduced together synchronously. In the case of a singer and instrumental accompaniment, the vibrations of the musical instruments would in no way interfere with the recording of the pure tones and vibrations of the voice.

One man could be an entire orchestra as follows:- A recording diaphragm is placed on No.I leaving the others blank. On starting

FRANK M. WILSON
BIRMINGHAM, CALIFORNIA

the machine he would play the piano part of an orchestrated piece, leaving the rest of the cylinder blank. When finished, the recorder on No.I is replaced by a reproducing diaphragm. On NO. 2 is placed a recording diaphragm. Starting the machine, he listens to the reproduction of the piano part, and at the same time plays in accompaniment the cornet part into recorder No. 2. When finished, he listens to the reproduction of piano and cornet parts, and plays the flute part in accompaniment into No. 3 etc. In this way one man could separately record the concerted music of an entire orchestra and reproduce the same in synchronism and harmony.

Now comes the thorny part of it all;- I applied for a patent but another party proved priority of invention. Their device is merely to reproduce simultaneously several identical records, thus increasing the volume of sound of the same record. My scheme is manifestly different as I record different records and reproduce them together in harmony.

It is a similar case to the man who discovered that a common clothes wringer would quickly and efficiently remove the skin from castor beans. A Patent was refused the castor bean man, as a patent had already been issued for a clothes wringer. The Patent Office claimed that if some one else found that the clothes wringer would do other work besides wringing clothes, the benefits of it belonged to the owner of the patent on the machine as a clothes wringer.

In my case the same machine can be made to carry out my system or to reproduce several identical records at the same time, as in the patent which was pending and caused mine to be thrown out.

If you are able to make use of my device I will let you have it for one quarter of the profits,if any.

All my drawing and Patent Office correspondance were destroyed

FRANK M. WILSON
BERKELEY, CALIFORNIA

in the late San Francisco fire and earthquake. With your knowledge of invention and patent laws you may be able to make use of my device which ought to create new interest in phonographic music on account of the pure tones obtainable and absence of confused vibrations and accompanying rattle and scratching sounds., when reproducing.

Very truly,

Raymond V. Wilson.

Address.

2400 Ridge Road.
Berkeley
California.

FRANK M. WILSON
BERKELEY, CALIFORNIA

Adv. Agency

W. E. GILMORE,
PRESIDENT & GENERAL MANAGER.

C. H. WILSON,
ASSISTANT GENERAL MANAGER.

A. WESTEE,
SECRETARY & TREASURER.

THOMAS A. EDISON

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON.
PARIS.
BERLIN.
BRUSSELS.
SYDNEY.
MEXICO CITY.
BUENOS AIRES.

CABLE ADDRESS
"ZYMOTIC, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

L. C. K.

ADDRESS YOUR REPLY TO

Orange, N.J. June 26, 1908.

JUN 28 1908

Mr. Thomas A. Edison,
Laboratory.

Dear Sir:

Nearly all of the copy that we have used in our advertising has been of such a character that if the name of another machine was substituted for ours, the matter would apply equally well. In other words, there has been nothing distinctive about our copy.

Calkins & Holden, our advertising agents, and I have been discussing for a considerable time, whether we could not get up some copy that would refer only to the Edison Phonograph, i.e. copy bearing upon the permanent reproducing point, the straighter playing line of the cylinder Record, the absence of surface noises, etc. I know that you have a number of good reasons why you regard the cylinder Record as preferable to the disc. Do you think it would be advisable to get up some copy of this kind and, if so, would you be willing to put down roughly as many of these points of superiority as occur to you? I think that copy of this kind can safely be used. I believe that we can talk about the merits of our own machines and records without necessarily attacking those of our competitors.

It cannot be denied that in ordinary times, thousands of persons after they have decided to buy a talking machine, waver between buying a Phonograph or a disc machine. If they happen to get into a store more friendly to Victor goods, they are induced to buy Victor machines because of the talk about Caruso and other Red Seal Records. If they could get them to believe that the Edison Phonograph was superior in many ways, they would not be so easily induced to buy a Victor machine. I believe that it would even be possible by illustrations to make the difference between cylinder and disc machines more clear.

Would you like to talk the matter over?

Very truly yours,

L. C. McIlhaney, Advertising Manager.

FAE - Employ

Harry Miller you
better file this letter away as
as it may come in usefull an
interference showing we used
amber years ago.

July 3/08 JOH

[ENCLOSURE]

phono-
gen-
amber

F. W. KALDENBERG'S SONS,

MANUFACTURERS OF

IVORY AND PEARL WORK

OF EVERY DESCRIPTION.

MEERSCHAUM AND AMBER GOODS OF FINEST QUALITY.

ART WORKS, ANTIQUITIES, CURIOS, ETC.

SPECIAL ORDER WORK EXECUTED IN ANY MATERIAL, SUCH AS TORTOISE SHELL, RHINOCEROS, STAG HORN, ETC., RARE WOODS, MINERALS AND METALS.

CABLE ADDRESS, IVORIST.

No. 95 FIFTH AVENUE,
COR. 17TH STREET.

Telephone, 1889 Stuyvesant.

NEW YORK, July 1 1908

Harry, Mr. Edison & Mr. Hyams order this.

Mr. T. A. Edison
Laboratory Dept

Dear Sir

We send you the amber you ask for. but you should always let us know what you want to make so we can cut the material economically. if these are to be round. we should know it. as the corners can then be off. we presume you want to make rolls from these pieces for the Phonograph. we made a few for you some years ago. when Mr Wangemann brought one of your Experts here to see us. we never had any order since then from you. but we have made many thousands since then. the working of amber requires experience. and knowledge of the material and if you cannot make what you want, you can give us a model or diagram and we will do it for you. furthermore the article we send you is technically called "Ambroid." it is compressed amber. if you had to use the

[ENCLOSURE]

Rock Amber and wanted it clear you would have to pay about five ~~th~~ times What this Costs and it might take several Years to get 100 therefore the only practical Amber you can make use of is Ambroid we tell you this so as to be precise. and at same time for your Laboratory information Now if you want to adopt these rolls, or Whatever you may call them (perhaps discs) you should let us know long before you actually need them so we can prepare to get the Material as it requires much time. for the nearer we get to size required the Cheaper the Article can be furnished. and as no one can serve you better than we can you can rest assured that you are in the best hands. and we will do any thing we can to help you by advice or otherwise

Mr Edison knows the writer from 1878 and anything needed to further or perfect any of your work he is always welcome to.

Yours &c

F M Kaldenberg Sons

F.R.K.

[PHOTOCOPY]

Cable Address "Edison, New York"

From the Laboratory of Thomas A. Edison.

Subject, _____ Orange, N.J. July 22, 1908.

Count Leo Tolstoy,
Tasnaya, Poliana,
Russia.

My dear Sir:

Can I prevail upon you to make for me one or two phonograph records in English or French, preferably both, of short messages not longer than four minutes in duration, conveying to the people of the world some thought that would tend to their moral and social advancement? My phonographs have now been distributed throughout all of the civilized countries, and in the United States alone upwards of one million are in use. Your fame is world-wide, and I am sure that a message from you would be eagerly received by millions of people who could not help from being impressed with the intimate personality of your own words, which through this medium would be preserved for all time.

Of course the making of these records would be so arranged as to inconvenience you as little as possible, and I doubt if the whole operation would take more than an hour. If you can oblige me in this matter, I will have one or two of my assistants go to your home with the necessary apparatus at any time that you may indicate.

Please accept the assurances of my high personal regard for you and your work, and believe me,

Very truly yours,

Thomas A. Edison

Phone Gail

Recd Aug 27 1908

July 24 1908

Day we do not use a needle
use a Sapphire ball — 7 a 9

Personally to

Mr Thomas A. Edison.
Orange N.Y.

dear friind i will write you to day now i want to ask you something. Mr Edison i have made a needle that will worke on your machine it is cheaper and does as good of work as yours. it is a cheaper metal and a simple pice of metal. now then Mr Edison let me sell you my claim on it it for little of nothing i will ~~sell~~ send it to you to try it if you say so and then make me a offer on it of cours i ~~can~~ have made a entire Referdencer the whole thing is cheaper metal wher you use copper in it and copper wire into the copper Plate i in that a simple comon Pice of metal all i aske for the outfit is Just amount to Pay for a Patent fee because ~~if~~ i have not got the money. now Mr Edison write back and i will send you it free of charge. Yours very truly

Mr Sydney L. Downing 96052
Crichton, Ala

Reed & Ann
[illegible]

Hoboken N. J.
506 Bloomfield St.
7/25/08

Mr. Thomas A. Edison
Orange N. J.

Dear Sir:

I have some intersection of a certificate of stock left by a deceased relative and would ask you if you will advise me if same has any value.

It is a certificate of Thirty (30) Shares of Capital Stock of The North American Phonograph Company, dated Oct 27, 1892 and numbered 871.

Say that the Co went into the hands of a receiver after the death of Mr Lippencott the owner and its affairs were wound up by the Court in it [illegible] not exist

Any information you can give me will be appreciated

Yours truly

W. H. Muller

This certificate is signed by the following

Thomas A. Edison - President
Thomas Butler - Treasurer
C. Hunter - Secretary.

Not having been able to find this corporation in any directory, I have taken the liberty of writing you as I presume the Thomas A. Edison, President, on this certificate is the same person as yourself.

Ed-Trip

FRANK LOYER, PRESIDENT & GENERAL COUNSEL

C. H. WILSON, GENERAL MANAGER.

A. WESTEE, SECRETARY & TREASURER.

TRADE MARK
Thomas A. Edison

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

~~F. K. D.~~

New York, AUG. 11-1908.

Mr. H. F. Miller,

Orange, N. J.

Dear Sir:--

Referring to our conversation of yesterday, would state that when I saw Mr. Edison he advised that he did not want to be entertained by any of our jobbers on his proposed trip to the Coast, but it occurs to me that they would all appreciate the opportunity of meeting him, if this were possible.

I would suggest that you show him this letter, and if possible, obtain his consent so that I may notify several of the jobbers in the various cities he purposes visiting, as to the approximate date of his arrival, thereby enabling them if they see fit, to look him up and at least afford them an opportunity of shaking hands with him.

We have some excellent people connected with our jobbing houses in the far West, and they will not be at all pleased should Mr. Edison visit their cities and get away without their seeing him.

A prompt reply will be appreciated.

Yours very truly,

F. K. Dolbyer

Manager of Sales.

Phono-Gen Connellsville Pa
Sept 23-05

Thomas A. Edison
Recd Dear Sir
of Cellulosoid

Can be Easily Made

What I want or would like to know is, Can you make Phonograph Records out of Celloid or with a Celloid face that will do the same work as what they will do now.

Kindly answer at once and let me know and then I can tell you something that will be a world beater.

Frank A Green
Bijou Theatre Connellsville Pa

Mr. Edison:

9/29/08.

Some time ago you brought up the question of advertising and particularly were anxious to know if Mr. McChesney was obtaining the best prices for this work. I beg to attach two reports from him, from which I think it can be taken for granted that he is giving proper attention to this point. Of course, the Advertising accounts will be taken care of by the Auditors. The young man who is at present going over our entire system for the purpose of making possible changes has been instructed to look particularly into the Advertising Department in order that every possible check may be had on expenses.

Please return the attached reports when you have read them.

ELD/TWW
Enc-

E. L. D.

Phono-Gen

Harry Mulder

Phonograph was invented by me Bell and nothing invented to do with it. Bell invented the telephone

Birkenhead
Sept 29th 1908.

T. A. Edison Esq.

Dear Sir,

Acc 11/27

Will you please answer this question: "Did you invent the phonograph?" I wish to know in order to settle a dispute which arose between myself and a party of friends some time ago. We were listening to a selection on the phonograph when I informed one of my friends that you had invented the wonderful machine. A gentleman who was present, however, declared that a person named Bell invented the machine and that you

perfected it. If you will be so kind as to answer this question I shall be very pleased. Thanking you in anticipation of a reply,

I am, dear Sir,
Yours sincerely,
Mildred Day.

Address:- Miss Day
Birkenhead
Auckland
New Zealand.

NPC-00

FRANK L. DYER, PRESIDENT & GENERAL COUNSEL. C. H. WILSON, GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

THESE BOOKS Thomas A. Edison

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

L. C. M.

Orange, N.J. Oct. 6, 1908.

Mr. Thomas A. Edison,
Laboratory.

Dear Sir:

Our first advertising of Amberol Records will appear in October Weeklies and November Monthlies in the publications named below. The unusual features of this list are a two-page spread in the Saturday Evening Post of October 24th and the back cover in Associated Sunday Magazines on October 25th. Also two-page spreads in the American, Cosmopolitan, Everybody's, McClure's Munsey's and Review of Reviews. Proof of the single page advertisement is enclosed herewith. Proofs of the larger advertisement will follow:

Collier's Weekly	Oct. 31	1/2 page	720.00	
Sat. Eve. Post	" 24	2 pages		4200.00
Assoc. Sun. Mags.	" 25	Back cover	2160.00	
Youth's Comp.	" 29	1/4 page	504.00	
American	November	2 pages		504.00
Cosmopolitan	"	2 pages		806.40
Everybody's	"	2 pages		1000.00
McClure's	"	2 pages		828.00
Munsey's	"	2 pages		1000.00
Rev. of Reviews	"	2 pages		450.00
Ladies Home Jrnl.	"	1 column		1200.00
Woman's Home Comp.	"	1 "	486.00	
Ladies World	"	1 "	315.00	
Success	"	1 mag. page		448.00
Pearson's	"	1 "	172.12	
Sunset	"	1 "	100.00	
Home Magazine	"	1 " "	171.36	
World's Work	"	1 "		120.00
Ainslee's	"	1 "		250.00
Puck	Oct. 23	84 lines	42.00	
			$4670.48	$10806.40
		Commission	467.05	
			$5137.53	5137.53
				$15943.93

Very truly yours,
NATIONAL PHONOGRAPH CO.,
Advertising Department,

L. C. McGreevey
Manager.

[ENCLOSURE]

CALKINS & HOLDEN
44 EAST 23RD ST. NEW YORK

EDISON AMBEROL RECORDS

are the new Phonograph Records that play twice as long as the regular Edison Records.

This is not done by making the Record larger or longer, but by engraving more than twice as many lines to the inch as on the regular Record.

Thus Amberol Records can be used in the standard sizes of Edison Phonographs by the addition of a simple attachment or gear.

These new Records not only play longer than any other Record now made, but they play better, their tone quality being richer, clearer and more delicate than has been possible in the past.

To Play Amberol Records on Your Present Phonograph

requires an attachment comprising a change gear and a new reproducer. Your dealer has this attachment, will put one on your Phonograph at a moderate cost, and will explain it to you.

We will be glad to send to anyone, however, a booklet describing the new attachments, describing the Amberol Records, giving a list of the music now available on these Records and giving all the other information necessary to make it possible for you to get more than twice as much enjoyment out of your Edison Phonograph as you are now getting.

NATIONAL PHONOGRAPH COMPANY, Lakeside Avenue, Orange, New Jersey

NPC

FRANK LOVER, PRESIDENT & GENERAL COUNSEL. C. H. WILSON, GENERAL MANAGER. A. WESTEE, SECRETARY & TREASURER.

NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

EDISON PHONOGRAPHS & RECORDS.

10 FIFTH AVENUE, NEW YORK.

LONDON, PARIS, BERLIN, BRUSSELS, SYDNEY, MEXICO CITY, BUENOS AIRES.

TRADE MARK Thomas A. Edison

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

CABLE ADDRESS "ZYMOTIC, NEW YORK"

F. K. D.

New York, OCT. 7-1908.

Mr. Thos. A. Edison,

Orange, N. J.

Dear Sir:--

Referring to your memorandum regarding the dealer at Fort Myers, Fla., would advise that Mr. Geo. R. Youmans, Waycross, Ga. is the party who is supplying Messrs. Cox & Reaves, Fort Myers, and for your information would state that Mr. Youmans was in the Office a few days ago, and at that time I urged upon him the necessity for carrying a more complete line of our goods. He, however, has been unable to purchase all that he desired for the reason that in the past year he has lost considerable money, and is only just now recovering from the effects of the recent financial depression.

Before leaving, he assured me that he purposed pushing our line more strongly than ever, and he certainly is an enthusiast regarding Edison goods.

It occurs to me that the dealer may be complaining about not being able to obtain the new goods; but, this is not altogether the jobbers' fault, as we have not been in position to supply their full requirements. I am to-day writing Mr. Youmans regarding the matter.

Yours very truly,

F. K. Dolber

Manager of Sales.

Phone - Jen

F. W. KALDENBERG'S SONS,

MANUFACTURERS OF

IVORY AND PEARL WORK

OF EVERY DESCRIPTION.

MEERSCHAUM AND AMBER GOODS OF FINEST QUALITY.

ART WORKS, ANTIQUITIES, CURIOS, ETC.

SPECIAL ORDER WORK EXECUTED IN ANY MATERIAL, SUCH AS TORTOISE SHELL, RHINOCEROS, STAG HORN, ENG. BARS WOODS, MINERALS AND METALS.

CABLE ADDRESS, IVORIST.

No. 95 FIFTH AVENUE, COR. 17TH STREET.

Telephone, 1889 Stuyvesant.

NEW YORK, Oct 28 1908

We are still experimenting and looks as if we would be able to use amber very profitably

Mr T A Edison

Ans 10/29

My Dear Sir

Now have you succeeded with the amber balls. And what likelihood is there of you using it in quantity? You have made no report this year, and if there is any information we can give you further on the subject we will be glad to do so. Especially if you would this material at a lower price. This can be accomplished by using a darker grade i.e. not so clear and pure as this. Yet it will have all the other desired qualities.

Yours &c

F W Kaldenberg's Sons

Phono - Gen

MULLEN MUSIC STORE
SHEET-MUSIC, RECORDS, ETC.,
STATIONERY & SCHOOL SUPPLIES
MUSICAL INSTRUMENTS, STRINGS ETC.,
305 Summit Ave. Cor. High St., W. H.

11-21-08

Say that this was the first form of reproducer we made but for various reasons we had to abandon it —

Thos A Edison

Dear Sir: ~~Sir~~ Being an Edison dealer" I take the liberty suggesting to you an idea of mine that might be practicable, and if so would be an improvement.

In playing both two & four minute records it is now necessary to change reproducers, detaching horn Etc. Would it not be possible to make a reproducer having two reproducing points making it only necessary to turn the reproducer around -

Then again by puting a loose a telescope metal jacket on the horn collar it would do away with the trouble of removing or detaching the horn

Trusting that my idea may be a practicable one

I am; Yours sincerely

Robert A Mullen

No address
no answer
Gain

REV. STEPHEN A. NORTHROP, LL. D. President
JOSEPH P. LEGGETT Vice President
MRS. J. D. PLUMMER Secretary
ISAAC C. HODSON Treasurer

DIRECTORS:
W. W. CALHOON
L. S. DUNHAM
HOWARD GRAY
I. C. HODSON
J. P. LEGGETT
J. E. LANG
L. N. MANLEY
REV. S. A. NORTHROP
REV. A. K. WEAY
MRS. J. D. PLUMMER
S. A. STUDNEY
J. S. ROSS

Carthage Chautauqua Assembly

Spend your vacation at the Carthage Chautauqua, for it will be worth while

"Carthage is the Most Beautiful City in the West"—Baltimore American
"Carthage, Mo., has the Lowest Death Rate of any City in the United States"—National Bureau of Vital Statistics

Exceptionally Strong Programme Daily this Year

CARTHAGE, MISSOURI,
November 28, 1908

Now

D
1908 Phon

Mr. Thomas A. Edison
Orange, New Jersey,

NOV 30 1908

My dear Mr. Edison: You call to mind your philanthropic gift of several Phonographs through the National Phonograph Co., at my request to some Chapel cars operated by the Baptist Publication Society. I wrote you from Kansas City at the time, where I was pastor of a down town Baptist Church some ten years. My object in writing you is simply to inform you that tens of thousands of people who live out of the way from civilization in the great west have heard religious and patriotic songs and hymn in record form. The Superintendents in charge have written me, as well as the Genral Manager of that work, of the great pleasure and instruction and inspiration these Phonographs have given the people. I wanted you to know it and hence this letter. I wish you good success and health.

I left Kansas City for Los Angeles some three years ago but my good wife lost her health there-nervous prostration-and I had to seek a quiet field; hence am here; in moving our goods we lost two articles of furniture-a bureau and type-writer desk; our Edison Phonograph was in the former, so that we miss it greatly; hope soon to possess another. When the flood occured at Kansas City several years ago and hundreds of families at the bottoms were driven to the hills our Churches opened their doors for their

shelter;our Church kept some 70 families;they slept in the pews (where the rest of my congregation were accustomed to sleep- and I entertained the crowd every night with an Edison Phonograph;I had then some 100 records;you never saw people cheer up as they did;it was indeed an evening's uplift to broken and lonesome hearts. Excuse long letter. I felt it was due you to know these facts for there is something in this world beside the almighty dollar;we all like to be appreciated,and then post mortem praises do no good;the dead can't smell flowers, for "roses on caskets laid impart no sweetness to departing days." Glib graveyward sympathy don't count,you know.

Yours Very Faithfully and Gratefully,

Stephen A. Northrup,

Pastor of the First Baptist Church,and
President of Chautauqua Assembly,Carthage,Mo.

D
1908

Motion Picture – Germany

TRADE
Thomas A. Edison
MARK

Telegramm-Adresse:
EDISON GESELLSCHAFT
WIEN, INDUSTRIEPALAST.

EIGENE HÄUSER:
DRANGE N. J. U. S. A.
NEW-YORK.
LONDON.
PARIS.
BRÜSSEL.

EDISON GESELLSCHAFT
m. b. H. BERLIN
WIENER LAGER: WIEN, I/1
Edison Phonographen- u. Goldgusswalzen

INDUSTRIEPALAST - FRANZ JOSEF-QUAI 7—9.
POSTSPARKASSENKONTO 79227.

Fernsprecher:
INTERURBAN 21063.

THOMAS A. EDISONS
PHONOGRAPHEN,
GOLD-GUSS-WALZEN
KINETOSCOPE,
ORIGINAL-FILMS,
MOTOREN,
PRIMÄR-BATTERIEN,
NUMERIER-MASCHINEN.

Wien, 1/1 Dec. 28th 1908

Dear Mr. Dyer,

Before I left London I received your cablegram referring to your letter of Dec. 14th. In acknowledging receipt I told you that the letter had not reached me at that time. It has arrived since then and was sent to me to Vienna where I spent X mas.

I see from your letter now what you want and I hope that I can assist you. However you say „time is essential" and I am sorry that I cannot attend to it immediately. I do not remember just all the firms mentioned in your cablegram, because I left same in London, but naturally I should not approach any of their men.

I have arranged a meeting with Count Tolstoi for January 1st when we shall take a number of records by him. I will leave Vienna to-morrow Tuesday and will reach Jasnaja Polyana on Friday. I shall be back in London on Jan. 3rd or 4th. Then I can take the above matter in hand.

My best wishes for a happy and prosperous New Year to yourself and family

I sincerely yours Thomas A. Edison

1908. Phonograph - Edison Business Phonograph Company (D-08-37)

This folder contains correspondence and other documents relating to the concerns of the Edison Business Phonograph Co., which was established in 1908 as the successor to the Commercial Department of the National Phonograph Co. Included are a certificate of incorporation, a maintenance contract with Henry M. Seely of New York, and items pertaining to the sales and directors of the company. Also included is a memorandum regarding the resignation of William E. Gilmore as president and general manager of the Edison Business Phonograph Co., the promotion of Carl H. Wilson to vice president and general manager, and the transfer of Gilmore's stock to his successor, Frank L. Dyer.

Approximately 90 percent of the documents have been selected. The items not selected consist of canceled stock certificates and memoranda that duplicate information in selected material.

TAE, Inc. - Orig. (1/8/08)

Mr. Edison:

The paper attached, being the incorporation of the Edison Business Phonograph Co., seems to be all right, although I have questioned Paragraph (i), as I do not see the necessity for it.

I am not certain whether the amount of capital will be sufficient, as, of course, I intended to turn over to this concern the books of accounts, etc., and naturally this company will owe the National Phonograph Co. considerable, and my idea is to have them pay this indebtedness in stock of its company. I am therefore not sure that $300,000 will be sufficient, and I want to have it sufficient, not only to take care of present indebtedness, but the indebtedness to be incurred later; and it may be necessary for any one of the companies to be designated by you to advance some money as required, until such time as they are on a paying basis.

Have you any suggestions to offer as to stockholders? If so, kindly indicate same.

Paragraph marked (3) on the 4th page is not entirely clear to me, as it seems to me that the majority of stockholders should concur, and not the majority of the Board of Directors. Do you not agree with me as to this?

1/8/08. W. E. Gilmore.

Enc-A

Vacell

14

Certificate of Incorporation

-of-

Edison Business Phonograph Company

Article I. The corporate name is Edison Business Phonograph Company.

Article II. The principal office of this company is at the corner of Lakeside Avenue and Valley Road in the City of Orange, New Jersey. The agent therein, in charge thereof and upon whom process against the corporation may be served is Alphons Westee.

Article III. The purposes for which this corporation is formed, are:-

1. To acquire by license or otherwise the exclusive rights to sell, deal in and vend the Edison business or commercial phonograph throughout the United States and such other countries or territories as it may deem advisable.

(a) To purchase or otherwise acquire, manufacture, use, vend and trade in phonographs, talking machines and sound reproducing machines of every description, and all kinds of mechanical and musical instruments of every description; sound reproducing records and tune sheets for use on talking machines, cabinets, horns, stands, and merchandise, supplies, and appurtenances used with, for or on any musical or sound reproducing instruments; sheet or other printed music; cabinets, stools, chairs, covers and musical supplies and any and all appurtenances connected therewith; to carry on the business of manufacturers, dealers in, importers and exporters of sound reproducing machines and musical instruments of every nature and description, and also any and every article or thing which may now or hereafter be conveniently manufactured, sold, or dealt in, in connection therewith, or

otherwise; to manufacture, buy, sell, deal in and deal with any and all kind of machinery, material, supplies, implements, articles, substances or fabrics, incidental to or entering into the manufacture of the same or any part thereof, or to effectuate the objects and powers set forth in this certificate, or any of them.

(b) To conduct its business particularly in the United States and in any of the states, territories, colonies or dependancies of the United States, in the District of Columbia, and in any and all foreign countries, to have one or more offices therein, and to hold, purchase, mortgage and convey real and personal property, without limit as to amount therein, but always subject to the laws thereof.

(c) To manufacture, purchase or otherwise acquire, goods, wares, merchandise and personal property of every class and description, and to hold, own, mortgage, sell or otherwise dispose of, trade, deal in and deal with the same.

(d) To acquire and undertake the goodwill, property, rights, franchise and assets of every kind and the liabilities of any person, firm, association or corporation, either wholly or partly, and to pay for the same in cash, stock or bonds of the corporation, or otherwise.

(e) To enter into, make, perform, and carry out contracts of every kind and for any lawful purpose with any person, firm, association or corporation.

(f) To borrow or raise money without limit as to amount by the issue of or upon debentures or debenture stock, or in such other manner as the corporation shall think fit.

(g) To draw, make, accept, endorse, discount, execute and issue promissory notes, bills of exchange, warrants, bonds, debentures and other negotiable or transferable instruments.

(h) To take out patents, acquire those taken out by others, acquire or grant licenses in respect to patents, or work, transfer, or do whatever else with them as may be thought fit.

(i) To remunerate any person or corporation for services rendered, or to be rendered, in placing or assisting to place or guaranteeing the placing of any of the shares of stock of the corporation, or any debentures or other securities of the corporation; or in or about the formation or promotion of the corporation, or in the conduct of its business.

(j) Subject to the provisions of law to purchase hold and re-issue the shares of its capital stock.

(k) To do any or all of the things herein set forth to the same extent as natural persons might or could do, and in any part of the world.

The foregoing clauses (b to k inclusive) shall be construed both as objects and powers.

In general, to carry on any other business in connection with the foregoing, whether manufacturing or otherwise, and to have and to exercise all the powers conferred by the laws of New Jersey upon corporations formed under the act hereinafter referred to; it being hereby expressly provided that the foregoing enumeration of specific powers shall not be held to limit or restrict in any manner the powers of the corporation.

Article IV. The corporation shall be authorized to issue capital stock to the extent of Three Hundred Thousand Dollars ($300,000), divided into three thousand (3,000) shares of the par value of One Hundred Dollars ($100) each.

The capital stock with which the corporation shall commence business is subscribed by the incorporators as follows:

Name	No. of Shares	Amount
John E. Helm	8	$800.00
Hugo Boepple, Jr.	1	100.00
John G. Van Blarcom	1	100.00
		$1000.00

The Post Office address of each of the incorporators is as follows:

John E. Helm	765 Broad Street, Newark, N. J.
Hugo Boepple, Jr.	765 Broad Street, Newark, N. J.
John G. Van Blarcom	765 Broad Street, Newark, N. J.

Article V. The Board of Directors shall, in addition to the powers conferred by statute, have power:

1. To hold their meetings, to have one or more offices and keep the books of the corporation within or without the state of New Jersey, at such places as may be from time to time designated by them. but the Company shall always keep at its principal and registered office in New Jersey a transfer book in which the transfers of stock can be made, entered and registered, and also a stock book containing the names and addresses of the stockholders and the number of shares held by them respectively, which said transfer book and stock book shall be at all times during business hours open to the inspection of the stockholders in person. Any stockholder of record shall be entitled to a list of the stockholders, with the addresses thereof and the number of shares held by each respectively, upon prepayment to the registered agent in New Jersey of a reasonable charge for making a copy thereof.

(2) Subject as aforesaid, to determine from time to time whether, and if allowed, under what conditions and regulations the accounts and books of the company (other than the stock and transfer books) or any of them, shall be open to the inspection of the stockholders, and the stockholders' rights in this respect are and shall be restricted or limited accordingly.

(3) With the consent in writing and pursuant also to the affirmative vote of the holders of a majority of the stock issued and outstanding, at a stockholders' meeting duly called for that purpose, to sell, assign, transfer or otherwise dispose of the property of the corporation as an entirety provided always that a majority of the stock issued and outstanding concur therein.

(4) If the by-laws shall so provide, by resolution passed by a majority vote of the whole board, to designate two or more of their number to constitute an executive committee, which committee shall for the time being, as provided in said resolution or in the by-laws, have and exercise all the powers of the board of directors, which may be lawfully delegated, in the management of the business and affairs of the company, and shall have power to authorize the seal of the corporation to be affixed to all papers which may require it.

The corporation reserves the right to amend, alter or change any provisions contained in this certificate of incorporation, in the manner now or hereafter prescribed by statute and all rights conferred on stockholders herein are granted subject to this reservation.

The undersigned, for the purpose of forming a corporation, with an unlimited duration, in accordance with an Act of the Legislature of the State of New Jersey, entitled "An Act Concerning Corporations" (revision of 1896) and the acts amendatory thereof and supplemental thereto, respectively agree to take the number of shares of stock as hereinbefore set forth, and have accordingly signed this certificate and affixed their seals thereto this 16th day of January, one thousand nine hundred and eight.

Signed, Sealed and Delivered in the presence of	John E. Helm	(L.S.)
	Hugh Boepple, Jr.	(L.S.)
H. C. Beecher	John G. Van Blarcom	(L.S.)

State of New Jersey
County of Essex } SS

Be it remembered, That on this seventeenth day of January, nineteen hundred and eight, before me the subscriber, a Master in Chancery of New Jersey, personally appeared John E. Helm, Hugo Boepple, Jr., and John G. Van Blarcom, who, I am satisfied are all the persons named in and who have executed the foregoing certificate, and I having first made known to them the contents thereof they did each acknowledge that they signed, sealed and delivered the same as their voluntary act and deed, for the uses and purposes therein expressed.

H. C. Beecher
Master in Chancery of New Jersey

Endorsed:

"Received in the Clerk's Office of the County of Essex, on the 17th day of January A. D. 1908, and recorded in Book 37 of Bus. Incorpns. for said County, Page 64.

J. B. Woolston,
Clerk"

"Filed and recorded
January 22, 1908.
S. D. Dickinson
Secretary of State"

W. E. GILMORE, PRESIDENT & GENERAL MANAGER. C. H. WILSON, ASSISTANT GENERAL MANAGER. A. WESTEE, SECRETARY. & TREASURER.

TRADE MARK Thomas A. Edison 674

COMMERCIAL DEPARTMENT
NATIONAL PHONOGRAPH CO.

ORANGE, N.J.

MANUFACTURING AND INSTALLING APPLIANCES FOR THE

EDISON COMMERCIAL SYSTEM

CONDUCTED WITH THE

BUSINESS PHONOGRAPH

10 FIFTH AVENUE, NEW YORK.
304 WABASH AVENUE, CHICAGO.

BRANCH OFFICES IN PRINCIPAL CITIES.

CABLE ADDRESS "PHONOTIC, NEW YORK"

DICTATED TO THE EDISON BUSINESS PHONOGRAPH

ADDRESS YOUR REPLY TO

Orange, N. J. March 14th, 1908

Miss Gaffney
Do we get these now? Yes

Duplicate this information in sales form Shown

Edison Business Phonograph Co.,

Orange, N. J.

Gentlemen:-

I beg to submit the following report of the work done by the Transcribing Department for the week ending March 14th:

Number of Records received	227
" " " transcribed	215
" " " " from week before	6
Total Number transcribed	221
Number of Records held over till next week	12

Records received from following Departments:

Mr. Farrel, Kinetograph Department	49
Mr. Coolidge, Commercial Department	43
Mr. Ireton, Sales Department	24
Mr. Mc Chesney, Advertising Department	19
Mr. Baldwin, Sales Department	14
Mr. Osborne, Commercial Department	11
Mr. Bird, Production Department	12
Mr. Patton, Order Department	10
Mr. Sims, Commercial Department	9
Mr. Morris, Traffic Department	7
Mr. Phillips, Sales Department	4
Mr. Van Winkle, Purchasing Department	4
Mr. Eckert, Auditing Department	4
Mr. Brown, Billing Department	4
Mr. Evans, Purchasing Department	3
Mr. Leonard, Accts. Payable Department	3
Mr. Schiffle	2
Mr. Cheshire, Purchasing Department	2

THE EDISON BUSINESS PHONOGRAPH CO. has been formed to succeed the Commercial Dept. of the National Phonograph Co., its offices remaining at Orange, N. J. The new company is prepared to extend the sale of the perfected Edison Business Phonograph through local dealers in every part of the world.

Mr. Moran, Purchasing Department..... 1
Mr. Hibbard..... 1
Mr. Weber, Auditing Department..... 1

Number of Letters written as follows:-

Miss Healy.....382
Miss Zacher.....370
Miss Harrigan.....346
Miss Coffin.....345
Miss Joralemon.....305 Total.....1748

Number of Lines written as follows:-

Miss Zacher.....4981
Miss Healy.....4960
Miss Harrigan.....4731
Miss Coffin.....4659
Miss Joralemon....4144 Total.....23475

It was impossible to really calculate the number of lines written this week as a great deal of tabulating work was done, also long lists of names, etc., on which work we cannot count the lines exactly.

Respectfully submitted,

Ruth Coffin

MANAGER OF TRANSCRIBING DEPARTMENT.

RECEIVED
MAY 25 1908
Gen'l Mgr's Office
Ans'd.....

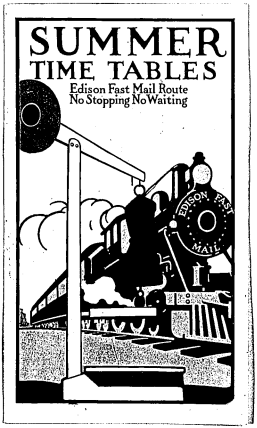
Mr Gilmore

Two new pieces of literature I just got out

5/25

Nelson L Durand

[ENCLOSURE]


SUMMER
TIME TABLES
Edison Fast Mail Route
No Stopping No Waiting
EDISON FAST
MAIL

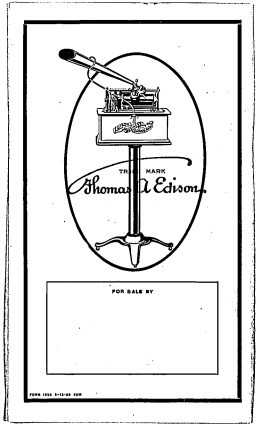
[ENCLOSURE]

The Edison Direct Route

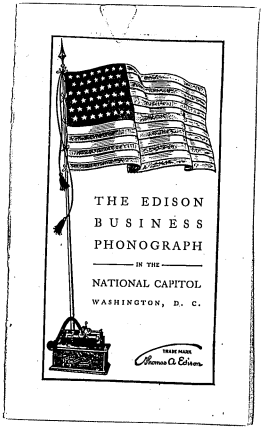
When a business letter is signed and leaves an office to be mailed, the Government and the great railroads co-operate to deliver it by the "direct route," in the quickest possible time. The railroads spend millions of dollars a year in straightening their tracks to save a few minutes in the running time, postal clerks sort the mail on the trains, machines cancel the letters at Post Offices—and all to expedite the nation's mail. Then why should not business concerns use the same enterprise in their office to despatch answers to the letters they receive by using the EDISON DIRECT ROUTE "From Brain to Type" instead of the old system of shorthand notes? It is true that more time can be saved in the despatch of mail by better methods in business offices than the combined efforts of the Post Office Department and the Railroads.

The time to receive the greatest benefits from voice writing is in the summer. Its adoption simply means using an automatic stenography that any dictator writes at the most convenient time, and every stenographer reads with the elimination of the tiresome and unproductive work of note-taking. In summer time it is vacations that disturb the office routine; voice writing will correct these difficulties by enabling the dictator to answer his letters without reading in the promptest possible manner, while the labor of typewriting is divided among the transcribers to insure regular hours. Beside these conveniences, voice writing will save in labor the cost of postage on each letter written, and improve the dictation from a commercial jargon to the clear concise style that results from quiet and concentration.

[ENCLOSURE]



[ENCLOSURE]


THE EDISON
BUSINESS
PHONOGRAPH
IN THE
NATIONAL CAPITOL
WASHINGTON, D. C.
TRADE MARK
Thomas A. Edison

[ENCLOSURE]

ASSOCIATE FORRESTER
USES "VOICE WRITING"

THE installation of Edison Business Phonographs in the Forest Service, United States Government, is typical of the unprejudiced attitude of modern office managers. Here fifteen dictators are dispatching correspondence by "Voice Writing" with none of the lost motion and wasted time that characterize the old system. It is a high compliment both to the Edison Commercial System and the Forest Service that letter writing in this important branch of the Government is accomplished with so much facility and economy.

TRANSCRIBING DEPT.
FOREST SERVICE

"VOICE Writing" makes it desirable to centralize a transcribing force. This is only possible with "Edison Stenography"—the kind that every one writes and any one reads. A dictated letter reaches the central department and is not confused with other duties but takes the straight road from "Brain to Type." Voice writing does not mean over-work for the transcribers; the clever stenographer finds her typewriter speed and production of letters so greatly increased without added effort that the experience is quite the contrary.

[ENCLOSURE]

A. G. Wells,
Fred Brown,
Henri Ward,
Alfred Cochran,
George C. Lehrle,
Robert M. Gray,
Jos. Lehrle,
John S. Conover.

Office of Official Reporters of Debates.

House of Representatives U. S.

Washington, D. C. February 3, 1906.

Commercial Department,
National Phonograph Company,
Orange, New Jersey.

Dear Sirs:

After having "talking machines" in the office of the Official Reporters of Debates ever since they were first used for commercial practical uses, a period of something over eighteen years, the machines of your Company were installed in place of those in use at the beginning of this year. Our experience in the Office of the Official Reporters of Debates, the House of Representatives, is that the Edison Business Phonograph is a better machine than any of which, up to this time, we have knowledge or experience.

Yours truly,

Thomas A. Edison

TRADE MARK

Official Reporters of Debates, H. of R.

[ENCLOSURE]

IN THE OFFICE OF
MR. GIFFORD PINCHOT

MR. PINCHOT, Forrester United States Government, is an enthusiastic advocate of "Voice Writing." When a person becomes the focus of a great organization like the Forest Service the time-worn expression of "Saving time and money" with a machine like the Phonograph does not express the situation. The Edison Business Phonograph serves this great organizer as a mind attachment that never loses an idea from his busy brain—it becomes a mental blotter of his best thoughts because they are dictated spontaneously.

LILLEY INVESTIGATING
COMMITTEE OFFICES

WHEN dispatch is the watch word, as in the work of reporting the important proceedings of the Lilley Investigating Committee, there is no substitute for the Edison Business Phonograph. Official stenographers take their notes in relays and when not reporting they are talking their notes to the Business Phonograph at the rate of 175 words per minute while transcribers are typewriting during the progress of the investigation. In the same manner all the debates of the House of Representatives are reported with the Phonograph.

[ENCLOSURE]

Form 1134, 4-15-6. 20m.

W. E. GILMORE,
PRESIDENT & GENERAL MANAGER.

C. H. WILSON,
ASSISTANT GENERAL MANAGER.

A. WESTEE,
SECRETARY & TREASURER.

EDISON BUSINESS PHONOGRAPH CO.

ORANGE, N. J.

TRADE MARK
Thomas A. Edison

MANUFACTURING APPLIANCES FOR THE

EDISON COMMERCIAL SYSTEM

10 FIFTH AVENUE
NEW YORK

304 WABASH AVENUE
CHICAGO

DICTATED TO THE
EDISON BUSINESS
PHONOGRAPH
N. C. D.

ORANGE, N. J., May 29th, 1908.

SALES DEPARTMENT BULLETIN NO. 13

TRADE INFORMATION FOR BUSINESS PHONOGRAPH DEALERS

Correspondence concerning this bulletin should mention its number and be addressed to EDISON BUSINESS PHONOGRAPH COMPANY, Sales Department, Orange, N. J.

*****

Dealers probably understand that during the past year the eight-minute Business Phonograph (150 threads to the inch) has been our standard. There may however be some of the old style Phonographs in their vicinity which were sold previously, and which operate only five minutes, and have 100 threads.

If anyone having our five minute machines, or machines of a competitor's make which are 100 threads, wishes to order additional machines, rather than attempt to change to the eight-minute parts, they should order complete old style machines from the manufacturers, specifying 100 threads.

We do not wish to encourage the changing over of the old style to the new style machine, by supplying the Recorder, Reproducer, Feed Screw and Nuts, as experience has shown that to change these parts on the old machine is often difficult, requiring expert knowledge; besides the condition of the old machine may not be satisfactory to operate on this fine thread.

However, if a customer or a dealer, having full appreciation of these difficulties and conditions, which can be judged from the instruction sheet form 1126 attached for altering the old models to the new eight-minute model, the proper parts of course can be ordered, and substituted, but the manufacturers will not allow credit for the return of old parts.

The list prices of the parts for changing over are as follows:

Recorders.....	$3.00	
Reproducer.....	5.00	
Feed Nut.....	.35	
Feed Screw.....	1.25	
Total.....		$9.60 list

as printed in form 1349, price list of accessories and parts.

EDISON BUSINESS PHONOGRAPH COMPANY.

Note:-Write to the INFORMATION DEPARTMENT when in need of advice or assistance in connection with any matters concerning the publicity of the goods, their mechanical design, or the best method of selling.

D
1908. Phon.-
Edyphone

MEMORANDUM OF AGREEMENT made and entered into this first day of September 1908 by and between the Edison Business Phonograph Company, a corporation organized and existing under and by virtue of the laws of the State of New Jersey, and having its principal place of business at Orange, New Jersey, party of the first part, and Henry M. Seely of the city of New York, party of the second part, WITNESSETH

WHEREAS the parties hereto have executed an Edison Business Phonograph Dealers agreement of the ordinary form in use between the party of the first part and its dealers, and which is attached hereto as "Exhibit A", and

WHEREAS the party of the second part desires, and the party of the first part is willing, that the party of the second shall have additional rights and privileges not conferred by the said dealers agreement.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants and agreements hereafter contained, THE PARTIES HERETO AGREE AS FOLLOWS:

(1) The party of the second part shall employ a skilled mechanic, and shall keep in order during the life of this agreement all parts of the Edison Business Phonograph installations contained in the list hereto attached and made part hereof and designated as "Schedule B", and which were sold during the year ending September 1, 1908. The party of the first part shall pay to the party of the second part for all time consumed by said skilled mechanic for making such repairs at the rate of 25 cents per hour, not to exceed $15.00 per week, and shall furnish the party of the second part without charge all repair parts which are necessary by reason of defects in the manufacture of the machines or other apparatus, but the party of the first part shall not replace such parts as were not defective in manufacture but have become so defective through ordinary wear and tear.

(2) The party of the second part agrees to provide the necessary offices and office equipment, such as furniture and telephones, and the necessary office assistants, salesmen, etc., needed to produce an average monthly sale of at least twenty Edison Business Phonographs.

(3) If at the end of any six months period after the date of this agreement is should be found that less than one hundred and twenty Edison Business Phonographs have been sold by the party of the second part during said period of six months, the party of the first part shall have the right to cancel this agreement.

(4) The party of the first part agrees that for a period of one year from the date hereof, unless this agreement is cancelled as above provided, it will not appoint any dealer in Edison Business Phonographs other than the party of the second part in the boroughs of Manhattan and the Bronx in the state of New York. It is understood and agreed however, that this agreement conveys no special privileges in regard to the territory in which other dealers outside of the boroughs of Manhattan and the Bronx may operate and sell Edison Business Phonographs and appliances and the party of the first part does not hereby undertake to prevent the sale of said machines or apparatus within the territory named by its dealers located outside of said territory, nor is the party of the second part limited to the boroughs of Manhattan and the Bronx as territory in which he shall sell

such machines and apparatus, but the party of the second part shall be free to make sales of such machines and apparatus in any territory into which he may choose to go for that purpose.

(5) The present agreement and the ordinary dealers agreement designated as "Schedule A" shall be and remain in force simultaneously and in case of conflict between the provisions of the present agreement and those of "Schedule A", the provisions herein contained shall govern and be controlling upon the parties hereto.

(6) The party of the first part agrees that the rights and interest of the party of the second part in this agreement, may be transferred by him at any time within 30 days from the date hereof, to a corporation to be formed for that purpose, provided said corporation is satisfactory to the party of the first part, and provided further that said corporation assumes all the obligations of the party of the second part herein.

IN WITNESS WHEREOF the parties hereto have caused this agreement to be executed in duplicate by their proper officers this first day of September, 1908.

EDISON BUSINESS PHONOGRAPH COMPANY,

By Frank L. Dyer

President.

Henry M. Seely

WITNESS Mark Durand

New York, Sept. 3, 1908.

Mr. N. C. Durand,

Orange, N. J.

Phon.-Sales

Dear Sir:-

I beg to advise that I have agreed to allow Edwin C. Barnes, Chicago, Ill., a consignment account consisting of Edison Business Phonographs not to exceed 50 machines at any one time, with the distinct understanding that any such machines as are placed in his possession are to be paid for promptly upon receipt by Mr. Barnes of a check from his customer, and that the terms on the goods are not to exceed 60 days.

The machines are to be either taken from the Chicago stock or are to be turned over to Mr. Barnes' account from the trial installations which are already placed in the City of Chicago, and the consignment account to only carry such machines; the Chicago office to notify your department regarding any such machines turned over to Mr. Barnes and supply the serial numbers.

It is further agreed that all blanks or accessories, repair or supply parts, are to be paid for promptly by Mr. Barnes and are not to be considered a part of the consignment account. It is also mutually understood that this consignment account is to continue only to December 31,1908, and on that date some other plan is to be devised for handling the account.

In addition, it is agreed by Mr. Barnes that he will turn over to the writer an assignment of the deed covering a piece of property owned by him at the corner of Harrison & Harney Sts., Evanston, Ind; such deed to be held by me as a guarantee of the consignment account referred to.

You should now formulate a plan whereby this consignment of goods from the Chicago office is reported promptly to the Orange office, so that the ledger account may be properly handled. I shall leave the details of this in your hands.

Yours very truly,

F. K. DOLBEER,

EDISON BUSINESS PHONOGRAPH CO.

ACK

D
1908 Phon.-Manuf.

ELECTRICAL TESTING LABORATORIES

GENERAL OFFICE AND LABORATORIES

80TH ST. AND EAST END AVE.

NEW YORK, N.Y.

WILSON S. HOWELL, MANAGER.

Sept. 24th, 1908.

Edison Business Phonograph Company,

Orange,

N.J.

Gentlemen:-

We have tested the operation of the "Universal" electric motor of Business Phonograph No.548, under various conditions, respecting alternating or direct current, voltage and frequency. The motor was delivered to us installed in a phonograph box and driving its mandrel. Before each test the indicator on the adjusting device on the back of the box was set to the marked point corresponding to the conditions of operation.

The results of the electrical and mechanical measurements are given in the following table:

Current.	Volts.	Amperes.	Watts.	Time of 100 Rev. Seconds
Direct	110.0	0.199	21.9	61.6
"	219.0	0.210	46.0	61.7
Alternating, 60~	110.0	0.220	24.0	62.3
" 60~	217.5	0.222	47.6	60.7
" 40~	110.0	0.218	23.8	59.6
" 25~	109.0	0.211	23.0	61.2

Under the widely varying conditions noted above no failure of the motor to operate satisfactorily was observed.

Yours very truly,

ELECTRICAL TESTING LABORATORIES,

Wilson S. Howell,

Manager.

per CEM.

C.H.S./P.

Mr. Scull: 10/26/08.

Please arrange to have a Directors meeting of the Edison Business Phonograph Co. and make the following changes:

Mr. Gilmore will retire as President and General Manager, his stock having been transferred to me. I will be elected President and General Counsel. Mr. Wilson will resign as Assistant General Manager and be made Vice-President and General Manager.

You want to arrange to have the stock properly transferred. Do this immediately. You want to prepare minutes of the proposed meeting so that no time will be lost in carrying it through. Let meknow who the Directors are and I will decide who is to take Mr. Gilmore's place.

Mr. Walker can help you in this matter.

FLD/IWW F. L. D.

Form 280

NATIONAL PHONOGRAPH COMPANY

Phon.-Mang.

131

Oct. 29, 1908.

John E. Helm, Esq.,

Prudential Building,

Newark, N. J.

Dear Sir:

In connection with the Edison Business Phonograph Co., Certificate No. 4, for 8 shares, stands in Mr. Gilmore's name. This certificate is still in the stock book. I wish you would have Mr. Gilmore sign this in blank so that a corresponding certificate can be issued to me. I am informed that the certificates in the names of Messrs. Helm, Van Blarcom and Roepple have not been signed and I wish you would give this matter your attention.

In reference to the Mexican National Phonograph Co., Certificate No. 6, for 4 shares, stands in Mr. Gilmore's name. The certificate is not in the stock book and I presume Mr. Gilmore has it in his possession. I wish you would have this certificate also endorsed by him and returned so that a new certificate can be issued.

In reference to the Compania Edison Hispano-Americana, Certificate No. 5, for 10 shares, in Mr. Gilmore's name, is also missing. I wish you would also have this certificate endorsed and returned.

Please give these matters your early attention.

Yours very truly,

FLD/IWW

President.

REFER TO THIS NUMBER
IN YOUR REPLY

18

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. Durand: 11/19/08.

I spoke to you the other day about the possibility of making a commercial machine in which the horn would be done away with. Mr. McChesney made a suggestion to-day which I think is worth considering, i.e., to combine with the recording phonograph one of the electrical amplifying devices manufactured by the Hutchinson Co. in New York and used by deaf people for amplifying sound, such an arrangement having the effect of an extremely sensitive diaphragm.

FLD/IWW F. L. D.

Note: The following does not modify or change the Dealer's Agreement in any way.

Memorandum

Prospective dealers in examining the agreement should understand that its sole object is to work the "greatest good for the greatest number." The memorandums following will point out many advantages in the agreement which might be overlooked or misunderstood. Salesmen should also understand the features of the Conditions of Sale mentioned below.

To Become an Edison Dealer the prospective firm must satisfy our Credit Department in regard to their ability to pay for goods according to the probable demand of the territory they are to occupy. Our uniform terms to all dealers are 2 per cent., 10 days; 30 days net. No goods are shipped on Consignment. No fixed number of machines must be purchased on first order or afterward, but the Sales Department control both of these conditions, reserving the right to discontinue any dealer upon 60 days' notice. The effort is made to set a high value upon an Edison Dealership and treat all with uniform fairness and constant interest for the advancement of business.

Standard Outfits and Prices. All goods are sold to dealers under the uniform Conditions of Sale in which they acknowledge and agree that the Standard Outfit will not be reduced or increased in accessories or the price reduced on any articles, and that the Conditions of Sale apply at all times whether a dealership has been discontinued or not. Provision is made, however, for discounts to the customer on quantity purchases.

A Monthly Report of Sales is required from each dealer in which must appear the name of the customer, serial number of machine purchased, type, price, discounts given for quantity purchased, if any, etc. This report will be made on a form furnished by us each month. A report of sales is necessary in the conduct of business in the dealer's own interest, principally to save delays in correspondence or trace lost or stolen machines, and failure to respond promptly with the advice when called for will be considered most discourteous and a breach of the conditions of sale of the goods.

We Do Not Appoint Jobbers but deal directly with the dealer. This is a great advantage to the dealer and the customer, who has more direct contact with the manufacturers in this way.

Freight on Goods is Prepaid on shipments of over 100 lbs., via routing to be selected by us.

Buying Used Edison Equipments or Accepting Similar Machines of other Make in Part Payment for Edison Business Phonographs, Shaving Machines or Accessories is Prohibited; but provision is made for transactions of this kind as explained in a circular letter from the Sales Department under a special license plan for re-building used Edison machines; provision is also made in another circular letter for a special transaction involving machines of other make, in which it is explained that the Edison Business Phonograph Company will consider and pass on such transactions, separately, and will give its approval thereto if found to be in the interest of the business.

Exclusive Territory. No exclusive territory is conveyed in the agreement for very good reasons—all favorable to the dealer, as follows:

First. To give a dealer exclusive privileges in any territory would oblige us to insist on a definite amount of sales as part of such agreement, which is not now required.

Second. The privilege which each dealer enjoys of selling wherever he wishes is more desirable than restraining others from selling in his locality.

Third. Provision is made that all dealers must sell from the point at which they are signed. Thus the necessity for local service naturally limits the extent of any dealer's operations, as customers would prefer to purchase from the local dealer for that reason.

Fourth. The circularizing of prospective purchasers with the dealer's name in his locality, (which is part of our regular advertising campaign), is a mark of our desire to protect us far as possible the dealer who is pushing the sales.

Branch Offices of Dealers. Dealers are required to sell from the point at which they are signed in the Agreement and cannot give any service except from that point unless with our consent. Neither are they allowed to furnish stock to agents or commission houses, nor allow commissions or rebates to any persons. This does not prohibit the regular employment of salesmen on a commission basis. Dealers will, however, be allowed to arrange with any authorized dealer in other cities for local service for any customer they may have sold who is too far removed for them to reach conveniently.

Allowing Quantity Discounts. Dealers and their salesmen frequently have local firms state that other branches of their company are receiving discounts to which they also are entitled. Before granting any discounts, however, to a customer (except upon the sale of 10, 25 or 50 machines) we should be consulted in order to confirm the facts. A customer may wish to make a quantity purchase to secure a discount by specifying deliveries at different points, and this may always be handled by a dealer, either shipping the entire order and arranging with other dealers for service or by filling the local part of the order and allowing other dealers to fill the balance, all at the discounts called for by the entire order. We should arrange all of these transactions.

EDISON BUSINESS PHONOGRAPH COMPANY
ORANGE, NEW JERSEY

Form 1295-A

1908. Phonograph - Edison Phonograph Works
(D-08-38)

This folder contains correspondence and other documents relating to the business of the Edison Phonograph Works. Among the items for 1908 are letters and memoranda concerning stock transactions and dividends, shop orders, and production schedules. Included are a series of memoranda to shop foremen by Peter Weber, superintendent of the Edison Phonograph Works, and a statement of monthly sales for the period November 1906-May 1907. Among the correspondents are William E. Gilmore, general manager; Carl H. Wilson, assistant general manager; and Frank L. Dyer, general counsel.

Approximately 60 percent of the documents have been selected. The items not selected include notifications of board meetings and letters regarding Edison Phonograph Works bonds. Also not selected, except for a few samples, are shop orders and announcements.

HENRY B. AUCHINCLOSS

POST OFFICE BOX NO. 2

REDLANDS, CALIFORNIA, 4 Jany 1908

Wm. E. Gilmore Esq. Genl Mgr
Edison Phonograph Works
West Orange

My dear Sir

By ill-luck, the notice of meeting of Directors Nov 4th failed to reach me until Nov 5th and I left for Cal in entire ignorance of the Resolution passed at that meeting until Mr Wester sent me a Copy Dec 13th.

While I do not question the prudence of the action taken, as things looked at that time, I may be permitted to doubt the policy in view of the rapid improvement since

In two weeks more the N.Y. banks will be all right again.

And if the way in which the Phonograph dealers have been publishing broadsides in the newspapers for the Christmas trade is any indication of their sales, things must have changed with you considerably since November

July 22 1904 you favored me with a statt. as of Mch 1. 1904. I have seen none since. If not too much trouble will you kindly send me one as of Mch 1. 1907; as no doubt, you will admit that the last statement which I have seen justified the

HENRY B. AUCHINCLOSS POST OFFICE BOX No. 2

W. E. Gilman 2

REDLANDS, CALIFORNIA, 19

belief I had that there was a pretty considerable surplus piling up, which would justify a 5% dividend through worse times than we have seen

Wishing you a Prosperous New Year — better than you thought

Yours Truly

Henry B. Auchincloss

[ENCLOSURE]

(COPY)

Dec. 13,1907.

Mr. Henry B. Auchincloss,

27 Pine St.,

New York.

Dear Sir:

In reply to your favor of December 12th, I beg to quote you a resolution of the Board of Directors passed at a meeting held on Monday, November 4, 1907:

"Resolved: That owing to difficulties in getting currency and banking accommodations at the present time, the Directors deem it inadvisable to pay the regular dividend until financial conditions are normal."

Trusting this is the information you desire, we are,

Yours very truly,

EDISON PHONOGRAPH WORKS,

Secretary.

January 10, 1908
TAE, Inc. - Org.

As to the possible saving in operating the Works on a full schedule of 10 hours a day for four days and five hours for one day instead of 8 hours per day for five days and 5 hours on the sixth day, would report as follows:

COAL CONSUMPTION: Our present consumption of coal on the schedule of 8 hours for the Works and 10 hours for the Natl. Phono. Co., approximates 26 tons per day. On a ten hour schedule for both Companies the consumption would approximate 30 tons; on running 10 hours solely for the National the coal consumption would approximate 17 tons.

Thus we would have an extra consumption of 4 tons for 4 days equaling 16 tons, and a saving of 9 tons for one day, making an extra consumption of 9 tons, which at $3.25 per ton makes an increased expense of $22.75.

LABORERS: Our records indicate that such laborers as are working overtime would be required to work about the same amount of overtime under any arrangement of hours that we might make; for instance, we require some of the laborers to report early in order to remove the parts from the automatic screw and gear cutting machines that have been made the day previous; their time under the proposed schedule and present time would be about as follows:

	Present Schedule	Proposed Schedule
Regular Hours	45	45
Removing Parts, etc., from machines, for which they report 1/2 hour early	3	2-1/2
Sweeping Saturday Afternoon	3	3
	51	50-1/2

SALARIED FOREMEN: The total weekly salaries of the foremen is $519.00; 45/55 of which is $424.64, the difference being $94.36.

As we would operate the Stripping Dept during the entire week there would, of course, be no reduction in this department, and it would also be

necessary to keep sufficient of the Stock Room force in order to get out the material required for shipments. We would also require the Receiving Department. This department, of course, receives goods for all Companies and there would be no reduction in this department.

A great majority of the shipping clerks are on Time Work, and, of course, are only paid for the actual hours worked, except that some are allowed one half hour per day for looking after the time checks.

It is apparent that the only saving in operating the proposed schedule would be in the reduction of the wages of the salaried men , which, deducting the possible loss in the coal consumption would be not more than $75.00 per week.

1/10/08. G. B. Backsaun.

Form 111

EDISON PHONOGRAPH WORKS.

Jan. 24, 1908.

Henry B. Auchincloss, Esq.,
P. O. Box No. 2,
Redlands, Cal.

My dear Mr. Auchincloss:

I duly received your letter of January 4th, but I have particularly refrained from answering it until now inasmuch as I wanted to see what changes were forthcoming in monetary conditions in the East here. Although the banks are in very much better condition than they have been and are willing to loan money, still, they are not putting out money with that rapidity that the papers would seem to indicate.

There was a dividend due and payable Nov. 20th but at a meeting of the Board of Directors it was unanimously decided to defer the dividend for the present, inasmuch as the monetary stringency warranted us in holding back any payments that we possibly could, whether for dividends or otherwise.

Our business has slumped off since since October about fifty percent., and the outlook is not of the brightest. Conditions throughout the East are beginning to improve, but I do not see that the manufacturing concerns are increasing their forces to any great extent, except in a few lines. Judging from the information that I have received from different sections of the country, the tendency seems to be to decrease, rather than increase, forces, not only in manufacturing lines, but on railroads and other lines

Form 111

as well. This company has borrowed considerable money from several of the companies that I am handling as well, and naturally this money has been put not only into the plant, but into raw materials also.

I do not think that a statement of the annual business for the period ending Feb. 28, 1907, would be of any great use to you at this time, inasmuch as conditions have changed materially since, but we will, of course, take stock Feb. 29th next, and I would prefer to wait and send you full particulars just as soon as the figures have been gotten out. I shall therefore keep your letter before me so as not to forget the matter and will write you most fully at the earliest possible moment.

In conclusion I can only say that the surplus that we have been accumulating has not only been used right along in increasing the capacity of our plant to meet the increased necessities of the business, but also in securing necessary raw materials to meet the requirements of the increased business we were having up to October of last year. I hope, however, to write you very fully and more in detail as to this just as soon as the figures have been computed.

Yours very truly,

WEG/TWW

General Manager.

RECEIVED
FRIENDLY BY THE
ANS. MAIL OFFICE

Phon. - Manuf.

FRIENDLY BY THE ANS. MAIL OFFICE

Phon. - Manuf.

POST OFFICE BOX No. 2

REDLANDS, CALIFORNIA, 31 Jany 1908

Mr. E. Gilmore Esq. Genl Mgr
Edison Phonograph Works

My dear Sir

Your esteemed favor 24 Jany rec'd. I am much obliged for yr. promise to reply at more length when you have the necessary data a month hence, and am very content to wait

Meanwhile the question of the quarterly dividend for Feby will be up in a few days.

I hope that the policy of moderate but regular dividends will not be abandoned for the financial situation has wholly changed since writing 4th Jany as then anticipated.

I would rather see the dividend cut to 4% than to see the stock pass into the non-dividend paying class; assuming, of course, that it has been earned

Yours very truly

Henry B. Anchincloss

D
1908 Phon. - Manuf.

February 7,1908.

Mr. TRAPHAGEN:

Begin immediately to make up reproducer points out of hard glass. Finish them up in the same manner as we now do the sapphire points. I send you herewith a piece of Jena glass, and you should begin making them up at once.

P. WEBER.

Copy to Messrs. WATERMAN: HIND: HAFERN:

THOMAS A. EDISON, PRESIDENT
W. E. GILMORE, GENERAL MANAGER

~~JOHN F. RANTZ, SECRETARY~~
A. WESTEE, SECY. & TREAS.

EDISON PHONOGRAPH WORKS

(COPY) Orange, N.J. Feb. 24,1908.

Henry B. Auchincloss, Esq.,
P. O. Box No. 2,
Redlands, Cal.

Dear Sir:

I have purposely delayed answering your letter of Jan. 31st, hoping that I could write you something optimistic relative to business conditions. I regret to say, however, that the conditions have not bettered themselves so far as the manufacture of phonographs is concerned. I have been hoping against hope that the sale of our products would increase materially, but I find, on the contrary, that it is dropping, so that last week the sales decreased about 60% from normal. Now this condition is not only with ourselves, but is likewise the case with other manufacturers in our line of goods. Furthermore, I find on investigation that manufacturers as a whole are complaining bitterly of the decrease in business all around. The results have been that we have been compelled to decrease the number of our employees materially. At the present time the Works are employing a total of about 775, whereas a month ago we had a total of 1118 employees on the pay-roll, so you will see that the difference is quite material.

Collections as a whole are fairly good, but the National Phonograph Co. has had to accept a great deal of paper, and, although the banks are becoming more liberal from a discounting standpoint, still they are not accepting any great quantity of paper from anybody.

After considering the matter most carefully and discussing it fully with Mr. Edison, our President, we have decided that for the present we shall discontinue the paying of dividends entirely. I regret exceedingly that I must advise you to this effect, but it is our opinion that under existing circumstances it is best that we should husband our resources all the way around so as to take care of any possible contingencies. Necessarily the new buildings and improvements that were started months ago had to be completed, but even this work has been curtailed very materially.

Yours very truly,

WEG/IWW

General Manager.

[FROM CARL H. WILSON]

Phon. -
Repairs

Mr. Weber:

Referring to your memo of Mar. 7th, relative to repair and supply parts for New York State, I beg to quote below a letter received from Mr. Dyer on the subject, which I believe will explain itself:

"Regarding the attached memo., we have a right under the Law to keep our machines in repair, and to this end can supply dealers and jobbers in New York with necessary repair parts. This includes end gates, feed nuts, center bearings, etc. The recorders and reproducers are separate devices and must not be supplied if equipped with sapphire styluses. The furnishing of sapphire styluses as repair parts is a more doubtful question, and in order to be on the safe side, I will advise that in every case, carborundum should be used for the reproducers, and glass or carborundum be used for the recorders. This applies to the styluses whether furnished as repair parts, or whether used in new equipments. Of course, there need be no change outside of the State of New York."

3/16/08.

C. H. W.

HENRY B. AUCHINCLOSS

RECEIVED
MAR 30 1908
Gen'l Mgr's Office

Post Office Box No. 2

Phon. - Manuf.

Disk 165

REDLANDS, CALIFORNIA, 28 Mch 1908

Mr. E. Edison Esq. Gen'l Mgr.
Gen'l Mgr's Office
Edison Phonograph Works
My dear Sir

Your fav. Feby 24th was duly received, but I judged that Mr. Randolph's sudden death and Mr. Edison's illness had thrown a plenty of extra work upon you without burdening you with details of correspondence, and I refrain even from expressing the sincere regret felt over both events.

But now that Mr. Edison is convalescing in Florida & the annual trial balance has been struck, I shall be glad of information promised in your favor of Jan'y 24th & enable me to form an intelligent idea of the general situation.

I beg to say that what you have written has been fully appreciated and would have been acknowledged more promptly except for the reason given above.

Yours very truly
Henry B. Auchincloss

RECEIVED
MAR 30 1908
Gen'l Mgr's Office

Auchincloss

(6)

D
1908

Phon. - Manuf.

April 27,1908.

Messrs. GALL: TRAPHAGEN: MORRIS: LANG: DISHAW: RILEY: HIRD:

YOUMANS: REDFEARN: IRETON: DOLBEER: WILSON: AIKEN:

Hereafter in filling orders for reproducing points, they must be assembled in the arm; in other words, no more orders must be filled for reproducing points only, but all these reproducing points must be assembled in the arm. Mr. Gall will provide special envelopes which will be sealed before they leave his department, so that there may be no question about the correctness or completeness of the order. I would say that each sapphire arm must be wrapped in tissue paper before placing in the envelope, and if more than one is shipped on an order, each one must be wrapped in tissue paper and placed together in the envelope. The object of the tissue paper is to keep the points from coming in contact with each other.

P. WEBER.

Phon. - Manuf.
May 15, 1908

Messrs. Weber..Westee..Buehler..W.Pelzer..Stevens..Ireton..Aiken..
Dyer..Aylsworth..W.Miller..McChesney:

Please attend a Committee Meeting to be held in Committee Room, Office Bldg., on Monday evening, May 18th, at 7:30 o'clock. The following matters will be brought up, and regarding them you will please bring your opinion in writing, so they may all be read over by Mr. Edison, and then definitely decided on. At a previous Committee Meeting, it was decided that the new 4 minute record and the combination machines should be put on the market Sept. 1st, and the following matters all pertain to these records and machines:

√1st: Determine definitely the name for 4 minute record.

√2nd: How many 4 minute selections are we to have before announcement of the new record is made, that is, by Sept. 1st?

√3rd: How many 4 minute master records are to be made monthly after Sept. 1st, that is, how many selections will the monthly lists consist of?

√4th: What will be the list and net prices of the 4 minute record?

√5th: How many records of each selection should be made up and in stock on Sept. 1st, to take care of first orders?

√6th: Should anything be engraved on record to designate it as 4 minute?

√7th: Should the name of present 2 minute record and labels for same be changed to contain the new name that will be adopted for the 4 minute record?

√8th: Determine on the carton label for the 4 minute record.

√9th: Determine definitely the kind of attachment that is to be adopted on new machines of each type.

√10th: Determine on the different kind of attachments to be supplied for machines already out, and which will from time to time be changed over.

√11th: Determine definitely if new machines are to go out equipped for both 2 and 4 minute records, and if they are, should list prices be increased?

√12th: Determine definitely list prices and discounts on extra attachments to be supplied for machines already out, both on a straight selling basis and exchange basis.

√13th: How many extra attachments of each style should be made up and in stock by Sept. 1st, to take care of orders received for the extra attachments, so that machines then out may be changed over to the combination?

√14th: How many combination machines of each type should be made up and in stock Sept. 1st to take care of orders received at that time.

√15th: Determine the type of reproducer that is to be adopted for the combination machine.

√16th: Determine the kind of reproducing point to be adopted for the combination reproducer.

√17th: Give your opinion as to whether we should go into high class music to get some of the Victor or higher class trade, for instance, band and orchestra selections by such leaders as Damrosch, Herbert, Sousa, also songs, recitations &c. by high class artists. It is, of course, understood that in all cases where the combination attachment is referred to in any of the above, it includes the attachment and reproducer necessary to change a machine over so it will operate both the 2 and 4 minute records.

5/15/08. Copy to Messrs. Edison and Gilmore. C. H. Wilson

D
1908

Phon. - Manuf.

May 20,1908.

TO ALL WORKS FOREMEN:

The Model C Machine which is at present manufactured for the New York trade, when equipped with the combination attachment, will also be known as the Model C Machine, and not Model D. The attachment will be known as the Model C Attachment.

The combination attachment for the Model B Machine will be known as the Model B Attachment (for the Home Machine).

The attachment for the Triumph Machine, New York trade, will be known as the Triumph Model C Combination Attachment, and the machine when equipped with this attachment will also be known as the Triumph Model C Machine.

The Model C Standard Machine, New York trade, will also be known as the Model C Machine when equipped with the sliding gear combination attachment, and the swivel plate attachment for the Model B Machine will be known as the Model B combination attachment. The same attachment will be furnished for all Model C Machines that have been shipped prior to the Model C Machine with combination attachment.

The reproducer fitted up with the two sapphire arms will be known as the Combination Reproducer, and the weights will be stamped with the word "Combination".

P. WEBER,
Gen. Supt.

Copy to Messrs. HIRD: YOUHANS: HEDFEARN: SCHIFFL: WETZEL:
VAN WINKLE: AIKEN: WILSON:

May 20,1908.

TO ALL FOREMEN:

Shop Orders have been issued for the following;

50,000 Standard Model C combination machines, which should be produced at the rate of 3,000 per week. The Standard Model C ~~combination~~ machine is the machine we are furnishing New York trade at present, but is to be fitted up with sliding gear, left hand feed screw, and special feed nut gear and cylinder gear. Also 50,000 combination attachments for Standard Model B machines and all Model C's that have been shipped to New York State and those to be shipped until the combination machine will be shipped out. These 50,000 attachments must be ready by September 1st and must be produced at the rate of 5,000 per week.

25,000 Home Model C combination machines which must be produced at the rate of 1,500 per week. Also 5,600 Model C attachments to take care of machines that have been and will be shipped into the State of New York until the combination machines will go out. These are to be turned out by September 1st, and therefore must be produced at the rate of 600 per week, which added to the 1,500 for the machines proper, will make a total of 2,100 per week. In addition, the order also calls for 25,000 Home Model B attachments which are to be sent out as extras for the present Home machines with the swing arm. In order to get these out by September 1st, they must be produced at the rate of 2,500 per week.

5,000 Triumph Model C combination machines, which must be turned out at the rate of 150 per week. In addition, 600 Model C attachments which must be ready by September 1st and therefore must be produced at the rate of 60 per week, which

added to the weekly schedule of the combination machines, means a total of 210 Model C attachments per week. Also 2,000 Model B attachments for the machine that is built at present for the trade outside of New York, which must be ready by September 1st. These must be produced at the rate of 200 per week.

Also 100 Model A attachments, that is, the special shaft and pulleys for the older type of Triumph machines. These 100 should be put right through.

Reproducers

For every machine and attachment covered by these shop orders, we must have a combination reproducer, which is the model gotten up by Mr. Gall with the swivel plate in the center of the weight, fitted up with two sapphire arms, one arm to carry the regular Model C button, and the other to carry the button .015" diameter with a rounding of .004" to .0045" radius. We require for the

5000	Tri. Combination Machs.,	5000	Combination Reproducers
100	Model A attachments,	100	" "
2000	Model B attachments,	2000	" "
600	Model C attachments,	600	" "
25000	Home Model C Combination Machs	25000	" "
25000	" " C " Attms	25000	" "
5600	Model C attachments	5600	" "
50000	Mod. C Std. Combination Machs	50000	" "
50000	Mod.B Combination Attchmts	50000	" "
163300	Total Machs. & Attchmts.,	163300	Combination Reproducers.

In order to have this number of reproducers brought through at a rate in conformity with the weekly production schedule, we must turn them out at the rate of 13,020 reproducers per week.

Recorders

The recorders for these machines will be regular, and of course will only be furnished with the completed machines and are included in the shop order for the Triumph and Home machines.

The shop orders covering all of these machines, attachments, and reproducers are additional to the orders and schedule that you now have for the regular Model C and Model B machines.

There will be also required for these

5000	Tri.Mod.C combination machines,	5000	Triumph Cabinets
25000	Home Mod. C. combination Machs.	25000	Home Cabinets
50000	Stand.Mod.C. combination Machs.	50000	Standard Cabinets
80000	Total combination machines,	80000	Cabinets.

Horns for these machines will be ordered by the office.

P. WEBER,
Gen. Supt.

Copy to Messrs. HERO: YOUMANS: VAN WINKLE: REDPEARD: WETZEL
AIKEN: WILSON:

Redfearn

May 21,1908.

TO ALL FOREMEN:

In conformance with my memorandum of May 20th attached, the following will constitute the weekly schedule on the new combination machines and attachments until September 1st

MACHINES

3,000 Model C Standards,

1,500 Model C Homes,

150 Model C Triumphs.

ATTACHMENTS

5,000 Combination attachments for Standard Models B and C,

600 Combination attachments for Home Model C,

2,500 Combination attachments for Home Model B,

60 Combination attachments for Triumph Model C,

200 Combination attachments for Triumph Model B,

100 Combination attachments for Triumph Model A, to be gotten out at once.

REPRODUCERS

13,020 Combination Reproducers.

RECORDERS

Regular, as furnished with Triumph and Home machines on regular shop orders.

P. WEBER,

Gen. Supt.

D
1908 Phon. - Manuf.

May 22,1908.

TO ALL FOREMEN:

Referring to my memorandum of the 20th designating Model C Machine with the combination attachment as Model C Combination Machine, it has been decided that it is better to have a definite letter for these machines, and therefore all of these Model C Machines which will hereafter be manufactured with the combination attachment will be known as the Model D. For instance:

Standard with combination attachment as the Standard Model D,

Home with combination attachment as the Home Model D,

Triumph with combination attachment as the Triumph Model D.

This letter "D" should appear on the name plates which are attached to these Model C combination machines.

All attachments should be known and marked with the letter "D" and with the letter by which the machine is known. For instance:

Attachment for Model A Triumph Mach. should be marked D A,

Attachment for Model B Triumph Mach should be marked D B,

Attachment for Model C Triumph Mach. should be marked D C,

Attachment for Model A Home Mach. should be marked D A,

Attachment for Model B Home Mach. should be marked D B,

Attachment for Model C Home Mach. should be marked D C,

Attachment for Model A Standard Mach. should be marked D A,

Attachment for Model B Standard Mach. should be marked D B,

Attachment for Model C Standard Mach. should be marked D C,

P. WEBER,
Gen. Supt.

Copy to Messrs. HIND: YOUNGS: REDFRANK: SCHMITZ: WETZEL:
VAN WINKLE: AIKEN: WILSON:

D
1908 Phon. — Manuf.

May 26,1908.

MESSRS. WATERMAN: LANG:

In reference to schedule issued, there seems to be some misunderstanding. The idea is to push along the new attachments all that is possible, but it is not intended to stock up with those parts of machines which are regular and the production of which can be increased at any time. For the present, assemble no Model D machines whatever, but only finish up the Model B's that are already partly assembled.The shops should turn out no parts for the Model B machines.

On the Model C machines, assemble at the rate of

100 Standards per week,

100 Homes per week,

25 Triumphs per week.

The work that must be pushed on full time is on the attachments and parts thereof for the Combination Machine, and just as soon as sufficient of these parts have come through to equalize the other parts produced of the Model D machine, the schedule which has been issued will take effect.

P.WEBER,
Gen. Supt.

Copy to Messrs. MILLER: HICKS: DALE: O.WEBER: MUENSTER:
MUNSON: MERR: WILKINSON: MILWARD: WRIGGINS:
PARKHURST: PARKER: GALL: LUHR: J.HOOPER: MITCHELL:
MORRIS: OLIVER: HIRD: YOUMANS: VAN WINKLE: REDFEARN:
AIKEN: WILSON:

Mr. A. Westee:

Referring to the attached letter from Mr. Auchincloss before it is replied to I would suggest that you see Mr. Edison and get his views. You should be prepared, of course, to give Mr. Edison full data, so as to determine whether Mr. Auchincloss is correct in his statements.

7/6/08. W. E. Gilmore.

Hold

[ENCLOSURE]

"THE EVELYN"
101 WEST 78TH STREET,
OPPOSITE MANHATTAN SQUARE.

RECEIVED
JUL 6 1908

NEW YORK, 3 July 1908

Corp. up
Contract 8
May 12/88

Wm E Gilmore Esq
Edison Phonograph Works West Orange

My dear Sir

The papers kindly furnished me 24th June have had very careful consideration, and as you sail for Europe July 7th I will content myself with asking explanation of one point not quite clear to me.

The stock appears in the liabilities at the free amount authorized ($600.000) you pay dividends on $481.440. Should not the difference ($118.560) be added to the surplus as an asset in the treasury?

I observe that you have wiped out over $300m patent and mfg Right; expired; also a liberal sum for depreciation. The concern is all the better for it.

But the data show that more than ten times the amount of the usual dividends of 5% was earned in the year ending 29 Feb 1908 and that this dividend would have been less than one per cent of the gross business.

The tentative views expressed to you are more than confirmed; viz. that, for the credit of the concern, cash dividends ought not to be indefinitely suspended, but should be resumed at an early date; and these views I hope to bring more directly to your attention, now that I know the situation, after your return from Europe

P.T.O.

[ENCLOSURE]

May I ask when this is expected?

Wishing you a pleasant voyage and good health while abroad

I am, Yours Truly

Mary R. Andrews

3

July 14,1908.

TO ALL FOREMEN.

It has recently developed that some of our employees are dishonest and by collusion with inspectors have changed figures on piece work tickets and have drawn more money than they were entitled to.

As it is very difficult to keep track of all the different operations and to reduce the chances of making mistakes hereafter no operations will be paid for until the parts are finished complete, inspected by the inspector, and received by the storekeeper. The piece work tickets which go to the Time Department for payment will be made out from these receipts from the storekeeper or from the receipts of the department foreman by whom the parts have been delivered, and of course it should be quite clear that all those who have performed operations on a piece will be paid for the same number of operations as there are pieces that they have turned in completed, and the pay slips and piece work tickets must be checked up with the number of pieces delivered to the storeroom at the end of each week by someone specially appointed for that purpose.

Messrs. Wetzel and Martin will get up a form to cover all the parts that are being manufactured.

P. WEBER.

Copy to Messrs. WETZEL: GREEN:

July 14,1908.

Mr PARKER:

In getting ready for the schedule which has been issued today, I want you to follow it up closely and especially follow up those parts which are falling behind and push them ahead. Advise me. Waterman immediately when any parts are not coming through so that steps can be taken at once to bring these parts along. At the same time, do not let any department run away ahead with certain parts, as it must be kept in mind that we have to hold down the pay roll to the lowest possible amount. We do not want to turn out parts and stock them up. Effort must be made and everything done that is possible to put through the parts at the uniform rate in accordance with the schedule

In making out your regular form to follow up the work, you should consider the parts that are now in stock and begin work on those parts of which we have the fewest, and of course those are the parts which are no doubt wanted by the Assembling Department to assemble machines complete.

P. WEBER.
Gen. Supt.

Copy to Messrs. WATERMAN: PARKHURST: ALL FOREMEN:

July 14,1908.

To all FOREMEN:

Some of the foremen take the perogative of allowing piece workers day work at times when machines are to be repaired or when machinery stops. I want it distinctly understood that a piece worker is only entitled to piece work prices covering the work he is doing, and that no foreman or anyone else has the right to sign any day work tickets approving day work time for any piece worker for work which he has not performed If any special cases should arise in which, in the judgement of the foreman, an employee should be paid in this manner, each individual case must be brought to me for my approval.

P. WEBER,

Gen. Supt.

COPY TO MR. GREEN:

July 14,1908.

Mr. COODWIN:

I want all trucks that are used around the shops fitted up with a leather band around the wheels so as to stop the noise. It is not necessary to have the leather the full width of the wheel. One inch to 1-1/2 or 1-3/4 inch belt is sufficient for a wheel two or three inches wide, if it is placed in the center and held by rivets. Put one of your belt lacers on the job and fit up all the trucks, one after another.

P. WEBER.

Gen. Supt.

Copy TO ALL FORMEN:

July 14,1908.

Messrs. WATERMAN: LANG: OLIVER: OTO WEBER: GALL: TRAPHAGEN:
B.L. WILLIAMS: SCHIFFL: NEHR: GEO. WEBER: STURM: AIKEN:
HIRD: YOUMANS: REDFEARN: DURAND: DYER: WILSON:

During my absence for the next two weeks, all questions regarding the production of parts of phonographs and matters relating to machine shop, Buffing, Japanning and Nickel Plating Departments should be referred to Mr. Waterman. All matters relating to finished machines should be taken up with Mr. Lang, and the construction and design of the new combination machines should be taken up with Mr. Oliver; matters of dies and tools, with Otto Weber; reproducers, recorders and kinetoscopes should be referred to Mr. Gall, and numbering machines and sapphires should be taken up with Mr. Traphagen.

Mr. B. L. Williams will be in charge of the yard and in supervision of carpenter work, painting and teaming.

All matters relating to the new recording moudling machine now being made up in the Tool Department are under charge of Mr. Schiffl. It is to be understood that the second machine now coming through will be set up in Building 21 minus the automatic heating turret arrangement, the same as the first machine which is now about ready to start up. The third machine will be finished up complete with all automatic attachments, and if after being set up it operates correctly, the fourth machine will be set up complete; but if the third machine should not work properly, the fourth machine should be set up minus the automatic features and be put in operation. In the meantime, if the third machine can be corrected and when it is absolutely correct and working satisfactorily, than the other machines can be fitted up with all these automatic attachments. If the first machine which is about ready to be started operates

satisfactorily, a new shop order for six additional machines will be issued, and orders can be placed immediately for material for the parts and work can be started immediately. The Laboratory should do all the large work that cannot be taken care of in the Works Tool Room, and all other work should be done in the Works Tool Room. Mr. Schiffl will furnish a list to Mr. Bachmann of the parts he is to make up. All orders for castings for record moulding machines should be approved during my absence by Mr. Schiffl.

Also all matters relating to drawings and designs are to be referred to Mr. Schiffl. All matters relating to Record Department will be referred to Mr. Aiken, and during his absence to Mr. Mehr. All matters relating to the inspection of records and testing to be referred to Mr. Geo. Weber and Mr. A. Sturm.

All foremen's requisitions for material on general expense orders must come through my office just the same to be checked so that record can be kept, and they will then be forwarded to Mr. Wilson.

All complaints on machines may be referred to Mr. Martin in my office, who will look into and answer them.

P. WEBER,

Gen. Supt.

COPY TO ALL FOREMEN:

D
1908 Phon.-Manuf.

August 11,1908.

TO ALL FOREMAN:

The following weekly schedule should take effect at once. We only have four or five weeks in which to get ready for the new Fall orders, and foremen must put forth every effort to get out the schedule as given below. I wish to be notified at once of any holdups that may occur for any reason, or if there is any reason why you cannot get this schedule out.

MACHINES.

Triumph Model D Combination Machines	300	per week,
Triumph Model C Machines	50	" "
Triumph Model B Machines	50	" "
Home Model D Machines	2500	" "
Home Model C Machines	100	" "
Home Model B Machines	1000	" "
Standard Model D Machines	4000	" "
Standard Model C Machines	100	" "
Standard Model B Machines	2000	" "
Gem Model C Machines	1500	" "
Total Machines	11600	per week.

ATTACHMENTS.

Triumph Model DA Attachments	150	per week
Triumph Model DB Attachments	150	" "
Triumph Model DC Attachments	25	" "
Home DA and DB Attachments	5000	" "
Home Model DC Attachments	250	" "
Standard Model DA and DB attachments	7000	" "
Standard Model DC Attachments	300	
Total Attachments	12875	per week.

REPRODUCERS.

For Machines	Model C	Model H
For Triumph Model D	300	300
For Home Model D	2500	2500
For Home Model C	100	---
For Standard Model D	4000	4000
For Standard Model C	100	---
For Triumph Model B	50	---
For Triumph Model C	50	~~600~~
For Home Model B	1000	---
For Standard Model B	2000	---
For Gem Model C	1500	---
Total	11600	6800

For Attachments	Model H
For Triumph DA Attachments	150
For Triumph DB Attachments	150
For Triumph DC Attachments	25
For Home DA & DB Attachments	5000
For Home DC Attachments	250
For Standard DA & DB Attachments	7000
For ~~Triumph~~ Standard DC Attachments	300
Total	12875

Total Model H Reproducers 6800 (for machines)

Total Model H Reproducers 12875 (for attchmts)

Total Model C Reproducers 11600

Total Reproducers 31275

Rec'd Clerk

RECORDERS

300
2500
100
50
50
1000
4000 Total Recorders for all types of Triumph and Home Machines.

CABINETS

	New Style	Old Style
Triumph Model D	300	--
Triumph Model B	--	50
Triumph Model C	--	50
Home Model D	2500	--
Home Model C	--	100
Home Model B	--	1000
Standard Model D	4000	--
Standard Model C	--	100
Standard Model B	--	2000
Gem Model C	--	1500
Total	6800	4800

P. WEBER.
Gen. Supt.

D
1908 Phon.-Manuf.

August 17,1908.

TO ALL FOREMEN:

I have promised to get out by the 20th of September the following machines and attachments, and this promise must be kept. In other words, every department must see that these machines and attachments are gotten out in time, which means that preparations must be made immediately to turn out a certain amount daily in order to total up the required amount.

ATTACHMENTS.

30,000 Model B Standard attachments,- four weeks, or twenty-four days, 1,200 per day.

20,000 Model B Home attachments,- four weeks, or twenty-four days, 800 per day.

5,000 Model B Triumph attachments,- four weeks, or twenty-four days, 250 per day.

COMPLETE MACHINES.

5,000 Gems,- four weeks, or 24 days, 250 per day.

25,000 Standard Model D Combination Machines,- four weeks, or twenty-four days, 1,000 per day.

15,000 Home Model D Combination Machines,- four weeks, or twenty-four days, 650 per day.

2,000 Triumph Model D Combination Machines,- four weeks or twenty-four days, 85 per day.

This does not in any way cancel my schedule of August 11th, but this comprises the promise I have made in addition to the Model A Home and Model A Triumph attachments. The cabinet Department will give its whole attention to Model D Cabinets, both Home and Triumph.

The Sapphire Department will have to get out 3,985 Model H Reproducer Points a day.

The amounts shown in the above schedule per day, if aggregated by the week, will be very nearly the same as shown on the weekly schedule of August 11th.

P. WEBER,
Gen. Supt.

Form 111 EPW

EDISON PHONOGRAPH WORKS.

August 17,1908.

Mr. MORAN:

We have put on a big day force, as well as a night gang, and are working Saturday afternoons in order to produce the schedule which I issued sometime ago. I find we are absolutely out of 25/64" round steel for screw sleeves for the Home and Triumph main shafts. This is one of the most important and difficult parts of manufacture, and I have used special pressure in the factory to get these parts through, but now the small amount of stock received has been worked up and we are waiting.

We are also waiting for .156" liquor finish stock for pulley pin studs for the Home and Triumph attachments; we are entirely out of this stock. Also .3125" liquor finish round stock for attachment centers for Home and Standard machines; we are not entirely out of this, but have very nearly exhausted this stock. The same is true of .2495" - .250" liquor finish stock for Home first shafts; also .467" - .469" liquor finish stock for horn cranes. Also 1-3/8" cold rolled steel for cases for Model A attachment, and 1-1/4" cold rolled steel for Standard driving pulley; also .062" - .063" screw rod for feed screw pivots. We are entirely out of this stock.

We are also held up in the Cabinet Department for strips for dimension stock.

There are only a few weeks in which we have to accumulate an enormous amount of finished work, which will keep a full force busy in the factory day and night.

We therefore cannot afford to wait for any of this stock, and if large shipments are delayed on the road, arrangements must be made to get some shipments by express and keep every machine engaged on this work.

P. WEBER.

Copy to Messrs. DYER: EDISON: VAN WINKLE: Special Files:

THOMAS A. EDISON, PRESIDENT. FRANK L. DYER, GENERAL MANAGER. A. WESTEE, SECY. & TREAS.

215 Chemicals

File under Goodwin Mfg Co

EDISON PHONOGRAPH WORKS

Orange, N.J. Oct. 7, 1908.

Mr. Frank L. Dyer, General Manager,
Edison Phonograph Works,
Orange, N. J.

RE[illegible]D.
OCT 8 1908
FRANK L. DYER.

Dear Sir:

Referring to the visit of Mr. Tower, of the Goodwin Mfg. Co., St. Louis, Mo., on Monday October 5th, it would perhaps be well for you to have this letter filed as evidence, that in the presence of Messrs. Aylsworth, ~~and~~ Dodd, and myself you told Mr. Tower we would absolutely repudiate the contract claimed by him, to have been placed with his company, by our then Purchasing Agent, Mr. John H. Moran, on May 17, 1907, calling for two carloads of stearic acid, to be shipped every two weeks, beginning Oct. 8, 1907, and extending for a period of two years.

Yours very truly,

C. H. Wilson.
Asst. Gen. Mgr.

L

Notice

[FROM FRANK L. DYER]

Mr. Scull: Next 10/29/08.

Regarding the attached memo. from Mr. Westec, there should be Directors' meetings of the Works and National Co. so as to have this matter made a matter of record and formally approved by the Directors. When you decide what to do, let me know before calling the meetings.

Note that Mr. Auchincloss is no longer a Director of the Works, so that a new Director should be elected in his place. Who are the present Directors? I will advise you later who to substitute in his place.

FLD/IWW F L. D.

Enc-

Can wait for annual Stockholders meeting.

D
1908 Phon. - Manuf.

Nov. 6, 1908.

Mr. Hicks:-

Beginning Monday, the 9th inst., the weekly schedule of machines can be reduced to the following:-

Gems----------500 per week,
Model D Standards-------2000 per week,
Model D Homes----------1500 per week.

The Triumph schedule shall remain at 300 per week, as the work must be pushed on this type, inasmuch as this is the only kind of machine that we are behind on.

As we have a large number of parts made up for the Home and Standard machines, the output of these parts could be stopped altogether, or, so as not to disorganize the force, you may keep one or two machines going, as the requirements may warrant. For instance, the Gem body drilling can be reduced to three or four hundred a week until our stock of finished bodies shall have been reduced to about two thousand. Gem diaphragm arms should be turned out at the rate of 500 a week, according to schedule. Also, continue to drill 500 pairs of side frames a week. We find that we have about 14,000 Standard top plates drilled - therefore, stop all drilling, with the exception of one machine, drilling about 900 a week, until the stock of top plates is reduced to about 5000. Standard diaphragm arms will be turned out at the rate of 2000 a week - gear guards at the same rate. Of Standard motor frames we have in stock between sixteen and seventeen thousand. Work on drilling could be stopped altogether, but keep one man going in the day time on one machine, and turn out about one thousand a week. The same applies to Home motor frames. We have ten or eleven thousand drilled up, and if you keep one man going and turn out about nine hundred a week it will be sufficient.

On Standard side frames also keep one press going in the daytime. We have about 13,000 on hand, and if you keep going at the rate of a thousand a week it will be sufficient. ~~[illegible]~~. The same applies to the Home frame sides - there are about 12,000 in stock - keep going at the rate of 1,000 a week.

Arrange immediately to stop all overtime and night work on the regular machines, but push along the attachments, business machines and kinetoscopes, also parts for Triumph machines, and if there are any parts you are waiting for from the foundry, let me know immediately.

P. WEBER.

Copy to Messrs. Milward, Munson, Waterman, Parkhurst, Parker, Hiler, Lang, W. H. Williams, Morris, Mitchell, Van Winkle, Leeming, Zaremba, Gall, Lavens, Luhr, Ambrie, Wetzel, Hird and Redfern.
Also to Messrs. Dyer and Wilson.

Reform

1908 TAE, Inc. - Org.

TO ALL OFFICE DEPARTMENT MANAGERS AND FACTORY FOREMEN:

This is to advise you that Mr. J. M. Zaremba has been appointed Manager of Production, Stock and Receiving Departments, and will take charge of same immediately. For a time, or until he becomes thoroughly acquainted, he will be assisted by Mr. Hird, who, up to the present time, has had charge of these departments.

Please extend to Mr. Zaremba all the assistance possible, in order to enable him to successfully handle the position to which he has been appointed.

C. H. Wilson,
General Manager.

11/23/08.

Copies to Messrs. Dyer: Westee: Weber:

Branches:
Boston
Chicago
Cincinnati
New York
Buffalo
Portland

EASTERN DISTRICT OFFICE.
NASSAU-BEEKMAN BUILDING
NEW YORK CITY.

Branches:
Cleveland
St. Louis
San Francisco
Denver
Omaha
Salt Lake

The Manufacturers Information Bureau Co.

General Offices, Cleveland, O. U.S.A.

J. K. TURNER,
PRESIDENT

RECEIVED.
DEC 28 1908
FRANK L. DYER.

New York, Dec. 28, 1908.

Mr. Frank L. Dyer, Gen'l Counsel,

Edison Phonograph Wks., Orange, N. J.

Dear Sir:-

In accordance with your verbal instructions to the writer we have assigned you an inspector at $150 per mo., the charge for same commencing Dec. 26, 1908, and to continue until reports of inspector are discontinued. While on the case the shop earnings of the inspector will be deducted from your bill, up to $2.50 per day.

Only monies actually received for work performed during the regular hrs., and not monies nor the proceeds of overtime, to be deducted from bills.

All inspectors are required to submit daily reports whenever practicable, which will be transmitted to you as soon as they are received; but no allowance can be made for six consecutive working days or less each month not covered by separate reports, which may be due to circumstances unavoidable, or beyond our or the inspector's control.

Invoices are mailed on the first day of each month from our gen'l offices in Cleveland, and cover all services rendered during the preceding month. They are submitted on our regular

invoice forms, unless otherwise requested.

Our terms for payment are cash upon presentation of invoice. All accounts are payable only at the gen'l offices in Cleveland, no manager or representative being authorized to collect or receipt for monies in the name of this company.

Our inspectors are instructed to confine themselves strictly to facts, and to report anything and everything coming under their observation, as it frequently occurs that matters seeming of but little importance from the inspector's standpoint, are of the greatest value to our clients.

At least one week's notice is required should you wish to dispense with the services of the inspector.

In order that our mutual interests may be subserved and to protect the inspector, should any communication fall into unauthorized hands, the following precautions will be observed:

All reports will be furnished in typewritten form, on plain white paper, and signed likewise in typewriting, 'NEW YORK'.

Your case will be known as E. F. K. The inspector will be known as EO-24.

All communications intended for the writer should be addressed to P. O. Box 663, New York.

Unless notified in writing within five days from the receipt of this letter, of any differences of understanding, this contract shall be binding to both parties. No representative, manager or assistant is authorized to change the terms herein specified.

Very truly yours,

Manager Eastern District.

EO-5.

165

Memo.

The following papers were handed me by Mr. Auchincloss when he was a stockholder in the Edison Phonograph Works. As he has now sold his stock, the papers are of no importance, unless some question should arise in the future.

FLD/IWW

F. L. D.

File
N B Auchincloss

[ENCLOSURE]

GRAND PRIZE, PARIS, 1900.

GOLD MEDAL, PARIS, 1889.

FIRST AWARD, PHILADELPHIA, 1876.

5th Oct 1908

~~C. Henry B. Angaiaeggs~~

~~Prop. Mulvaney Perfumery~~

~~Cable Address: Cashmere, New York~~

DEPOTS:
46 HUDSON STREET, LONDON, E.C.
27 RUE DES PYRAMIDES, PARIS.
54 MARGARET ST., SYDNEY.

Established 1876.

~~53 & 55 John Street, New York.~~

Memo:—

Facts to consider

1st. Since making investment - 1888/9 about twenty years ago — Dividends has been paid at the rate of five per cent, continuously for about Eight years, it may be a little more or less; say 40% on stock

Spread over twenty years, this is at an average rate of 2% per annum.

2d. Advantage of having accounts audited annually by a chartered Corporation or firm of accountants.

In order now:—

Prompt payment of deferred Dividends.

Resumption of regular Dividends in Novbr. at rate of five per cent, and increase of rate to 10% whenever Earnings exceed 40%

[ENCLOSURE]

Notes July 23d, 1908.

Attended meeting to re-organize office force, electing President and General Manager.

Made protest, in interest of the Company's credit, against further suspension of regular Dividends.

REASONS:

In fiscal year ending Feb. 28th, 1908

Sales amounted to	$2,942,910.09
Profits shown	259,895.28
Dividends paid	12,036.00
Surplus shown	239,895.50

Dividends paid: not one-half of one (1/2%) per cent of sales
Not five (5%) per cent of profits or surplus.

Total dividend for one year at 5% $24,072
not quite one-tenth of the earnings.

At this meeting, an answer to my letter of July 3d reciting these facts, was promised.
Oct. 1st,----------not yet received.

Other pertinent facts, are that sales fell off only 30% to June 1st and 4,000 men are now working full time.

QUERY: What were sales June, July, August and September?

[ENCLOSURE]

Sales since the Panic of 1907 was felt beginning Nov. 1, 1907.

1906		1907
Nov.	267,396.72	248,742.11
Dec.	266,509.14	182,250.26
1907		
Jan.	224,428.10	191,160.38
Feb.	228,851.83	144,543.36
From Nat'l.Co.	89,768.81	160,755.02
March	248,554.44	172,811.85
April	277,863.05	112,567.67
May	260,295.35	93,059.72
	1,863,667.44	1,304,890.37
June	224,099.50	
July	169,660.84	
Aug.	201,225.77	
Sept.	286,793.62	
	2,745,447.17	

N.B. Oct. Sales

1907 346,965.39

1906 255,733.77

No serious falling off till Dec. 1907.

1908. Taft, William Howard (D-08-41)

This folder contains correspondence with William Howard Taft, Republican presidential candidate, and his representatives. Included are items pertaining to Edison's campaign contributions, voice recordings made of Taft by the National Phonograph Co., and a request by Taft for Edison's autograph.

All of the documents have been selected.

Taft

WILLIAM HOWARD TAFT
CINCINNATI, OHIO

Hot Springs, Virginia,
July 22, 1908.

SEP 14 1908

My dear Mr. Edison:

Mr. Durand came with your note this morning and Mr. Taft has made an appointment with him for your representatives for the 3d of next month at Hot Springs, in order that you may make the records which you desire. He will be glad to assist you in any way possible at that time in getting the records.

Very sincerely yours,

Thos W. Carpenter
Private Secretary.

Hon. Thomas A. Edison,
Orange, N.J.

Taft: U.H. 1908-07-24

Messrs. Weber: Aiken: Hird: Wurth: Youmans:

Arrangements have been made to secure 10 or 12 records by the Hon. W. H. Taft, and as soon as masters are received, work on them must be pushed day and night with the end in view of making shipments at the earliest possible moment. Mr. Aiken will kindly furnish me with an estimate of the time it will take to produce a stock of 5,000 each of these selections after the masters have been received. This work must not be side-tracked for any other, but, on the contrary should have preference over everything else. Our orders for these records will no doubt exceed 5,000 of each selection, but we can begin shipments when we accumulate this quantity, or before, if considered advisable by Mr. Dolbeer.

7/24/08. C. H. Wilson.

Copies to Messrs. Edison: Dyer: Dolbeer: Philips: Ireton.

Taft

WILLIAM HOWARD TAFT
CINCINNATI, OHIO

NO. 13- 1908

Hot Springs, Virginia,
July 30, 1908.

My dear Mr. Edison:

I beg to thank you for the photograph which you were good enough to send me, and to thank you for it. I am very glad to have it.

Very sincerely yours,

Thos. O. Barkheuler
Private Secretary.

Hon. Thomas A. Edison,
West Orange, N. J.

E. Friends Taft

WILLIAM HOWARD TAFT
CINCINNATI, OHIO

Hot Springs, Virginia,

July 30, 1908.

My dear Mr. Edison:

I beg to acknowledge receipt of your autographed photograph which you were good enough to send me and which I appreciate very much. I thank you for it.

Very sincerely yours,

Wm H Taft

Hon. Thomas A. Edison,

West Orange, N. J.

Mr Wester;

When the Taft records are safely made, we will made this contribution as Mr Edison suggests.

Dyer

July 31/08

Check to be made payable to G. R. Sheldon, Treas. Natl Republican Committee

Address
#1 Madison Ave.
New York

[ATTACHMENT]

It seems to me we should
offer to contribute to the
Campaign of Mr Taft
$500 — if we get the records

E

CWS

Mr. Westee:

8/12/08.

Here is check to the order of Geo. R. Sheldon, Treas., which we intended to have accepted as the contribution to the Republican campaign fund from the National Phonograph Co. Mr. Sheldon writes me that this check cannot be accepted, and I have therefore forwarded Mr. Edison's personal check to-day. Please arrange to reimburse Mr. Miller for this check.

FLD/TWW
Enc-

F. L. D.

Club

Republican National Committee
1 MADISON AVENUE
New York

TREASURER'S OFFICE
GEORGE R. SHELDON

RECEIVED.
AUG 14 1908
FRANK L. DYER.

Dyer
AUG 14 1908

August 13, 1908.

My dear Sir:

Allow me to express to you my thanks for your contribution to the Republican National Campaign Fund.

Very truly yours,

Geo. R. Sheldon
Treasurer.

Mills

Thomas A. Edison, Esq.,
Orange, N. J.

TAFT CLUB OF EAST ORANGE

ENGLISH'S HALL, MAIN & WALNUT STREETS
PHONE, 2070 ORANGE.

PRESIDENT, MAJOR WILLIAM H. WILEY.
VICE PRESIDENTS: CLARENCE H. KELSEY, GEORGE S. HULBERT, GARDNER COLBY, DAVID S. WALTON, WILLIS L. BROWNELL
SECRETARY, TERRY PARKER.
TREASURER, OSCAR H. CONDIT, (CARE OF ESSEX COUNTY TRUST COMPANY.)

AN ORGANIZATION THAT WELCOMES TO MEMBERSHIP ALL CITIZENS WHO DESIRE THE ELECTION OF WILLIAM H. TAFT AND JAMES H. SHERMAN, AS PRESIDENT AND VICE-PRESIDENT OF THE UNITED STATES, AND WHICH CONFINES ITS ACTIVITIES TO NATIONAL ISSUES.

Sept. 30th, 1908.

Dear Sir:-

Send $20. Edwin

The Taft Club of East Orange has now taken headquarters and is actively engaged in supporting the candidacy of Messrs. Taft and Sherman for the Presidency and Vice Presidency of the United States.

It seems that heretofore you have supported the Republican cause in its important campaigns and we hope to again elicit your earnest and active support of its candidates this year.

In this, the most important campaign in many years, we have had the generous and unselfish support of many men of all parties in East Orange, and we are very desirous of having your personal cooperation in the support of the ticket. We want your personal attendance at the Club Rooms (English's Hall, Main and Walnut Sts.), your personal attention to your particular part of the work and also your subscription to the expense fund.

Please sign the enclosed membership blank and do the very best you can by our Treasurer.

Let us hear from you promptly, and generously and join us in our effort to put the best man since Lincoln in the Presidential Chair.

Very truly,
The Taft Club.

[ENCLOSURE]

TAFT CLUB OF EAST ORANGE

ENGLISH'S HALL, MAIN & WALNUT STREETS
PHONE, 2070 ORANGE.

PRESIDENT, MAJOR WILLIAM H. WILEY.
VICE PRESIDENTS: CLARENCE H. KELSEY, GEORGE S. HULBERT, GARDNER COLBY, DAVID S. WALTON, WILLIS L. BROWNELL
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(CARE OF ESSEX COUNTY TRUST COMPANY.)

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WHAT THREE PRESIDENTS HAVE SAID.

DEAR SIR:

Our local Taft Club woke up early, organizing before the National Convention, to promote the nomination of the great statesman and War Secretary; afterward it held the grand Rally and Ratification at Commonwealth Hall, last June.

Headquarters are now opened to bring together men of any political faith, or no political faith, to make East Orange a banner town in this campaign.

The attempt to write issues into party platforms counts for little at this time, the Candidates themselves are the issues, who are judged less by what they say, than by what they have done; and more by their conduct and careers.

Happily, the voters of this cosmopolitan city do not live on borrowed opinions—they form their own. However much they may differ on some questions they can unite on one; that our next President will deal with no greater matter than the appointment of FOUR JUSTICES OF THE SUPREME COURT, WHO SERVE FOR LIFE, and interpret both the constitution and the laws of Congress.

For special fitness to make these permanent appointments ONE MAN STANDS PRE-EMINENT, by reason of his legal learning, constructive statesmanship and his own judicial record wherein his decisions serve widely as law precedents.

It should not be forgotten that President McKinley offered to appoint Judge Taft himself to the Supreme Bench; he would have gladly accepted, but at that time, he would not desert his little brown brother in the Philippines.

Ex-President Cleveland has left unequivocal testimony to the distinguished services of William H. Taft as a Federal Judge.

President Roosevelt says: "His record as a Judge makes the whole country his debtor. His actions and decisions are part of the great traditions of the Bench; they mark the judge who render them as standing for the rights of the whole people. On the Bench Judge Taft showed two qualities which make a great Judge; wisdom and moral courage. They are also the two qualities which make a great President."

We submit this non-partisan testimony.

If such men can speak out can you keep silent?

Can you as a voter, escape responsibility?

We invite you to join us a few weeks and help make the voice of East Orange the voice of the Nation.

Yours cordially,

THE TAFT CLUB OF EAST ORANGE.

EAST ORANGE PUBLISHING CO

[ENCLOSURE]

TAFT CLUB OF EAST ORANGE

ENGLISH'S HALL, MAIN & WALNUT STREETS
PHONE, 2070 ORANGE.

PRESIDENT, MAJOR WILLIAM H. WILEY,
VICE PRESIDENTS { CLARENCE H. KELSEY, GEORGE S. HULBERT, GARDNER COLBY, DAVID S. WALTON, WILLIS L. BROWNELL
SECRETARY, TERRY PARKER,
TREASURER, OSCAR H. CONDIT, (CARE OF ESSEX COUNTY TRUST COMPANY.)

AN ORGANIZATION THAT WELCOMES TO MEMBERSHIP ALL CITIZENS WHO DESIRE THE ELECTION OF WILLIAM H. TAFT AND JAMES H. SHERMAN, AS PRESIDENT AND VICE-PRESIDENT OF THE UNITED STATES, AND WHICH CONFINES ITS ACTIVITIES TO NATIONAL ISSUES.

East Orange, N. J., Sept. 30, 1908.

Dear Sir:

THE TAFT CLUB OF EAST ORANGE cordially invites to membership each and every voter in our city, who desires the election of Hon. William H. Taft as the next President of the United States. We hope to unite in this Club our fellow citizens of all parties who believe that the welfare of the country will be promoted by Mr. Taft's election.

We want this to be a popular club, in every sense, where our citizens may find a warm welcome and a chance to share in the work of the campaign. To this end, we have opened headquarters in English's Hall, Main & Walnut Streets, and shall continue there the activities which produced the great Taft meeting in Commonwealth Hall in July last. This calls for MEMBERS, WORKERS and FUNDS. You can help us by joining, but you can help us MOST by enrolling as a worker in the campaign. The campaign is on all round us. We must not lag behind. There is an immense amount of work to be done, if we are to bear a creditable part in the campaign. Hence we ask your prompt acceptance, in order that our plans may be perfected without delay.

Membership cards and dues may be sent to any of our officers or committee-men, and receipts will be promptly mailed by the treasurer.

Yours very truly,

THE TAFT CLUB OF EAST ORANGE.

N. B. Do not fail to attend the Grand Rally meeting, October 12. Senator Thurston of Nebraska, and Vice Presidential candidate, Hon. James S. Sherman, are positively engaged to speak at this meeting.

Bring your friends with you.

EAST ORANGE PUBLISHING CO

1908. Telephone (D-08-42)

This folder contains correspondence relating to the technical and commercial development of telephones. Included are letters pertaining to Edison's work on telephones during the 1870s as well as to his continued experiments with telephones as a railroad dispatching device.

All of the documents have been selected.

E. D. Form 1-N—25,000—12-06.

THE CENTRAL DISTRICT AND PRINTING TELEGRAPH COMPANY.

Telephone

BELL TELEPHONES.

ADDRESS ALL COMMUNICATIONS TO THE COMPANY

S. P. GRACE, CHIEF ENGINEER.

L

SUBJECT: Old Letter.

Ans 10/6

PITTSBURG, PENNA., October 2, 1908.

Say all right
Oct 5 1908
Edison

Mr. Thomas A. Edison,

Llewellyn Park, Orange, N. J.

Dear Sir:-

In a paper which I recently presented before the Engineers' Society of Western Pennsylvania, entitled The Development of Telephony, I made reference to some letters of yours written to Mr. T. B. A. David in August, 1877. We recently found these letters in an old file of the Central District and Printing Telegraph Company, and I now have them framed and hung on the wall of my office. I consider them of the greatest historical value.

I had a reproduction made of one of these letters and would like to use it in the printed article in the Society's Transactions if you have no objection.

Yours truly,

S. P. Grace

General superintendent of Plant.

[ENCLOSURE]

Menlo Park, N. J.,

Aug. 27, 1877.

Friend David:-

Just finished our new set of telephones, two receivers and two senders. They are now as small as Bell's and much louder than you have ever heard, and the articulation is so perfect that everybody gets what is said without any effort. The strain on the ears appears to have departed, at least in my case. You know I have only Batch and Kreusi that can work, so you see that it will be a few days before I can send you your pair.

Yours,

(Signed) Edison.

The original is written in ink and will be reproduced in a cut. I have also asked Mr David permission to publish this letter. F.M.S.

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
ASST. TELEGRAPH AND SIGNAL.

Aug 11/16

D
1908
Telephone

St. Paul, Minn., November 12th, 1908.

Say - He misunderstood about my going into the field commercially. I am having made a telephone Transmitter which I think will aid the telegh Supts in their endeavor to change from the Telegh Co the telephone it will be done shortly

NOV 16 1908

Thos. A. Edison, Esq.,
East Orange, N.J.

My dear Mr. Edison:

Some few weeks ago when I called on you with Mr. Foley, Superintendent of Telegraph of the D.L.& W. Ry., New York, you thought at that time you would have your new telephone transmitter placed upon the market for the trade. We are about to establish some telephone circuits for train dispatching purposes and will require several hundred telephones for this purpose. As we stated at the time of our visit with you the great need is for better transmitters and selectors. We are now using a variety, consisting of the Bell, Stromberg-Carlson and Kellogg telephones. While train dispatching by telephone is a great success, a greater improvement can be made by having a better telephone transmitter and a more perfect selector. The new Gill selector as well as the Ray & Co. selector (known as the Burlington) are giving very good satisfaction, but not altogether such as we would wish. I understand, however, that they are making improvements. I think you stated that you would do something for us in the line of a new selector for train dispatching. A Committee of Telegraph Superintendents were to call upon you shortly after I left for home and I have not heard as yet the result of their meeting. I would be pleased to hear from you at as early a date as possible.

I enclose you a few stories which you may not have read or heard.

Please do not forget to send me your photograph for the Railway

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
SUPT. TELEGRAPH AND SIGNALS.

Transportation Club. We have large photographs of most of the Railroad Presidents and other officials which form a group of old time telegraphers and I shouldlike very much as President of the Club to place your picture along with the others. I enjoyed my visit very much while at Orange.

Yours truly,

H. C. Hope

HCH

Telephone.

Department of Commerce and Labor
BUREAU OF STANDARDS
Washington

SWS
CLL

November 23, 1908.

Mr. Thomas A. Edison,
Menlo Park,
Orange, N. J.

Dear Sir:

We have recently had an inquiry as to the specially prepared chalk that was used in the telephone receiver invented by you in 1879. If you or one of your assistants can give us any information as to where the chalk was obtained or how it was prepared we would be very greatly obliged to you. We enclose herewith an addressed and franked envelope for reply.

Rec'd & Ans NOV 25 1908

Thanking you for any information you may give us, I remain,

Very respectfully,

S. W. Stratton
Director.

The chalks were never made
Except for experimental purposes
They are made of precipitated Carbonate of
Strontia, pressed by a hydraulic press to various
pressures + then bored out on a mandrill + turned
off -

Edison

Telephone

Department of Commerce and Labor
BUREAU OF STANDARDS
Washington

CLL

NOV 2 1908

November 25, 1908.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

I am very much obliged for the information regarding chalk telephone receiver given in your letter of November 24.

Thanking you for your courtesy, I am,

Very truly yours,

S. W. Stratton

Director.

Telephone (?)

Form T. D. 2
3-08

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD CO.

Lackawanna Railroad

TELEGRAPH SUPERINTENDENT'S OFFICE,
90 West Street.

New York, November 25th, 1908.

Mr. T.A.Edison,
Orange N.J.

NOV 27 1908

Dear Mr. Edison:-

We are all anxiously waiting to hear from you about the new Telephone transmitter which you are going to give us for our train telephone circuits.

Very respectfully,

Superintendent Telegraph.

Telephone

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
SUPT. TELEGRAPH AND SIGNALS.

Aug 12/7

St. Paul, Minn., December 4th, 1908.

I have nearly finished the Telephone transmitter & hope to show it to Foley in a few days

Mr. Thos. A. Edison,
Orange, N. J.

My dear Mr. Edison:

The regular quarterly meet ing of the Western Division, Section 5 Association of Railway Telegraph Superintendents, will be held at the Transportation Club, St. Paul, Mi nn., Monday and Tuesday, December 14th and 15th.

One of the prominent subjects for discussion will be the use of the telephone for train dispatching. This new proposition is coming rapidly to the front, and instead of six thousand miles of train dispatching circuits being equipped with telephones since I saw you last October there are now about ten thousand miles and there will be in the neighborhood of fifty thousand miles or more during the next six or twelve months equipped for this purpose.

At a recent meeting of the American Railway Association in Chicago, the Association endorsed the use of t he telephone for the handling of trains.

At our coming meeting in St. Paul on December 14th and 15th, there will be a large representation of Railway Telegraph Superintendents present and those who have been using the telephone for train dispatching will relate their experiences and state what troubles if any they are having with the telephone as well as the selector which is giving more or less trouble.

Mr. Chenery of the Missouri Pacific Ry. Co., Chairman of the Western Division Section of Telegraph Superintendents, has stated in his

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
SUPT. TELEGRAPH AND SIGNALS.

notice in calling the meeting that I will be expected to speak of an interview recently had with Mr. Edison on the subject of telephones. No doubt Mr. Chenery has heard of the nice visit Mr.Foley and I had wit h you recently in regard to telephone transmitters. When passing through Chicago I met a number of Telegraph Superintendents and I told them that you were having made a telephone transmitter which would aid us in our endeavor to change from telegraph to telephone and that it would be done shortly. I wish it were possible for you to have made for the Railway Telegraph Superintendents a better selector than the ones furnished by the Gill people, also the Ray-Cummings. I wish we could hear from you before our next meeting, as a large number of your old time telegraph friends will be present, and while they are here I will ask each one of them to contribute a story for you.

Thanking you for your time and patience and with kind regards.

Yours truly,

H. C. Hope

Sup't. Tel. & Sigs.

Telephone

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
SUPT. TELEGRAPH AND SIGNALS.

H C Hope —

Thanks for the Dog poem — I am working on that telephone, its ok but I want to get it more husky + practical

Ans 12/31/08

St. Paul, Minn. Dec. 22nd, 1908

Mr. Thomas A. Edison,

Orange, N. J.

My dear Mr. Edison:-

A quarterly meeting of the Western Section of the Railroad Telegraph Superintendents Association was held in St. Paul December 14th and 15th. There were about thirty five Railroads represented.

The main subject for discussion was telephone train despatching which has been approved by the Railroad Superintendents of Telegraph also by the American Railway Association. This system using the telephone instead of the telegraph is not an experiment now. It has passed that stage and is being rapidly installed in certain sections.

The problem was to secure a selector device to call the operators. I had four different selector systems exhibited at the Transportation Club rooms; the Gill, Ray-Cummings, Rugh of Sanwich Ill., and Groce selector, General Railway Signal Co. They all perform the service quite well. The Rugh system has some of your phonograph machinery in use for calling offices - they can call up and get three offices in from seven to ten seconds.

I was in hopes you would have a selector device made up for us.

We had a fine and interesting meeting. Also the Transportation Club gave a "smoker" in courtesy to visiting Telegraph Superintendents at which two hundred and fifty Railway officials were present which helped to educate the Railroad Official as to the use of the telephone.

CHICAGO, ST. PAUL, MINNEAPOLIS & OMAHA RY. CO.

H. C. HOPE,
SUPT. TELEGRAPH AND SIGNALS.

No. 2.

We are anxiously awaiting your telephone - I enclose some newspaper clippings which may interest you - the reporters, as usual, bulled the interview and mixed the loud speaking phone with the Howler etc.

I send you under separate cover a photograph of the Superintendents while in session - I borrowed a photo of yourself and placed in our meeting room - wish you would send me a large one with your autograph for the St. Paul Transportation Club and advise me progress made with "our telephone".

Wishing you a Merry Christmas and a Happy New Year,

Yours truly,

H. C. Hope

Supt. Telegraph & Signals.

I also enclose my Dog story -

1908. West Orange Laboratory (D-08-43)

This folder contains correspondence and other documents relating to the operation of the West Orange laboratory. Included are items regarding drilling equipment and other instruments and supplies. Also included are several memoranda in Edison's hand containing instructions and listing chemicals needed for the laboratory.

Approximately 30 percent of the documents have been selected. The items not selected include statements, receipts, and routine correspondence regarding supplies and equipment, along with a report from Muralt & Co. to the Buffalo & Susquehanna Rail Road Co. concerning the possible electrification of the railroad.

Lamps +

TELEGRAPHIC ADDRESS:
FULGURA-BERLIN
LIEBERS CODE
and ABC 4th. & 5th. Edition.

Machine Department.

Ehr/R/H.

Continuous Current Generators and Motors
for Direct Coupling and Belt Driving.

Special Motors
with Wide Range Speed Regulation for Driving Rotary Printing Presses, Cranes, Lifts, Calanders and Paper Machines.
Motor-Dynamos, Balancers, Boosters.

Automobile Motors.

Alternating Current Machinery
for all Standard Voltages and Periodicities.

Generators, Motors and Transformers
for Single, Two and Three Phase Current.

Controllers and Resistances
for operating Cranes, Hoists and Lifts with Direct and Alternating Current Motors.

Starting and Regulating Switches
for Direct and Alternating Current Motors and Generators.

Electric Ventilators
Exhaustors
High Pressure Blowers
Ventilating Fans
for Direct and Alternating Current.

Form. 1908. 10-000.

BERGMANN ELECTRICAL WORKS

DEPT. M.

#12

Wrote APR. 27 1908

Brady

Give time on arrival

MAR. 30 1908

23-32 OUDENARDER STR.
BERLIN, N. March 19th 1908

Edison

Pat —
Let me know when these get here
H. Dell

Thomas A. Edison, Esq.,
Llewellyn Park,
New Jersey.

Dear Sir:

With further reference to the letter of our Director-General, Mr. Bergmann, dated the 28th ult. we beg to inform you that we are to-day sending you by post, duty paid, twelve sample metallic filament lamps for 18 volts and 15 c.p. of an improved type for train-lighting purposes and trust these will reach you this time in good condition.

We should esteem it a favor if you would subject these lamps to a thorough test under actual working conditions at your convenience and let us know the results.

Yours faithfully,
BERGMANN-ELEKTRICITÄTS-WERKE
Aktiengesellschaft (Lampen-Abth.)

H. Berthold

ALL ORDERS SUBJECT TO STRIKES, FIRES, DELAY OF CARRIERS, OR ACCIDENTS BEYOND OUR CONTROL. QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE.

GEORGE BROOKE, PRESIDENT
ROBERT E. BROOKE, VICE PRESIDENT

D. OWEN BROOKE, SECY. & TREAS.
LEON E. THOMAS, GEN. MANAGER

Birdsboro Steel Foundry & Machine Co.

MANUFACTURERS OF

STEEL AND IRON CASTINGS

GENERAL MACHINERY

Belt Lacing Machines
Hydraulic Machinery
Diamond Rock Drills

Open Hearth and Semi-Steel Flanged Fittings for High Pressures

ALL DEFECTIVE CASTINGS REPLACED
NO ALLOWANCE FOR MACHINE WORK ON SAME

Birdsboro, Pa. July 1, 1908.

Mr. Thomas A. Edison,

Orange, N. J.

JUL 2 - 1908

Welcome the Catalogue

Dear Sir:

We are in receipt of your favor of the 29th, and take pleasure in sending you a catalogue under separate cover of our drilling machinery.

With one exception we know of no good driller who is not at present employed. The name of the man who is not working for us at this time is Hugh B. Cunningham, Arnot, Penna. We have always found this man perfectly reliable, and we doubt he would do you good service.

If you should wish any prospecting done by contract we will be glad to take up the matter with you.

Thanking you kindly for the inquiry, we are,

Very respectfully,

Birdsboro Steel F'dry & Mach. Co.,

D. Owen Brooke Sec'y & Treas.

DOB/SCS

Ed-Hand

Ans.
July 30 8
or
Gaun

Birdsboro-S F & M C.
Gentlemen

I have one of your drills which I bought many years ago & used only a few weeks also a large supply of diamonds, I suppose there has been advancement in Drilling Machines & my machine may be out of date, ~~[illegible]~~ Would you care to rent complete outfit for boring 300 ft holes with Runner Furnishing helpers & diamonds to be used 2 to 3 months, if so what would be the rent, in the Event that you do not care to do this please send man to Orange ~~to~~ at my Expense to look over

2

my drill & see that it is OK or some modern improvement is desirable,

[illegible]

Twillsign

ALL ORDERS SUBJECT TO STRIKES, FIRES, DELAY OF CARRIERS, OR ACCIDENTS BEYOND OUR CONTROL. QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE.

GEORGE BROOKE, PRESIDENT
ROBERT E. BROOKE, VICE PRESIDENT
D. OWEN BROOKE, SECY. & TREAS.
LEON E. THOMAS, GEN. MANAGER

Birdsboro Steel Foundry & Machine Co.

MANUFACTURERS OF

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Hydraulic Machinery
Diamond Rock Drills

GENERAL MACHINERY

Open Hearth and Semi-Steel Flanged Fittings for High Pressures

ALL DEFECTIVE CASTINGS REPLACED
NO ALLOWANCE FOR MACHINE WORK ON SAME

Birdsboro, Pa.

July 6, 1908.

#5

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

Replying to your favor of the 3rd inst., beg to say that our Mr. Brooke, who has the drill department in charge, will be out of town for a week or 10 days. Are you in a hurry to dispose of the matter, or will you wait for his return? Kindly advise us by return mail, and oblige,

Yours truly,

Birdsboro Steel F'dry & Mach. Co.,

By Manwiller

CKM/SCS

Rec'd this
I am in somewhat of a hurry
~~Cannot you forward the letter to him~~
~~Yet a current [illegible]~~ but will wait
10 days but cannot hold matter
of any longer than that

Lab: Employees

Mr. Edison July-7-08
House

Dear Sir

As you undoubtedly know, the room upstairs is hot - and although it does not affect me, it hinders me very much in my work, since the continuous perspiration soils the drawings and papers. I have spoken to Mr Bachmann about it, and he informed me, that he will order a fan - if you approve of it.

Respectfully yours

J. G. Narms Jr.

Paid

Birdsboro, Penna
July 13-1908.

T.A. Edison;

Our representative will see you in Orange early Wednesday. Answer if convenient.

signed
Birdsboro Steel Fdy + Mach Co.

W.U.T. Co. 1-15-7.m

Hyatt.

26 Newark

Wednesday will be convenient for me to see your representative

Sent 2:15 pm. T.A. Edison

7/22/08

Birdsboro Mill Fdy & Mach Co.
Birdsboro, Penna.
Can my representative see
manager of diamond drilling dept
Friday at Birdsboro.
T. A. Edwin

N. Union
3 P.M.

Form No. 1.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.
This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

507 P

NUMBER	SENT BY	REC'D BY	CHECK
37	Ty	th	22 Paid

RECEIVED BY 238 Main St., Orange, N. J. Telephone 5 July 22 190

Dated Birdsboro Pa 22

To Mr Thos A. Edison

Orange N.J.

Our Mr Hoover not at Birdsboro this week your representative can get all information here on friday in his absence have written

Birdsboro Steel Fdy Co

Ack E. M. 5/10 Pm

GE

GENERAL ELECTRIC COMPANY
Principal Office
SCHENECTADY, N. Y.

TREASURER'S DEPARTMENT
HENRY W. DARLING, Treasurer
H. F. SCHUYLER, Asst. Treas.

Schenectady, N. Y. 16th September, 1908

Thomas A. Edison Laboratory,
Mr. H. F. Miller, Secretary,
Orange, N. J.

Dear Sir:-

I am in receipt of your letter of the 15th inst., and I find that through an oversight in our Accounting Department the usual remittance of $25.00, was not made to you for the week ending 9th September. Cheque will be sent to you under separate cover.

Yours very truly,

Henry W. Darling
Treasurer

HWD/RAC

Lamps

E. de Haën
Chemische Fabrik „List".

Telegraphic-Address: DEHAEN HANOVER.

A. B. C. Code used
(fourth and fifth Edition.)
Lieber's Code
Western Union Code
Private Codes.

Seelze
near Hanover (Germany).

Sch/ F

29th Sept., 1908.

Mr. Thomas A. Edison,

Orange, N.J.

Say that I am not engaged in filament making & therefore do not require tungsten for that purpose — I should keep you in mind when I require anything

Aus 10/12
90 12 1908

Dear Sir,

In going through my books I very much regret to find that you have not favoured me with any orders since November last, and I am therefore writing you to-day to solicit your kind enquiries when you are again open to purchase any of the articles with which I had the pleasure of supplying you formerly, such as:

Acid Tungstic pure & chem.pure, Barium Hydrate pure cryst., Zirconium Oxide, Hydrazine Sulph., Hydroxylamine Chloride, etc.

I feel sure that you have been fully satisfied with my previous deliveries, and trust you will not pass me when you are again in the market for any of these articles.

We have been in correspondence on several occasions with regard to my Rare Metals, and particularly my TUNGSTEN METAL for the manufacture of metallic filaments. Since writing you last I may say that I have gained much valuable experience in this branch of work, and hold myself gladly at your disposal with any information you may desire with regard to the use of my Tungsten Metal, etc. for electric filament making. I should also be pleased to send you samples of any or all of my various qualities of Tungsten for trial purposes, and looking forward with interest to your early reply,

I remain, dear Sir,
Yours faithfully,

Chemische Fabrik „List".

FORM 47A

TRADE MARK
Thomas A. Edison

The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD
ROBERT H. THOMPSON, PRESIDENT
W. H. MALLORY, VICE-PRESIDENT
WILLARD P. REID, SECRETARY
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:
PHILADELPHIA, PA., Arcade Building
NEW YORK, N. Y., St. James Building
PITTSBURGH, PA., Machesney Building
NEWARK, N. J., Union Building
BOSTON, MASS., Post Office Square Bldg
SAVANNAH, GA., National Bank Building

November 17, 1908.

Edison Laboratory,

Mr. R.A. Bachman,

Orange, N.J.

Dear Sir:-

You will please enter our order for the account of the Empire Steel & Iron Company, Oxford Furnace, N.J., for one hand assaying magnet with breaking device suitable for testing ore samples in a magnetic separator in their Mt. Hope mill. The price they understand will be between $20.00 and $50.00.

This subject I believe Mr. Mallory has already had up with you and that you thoroughly understand the requirements.

Yours very truly,

ESO-FBR

The Edison Portland Cement Co.
Ogan A. Oldyke
Purchasing Agent.

Mr Edison what Voltage is the magnet to be wound for

J O Ott

NEW YORK, EMPIRE BUILDING PITTSBURG, MACHESNEY BUILDING
PILLING & CRANE
IRON, STEEL, ORES, COAL, COKE
REAL ESTATE TRUST BUILDING
BROAD & CHESTNUT STREETS
PHILADELPHIA

A
Dize A
Engle, Horace M.

November 17, 1908.

John Ott
Dont do any more
work on the magnetic
Separator Mag until
this answers & we
can see if it is
OK
TIO

Mr. H. F. Miller, Treas.,
Edison Laboratory,
Orange, New Jersey.

Dear Sir :

Mr. Horace M. Engle, of Roanoke, Va., has responded to our request to return Mr. Edison's electro-magnet, and we have just received it. We are sending it today to Orange by U. S. Express. We have not opened the package, but Mr. Engle says it is in good order.

Yours very truly,

Pilling & Crane

T.I.C.

Mr Edison

1908 W.O.-Lab

can get four sheets Monel Metal 36"×96"×1/8" @ 22¢ lb for Pittsburg if ordered Monday orders less than four sheets @ 25¢ lb. To be bought through Oxford Copper Co

J V Miller

12/12/08

Order the sheets sent by Express

Edison

Brady

Ask the Standard Oil Company in Newark if they will oblige me by sending me a barrel of black strapping from action of the Sulphuric acid on oil I want it for Experimental purposes to see if it changes anything in it I want to know what they say

Edison

Yours
In Haste

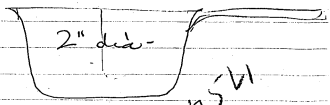
Put Brady
Get,

Gum Kauri —
Samples of Cheapest Kinds
Color no disadvantage

1/2 lb Samples

1/2 lb. ea. — Brown Dust
Ordinary "
N. "
C. "

X. No 2684 – Extended Catalogue



7 3/5 VI

12 Casseroles

Royal Berlin –

No 2686 of catalogue

X

Throwing in Casseroles

3 1/2 Dia

6 of these –

Brady

None of the acids - that
I ordered have yet arrived -
Please send by Express
2 lbs of Carbolic acid pure
5 lbs of Acetone
4 lbs Benzol
1 lb Chloroform
1 lb Amyl alcohol
2 lbs Chinese wood oil
2 lbs Spermaceti
Send by Express

Order from

National Aniline & Chemical Co
100 William

Send small sample by mail of Nitronaphthalene
Is it Alpha—Mono nitro—s,
If of proper purity can use considerable
also Sample of Flake & Cryst Naphthalene
Ship 10 gal can CP Benzole crystallizable
Also 10 gal drum Tetrachloride of Carbon
10 lb can of Xylole

JAE

7412

Cooper

Have you any saluable Nitro Cotton on hand for amyl acetate acetone sol of so what is price want 10 lbs

16 Amyl Acetate

6431

6 8 9 12 3

Order from
Eimer & Amend

5 lbs Acetanilide ✓
1 lb Sublimed Anthracene ✓
5 lbs Anthracene Commercial - Pure
3 oz Anthraquinone ✓
2 lbs Benzaldehyde ✓
2 oz Benzidine ✓
2 oz Benzonaphtol ✓
2 oz Carbazole ✓
4 oz Hydroquinone ✓
2 oz Hydronaphtol ✓ } VI
1 oz Methacetin ✓
1 oz Methylacetanilid ✓
3 oz Alpha Monobromonaphtalene ✓
1 lb para Nitrotoluol ✓
3 oz Phenacetin ✓
3 oz Phenanthrene ✓
1 lb Resorcin cryst. ✓

Melachloronitrobenzol 2 oz - MW.
Ortho " 2 oz MW
Para " 2 oz MW
Dibromoanthracene 2 oz MW
~~Dimethyl-amido-azobenzene~~ ~~2 oz~~
Dimethyl-hydroquinone 1 oz
~~Diphenyl~~ ~~2 oz~~
Diphenyl-urea chloride 1 oz MW
Dithio-naphtol 2 oz MW
~~Flavone~~ ~~2 oz~~
Gallamide 2 oz MW
Hydrobenzamide 2 oz MW
Hydroquinone-dimethylether 2 oz MW
~~Methacetin~~ ~~2 oz~~
Met-aldehyde 2 oz MW
Melanitroparatoluidin 1 oz MW
Nitrobenzaldehyde Meta 2 oz MW
" Ortho 2 oz MW
" Para 2 oz MW

~~Orthoantropher~~

~~Nitrosobeta naphtol~~ ✓ ~~2 oz~~ ✓

" Dimethylaniline 1 oz - nr ✓

Nitrotoluene Pura 1 lb nr out

Oxam-ethane 2 oz nr

Oxanilide 2 oz nr

~~Oxy-Diphenylbenzene~~

~~Phenacetin~~ ✓ ~~4 oz 4 x 1 oz~~

~~Phenanthrene 3 oz~~ ✓ ~~here~~ ✗

Phenanthrene quinone 2 oz nr

Phenetol-Carbamide 3 oz nr

Monochloroparaphenol 3 oz nr

~~Meta-phenylene-diamine~~ ✓ ~~2 oz~~ ✓

Phtalyl-diamide 2 oz nr

~~Pyrocatechin~~ ✓ ~~2 oz~~ ✓ here

~~Quinidine pure~~ ✓ ~~3 oz 5 x 1 oz~~

~~Quinine acid~~ ✓ ~~3 oz 5 x 1 oz~~

~~Quinidine Resin Pure~~ ✓ ~~3 oz 5 x 1 oz~~

Amyl-carbamate	1 oz	- no
" Carbolate	1 oz	- no
~~Anthraquinone~~	~~3 oz~~	~~here~~
~~Benzanilide~~	~~2 oz~~	~~here~~
Para-dichloro Benzine	2 oz	- no
Benzine Hexachloride	1 oz	- no ✓
Tribromobenzol	2 oz	no
Benzoin (not the gum)	1 oz	x
~~Benzophenone~~	~~1 oz~~	~~here~~
Benzoyl-eugenol	2 oz	no
Benzylsulphide	2 oz	no
Benzyl Carbamide	1 oz	no
Nitrobromoacetanilide	2 oz	no
~~Bromalin~~	~~2 oz~~	~~✓~~
~~Monobromocamphor~~	~~1 pound~~	~~✓~~
Carbazole	4 oz	- no ✓
~~Carbon trichloride~~	~~2 oz~~	~~here~~

Retene 6 oz - mr

Stilbene 1 oz - mr.

Sulphocarbamilide 2 oz - mr.

Tolidin 3 oz - mr.

~~Trichlorophenol 6 oz~~ Vbere X

Trichloroquinone 2 oz - mr

Trimethylanthraquinone 2 oz - mr.

Triphenylguanidine 1 oz - mr

Triphenylmethane 1 oz - mr

DOCUMENT FILE SERIES

1909

1909. Automobile (D-09-01)

This folder contains correspondence and other documents relating to the design and operation of automobiles and the use of storage batteries in electric vehicles. Among the items for 1909 are letters by Edison, Frank L. Dyer, J. H. Vail, and Levi C. Weir. Also included are items pertaining to the Lansden Co., a maker of electric vehicles in which Edison possessed a controlling interest. Documents dealing with Edison's personal automobiles include correspondence with Cryder & Co., importer of Edison's Mors car. Account sheets that pertain to the upkeep of Edison's automobiles can be found in D-09-31 (Glenmont).

1909. Battery - Primary (D-09-02)

This folder contains correspondence and other documents relating to the primary batteries produced by the Edison Manufacturing Co. The items for 1909 pertain mainly to the origin, amount, and cost of zinc used by the company in its batteries. Also included are letters in opposition to a tariff on zinc being considered by the U.S. Senate; a memorandum regarding the use of National Phonograph Co. salesmen to sell primary batteries; and a series of daily reports on orders received. A sample of these reports has been selected.

1909. Battery - Storage - General (D-09-03)

This folder contains correspondence and other documents relating to the commercial and technical development of Edison's alkaline storage battery. Included are items pertaining to Ralph H. Beach's proposed use of Edison batteries in streetcars; and inquiries about battery availability, use, and performance.

1909. Battery - Storage - Foreign (D-09-04)

This folder contains correspondence and other documents relating to the patenting, manufacture, and sale of Edison storage batteries in countries other than the United States. Among the correspondents are Sigmund Bergmann, Henry H. Harjes, H. F. Parshall, and Willis N. Stewart. Most of the documents concern relations among Edison, Bergmann, and Bergmann's Deutsche Edison-Accumulatoren-Co. Included are items pertaining to supplies and equipment, Edison's newly developed cells, and European sales rights. Other documents relate to the competing Jungner Storage Battery Co. in Stockholm and possible British and French investors.

1909. Cement (D-09-05)

This folder contains correspondence and other documents relating to the business of the Edison Portland Cement Co. and to the manufacture, composition, and sale of cement. Included are letters concerning the indebtedness of the company and the efforts to organize a pool of cement manufacturers. Many of the letters are by Walter S. Mallory, vice president of the company.

1909. Cement House (D-09-06)

This folder contains correspondence relating to the widely publicized development of Edison's poured concrete house. Much of the material consists of unsolicited inquiries regarding the unique nature, quick construction, and low cost of the projected house. Also included are letters concerning designs for the house, sample blueprints, and requests to view Edison's one-quarter scale model. Many of the unsolicited letters contain Edison marginalia, usually indicating that a circular be sent in response. Related material can be found in D-09-22 (Edison, T.A. - Unsolicited Correspondence - Business - Cement House).

1909. Copyright (D-09-07)

This folder contains correspondence and other documents relating to copyright matters involving Edison and the Edison companies. Included are items pertaining to copyright legislation; the practice of obtaining copyrights on films, film scenarios, and recordings; and a copyright dispute involving an Edison film entitled *The Star of Bethlehem*.

1909. Edison, T.A. - General (D-09-08)

This folder contains correspondence and other documents relating to a variety of subjects. Included are documents that deal with more than one subject or that do not fall under the main subject categories in the Document File. Among the items for 1909 are weekly business reports sent to Edison while he was vacationing in Fort Myers, Florida; solicitations from the Essex County Republican Committee and other items concerning local and national politics; and correspondence pertaining to a settlement with John Tomlinson and others in litigation involving the National Phonograph Co. There are also letters from Booker T. Washington, Porfirio Diaz, and Emil Rathenau, as well as longtime Edison associates Herman E. Dick, William K. L. Dickson, Cornelius J. Field, Samuel Insull, Edward H. Johnson, Thomas C. Martin, and Francis Upton.

1909. Edison, T.A. - Articles (D-09-09)

This folder contains correspondence requesting Edison to write articles, correspondence relating to articles about Edison or his inventions, and letters from journalists seeking to interview Edison or soliciting his statements for publication. Among the items for 1909 are letters and memoranda concerning the projected biography of Edison by Frank L. Dyer and Thomas C. Martin, a letter from Theodore Dreiser at *The Delineator*, and a request by Samuel Insull for Edison's endorsement of an article about early electrification.

1909. Edison, T.A. - Book and Journal Orders (D-09-10)

This folder contains correspondence and other documents relating to the ordering of books and journals. Included are renewals for Edison's journal subscriptions, as well as book and magazine orders for members of his family.

1909. Edison, T.A. - Clubs and Societies (D-09-11)

This folder contains correspondence relating to Edison's membership and activities in social clubs and professional societies. Among the documents for 1909 are items pertaining to the Commercial Telegraphers' Union, the American Institute of Electrical Engineers, and the Swedish Royal Academy of Sciences, which awarded Edison the Adelshald Gold Medal. There are also letters concerning numerous other professional societies, automobile clubs, booster clubs, and church, civic, and philanthropic organizations. Some of the items contain Edison marginalia.

1909. Edison, T.A. - Employment (D-09-12)

This folder contains correspondence from or about employees and prospective employees. There are also letters soliciting Edison's opinion regarding former employees seeking employment elsewhere. Most of the correspondence consists of requests for employment at the West Orange laboratory, some in answer to newspaper advertisements. Among the items for 1909 are letters and memoranda pertaining to an industrial accident in which one worker was killed. There are also documents relating to employee indebtedness, to English classes for Edison employees, and to

hiring, salary, and bonus arrangements for employees in the Kinetograph Department of the Edison Manufacturing Co. Related documents can be found in D-09-32 (Legal Department).

1909. Edison, T.A. - Family (D-09-13)

This folder contains correspondence and other documents relating to the health, finances, and activities of Mina Miller Edison and other family members. Among the items for 1909 are letters pertaining to the dissolution of William Leslie Edison's Auto Accessories Co., the hospitalization and convalescence of Thomas A. Edison, Jr., the schooling of Charles Edison, and the many charitable and household activities of Mina Miller Edison. There is also material concerning a filing cabinet invented by John V. Miller.

1909. Edison, T.A. - Financial (D-09-14)

This folder contains correspondence and other documents relating to Edison's personal investments and other financial interests. Included are letters pertaining to bond transactions; receipts of payments made to employees and family members; and reports of an audit prepared for the Edison companies by the accounting firm of Lybrand, Ross Bros. & Montgomery. The following companies are included: Edison Business Phonograph Co., Edison Manufacturing Co., Edison Phonograph Works, and National Phonograph Co.

1909. Edison, T.A. - Insurance (D-09-15) [not selected]

This folder contains routine correspondence relating to insurance policies held by Edison and his companies. Included are requests to inspect buildings, letters soliciting the purchase of policies, and materials pertaining to the bankruptcy of the Ohio German Fire Insurance Co., the carrier of a policy held by Mina Miller Edison.

1909. Edison, T.A. - Name Use (D-09-16)

This folder contains correspondence and other documents relating to the use of Edison's name, whether authorized or unauthorized, for advertising, trademark, or other purposes. Among the items for 1909 are letters pertaining to a contract with Nelson Goodyear, inventor of the "Edison Oxygen Generator"; to the unauthorized use of Edison's name by La Salle Extension University of Chicago; and to the use of his name by advertisers of motion pictures in the United States and Italy. There are also letters regarding a confidence man reportedly using Edison's name. Related documents can be found in the Legal Department Records. Items concerning the use of the name "Thomas A. Edison, Jr." can be found in D-09-13 (Edison, T.A. - Family).

1909. Edison, T.A. - Real Estate (D-09-17)

This folder contains correspondence and other documents relating to the purchase, rental, and sale of land and buildings. Included are letters concerning property in Menlo Park, Glen Ridge, and West Orange, New Jersey; in New York City; and along the Hudson River in New York. Also included is correspondence from the period 1906-1909 pertaining to property purchased for Thomas A. Edison, Jr., in Burlington, New Jersey.

1909. Edison, T.A. - Unsolicited Correspondence - Advice - General (D-09-18)

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on technical matters, or requesting his assistance in improving or promoting inventions. Also included are unsolicited letters from inventors about their work.

1909. Edison, T.A. - Unsolicited Correspondence - Advice - Aviation (D-09-19) [not selected]

This folder contains unsolicited correspondence relating to technological developments in aviation and aerial navigation. Most of the letters were inspired by newspaper reports that Edison was interested in those fields. Some of the items contain Edison marginalia refuting the newspaper accounts.

1909. Unsolicited Correspondence - Autograph and Photograph Requests (D-09-20) [not selected]

This folder contains routine correspondence requesting Edison's autograph or asking for his photograph. Some of the items contain perfunctory Edison marginalia granting or refusing requests.

1909. Edison, T.A. - Unsolicited Correspondence - Business - General (D-09-21) [not selected]

This folder contains routine correspondence from individuals requesting agencies for Edison's inventions or seeking to do business with Edison. Some of the items contain perfunctory Edison marginalia.

1909. Edison, T.A. - Unsolicited Correspondence - Business - Cement House (D-09-22) [not selected]

This folder contains routine correspondence from individuals requesting agencies for the construction and sale of Edison's concrete house. Some of the items contain perfunctory Edison marginalia.

1909. Edison, T.A. - Unsolicited Correspondence - Deafness (D-09-23) [not selected]

This folder contains correspondence relating to Edison's deafness and to devices for the hearing impaired. Included are requests for Edison's opinion of existing hearing aids as well as inquiries concerning his plans to invent such a device. Some of the items contain perfunctory Edison marginalia.

1909. Edison, T.A. - Unsolicited Correspondence - Foreign Language (D-09-24) [not selected]

This folder contains untranslated letters to Edison. Foreign-language documents accompanied by translations or English-language summaries can be found in other "Edison, T.A. - Unsolicited Correspondence" folders and in the appropriate subject folders.

1909. Edison, T.A. - Unsolicited Correspondence - Personal (D-09-25)

This folder contains routine personal requests and fan mail. Included are letters asking Edison for biographical and other personal information, educational advice, information on lightning rods and x-rays, charitable contributions, loans, and other favors. Among the items for 1909 is a marginal note by Edison regarding his boyhood readings at the Detroit public library.

1909. Edison, T.A. - Visitors (D-09-26) [not selected]

This folder contains routine letters of introduction and routine requests to visit Edison or tour his West Orange laboratory. Substantive letters from individuals who visited the laboratory or company shops on business can be found in the appropriate subject folders. Some of the items contain perfunctory marginalia by Edison, granting or refusing requests.

1909. Edison Crushing Roll Company (D-09-27)

This folder contains correspondence and other documents relating to the business of the Edison Crushing Roll Co., which licensed and installed Edison's crushing rolls and collected royalties for their use. Included are statements of expenses incurred and royalties due, as well as correspondence regarding blueprints, patterns, and licenses. Most of the items are by Edgar S. Opdyke, purchasing agent for the company.

1909. Edison Manufacturing Company (D-09-28)

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Included are letters pertaining to the company's bank balances and to its contract with Nelson Goodyear for rights to his generator. Among the correspondents is Frank L. Dyer, vice president and general counsel of the company. Other items in the Document File relating to the Edison Manufacturing Co. can be found in "Battery - Primary" and "Motion Pictures" folders.

1909. Exhibitions (D-09-29)

This folder contains correspondence and other documents concerning electrical and industrial exhibitions. Among the items for 1909 are documents pertaining to the Alaska-Yukon-Pacific Exposition in Seattle and to the American Exposition to be held in Berlin in 1910.

1909. Fort Myers (D-09-30)

This folder contains correspondence and other documents relating to Edison's home and property at Fort Myers, Florida. Among the items for 1909 are letters regarding the remodeling of the house, the ordering of materials, the planting of royal palms, and possible frost damage to Edison's property. Some of the letters contain marginal comments by Edison pertaining to the appreciation of property values in the Fort Myers area and to the abundance of tarpon and other fish in the nearby river. There is also a letter by Edison concerning accommodations for assistants working in the Fort Myers laboratory.

1909. Glenmont (D-09-31) [not selected]

This folder contains correspondence and other documents relating to the furnishing and maintenance of Glenmont, Edison's home in Llewellyn Park. The items for 1909 consist primarily of bills, statements, receipts, and account sheets itemizing household expenditures. Included are

numerous coal bills and statements of account that detail parts and repairs to automobiles, as well as cost estimates on remodeling work proposed for the house.

1909. Legal Department (D-09-32)

This folder contains correspondence and other documents relating to the activities of the Legal Department, a centralized office for the consideration of legal matters involving the Edison companies. Included are items that pertain to litigation or to the organization of companies, as well as items that address general concerns of corporate structure and financial and legal responsibility. Most of the documents for 1909 consist of letters and memoranda to or from Frank L. Dyer, general counsel of the Legal Department, concerning matters of employment, legislation, litigation, sales, and finance. Among the companies discussed are the Bates Manufacturing Co., Edison Business Phonograph Co., Edison Manufacturing Co.; Edison Phonograph Works, and National Phonograph Co. Included are minutes of meetings held by sales managers of the Edison companies, reports on the state of business that were sent to Dyer while he vacationed, and correspondence regarding accounts with lawyers and lobbyists.

1909. Mining (D-09-33)

This folder contains correspondence and other documents relating to mining and ore milling. Among the documents for 1909 are items pertaining to mining property in Canada and mining equipment in Australia. There are also letters enclosing ore samples or inquiring about Edison's interest in ore milling, mines, and ores. One memorandum concerns shares in the Edison Ore Milling Syndicate, Ltd., and the Dunderland Iron Ore Co., Ltd.

1909. Motion Pictures - General (D-09-34)

This folder contains correspondence and other documents relating to the production and commercial development of motion picture films and the manufacturing of projectors. Included are items concerning advertising, sales, film distribution, and the activities of jobbers, dealers, and competitors. Among the documents for 1909 are letters regarding photographic and production quality, tariff legislation, staff and facilities at Edison's studio in the Bronx, and relations with the Motion Picture Patents Co. Some of the items refer to the departure of Alex T. Moore and to other personnel changes in the Kinetograph Department of the Edison Manufacturing Co. There are also several lists of film subjects and discussions of film scenarios, along with references to films made in Cuba and Canada, to a film version of Mark Twain's *The Prince and the Pauper*, and to films entitled *Wright Brothers' Aeroplane* and *A Japanese Peach Boy*. Among the correspondents are Frank L. Dyer, vice president of the Edison Manufacturing Co.; George F. Scull, assistant to the vice president; Carl H. Wilson, general manager; Alex T. Moore, head of the Kinetograph Department; Horace G. Plimpton, manager of negative production; and company employees J. W. Farrell, William Pelzer, Isaac W. Walker, and James H. White.

1909. Motion Pictures - Censorship (D-09-35)

This folder contains correspondence and other documents relating to the activities of the Board of Censorship of Programs of Motion Picture Shows and its successor, the National Board of Censorship of Motion Pictures. Established in 1909 in response to a resolution passed by the Association of Motion Picture Exhibitors of New York, the Board of Censorship issued rulings that were considered mandatory for all Association members. The National Board was established later that year under the auspices of a civic organization known as the People's Institute. Included are letters concerning the organization of censorship activities, deteriorating relations between the National Board and the motion picture manufacturers, and efforts to promote the use of motion

pictures in the public schools. There are also numerous reports to the Motion Picture Patents Co. that "pass," "condemn," or require modifications in individual films. A sample of these reports has been selected. Among the correspondents are John Collier, secretary of the Board of Censorship; Walter Storey, censorship secretary of the National Board; Charles Sprague Smith, managing director of the People's Institute; Frank L. Dyer, president of the Motion Picture Patent Co. and vice president of the Edison Manufacturing Co.; George F. Scull, secretary of the Motion Picture Patent Co. and assistant to the vice president of the Edison Manufacturing Co.; Carl H. Wilson, general manager of the Edison Manufacturing Co.; and Horace G. Plimpton, manager of negative production in the Kinetograph Department.

1909. Motion Pictures - Experimental (D-09-36)

This folder contains correspondence and other documents relating to the technical development of films, cameras, and projectors. Included are items pertaining to the experimental work on color photography contracted to Charles L. Brasseur, the testing of film stock developed by the Eastman Kodak Co. and the Lumière Co., and the evaluation of improvements submitted to the Edison Manufacturing Co. by outsiders, including the Pathe Co., John H. Crosier, Hubert Meredith-Jones, and Charles M. Mapes. Among the correspondents are Frank L. Dyer, vice president of the Edison Manufacturing Co.; George F. Scull, assistant to the vice president; and Horace G. Plimpton, manager of negative production in the Kinetograph Department.

1909. Motion Pictures - Kinetophone (D-09-37)

This folder contains correspondence and other documents relating to the technical and commercial development of talking pictures. Included are items pertaining to the experimental work contracted to Daniel Higham for a combined phonograph-projector. Other documents relate to Edison's concern about an appropriate name for Higham's "talking picture machine" (eventually called the "kinetophone") and to the evaluation of improvements submitted by outsiders. Among the correspondents are Frank L. Dyer, vice president of the Edison Manufacturing Co.; George F. Scull, assistant to the vice president; and employee Isaac W. Walker.

1909. New Jersey Patent Company (D-09-38) [not selected]

This folder contains correspondence and other documents relating to the New Jersey Patent Co., a patent holding company for the National Phonograph Co. and other Edison concerns. Most of the items for 1909 consist of routine receipts and routine letters of transmittal by Frank L. Dyer, president and general counsel of the National Phonograph Co.

1909. Patents (D-09-39)

This folder contains correspondence and other documents relating to foreign and domestic patent applications, patent litigation, and other patent matters. Among the items for 1909 are letters concerning patent legislation in the United States and Great Britain, patent jurisdiction in the Panama Canal Zone, and the possible commercial exploitation of two Edison patents. Most of the letters are to or from Frank L. Dyer, president and general counsel of the National Phonograph Co. Related documents can be found in D-09-32 (Legal Department).

1909. Phonograph - General (D-09-40)

This folder contains correspondence and other documents relating to the technical and commercial development of phonographs. Among the documents for 1909 are items pertaining to the process of making cylinder records and to plans for developing diamond reproducing points and

disc phonographs. Also included are letters suggesting new applications or improvements for the phonograph, to which Edison responded with marginal comments. Among the correspondents are Edison; Harry F. Miller, his personal secretary; Frank L. Dyer, president of the National Phonograph Co.; George F. Scull, assistant to the president; Carl F. Wilson, general manager; and Alphons Westee, secretary and treasurer.

1909. Phonograph - Edison Business Phonograph Company (D-09-41)

This folder contains correspondence and other documents relating to the Edison Business Phonograph Co. Included are items pertaining to company stockholders and directors, taxes, and sales. Also included are memoranda concerning research and development and a circular by Edison explaining the motor sold with the business phonograph. Among the correspondents is Frank L. Dyer, president of the Edison Business Phonograph Co.

1909. Phonograph - Edison Phonograph Works (D-09-42)

This folder contains correspondence and other documents relating to the business of the Edison Phonograph Works. Among the items for 1909 are memoranda by Peter Weber, superintendent of the Edison Phonograph Works, regarding shop orders, production schedules, and specifications; letters by Frank L. Dyer, general manager, concerning stockholders; and a list of storekeepers by J. M. Zaremba, manager of the Stock Department.

1909. Radio (D-09-43)

This folder contains correspondence and other documents relating to the technical and commercial development of wireless telegraphy or radio. The items for 1909 consist primarily of correspondence with the Marconi Wireless Telegraph Co. of America regarding the renewal of notes held by Edison. Also included are letters of inquiry and items pertaining to former Edison associate, Patrick B. Delany, and his "telepost" system.

1909. Reiff, Josiah C. (D-09-44)

This folder contains correspondence by Josiah C. Reiff, a longtime associate of Edison who was involved in protracted litigation (*George Harrington, Josiah C. Reiff, and Thomas A. Edison* v. *Atlantic and Pacific Telegraph Co. et al.*) arising from Edison's telegraph work during the 1870s. Among the items for 1909 are requests for loans and other favors from Edison, as well as updates on the progress of litigation. Some of the letters contain marginal notes by Edison, agreeing to loans or discussing other matters.

1909. West Orange Laboratory (D-09-45)

This folder contains correspondence and other documents relating to the operation of the West Orange laboratory. Included are items regarding drilling equipment, other instruments, and chemicals and supplies, as well as letters from suppliers acknowledging the receipt of Edison's notes in lieu of immediate payment.

1909. Automobile (D-09-01)

This folder contains correspondence and other documents relating to the design and operation of automobiles and the use of storage batteries in electric vehicles. Among the items for 1909 are letters by Edison, Frank L. Dyer, J. H. Vail, and Levi C. Weir. Also included are items pertaining to the Lansden Co., a maker of electric vehicles in which Edison possessed a controlling interest. Documents dealing with Edison's personal automobiles include correspondence with Cryder & Co., importer of Edison's Mors car.

Approximately 40 percent of the documents have been selected. The items not selected include correspondence with Cryder & Co. and others regarding orders, bills, and automobile parts; letters of transmittal; and documents that duplicate information in selected material.

Account sheets that pertain to the upkeep of Edison's automobiles can be found in D-09-31 (Glenmont).

[FROM FRANK L. DYER]

515

Orange, N. J., Jan. 8, 1909.

Mr. J. H. Lansden, Jr.,

The Lansden Co.,

Newark, N. J.

Dear Sir:

I wish you would let me have each week, counting from January 1st, a statement by which I can keep track of the Lansden Co. closer than I now do, and showing particularly the following items:

Pay-roll
Orders on hand
Orders received
Goods in process of manufacture
Stock on hand
Accounts and bills receivable
Accounts and bills payable
Bank balance.

Yours very truly,

FLD/IWW

President.

NATIONAL PHONOGRAPH COMPANY

REFER TO THIS NUMBER
IN YOUR REPLY

257

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. Harry F. Miller: 1/15/09.

The Lanaden Company will need before February 1st, according to Mr. Lanaden, $7,000.00 for current expenses, and he suggests that in addition outstanding accounts should be reduced $5,000.00. You are more familiar with the exact situation than I am, but if this estimate is correct, I wish you would bring the matter to Mr. Edison's attention.

FLD/IWW F. L. D.

REFER TO THIS NUMBER
IN YOUR REPLY

Mr. Wallace

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

auto

Mr. Scull: 4/17/09.

You will note from the attached correspondence that the bond referred to must be obtained, filed and served before April 22nd. Take up the matter with the National Surety Co. and see if you cannot obtain a bond without the necessity of filing a statement on behalf of the Lansden Co. Explain to them that the Lansden Co. is controlled by Mr. Edison, who owns all of its stock, and that I am President. We will stand behind the Lansden Co. for the amount of the bond. The National Surety Co. know us and I do not believe you will have any difficulty in straightening the matter out.

FLD/TWW
Enc-

F. L. D.

attended
TW - 4/20/09

Battery. Gen

SEVENTY-ONE BROADWAY
ROOMS 1016-1021
NEW YORK

June 9th, 1909.

File

My dear Edison:

Let down your back hair, put a stub of pencil in your mouth, do some figuring, both mental and mechanical, and find out what is your lowest price for your new batteries for the use of Mr. Adams.

You may have observed from the newspapers that I am not such a damphool as some people I could name and stick my tongue out at, and so have concluded to lop off a lot of labor. Some of the damphools, whom I am not now at liberty to name, are in a quiet way trying to have the laws changed and make twenty-five hours a day's work. I haven't much left on my desk to clean up before I sail next week, but the most important thing I have to deal with and perhaps determine upon is this horseless vehicle proposition. Now, if you want me to continue to be your agent, pull yourself together and make some God-fearing, law-abiding figures, and let those figures be minus commission. I wouldn't take any commission from your old

plants,-I would sooner take it out of your hide, and that reminds me. One lady noticed another in a Pullman car rearranging her costume, in fact she was taking off her shoes and stockings, turning the latter and putting them back again. The observant lady asked if she was in trouble or if she could help her any. The active lady said "Oh! No, when I travel my feet get hot and I like to turn the hose on them".

Yours very truly,

Laver

Mr. Thomas A. Edison,

Orange, N. J.

[ENCLOSURE]

will give a good result—on the [illegible] plate!"

Bottom Aug. 1909

EDISON'S NEW BATTERY.

But gen.

REMARKABLE CLAIMS.

From Our Own Correspondent.

NEW YORK, Sunday.

Mr. Edison, America's "greatest inventor," announces to-day that, after years of patient, hopeful, and persistent work, he has elucidated the problem of the storage battery, and, in conversation with an interviewer last night, he declared that the question of supplanting horses and solving street problems is within easy distance of settlement. He predicts that noiseless street vehicles will, within a few years, be in the majority. Mr. Edison says that the storage battery will supplant gasoline motors for motor-cars, and next week he is giving his apparatus a final test in the street tramcars of West Orange, New Jersey.

The inventor explains that the cells of his perfected battery vary in weight from 13½lb to 18lb. A sixty-cell battery of 18lb each is the kind that will carry a one-ton truck from London to Southampton in less than a third of the time it would take a team of horses to haul the same load.

"I expect," continues Mr. Edison, "soon to see every taxicab run by the new storage battery. All vehicles can be equipped with them. I estimate that the life of the battery will be not less than four years. The process of recharging the battery is as simple and easy as pumping a bicycle tyre full of air. All that is necessary is to carry a pump along and hitch it to the nearest wire, then pump away, and in a jiffy your battery will be recharged and you are ready to resume your journey. Vehicles equipped with the new battery will be about as noiseless as it is practicable to make any rapidly-moving thing."

Bat - TAE [June 11-1909 ?] Bat. Star Ed's Notes

Type it I will
Sign
TAE

Friend Weir —

Glad to hear you are going to shunt some of your worries over on to somebody else. I think Mr Adams can now safely adopt the general policy of using Electrics, the new battery is an almost perfect instrument and will solve the problem of vehicle traction in a com'l way and in a perfectly satisfactory manner, If you get good vehicles your troubles will be over, the new battery will give you more radius or mileage than you can use. On account of the peculiar conditions in the making of the new battery, I couldnt make the smallest cell with less capacity than 150 amperes as against

2

115 for the old cell. this was sold to you at $10. or 8.7 cents per ampere. The shop price direct to the Co for new cell is $12. or 8 cents per ampere. Renewals will be 50% of the original cost. This battery will have twice the life of the old cell and I honestly believe very much more so that at end of several years it will cost less than 1/2 of lead & is 2 1/8 times lighter for the same power, thus giving great radius of action, name your subordinate & I'll send Billy Bee over & have him talked to death. They say that every time I write a letter to a man

pressing the battery they
lose the order
I dehygnoptize by mail —
Edison

Friends
J. H. VAIL
MECHANICAL AND ELECTRICAL ENGINEER
ELECTRIC RAILWAY LIGHTING AND
POWER PROPERTIES
817 HILLSIDE AVE.

PLAINFIELD, N. J., June 16 1909

Mr T. A. Edison,
Orange, N.J.

My Dear Mr Edison:

Some time ago I made an engagement with the Lead Vehicle Co. as Manager of Paint Sales Dept.

Mr J. H. Hanson - Pres. of the L.V.C. is expecting to meet you on Friday to confer about your Battery.

I hope you can place the matter before him sufficiently strong to gain his approval.

There is an enormous field for business, and the Battery (Plante type) is the greatest obstacle to advancement.

95% of complaints centre in the Battery, short milage, rapid depreciation, great weight, cost of mainte-

-nance and constant care, are a few of the troubles; and if your Battery can eliminate some of these, the demand will be beyond estimate.

If only 1/4 of the horses are displaced in N.Y. by Electric haulage, the revenue at 2¢ per K.W. hr would increase the gross receipts of the Elec. Lt. Co. about 70 %.

I want to get better informed about your Battery as soon as I can get time to come to Orange.

With best regards I am

Very sincerely Yours

J. H. Vail

THOMAS A. EDISON
President

FRANK L. DYER
Vice-President and General Counsel

E. G. DODGE
General Manager

H. F. MILLER
Secretary-Treasurer

EDISON STORAGE BATTERY CO.

Telephone, 908 Orange

ORANGE, NEW JERSEY July 6, 1909.

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RECEIVED.
JUL 6 1909
FRANK L. DYER.

Mr. Frank L. Dyer,

Dear Sir:

Referring to the conversation we had this morning in regard to orders, would state that we have on our books this date orders for the new battery as follows:

A-4	537 cells	=	1368 A-4 cells.
A-6	554 cells		

These should carry us until the first of August.

I have not tried to get orders from the Automobile manufacturers until we were absolutely certain of being able to fill them. I know there are quite a large number of firms who are using the old batteries intend to order new ones for fall delivery. Tiffany need more, Aitken & Son, Vantine, Hearn, New York Telephone, Lewando, Hyde, etc. These do not include the Express Companies. I have been holding off partly on account of the Adams Express Co. They have not yet received permission to order any of the new batteries. If they decide to order - which I have no doubt they will do - they will need 4000 to 5000 cells for fall delivery. The General Vehicle Company, the largest manufacturers of trucks in the United States, have a trial set, and on the phone the other day they promised to send more orders. They are making arrangements to build their battery compartments to accommodate the Edison battery. General Healey is doing the same thing. He has already ordered one battery, not counting the two

Mr.Morgan bought, which are going into Healey vehicles. The Columbus Buggy Company have written us that they are making preparations to build all their next year's business with Edison battery compartments. They built 600 vehicles this year, and expect to build 1200 next. The Waverly, Bailey, Baker and Detroit Vehicle Companies have written us for data on Edison batteries; also Studebaker. We hardly expect these manufacturers to place orders with us until they are absolutely sure that they are going to be filled and delivered after they have tested out one of the batteries.

We have not been in a position to furnish any of the new batteries to these firms, with the exception of Bailey and the General Vehicle Company. But there is absolutely no question but what we will be able to dispose of all of the new cells we can manufacture. But I think we should at least have a supply of cells in stock before we begin to go out looking for orders.

Respectfully,

N Boc

TAE

Wrote 12/14/09

Howard Hanson –

Presdt Genl Elmdale

I have ~~[illegible]~~ given your letter of the 13th Dec to Mr Bee to investigate, if Lansdens Salesmen have made any such statement, they will never make another, of a like Character, ~~[illegible]~~ ~~going to treat everyone fairly~~ ~~[illegible]~~

Mr Coffin wrote me you was coming over to see me, Why not do so I want to work with you

Edison

Ed - Hand

Telephone

Landsen

Fix the ball knuckle that is broken off in such a way that it cannot occur again & hurry the cushion to save the chain No use running Cab with this continuous performance going on —

Edison

~~Ed~~ Phoned 11.50 A.M.
[illegible]

1909. Battery - Primary (D-09-02)

This folder contains correspondence and other documents relating to the primary batteries produced by the Edison Manufacturing Co. The items for 1909 pertain mainly to the origin, amount, and cost of zinc used by the company in its batteries. Also included are letters in opposition to a tariff on zinc being considered by the U.S. Senate; a memorandum regarding the use of National Phonograph Co. salesmen to sell primary batteries; and a series of daily reports on orders received. A sample of these reports has been selected.

Approximately 20 percent of the documents have been selected. The items not selected consist primarily of daily reports.

Emfg 6.

Copy to Mr. Edison

January 9th, 1909.

Mr. W. M. Brodie,

Edison Manufacturing Company,

Orange, N. J.

JAN 11 1909

Dear Sir:-

In reply to yours of the 4th, we beg to advise that samples of zinc have been received and the analyses are under way. There will be a delay, however, owing to the fact that we had to order some C. P. chemicals for this work but hope to get them in your hands in a few days.

Very truly,

HEK'JRS

Motion Pictures

721

March 18,1909.

Mr. Dyer:-

In re. letter of Messrs. Ricketts & Banks of March 15th: Mr. Banks informed me that in making their report, the zinc referred to was chemically pure zinc, and he knew of no custom in the trade by which cadmium is considered the same as zinc.

G.F. Scull.

GFS/ARK.

Battery, Primary

THE NEW JERSEY ZINC COMPANY.

ADDRESS REPLY TO
SALES DEPARTMENT.

[redacted]
55 WALL STREET
NEW YORK,

886

RECEIVED
APR 17 1909

April 16, 1909.

Messrs. Edison Mfg Co.,

Orange, N. J.

Gentlemen:

In a brief filed with the Committee on Ways and Means in behalf of the Joplin ore interests occurs the following:

> "So far as we are able to discover no protest to the placing of a duty on zinc ore has yet been filed by any consumer of spelter.
>
> "In 1907 66% of the spelter of the United States was used for galvanzing, 17.75% was used in brass making and 13.25% was used in sheet zinc making; and yet these consumers of 97% of all the spelter have not filed one single protest to a duty on zinc ore."

As the Payne bill now stands it provides a duty of one cent per pound on the zinc contents of zinc ore. This is prohibitive.

It is notorious that under normal conditions the United States cannot produce enough ore to meet the demand for spelter and that to supply the demand for spelter foreign ore is absolutely necessary.

We believe the present situation is very threatening for the users of spelter and we urge you most strongly to impress immediately upon your United States Senators that zinc ores must, if possible, remain free of duty as they have been for the last fifty years, but that, if the needs for public revenue are controlling, it is absolutely necessary that the duty be fixed only at an extremely low rate.

Yours very truly,

THE NEW JERSEY ZINC COMPANY.

[signature]

SALES MANAGER.

R/R to Mr. Dyer
4/17

CFR

REFER TO THIS NUMBER IN YOUR REPLY

549

MEMORANDUM

FRANK L. DYER,
ORANGE, N. J.

Mr. Leeming: 4/17/09.

Before replying to the enclosed letter from the New Jersey Zinc Co., advise me how much spelter we use annually and the proportion of foreign and domestic spelter. Do this right away so that I can write our Senators immediately.

FLD/IWW F. L. D.

Enc-

Purchasing Dept. APR 20 1909 Apr 19

391096
71014
320082

April 20, 1909.

Mr. Dyer:--

Replying to your memorandum in reference to our yearly consumption of domestic and imported zinc.

I beg to advise that during the year 1908 we purchased from the New Jersey Zinc Co. 320,082 pounds of domestic spelter and from Beer, Sondheimer & Co. 71,014 pounds which was imported.

H. [illegible]eeming.

We will of course consume about double above quantity this year.

Form 499

EDISON MANUFACTURING COMPANY.

April 20, 1909.

Hon. John Kean,

United States Senate,

Washington, D. C.

Dear Sir:

The Edison Manufacturing Co. is a large consumer of chemically pure spelter for use in primary batteries. Its requirements for the coming year will be upwards of 600,000 pounds. These batteries are made on a very narrow margin in competition with foreign cells. We have been informed that the proposition has been made to impose a duty of one cent per pound on the zinc contents of zinc ores. This added duty would be extremely onerous and, in our business, possibly prohibitive. We therefore wish to respectfully protest against the imposition of the duty in question; but, if a duty is necessary for the purposes of revenue, we hope that it may be made as small as possible.

Very respectfully,

FLD/IWW

Vice-President.

UNITED STATES SENATE,
WASHINGTON.

April 21st, 1909.

RECEIVED
APR 22 1909
FRANK L. DYER

Frank L. Dyer, Esq., Vice-Pres.,
Edison Manufacturing Company,
Orange, New Jersey.

Dear Sir:

Receipt is acknowledged of your letter of the 20th instant relative to the duty on zinc ores. I have noted your observations and take pleasure in advising you that I am giving the matter careful attention.

Very truly yours,

Boulder

WESTERN UNION CODE

CABLE ADDRESS, NUNCO

The Nungesser Electric Battery Co.

FACTORY, CLEVELAND

GENERAL SALES OFFICE, 12 W. JACKSON BOULEVARD, CHICAGO

A. B. FOSTER, PREST.
J. W. VANDERWERF, V. PREST.
M. M. HOBART, SECY.
H. G. ROBBINS, TREAS.
P. P. NUNGESSER, GEN'L.

THOS. C. GRIFF
GENERAL SALES MANAGER

RECEIVED.
MAY 10 1909
FRANK L. DYER.

RECEIVED
MAY 10 1909
ANS
MAIN OFFICE.

CLEVELAND, O., May 8th-09

Mr Dyer
I believe you
have this matter
in hand
Amy

7/10

EDDISON MFG. CO.,

Orange, N.J.

Gentlemen:-

We understand that the present Payne Tariff Bill now before the Senate provides for a duty on Zinc Ore. This ore for fifty years has been free of duty. With the return of normal conditions and the higher prices on zinc which will naturally prevail, taking into consideration the extra duty of 1¢ per pound, we think that sheet zinc will reach a price which will be prohibitive. Therefore, this matter is of vital importance to every battery manufacturer in the country.

As the price of batteries has been on the decline for a number of years, this duty would naturally fall almost entirely on the manufacturers, hence we are taking the matter up with the Senators from Ohio. If you can consistently do so, we would suggest that you enter a protest with your U. S. Senators and lend your influence toward the defeat of this measure.

Yours very truly,

THE NUNGESSER ELECTRIC BATTERY CO.

H. G. Robbins

Battery Sales Dept.
MAY 10 1909
Ans'd

Sense - We have already made a protest, I have

[FROM G. F. SCULL]

Battery-Storage

779

May 11, 1909.

The Mungesser Electric Battery Company,

Cleveland, Ohio.

Gentlemen:-

Yours of the 8th inst. has been referred to Mr. Dyer, who directs me to say that the matter of the proposed Tariff on zinc ore has already been called to his attention and that he has written to Senator Briggs of New Jersey in regard to it, and the latter has assured him that it will receive his attention when the matter comes up on the floor of the Senate.

Yours very truly,

GFS/ARK. Assistant to Vice-President.

EDISON MANUFACTURING COMPANY.
DAILY REPORT OF LARGE ORDERS RECEIVED FOR BATTERY MATERIAL.
June 22, 1909.

Root & Vandervoort Engineering Co., East Moline, Ill.

200	BB	Renewals
300	Q	Renewals
50	V	Renewals

Root & Vandervoort Engineering Co., East Moline, Ill.

1000	BB	Cells
50	Q	Cells
200	RR	Cells
100	V	Cells.

Illinois Electric Co., Chicago, Ill.

1000	Edison Renewal Parts, Misc.

RECEIVED.
JUN 22 1909
FRANK L. DYER.

EDISON MANUFACTURING COMPANY.
DAILY REPORT OF LARGE ORDERS RECEIVED FOR BATTERY MATERIAL.
June 23rd, 1909.

Interstate Electric Co., New Orleans, La.
200 V Renewals
50 V Cells with Porcelain jars
50 BB Cells
200 Edison Renewal parts, Misc.

New York Central & Hudson River R. R. Co. Herkimer, N. Y.
200 SS Renewals

Atchison, Topeka & Santa Fe Ry. Co., Shopton, Ia.
200 BSCO Type 3 Renewals with BSCO Type 3 covers & Suspension bolts & nuts.
200 BSCO Type 3 Renewal Parts.

Manhattan Electrical Supply Co., N. Y. C.
Consigned to L. W. Gunby; Salisbury, Md.
300 V Renewals
50 RR Renewals
50 V Sodas.

Noted

EDISON MANUFACTURING COMPANY.

DAILY REPORT OF LARGE ORDERS RECEIVED FOR BATTERY MATERIAL.

June 24th, 1909.

Western Electric Co., Salt Lake City, Utah

100 BSCO Type 3 Cells
200 BSCOType 3 Renewals with BSCO Type 3 covers and suspension bolts and nuts.

Central R. R. Co. of N. J. , Philadelphia, Pa.
500 BSCO Type 1Covers with suspension bolts & nuts

Central R. R. Co. of N. J., Philadelphia; Pa/
400 BSCO Type 1 Renewals.

Walker

EDISON MANUFACTURING COMPANY.
DAILY REPORT OF LARGE ORDERS RECEIVED FOR BATTERY MATERIAL.
June 25th, 1909.

The Erner & Hopkins Co., Columbus, Ohio
100 RR Renewals
300 RR Renewal parts.

The N. Y. O. & W. Ry. Co. Middletown, N. Y.
Order received from Western Electric Co. New York City.
150 BSCO Type 2 Renewals

H. C. Roberts Electric Supply Co., Philadelphia, Pa.
24 Edison Cells (BB-VP)
950 Edison Renewal Parts.

Columbus Machine Co., Columbus, Ohio.
200 RR Renewals.

Jackson

Battery, Primary

REFER TO THIS NUMBER
IN YOUR REPLY

797

FRANK L. DYER,
ORANGE, N. J.

MEMORANDUM

Mr. Holden:

6/25/09.

Mr. Hudson tells me that the Waterbury Battery Co. are putting out a Primary Battery similar to the one shown in the attached patent to Schoenmehl No. 922,731, dated May 25, 1909. I wish you would look into this construction and see if it infringes any of our patents, including those of the Battery Supplies Co.

FLD/TWW

F. L. D.

Enc-

1909 Battery, Storage

Legal Department.

Telephone 918 Orange.
Cable Address Edlegal Orange.

Thomas A. Edison.
National Phonograph Co.
Edison Business Phonograph Co.
Edison Manufacturing Co.
Bates Manufacturing Co.
Edison Storage Battery Co.
Edison Portland Cement Co.
Edison Phonograph Works.

Frank L. Dyer.
Delos Holden.
Herbert H. Dyke.
George F. Ruff.
Dyer Smith,
Counsel.

Orange, N.J. July 13, 1909

Mr. Eben G. Dodge,

Orange, New Jersey.

Dear Sir:

You will doubtless recall that at the time the agreement was entered into between the Edison Manufacturing Company and the Battery Supplies Company, a cell made by each company was deposited with the Fidelity Trust Company of Newark, N. J. We desire to withdraw these cells now, and I therefore enclose a form of letter, which should be written on the letter head of the Battery Supplies Company and returned here signed by you as president, authorizing the Trust Company to turn over these cells to the Edison Manufacturing Company.

Very truly yours,

Delos Holden

DH/MJL

enclosure

Battery, Primary

December 22, 1909.

Mr. F. L. Dyer:

In reply to your memo. on the subject of work done by the National salesmen, I submit the following general report:-

967

	REPORTS	ORDERS	AMOUNT OF SALES
SEPTEMBER	126	7	$213.38
OCTOBER	81	0	
NOVEMBER	62	5	195.32
DECEMBER (TO DATE)	36	3	439.14
	305	15	$847.84

The attached sheet shows the result of the work of the individual salesmen for the same period.

It will be noted that there has been a gradual decrease in the number of reports. This is probably due to two causes: first, because of the lack of familiarity on the part of the salesmen with the conditions of sale of primary battery material, they were instructed not to call on important active customers, as it was feared they might do more mischief than good in visiting our jobbers, large gas engine manufacturers and steam railroad companies. This left only the smaller electrical supply dealers and gas engine manufacturers and dealers for them to call on, and as in most cases it is rather difficult even for a man thoroughly familiar with the line to interest such concerns in material such as that manufactured by us, except in cases where a demand for same is already established, many of the salesmen doubtless considered it a waste of time to continue to call upon this trade in view of the results obtained during the first month.

The second reason for the absence of results from some of the men is that the opportunity for doing business in our material through the general trade depends largely upon territorial conditions. There is absolutely no general demand for our batteries in some sections of the country, because gas and gasoline engines equipped with Edison cells have not been shipped to such points, and we have not, up to the present time, been able to reach the possible users with attractive sales literature. Therefore, without taking the ability of the various salesmen into consideration, due credit must be allowed to those who covered territories where the active and prospective dealers in our material are but few. Thus, it is not unreasonable to assume that some of the men may have become discouraged in their efforts on behalf of the Primary Battery Department.

In some few instances, the men have gotten in touch with very good prospects, which may and probably will result in considerable business, while in several other cases they have revived the waning interest of former customers, who had lost interest in the line.

In following up the reports received, I think it would be safe to say that we have succeeded in securing orders from five per cent of the concerns called upon, while we have obtained the further information that from twenty to twentyfive per cent of the smaller electrical supply dealers visited, whose names were not theretofore on our active lists, occasionally place orders with the jobbers for our material.

In connection with the large proportion of the total sales made by Mr. Stewart, it is only fair to the other men to say that the bulk of this business was obtained from specially classified customers upon whom Mr. Stewart called, contrary to instructions, but as it became evident that Mr. Stewart was doing no harm, and as he was covering a territory that is reached only very infrequently by our specialty men, no objection was made to a continuance of this practice by him.

Mr. F. L. Dyer, #2. December 22, 1909.

It is apparent from the information contained in this report, that the amount of good accomplished is inconsiderable in comparison with the cost. Frankly, I believe the plan is commercially impracticable for application to the primary battery business, because the very nature of the business requires a man capable of meeting all of the various contingencies that arise, and in view of the great diversity of uses to which the primary is put, and the number of different classes of trade with which we are brought in contact thereby, the salesmen should be qualified by experience to represent us efficiently.

If he is not qualified to solve the various problems that are put to him, but must in every case refer such matters to us, he makes a poor impression at best and this reflects more or less on the company he is supposed to represent.

Respectfully,

E. E. Hudson

EEH/DB.

[ATTACHMENT]

REPORT OF NATIONAL PHONO. SALESMAN COVERING TOTALS TO DATE.

DECEMBER 22nd, 1909.

--ooOoo--

NAME	NO. REPORTS	NO. ORDERS	AMT. ORDERS
J. H. Algaier	3	-	-
B. R. Barklow	41	4	$175.80
A. V. Chandler	56	1	7.26
H. D. Clark	1	1	20.90
A. H. Curry	1	-	-
F. W. Ewan	1	-	-
F. E. Gage	8	-	-
J. H. Gill	21	1	44.10
G. A. Hedden	3	1	38.50
F. H. Hird	18	-	-
W. P. Hope	9	1	61.21
F. L. Hough	6	-	-
W. H. Hug	4	-	-
W. A. Idle	3	-	-
A. H. Kloehr	4	-	-
M. G. Kreusch	12	-	-
C. E. Lyons	12	-	-
L. W. Mc Donald	4	-	-
E. A. Neff	1	-	-
C. W. Phillips	3	-	-
G. A. Renner	3	-	-
J. W. Scott	3	-	-
H. R. Skelton	5	-	-
J. F. Stanton	4	2	69.52
F. H. Stewart	56	4	430.55
C. P. Trundy	11	-	-
C. D. Warren	32	-	-
	305	15	$847.84

Edison Manufacturing Company,

Battery Sales Department.

December 22, 1909.

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END

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National Science Foundation
National Endowment for the Humanities
National Historical Publications and Records Commission

PRIVATE CORPORATIONS AND INDIVIDUALS
Alabama Power Company
Anonymous
AT&T
Atlantic Electric
Association of Edison Illuminating Companies
Battelle Memorial Institute
The Boston Edison Foundation
Cabot Corporation Foundation, Inc.
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Consolidated Edison Company of New York, Inc.
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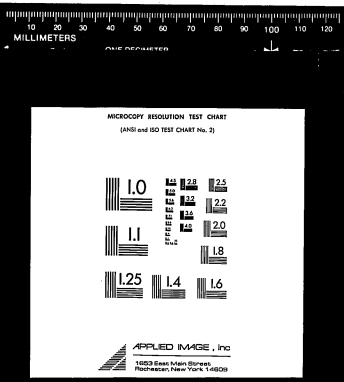
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